

**OFFICE FOR HISTORICALLY UNDERUTILIZED BUSINESSES
PURCHASING (GOODS AND SERVICES) AND
CONSTRUCTION PROJECTS REPORT**

**Fiscal Year 2009-2010
(July 1, 2009 - June 30, 2010)**



Governor Beverly Eaves Perdue, State of North Carolina
[Moses Carey Jr., Secretary of Administration](#)
Bridget L. Wall-Lennon, Assistant to the Secretary for HUB Outreach
Rick Baskett, Deputy Director
Jerry Ryan, Statistician

N.C. Department of Administration
1336 Mail Service Center, Raleigh, N.C. 27699-1336
www.doa.nc.gov/hub

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EXECUTIVE SUMMARY

When examining FY 2009-2010 (July 1, 2009-June 30, 2010) HUB participation by category, significant participation variations are observed, including:

- Purchasing (Goods and Services): 6.54% (\$292,210,342 of \$4,466,041,356)*
- Construction Projects: 18.49% (\$143,619,332 of \$776,545,058)*

While the amount of funds spent on **HUB Purchasing** (Goods and Services) between FY 2005-2006 and FY 2009-2010 has varied from a low of \$338.5 million to a high of \$442.6 million, the percentage of HUB participation in total state purchasing has remained fairly steady during the same period, ranging from 6.54% to 8.1%. For FY 2009-2010 HUB participation reported by the reporting entities is 6.54%. The State's goal remains at 10%.

Significant variations also are seen in HUB participation for various HUB categories:

HUB PURCHASING PARTICIPATION (GOODS AND SERVICES)		
Black (B)	\$82,445,223	1.85%
Hispanic (H)	\$4,738,442	0.11%
Asian American (AA)	\$13,327,181	0.30%
American Indian (AI)	\$812,047	0.02%
Woman Business Enterprise (WBE)	\$158,871,162	3.56%
Disabled-Owned Business Enterprise (DBE-O)	\$11,953,435	0.27%
Disabled Business Enterprise (DBE)	\$2,246,628	0.05%
Non-Profit Work Center for the Blind and Severely Disabled (NPWC)	\$1,944,629	0.04%
Socially and Economically Disadvantaged (SED)	\$2,590,355	0.06%
HUB Subcontractor (SUB)	\$13,281,239	0.30%
TOTAL	\$292,210,341	6.54%

NOTE: Tables for relevant data are available by clicking on hyperlinked items.

HUB participation in **State Construction** projects is 18.49% during FY 2009-2010, **as reported by State Reporting Entities**, varying from a low of 0% to a high of 99.42%. Statewide Construction projects reported total spending of \$776,545,058, with \$143,619,332 reported HUB participation. Participation varies by enterprise type:

HUB PARTICIPATION (CONSTRUCTION PROJECTS)		
Black (B)	\$25,562,256	3.29%
Hispanic (H)	\$7,550,852	0.97%
Asian American (AA)	\$6,407,896	0.83%
American Indian (AI)	\$1,069,353	0.14%
White Female (WF)	\$96,481,757	12.42%
Socially and Economically Disadvantaged (SED)	\$6,477,544	0.83%
Disabled (D)	\$69,673	0.01%
TOTAL	\$143,619,332	18.49%

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STATEWIDE UNIFORM CERTIFICATION (SWUC) PLAN

During FY 2009-2010, considerable staff effort was focused on developing Statewide Uniform Certification standards and procedures for July 1, 2009 implementation date. Statewide Uniform Certification was designed to streamline the certification process, reduce the redundancy in certifying minority and women owned businesses and create a centralized HUB and minority/women business database. The HUB Office will take the lead in certifying HUB and Minority/Women Business Enterprise (M/WBE) firms that previously had to apply for certification both through the state HUB Office and local M/WBE program offices.

Statewide Uniform Certification is the result of [N.C. General Statute 143-128.4, 143-48.4](#). It was developed by the HUB Office in collaboration with local M/WBE program directors and with feedback from HUB firms, prime contractors and HUB resource advocates. In addition to increasing efficiency and service to the HUB community, Statewide Uniform Certification establishes a centralized database for state agencies, local municipalities and contractors looking to identify and utilize HUB vendors and sub-contractors.

DOA's Management Information Systems developed the online system used to certify potential HUB firms.

