Refer *ALL* Inquiries regarding this BAFO to: **All correspondence with vendors shall be through the Ariba Sourcing Tool.** **Procurement Lead:** Sarah Lyons Sarah.Lyons@doa.nc.gov 984-236-0217	**REQUEST FOR BEST AND FINAL OFFER** **NO.** DPC-1502912540-SL
	Offers will be received until: July 18 @ 5:00 PM
	Issue Date: July 11, 2025
	Commodity Number: 301617 Flooring
	Description: Floor Covering and Installation Services
	For Statewide Use of All State Entities
See page 2 for Submission Instructions	

NOTICE TO VENDOR: Offers submitted in response to this Best and Final Offer (BAFO) for the furnishing and delivering the goods and services described herein, subject to the conditions made a part hereof, will be received through the Sourcing Tool until 5:00 PM Eastern Time on the day of opening. Refer to page two for submission instructions. Offers submitted in any other way in response to this BAFO will not be accepted. Offers are subject to rejection unless submitted on this form.

EXECUTION: In compliance with this Request for BAFO, along with the terms and conditions in the original solicitation, as maybe modified herein, the undersigned offers and agrees to furnish any or all goods and services which are offered, at the prices agreed upon and within the time specified herein. Pursuant to GS §143-54 and §143-59.2 and under penalty of perjury, the undersigned Vendor certifies that this offer has not been arrived at collusively or otherwise in violation of Federal or North Carolina law and this offer is made without prior understanding, agreement, or connection with any firm, corporation, or person submitting an offer for the same commodity, and is in all respects fair and without collusion or fraud.

Failure to execute/sign offer prior to submittal shall render offer invalid. Late offers will not be accepted.

VENDOR: Mannington Commercial	EMAIL: commercial.rfp.team@mannington.com	
STREET ADDRESS: 1844 US Highway 41 SE	P.O. BOX: 12281	ZIP: 30703
CITY & STATE & ZIP: Calhoun, GA 30701	TELEPHONE NUMBER: 1-800-241-2262	TOLL FREE TEL. NO: 1-800-241-2262
TYPE OR PRINT NAME & TITLE OF PERSON SIGNING: Brad Root, Senior VP of Commercial Sales	FAX NUMBER: 706-629-2171	
AUTHORIZED SIGNATURE: Brad Root	DATE: 7/18/2025	

Offer valid for ninety (90) calendar days from date of opening unless otherwise stated here: _____ days.

ACCEPTANCE OF OFFER: If the State accepts any or all parts of this offer, an authorized representative of the State shall affix his/her signature to the Vendor's response to this Request for BAFO. The acceptance shall include the response to this BAFO, any provisions and requirements of the original solicitation which have not been superseded herein, and the

North Carolina General Terms and Conditions. These documents shall then constitute the written agreement between the parties. A copy of this acceptance will be forwarded to the successful Vendor(s).

FOR STATE USE ONLY: Offer accept and Contract awarded this date of August 8, 2025, as indicated on the attached certification, by Sarah Lyons

(Authorized Representative of NCDOA – Purchase & Contract)

SUBMISSION INSTRUCTIONS: Vendor shall submit its offer through the Sourcing Tool. Any files submitted shall not be password protected and shall be capable of being copied to other media.

REQUEST FOR BEST AND FINAL OFFER (BAFO):

This request is to solicit a best and final offer from Vendor for Floor Covering and Installation Services. The offer should integrate the previous response to the solicitation and any changes listed below. Any individual Vendor may receive a different number of BAFO requests than other Vendors.

NOTE: This Solicitation is still in the evaluation period. During this period and prior to award, possession of the BAFO, original bid response, and accompanying information is limited to personnel of the Issuing Agency and any agencies responsible for participating in the evaluation. Vendors who attempt to gain this privileged information, or to influence the evaluation process (i.e., assist in evaluation), will be in violation of purchasing rules and their offer will not be further evaluated or considered.

Specific requests begin on the next page. Vendor may copy requests onto additional pages, as needed, to provide sufficient space for its response.

The following section of the Invitation for Bid (IFB) DPC-1502912540-SL has been deleted in its entirety and replaced with the following:

4.19 VENDOR'S PUBLISHED CATALOG & LISTS

As a result of this Contract, Vendors shall provide its entire catalog of products. By definition, a Vendor's catalog as a result of this effort, is a Vendor's full line of products within the awarded scope that is consistent with what is offered on its punch-out catalog site. The State deems the right to determine the completeness of the coverage of a Vendor's catalog. **The Vendor's catalog must be submitted with its bid by providing a link to the Vendor's Catalog in ATTACHMENT A: PRICING WORKBOOK.**

The Vendor's price lists must be submitted with its bid by 1) providing a link to the Vendor's price list in ATTACHMENT A: PRICING WORKBOOK in the designated field for each category offered or 2) providing the price list(s) as a Microsoft Excel file or PDF as an attachment with the corresponding category being evident within the attachment(s). Altered, or unpublished, price lists/literature may subject your bid to rejection. The Vendor is advised that literature, questionnaires, and other data submitted in response to a previous IFB, or other inquiry will not suffice for the above requirement. Failure to include such information shall be a sufficient basis for rejection of the Vendor's bid. The Vendor shall, where applicable, provide the following information, at a minimum, on the proposed products:

a. Detailed Manufacturer's Item Description
b. Manufacturer
c. Manufacturer Product #
d. Manufacturer List Price
e. UOM
f. Number of Items per UOM
g. Internet link to the product if available

STATE OF NORTH CAROLINA
DEPARTMENT OF ADMINISTRATION – DIVISION OF PURCHSE AND CONTRACT
Statewide Term Contract

ALL **correspondence with vendors shall be through the Ariba Sourcing Tool. Questions will be received in the Ariba Sourcing Tool (only) based on the schedule in Section 2.4**	**Invitation for Bid #: DPC-1502912540-SL**
	Bids will be publicly opened: June 9, 2025 @ 2:00 PM ET
For Statewide Use of All State Entities	**Commodity # and Description: 301617 Flooring**
STC #: 3016A	

EXECUTION

In compliance with this Invitation for Bid (IFB), and subject to all the conditions herein, the undersigned Vendor offers and agrees to furnish and deliver any or all items upon which prices are bid, at the prices set opposite each item within the time specified herein.

By executing this bid, the undersigned Vendor understands that false certification is a Class I felony and certifies that:

- this bid is submitted competitively and without collusion (G.S. 143-54),
- that none of its officers, directors, or owners of an unincorporated business entity has been convicted of any violations of Chapter 78A of the General Statutes, the Securities Act of 1933, or the Securities Exchange Act of 1934 (G.S. 143-59.2), and
- it is not an ineligible Vendor as set forth in G.S. 143-59.1.

Furthermore, by executing this bid, the undersigned certifies to the best of Vendor's knowledge and belief, that:

- it and its principals are not presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from covered transactions by any Federal or State department or agency.

As required by G.S. 143-48.5, the undersigned Vendor certifies that it, and each of its sub-contractors for any Contract awarded as a result of this IFB, complies with the requirements of Article 2 of Chapter 64 of the NC General Statutes, including the requirement for each employer with more than 25 employees in North Carolina to verify the work authorization of its employees through the federal E-Verify system.

As required by Executive Order 24 (2017), the undersigned Vendor certifies will comply with all Federal and State requirements concerning fair employment and that it does not and will not discriminate, harass, or retaliate against any employee in connection with performance of any Contract arising from this solicitation.

G.S. 133-32 and Executive Order 24 (2009) prohibit the offer to, or acceptance by, any State Employee associated with the preparing plans, specifications, estimates for public Contract; or awarding or administering public Contracts; or inspecting or supervising delivery of the public Contract of any gift from anyone with a Contract with the State, or from any person seeking to do business with the State. By execution of this bid response to the IFB, the undersigned certifies, for Vendor's entire organization and its employees or agents, that Vendor are not aware that any such gift has been offered, accepted, or promised by any employees or agents of Vendor's organization.

By executing this bid, Vendor certifies that it has read and agreed to the **INSTRUCTION TO VENDORS** and the **NORTH CAROLINA GENERAL TERMS AND CONDITIONS incorporated below**. These documents can be accessed from the Ariba Sourcing Tool.

Failure to execute/sign bid prior to submittal may render bid invalid and it MAY BE REJECTED. Late bids cannot be accepted.

COMPLETE/FORMAL NAME OF VENDOR: Mannington Mills, Inc.		
STREET ADDRESS: 1844 US Highway 41 SE	P.O. BOX:	ZIP: 30701
CITY & STATE & ZIP: Calhoun, GA 30701	TELEPHONE NUMBER: 1-800-241-2262	TOLL FREE TEL. NO: 1-800-241-2262
PRINCIPAL PLACE OF BUSINESS ADDRESS IF DIFFERENT FROM ABOVE (SEE INSTRUCTIONS TO VENDORS ITEM #21): N/A		
PRINT NAME & TITLE OF PERSON SIGNING ON BEHALF OF VENDOR: Brad Root, Senior Vice President of Commercial Sales		
VENDOR'S AUTHORIZED SIGNATURE:	**DATE:** 6/8/2025	E-MAIL: brad.root@mannington.com

VALIDITY PERIOD

Offer shall be valid for at least one hundred eighty (180) days from date of bid opening, unless otherwise stated here: _____ days, or if extended by mutual agreement in writing of the parties. Any withdrawal of this offer shall be made in writing, effective upon receipt by the agency issuing this IFB.

BID ACCEPTANCE

If your bid is accepted, all provisions of this IFB, along with the written results of any negotiations, shall constitute the written agreement between the parties ("Contract"). The NORTH CAROLINA GENERAL TERMS AND CONDITIONS are incorporated herein and shall apply. Depending upon the Goods or Services being offered, other terms and conditions may apply, as mutually agreed.

FOR STATE USE ONLY: Offer accepted and Contract awarded on date of _____ as indicated,

by _____.
(Authorized Representative of Department of Administration, Division of Purchase & Contract)

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1.0 PURPOSE AND BACKGROUND

The Department of Administration (DOA) serves as the business manager for North Carolina State government and provides leadership to State government for the effective, efficient, economical, and equitable delivery of services to the public. The department also aids and services several advocacy programs that serve diverse segments of the State's population that have traditionally been underserved. The Division of Purchase & Contract (P&C) is the strategic force to provide the State's entities with a catalog of Statewide Term Contracts (STC) that provide for an encompassing organized and efficient manner to pool resources to provide goods and services.

The State through the Department of Administration (DOA) Division of Purchase & Contract (P&C) is seeking qualified vendors to establish a Statewide Term Contract to furnish and deliver the State's requirements for Floor Coverings and Installation Services throughout the State of North Carolina, on an "As Needed" basis, if and when ordered by State Departments, Agencies, and Higher Education Institutions during the contract period. Vendor offerings must meet one (1) or more of the following categories:

CATEGORY A:	Vinyl (Sheet, Vinyl Composition Tile (VCT), Luxury Vinyl Tile (LVT), Luxury Vinyl Planks (LVP)
CATEGROY B:	Rubber
CATEGROY C:	Resilient (not covered in Category A & B)
CATEGORY D:	Ceramic
CATEGORY E:	Porcelain
CATEGORY F:	Carpet
CATEGORY G:	Carpet Tile
CATEGORY H:	Engineered Wood
CATEGORY I:	Hardwood
CATEGORY J:	Laminate
CATEGORY K:	Sports Flooring
CATEGORY L:	Resin (PMMA, Polyurethane, Epoxy)
CATEGORY M:	Flooring Hybrids (Wood Plastic Composite (WPC), Stone Plastic Composite (SPC), Stone Wood Composite (SWC)
CATEGORY N:	Ancillary Items (Supplies related to the removal and installation of flooring materials)

To comply with Governor Cooper's Executive Order 80 (October 2018), North Carolina's Commitment to Address Climate Change and Transition to a Clean Energy Economy, the contract resulting from this solicitation intends to focus on incorporating sustainable floor covering products and services that reduce environmental impact through responsible material sourcing, waste reduction, energy-efficient manufacturing, and promoting circular economy principles. Additionally, integrating recognized green certifications, low-emission products, and sustainable installation practices will help meet the goals set forth in the executive order while contributing to North Carolina's broader climate and clean energy goals.

The State is seeking bid responses from Flooring Material manufacturers only, which the State will contract with directly. Authorized resellers, distributors, or wholesalers are not eligible to respond to this Solicitation, and any response from such entities shall be rejected as non-responsive. Awarded manufacturers shall be responsible for providing a complete turnkey service to furnish, deliver, and install Flooring Materials. A manufacturer may use authorized dealers/installers, designated by the manufacturer, to perform services under this contract.

The intent of this Invitation for Bid (hereinafter, "IFB") is to receive pricing from Vendors which will offer savings to the State and confirm, through Vendors' submission of bids, its ability to meet the State's needs.

The contract resulting from this IFB is mandatory for State departments and most State Agencies, and by State higher education institutions (except under the conditions specified in G.S. 115D-58.14(a) and G.S. 116-13). The Contract may also be utilized, without further competition, by non-mandatory State Entities and Other Eligible Entities.

State owned building flooring projects with State Agency entities will require partnership with their Facility Management Office when modifying a State Building. "State buildings," as defined by NC GS § 143-336, refers to all State buildings, utilities, and other property developments except the State Legislative Building, railroads, highway structures, bridge structures, and any buildings, utilities, or property owned or leased by the North Carolina Global TransPark Authority. No authorization is provided through this contract to allow for building modifications and/or electrical services.

Bids shall be submitted in accordance with the terms and conditions of this IFB and any addenda issued hereto.

1.1 CONTRACT TERM

The Contract shall have an initial term of five (5) years, beginning on the date of final Contract execution (the "Effective Date") or June 10, 2025, whichever is later.

At any time during the contract period the State may conduct an Open Enrollment process by posting a solicitation in the Ariba Sourcing Tool for the purpose of adding new manufacturer(s) to the contract, to provide a wide coverage of Goods. The awarded Vendors will remain on the contract for the duration of the contract term unless terminated for convenience.

At the end of the Contract's initial term, the State shall have the option, in its sole discretion, to renew the Contract on the same terms and conditions for up to one (1) additional two-year term. The State will give the Vendor written notice of its intent to exercise each option no later than thirty (30) days before the end of the Contract's then-current term. In addition, the State reserves the right to extend a contract term after the last active term.

1.2 ESTIMATED SPEND

Based on historical data, the State has purchased approximately $17.5M worth of Flooring Materials from 2021 - 2024 under the current contract.

This amount is not guaranteed and could be more or less than the historical expenditure during the contract period. No maximum or minimum quantities are guaranteed.

2.0 GENERAL INFORMATION

2.1 INVITATION FOR BID DOCUMENT

The IFB is comprised of the base IFB document, any attachments, and any addenda released before Contract award, which are incorporated herein by reference.

2.2 E-PROCUREMENT FEE

ATTENTION: This is an NC eProcurement solicitation facilitated by the Ariba Network. The E-Procurement fee may apply to this solicitation. See paragraph entitled ELECTRONIC PROCUREMENT of the North Carolina General Terms and Conditions.

General information on the E-Procurement Services can be found at: http://eprocurement.nc.gov/.

What is the Ariba Network?

The Ariba Network is a web-based platform that serves as a connection point for buyers and vendors. Vendors can log in to the Ariba Network to view purchase orders, respond to electronic requests for quotes, participate in Sourcing Events, and collaborate with buyers on contract documents.

For training on how to use the Sourcing Tool to view solicitations, submit questions, develop responses, upload documents, and submit offers to the State, Vendors should go to the following site:

http://eprocurement.nc.gov/training/vendor-training.

2.3 NOTICE TO VENDORS REGARDING IFB TERMS AND CONDITIONS

It shall be the Vendor's responsibility to read the Instructions to Vendors, the North Carolina General Terms and Conditions, all relevant exhibits and attachments, and any other components made a part of this IFB and comply with all requirements and specifications herein. Vendors also are responsible for obtaining and complying with all Addenda and other changes that may be issued in connection with this IFB.

If Vendors have questions, or issues regarding any component within this IFB, those must be submitted as questions in accordance with the instructions in the BID QUESTIONS Section. If the State determines that any changes will be made as a result of the questions asked, then such decisions will be communicated in the form of an IFB addendum. The State may also elect to leave open the possibility for later negotiation and amendment of specific provisions of the Contract that have been addressed during the question-and-answer period.

Other than through the process of negotiations under 01 NCAC 05B.0503, the State rejects and will not be required to evaluate or consider any additional or modified terms and conditions submitted with Vendor's bid. This applies to any language appearing in or attached to the document as part of the Vendor's bid that purports to vary any terms and conditions or Vendors' instructions herein or to render the bid non-binding or subject to further negotiation. Vendor's bid shall constitute a firm offer that shall be held open for the period required herein ("Validity Period" above).

