

Statewide Term Contract

4615A - Ammunition & Firearms

Bid Number	DPC-983753040										
Contract Title	Ammunition & Firearms										
Effective Dates	May 1, 2024, through April 30, 2029										
Awarded Vendor(s) and Contact(s)	<p>AmChar Wholesale Inc. William Hackett (585) 559-6270 Manufacturers: Glock</p> <p>Atlantic Tactical, Inc. JD Devine (919) 779-6141 Manufacturers: PMC, Baretta, Colt, LWRCl, Aimpoint, EoTech, Trijicon, Vortex, Surefire, Bianchi, Bulldog Cases & Vaults, Nighstick, Pelican, Pepperball, Safariland, Streamlight</p> <p>Craig’s Firearm Supply Inc. Tony Lardo (865) 388-6337 Manufacturers: Remington, Adam Arms, Angstadt Arms</p> <p>Dana Safety Supply James Panter (336) 897-4055 Manufacturers: Winchester</p> <p>Defender Ammunition Co. Krissy Jones (910) 479-1177 Manufacturers: Defender Authorized Distributors: Defender Distribution LLC</p> <p>FN America Joshua Taylor (803) 766-4181 Manufacturers: FN America Authorized Distributors:</p> <table border="0"> <tr> <td>Carolina Safety Supply</td> <td>Ted Sauls Jr. (252) 341-9367</td> </tr> <tr> <td>Dana Safety Supply.</td> <td>Neil Doss (336) 685-2595</td> </tr> <tr> <td>Kiesler Police Supply Inc.</td> <td>Brittany Girdler (812) 288-5740</td> </tr> <tr> <td>Atlantic Tactical, Inc.</td> <td>JD Devine (919) 779-6141</td> </tr> <tr> <td>Town Police Supply</td> <td>Nick Horsley (276) 647-4161</td> </tr> </table> <p>Gulf States Distributors Inc. Tommy Trammell (800) 223-7869 Manufacturers: Hornady, PMC, Force on Force</p> <p>Kiesler Police Supply Inc. Brittany Girdler (812) 288-5740 Manufacturers: Federal, Speer</p> <p>PAI Defense Justin Ross (260) 244-4570</p>	Carolina Safety Supply	Ted Sauls Jr. (252) 341-9367	Dana Safety Supply.	Neil Doss (336) 685-2595	Kiesler Police Supply Inc.	Brittany Girdler (812) 288-5740	Atlantic Tactical, Inc.	JD Devine (919) 779-6141	Town Police Supply	Nick Horsley (276) 647-4161
Carolina Safety Supply	Ted Sauls Jr. (252) 341-9367										
Dana Safety Supply.	Neil Doss (336) 685-2595										
Kiesler Police Supply Inc.	Brittany Girdler (812) 288-5740										
Atlantic Tactical, Inc.	JD Devine (919) 779-6141										
Town Police Supply	Nick Horsley (276) 647-4161										

Manufacturers: Bryna, Daniel Defense, Geissele, Heckler Koch, Shadow Systems, EoTech, B&T, KGM

Sig Sauer
[Katie Olivia](#) | (603) 610-3826
 Manufacturers: Sig Sauer
 Authorized Distributors:
 Dana Safety Supply. [Neil Doss](#) | (336) 685-2595
 Atlantic Tactical, Inc. [JD Devine](#) | (919) 779-6141

Town Gun Shop Inc. dba Town Police Supply
[Mark Tosh](#) | (800) 752-5580
 Manufacturers: Mossburg, Ruger, S&W, RemArms, Benelli

Contract Covers

This contract is intended to cover the state’s normal requirements for ammunition and firearms in the following categories:

- CATEGORY 1** AMMUNITION; PISTOL (HANDGUN)
- CATEGORY 2** AMMUNITION; RIFLE
- CATEGORY 3** AMMUNITION; SHOTGUN
- CATEGORY 4** AMMUNITION; TRAINING
- CATEGORY 5** FIREARMS; PISTOL (HANDGUN)
- CATEGORY 6** FIREARMS; RIFLE
- CATEGORY 7** FIREARMS; SHOTGUN
- CATEGORY 8** FIREARMS; OPTICS
- CATEGORY 9** FIREARMS; SUPPRESSORS
- CATEGORY 10** FIREARMS; PARTS & ACCESSORIES

Contract Type

This is a **mandatory** statewide term contract for state agencies, departments, institutions, universities, and community colleges - unless exempted by North Carolina general statute. Non-mandatory entities, including schools and local governments, may use this contract as allowed by general statute.