The branded logo below was created for the Statewide Uniform Certification Program:



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PURCHASING (GOODS AND SERVICES) SUMMARY

NOTE: Tables for relevant data are available by clicking on hyperlinked items.

Cabinet Agencies achieved 100% reporting conclusively for all four quarters. At year-end, Cabinet Agencies reported 4.86% HUB participation based on a total of \$963,482,589 purchasing, with \$46,811,556 reported HUB participation.

Administration	7.11%
Commerce	1.53%
Correction	1.70%
Crime Control	1.66%
Cultural Resources	12.19%
Environment and Natural Resources	4.42%
Health and Human Services	10.43%
Revenue	10.58%
Transportation	5.74%
Juvenile Justice	0.78%

Council of State Agencies achieved 100% reporting conclusively for all four quarters. At year-end, Council Agencies reported 7.10% HUB participation. Agencies reported a total of \$94,815,288 in purchases, with \$6,736,181 in HUB participation.

Agriculture	2.88%
State Auditor	15.71%
Insurance	7.54%
Justice	2.69%
Labor	18.89%
Lt. Governor's Office	73.60%
Public Instruction	11.80%
Secretary of State	24.49%
Treasurer	1.59%

Supporting Agencies reported 84.6% conclusively for all four quarters. At year-end, Supporting Agencies reported 8.47% HUB participation. Agencies reported a total of \$177,586,373 in purchases, with \$15,041,934 reported HUB participation.

Administrative Hearings	29.08%
Admin. Office of the Courts	2.13%
Board of Elections	5.63%
Community College System	0.58%
Employment Security Commission	15.77%
General Assembly	2.03%
N.C. Institute of Minority Economic Development	77.44%
Ports Authority	3.61%
Rural Economic Development	14.00%
Office of the State Controller	0.57%
Wildlife Resources Commission	13.60%
Information Technology Services	1.19%
N.C. Education Lottery	21.85%

Community Colleges reported 94.8% conclusively for all four quarters. At year-end, Community Colleges reported 7.18% HUB participation, with a total of \$389,441,324 in purchases and \$27,966,786 reported HUB participation.

Public Schools Districts reported 73% conclusively for all four quarters. At year-end, Public School Districts reported 8.52% HUB participation. The Districts reported total purchases of \$1,724,867,211, with \$147,021,415 reported in HUB participation.

State Universities reported 89.5% conclusively for all four quarters. At year-end, Universities reported 4.36% HUB participation. The Universities reported a total of \$1,115,848,571, in purchases with \$48,632,470 reported in HUB participation.

**SUMMARY OF ENTITIES REPORTING CONCLUSIVELY* (ALL FOUR QUARTERS) FY 2009-2010
PURCHASING (GOODS AND SERVICES)**

PUBLIC AGENCIES/ ENTITIES	REPORTING CONCLUSIVELY	TOTAL	PERCENTAGE
Cabinet Agencies	10	10	100%
Council of State Agencies	9	9	100%
Supporting Agencies	11	13	84.6%
Community College System	55	58	94.8%
Public School Districts	84	115	73.0%
Universities	17	19	89.5%
TOTAL	186	224	83.0%

**Reporting conclusively means that the entity has reported its outcomes for all four quarters.*

ENTITIES THAT MET OR EXCEEDED THE STATE’S 10% GOAL FOR FY 2009-2010 INCLUDE:

Three of 10, or **30% of Cabinet Agencies** met or exceeded the State’s goal, with the **Department of Cultural Resources** at 12.19%; the **Department of Revenue** at 10.58% and the **Department of Health and Human Services** at 10.43%.

Five of nine, or **55.6% of Council of State Agencies** met or exceeded the State’s goal, with the **Office of the Lieutenant Governor** at 73.6%; the **Office of the Secretary of State** at 24.49%; the **Department of Labor** at 18.89%; the **Office of the State Auditor** at 15.71% and the **Department of Public Instruction** at 11.80%.

Six of 13, or **46.2% of Supporting Agencies** met or exceeded the State’s goal, with the **N.C. Institute of Minority Economic Development** at 77.44%; the **Office of Administrative Hearings** at 29.08%, the **N.C. Education Lottery** at 21.85%, **Employment Security Commission** at 15.77%, **Rural Economic Development** at 14%; and the **Wildlife Resources Commission** at 13.6%.