The State may exercise its discretion to consider Vendor proposed modifications. By execution and delivery of this IFB Response, the Vendor agrees that any additional or modified terms and conditions, whether submitted purposely or inadvertently, shall have no force or effect, and will be disregarded unless expressly agreed to during negotiations and incorporated by way of a Best and Final Offer (BAFO). Noncompliance with, or any attempt to alter or delete, this paragraph shall constitute sufficient grounds to reject Vendor's bid as nonresponsive.

2.4 IFB SCHEDULE

The table below shows the *intended* schedule for this IFB. The State will make every effort to adhere to this schedule.

Event	Responsibility	Date and Time
Issue IFB	State	May 7, 2025
Hold Urged and Cautioned Pre-Bid Conference	State	May 13, 2025
Submit Written Questions	Vendor	May 19, 2025
Provide Responses to Questions	State	June 2, 2025
Submit Bids	Vendor	June 9, 2025 @ 2:00 PM ET
Intended Contract Award	State	TBD

2.5 URGED AND CAUTIONED PRE-BID CONFERENCE

Urged and Cautioned Pre-Bid Conference

Date: May 13, 2025
Time: 10:00 AM Eastern Time
Location: **Microsoft Teams** Need help?
Join the meeting now
Meeting ID: 220 813 283 001 4
Passcode: mE9q68zk

Dial in by phone
+1 984-204-1487,,520350731# United States, Raleigh
Find a local number

Phone conference ID: 520 350 731#

Join on a video conferencing device
Tenant key: ncgov@m.webex.com
Video ID: 112 406 514 8
More info

Contact: Sarah Lyons
Contact #: 984-236-0217

Instructions: Vendor representatives are URGED and CAUTIONED to attend the pre-bid conference and apprise themselves of the conditions and requirements which will affect the performance of the work called for by this IFB. A non-mandatory pre-bid conference is scheduled for this IFB. Submission of a bid shall constitute sufficient evidence of Vendor's compliance and no allowance will be made for unreported conditions which a prudent Vendor would recognize as affecting the performance of the work called for in this IFB.

Vendor is cautioned that any information released to attendees during the pre-bid conference, other than that involving the physical aspects of the facility referenced above, and which conflicts with, supersedes, or adds to requirements in this IFB, must be confirmed by written addendum before it can be considered as a part of this IFB and any resulting contract.

2.6 BID QUESTIONS

Upon review of the IFB documents, Vendors may have questions to clarify or interpret the IFB in order to submit the best bid possible. To accommodate the Bid Questions process, Vendors shall submit any such questions by the "Submit Written Questions" date and time provided in the IFB SCHEDULE Section above, unless modified by Addendum.

Questions related to the content of the solicitation, or the procurement process should be directed to the person on the title page of this document via the Sourcing Tool's message board by the date and time specified in the IFB SCHEDULE Section of this IFB. Vendors will enter "**IFB # DPC-1502912540-SL– Questions**" as the subject of the message. Question submittals should include a reference to the applicable IFB section. This is the only manner in which questions will be received.

Questions or issues related to using the Sourcing Tool itself can be directed to the North Carolina eProcurement Help Desk at 888-211-7440, Option 2. Help Desk representatives are available Monday through Friday from 7:30 AM ET to 5:00 PM EST.

Questions received prior to the submission deadline date, the State's response, and any additional terms deemed necessary by the State will be posted in the Sourcing Tool in the form of an addendum and shall become an Addendum to this IFB. No information, instruction or advice provided orally or informally by any State personnel, whether made in response to a question or otherwise in connection with this IFB, shall be considered authoritative or binding. Vendors shall rely *only* on written material contained in an Addendum to this IFB.

2.7 BID SUBMITTAL

IMPORTANT NOTE: This is an absolute requirement. Late bids, regardless of cause, will not be opened or considered, and will be automatically disqualified from further consideration. Vendor shall bear the sole risk of late submission due to unintended or unanticipated delay. It is the Vendor's sole responsibility to ensure its bid has been received as described in this IFB by the specified time and date of opening. Failure to submit a bid in strict accordance with instructions provided shall constitute sufficient cause to reject a Vendor's bid(s). Solicitation responses are subject to Sealed Bidding requirements.

Vendor's bids for this procurement must be submitted through the Sourcing Tool. For training on how to use the Sourcing Tool to view solicitations, submit questions, develop responses, upload documents, and submit offers to the State, Vendors should go to the following site: https://eprocurement.nc.gov/training/vendor-training.

Questions or issues related to using the Sourcing Tool itself can be directed to the North Carolina eProcurement Help Desk at 888-211-7440, Option 2. Help Desk representatives are available Monday through Friday from 7:30 AM EST to 5:00 PM EST.

Tips for Using the Sourcing Tool

1. Vendors should review available training and confirm that they are able to access the Sourcing Event, enter responses, and upload files well in advance of the date and time response are due to allow sufficient time to seek assistance from the North Carolina eProcurement Help Desk.
2. Vendors may submit their responses early to make sure there are no issues, and then submit a revised response any time prior to the response due date and time. The State will only review the most recent response.
3. Vendors should respond to all relevant sections of the Sourcing Event. Certain questions or items are required in order to submit a response and are denoted with an asterisk. The Sourcing Tool will not allow a response to be submitted unless all required items are completed. The Sourcing Tool will provide error messages to help identify any required information that is missing when response is submitted.
4. Simply saving your response in the Sourcing Tool is not the same as submitting your response to the State. Vendors should make sure they complete the submission process and receive a message that their response was successfully submitted.
5. **Only Bids submitted through the Content Section of the Ariba Sourcing Event will be considered. Bids submitted through the Message Board will not be accepted or considered for award.**

2.8 BID CONTENTS

Vendors shall provide responses to all questions and complete all attachments for this IFB that require the Vendor to provide information and upload them to the Sourcing Event in the Sourcing Tool. Vendor may not be able to submit its response in the Sourcing Tool unless all required items are addressed. Vendors shall provide authorized signatures where requested. Failure to provide all required items, or Vendor's submission of incomplete items, may result in the State rejecting Vendor's bid, in the State's sole discretion.

Vendors shall upload the following items and attachments in the Sourcing Tool:

a) Title Page: Include the company name, address, phone number and authorized representative along with the Bid Number.

b) Completed and signed version of EXECUTION PAGES, along with the body of the IFB.

c) Signed receipt pages of any addenda released in conjunction with this IFB, if required to be returned.

d) Vendor Response (Sections 4.15 Authorized Dealers, 4.17 Manufacturer Warranty, 4.23 Sustainability Efforts, 4.29 Secretary of State Registration, 5.3 Geographic Coverage, 6.1 Contract Manager and Customer Service)

e) Completed version of ATTACHMENT A: PRICING WORKBOOK

f) Completed and signed version of ATTACHMENT D: HUB SUPPLEMENTAL VENDOR INFORMATION

g) Completed and signed version of ATTACHMENT E: CUSTOMER REFERENCE FORM

h) Completed and signed version of ATTACHMENT F: LOCATION OF WORKERS UTILIZED BY VENDOR

i) Completed and signed version of ATTACHMENT G: CERTIFICATION OF FINANCIAL CONDITION

j) Completed and signed version of CERTIFICATION FOR CONTRACTS, GRANTS, LOANS, AND COOPERATIVE AGREEMENTS and OMB STANDARD FORM LLL

k) Completed version of VENDOR SUSTAINABILITY EFFORTS ATTACHMENT

2.9 ALTERNATE BIDS

Unless provided otherwise in this IFB, Vendor may submit alternate bids for comparable Goods, various methods or levels of Service(s), or that propose different options. Alternate bids must specifically identify the IFB requirements and advantage(s) addressed by the alternate bid. Each bid must be for a specific set of Goods and must include specific pricing. Each bid must be complete and independent of other bids offered. If a Vendor chooses to respond with various offerings, Vendor shall follow the specific instructions for uploading Alternate Bids in the Sourcing Tool.

2.10 DEFINITIONS, ACRONYMS, AND ABBREVIATIONS

Relevant definitions for this IFB are provided in 01 NCAC 05A .0112 and in the Instructions to Vendors found Sourcing Tool, which are incorporated herein by this reference.

The following definitions, acronyms, and abbreviations are also relevant to this IFB:

ANSI: American National Standards Institute

ASTM: American Society for Testing and Materials

LEED: Leadership in Energy and Environmental Design

VOC: Volatile Organic Compounds

3.0 METHOD OF AWARD AND BID EVALUATION PROCESS

3.1 METHOD OF AWARD

North Carolina G.S. 143-52 provides a general list of criteria the State shall use to award contracts, as supplemented by the additional criteria herein. The Goods or Services being procured shall dictate the application and order of criteria; however, all award decisions shall be in the State's best interest.

Percentage Off Manufacturer Suggested Retail Price (MSRP)
All responsive bids will be reviewed, and award or awards will be based on the responsive bid(s) to provide the estimated requirements as to breadth of items in each category offered, highest percentage discount offered off the most recently published Manufacturer Standard Retail Price (MSRP) List, quantity, quality, delivery, service, and/or geographical coverage, to include any required verifications set out herein such as but not limited to past performance, references, and financial documents.

It is the State's intent to have multiple manufacturers' products represented in each of the fourteen (14) categories, but the State plans to make only one (1) award in each category per manufacturer. Products offered must currently be available on the manufacturer's published MSRP. **Submission of manufacturer's price schedules developed specifically for this Bid WILL result in disqualification from award consideration.**

While the intent of this IFB is to award a Contract(s) to multiple Vendors for all categories, the State reserves the right to make separate awards to different Vendors for one or more categories, to not award one or more categories or to cancel this IFB in its entirety without awarding a Contract, if it is considered to be most advantageous to the State to do so.

The State reserves the right to waive any minor informality or technicality in bids received.

3.2 CONFIDENTIALITY AND PROHIBITED COMMUNICATIONS DURING EVALUATION

While this IFB is under evaluation, the responding Vendor, including any subcontractors and suppliers, is prohibited from engaging in conversations intended to influence the outcome of the evaluation. See the Paragraph of the Instructions To Vendors entitled COMMUNICATIONS BY VENDORS.

Each Vendor submitting a bid to this IFB, including its employees, agents, subcontractors, suppliers, subsidiaries and affiliates, is prohibited from having any communications with any person inside or outside the using agency; issuing agency; other government agency office or body (including the procurement lead named above, any department secretary, agency head, members of the General Assembly and Governor's office); or private entity, if the communication refers to the content of Vendor's proposal or qualifications, the content of another Vendor's proposal, another Vendor's qualifications or ability to perform a resulting contract, and/or the transmittal of any other communication of information that could be reasonably considered to have the effect of directly or indirectly influencing the evaluation of proposals, the award of a contract, or both.

Any Vendor not in compliance with this provision shall be disqualified from evaluation and award. A Vendor's proposal may be disqualified if its subcontractor and/or supplier engage in any of the foregoing communications during the time that the procurement is active (*i.e.*, the issuance date of the procurement until the date of contract award or cancellation of the procurement). Only those discussions, communications or transmittals of information authorized or initiated by the issuing agency for this IFB or inquiries directed to the procurement lead named in this IFB regarding requirements of the IFB (prior to proposal submission) or the status of the award (after submission) are excepted from this provision.

3.3 BID EVALUATION PROCESS

Only responsive submissions will be evaluated.

The State will conduct an evaluation of responsive Bids, as follows:

Bids will be received according to the method stated in the Bid Submittal section above.

All bids must be received by the issuing agency not later than the date and time specified in the IFB SCHEDULE Section above, unless modified by Addendum. Vendors are cautioned that this is a request for offers, not an offer or request to contract, and the State reserves the unqualified right to reject any and all offers at any time if such rejection is deemed to be in the best interest of the State.

At the date and time provided in the IFB SCHEDULE Section above, unless modified by Addendum, the bids from each responding Vendor will be opened publicly and all offers (except those that have been previously withdrawn, or voided bids) will be tabulated. The tabulation shall be made public at the time it is created. When negotiations after receipt of bids is authorized pursuant to G.S. 143-49 and 01 NCAC 05B.0503, only the names of offerors and the Goods and Services offered shall be tabulated at the time of opening. Cost and price shall become available for public inspection at the time of the award. Interested parties are cautioned that these costs and their components are subject to further evaluation for completeness and correctness and therefore may not be an exact indicator of a Vendor's pricing position.

At their option, the evaluators may request oral presentations or discussions with any or all Vendors for clarification or to amplify the materials presented in any part of the bid. Vendors are cautioned, however, that the evaluators are not required to request presentations or other clarification—and often do not. Therefore, all bids should be complete and reflect the most favorable terms available from the Vendor. Prices of bid cannot be altered or modified as part of a clarification.

Bids will generally be evaluated, based on completeness, content, cost, and responsibility of the Vendor to supply the requested Goods and Services. Specific evaluation criteria are listed in Section 3.1 METHOD OF AWARD.

Upon completion of the evaluation process, the State will make Award(s) based on the evaluation and post the award(s) to ***the electronic Vendor Portal (eVP), https://evp.nc.gov,*** under the IFB number for this solicitation. Award of a contract to one Vendor does not mean that the other bids lacked merit, but that, all factors considered, the selected bid was deemed most advantageous and represented the best value to the State.

The State reserves the right to negotiate with one or more Vendors, or to reject all original offers and negotiate with one or more sources of supply that may be capable of satisfying the requirement, and in either case to require Vendor to submit a Best and Final Offer (BAFO) based on discussions and negotiations with the State.

3.4 PERFORMANCE OUTSIDE THE UNITED STATES

Vendor shall complete **ATTACHMENT F: LOCATION OF WORKERS UTILIZED BY VENDOR**. In addition to any other evaluation criteria identified in this IFB, the State may also consider, for purposes of evaluating proposed or actual contract performance outside of the United States, how that performance may affect the following factors to ensure that any award will be in the best interest of the State:

a) Total cost to the State
b) Level of quality provided by the Vendor
c) Process and performance capability across multiple jurisdictions
d) Protection of the State's information and intellectual property
e) Availability of pertinent skills
f) Ability to understand the State's business requirements and internal operational culture
g) Particular risk factors such as the security of the State's information technology
h) Relations with citizens and employees
i) Contract enforcement jurisdictional issues

3.5 INTERPRETATION OF TERMS AND PHRASES

This IFB serves two functions: (1) to advise potential Vendors of the parameters of the solution being sought by the State; and (2) to provide (together with other specified documents) the terms of the contract resulting from this procurement. The use of phrases such as "shall," "must," and "requirements" are intended to create enforceable contract conditions. In determining whether bids should be evaluated or rejected, the State will take into consideration the degree to which Vendors have proposed or failed to propose solutions that will satisfy the State's needs as described in the IFB. Except as specifically stated in the IFB, no one requirement shall automatically disqualify a Vendor from consideration. However, failure to comply with any single requirement may result in the State exercising its discretion to reject a bid in its entirety.

4.0 REQUIREMENTS

This Section lists the requirements related to this IFB. By submitting a bid, the Vendor agrees to meet all stated requirements in this Section, as well as any other specifications, requirements, and terms and conditions stated in this IFB. If a Vendor is unclear about a requirement or specification or believes a change in a requirement would allow for the State to receive a better bid, the Vendor is encouraged to submit these items in the form of a question during the question and answer period in accordance with the Bid Questions Section above.

4.1 PRICING

Bid prices shall be based on a percentage discount off the current manufacturer's suggested retail price (MSRP) or other manufacturer's current published price listing (List Price, Suggested Retail Price, etc.) for each category. Any price list other than a manufacturer's current published price list is unacceptable. A discount should be provided for each category shown in ATTACHMENT A: PRICING SUBMITTAL WORKBOOK where the manufacturer offers a product. If a manufacturer does not offer a product in one or more of the listed categories, those categories may be left blank. A separate discount may be offered for each line item in each category or a single discount may be offered for the entire category.

Newly Implemented Import Tariff (Temporary Surcharge)

Pricing shall be exclusive of any implemented or pending tariffs. Any tariffs associated with purchases shall be provided by way of a percentage tariff surcharge. All tariffs proposed are intended to be temporary, based on current tariff implications specific to related commodities with evidence of submitted documentation of affected MSRP products. Vendor may request a temporary tariff surcharge in ATTACHMENT A: PRICING SUBMITTAL WORKBOOK.

