

30th Annual State Construction Conference
McKimmon Center
March 24, 2011

Good Faith Effort Awards

Presented by:
Office for Historically Underutilized Businesses



Award Categories

- Historically Underutilized Business (HUB) Firm
- HUB Advocate
- Professional Service / Construction Industry Company
- Public Sector Owner / Agency
- New Category: Industry / Agency – Individual Award

NOMINEES

Historically Underutilized Business (HUB) Firm

- **Horus Construction**
 - Jonathan Graham, President / Yolanda Rose, Project Manager
- **A-1 Consulting (formerly NFE Technology, Inc.)**
 - Dr. Vinod “Vinnie” Goel, P.E., G.C.
- **Honducom Concrete, Inc.**
 - Roman Suazo, President
- **O.D.D.S. Construction**
 - Octavious Davies, President & Darryl Smith, VP

HUB Firm Award Recipient

A-1 Consulting (formerly NFE Technology, Inc.)

Dr. Vinod “Vinnie” Goel, P.E., G.C. – President

- Provides professional engineering and construction related services
- Construction Management support on Pentagon renovation project for U.S. Department of Defense Headquarters work in Arlington, Virginia.
- Pre-construction design support and CM services during construction at Imaging Research Building at UNC Chapel Hill’s Medical School.
- Provided consulting services for Federal Bureau of Prisons, Durham Public Schools, US Army Corps of Engineers and N.C. DOT.

HUB Advocate

- **Renee Jones**, Skanska Building USA, Inc.
 - HUB Coordinator
- **Rachelle Latimer**, N.C. DOT – Business Opportunity and Workforce Development
 - DBE Business Development Specialist
- **Zack Abegunrin**, N.C. Central University
 - Associate Vice Chancellor for Facilities Management

HUB Advocate Award Recipient

Zack Abengunrin, N.C. Central University

Associate Vice Chancellor for Facilities Management

- Assisted in writing the Minority Business Guidelines for State Construction Office
- 1st campus in the UNC System to have two (2) CM-at-Risk projects managed by HUB firms:
 - Latham Park Deck – \$15 million: H. J. Russell/The Danielle Company. This project also has an HUB Architectural firm – Neighboring Concepts
 - Chidley North Residence Hall – \$30 million: Rodgers/Russell (Rodgers Builders & H.J. Russell Construction)
- New Science Building Complex – 28.2% HUB participation
- FY 2009-10: HUB Participation for Informal Projects was 77.5%

Professional Service / Construction Industry Company

- **Lend Lease / H.J. Russell / Clancy & Theys**
 - Bell Tower Redevelopment Project - \$200 million
- **Wexford / Whiting-Turner Contracting Company**
 - Piedmont Triad Research Park - \$80 million

Professional Service / Construction Industry Company Award Recipient

Wexford / Whiting-Turner Contracting Company

Piedmont Triad Research Park Project

- CM firm for Wake Forest University Biotech Center project - \$87 million
- Private venture project; but utilized state's HUB Program as its model for HUB outreach and participation.
- Partnered with Piedmont Contractors Resource Center (PCRC) to sponsor HUB II Academy and Construction Symposium, which benefited HUB firms in the Winston-Salem / Piedmont area of the state.
- Instrumental in focusing the HUB II Academy curriculum on Lab Space Construction and Green Building.

Public Sector Owner / Agency Award Recipient

Winston-Salem State University

Owen Cooks, Associate Vice Chancellor for Facilities

Brenda Fulmore, HUB Coordinator

- Renewed focus on HUB Program
 - Hired a HUB Coordinator with proven track record and HUB/MWBE experience
 - Created a website presence for WSSU's HUB Program
 - Collaborate with Project Managers and Architects for better inclusion of HUB firms in the bidding process
- Increased outreach to HUB firms, in particular, in the area of Informal Contracts that are awarded directly by the University
- HUB Participation for FY 2009-10% was 22% ;
- 1st two quarters of FY 2010-11, HUB Participation is 63%

Industry / Agency Individual

- **Patrice Gilmore, Lend Lease**
 - Project Manager/HUB Coordinator
- **Seth London, Lend Lease**
 - Project Manager / Engineer
- **Mark Collins, Skanska USA Building**
 - Project Manager
- **Ronnie Stott, Lend Lease**
 - Project Executive

Industry / Agency – Individual Award Recipient

Mark Collins, Project Manager

Skanska USA Building, Inc.

- Project Manager/Executive for Hunt Library & Parking Deck at NCSU
- Worked with Skanska's HUB Coordinator and NCSU's HUB Coordinator to create bid packages attractive to HUB firms
- Primary presenter for several HUB Outreach Sessions held for this project
- Personally met with each HUB firm that showed an interest in bidding as a first tier bidder on the project
- Walked project site and reviewed scopes of work with HUB firms to ensure they understood bid packages and Skanska's bidding process
- As a result of his leadership and Good Faith Efforts, project achieved 53.3% HUB Participation

Previous Good Faith Effort Award Recipients

Historically Underutilized Business (HUB) Firm

2009: Capstone Civil Group, P.A., Charlotte, NC - Charles Brown, President

2010: Large & Small Graphics Inc. (LSG, Inc.), Raleigh, NC –Wayne Branch, President

HUB Advocate

2009: Shari Harris, Associate Vice President for Finance – UNC-General Administration

2010: Garland Burton, Jr., Director of Business Diversity Programs, Wake Forest University
(Former Director of UNC-Chapel Hill's HUB Program)

Professional Service/ Construction Industry

2009: Skanska USA Building, Inc.

2010: Rodgers/Russell – (Rodgers Builders and H. J. Russell & Company)

Public Sector Owner / Agency

2010: NC State University – Kevin McNaughton, Associate Vice Chancellor & Marvin Williams, HUB Coordinator