

# Statewide Term Contract 2510A – Fleet Vehicles (All Types)

<b>Bid Number</b>	DPC-704600681
<b>Contract Name</b>	Fleet Vehicles (All Types)
<b>Effective Dates</b>	February 1, 2024, through January 31, 2029
<b>Awarded Vendor(s) and Contact(s)</b>	<p><b>Manufacturers:</b> Chevrolet, Chrysler-Dodge-Jeep-Ram, Ford, Nissan, Toyota</p> <p><b>Capital Chevrolet of Raleigh</b> <a href="#">Rod Mitchell</a>   (919) 573-8530</p> <p><b>Capital Ford</b> <a href="#">Jennifer Romano</a>   (919) 790-4648   (800) 849-3166 <a href="#">Gregory Ford</a>   (919)418-3077</p> <p><b>Capital Nissan of Wilmington</b> <a href="#">Jennifer Romano</a>, Eric Mountain   (919) 790-4648   (800) 849-3166</p> <p><b>Classic Ford of Smithfield</b> <a href="#">Stephanie Hurley</a>   (919) 300-0060</p> <p><b>Deacon Jones Chrysler Dodge Jeep Ram</b>  <a href="#">Gene Daniel</a>   (910) 214-5740 <a href="#">Wanda Matthews</a>   (910) 988-9286</p> <p><b>Deacon Jones Ford</b>  <a href="#">Gene Daniel</a>   (910) 214-5740 <a href="#">Wanda Matthews</a>   (910) 988-9286</p> <p><b>Ilderton Dodge Chrysler Jeep Ram LLC</b> <a href="#">Catherine Martin, Greg Graves, Kim Tuttle</a>   (336) 822-8708</p> <p><b>MAMCO Sanford Nissan</b> <a href="#">Stephanie Hurley</a>   (919) 984-5544</p> <p><b>Model 1 Commercial Vehicles/Creative Bus Sales (Ford)</b> <a href="#">Davis Wood</a>   (704) 399-2700 ext. 468   (980) 420-3689</p> <p><b>Modern Toyota of Winston-Salem</b> <a href="#">Jim Butler</a>   (866) 963-1265   (336) 785-3100</p> <p><b>Parks Ford</b> <a href="#">Jeff Williams</a>   (828) 693-4281</p> <p><b>Piedmont Truck Center Inc. (Ford)</b> <a href="#">Spencer Wood</a>   (336) 668-2401   (800) 632-0218</p>

<b>Contract Covers</b>	<p>This contract covers:</p> <p><b>CATEGORY A</b> SEDANS, all types and configurations</p> <p><b>CATEGORY B</b> SUV/CROSSOVER, all types and configurations</p> <p><b>CATEGORY C</b> VANS, all types and configurations</p> <p><b>CATEGORY D</b> LIGHT TRUCKS, all types and configurations</p> <p><b>CATEGORY E</b> MEDIUM and SUPERDUTY TRUCKS, all types and configurations</p> <p><b>CATEGORY F</b> PASSENGER, CARGO, and CREW VANS, all types and configurations</p> <p><b>CATEGORY G</b> CAB and CHASSIS, all types and configurations</p> <p><b>CATEGORY H</b> POLICE PURSUIT VEHICLES/SPECIAL SERVICE VEHICLES (PPV/SSV), SEDANS, VANS, and TRUCKS, all types and configurations</p> <p><b>CATEGORY I</b> ELECTRIC (ZEV) HYBRID VEHICLES (SEDANS, VANS, SUV, and TRUCKS), all types and configurations</p> <p>This contract covers Original Equipment Manufacturer (OEM) options and aftermarket components:</p> <ul style="list-style-type: none"> <li>• Discounts for OEM options and aftermarket components are included in the pricing information sheet and can be ordered through the awarded dealer for each vehicle.</li> <li>• Examples of covered items include but are not limited to storage bins, ladder racks, light bars, work trays, equipment mounts, special decaling, non-factory window tinting, cages, partitions, lifts, and bed covers.</li> </ul>
<b>Contract Type</b>	<p>This is a <b>mandatory</b> statewide term contract for state agencies, departments, institutions, universities, and community colleges – unless exempted by North Carolina general statute. Non-mandatory entities, including schools and local governments, may use this contract as allowed by general statute.</p>
<b>Special Notes</b>	<p><b>General Statute 143-341 (8)(i)</b></p> <p>Per General Statute 143-341 (8)(i), all state agencies must fulfill their requirements for passenger vehicles through Motor Fleet Management. Questions regarding this statute or what vehicles are covered under the statute should be directed to Motor Fleet Management</p> <p><b>Exception Request to Purchase Off Contract</b></p> <p>Agencies must seek prior approval for purchases where the contract does not satisfy agency requirements. To request approval to purchase off contract, complete and return the <a href="#">Statewide Term Contract – Exception Request</a> to the Contract Manager (does not apply to use vehicles).</p>
<b>Contract Items and Pricing</b>	<p><a href="#">2026 MY Pricing - All Makes</a></p>
<b>Delivery Information</b>	<p>Delivery varies per make and model – see Award &amp; Pricing Information for delivery information. Delivery to the ordering agency is included in the unit price. Delivery schedules are subject to change based on factory production schedules and product</p>