The Vendor will demonstrate reasonableness of price by offering the percentage discount to North Carolina that is the same or better than provided in a current contract to similarly situated governmental entities (i.e. other State contracts, GSA, NASPO ValuePoint, Veteran's Administration, Department of Defense, or other governmental entities). If the Vendor is unable to offer the percentage discount to NC that is the same or better than given to other similarly situated governmental entities, Vendor shall include with the response a brief explanation as to why they are unable to do so. The State reserves the right to request further information such as copies of other governmental contracts, to determine the reasonableness of the price offered.

4.2 ESTIMATED QUANTITIES

The quantities indicated herein are annual estimates only and are provided for informational purposes based on the anticipated usage during the previous four (4) year period. No maximum or minimum quantities are guaranteed. It shall be understood and agreed that the State may purchase more or less than the estimated quantities during the contract period. The State reserves the right to increase or decrease the quantities as needed. The State shall not be obligated to purchase more than its normal requirements. The State will be responsible only for items requested and received.

4.3 ADDITIONAL SAVINGS OFFERS/REBATES

This component of the Pricing Response is optional, but the State encourages Vendors to provide additional financial incentives/rebates, if possible, within the scope of this IFB, that will benefit the State. These additional incentives could include, but are not limited to additional discounts based on total spend volumes, tier pricing, rebates, additional discounts by manufacturer, etc. Additional Discount Offers shall be in addition to the discounts Vendor offers as a List Item Price. Additional Discount Offers should be provided in ATTACHMENT A: PRICING WORKBOOK.

Additional Discounts: As part of the pricing submittal, Vendors are being requested to propose an additional percentage discount which would be applied to all orders for the remainder of the contract term if and when the total orders against the contract exceed the provided amount, at any point during the life of the contract. Orders from all entities utilizing this contract will count toward the contract volume discount threshold.

Rebates: If a rebate is offered, it will be based on reported sales, on a quarterly basis (see Section 6.6 QUARTERLY REPORTS). The Vendor shall submit the rebate amount due by check with the "Contracts Number," "Report Amount," and "Report Period" on either the check stub or other remittance materials. The payment shall be made by check as described herein.

Checks shall be payable to: NCDOA, Division of Purchase & Contract

Checks shall be mailed to: NCDOA, Division of Purchase & Contract, Contract Manager
1305 Mail Service Center
325 N. Salisbury Street
Raleigh, NC 27603

All discounts in Vendor's bid shall remain in effect for the entire contract period and shall not be decreased. However, the discount may be increased, and any such increase shall remain in effect for the remainder of the contract period and any subsequent extensions. Volume or tier discounts, if offered, shall apply to purchase orders placed for delivery to the same location. Vendors may provide volume or tier discounts to orders that include multiple delivery points from the same agency.

The State reserves the right to accept or reject all or part of the proposed Additional Discount Offers as part of a Vendor's Total Price Submittal Value. The State has sole discretion to not assign value to Vendor's proposed Additional Discount Offers which the State cannot quantify or to give only partial value for Additional Discount Offers. Vendors may offer the State additional discounts using the Additional Discount Offers within ATTACHMENT A-PRICING SUBMITTAL WORKBOOK.

4.4 PRODUCT IDENTIFICATION

SUITABILITY FOR INTENDED USE

Vendors are requested to offer only items directly complying with the specifications herein or comparable items which will provide the equivalent capabilities, features and diversity called for herein. The State reserves the right to evaluate all bids for suitability for the required use and to award the one best meeting requirements and considered to be in the State's best interest.

4.5 ORDERING INSTRUCTIONS

Vendors are required, upon request of any Buyer, to provide the Buyer with catalogs and descriptive literature and/or URL address with flooring material descriptive literature, manufacturer's user-accessible URL for MSRP of all options, and NC pricing for options. This information is to be provided to the ordering agency within three (3) business days of the request. Such information shall be provided at no charge to the Buyer. Vendors are required to provide the Buyer with all information pertinent to the placement of and payment for orders to include the following information:

Vendor number

2. Vendor business name
3. General description of Flooring Material
4. Style name
5. Style number
6. NC Pricing
7. Quantity ordered
8. Supplies cost
9. Installation cost
10. Total price

Buyers shall issue a purchase order (PO) to the Vendor, and such purchase order shall bear the contract or bid number, flooring specification make and model, and contact information (phone number and email address). The PO shall be placed by the Buyer directly with the Vendor and shall incorporate by reference the contract solicitation terms and conditions. Required delivery or due dates should be discussed between the Buyer and the Vendor at the time of the PO. It is important to note that dealers do not have ANY control over production delays in schedules from the manufacturer.

If a Vendor receives a PO for flooring for which they were not awarded, the Vendor must notify the Buyer and the Contract Administrator and return the PO to the Buyer within three (3) business days.

4.6 TRANSPORTATION AND IDENTIFICATION

The Vendor shall deliver Free-On-Board (FOB) Destination to all 100 North Carolina Counties with all transportation costs and fees included in the total bid price.

The Vendor shall deliver Free-On-Board (FOB) Destination to any requested location within the State of North Carolina with all transportation costs and fees included in the total bid price.

When an order is placed using a purchase order, the purchase order number shall be shown on all packages and shipping manifests to ensure proper identification and payment of invoices. If an order is placed without using a purchase order, such as via phone, the Buyer's name shall be show on all packages. A complete packing list shall accompany each shipment. Vendors shall not ship any products until they have received an order.

4.7 DELIVERY AND INSTALLATION

The Vendor shall deliver Free-On-Board (FOB) Destination statewide.

Vendor shall complete delivery as indicated on ATTACHMENT A: PRICING SUBMITTAL WORKBOOK.

The Vendor shall deliver ordered items after receipt of purchase order within the time specified for the product on the relevant ATTACHMENT A: PRICE SUBMITTAL WORKBOOK, unless prior written approval is obtained from the Buyer or the P&C Contract Manager. All deliveries of goods ordered under the term contract resulting from this solicitation shall consist of a Standard Delivery, as described below, unless otherwise specified in the purchase order. The specified location may include a loading dock or an area inside a building. Vendor shall notify Buyer at least two (2) business days in advance of a delivery to allow for the availability of agency personnel to receive the product(s).

Standard Delivery shall be made to the location specified by the Buyer in the Purchase Order and ready for use.

Inside means any location within a State user's occupied building.

Ready for use means product is unpacked, assembled, inspected and free of patent defects or damage.

Vendor must anticipate and make necessary arrangements for access to the delivery location considering presence and availability of elevators, steps, parking and hours of operation.

Vendor shall furnish all necessary transportation, materials, and supplies as may be required to deliver, install and set-in place ready for owner's use flooring materials and related supplies.

Installation of flooring materials shall be provided as a separate line item quote and billed under the following conditions:

1. the amount of the installation charge is identified in Vendor's catalog in conjunction with the flooring materials and related supplies,
2. the Buyer is provided an option to affirmatively accept or decline installation services at the time of ordering, and
3. any approved charge is listed as a separate line item on the purchase order and invoice.

Vendor shall be responsible for the removal and disposal of all packaging materials, and any other debris resulting from the installation of the flooring materials and related supplies from the Buyer's location.

If asbestos-containing materials or other hazardous substances are discovered during the removal of existing flooring, the vendor must immediately stop work and notify the Buyer to implement necessary safety measures to secure the area. Any asbestos removal must be managed through a separate procurement, using normal procurement policy.

Acceptance and approval of charges for installation of items not related to the flooring shall be at the sole discretion of the Buyer. Any resulting damages to the item or to other State property during the installation by the Vendor shall be repaired at the Vendor's sole expense. General set-up activities needed to make flooring material ready for use (such as moving furniture, relocation insertion of adjustable shelves into a bookcase or placing a desk chair onto its pedestal) shall not be considered installation and shall be included in the contract price.

In the event the delivery is not received within the contract delivery period, the Vendor may be held in default in accordance with North Carolina General Contract Terms and Conditions, Section 2: DEFAULT AND TERMINATION.

Should installation be included in a project and approved by the Buyer, delivery shall not be considered to have occurred until installation has been completed. Upon completion of the installation, the Vendor shall remove and properly dispose of all waste and debris from the installation site. The Vendor shall be responsible for leaving the installation area clean and ready to use.

4.8 DESIGN AND OPTIONAL VALUE-ADDED SERVICES

Design services offered by the Vendor shall be accepted and approved at the sole discretion of the Buyer after negotiation and agreement on any applicable fee. All design fees shall be listed as a separate line item on the purchase order and invoice. Note all State Entities residing in a State-owned building are required to partner with the Procurement Entity's Facility Management for any required reviews and approvals of design, building modifications, or electrical work, prior to any work being completed.

Vendors may provide Value-Added Services along with description and pricing offered on the ATTACHMENT A: PRICING SUBMITTAL WORKBOOK. During the award process, the State has the option to negotiate the services being offered. Please be advised that any value-added services offered are optional and will not be included in the bid evaluation process; however, they may be taken

into consideration at the State's discretion. The State does not imply or intend that any value-added service will be deemed acceptable.

4.9 ON-TIME DELIVERY RATE

The Vendor shall maintain an on-time shipment rate of at least 95% of orders being shipped within delivery terms. On-time shipment is defined as shipping all ordered items to the receiving point designated by the Buyer within the shipping time required in Section 4.7 DELIVERY AND INSTALLATION. The on-time shipping rate is calculated using the following formula:

Shipment Timing	Percent On-Time Shipment Rate
Section 4.6 Calendar Days	95%

(Number of On-Time Order Shipments)/ (Total Number of Orders) x 100% = On-Time Shipment Rate
Note: On-Time Shipment Rate will be rounded to the nearest whole percent.

NOTE: An order will not be considered shipped until all items in the order have been shipped to the State. This includes all shipments required to complete a given order. Therefore, the "Total Number of Orders" is equal to the total number of orders received, subtracting any orders that are cancelled by the State prior to shipment. If the Vendor makes multiple shipments to fill a single order, the shipment is not considered complete until all items have been shipped. Once all items have been shipped the order will be considered either "On-Time" or "Late". Vendor shall not cancel or require that the State cancel any partial order or item considered "back-ordered" due to shipment delay unless requested to do so by the State, nor engage in any process or activity with an effect of inflating the actual On-Time Shipment Rate without prior written authorization from the State.

4.10 DEFECTIVE PRODUCTS

In the event a product is found to be defective, Vendor agrees to replace the item immediately, within the same delivery time frame at no additional charge to the State.

4.11 PRODUCT RECALL

Vendor expressly assumes full responsibility for prompt notification to the Contract Manager at the State's Division of Purchase & Contract of any product recall in accordance with the applicable State or Federal regulations. The Vendor shall support the Contract Manager in necessary follow-up with State entities that have purchased recalled products to replace, at no cost to the State, any such products promptly.

4.12 OUT-OF-STOCK, BACK-ORDERS, AND OTHER DELAYS

The Vendor shall notify the Buyer when one (1) or more items in an order cannot be delivered within the time specified. After notification to Buyer by Vendor of a fulfillment delay of one or more items in the order, the Buyer may cancel undelivered items within an order, or an order in its entirety, without penalty or charge, to the extent that the notice of cancellation occurs before Buyer is notified that the delayed item or other cancelled items in the order have shipped.

4.13 QUALITY ACCEPTANCE INSPECTION

It is the responsibility of the receiving Buying Entity to inspect all materials, supplies and equipment upon delivery to ensure compliance with the Contract requirements and specifications.

INVOICES MAY NOT BE PAID BY THE USING AGENCY UNTIL AN INSPECTION HAS OCCURRED, AND THE GOODS ACCEPTED.

4.14 WORKSITE DAMAGES

Any damage to existing utilities, equipment or finished surfaces resulting from the performance of this contract shall be repaired to the State's satisfaction at the Vendor's sole expense.

4.15 AUTHORIZED DEALERS

An awarded Vendor may utilize approved, Authorized Dealers, to participate as alternate distribution sources for the Vendor. Authorized Dealers may be added at any time during the contract term at the discretion of the Vendor, provided that they agree to comply with all terms and conditions of the awarded contract, with no set minimum or maximum number of Authorized Dealers that may be approved. Such participation is subject to the following conditions:

Designation of Authorized Dealer(s)

Vendor shall specify whether orders must be placed directly with Vendor or may be placed directly with Authorized Dealer(s). If Authorized Dealer(s) are designated to fulfill orders under this Contract, issue invoices and receive payment, Vendor must provide P&C, a list of those designated authorized dealers by providing a list of the Manufacturer's Authorized Dealers in ATTACHMENT A: PRICING SUBMITTAL WORKBOOK. P&C will require a vendor registration process for all Vendors recommended for contract award and their authorized dealers through the E-Procurement System. Authorized Dealers must register as an e-Procurement vendor with the State of North Carolina upon contract award and must comply with all terms and conditions of this IFB. Vendors and authorized dealers can register through the electronic Vendor Portal here: https://evp.nc.gov/. Awarded Vendors remain responsible for contract compliance by its Authorized Dealers, and neither an order placed with, or items delivered by, a Vendor's Authorized Dealer shall relieve the Vendor from any obligation under this contract.

Will Vendor maintain Authorized Dealers: ☒ **Yes** ☐ **No**

List of Authorized Dealers provided: ☒ **Yes** ☐ **No**

All dealers proposed for the project must be directly authorized, trained, or certified by the manufacturer of the specified floor covering product. Certification must be current and verifiable at the time of bid submission and throughout the course of the contract.

Modifications in Authorized Dealer List

If a Vendor allows Authorized Dealers to participate in the Contract, post-award requests to add or delete Authorized Dealers or to modify Authorized Dealer information must be submitted to P&C's Contract Manager for prior approval.

4.16 STANDARDS, COMPLIANCE AND LICENSING

Vendor/Dealer/Installer must adhere to all local, state, and federal building codes and regulations. NCGS § 143-139 requires floor covering installations (renovations) to comply with North Carolina Building Code (NCBC), which adopts International Building Code (IBC). (Section 101C of the State Construction Manual)

Flooring materials must meet or exceed fire resistance standards (e.g., ASTM E648, NFPA 253).

Vendor/Dealer/Installers must be in compliance with OSHA regulations.

Flooring materials must meet or exceed ADA standards for accessibility.

Materials should be certified to ASTM and ANSI standards. Materials must meet or exceed durability and environmental standards, with a focus on low-VOC and sustainable options. LEED certification may be required for green building projects.

Installations must follow industry best practices and manufacturer guidelines (e.g., Carpet Rug Institute (CRI), Resilient Floor Covering Institute (RFCI), Tile Council of North America (TCNA).

Vendor/Dealer/Installer must adhere to NCGS § 87-1 and 87-10. Vendors must ensure compliance with building codes, safety standards, and licensing requirements while performing installations. No work may be completed without appropriate approval and licensing.

4.17 WARRANTY

Manufacturer's standard warranty shall apply. Vendors shall include a copy of the manufacturer's standard warranty with the bid response.

4.18 INSTALLATION AND LABOR WARRANTY GUARANTEE

In the event that a defect in workmanship or installation is found during the warranty period, the manufacturer/authorized dealer agrees to repair or replace the affected installation or labor at no cost to the state.

4.19 VENDOR'S PUBLISHED CATALOG & LISTS

As a result of this Contract, Vendors shall provide its entire catalog of products. By definition, a Vendor's catalog as a result of this effort, is a Vendor's full line of products within the awarded scope that is consistent with what is offered on its punch-out catalog site. The State deems the right to determine the completeness of the coverage of a Vendor's catalog. **The Vendor's catalog must be submitted with its bid by providing a link to the Vendor's Catalog in ATTACHMENT A: PRICING WORKBOOK.**

Altered, or unpublished, price lists/literature may subject your bid to rejection. The Vendor is advised that literature, questionnaires, and other data submitted in response to a previous IFB, or other inquiry will not suffice for the above requirement. Failure to include such information shall be a sufficient basis for rejection of the Vendor's bid. The Vendor shall, where applicable, provide the following information, at a minimum, on the proposed products:

a. Detailed Manufacturer's Item Description
b. Manufacturer
c. Manufacturer Product #
d. Manufacturer List Price
e. UOM
f. Number of Items per UOM
g. Internet link to the product if available

4.20 HUB PARTICIPATION

Pursuant to North Carolina General Statute G.S. 143-48, it is State policy to encourage and promote the use of small, minority, physically handicapped, and women contractors in purchasing Goods and Services. As such, this IFB will serve to identify those Vendors that are minority owned or have a strategic plan to support the State's Historically Underutilized Businesses program by meeting or exceeding the goal of 10% utilization of diverse firms as 1st or 2nd tier subcontractors. Vendor shall complete ATTACHMENT D: HUB SUPPLEMENTAL VENDOR INFORMATION.