Special Note

Each firearm shall have an individual serial number engraved and easily readable. Each pistol serial number shall be 100% traceable per requirements by the Bureau of Alcohol, Tobacco, and Firearms and/or other applicable agencies.

Contract Items and Pricing

VENDOR	CATEGORY	MANUFACTURER	DISCOUNT	DELIVERY DAYS
AmChar Wholesale Inc.	5	Glock	0.89%	90
AmChar Wholesale Inc.	10	Glock	23.0%	90
Atlantic Tactical, Inc.	3, 4	PMC	0.5%	365
Atlantic Tactical, Inc.	5, 6, 7, 10	Baretta	22.6%	180
Atlantic Tactical, Inc.	6, 10	Colt	2.6%	180
Atlantic Tactical, Inc.	6, 10	LWRCI	2.6%	180
Atlantic Tactical, Inc.	8	Aimpoint	23.2%	180
Atlantic Tactical, Inc.	8	EoTech	16.1%	180
Atlantic Tactical, Inc.	8	Vortex	32.5%	180

Atlantic Tactical, Inc.	8, 10	Trijicon	19.6%	180
Atlantic Tactical, Inc.	9, 10	Surefire	9.4%	180
Atlantic Tactical, Inc.	10	Bianchi	37.0%	180
Atlantic Tactical, Inc.	10	Bulldog Cases & Vaults	4.6%	180
Atlantic Tactical, Inc.	10	Nightstick	32.2%	180
Atlantic Tactical, Inc.	10	Pelican	4.8%	180
Atlantic Tactical, Inc.	10	Pepperball	5.1%	180
Atlantic Tactical, Inc.	10	Safariland	37.0%	180
Atlantic Tactical, Inc.	10	Streamlight	42.0%	180
Craig's Firearm Supply	1, 2, 3	Remington	10.0%	180
Craig's Firearm Supply	6	Adams Arms	15.0%	90
Craig's Firearm Supply	6	Angstadt Arms	20.0%	90
Dana Safety Supply	1, 2, 3	Winchester	44.0%	30-120
Defender Ammunition Co.	1, 2	Defender	30.0-45.0%	30
FN America	5, 6	FN America	25.0%	30-120
FN America	10	FN America	15.0%	30-120
Gulf States Distributors	1, 2	Force on Force	17.0%	180
Gulf States Distributors	1, 2	PMC	35.0%	180
Gulf States Distributors	1, 2, 3	Hornady	44.0%	180
Kiesler Police Supply	1, 2, 3	Federal	38.0%	30-365
Kiesler Police Supply	1, 2, 3	Speer	38.0%	30-365
PAI Defense	4, 10	Bryna	5.0%	120
PAI Defense	5, 6	Daniel Defense	12.0-22.0%	90
PAI Defense	9, 10	Daniel Defense	15.0%	90
PAI Defense	5, 6	Geissele	16.0%	120
PAI Defense	10	Geissele	18.0%	120
PAI Defense	5	Heckler & Koch	25.0%	120
PAI Defense	6	Heckler & Koch	27.0%	120
PAI Defense	10	Heckler & Koch	10.0%	120
PAI Defense	5	Shadow Systems	32.0%	90
PAI Defense	10	EoTech	16.0%	120
PAI Defense	6, 9, 10	B&T	15.0%	120
PAI Defense	9	KGM	15.0%	90
PAI Defense	10	KGM	25.0%	90
Sig Sauer	1	Sig Sauer	5.0%	30
Sig Sauer	5, 6, 8, 9	Sig Sauer	5.0%	90-120
Town Police Supply	5, 6, 10	Mossburg	30.2%	60-100
Town Police Supply	5, 6, 7, 10	Ruger	38.1%	60-100
Town Police Supply	5, 6, 7, 10	S&W	32.3%	60-100
Town Police Supply	6, 7, 10	RemArms	35.1%	60-100

