

# Statewide Term Contract

## 4615A - Ammunition & Firearms

<b>Bid Number</b>	DPC-983753040										
<b>Contract Title</b>	Ammunition & Firearms										
<b>Effective Dates</b>	May 1, 2024, through April 30, 2029										
<b>Awarded Vendor(s) and Contact(s)</b>	<p><b>AmChar Wholesale Inc.</b>  <a href="#">William Hackett</a>   (585) 559-6270          Manufacturers: Glock</p> <p><b>Craig’s Firearm Supply Inc.</b>  <a href="#">Tony Lardo</a>   (865) 388-6337          Manufacturers: Remington, Adam Arms, Angstadt Arms</p> <p><b>Dana Safety Supply</b>  <a href="#">James Panter</a>   (336) 897-4055          Manufacturers: Winchester</p> <p><b>Defender Ammunition Co.</b>  <a href="#">Krissy Jones</a>   (910) 479-1177          Manufacturers: Defender          Authorized Distributors: Defender Distribution LLC</p> <p><b>FN America</b>  <a href="#">Joshua Taylor</a>   (803) 766-4181          Manufacturers: FN America          Authorized Distributors:</p> <table border="0"> <tr> <td>Carolina Safety Supply</td> <td><a href="#">Ted Sauls Jr.</a>   (252) 341-9367</td> </tr> <tr> <td>Dana Safety Supply.</td> <td><a href="#">Neil Doss</a>   (336) 685-2595</td> </tr> <tr> <td>Kiesler Police Supply Inc.</td> <td><a href="#">Brittany Girdler</a>   (812) 288-5740</td> </tr> <tr> <td>Lawmen’s Distribution</td> <td><a href="#">JD Devine</a>   (919) 779-6141</td> </tr> <tr> <td>Town Police Supply</td> <td><a href="#">Nick Horsley</a>   (276) 647-4161</td> </tr> </table> <p><b>Gulf States Distributors Inc.</b>  <a href="#">Tommy Trammell</a>   (800) 223-7869          Manufacturers: Hornady, PMC, Force on Force</p> <p><b>Kiesler Police Supply Inc.</b>  <a href="#">Brittany Girdler</a>   (812) 288-5740          Manufacturers: Federal, Speer</p> <p><b>Lawmen’s Distribution</b>  <a href="#">JD Devine</a>   (919) 779-6141          Manufacturers: PMC, Baretta, Colt, LWRCl, Aimpoint, EoTech, Trijicon, Vortex, Surefire, Bianchi, Bulldog Cases &amp; Vaults, Nighstick, Pelican, Pepperball, Safariland, Streamlight</p> <p><b>PAI Defense</b>  <a href="#">Justin Ross</a>   (260) 244-4570</p>	Carolina Safety Supply	<a href="#">Ted Sauls Jr.</a>   (252) 341-9367	Dana Safety Supply.	<a href="#">Neil Doss</a>   (336) 685-2595	Kiesler Police Supply Inc.	<a href="#">Brittany Girdler</a>   (812) 288-5740	Lawmen’s Distribution	<a href="#">JD Devine</a>   (919) 779-6141	Town Police Supply	<a href="#">Nick Horsley</a>   (276) 647-4161
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Manufacturers: Bryna, Daniel Defense, Geissele, Heckler Koch, Shadow Systems, EoTech, B&T, KGM

**Sig Sauer**  
[Katie Olivia](#) | (603) 610-3826  
 Manufacturers: Sig Sauer  
 Authorized Distributors:  
     Dana Safety Supply.                      [Neil Doss](#) | (336) 685-2595  
     Lawmen’s Distribution                    [JD Devine](#) | (919) 779-6141

**Town Gun Shop Inc. dba Town Police Supply**  
[Mark Tosh](#) | (800) 752-5580  
 Manufacturers: Mossburg, Ruger, S&W, RemArms, Benelli

**Contract Covers**

This contract is intended to cover the state’s normal requirements for ammunition and firearms in the following categories:

- CATEGORY 1**    AMMUNITION; PISTOL (HANDGUN)
- CATEGORY 2**    AMMUNITION; RIFLE
- CATEGORY 3**    AMMUNITION; SHOTGUN
- CATEGORY 4**    AMMUNITION; TRAINING
- CATEGORY 5**    FIREARMS; PISTOL (HANDGUN)
- CATEGORY 6**    FIREARMS; RIFLE
- CATEGORY 7**    FIREARMS; SHOTGUN
- CATEGORY 8**    FIREARMS; OPTICS
- CATEGORY 9**    FIREARMS; SUPPRESSORS
- CATEGORY 10**  FIREARMS; PARTS & ACCESSORIES

**Contract Type**

This is a **mandatory** statewide term contract for state agencies, departments, institutions, universities, and community colleges - unless exempted by North Carolina general statute. Non-mandatory entities, including schools and local governments, may use this contract as allowed by general statute.

**Special Note**

Each firearm shall have an individual serial number engraved and easily readable. Each pistol serial number shall be 100% traceable per requirements by the Bureau of Alcohol, Tobacco, and Firearms and/or other applicable agencies.

**Contract Items and Pricing**

VENDOR	CATEGORY	MANUFACTURER	DISCOUNT	DELIVERY DAYS
AmChar Wholesale Inc.	5	Glock	0.89%	90
AmChar Wholesale Inc.	10	Glock	23.0%	90
Craig’s Firearm Supply	1, 2, 3	Remington	10.0%	180
Craig’s Firearm Supply	6	Adams Arms	15.0%	90
Craig’s Firearm Supply	6	Angstadt Arms	20.0%	90
Dana Safety Supply	1, 2, 3	Winchester	44.0%	30-120
Defender Ammunition Co.	1, 2	Defender	30.0-45.0%	30
FN America	5, 6	FN America	25.0%	30-120

FN America	10	FN America	15.0%	30-120
Gulf States Distributors	1, 2	Force on Force	17.0%	180
Gulf States Distributors	1, 2	PMC	35.0%	180
Gulf States Distributors	1, 2, 3	Hornady	44.0%	180
Kiesler Police Supply	1, 2, 3	Federal	38.0%	30-365
Kiesler Police Supply	1, 2, 3	Speer	38.0%	30-365
Lawmen's Distribution	3, 4	PMC	0.5%	365
Lawmen's Distribution	5, 6, 7, 10	Baretta	22.6%	180
Lawmen's Distribution	6, 10	Colt	2.6%	180
Lawmen's Distribution	6, 10	LWRCI	2.6%	180
Lawmen's Distribution	8	Aimpoint	23.2%	180
Lawmen's Distribution	8	EoTech	16.1%	180
Lawmen's Distribution	8	Vortex	32.5%	180
Lawmen's Distribution	8, 10	Trijicon	19.6%	180
Lawmen's Distribution	9, 10	Surefire	9.4%	180
Lawmen's Distribution	10	Bianchi	37.0%	180
Lawmen's Distribution	10	Bulldog Cases & Vaults	4.6%	180
Lawmen's Distribution	10	Nightstick	32.2%	180
Lawmen's Distribution	10	Pelican	4.8%	180
Lawmen's Distribution	10	Pepperball	5.1%	180
Lawmen's Distribution	10	Safariland	37.0%	180
Lawmen's Distribution	10	Streamlight	42.0%	180
PAI Defense	4, 10	Bryna	5.0%	120
PAI Defense	5, 6	Daniel Defense	12.0-22.0%	90
PAI Defense	9, 10	Daniel Defense	15.0%	90
PAI Defense	5, 6	Geissele	16.0%	120
PAI Defense	10	Geissele	18.0%	120
PAI Defense	5	Heckler & Koch	25.0%	120
PAI Defense	6	Heckler & Koch	27.0%	120
PAI Defense	10	Heckler & Koch	10.0%	120
PAI Defense	5	Shadow Systems	32.0%	90
PAI Defense	10	EoTech	16.0%	120
PAI Defense	6, 9, 10	B&T	15.0%	120
PAI Defense	9	KGM	15.0%	90
PAI Defense	10	KGM	25.0%	90
Sig Sauer	1	Sig Sauer	5.0%	30
Sig Sauer	5, 6, 8, 9	Sig Sauer	5.0%	90-120
Town Police Supply	5, 6, 10	Mossburg	30.2%	60-100
Town Police Supply	5, 6, 7, 10	Ruger	38.1%	60-100
Town Police Supply	5, 6, 7, 10	S&W	32.3%	60-100
Town Police Supply	6, 7, 10	RemArms	35.1%	60-100