4.21 REFERENCES

Vendors shall upload to the Sourcing Tool at least three (3) references, using ATTACHMENT E: CUSTOMER REFERENCE FORM, for which your company has supplied the exact category(ies) of flooring offered. References shall not be from the same company or from the soliciting State entity. The State may contact these users to determine quality level of the offered equipment; as well as, but not limited to user satisfaction with Vendor performance. Information obtained may be considered in the evaluation of the bid.

4.22 SUSTAINIBILITY EFFORTS

According to G.S. 143-58.2, it is the policy of this State to encourage and promote the purchase of products with recycled content and to purchase items that are reusable, refillable, repairable, more durable, and less toxic to the extent that the purchase or use is practicable and cost effective. The bid must describe in the VENDOR SUSTAINABILITY EFFORTS ATTACHMENT how environmental

requirements which relate to clear labeling of the environmental/sustainability attributes (e.g. environmental certifications, total and post-consumer recycled content, etc.) of products in the proposed product catalogs, demonstrating the ability to run usage reports that include information about each product's environmental/sustainability attributes, packaging and recycling of spent products. Such information, if applicable, will be made available to state entities and may be used to aid them in their selection of floor covering purchased.

4.23 RETURN POLICY

Vendor shall accept merchandise returns from Buying Entity for a period of thirty (30) business days after delivery. Vendor shall provide full credit or full refund to Buying Entity, whichever is requested, within thirty (30) business days on all returns of an ordered item that returns of an ordered product that (1) is a stock item in original packaging and in re-sellable conditions; (2) is not a specialty or customized item; (3) is defective or damaged; (4) is a return of an incorrect product shipped; (5) results from a Vendor order entry error; or (6) is non-conforming due to any other cause reasonably assumed to be the fault of the Vendor.

Vendor may charge a restocking fee for undamaged, conforming goods outside the thirty (30) business day period and for returns of custom-made items. A custom-made item that must be specially manufactured for a specific order due to Buyer's choices of non-standard dimensions, fabric, choice of wood or stain, and the like. An otherwise standard item is not considered custom-made simply because it is manufactured to fulfill a Buying Entity's order.

4.24 VENDOR'S REPRESENTATIONS

If Vendor's bid results in an award, Vendor agrees that it will not enter any agreement with a third party that may abridge any rights of the State under the contract. If any Services, deliverables, functions, or responsibilities not specifically described in this solicitation are required for Vendor's proper performance, provision and delivery of the Service and deliverables under a resulting contract, or are an inherent part of or necessary sub-task included within such service, they will be deemed to be implied by and included within the scope of the contract to the same extent and in the same manner as if specifically described in the contract. Unless otherwise expressly provided herein, Vendor will furnish all of its own necessary management, supervision, labor, facilities, furniture, computer and telecommunications equipment, software, supplies and materials necessary for the Vendor to provide and deliver the Services and/or other Deliverables.

4.25 FINANCIAL STABILITY

As a condition of contract award, the Vendor must certify that it has the financial capacity to perform and to continue to perform its obligations under the contract; that Vendor has no constructive or actual knowledge of an actual or potential legal proceeding being brought against Vendor that could materially adversely affect performance of this contract; and that entering into this contract is not prohibited by any contract, or order by any court of competent jurisdiction

Each Vendor shall certify it is financially stable by completing the ATTACHMENT G: CERTIFICATION OF FINANCIAL CONDITION. The State is requiring this certification to minimize potential performance issues from contracting with a Vendor that is financially unstable. This Certification shall be deemed continuing, and from the date of the Certification to the expiration of the contract, the Vendor shall notify the State within thirty (30) days of any occurrence or condition that materially alters the truth of any statement made in this Certification.

4.26 INSURANCE REQUIREMENTS MODIFICATION

A. Default Insurance Coverage from the General Terms and Conditions applicable to this Solicitation:

☒ Contract value in excess of $1,000,000.00

4.27 LOBBYING ACTIVITY CERTIFICATION FOR FEDERAL GRANTS

Federal law prohibits recipients of federal funds, whether through grants, contracts, or cooperative agreements, from using those funds to influence or attempt to influence (lobby) a federal official in connection with obtaining, extending, or modifying any federal contract, grant, loan, or cooperative agreement. Further, federal law requires that applicants for federal funds certify:

- that they abide by the above restriction;
- that they disclose any permissible (non-federal) paid lobbying on the Federal Awards being applied for; and
- that such certification requirements will also be included in any subawards meeting the applicable thresholds.

Vendors must complete and submit the CERTIFICATION FOR CONTRACTS, GRANTS, LOANS, AND COOPERATIVE AGREEMENTS and the OMB STANDARD FORM LLL when responding to this solicitation.

4.28 SECRETARY OF STATE REGISTRATION

Upon notification of award, the selected Vendor(s) shall complete registration with the NC Secretary of State and shall furnish evidence of filing to the Procurement Lead. Failure to provide proof of registration will result in the removal as a selected Vendor(s) from the contract award. Note that any prolonged (longer than ten (10) business days) notification of evidence of filing may result in a disqualification for award. No purchase orders shall be issued prior to confirmation of completed registration with the Secretary of State.

A contract award under the above-referenced solicitation, and the resulting purchase orders, will produce repeated orders and transactions in North Carolina and will constitute "transacting business" in the State, which requires a certificate of authority from the North Carolina Secretary of State as provided in G.S. §55-15-01 (corporations) or §57D-7-01 (LLCs). Please go to: https://www.sosnc.gov/ to register.

Vendor registered with the North Carolina Secretary of State: Yes☒ No ☐

If yes, provide your NC SOS ID: 0237375

4.29 SUBCONTRACTOR

In the event that the Vendor desires to subcontract some part of the work specified herein, such as installation services, the Vendor shall furnish with their bid the names, qualifications, and experience of their proposed subcontractors. The Vendor shall, however, remain solely and fully liable and responsible for the work done by its subcontractor(s) and shall assure compliance with all the requirements and specifications of the contract. Requests to add or delete subcontractors or to modify subcontractor information must be submitted to P&C's Contract Manager for prior approval.

5.0 SCOPE OF WORK AND SPECIFICATIONS

The below specifications and requirements are drawn around product(s) which the State has evaluated and determined that the size, construction, design layout, special features and performance are necessary. Vendors are requested to offer only comparable floor coverings which will provide the features and performance needed and implied. Floor covering products provided to the State shall perform satisfactory for the use designated herein and shall at least meet the criteria listed in this IFB per the categories referenced in Section 5.3. Floor covering products furnished by a Vendor shall be new, without refurbished or previously used components, manufactured with first quality materials and workmanship and generally recognized within the flooring industry as commercially acceptable products. The State reserves the right to determine this recognition and the acceptability of the products that are proposed to be furnished under any and all awarded Contract(s) as a result of this IFB.

This solicitation applies only to floor coverings in the identified categories. Bids for floor coverings in other, related categories will not be accepted. The State will evaluate its needs for additional floor covering categories and may issue additional solicitations in the future.

5.1 CUSTOMER SERVICES

Key principles and strategies to deliver customer service in the context of floor coverings shall be provided by the vendor during the contract period. Information to include but not limited to:

- Prompt Response
- Product Knowledge and Expertise
- Problem-Solving
- Accuracy and Efficiency
- Tracking and Status Updates
- Feedback Collection

The information provided will be used for informational purposes only and will not be used in the evaluation of the Vendor's bid response.

5.2 SPECIFICATIONS

The specific items and any specifications that the State is seeking are listed below. Items offered by the Vendor must meet or exceed the listed Specifications.

Vendors must offer their Full-Line Catalog of floor coverings including the following categories:

CATEGORY A: Vinyl (Sheet, Vinyl Composition Tile (VCT), Luxury Vinyl Tile (LVT), Luxury Vinyl Planks (LVP)
CATEGROY B: Rubber
CATEGROY C: Resilient (not covered in Category A & B)
CATEGORY D: Ceramic
CATEGORY E: Porcelain
CATEGORY F: Carpet
CATEGORY G: Carpet Tile
CATEGORY H: Engineered Wood
CATEGORY I: Hardwood
CATEGORY J: Laminate
CATEGORY K: Sport Flooring
CATEGORY L: Resin (PMMA, Polyurethane, Epoxy)
CATEGORY M: Flooring Hybrids (Wood Plastic Composite (WPC), Stone Plastic Composite (SPC), Stone Wood Composite (SWC)
CATEGORY N: Ancillary Items (Supplies related to the removal and installation of flooring materials)

5.3 GEOGRAPHIC COVERAGE

The Vendor should provide coverage for all 100 North Carolina Counties. Vendor shall use the below to indicate which NC Counties they do provide coverage in.

Vendor can provide coverage in the following NC Counties (check all that apply):

■ All 100 NC Counties
(Selecting this box is equal to checking all boxes below)

☐ Alamance County	☐ Cumberland County	☐ Johnston County	☐ Randolph County
☐ Alexander County	☐ Currituck County	☐ Jones County	☐ Richmond County
☐ Alleghany County	☐ Dare County	☐ Lee County	☐ Robeson County
☐ Anson County	☐ Davidson County	☐ Lenoir County	☐ Rockingham County
☐ Ashe County	☐ Davie County	☐ Lincoln County	☐ Rowan County
☐ Avery County	☐ Duplin County	☐ McDowell County	☐ Rutherford County
☐ Beaufort County	☐ Durham County	☐ Macon County	☐ Sampson County
☐ Bertie County	☐ Edgecombe County	☐ Madison County	☐ Scotland County
☐ Bladen County	☐ Forsyth County	☐ Martin County	☐ Stanly County
☐ Brunswick County	☐ Franklin County	☐ Mecklenburg County	☐ Stokes County
☐ Buncombe County	☐ Gaston County	☐ Mitchell County	☐ Surry County
☐ Burke County	☐ Gates County	☐ Montgomery County	☐ Swain County
☐ Cabarrus County	☐ Graham County	☐ Moore County	☐ Transylvania County
☐ Caldwell County	☐ Granville County	☐ Nash County	☐ Tyrrell County
☐ Camden County	☐ Greene County	☐ New Hanover County	☐ Union County
☐ Carteret County	☐ Guilford County	☐ Northampton County	☐ Vance County
☐ Caswell County	☐ Halifax County	☐ Onslow County	☐ Wake County
☐ Catawba County	☐ Harnett County	☐ Orange County	☐ Warren County
☐ Chatham County	☐ Haywood County	☐ Pamlico County	☐ Washington County
☐ Cherokee County	☐ Henderson County	☐ Pasquotank County	☐ Watauga County
☐ Chowan County	☐ Hertford County	☐ Pender County	☐ Wayne County
☐ Clay County	☐ Hoke County	☐ Perquimans County	☐ Wilkes County
☐ Cleveland County	☐ Hyde County	☐ Person County	☐ Wilson County
☐ Columbus County	☐ Iredell County	☐ Pitt County	☐ Yadkin County
☐ Craven County	☐ Jackson County	☐ Polk County	☐ Yancey County

5.4 STATE BUILDING FLOORING PROJECTS

"State buildings," as defined by NC GS § 143-336, refers to all State buildings, utilities, and other property developments except the State Legislative Building, railroads, highway structures, bridge structures, and any buildings, utilities, or property owned or leased by the North Carolina Global TransPark Authority. State Agencies must partner with their Facilities Management Office on any flooring installation for any state building, because of the possibility for State Construction Office (SCO) approval of material, design, and installation services per NC GS § 143-341, as the project may be considered a building modification or electrical service.

5.5 NON-STATE BUILDING FLOORING PROJECTS

Flooring projects for non-state buildings should adhere to all local, state, and federal building codes and regulations.

5.6 DEVIATIONS

The nature of all deviations from the Specifications listed herein shall be clearly described by the Vendor. Otherwise, it will be considered that items offered by the Vendor are in strict compliance with the Specifications provided herein, and the successful Vendor shall be required to supply conforming goods. Deviations shall be explained in detail below on Page 27. However, no implication is made or intended by the State that any deviation will be acceptable. Do not list objections to the North Carolina General Terms and Conditions in this section.

6.0 CONTRACT ADMINISTRATION

All Contract Administration requirements are conditioned on an award resulting from this solicitation. This information is provided for the Vendor's planning purposes.

State Contract Administrator: Sarah Lyons, sarah.lyons@doa.nc.gov, 984-236-0217

State Contract Manager: Pamela Case-Gustafson, pamela.case-gustafson@doa.nc.gov, 984-236-0249

Note: In the event the State's Contract Administrator or Contract Manager changes, notification will be sent to the Vendor's Contract Manager and the Contract Synopsis on the DOA P&C website will be updated.

6.1 CONTRACT MANAGER AND CUSTOMER SERVICE

The Vendor shall be required to designate and make available to the State a Contract Manager. The Contract Manager shall be the State's point of contact for contract related issues and issues concerning performance, progress review, scheduling, and service.

Contract Manager Point of Contact	
Name:	Jody Steger
Office Phone #:	703-489-5698
Mobile Phone #:	703-489-5698
E-mail:	jody.steger@mannington.com

The Vendor shall be required to designate and make available to the State for customer service. The customer service point of contact shall be the State's point of contact for customer service-related issues.

Customer Service Point of Contact	
Name:	Don Cavin
Office Phone #:	919-538-1801
Mobile Phone #:	919-538-1801
E-mail:	don.cavin@mannington.com

6.2 ELECTRONIC PRODUCT CATALOG

Vendors have one (1) option for managing products using the State's NC E-Procurement Services to develop and manage a catalog solution. Options include:

1. Ordering Instructions –
    a. No limit to products available.

6.2.1 Ordering Instructions Solution

The State will allow for 'Ordering Instructions' for custom built or customized equipment purchases only. Vendor will be required to provide the sales representative's contact information at the time of award. If selected for contract award, the State will work with awarded Vendors and the E-Procurement team to create catalogs that meet the requirements for ordering instructions depending on the complexity of the awarded contract and the number of items available.

6.3 CONTRACT BUSINESS REVIEW MEETINGS

The Vendor, at the request of the State, shall be required to meet periodically (annually) with the State for Contract Business Review meetings. The purpose of these meetings will be to review project progress reports, discuss Vendor and State performance, address outstanding issues, review problem resolution, provide direction, evaluate continuous improvement and cost saving ideas, and discuss any other pertinent topics.

Business Review meetings shall be scheduled annually. Meetings shall be presented by the Vendor and be inclusive of the following:

1. Spend overview (State Agency Spend) FY Comparison
    a. Volume Discount
2. Product Cost Savings from list price
3. Product Accuracy Rate – Percent of equipment invoiced and shipped without post order correction
4. Complete Shipment Rate – Percent of orders filled in one (1) shipment
5. On Time Delivery Rate – Percent of orders delivered within contract delivery term
6. Sustainability Efforts and Results
7. Additional Discounts Exercised
8. Rebates
9. Challenges
10. Improvement Ideas

6.4 CONTINUOUS IMPROVEMENT

The State encourages the Vendor to identify opportunities to reduce the total cost to the State. A continuous improvement effort consisting of various ideas to enhance business efficiencies as performance progresses.

6.5 PERIODIC QUARTERLY SPEND REPORTS

The Vendor shall be required to provide Sales Management Reports through the electronic Vendor Portal. Users should submit their report through eVP by following the instructions in the STC Quarterly Reporting job aid.

This report shall include, at a minimum, information concerning:

1. Sales Report (total cost) by State entity, to include agencies, community colleges, universities, school systems, local government entities.

2. Sales Report Category, Items Purchased (Manufacturer), Item Description, Quantity, Unit of Measure, List Price, Contract Price, Any additional delivery charges such as specialty packaging or overnight delivery, Ordering Entity, Delivery Location (City), Order Date, Shipment Date, Delivery Date for consumables, and delivery date for non-routine consumables and equipment.

These reports shall be well organized and easy to read. The Vendor shall submit these reports electronically, to include using the **Vendor Quarterly Spend Data Report**.

Vendor shall submit the Quarterly Sales Management Reports by the 15th of the month following the end of the quarter. The Quarterly Management Report delivery schedule is included below:

By October 15th: Q1 Quarterly Management Report for July – September

By January 15th: Q2 Quarterly Management Report for October – December

By April 15th: Q3 Quarterly Management Report for January – March

By July 15th: Q4 Quarterly Management Report for April – June.

This schedule aligns with the State's fiscal year. If the contract start date does not align with the start of a quarter, the initial Quarterly Management Report shall be for the period from the contract start date to the end of the existing calendar quarter. Timely submission of all reports shall be a material term of this contract and failure to do so shall constitute a default.

Additional related sales information and/or details on user purchases may be required by the State and must be supplied within thirty (30) days of any such request. A template for any such reports may be provided by the State, at its discretion.

