



Purchase & Contract  
ADMINISTRATION

# Statewide Term Contract 975B Vehicle Rental Services

<b>Bid Number</b>	201500979
<b>Contract Name</b>	975B – Vehicle Rental Services
<b>Effective Dates</b>	September 1, 2015 to October 17, 2017
<b>Awarded Vendor(s) and Contacts</b>	Hertz Corporation, Enterprise Holdings Hertz Corporation – <a href="#">Sam Crawley</a> 804-475-2771 Enterprise Rent-A-Car and National Car Rental – <a href="#">Fred Black</a> 919-657-8929
<b>Contract Usage</b>	This is a convenience State Term Contract for state agencies, departments, institutions, universities, community colleges. Schools and local governments that are allowed by general statute may use this contract.
<b>Contract Covers</b>	<ol style="list-style-type: none"> <li>1. Sedans (Compact, Standard/Intermediate, and Full Size)</li> <li>2. Passenger Vans (Mini-Vans and 12 Passenger Vans)</li> <li>3. SUVs (Small SUV (5 Passenger) and Large SUV (7-8 Passengers))</li> <li>4. Green Vehicles (Hybrid and Alternate Fuel)</li> <li>5. Pick-Ups and Cargo (Small Pick-up, Large Pick-up and Cargo Van)</li> </ol> <p>See the <a href="#">Hertz Nationwide Vehicle Rental Services Contract Documents</a> and the <a href="#">Enterprise Nationwide Vehicle Rental Services Contract Documents</a> on the NASPO ValuePoint Webpage for complete Contract Details.</p>
<b>Contract DOES NOT Cover:</b>	This contract <b>DOES NOT</b> cover the rental of 15 Passenger Vans or Commercial Trucks. Agencies in need of these vehicles must follow their Agency Procurement Rules and Guidelines for these types of rentals.
<b>Payment/Reservations by State Purchasing and/or State Travel Cards</b>	<p><b>Account Numbers will be required to complete a reservation.</b></p> <p><b>Hertz</b> – Reference Customer Discount Program (CDP) Number 2086910. Please use this number when making reservations.</p> <p><b>Enterprise/National</b> – Reference Account Number XZ53666. Please use this number when making reservations and paying with a credit card.</p>
<b>Payment/Reservations by Direct Billing NC State Government Account Numbers</b>	<p><b>Account Numbers will be required to complete a reservation.</b></p> <p><b>Hertz</b> – Reference Customer Discount Program (CDP) Number 2086910. Please use this CDP # when making reservations. Please contact <a href="#">Sam Crawley</a> 804-475-2771 to establish a Direct Billing Account for your Agency.</p> <p><b>Enterprise/National</b> – Please contact <a href="mailto:Courtney.M.Wirtl@ehi.com">Courtney.M.Wirtl@ehi.com</a> to establish a Direct Billing Account for your Agency. Note: This process may take up to 2 weeks to complete.</p>

	<p><b>Account Numbers provided from both Vendors will be Agency Specific and are to be kept Confidential by authorized users.</b></p>
<p><b>Agency Responsibilities</b></p>	<ol style="list-style-type: none"> <li>1. Strict Adherence to State and Agency travel policies.</li> <li>2. Strict Adherence to the <a href="#">NASPO ValuePoint Hertz Master Agreement No. 9949/Contract Amendments</a> and the <a href="#">NASPO ValuePoint Enterprise Master Agreement No. 9950/Contract Amendments</a>.</li> </ol> <p>Make reservations in advance, as described below.</p>
<p><b>Renting a Vehicle</b></p>	<p>Travelers may rent a vehicle covered under this contract through any of the following means:</p> <ol style="list-style-type: none"> <li>1. Reservation by phone: <ol style="list-style-type: none"> <li>a. Hertz Domestic Reservations: 800-654-3131 International Reservations: 800-654-3001</li> <li>b. Enterprise Reservations: 1-800-RENT-A-CAR National Car Rental Reservations: 1-800-CAR-RENT</li> </ol> </li> <li>2. Online Reservations: <ol style="list-style-type: none"> <li>a. Hertz: <a href="https://www.hertz.com/rentacar/reservation">https://www.hertz.com/rentacar/reservation</a></li> <li>b. Enterprise: <a href="https://partner.rentalcar.com/stateofnorthcarolina/#/">https://partner.rentalcar.com/stateofnorthcarolina/#/</a></li> </ol> </li> <li>3. Reservations at a Local Branch <ol style="list-style-type: none"> <li>a. Reservations can also be made in person at your local branch locations for both Vendors.</li> </ol> </li> <li>4. If further reservation guidance is needed, please contact the Vendor directly.</li> </ol>
<p><b>Rental Car Rates</b></p>	<p>Vendor shall charge only the rates shown in the <a href="#">Hertz Master Agreement No. 9949 Enterprise Master Agreement No. 9950 and NC Participating Addenda</a> for the rental of vehicles at each branch location. Rate includes all charges for reservations, shuttle service, collision/loss damage waiver insurance, and unlimited mileage.</p> <p>These rental rates are base rates. They are exclusive of fuel for re-fueling, optional services or features purchased by Traveler, local and state sales and federal excise taxes, airport concession fees, city surcharges or city differential fees applicable in certain cities, legislative or mandated taxes or fees, bond issues imposed by government bodies or similar charges controlled by third party(ies).</p> <p>Refer to contract documents above for further details. Vendor shall itemize those charges as separate line items on the rental agreement and add the charges to the base rate. Where the Participant is not exempt from sales taxes on sales within their state, the Vendor shall add the sales taxes on the billing invoice as a separate entry. <b>Please refer to the contracts for extended rental charges.</b></p> <p><b>For all rentals exceeding 90 days, the Agency must contact the Vendor representatives listed below for further assistance:</b></p>

