

32<sup>nd</sup> Annual State Construction Conference  
McKimmon Center  
March 28, 2013

# Good Faith Effort Awards

Presented by:  
Office for Historically Underutilized Businesses



# Award Categories

- Historically Underutilized Business (HUB) Firm
- HUB Advocate
- Professional Service / Construction Industry Company
- Public Sector Owner / Agency
- Industry / Agency – Individual Award

# NOMINEES

# Historically Underutilized Business (HUB) Firm

- **Structure Building Company, Inc.**
  - Jonathan Farrar, CEO
- **Tyler 2 Construction**
  - Katie Tyler, President and CEO
- **Lanier Construction Company**
  - Henry, Benjamin and David Lanier
- **Locklear, Locklear & Jacobs, PLLC Engineers**
  - Jonathan and Robbie Locklear and Seneca Jacobs

# HUB Firm Award Recipient

## **Tyler 2 Construction**

Katie Tyler – President and CEO

- Provides professional engineering and construction related services
- Construction Management support on Pentagon renovation project for U.S. Department of Defense Headquarters work in Arlington, Virginia.
- Pre-construction design support and CM services during construction at Imaging Research Building at UNC Chapel Hill's Medical School.
- Provided consulting services for Federal Bureau of Prisons, Durham Public Schools, US Army Corps of Engineers and N.C. DOT.

# HUB Advocate

- **Dorothy Vick, UNC-Charlotte**
  - -- HUB Coordinator
- **Denisha Harris, City of Greenville, NC**
  - HUB Coordinator
- **Calvin Stevens, Balfour Beatty Construction**
  - Business Development
- **Sharon Ozments, Guilford County Schools**
  - Chief Financial Officer

# HUB Advocate Award Recipient

## Dorothy Vick

UNC - Charlotte

- Assisted in writing the Minority Business Guidelines for State Construction Office
- 1<sup>st</sup> campus in the UNC System to have two (2) CM-at-Risk projects managed by HUB firms:
  - Latham Park Deck – \$15 million: H. J. Russell/The Danielle Company. This project also has an HUB Architectural firm – Neighboring Concepts
  - Chidley North Residence Hall – \$30 million: Rodgers/Russell (Rodgers Builders & H.J. Russell Construction)
- New Science Building Complex – 28.2% HUB participation
- FY 2009-10: HUB Participation for Informal Projects was 77.5%

# Professional Service / Construction Industry Company

- **Balfour Beatty Construction**
- **Lend Lease, Inc.**
- **METCON, Inc.**

# Professional Service / Construction Industry Company Award Recipient

## **Balfour Beatty Construction**

- CM firm for Wake Forest University Biotech Center project - \$87 million
- Private venture project; but utilized state's HUB Program as its model for HUB outreach and participation.
- Partnered with Piedmont Contractors Resource Center (PCRC) to sponsor HUB II Academy and Construction Symposium, which benefited HUB firms in the Winston-Salem / Piedmont area of the state.
- Instrumental in focusing the HUB II Academy curriculum on Lab Space Construction and Green Building.

# Public Sector Owner / Agency Award

- **UNC System Triad Coalition**
- **Guilford County Schools, Board of Education**
- **City of Asheville – Minority Business Program**

# Public Sector Owner / Agency Award Recipient

## UNC System Triad Coalition

UNC – Greensboro, Winston Salem State University,  
A&T State University

James Griffin, Anthony Phillips, Brenda Fulmore, HUB Coordinators

- Renewed focus on HUB Program
  - Hired a HUB Coordinator with proven track record and HUB/MWBE experience
  - Created a website presence for WSSU's HUB Program
  - Collaborate with Project Managers and Architects for better inclusion of HUB firms in the bidding process
- Increased outreach to HUB firms, in particular, in the area of Informal Contracts that are awarded directly by the University
- HUB Participation for FY 2009-10% was 22% ;
- 1<sup>st</sup> two quarters of FY 2010-11, HUB Participation is 63%

# Industry / Agency Individual

- **Patrice Gilmore, Lend Lease**
- **Anthony Phillips, UNC – Greensboro**
- **Jimmy Anderson, Balfour Beatty Construction**
- **Donna Presnell , Winston-Salem State University**
- **Seth London, Lend Lease**

# Industry / Agency – Individual Award Recipient

## **Patrice Gilmore, Project Manager**

Lend Lease, Inc.

- Project Manager/Executive for Hunt Library & Parking Deck at NCSU
- Worked with Skanska's HUB Coordinator and NCSU's HUB Coordinator to create bid packages attractive to HUB firms
- Primary presenter for several HUB Outreach Sessions held for this project
- Personally met with each HUB firm that showed an interest in bidding as a first tier bidder on the project
- Walked project site and reviewed scopes of work with HUB firms to ensure they understood bid packages and Skanska's bidding process
- As a result of his leadership and Good Faith Efforts, project achieved 53.3% HUB Participation

# Previous Good Faith Effort Award Recipients

## Historically Underutilized Business (HUB) Firm

**2009:** Capstone Civil Group, P.A., Charlotte, NC - Charles Brown, President

**2010:** Large & Small Graphics Inc. (LSG, Inc.), Raleigh, NC –Wayne Branch, President

## HUB Advocate

**2009:** Shari Harris, Associate Vice President for Finance – UNC-General Administration

**2010:** Garland Burton, Jr., Director of Business Diversity Programs, Wake Forest University  
(Former Director of UNC-Chapel Hill's HUB Program)

## Professional Service/ Construction Industry

**2009:** Skanska USA Building, Inc.

**2010:** Rodgers/Russell – (Rodgers Builders and H. J. Russell & Company)

## Public Sector Owner / Agency

**2010:** NC State University – Kevin McNaughton, Associate Vice Chancellor & Marvin Williams, HUB Coordinator