	availability. Purchasing agencies are encouraged to maintain communication with vendors regarding estimated delivery and potential issues that may cause a delay.
<b>Order Placement</b>	<b>Please contact vendors directly to inquire about availability, order windows/deadlines, and pricing.</b> Vendors are required, upon request of any purchasing entity, to provide the purchasing entity with catalogs and descriptive literature (including exterior and interior colors), manufacturer's use accessible URL for MSRP of all OEM options and/or aftermarket components, and NC pricing for OEM options and/or aftermarket components. This information is to be provided to the ordering agency within three (3) business days of the request. Such information shall be provided at no charge to the buying entity.
<b>Loaded into eProcurement</b>	Line-item catalogs will be loaded into <a href="#">eProcurement</a> .
<b>eProcurement Help Desk</b>	(888) 211-7440
<b>Contract Manager</b>	<a href="#">Pamela Case</a>   (984) 236-0249
<b>Contract Attachments</b>	<a href="#">Capital Chevrolet of Raleigh</a> <a href="#">Capital Ford</a> <a href="#">Capital Nissan of Wilmington</a> <a href="#">Classic Ford of Smithfield</a> <a href="#">Deacon Jones Chrysler Dodge Jeep Ram</a> <a href="#">Deacon Jones Ford</a> <a href="#">Ilderton Dodge Chrysler Jeep Ram LLC</a> <a href="#">MAMCO Sanford Nissan</a> <a href="#">Model 1 Commercial Vehicles/Creative Bus Sales (Ford)</a> <a href="#">Modern Toyota of Winston-Salem</a> <a href="#">Piedmont Truck Center Inc. (Ford)</a>
<b>Contract Addenda</b>	<p>02/08/2024: Performance contact information updated Performance transit vans listed in Category C changed to Category F Award &amp; Pricing Information spreadsheet updated</p> <p>04/10/2024: Parks Ford updated in Award &amp; Pricing Information</p> <p>08/22/2024: Contact information updated for Classic Ford of Smithfield Contact information updated for MAMCO Sanford Nissan</p> <p>09/04/2024: Performance CDJR contract assigned to Deacon Jones Performance Ford contract assigned to Deacon Jones</p> <p>09/30/2024: Contact information updated for Model 1</p> <p>01/29/2025: 2025 Award &amp; Pricing Information updated</p> <p>06/12/2025: 2025 Award &amp; Pricing Information updated</p> <p>02/10/2026: Price spreadsheet updated – Deacon Jones</p> <p>02/10/2026: Contacts updated – Deacon Jones and Capital Ford</p>