



Dennis M. English, Jr., MPA

Areas of Expertise:

- Economic Development
- Entrepreneurship
- Strategic Planning
- Government Relations
- Business Development

Organizations/Certifications

- Campaign Management School, The Leadership Institute, 2007
- Citizens Advisory Committee, City of Durham (NC), 2006
- Summer Venture in Management Program, Harvard University Business School, 1999
- Alpha Phi Alpha Fraternity Inc., Chapter President/Assistant Area Director, 1998-1999
- Phi Beta Lambda Business Fraternity, Chapter President, 1997-1999
- Durham City-County Neighborhood College, 2004
- NC Foundation for Public School Children, Board Member, 2001-2006
- United Negro College Fund, Durham Steering Committee, 2011-2012

DENNIS M. ENGLISH, JR. serves as the Assistant to the Secretary for Historically Underutilized Businesses in the North Carolina Department of Administration. Prior to his appointment in 2013, he worked as the Economic Development Coordinator at the Frank Hawkins Kenan Institute of Private Enterprise at the University of North Carolina. His work there included identifying and cultivating support for high-growth and early-stage entrepreneurs, implementing economic development projects, developing businesses retention and expansion programs, and facilitating economic impact and feasibility studies for counties in North Carolina’s eastern plains region.

Mr. English has an accomplished career in business development and consulting. His private sector experience includes serving as a public sector account manager for Johnson Controls, Inc. where he sold large projects and developed strategic business relationships with state and local government administrators and elected officials to offer energy efficiency solutions that reduced carbon footprint and captured energy savings for state, university and local municipality buildings throughout North Carolina. Previously, he served as President of English Consulting Group LLC, a management consulting company that assisted businesses and non-profits with business development, relationship management, customer acquisition, and securing support from high net worth individuals and corporations. Prior, he worked for the National Investment Commission in Liberia, West Africa to develop a strategic economic development plan focused on U.S. business recruitment.

Mr. English’s expertise has allowed him to leverage relationships between the public and private sectors while implementing strategies to achieve economic growth for North Carolina. His current role allows him to continue to fulfill his passion for helping businesses grow. With the signing of Executive Order 24, he serves as the Executive Director for the Governor’s thirteen-member Advisory Council for Small and Historically Underutilized Businesses. In addition, he serves on the NC Economic Development Board’s Innovation and Entrepreneurship Subcommittee within the North Carolina Department of Commerce.

Mr. English holds a Bachelor’s of Science degree in Business Administration from St. Augustine’s University and an Executive Masters of Public Administration from North Carolina Central University.