**Hertz: Kari.Chapman-Birdsall,**  
[kchapman@hertz.com](mailto:kchapman@hertz.com)  
**Phone: 970-237-9396**

**Enterprise: Courtney Wirt**  
[Courtney.M.Wirt1@ehi.com](mailto:Courtney.M.Wirt1@ehi.com)  
 919-657-8942

**HERTZ – Master Agreement #9949**

<b>Class</b>	<b>Day</b>	<b>Week</b>	<b>1 month</b>
Compact	\$29.00	\$159.50	\$653.95
Midsized/Standard	\$33.00	\$181.50	\$744.15
Full-size	\$36.00	\$198.00	\$811.80
Standard Hybrid (Prius)	\$42.00	\$231.00	\$947.10
Standard Hybrid (Camry)	\$44.00	\$242.00	\$992.20
Alternative Fuel	\$52.00	\$286.00	\$1172.60
Mini-Van	\$58.00	\$319.00	\$1,307.90
Sm/Med SUV (5 Passenger)	\$63.00	\$346.50	\$1,420.65
Large SUV (7-8 Passenger)	\$84.00	\$462.00	\$1,894.20
Small Truck Pick-Up	\$84.00	\$462.00	\$1,894.20
Large Truck Pick-Up	\$106.00	\$583.00	\$2,390.30
12 Passenger Van	\$79.00	\$434.50	\$1,781.45
Cargo Van	N/A	N/A	N/A

**ENTERPRISE RENT-A-CAR AND NATIONAL CAR RENTAL – Master Agreement #9950**

**Effective June 15, 2016**

<b>Class</b>	<b>Day</b>	<b>Week</b>	<b>1 month*</b>
Economy/Compact	\$31.30	\$156.51	\$626.05
Midsized/Standard	\$33.20	\$166.00	\$664.01
Full-size	\$35.79	\$178.94	\$715.78
Standard Hybrid	\$47.37	\$236.85	\$947.40
Alternative Fuel	\$47.37	\$236.85	\$947.40
Mini-Van	\$53.72	\$268.62	\$1,074.48
Sm/Med SUV (5 Passenger)	\$54.77	\$273.85	\$1,095.39

Large SUV (7-8 Passenger)	\$84.63	\$423.15	\$1,692.61
Small Truck Pick-Up	\$48.89	\$244.46	\$963.40
Large Truck Pick-Up	\$53.05	\$265.27	\$1,061.08
12 Passenger Van	\$100.91	\$504.56	\$2,018.23
Cargo Van	\$43.07	\$215.33	\$861.33

<b>Insurance Requirements</b>	See the <a href="#">Hertz Master Agreement No. 9949</a> , <a href="#">Enterprise Master Agreement No. 9950</a> and Participating Addenda ( <a href="#">Hertz</a> ) and ( <a href="#">Enterprise</a> ) for details on Insurance Requirements. To ensure insurance products apply to your rental, you will be required to use your designated NC State Government Account number. Do NOT book retail pricing with these Vendors because these insurance products will not apply
<b>Accident Reporting</b>	Employee must receive a claim number from the Rental Agency at the time of the incident. All accidents involving State vehicles (including rental vehicles) that cause damage to other people's property must be reported to <a href="http://www.ncaia.com/claims/ClaimLogin.aspx">http://www.ncaia.com/claims/ClaimLogin.aspx</a> . At least one (1) person in each Agency has access to this accident reporting site.
<b>Taxes</b>	Prices do not include North Carolina sales or use tax. Highway use taxes and local county taxes apply,.
<b>Loaded into E-Procurement</b>	No – Items in this contract are currently not listed in the E-Procurement catalog.
<b>Contract Administrator</b>	<a href="#">Margaret Serapin</a> or 919-807-4529
<b>Contract Addenda</b>	<ul style="list-style-type: none"> <li>#1 September 30, 2015 added Enterprise Rent-A-Car and National Car Rental</li> <li>#2 October 21, 2015 Contract Administrator changed to Margaret Serapin</li> <li>#3 October 22, 2015 Updated ordering instructions</li> <li>#4 December 22, 2015 Updated account establishment processes and ordering instructions</li> <li>#5 February 11, 2016 Updated Enterprise Pricing, Per Amendment #12 posted to NASPO site 2/10/16</li> <li>#6 June 9, 2016 Updated Enterprise website information and long term rental information</li> <li>#7 June 29, 2016 Enterprise Pricing Increase effective June 15, 2016 Amendment #14</li> <li>#8 December 20, 2016 Updated Enterprise Contacts to Courtney Wirt</li> </ul>