	Town Police Supply	6, 7, 10	Benelli	29.6%	60-100
<b>Delivery Information</b>	<p>The vendor shall deliver Free-On-Board (FOB) destination to all 100 North Carolina counties. All pricing for individual orders of ammunition or firearms should be inclusive of all applicable charges. FOB destination statewide does not include lift-gate or inside delivery. These additional charges will be paid by the agency and added as a separate line on the invoice.</p> <p><b>For NC Community College Basic Law Enforcement Training (BLET) academies, Bureau of Alcohol, Tobacco, Firearms and Explosives (BATFE) guidance, and the 1968 Gun Control Act</b> require that an eligible college representative complete firearm transfers via form 4473 in person at the Federal Firearms License (FFL) site. Firearms cannot be shipped or delivered directly to your sites. Contact the distributor for specific guidance regarding firearms transfer process requirements for NC CC BLETs.</p> <p>The vendor shall notify the buyer when one or more items in an order cannot be delivered within the time specified. After notification to buyer by vendor of a fulfillment delay of one or more items in the order, the buyer may cancel undelivered items within an order, or an order in its entirety, without penalty or charge, to the extent that the notice of cancellation occurs before buyer is notified that the delayed item or other cancelled items in the order have shipped.</p>				
<b>Return Policy</b>	<p>Vendors shall accept merchandise returns from buyers for a period of thirty (30) business days after delivery. Vendors shall provide full credit or full refund to buyers, whichever a buyer requests, within thirty (30) business days on all returns of an ordered product that is:</p> <ul style="list-style-type: none"> <li>• A stock item in original packaging and in re-sellable condition</li> <li>• Not a specialty or customized item</li> <li>• Defective or damaged</li> <li>• A return of an incorrectly shipped product</li> <li>• A result of a vendor order entry error</li> </ul> <p>Non-conforming due to any other cause is reasonably assumed to be the fault of the vendor. In the event a product is found to be defective, vendors agree to replace the item immediately, within the same delivery time frame, at no additional charge to the state.</p>				
<b>Taxes</b>	Prices do not include North Carolina sales or use tax.				
<b>Instruction and Training</b>	<p>If needed, training shall be coordinated between the buying entity and the awarded vendor. The buying entity shall contact the vendor to arrange training as needed. Vendors may need to provide the following training upon request from the ordering agency.</p> <ul style="list-style-type: none"> <li>• Basic operator training program for instructor-level staff</li> <li>• Armor-level training, certifying armorers per the awarded manufacturer's requirements for certification</li> <li>• On-going recertification of the previously trained armorers as per the awarded manufacturer's requirements</li> </ul> <p>All training shall be provided by an authorized factory trained manufacturer's representative. The manufacturer shall provide all literature and training material required.</p>				
<b>eProcurement</b>	<a href="#">eProcurement</a>				
<b>eProcurement Help Desk</b>	(888) 211-7440				

<b>Contract Manager</b>	<a href="#">Carter Biggs</a>   +1 (984) 236-0261
<b>Contract Attachments</b>	<a href="#">AmChar Wholesale Inc.</a> <a href="#">Craig's Firearm Supply Inc.</a> <a href="#">Dana Safety Supply</a> Defender Ammunition Co. <a href="#">FN America</a> <a href="#">Gulf States Distributors Inc.</a> <a href="#">Kiesler Police Supply Co.</a> <a href="#">Lawmen's Distribution</a> <a href="#">PAI Defense</a> <a href="#">Sig Sauer</a> <a href="#">Town Gun Shop Inc. dba Town Police Supply</a>
<b>Contract Addenda</b>	06/05/2024: Contract Manager changed from Kayla Glenn to Evan Roe 08/07/2024: Defender Ammunition Co. added to contract 08/15/2024: Contract Manager changed to Jonathan Davis 08/12/2025: Contract Manager changed to Pablo Blackwell 02/05/2026: Contract Manager changed to Jonathan Davis 02/09/2026: Contract Manager changed to Carter Biggs 05/12/2026: FN America distributor list updated to add Carolina Safety Supply and remove Craig's Firearm Supply