	Town Police Supply	6, 7, 10	Benelli	29.6%	60-100
Delivery Information	<p>The vendor shall deliver Free-On-Board (FOB) destination to all 100 North Carolina counties. All pricing for individual orders of ammunition or firearms should be inclusive of all applicable charges. FOB destination statewide does not include lift-gate or inside delivery. These additional charges will be paid by the agency and added as a separate line on the invoice.</p> <p>For NC Community College Basic Law Enforcement Training (BLET) academies, Bureau of Alcohol, Tobacco, Firearms and Explosives (BATFE) guidance, and the 1968 Gun Control Act require that an eligible college representative complete firearm transfers via form 4473 in person at the Federal Firearms License (FFL) site. Firearms cannot be shipped or delivered directly to your sites. Contact the distributor for specific guidance regarding firearms transfer process requirements for NC CC BLETs.</p> <p>The vendor shall notify the buyer when one or more items in an order cannot be delivered within the time specified. After notification to buyer by vendor of a fulfillment delay of one or more items in the order, the buyer may cancel undelivered items within an order, or an order in its entirety, without penalty or charge, to the extent that the notice of cancellation occurs before buyer is notified that the delayed item or other cancelled items in the order have shipped.</p>				
Return Policy	<p>Vendors shall accept merchandise returns from buyers for a period of thirty (30) business days after delivery. Vendors shall provide full credit or full refund to buyers, whichever a buyer requests, within thirty (30) business days on all returns of an ordered product that is:</p> <ul style="list-style-type: none"> • A stock item in original packaging and in re-sellable condition • Not a specialty or customized item • Defective or damaged • A return of an incorrectly shipped product • A result of a vendor order entry error <p>Non-conforming due to any other cause is reasonably assumed to be the fault of the vendor. In the event a product is found to be defective, vendors agree to replace the item immediately, within the same delivery time frame, at no additional charge to the state.</p>				
Taxes	Prices do not include North Carolina sales or use tax.				
Instruction and Training	<p>If needed, training shall be coordinated between the buying entity and the awarded vendor. The buying entity shall contact the vendor to arrange training as needed. Vendors may need to provide the following training upon request from the ordering agency.</p> <ul style="list-style-type: none"> • Basic operator training program for instructor-level staff • Armor-level training, certifying armorers per the awarded manufacturer's requirements for certification • On-going recertification of the previously trained armorers as per the awarded manufacturer's requirements <p>All training shall be provided by an authorized factory trained manufacturer's representative. The manufacturer shall provide all literature and training material required.</p>				
eProcurement	eProcurement				
eProcurement Help Desk	(888) 211-7440				
Contract Manager	Carter Biggs +1 (984) 236-0261				

Contract Attachments	AmChar Wholesale Inc. Craig's Firearm Supply Inc. Dana Safety Supply Defender Ammunition Co. FN America Gulf States Distributors Inc. Kiesler Police Supply Co. Atlantic Tactical, Inc. PAI Defense Sig Sauer Town Gun Shop Inc. dba Town Police Supply
Contract Addenda	06/05/2024: Contract Manager changed from Kayla Glenn to Evan Roe 08/07/2024: Defender Ammunition Co. added to contract 08/15/2024: Contract Manager changed to Jonathan Davis 08/12/2025: Contract Manager changed to Pablo Blackwell 02/05/2026: Contract Manager changed to Jonathan Davis 02/09/2026: Contract Manager changed to Carter Biggs 05/12/2026: FN America distributor list updated to add Carolina Safety Supply and remove Craig's Firearm Supply 06/10/2026: Lawmen's Distribution changed to Atlantic Tactical, Inc.