6.6 ACCEPTANCE OF WORK

Performance of the work and delivery of Goods and Services shall be conducted and completed at least in accordance with the contract requirements and recognized and customarily accepted industry practices. Performance shall be considered complete when the Goods and Services are approved as acceptable by the Buying Entity.

The State shall have the obligation to notify Vendor, in writing ten (10) calendar days following completion of such work or delivery of a deliverable described in the contract that it is not acceptable. The notice shall specify in reasonable detail the reason(s) it is unacceptable. Acceptance by the State shall not be unreasonably withheld; but may be conditioned or delayed as required for reasonable review, evaluation, installation, or testing, as applicable to the work or deliverable. Final acceptance is expressly conditioned upon completion of all applicable assessment procedures. Should the work or deliverables fail to meet any specifications, acceptance criteria or otherwise fail to conform to the contract, the State may exercise any and all rights hereunder, including, for Goods deliverables, such rights provided by the Uniform Commercial Code, as adopted in North Carolina.

6.7 INVOICES

Vendor shall invoice the Procurement Entity. The standard format for invoicing shall be Single Invoices, meaning that the Vendor shall provide the Procurement Entity with an invoice for each order. Invoices shall include detailed line-item information to allow Procurement Entity to verify pricing at point of receipt matches the correct price from the original date of order. At a minimum, the following fields shall be included on all invoices:

Vendor's Billing Address, Customer Account Number, NC Contract Number, Order Date, Buyer's Order Number, Manufacturer Part Numbers, Vendor Part Numbers, Item Descriptions, Price, Quantity, and Unit of Measure.

INVOICES MAY NOT BE PAID UNTIL AN INSPECTION HAS OCCURRED AND THE GOODS ACCEPTED.

6.8 DISPUTE RESOLUTION

During the performance of the contract, the Parties agree that it is in their mutual interest to resolve disputes informally. Any claims by the Vendor shall be submitted in writing to the State's Contract Manager for resolution. Any claims by the State shall be submitted in writing to the Vendor's Project Manager for resolution. The Parties shall agree to negotiate in good faith and use all reasonable efforts to resolve such dispute(s).

During the time the Parties are attempting to resolve any dispute, each shall proceed diligently to perform their respective duties and responsibilities under this contract. The Parties will agree on a reasonable amount of time to resolve a dispute. If a dispute cannot be resolved between the Parties within the agreed upon period, either Party may elect to exercise any other remedies available under the contract, or at law. This provision, when agreed in the contract, shall not constitute an agreement by either party to mediate or arbitrate any dispute.

6.9 PRODUCT RECALL

Vendor expressly assumes full responsibility for prompt notification to the Buyer listed on the face of this IFB of any product recall in accordance with the applicable State or Federal regulations. The Vendor shall support the State, as necessary, to promptly replace any such products, at no cost to the State.

6.10 POST AWARD PRODUCT SUBSTITUTION, ADDITIONS, & REMOVALS

Post-Award product substitutions are not permitted without prior written approval from the Contract Administrator. Proposed substitutions shall be of the same or higher quality and at the same or lower price as the original item. Failure of the Vendor to comply with this requirement shall constitute sufficient cause to hold the Vendor in default or for removal from the contract.

The items included in this IFB are expected to cover the State's needs for the term of the contract. In the case that the State's needs change over the term of the contract, the State reserves the right to add additional products to the contract that can be supplied by the awarded Vendor. The price for these added products will be mutually agreed to by the State and the Vendor but are assumed to be priced at a discount similar to what is being offered on the products listed in the IFB.

6.11 PRICE ADJUSTMENTS

Prices proposed by the Vendor shall be firm against any increase for one (1) year from the effective date of the contract.

Price increase requests shall be submitted in writing to the Contract Manager, which shall include the reason(s) for the request and contain supporting documentation for the need. Price increases will be negotiated and agreed to by both the State and Vendor in advance of any price increase going into effect. The State is not obligated to accept pricing adjustments or increases and reserves the right to accept or reject them in part or in whole. Price de-escalation or decreases may be requested by the State at any time.

It is understood and agreed that orders will be shipped at the established contract prices in effect on the date an order is placed. Invoicing that deviates from this provision may result in contract cancellation.

6.12 CONTRACT CHANGES

Contract changes, if any, over the life of the contract shall be implemented by contract amendments agreed to in writing by the State and Vendor.

6.13 TAXES

No taxes shall be included in any bid prices.

6.14 ATTACHMENTS

All attachments to this IFB are the copies found within the Ariba Sourcing Tool, and are incorporated herein, and shall be submitted by responding in the Sourcing Tool.

The remainder of this page is intentionally left blank.

DEVIATIONS

Solicitation #: _____

Vendor Name: _____

Per Section 5.6: Any Deviations shall be explained in detail below

6.9 Customer Services Strategies

Key principles and strategies to deliver customer service in the context of floor coverings shall be provided by the vendor during the contract period, including:

Prompt Response

As a manufacturer of soft and hard surface products, Mannington Commercial has built a management team that is uniquely tailored to address each area of need in an account of the State's magnitude. Accountability for every step of our products' life, from development to manufacturing to pricing and delivery, is managed and controlled by Mannington. Our level of experience in providing multi-product solutions and the accountability with which we support them make Mannington a uniquely qualified vendor.

- **Dedicated Customer Service Representative**: Mannington starts with assigning the State a dedicated Customer Service Representative (CSR) at the mill to handle all orders and logistics. She will have backup service representatives that will be cross-trained to support your business, ensuring that there is always someone on call.
- **Dedicated Strategic Account Specialist:** The Strategic Accounts Department will have direct knowledge of your account at all times. Your dedicated SA Specialist will create a program launch announcement that is emailed to our entire field sales team as well as our network of distributors and their respective sales teams. This assures a simultaneous notification to our extensive sales organization and prepares our associates for implementation of the Agreement. This announcement will provide pricing, terms and conditions, ordering procedures, and general sales initiatives.
- **Dedicated Local District Managers**: We round out our team with your local District Managers (DM), Don Cavin & Tyler Halstead, that can be in constant communication with your group. Our DMs are available to visit your locations to assist with ordering inquiries, pricing questions, product selection, and will keep you informed of new products and technologies.
- **Government Segment Leader**: Mannington's Government Segment Leader, Jody Steger, will oversee and assist with all areas of your account. He will quarter-back the final agreement from roll-out to walk-through after installation and ensure all areas of the agreement are executed.

This team has built its core business model around providing multi-product solutions to customers such the State for over three decades. Having such a diverse group of representatives to handle your account ensures a prompt and accurate response. We realize that your business model never stops, and it is our pledge to be there with you every step of the way.

Product Knowledge and Expertise

At Mannington Commercial, we craft a full range of flooring products to inspire your creative vision, fit the performance needs of your spaces, and meet your sustainability goals. Ultimately what we're crafting is not only a product, but a partnership.

We continue to see evidence of the fact that no single product category can meet the many needs of each project. So instead of taking a one-floor-fits-all approach, we offer the industry's broadest portfolio of products, including broadloom carpet, carpet tile, LVT, resilient sheet goods, rubber flooring, wall base, transitions, and stair treads. With our addition of Amtico to the Mannington family and our continuing investment and expansion of our LVT manufacturing capabilities, we now offer the commercial market the largest selection of LVT options, with manufacturing facilities right here in the USA.

Mannington has concentrations in Government, Healthcare, Education, and Corporate segments. We've appointed Segment Leaders in all these categories with years of expertise in their specific marketplace. As such, Mannington is positioned to take advantage of long-term growth in these markets with tailored service and products that are both sustainable and aesthetically pleasing, with proven performance for demanding installations.

Mannington's representatives, both at the corporate and local level, are in tune with the current needs of the market – a powerful combination of design & styling paired with performance & price. We're intent on developing strategies and processes to not only increase our market share, but to do so in a smart, consistent manner. Broadening our capabilities with our recent investments in rubber, rigid core, yarn manufacturing, and residential carpet, we now have a balanced portfolio that allows us to continue market share growth. In today's flooring industry, we recognize that successful growth depends on a combination of proven practices and products that are reflective of the current and ever-changing market.

Problem-Solving

Your dedicated Customer Service Representative (CSR) and local District Managers (DMs) are our best resources for monitoring your satisfaction and any negative experiences or changes in your satisfaction level. In the event of any issues you may have with our flooring or services, please contact either your CSR or DM. We will have a Mannington representative on site within 24 hours at the latest if the problem is a performance issue with your product. If the issue is related to our service, your DM and/or CSR will immediately contact the director of the department in question as well as our executive level staff. We have found that our ability to handle adversity is what makes Mannington a trusted partner for our long-term strategic account clients. Your Mannington reps authentically care about your satisfaction and will do all that is necessary to ensure your on-going faith in us.

Accuracy and Efficiency

To ensure our customers are receiving the highest quality, best performing products, Mannington continually monitors our claims ratio. The industry average trends in the range of 3%. Mannington has one of the lowest claims rates in the industry at less than one-half of one percent (<0.05%). For the previous decade, our claims ratio has been well over five times better than the industry standard. This is one of Mannington's proudest achievements.

But supplying quality products isn't enough; getting the right product to you on time is also of utmost importance. So, Mannington also measures our service performance daily. Our current service levels are at 99.4%. These service levels reflect Mannington's ability to deliver our product on time and as promised to our customer. We are always seeking opportunities to challenge our organization to further improve in this important area.

In addition to these measures, Mannington employs Six Sigma as the benchmark for continual improvement in our quality processes and we have modeled our quality program on the ISO 9000 standards. Each manufacturing area is audited on a regular basis and corrective/preventive action is implemented to address any concerns. Mannington also uses statistical analysis to create better processes and products for our customers. With these many forms of audits and statistical analysis, we are able to standardize processes and improve consistency so we can meet our target of complete customer satisfaction.

Tracking and Status Updates

Your dedicated CSR is responsible for all facets of the order process, from initial PO submission to assisting with order tracking, final delivery, and installation when turn-key is chosen. Mannington Commercial's approach to account management is to provide a long-term partnership tailored to the needs of the State's various end users. We recognize that our continued success is contingent upon providing the best performing products available along with world-class customer service. This partnership approach necessitates a team effort on behalf of your dedicated contacts who are ready to work with your independent project managers, designers, and consultants to facilitate ease of ordering and successful project completion.

Feedback Collection

Mannington Commercial collects feedback in multiple ways. The two most common are through direct interaction with your dedicated District Managers (DM), who are our local eyes and ears. They can meet with your designers, specifiers, architects, and installation & maintenance crews to provide real-time product and job-related feedback to the mill. Your dedicated Customer Service Representative (CSR) will also assist with feedback collection. She will handle all orders, installation coordination, deliveries, and any other general inquiries. And as noted above, Mannington also measures our claims ratio and our service performance, i.e., getting the right product to the right customer on time and as promised.

Since our founding in 1915, Mannington has continued to evolve and thrive in the commercial flooring marketplace. We believe that having a stream-lined process is the most efficient way to serve our customers. Our sales & marketing, carpet manufacturing, product development, service operations, administrative functions, and warehousing are all located on the same 140+ acre campus in Calhoun, GA. This unique structure allows for fast, flexible, and focused communications and results.

Mannington's Mission

At Mannington Commercial, our heart lies in our craft. Relying on the breadth and depth of our peoples' expertise, we manufacture skillfully crafted flooring products to meet our customers' need for design excellence and superior performance.



Our personalized and consultative approach inspires and enables you to confidently meet your creative vision. We strive to equip our customers with timeless and stylish flooring solutions that endure the rigorous demands of your commercial interiors.

Each and every product we make reflects our commitment to the environment. Material transparency allows you to responsibly design sustainable and healthy spaces.

As a socially-minded American business, Mannington Commercial is a force for good. We prioritize supporting the local communities where we live and work – helping people thrive. Over 97% of our commercial product lines are made in the USA, ensuring quick turn-arounds and unparalleled support. Following our founder's vision, everything we do is ***crafted with purpose***.

Solicitation Addendum

Issuing Agency:	DOA, Division of Purchase and Contract
Solicitation Number:	DPC-1502912540-SL
Solicitation Description:	Floor Covering and Installation Services
Bid Opening Date & Time:	June 9, 2025 @ 2:00 PM
Addendum Number:	3
Addendum Date:	June 2, 2025
Procurement Lead:	Sarah Lyons

FAILURE TO RETURN THIS ADDENDUM MAY SUBJECT YOUR RESPONSE TO REJECTION.

1. **The Solicitation is hereby modified as follows:**

Modification #	Solicitation Section	Current Solicitation Language	Updated Solicitation Language
1	Attachment A: Pricing Workbook	**Cell C16 on tab entitled "Installation" formatting** was set to percentage.	Cell C16 on tab entitled "Installation" formatting has been set to general. *The revised Attachment A: Pricing Workbook has been uploaded in Section 5.1 of the Ariba Sourcing Event.* **Vendors must submit pricing on the revised pricing form dated 6/2/2025 to be considered. All previous versions have been withdrawn. Failure to submit offers on the correct form shall be subject to rejection.**

2. **The following are questions received about the Solicitation and the State's response:**

Question #	Document Section	Vendor Question	State's Response
1	Attachment A: Pricing Workbook	In reviewing the attached file, the cell where we can list the vendor name is locked on each tab and will not allow content. Could you please amend this file with the cell unlocked?	Please refer to the Instructions Tab within the workbook Attachment A, specifically item 1.

Question #	Document Section	Vendor Question	State's Response
2	Attachment A: Pricing Workbook	Under the Installation tab, the cell for the standard rate of the solid vinyl installation is formatted as a percentage and should be a number.	See Modification #1.
3	4.26 Insurance Requirements Modification	Please provide the full certificate of Insurance additional insured holder's name and complete address, as it should appear on the COI requested. The COI section of the RFP DPC-1502912540-SL-IFB document does not provide the address to be referenced.	The State is unable to determine the question. Refer to Section 4.26 Insurance Requirements Modification and the North Carolina General Terms and Conditions, Section 15 Insurance.
4	3.1 Method of Award	In the pdf document DPC-1502912540-SL-IFB.pdf, on page 12 it states "the State plans to make only one (1) award in each category per manufacturer.... While the intent of this IFB is to award a Contract(s) to multiple Vendors for all categories, ..." Can you please clarify if each category will be awarded to multiple manufacturers or a single manufacturer?	Refer to Section 3.1 Method of Award of the IFB. The State intends to award multiple manufacturers per category, with only one (1) award per manufacturer in each category.
5	Attachment A: Pricing Workbook	For the pricing spreadsheet DPC-1502912540-SL-IFB Attachment A, column K for each of the 14 categories is asking for a shipping cost. Our shipment costs are included in the list price. Is this acceptable to list "Included in price" in column K, or do you need a dollar amount listed?	Yes.
6	4.21 References	Do the references requested need to be State References or can it be any of our customers?	Refer to section 4.21 References. References can include State References and/or any customers, they shall not be from the same company or from DOA, Purchase and Contract.
7	4.1 Pricing	Can Tariff pricing be included in the SY or SFT price?	The State is unable to determine the question. Refer to Section 4.1 Newly Implemented Import Tariff (Temporary Surcharge)

Question #	Document Section	Vendor Question	State's Response
8	1.0 Purpose and Background	On Page 5 at the bottom of the page states "The Contract may also be utilized, without further competition, by non-mandatory State Entities and Other Eligible Entities" What are Other Eligible Entities?	Other Eligible Entities may include public schools, charter schools, and local and county governments.
9	3.1 Method of Award	Can you explain this in more detail; we are not clear what this means exactly? *It is the State's intent to have multiple manufacturers' products represented in each of the fourteen (14) categories, but the State plans to make only one (1) award in each category per manufacturer*	Refer to Section 3.1 Method of Award The State intends to award multiple manufacturers per category, with only one (1) award per manufacturer in each category.
10	4.6 Transportation and Identification and 4.7 Delivery and Installation	Freight: We are not clear on how freight is expected. Standard delivery for us means delivery to requested location. Anything else that has a fee associated with it would be charged to the purchasing customer. We do not include inside delivery, liftgate, pallet jack, or call b4. Each customer would have different delivery needs so charging a flat fee for all these items would not be fair or reasonable to customers who do not need these extras. What exactly are you wanting us to include in the freight costs? Is there an option to not include freight and charge per order, based on the need of the customer?	Vendors may reference Section 5.6 Deviations and include any deviations proposed to the specifications listed in the IFB in the provided form on page 27 of the IFB.

Question #	Document Section	Vendor Question	State's Response
11	4.7 Delivery and Installation	Under Delivery and installation - "General set up activities needed to make flooring material ready for use (such as moving furniture, relocation insertion of adjustable shelves into a bookcase or placing a desk chair onto its pedestal) shall not be considered installation and shall be included in the contract price" There is a place under installation for Furniture Removal/Replacement - can this be put in this category? If not, where do we put this cost?	Yes, the cost for moving furniture, relocation insertion of adjustable shelves into a bookcase or placing a desk chair onto its pedestal may be included in the field for Furniture Removal/Replacement in Attachment A: Pricing Workbook in the tab entitled "Installation".
12	6.7 Invoices	"Vendor shall invoice the Procurement Entity" What if the dealer is purchasing as an authorized dealer? Do we invoice the dealer, and the dealer invoices the entity?	The invoice shall be provided by the vendor that the Purchase Order was issued to.
13	Attachment A: Pricing Workbook	Should we add all product collections to the price sheets?	Please refer Section 4.1 Pricing in the IFB as well as to the Instructions Tab within the workbook Attachment A, specifically item 3 a.
14	Attachment A: Pricing Workbook	Do we submit another price sheet with actual MSRP prices and Member prices?	Refer to Section 4.19 Vendor's Published Catalog & Lists as well as the Instructions Tab within the workbook Attachment A, specifically, item 3 k.
15	Attachment A: Pricing Workbook	Can we have an example of what you are looking for when it comes to adding product pricing?	The State is unable to determine the question. Refer to Section 4.19 Vendor's Published Catalog & Lists

Question #	Document Section	Vendor Question	State's Response
16	2.3 Notice to Vendors Regarding IFB Terms and Conditions	"ATTACHMENT C: NC GENERAL TERMS AND CONDITIONS". Does the State want us to review and provide redlines with our response?	Yes, the State wants you to review Terms and Conditions. No, you are not required to provide red lines. You may submit Exceptions to the State's Terms by way of a redline Terms and Conditions within your response, however, the State is not obligated to accept or negotiate any presented terms. Refer to Section 2.3 Notice to Vendors Regarding IFB Terms and Conditions.
17	2.3 Notice to Vendors Regarding IFB Terms and Conditions	If yes to the above, can you provide the Attachment C as a Word document for our review?	No.
18	Section 4.1 Pricing	Section 6.11 Optional Temporary Tariff Surcharge: What types of supporting document is the State looking for to accommodate this section?	Refer to Section 4.1 Pricing.
19	Section 2.5 Urged and Cautioned Pre-Bid Conference	Is there a recording of the prebid meeting?	No. However, vendors can find the presentation slides for the pre-bid conference in Addendum # 2.
20	Section 4.6 Transportation and Identification	DPC-1502912540-SL IFB, Section 4.6: The RFP requests freight be FOB destination. Will the state allow us to charge for special delivery needs, outside of standard delivery, where applicable? Such as job site delivery fees, lift gate, pallet jack based on the client's request?	Refer to Section 4.7 Delivery and Installation.

Question #	Document Section	Vendor Question	State's Response
21	Section 4.15 Authorized Dealers	Related to Authorized Dealers, does the Vendor need specify if all orders are to be placed either direct or through Authorized Dealers, or is it acceptable for that to be specified per project order? Is it acceptable to offer both options, direct with Vendor or through an Authorized Dealer?	It is acceptable to offer both options either direct with Vendor or through an Authorized Dealer.

ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME

Vendor Name:	Mannington Commercial
Authorized Signature:	
Name & Title:	Brad Root, Senior VP of Commercial Sales
Date:	6/3/2025

ATTACHMENT D: HUB Supplemental Vendor Information

Solicitation #: DPC-1502912540-SL

Vendor Name: Mannington Mills, Inc.

Historically Underutilized Businesses (HUBs) consist of minority, women, and disabled business firms that are at least fifty-one percent owned and operated by an individual(s) from one of these categories. Also included in this category are disabled business enterprises and non-profit work centers for the blind and severely disabled.

Pursuant to G.S. 143B-1361(a), 143-48 and 143-128.4, the State invites and encourages participation in this procurement process by businesses owned by minorities, women, the disable, disabled business enterprises, and non-profit work centers for the blind and severely disabled. This includes utilizing individual(s) from these categories as subcontractors to perform the functions required in this Solicitation.

The Vendor shall respond to questions below, as applicable.

PART I: HUB CERTIFICATION

Is Vendor a NC-certified HUB entity? ☐ **Yes** ■ **No**

If **yes**, provide Vendor #: _____

If **no**, does Vendor qualify for certification as HUB? ☐ **Yes** ■ **No**

Vendors that check "yes" will be referred to the HUB Office for assistance in acquiring certification.

PART II: PROCUREMENT OF GOODS - SUPPLIERS

For *Goods* procurements, are you using Tier 2 suppliers? ☐ **Yes** ■ **No**

If ***yes***, then provide the following information:

Company Name	Company Address	Website Address	Contact Name	Contact Email	Contact Phone	NC HUB certified?	Percent of total bid price

PART III: PROCUREMENT OF SERVICES - SUBCONTRACTORS

For *Services* procurements**,** are you using Subcontractors to perform any of the services being procured under this solicitation? ☒ **Yes** ☐ **No**

If ***yes***, then provide the following information:

Company Name	Company Address	Website Address	Contact Name	Contact Email	Contact Phone	NC HUB certified?	Percent of total bid price
Apex Contract Carpet	251 Fish Dr., Angier, NC 27501	apexcontractcarpets.com	Rhonda Bailey Remchak	rhonda@apexcontractcarpets.com	919-331-2045	Yes	Varies
Adams Carpet One	4006 Nash St. N, Wilson, NC 27896	adamscarpetonewilson.com	Will Adams	wadams@adamscarpetone.com	251-291-4900	Yes	Varies
Corner Solutions NC Inc.	413 S Harrison Ave, Cary, NC 27511	cornersolutionsnc.com	Katy Minner	katy@cornersolutionsnc.com	919-427-0001	Yes	Varies

Need more information?

Questions concerning the completion of this form should be presented during the Q&A period through the process defined in the Solicitation document.

Questions concerning NC HUB certification, contact the **North Carolina Office of Historically Underutilized Businesses** at 984-236-0130 or huboffice.doa@doa.nc.gov

.

ATTACHMENT E: CUSTOMER REFERENCE TEMPLATE

Solicitation #: DPC-1502912540-SL

Vendor Name: Mannington Mills, Inc.

Instructions: Vendor shall use this template to submit three (3) customer references with its offer.

Name of Customer Organization:	Sourcewell (Flooring Contract)
Customer Reference Name:	Julieyn Holder
Customer Reference Address:	202 12th Street NE, P.O. Box 219, Staples, MN 56479
Customer Reference Email:	julieyn.holder@sourcewell-mn.gov
Start Date:	04/01/2023
End Date:	Ongoing
Explanation of contract, service agreement, or type of products and quantity provided to the organization:	Cooperative Flooring Contract offering flooring materials and installation. The contract is catered to state and local gov't agencies including K12 and higher education.

Name of Customer Organization:	State of Massachusetts (FAC98)
Customer Reference Name:	Raydi (Ray) Soto
Customer Reference Address:	One Ashburton Place, Room 1608, Boston, MA 02108-1552
Customer Reference Email:	raydi.j.soto@mass.gov
Start Date:	May 1, 2024
End Date:	Ongoing
Explanation of contract, service agreement, or type of products and quantity provided to the organization:	The contract is for flooring materials and installation for the State of Massachusetts.

Name of Customer Organization:	State of Louisiana (LAMAS)
Customer Reference Name:	Drew Harrell
Customer Reference Address:	1201 North 3rd Street, Claiborne Building - Suite 2-160, Baton Rouge, LA 70802
Customer Reference Email:	drew.harrell@la.gov
Start Date:	2/2024
End Date:	Ongoing
Explanation of contract, service agreement, or type of products and quantity provided to the organization:	Offers flooring materials and installation services for state agencies, local government, and public education in Louisiana

ATTACHMENT F: LOCATION OF WORKERS UTILIZED BY VENDOR

Solicitation #: DPC-1502912540-SL

Vendor Name: Mannington Mills, Inc.

In accordance with NC General Statute G.S. 143-59.4, Vendor shall detail the location(s) at which performance will occur, as well as the manner in which it intends to utilize resources or workers outside of the United States in the performance of The Contract.

Vendor shall complete items 1 and 2 below.

1. Will any work under this Contract be performed outside of the United States? ☐ YES ■ NO

If "YES":

a) List the location(s) outside of the United States where work under the Contract will be performed by the Vendor, any subcontractors, employees, or any other persons performing work under the Contract.

b) Specify the manner in which the resources or workers will be utilized:

2. Where within the United States will work be performed?

Work will only be performed within the state of North Carolina at state entities that have contracted with Mannington Commercial to provide installation services for our submitted flooring products.

NOTES:

1. The State will evaluate the additional risks, costs, and other factors associated with the utilization of workers outside of the United States prior to making an award.

2. Vendor shall provide notice in writing to the State of the relocation of the Vendor, employees of the Vendor, subcontractors of the Vendor, or other persons performing services under the Contract to a location outside of the United States.

3. All Vendor or subcontractor personnel providing call or contact center services to the State of North Carolina under the Contract **shall disclose** to inbound callers the location from which the call or contact center services are being provided.

ATTACHMENT G: CERTIFICATION OF FINANCIAL CONDITION

Solicitation #: DPC-1502912540-SL

Vendor Name: Mannington Mills, Inc.

The undersigned hereby certifies that: [check all applicable boxes]

☒ The Vendor is in sound financial condition and, if applicable, has received an unqualified audit opinion for the latest audit of its financial statements.

Date of latest audit: 1/15/2024 (If no audit within past 18 months, explain reason below.)

☒ The Vendor has no outstanding liabilities, including tax and judgment liens, to the Internal Revenue Service or any other government entity.

☒ The Vendor is current in all amounts due for payments of federal and state taxes and required employment-related contributions and withholdings.

☒ The Vendor is not the subject of any current litigation or findings of noncompliance under federal or state law.

☒ The Vendor has not been the subject of any past or current litigation, findings in any past litigation, or findings of noncompliance under federal or state law that may impact in any way its ability to fulfill the requirements of this Contract.

☒ He or she is authorized to make the foregoing statements on behalf of the Vendor.

Note: This shall constitute a continuing certification and Vendor shall notify the Contract Lead within 30 days of any material change to any of the representations made herein.

If any one or more of the foregoing boxes is NOT checked, Vendor shall explain the reason(s) in the space below. Failure to include an explanation may result in Vendor being deemed non-responsive and its submission rejected in its entirety.

Signature

6/8/2025
Date

Brad Root
Printed Name

Senior VP of Commercial Sales
Title

[This Certification must be signed by an individual authorized to speak for the Vendor]

Certification for Contracts, Grants, Loans, and Cooperative Agreements

The undersigned certifies, to the best of his or her knowledge and belief, that:

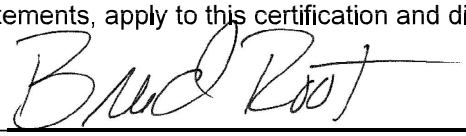
1. No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal Contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal Contract, grant, loan, or cooperative agreement.

If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal Contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.

3. The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subContracts, subgrants, and Contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than $10,000 and not more than $100,000 for each such failure.

The Vendor, Mannington Mil, certifies or affirms the truthfulness and accuracy of each statement of its certification and disclosure, if any. In addition, the Vendor understands and agrees that the provisions of 31 U.S.C. Chap. 38, Administrative Remedies for False Claims and Statements, apply to this certification and disclosure, if any.



Signature of Vendor's Authorized Official

Brad Root, Senior VP of Commercial Sales

Name and Title of Vendor's Authorized Official

06/08/2025

Date

DISCLOSURE OF LOBBYING ACTIVITIES

Approved by OMB
0348-0046

Complete this form to disclose lobbying activities pursuant to 31 U.S.C. 1352
(See reverse for public burden disclosure.)

1. Type of Federal Action:	2. Status of Federal Action:	3. Report Type:
☐ a. contract b. grant c. cooperative agreement d. loan e. loan guarantee f. loan insurance	☐ a. bid/offer/application b. initial award c. post-award	☐ a. initial filing b. material change **For Material Change Only:** year _____ quarter _____ date of last report _____

4. Name and Address of Reporting Entity:	5. If Reporting Entity in No. 4 is a Subawardee, Enter Name and Address of Prime:
☐ **Prime** ☐ **Subawardee** Tier _____, *if known* **Congressional District**, *if known*:	 **Congressional District**, *if known*:
6. Federal Department/Agency:	**7. Federal Program Name/Description:** CFDA Number, *if applicable*: _____
8. Federal Action Number, *if known*:	**9. Award Amount,** *if known*: $
10. a. Name and Address of Lobbying Registrant (*if individual, last name, first name, MI*):	**b. Individuals Performing Services** (*including address if different from No. 10a*) (*last name, first name, MI*):
11. Information requested through this form is authorized by title 31 U.S.C. section 1352. This disclosure of lobbying activities is a material representation of fact upon which reliance was placed by the tier above when this transaction was made or entered into. This disclosure is required pursuant to 31 U.S.C. 1352. This information will be available for public inspection. Any person who fails to file the required disclosure shall be subject to a civil penalty of not less than $10,000 and not more than $100,000 for each such failure.	Signature: _____ Print Name: _____ Title: _____ Telephone No.: _____ Date: _____

Federal Use Only:	Authorized for Local Reproduction Standard Form LLL (Rev. 7-97)

INSTRUCTIONS FOR COMPLETION OF SF-LLL, DISCLOSURE OF LOBBYING ACTIVITIES

This disclosure form shall be completed by the reporting entity, whether subawardee or prime Federal recipient, at the initiation or receipt of a covered Federal action, or a material change to a previous filing, pursuant to title 31 U.S.C. section 1352. The filing of a form is required for each payment or agreement to make payment to any lobbying entity for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with a covered Federal action. Complete all items that apply for both the initial filing and material change report. Refer to the implementing guidance published by the Office of Management and Budget for additional information.

1. Identify the type of covered Federal action for which lobbying activity is and/or has been secured to influence the outcome of a covered Federal action.

2. Identify the status of the covered Federal action.

3. Identify the appropriate classification of this report. If this is a followup report caused by a material change to the information previously reported, enter the year and quarter in which the change occurred. Enter the date of the last previously submitted report by this reporting entity for this covered Federal action.

4. Enter the full name, address, city, State and zip code of the reporting entity. Include Congressional District, if known. Check the appropriate classification of the reporting entity that designates if it is, or expects to be, a prime or subaward recipient. Identify the tier of the subawardee, e.g., the first subawardee of the prime is the 1st tier. Subawards include but are not limited to subcontracts, subgrants and contract awards under grants.

5. If the organization filing the report in item 4 checks "Subawardee," then enter the full name, address, city, State and zip code of the prime Federal recipient. Include Congressional District, if known.

6. Enter the name of the Federal agency making the award or loan commitment. Include at least one organizational level below agency name, if known. For example, Department of Transportation, United States Coast Guard.

7. Enter the Federal program name or description for the covered Federal action (item 1). If known, enter the full Catalog of Federal Domestic Assistance (CFDA) number for grants, cooperative agreements, loans, and loan commitments.

8. Enter the most appropriate Federal identifying number available for the Federal action identified in item 1 (e.g., Request for Proposal (RFP) number; Invitation for Bid (IFB) number; grant announcement number; the contract, grant, or loan award number; the application/proposal control number assigned by the Federal agency). Include prefixes, e.g., "RFP-DE-90-001."

9. For a covered Federal action where there has been an award or loan commitment by the Federal agency, enter the Federal amount of the award/loan commitment for the prime entity identified in item 4 or 5.

10. (a) Enter the full name, address, city, State and zip code of the lobbying registrant under the Lobbying Disclosure Act of 1995 engaged by the reporting entity identified in item 4 to influence the covered Federal action.

    (b) Enter the full names of the individual(s) performing services, and include full address if different from 10 (a). Enter Last Name, First Name, and Middle Initial (MI).

11. The certifying official shall sign and date the form, print his/her name, title, and telephone number.

According to the Paperwork Reduction Act, as amended, no persons are required to respond to a collection of information unless it displays a valid OMB Control Number. The valid OMB control number for this information collection is OMB No. 0348-0046. Public reporting burden for this collection of information is estimated to average 10 minutes per response, including time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding the burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to the Office of Management and Budget, Paperwork Reduction Project (0348-0046), Washington, DC 20503.

NC DOA
Department of Administration

SUSTAINABILITY EFFORTS

Solicitation #: DPC-1502912540-SL

Vendor Name: Mannington Mills, Inc.

Instructions: Pursuant to solicitation, Section for Sustainability Efforts, Vendors shall provide information describing how environmental requirements relate to clear labeling of the environmental/sustainability attributes (e.g. *environmental certifications, total and post-consumer recycled content, etc.*) of products in the proposed product catalogs, demonstrating the ability to run usage reports that include information about each product's environmental/sustainability attributes, packaging, and recycling of spent products.

What are your product's sustainability attributes?

All Mannington Commercial products carry multiple environmental certifications, including:
• 105% Carbon Offset – Mannington offsets at 105% the equivalent "cradle-to-gate" greenhouse gas emissions of all our domestically manufactured commercial flooring products.
• Environmental Product Declarations – All standard carpets, our Georgia-produced rubber tiles, and our Georgia-produced LVT (which accounts for approximately 95% of all LVT we offer) carry product-specific EPDs. The rest of our flooring is covered by industry-wide EPDs.
• Health Product Declarations – All standard carpets, our Madison, GA produced LVT, resilient sheet products, and rubber flooring and wall base all carry HPDs, most to 100 ppm.
• Declare / "Red List Free" Certification – Our rubber flooring ColorSpec/ColorScape, Open Range, Teles, TS wall base, Proxy non-vinyl planks, UltraBac RE broadloom carpets, and rEvolve II modular carpets are certified "Red List Free" with Declare.
• CRI Green Label Plus / SCS FloorScore – Both certifications are a path to indoor environmental quality credits under multiple green building rating systems. All Mannington products are certified under Green Label Plus or FloorScore as applicable.
• NSF/ANSI 140 – All Mannington standard carpet backings are certified "Gold" under NSF/ANSI 140.
• Mindful Materials & Ecomedes – All Mannington Commercial's standard product lines are listed on Mindful Materials and Ecomedes, user-friendly hubs that allow our end users to view information including specs, contact information, as well as all sustainability related data for your chosen flooring.

How are products labeled for any of the attributes?

Mannington Commercial's Adhesive pails carry their CRI Green Label Plus certifications, but the flooring itself does not have sustainability labels on its packaging. We do provide all sustainability related certificates and declarations easily available on our website at www.manningtoncommercial.com/sustainability.

What are the recycling abilities of products?

Mannington Commercial currently offers both carpet and LVT reclamation programs for our end users. For carpet, we first assess if the product is re-usable. If it can be re-used, we work with rheapply.com to coordinate. If the product cannot be reused, Mannington will coordinate with CARE if there is a partner within a 150-mile radius. Note: Customer will pay for shipping & handling if the carpet is not a Mannington product.

Mannington Commercial's LVT products can be fully recycled in our regrind process at our Madison facility. Please note that as a result of health and safety concerns of many competitive and/or imported LVT products in the marketplace, we can only take back Mannington products. Three full planks or tiles must be submitted to Mannington three weeks prior to expected demolition for evaluation and acceptance.

We currently do not offer resilient sheet recycling, but are happy to work with the State to set up a program. Contact reclamation@mannington.com or (800) 241-2262 x6211 to coordinate any product reclamation needs.

What are sustainability reporting features?

Mannington regularly provides many reports to our Strategic Account Contracts, including Net Sales Reports and Inventory Status Reports. We also have the ability to produce regular reports on the sustainability aspects of your purchased flooring and accessory items. We can tailor this report to your specific needs, including items such as recycled content, recyclability, environmental certifications & declarations, carbon offset percentage, Global Warming Potential (GWP) numbers, etc.

What are your packaging sustainability attributes?
Mannington re-uses twelve foot cardboard core tubes from our New Jersey facilities for our operation in Georgia where they are cut in half and used as shipping cores for carpet, then eventually recycled. Pallets for Mannington's tile & plank flooring, both carpet and hard surface, are corner wrapped with corrugated cardboard made from 100% post-consumer recycled content. The packaging boxes are comprised of 40% recycled content. For shipment, we have reduced packaging to ship our carpet and hard surface products through using shrink wrap – using 90% less materials by weight.
What are the recycling abilities of packaging?
Both interior and exterior packaging is composed of cardboard and plastic shrink wrap. Both of these materials can be easily recycled in most municipalities.
What are the packaging sustainability reporting features?
Mannington can also include the recycled content and recyclable percentage of the flooring's packaging in your regular sustainability report.

NC DOA
Department of Administration

DIVISION OF PURCHASE AND CONTRACT

ATTACHMENT A-PRICING SUBMITTAL WORKBOOK

DPC-1502912540-SL Floor Covering and Installation Services

DO NOT ALTER WORKBOOK, ENTER VALUES ONLY

Vendor Name:	Mannington Commercial

CATEGORY A

Vinyl (Sheet, Vinyl Composition Tile (VCT), Luxury Vinyl Tile (LVT), Luxury Vinyl Planks (LVP)

MANUFACTURER	Type of Vinyl	CATALOG ID	PRICE LIST DATE	DISCOUNT % OFF MSRP LIST	Manaufacturer's Warranty	Estimated Delvery ARO	Guranteed Delivery ARO	Volume Discount/Tier Pricing	Additional Discounts/ Rebates	Estimated Shipping Cost	Link to Published Catalog and Lists Failure to provide an active/correct link shall constitute sufficient grounds for rejection of Vendor's offer, at the discretion of the State
MANNINGTON COMMERCIAL	Sheet	**SV25**	7.18.2035	33%	12-15 YEARS PRODUCT DEPENDENT	CURRENT LEAD TIME: 10-30 days for standard in-stock products; 5-10 days for Xpress or Blanket Program products; lead times will vary for made-to-order products but will be outlined during project planning as requested	CURRENT LEAD TIME: 10-30 days for standard in-stock products; 5-10 days for Xpress or Blanket Program products; lead times will vary for made-to-order products but will be outlined during project planning as requested	The prices listed are "not-to-exceed" (NTE). Mannington is offering deeper discounts on Carpet Xpress products, as well as on the state's most commonly used LVT products. Additional discounts may be available for larger projects. For pricing inquiries, please contact Don Cavin, Mannington's District Sales Manager for North Carolina.	The prices listed are "not-to-exceed" (NTE). Mannington is offering deeper discounts on Carpet Xpress products, as well as on the state's most commonly used LVT products. Additional discounts may be available for larger projects. For pricing inquiries, please contact Don Cavin, Mannington's District Sales Manager for North Carolina.	Shipping is included in Mannington's pricing	https://www.manningtoncommercial.com/products/hard-surface/resilient-sheet/by-collection/
MANNINGTON COMMERCIAL	LVT	**LVT25**	7.18.2035	25%	10-25 YEARS PRODUCT DEPENDENT	CURRENT LEAD TIME: 10-30 days for standard in-stock products; 5-10 days for Xpress or Blanket Program products; lead times will vary for made-to-order products but will be outlined during project planning as requested	CURRENT LEAD TIME: 10-30 days for standard in-stock products; 5-10 days for Xpress or Blanket Program products; lead times will vary for made-to-order products but will be outlined during project planning as requested	The prices listed are "not-to-exceed" (NTE). Mannington is offering deeper discounts on Carpet Xpress products, as well as on the state's most commonly used LVT products. Additional discounts may be available for larger projects. For pricing inquiries, please contact Don Cavin, Mannington's District Sales Manager for North Carolina.	The prices listed are "not-to-exceed" (NTE). Mannington is offering deeper discounts on Carpet Xpress products, as well as on the state's most commonly used LVT products. Additional discounts may be available for larger projects. For pricing inquiries, please contact Don Cavin, Mannington's District Sales Manager for North Carolina.	Shipping is included in Mannington's pricing	https://www.manningtoncommercial.com/products/hard-surface/lvt/by-collection/ **Please see Mannington's Pricing Submittal Workbook with List Price, Not to Exceed Pricing, and % discount off list

****Please see Mannington's Pricing Submittal Workbook tabs SV25 & LVT25 for additional sku information for each category****

****NOTE: Discount % off MSRP List is a minumum discount per category with some sku's having a higher discount % off list notes in the Pricing Submittal Workbook.**

Vendor Name:	Mannington Commercial

DIVISION OF PURCHASE AND CONTRACT

ATTACHMENT A-PRICING SUBMITTAL WORKBOOK

DPC-1502912540-SL Floor Covering and Installation Services

DO NOT ALTER WORKBOOK, ENTER VALUES ONLY

CATEGORY B

Rubber

MANUFACTURER	CATALOG ID	PRICE LIST DATE	DISCOUNT % OFF MSRP LIST	Manaufacturer's Warranty	Estimated Delvery ARO	Guranteed Delivery ARO	Volume Discount/Tier Pricing	Additional Discounts/Rebates	Estimated Shipping Cost	Link to Published Catalog and Lists Failure to provide an active/correct link shall constitute sufficient grounds for rejection of Vendor's offer, at the discretion of the State
MANNINGTON COMMERCIAL	RUBF25 (RUBBER FLOORING)\	**7.18.2035**	33%	5-10 YEARS PRODUCT DEPENDENT	CURRENT LEAD TIME: 10-30 days for standard in-stock products; 5-10 days for Xpress or Blanket Program products; lead times will vary for made-to-order products but will be outlined during project planning as requested	CURRENT LEAD TIME: 10-30 days for standard in-stock products; 5-10 days for Xpress or Blanket Program products; lead times will vary for made-to-order products but will be outlined during project planning as requested	The prices listed are "not-to-exceed" (NTE). Mannington is offering deeper discounts on Carpet Xpress products, as well as on the state's most commonly used LVT products. Additional discounts may be available for larger projects. For pricing inquiries, please contact Don Cavin, Mannington's District Sales Manager for North Carolina.	The prices listed are "not-to-exceed" (NTE). Mannington is offering deeper discounts on Carpet Xpress products, as well as on the state's most commonly used LVT products. Additional discounts may be available for larger projects. For pricing inquiries, please contact Don Cavin, Mannington's District Sales Manager for North Carolina.	Shipping is included in Mannington's pricing	https://www.manningtoncommercial.com/products/hard-surface/rubber-sheet-tile/by-collection/

MANNINGTON COMMERCIAL	WB25 (WALLBASE)	**7.18.2035**	24% 5 YEARS	CURRENT LEAD TIME: 10-30 days for standard in-stock products; 5-10 days for Xpress or Blanket Program products; lead times will vary for made-to-order products but will be outlined during project planning as requested	CURRENT LEAD TIME: 10-30 days for standard in-stock products; 5-10 days for Xpress or Blanket Program products; lead times will vary for made-to-order products but will be outlined during project planning as requested	The prices listed are "not-to-exceed" (NTE). Mannington is offering deeper discounts on Carpet Xpress products, as well as on the state's most commonly used LVT products. Additional discounts may be available for larger projects. For pricing inquiries, please contact Don Cavin, Mannington's District Sales Manager for North Carolina.	The prices listed are "not-to-exceed" (NTE). Mannington is offering deeper discounts on Carpet Xpress products, as well as on the state's most commonly used LVT products. Additional discounts may be available for larger projects. For pricing inquiries, please contact Don Cavin, Mannington's District Sales Manager for North Carolina.	Shipping is included in Mannington's pricing	https://www.manningtoncommercial.com/products/accessories/wall-base/by-collection/
MANNINGTON COMMERCIAL	RUBSTRS25(STAIRTREADS, RISERS,STRINGERS)	**7.18.2035**	33% **10 YEARS**	CURRENT LEAD TIME: 10-30 days for standard in-stock products; 5-10 days for Xpress or Blanket Program products; lead times will vary for made-to-order products but will be outlined during project planning as requested	CURRENT LEAD TIME: 10-30 days for standard in-stock products; 5-10 days for Xpress or Blanket Program products; lead times will vary for made-to-order products but will be outlined during project planning as requested	The prices listed are "not-to-exceed" (NTE). Mannington is offering deeper discounts on Carpet Xpress products, as well as on the state's most commonly used LVT products. Additional discounts may be available for larger projects. For pricing inquiries, please contact Don Cavin, Mannington's District Sales Manager for North Carolina.	The prices listed are "not-to-exceed" (NTE). Mannington is offering deeper discounts on Carpet Xpress products, as well as on the state's most commonly used LVT products. Additional discounts may be available for larger projects. For pricing inquiries, please contact Don Cavin, Mannington's District Sales Manager for North Carolina.	Shipping is included in Mannington's pricing	https://www.manningtoncommercial.com/products/accessories/stair-systems/by-collection/

MANNINGTON COMMERCIAL	RUBA25 (ACCESSORIES)	**7.18.2035**	**24% 5 YEARS**	CURRENT LEAD TIME: 10-30 days for standard in-stock products; 5-10 days for Xpress or Blanket Program products; lead times will vary for made-to-order products but will be outlined during project planning as requested	CURRENT LEAD TIME: 10-30 days for standard in-stock products; 5-10 days for Xpress or Blanket Program products; lead times will vary for made-to-order products but will be outlined during project planning as requested	“not-to-exceed” (NTE). Mannington is offering deeper discounts on Carpet Xpress products, as well as on the state’s most commonly used LVT products. Additional discounts may be available for larger projects. For pricing inquiries, please contact Don Cavin, Mannington’s District Sales Manager for North Carolina.The prices listed are “not-to-exceed” (NTE). Mannington is offering deeper discounts on Carpet Xpress products, as well as on the state’s most commonly used LVT products. Additional discounts may be available for	The prices listed are “not-to-exceed” (NTE). Mannington is offering deeper discounts on Carpet Xpress products, as well as on the state’s most commonly used LVT products. Additional discounts may be available for larger projects. For pricing inquiries, please contact Don Cavin, Mannington’s District Sales Manager for North Carolina.	Shipping is included in Mannington's pricing	https://www.manningtoncommercial.com/products/accessories/moldings-and-finishings/

Please see Mannington's Pricing Submittal Workbook tabs RUBF25,WB25, RUBSTRS25 and RUBA25 for additional sku information for each category

**Please see Mannington's Pricing Submittal Workbook with List Price, Not to Exceed Pricing, and % discount off list

**NOTE: Discount % off MSRP List is a minumum discount per category with some sku's having a higher discount % off list notes in the Pricing Submittal Workbook.

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CATEGORY F

Carpet

MANUFACTURER	CATALOG ID	PRICE LIST DATE	DISCOUNT % OFF MSRP LIST	Manaufacturer's Warranty	Estimated Delvery ARO	Guranteed Delivery ARO	Volume Discount/Tier Pricing	Additional Discounts/Rebates	Estimated Shipping Cost	Link to Published Catalog and Lists Failure to provide an active/correct link shall constitute sufficient grounds for rejection of Vendor's offer, at the discretion of the State
MANNINGTON COMMERCIAL	CPTB25	**7.18.2025**		28% Lifetime	CURRENT LEAD TIME: 10-30 days for standard in-stock products; 5-10 days for Xpress or Blanket Program products; lead times will vary for made-to-order products but will be outlined during project planning as requested	CURRENT LEAD TIME: 10-30 days for standard in-stock products; 5-10 days for Xpress or Blanket Program products; lead times will vary for made-to-order products but will be outlined during project planning as requested	The prices listed are "not-to-exceed" (NTE). Mannington is offering deeper discounts on Carpet Xpress products, as well as on the state's most commonly used LVT products. Additional discounts may be available for larger projects. For pricing inquiries, please contact Don Cavin, Mannington's District Sales Manager for North Carolina.	The prices listed are "not-to-exceed" (NTE). Mannington is offering deeper discounts on Carpet Xpress products, as well as on the state's most commonly used LVT products. Additional discounts may be available for larger projects. For pricing inquiries, please contact Don Cavin, Mannington's District Sales Manager for North Carolina.	Shipping is included in Mannington's pricing	https://www.manningtoncommercial.com/products/carpet/broadloom/by-collection/ **Please see Mannington's Pricing Submittal Workbook with List Price, Not to Exceed Pricing, and % discount off list

Please see Mannington's Pricing Submittal Workbook tab CPTB25 for additional sku information for each category

**NOTE: Discount % off MSRP List is a minumum discount per category with some sku's having a higher discount % off list notes in the Pricing Submittal Workbook.

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CATEGORY G

Carpet Tile

MANUFACTURER	CATALOG ID	PRICE LIST DATE	DISCOUNT % OFF MSRP LIST	Manaufacturer's Warranty	Estimated Delvery ARO	Guranteed Delivery ARO	Volume Discount/Tier Pricing	Additional Discounts/Rebates	Estimated Shipping Cost	Link to Published Catalog and Lists Failure to provide an active/correct link shall constitute sufficient grounds for rejection of Vendor's offer, at the discretion of the State
MANNINGTON COMMERCIAL	CPTB25	**7.18.2025**		28% Lifetime	CURRENT LEAD TIME: 10-30 days for standard in-stock products; 5-10 days for Xpress or Blanket Program products; lead times will vary for made-to-order products but will be outlined during project planning as requested	CURRENT LEAD TIME: 10-30 days for standard in-stock products; 5-10 days for Xpress or Blanket Program products; lead times will vary for made-to-order products but will be outlined during project planning as requested	The prices listed are "not-to-exceed" (NTE). Mannington is offering deeper discounts on Carpet Xpress products, as well as on the state's most commonly used LVT products. Additional discounts may be available for larger projects. For pricing inquiries, please contact Don Cavin, Mannington's District Sales Manager for North Carolina.	The prices listed are "not-to-exceed" (NTE). Mannington is offering deeper discounts on Carpet Xpress products, as well as on the state's most commonly used LVT products. Additional discounts may be available for larger projects. For pricing inquiries, please contact Don Cavin, Mannington's District Sales Manager for North Carolina.	Shipping is included in Mannington's pricing	https://www.manningtoncommercial.com/products/carpet/modular/by-collection/
MANNINGTON COMMERCIAL	RUGS25	**7.18.2025**		24% Lifetime	CURRENT LEAD TIME: 10-30 days for standard in-stock products; 5-10 days for Xpress or Blanket Program products; lead times will vary for made-to-order products but will be outlined during project planning as requested	CURRENT LEAD TIME: 10-30 days for standard in-stock products; 5-10 days for Xpress or Blanket Program products; lead times will vary for made-to-order products but will be outlined during project planning as requested	The prices listed are "not-to-exceed" (NTE). Mannington is offering deeper discounts on Carpet Xpress products, as well as on the state's most commonly used LVT products. Additional discounts may be available for larger projects. For pricing inquiries, please contact Don Cavin, Mannington's District Sales Manager for North Carolina.	The prices listed are "not-to-exceed" (NTE). Mannington is offering deeper discounts on Carpet Xpress products, as well as on the state's most commonly used LVT products. Additional discounts may be available for larger projects. For pricing inquiries, please contact Don Cavin, Mannington's District Sales Manager for North Carolina.	Shipping is included in Mannington's pricing	https://www.manningtoncommercial.com/products/carpet/rugs/by-collection/

**Please see Mannington's Pricing Submittal Workbook with List Price, Not to Exceed Pricing, and % discount off list

Please see Mannington's Pricing Submittal Workbook tab CPTB25 & RUGS25 for additional sku information for each category

**NOTE: Discount % off MSRP List is a minumum discount per category with some sku's having a higher discount % off list notes in the Pricing Submittal Workbook.

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CATEGORY K

Sports Flooring

MANUFACTURER	CATALOG ID	PRICE LIST DATE	DISCOUNT % OFF MSRP LIST	Manaufacturer's Warranty	Estimated Delvery ARO	Guranteed Delivery ARO	Volume Discount/Tier Pricing	Additional Discounts/Rebates	Estimated Shipping Cost	Link to Published Catalog and Lists Failure to provide an active/correct link shall constitute sufficient grounds for rejection of Vendor's offer, at the discretion of the State
Mannington - RESET: Sports Flooring is included in Rubber Flooring (RBF25)	RUBF25 (RUBBER FLOORING)\	**7.18.2026**		33% 5 YEARS	CURRENT LEAD TIME: 10-30 days for standard in-stock products; 5-10 days for Xpress or Blanket Program products; lead times will vary for made-to-order products but will be outlined during project planning as requested	CURRENT LEAD TIME: 10-30 days for standard in-stock products; 5-10 days for Xpress or Blanket Program products; lead times will vary for made-to-order products but will be outlined during project planning as requested	The prices listed are "not-to-exceed" (NTE). Mannington is offering deeper discounts on Carpet Xpress products, as well as on the state's most commonly used LVT products. Additional discounts may be available for larger projects. For pricing inquiries, please contact Don Cavin, Mannington's District Sales Manager for North Carolina.	The prices listed are "not-to-exceed" (NTE). Mannington is offering deeper discounts on Carpet Xpress products, as well as on the state's most commonly used LVT products. Additional discounts may be available for larger projects. For pricing inquiries, please contact Don Cavin, Mannington's District Sales Manager for North Carolina.	Shipping is included in Mannington's pricing	https://www.manningtoncommercial.com/products/collections/reset/

Please see Mannington's Pricing Submittal Workbook tab RUBF25 for additional sku information for each category

**NOTE: Discount % off MSRP List is a minumum discount per category with some sku's having a higher discount % off list notes in the Pricing Submittal Workbook.

**Please see Mannington's Pricing Submittal Workbook with List Price, Not to Exceed Pricing, and % discount off list

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CATEGORY N

Ancillary Items (Supplies related to the removal and installation of flooring materials)

MANUFACTURER	CATALOG ID	PRICE LIST DATE	DISCOUNT % OFF MSRP LIST	Manaufacturer's Warranty	Estimated Delvery ARO	Guranteed Delivery ARO	Volume Discount/Tier Pricing	Additional Discounts/Rebates	Estimated Shipping Cost	Link to Published Catalog and Lists Failure to provide an active/correct link shall constitute sufficient grounds for rejection of Vendor's offer, at the discretion of the State

INCLUDED IN INSTALLATION/MANNINGTON LABOR COST.

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INSTALLATION SERVICES

Please input your NTE price for the Sevices below based on US Labor Price List for the Southeastern Region. This will not be used for awarding purposes.

SERVICE DESCRIPTION	UOM	STANDARD RATE	OVERTIME RATE
HARD SURFACE PRODUCT INSTALLATION SERVICES			
Project Management Fee	% or Sq Ft	**Up to 20%**	**NOTE: Standard Rates are Non Union Pricing. Union Pricing and additional information is available on Mannington Labor Tab
VCT Installation	Sq Ft	**$2.00**	$3.00
LVT Installation	Sq Ft	**$2.75**	**$4.13**
Solid Vinyl Installation	Sq Ft	**$21.00**	**$31.50**
Rubber Floor Installation	Sq Ft	**$3.25**	**$4.88**
Resin Floor Installation	Sq Ft	**$21.75**	**$32.63**
4" Rubber Coving with Toe	Lin Ft	**$1.75**	$2.63
6" Rubber Coving with Toe	Lin Ft	**$2.25**	$3.38
4" Vinyl with Toe	Lin Ft	$1.75	$2.63
6" Vinyl with Toe	Lin Ft	$2.25	$3.38
4" Rubber Straight	Lin Ft	$1.75	$2.63
6" Rubber Straight	Lin Ft	$2.25	$3.38
4" Vinyl Straight	Lin Ft	$1.75	$2.63
6" Vinyl Straight	Lin Ft	$2.25	$3.38
VCT Removal	Sq Ft	$1.00	$1.50
LVt Removal	Sq Ft	$1.75	$2.63
Solid Vinyl Removal	Sq Ft	$1.00	$1.50
CARPET PRODUCT INSTALLATION SERVICES			

Project Management Fee	Sq Yd	Up to 20%	**NOTE: Standard Rates are Non Union Pricing. Union Pricing and additional information is available on Mannington Labor Tab
Carpet Installation - Broadloom w/o Attached Cushion	Sq Yd	$9.00	$13.50
Carpet Installation - Broadloom w/ Attached Cushion	Sq Yd	$10.50	$15.75
Carpet Installation - Broadloom with Pattern Match	Sq Yd	$9.75	$14.63
Carpet Installation - Carpet Tile	Sq Yd	$8.75	$13.13
Carpet Installation - Double Stick	Sq Yd	$15.00	$22.50
Capret Installation - Stretch-in	Sq Yd	$11.25	$16.88
Carpet Installation - Custom Border Inlays	Lin Ft	$4.25	$6.38
Cove Base Installation	Lin Ft	$2.25	$3.38
Installation of Coving with Bound Edge Glue Only	Lin Ft	$1.75	$2.63
Carpet Edge Binding	Lin Ft	$3.25	$4.88
Carpet Removal - Stretch-in	Sq Yd	$3.75	$5.63
Carpet Removal - Direct Glue	Sq Yd	$3.25	$4.88
Carpet Removal - Double Stick and Attached Cushion	Sq Yd	$8.75	$13.13
Carpet Removal - Tile	Sq Yd	$3.25	$4.88
Carpet Disposal	Sq Yd	$2.50	$3.75
Carpet Recycling	Sq Yd	$4.25	$6.38
Reinstallation of Used Carpet	Sq Yd	$9.00	$13.50
OTHER SERVICES			
Furniture Lift System	Sq Yd	$14.25	$21.38
Furniture Removal/Replacement	Hour	$95	$142.50
Removal and Disposal of Cove Base	Lin Ft	0.75	$1.13
Floor Patch (Portland base) Material and Labor	Bag	$68	$102
Major Floor Preparation - Material Only	Bag	$35.00	$52.50
Major Floor Preparation - Labor Only	Hour	$85.00	$127.50
Transition Strips and Labor	Lin Ft	$2.00 labor only	$3.00 labor only
Stair Nosing - Labor and Material	Lin Ft	$18.00 labor only	$27.00 labor only
Additional Cost for After Hours Installation	Sq Yd	add 50%	**NOTE: Standard Rates are Non Union Pricing. Union Pricing and additional information is available on Mannington Labor Tab

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DESIGN AND VALUE ADDED SERVICES

note: Any value-added services offered shall not be included in the evaluation but may be considered for negotiation at the discretion of the State.

SERVICE DESCRIPTION	UOM	STANDARD RATE	ADDITIONAL INFORMATION
Example: DESIGN SERVICES	*Hour*	*$XX.XX*	
Design Services	Hour	No Charge	Our Design Solutions team offers a full-service floor design program where we can provide custom flooring layouts, from concept to installation plan, for one room or an entire facility.
Custom Carpet & Rug Design Services	Hour	No Charge	Mannington offers full custom carpet and area rug capabilities. Design services are complimentary.
Flooring Consultation - Specification Assistance	Hour	No Charge	Mannington's local representatives can assist with identifying and specifying the appropriate flooring product for each end use.
Blanket Program	N/A	No Charge	Mannington can offer “blanket inventory” options, i.e., our standards program offering inventory maintained on-the-shelf and ready to ship within just a few days.
Installation & Maintenance Training	Hour	No Charge	For installation, we can offer on-site training to any labor provider you may already be doing business with. We will send one of our experienced installation technicians directly to the job-site to assist with job start-up and provide all the necessary training on installation practices for your chosen Mannington flooring. We can also provide maintenance training to all your facility’s in-house or contracted maintenance crews. One of our maintenance specialists will conduct training programs specifically tailored to your traffic and soiling levels and your specific flooring types.



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LIST OF AUTHROIZED DEALERS WHO WILL SERVICE THIS CONTRACT

Name	Address	City, State, Zip		Phone	Fax	Email
Adams Carpet One	4006 Nash St. N	Wilson, NC 27896		251-291-4900	N/A	wadams@adamscarpetone.com
Carolina Commercial Flooring	2725 Orville Wright Way	Wilmington, NC 28405		**910-343-3350**	N/A	chris@ccfloorcovering.com
Creative Business Interiors	8720 Fleet Service Dr	Raleigh, NC 27617		**919-786-4800**	N/A	msledge@creativebusinessnc.com
Parks Interiors	1001 Reilly Rd	Fayetteville, NC 28314		**910-483-8194**	N/A	ccalkum@parksinteriors.com
Flooring Solutions	6426-B Windmill Way	Wilmington, NC 28405		**910-350-3215**	N/A	bperez@flooringsolutions.com
Simmons Flooring	8 Whiteville Plaza	Whiteville, NC 28472		**910-640-9007**	N/A	rsimmonsflooring@gmail.com
Brock Contract Services	697 Parcel Dr.	Greenville, NC 27834		252 717 4455	N/A	dgriffis@brockcontract.com
Full Service Flooring	156 Tilco Dr	Winterville, NC 28590		252 756 9308	N/A	tim@fullserviceflooring.com
Bonitz Flooring - Raleigh	10701 World Trade Blvd	Raleigh, NC 27617		919 361 1500	N/A	BrettHerrlinger@bonitz.com
Brock Contract Services	1400 Nowell Rd	Raleigh, NC 27607		919 741 2409	N/A	dbrock@brockcontract.com

Southeastern Interiors	228 Airport Rd	Erwin, NC 28339	910 893 8486	N/A	Michael@si-nc.com
Apex Contract Carpet	251 Fish Dr.	Angier, NC 27501	919 331 2045	N/A	rhonda@apexcontractcarpets.com
ProCom Flooring	510 A Corliss St	Greensboro, NC 27406	336 299 6136	N/A	marcusprocom@bellsouth.net
Bonitz Flooring - Kernersville	3480 Myers Lee Dr	Winston-Salem, NC 27101	336 464 9165	N/A	scottcornatzer@bonitz.com
Flooring Solutions – Greensboro	3408 W. Wendover Ave	Greensboro, NC 27407	336 387 9680	N/A	apeoples@flooringsolutions.com
Storr Office Environments	10800 World Trade Blvd	Raleigh, NC 27617	919 313 3757	N/A	jfunari@storr.com
Watkins Floor Covering	1311 Marine Blvd	Jacksonville, NC 28540	910 329 0901	N/A	Jaime@watkinsnewfloor.com
Savage Tile	3127 Kitty Hawk Rd	Wilmington, NC 28405	252 714 0304	N/A	emanuel@savagetile.com
Coverings Group	8004 Winchester Dr	Raleigh, NC 27612	919 616 5253	N/A	douglas.ferguson@coveringsgroup.com
Corner Solutions NC Inc	413 S Harrison Ave	Cary, NC 27511	919 427 0001	N/A	katy@cornersolutionsnc.com

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LIST OF AUTHROIZED INSTALLERS WHO WILL SERVICE THIS CONTRACT

Name	Address	City, State, Zip		Phone	Fax	Email	Comments, Qualifications and Experience
Adams Carpet One	4006 Nash St. N	Wilson, NC 27896		251-291-4900	N/A	wadams@adamscarpetone.com	Certified HUB Business
Carolina Commercial Flooring	2725 Orville Wright Way	Wilmington, NC 28405		**910-343-3350**	N/A	chris@ccfloorcovering.com	
Creative Business Interiors	8720 Fleet Service Dr	Raleigh, NC 27617		**919-786-4800**	N/A	msledge@creativebusinessnc.com	
Parks Interiors	1001 Reilly Rd	Fayetteville, NC 28314		**910-483-8194**	N/A	ccalkum@parksinteriors.com	
Flooring Solutions	6426-B Windmill Way	Wilmington, NC 28405		**910-350-3215**	N/A	bperez@flooringsolutions.com	
Simmons Flooring	8 Whieville Plaza	Whiteville, NC 28472		**910-640-9007**	N/A	rsimmonsflooring@gmail.com	
Brock Contract Services	697 Parcel Dr.	Greenville, NC 27834		252 717 4455	N/A	dgriffis@brockcontract.com	
Full Service Flooring	156 Tilco Dr	Winterville, NC 28590		252 756 9308	N/A	tim@fullserviceflooring.com	
Bonitz Flooring - Raleigh	10701 World Trade Blvd	Raleigh, NC 27617		919-361-1500	N/A	BrettHerrlinger@bonitz.com	
Brock Contract Services	1400 Nowell Rd	Raleigh, NC 27607		919 741 2409	N/A	dbrock@brockcontract.com	
Southeastern Interiors	228 Airport Rd	Erwin, NC 28339		910 893 8486	N/A	Michael@si-nc.com	
Apex Contract Carpet	251 Fish Dr.	Angier, NC 27501		919 331 2045	N/A	rhonda@apexcontractcarpets.com	Certified HUB Business
ProCom Flooring	510 A Corliss St	Greensboro, NC 27406		336 299 6136	N/A	marcusprocom@bellsouth.net	
Bonitz Flooring - Kernersville	3480 Myers Lee Dr	Winston-Salem, NC 27101		336 464 9165	N/A	scottcornatzer@bonitz.com	

Flooring Solutions – Greensboro	3408 W. Wendover Ave	Greensboro, NC 27407	336 387 9680	N/A	apeoples@flooringsolutions.com	
Storr Office Environments	10800 World Trade Blvd	Raleigh, NC 27617	919 313 3757	N/A	jfunari@storr.com	
Watkins Floor Covering	1311 Marine Blvd	Jacksonville, NC 28540	910 329 0901	N/A	Jaime@watkinsnewfloor.com	
Savage Tile	3127 Kitty Hawk Rd	Wilmington, NC 28405	252 714 0304	N/A	emanuel@savagetile.com	
Coverings Group	8004 Winchester Dr	Raleigh, NC 27612	919 616 5253	N/A	douglas.ferguson@coveringsgroup.com	
Corner Solutions NC Inc	413 S Harrison Ave	Cary, NC 27511	919 427 0001	N/A	katy@cornersolutionsnc.com	Certified HUB Business