



CAROLINAS
 MINORITY SUPPLIER
 DEVELOPMENT COUNCIL
 RELATIONSHIPS • CAPACITY • COMMUNITY

Business Opportunity Meeting
IN IT TO WIN IT

Successful Tips for Winning State Term Contracts

Tuesday, October 23, 2012

10:00 am – 1:00 pm

Raleigh-Durham Airport Authority Building

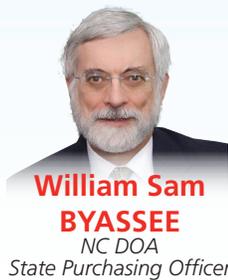
(Across from Thrifty Car Rental)

1000 Trade Drive

RDU Airport, NC 27623



**Evette
 BECKETT-TUGGLE**
 CMSDC President



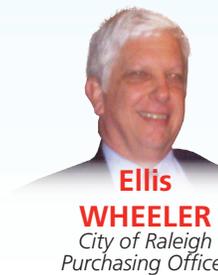
**William Sam
 BYASSEE**
 NC DOA
 State Purchasing Officer



**Patti
 BOWERS**
 NCDOT
 Purchasing Officer



**Andy
 THOMPSON**
 RDU Authority
 Purchasing Officer



**Ellis
 WHEELER**
 City of Raleigh
 Purchasing Officer

FREE SEMINAR

FOR CERTIFIED DBEs, MBEs, HUBS, & SMALL BUSINESSES

Light Lunch Served

RSVP Today at www.carolinasmsdc.org

Discover the upcoming opportunities in State Term Contracts that allow vendors to supply numerous public entities in North Carolina via one contract. Chief Purchasing Officers from various State agencies will discuss how State Term Contracts are used by public entities while empowering participants with strategies and successful tips on obtaining a state term contract.

Supporting Agencies:

