

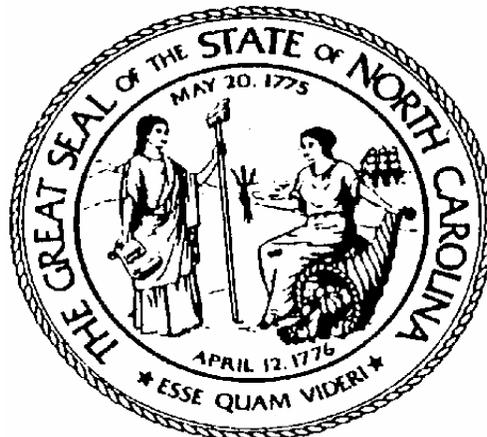
**State of North Carolina
Department of Administration**

***HISTORICALLY UNDERUTILIZED BUSINESSES (HUB)
ANNUAL REPORT***

(FY 02-03)

July 1, 2002 – June 30, 2003

State of North Carolina



Michael F. Easley, Governor

**N.C. Department of Administration
Gwynn T. Swinson, Secretary**

**Office for Historically Underutilized Businesses
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**State of North Carolina
Department of Administration**

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TABLE OF CONTENTS

EXECUTIVE SUMMARY	1 - 1
HUB PROGRAM ACTIVITIES	2 - 1
HUB PARTICIPATION REPORTS	
• Summary for State Reporting Entities	3 - 1
• Cabinet Agencies	3 - 2
• Council Agencies	3 - 3
• Supporting Agencies	3 - 4
• Community Colleges	3 - 5
• Public School Districts	3 - 6
• State Universities	3 - 7
• State Construction	3 - 8
YEAR-END SUMMARY (by HUB Category)	4 - 1

EXECUTIVE SUMMARY

The Office for Historically Underutilized Businesses (HUB Office) serves as an advocate for HUB vendors, which includes minority and women-owned business enterprises, disabled-owned businesses, disabled business enterprises (organizations that employ disabled individuals), and non-profit work centers for the blind and severely disabled. The HUB Office promotes the State's on-line vendor registration and HUB certification/registration process, provides technical assistance, and conducts training on how to conduct business with state government. The HUB Office captures data reflecting the State's HUB utilization and expenditures with state agencies, community colleges, public schools and universities, while also serving as a resource to these agencies.

Executive Order 150 states that North Carolina's Historically Underutilized Business participation goal is **at least ten percent (10%)**, by dollar amount, of the State's purchases of goods and services, will be derived from HUB vendors. Executive Order 150 further requires the submission of quarterly HUB purchasing reports to the HUB Office. *The goal for fiscal year 2002-2003 (July 1, 2002 through June 30, 2003) currently remains at 10%.*

On December 6, 2001, the General Assembly enacted Senate Bill 914, which made major changes to laws governing public construction in the State of North Carolina. This bill signed by Governor Michael F. Easley on December 19, 2001 became effective January 1, 2002. Senate Bill 914 affords flexibility in the public construction bidding process, provides for significant new requirements for promoting the use of minority contractors, as well as documenting and reporting good faith effort to that end.

The following legislation also addresses the State's minority business goals and reporting requirements:

G.S. 143-48 (b) states "in part".... "That every governmental entity required by statute to use the services of the Department of Administration in the purchase of goods and services and every private, non-profit corporation other than an institution of higher education or a hospital that receives an appropriation of five hundred thousand dollars (\$500,000) or more during a fiscal year from the General Assembly **shall report**".

G.S. 143-128.2 states "in part".... "The State shall have a verifiable **ten percent (10%)** goal for participation by minority businesses in the total value of work for each State building project, including building projects done by a private entity on a facility to be leased or purchased by the State".

During the **4th Quarter** of fiscal year 2002-03 (April 1, 2003 – June 30, 2003), HUB participation for the State of North Carolina, as reported by the State Reporting Entities, is **6.47%**. Purchases reported totaled, **\$1,594,166,230** with **\$103,119,309** reported HUB participation.

At **Fiscal Year-End** 2002-03 (July 1, 2002 - June 30, 2003), HUB participation for the State of North Carolina, as reported by the State Reporting Entities, is **7.28%**. Purchases reported total **\$5,984,410,852** with **\$435,903,962** reported HUB participation.

State Reporting Entities responsible for reporting HUB participation are as follows:

- Cabinet Agencies
- Council Agencies
- Supporting Agencies
- Community Colleges
- Public School Districts
- State Universities
- State Construction Office

The State Reporting Entities submit a Quarterly HUB Purchasing Report to the Office for Historically Underutilized Businesses. The figures reported include multi-year contracts. Because those figures are only reported in the year that the contract is actually awarded, HUB participation numbers may be reduced in that fiscal year. Reports are due no later than thirty (30) days after the end of each quarter and reflect each entity's HUB purchases within the following categories:

- Term Contracts
- Commodities
- Service Contracts
- Construction Expenditures *(that which is under the entities' delegation; but not captured by the State Construction Office.)*

STATE REPORTING ENTITIES' HUB PARTICIPATION

The following highlights HUB participation by the State Reporting Entities for the **4th Quarter and at Fiscal Year End (July 1, 2002 - June 30, 2003)**:

Cabinet Agencies - 4th Quarter and Year-End (FY 02-03)

100% Reporting Conclusively for 4th Quarter

4th Quarter

For **4th Quarter**, the Cabinet Agencies reported **7.94%** HUB participation. The Agencies reported a total of **\$553,188,232** in purchases with **\$43,907,356** reported HUB participation. Participation for each Department as reported is listed below:

	<u>4th Qtr.</u>	<u>Year-End</u>
• Administration	3.30%	4.94%
• Commerce	8.71%	11.88%
• Correction	19.61%	17.23%
• Crime Control	6.14%	7.03%
• Cultural Resources	12.72%	14.74%
• Environ. & Nat'l Res.	7.32%	8.75%
• Health & Human Ser.	8.95%	8.44%
• Revenue	3.28%	8.65%
• Transportation	6.75%	8.51%
• Juvenile Justice	16.01%	14.43%

Year-End

At **year-end**, the Cabinet Agencies reported **9.17%** HUB participation. The Agencies reported a total of **\$2,082,877,510** in purchases with **\$191,083,447** reported HUB participation.

Council Agencies - 4th Quarter and Year-End (FY 02-03)

100% Reporting Conclusively for 4th Quarter

4th Quarter

For **4th Quarter**, the Council Agencies reported **5.49%** HUB participation. The Agencies reported a total of **\$32,643,541** in purchases with **\$1,791,374** reported HUB participation.

	<u>4th Qtr.</u>	<u>Year-End</u>
• Agriculture	8.16%	7.37%
• State Auditor	12.23%	4.55%
• Insurance	17.58%	18.84%
• Justice	4.06%	16.93%
• Labor	4.56%	7.99%
• Lt. Governor's Office***	0.00%	0.00%
• Public Instruction	4.45%	4.14%
• Secretary of State	8.53%	11.61%
• Treasurer	7.89%	21.66%

NOTE: *** No purchase orders issued by this Agency during 1st, 2nd, & 4th qtrs.

Year-End

At **year-end**, the Council Agencies reported **7.38%** HUB participation. The Agencies reported a total of **\$143,421,347** in purchases with **\$10,586,426** reported HUB participation.

Supporting Agencies - 4th Quarter and Year-End (FY 02-03)

100% Reporting Conclusively for 4th Quarter

4th Quarter

For **4th Quarter**, the Supporting Agencies reported **9.12%** HUB participation. The Agencies reported a total of **\$35,143,667** in purchases with **\$3,204,984** reported HUB participation.

	<u>4th Qtr.</u>	<u>Year-End</u>
• Administrative Hearings	0.00%	10.47%
• Admin. Office of the Courts	11.86%	15.45%
• Board of Elections	14.00%	6.98%
• Community College System	0.08%	0.85%
• Employment Security Comm.	8.21%	9.86%
• General Assembly	5.36%	2.97%
• N.C. Institute of Minority Econ. Dev.	63.09%	54.39%
• Ports Authority	15.45%	13.22%
• Rural Economic Development	12.15%	10.49%
• Office of the State Controller	16.01%	12.77%
• Wildlife	4.22%	11.01%
• Information Technology	9.71%	8.94%

Year-End

At **year-end**, the Supporting Agencies reported **9.32%** HUB participation. The agencies reported a total of **\$109,472,499** in purchases with **\$10,203,515** reported HUB participation.

Community Colleges - 4th Quarter and Year-End (FY 02-03)

100% Reporting Conclusively for 4th Quarter

4th Quarter

For **4th Quarter**, the Community Colleges reported **5.25%** HUB participation. The Colleges reported a total of **\$74,303,706** in purchases with **\$3,904,553** reported HUB participation.

Year-End

At **year-end**, the Community Colleges reported **5.66%** HUB participation. The Colleges reported a total of **\$275,954,958** in purchases with **\$15,623,369** reported HUB participation.

Public School Districts - 4th Quarter and Year-End (FY 02 - 03)

90% Reporting Conclusively for 4th Quarter

4th Quarter

For **4th Quarter**, the Public School Districts reported **4.78%** HUB participation. The Public School Districts reported a total of **\$488,838,447** in purchases with **\$23,388,173** reported HUB participation.

Year- End

At **year- end**, the Public School Districts reported **5.62%** HUB participation. The School Districts reported a total of **\$1,875,526,805** in purchases with **\$105,337,871** reported HUB participation. In the prior fiscal year (FY 01 - 02), a total of 77 of the 117, or 66%, of the Public School Districts submitted conclusive quarterly reports all four (4) quarters. Current fiscal year (FY 02 - 03) records a total of 98 of the 117, or 84%, of the Public School Districts submitted conclusive quarterly reports all four (4) quarters. The HUB Office recognizes a 27% increase from the previous year in the number of Public School Districts reporting conclusively all four quarters. We attribute this significant increase to concerted outreach efforts and training provided by the HUB Office. We commend the Public School Districts for their continued efforts with HUB reporting.

State Universities - 4th Quarter and Year-End (FY 02 - 03)

100% Reporting Conclusively for 4th Quarter

4th Quarter

For **4th Quarter**, the State Universities reported **4.52%** HUB participation. The Universities reported a total of **\$298,040,985** in purchases with **\$13,483,757** reported HUB participation.

Year- End

At **year-end**, the State Universities reported **4.40%** HUB participation. The Universities reported a total of **\$1,023,232,782** in purchases with **\$45,003,147** reported HUB participation.

State Construction Office - 4th Quarter and Year-End (FY 02 - 03)

4th Quarter

The State Construction Office (SCO) reported **12.00%** HUB participation. SCO reported a total of **\$112,007,651** in purchases with **\$13,439,112** reported HUB participation.

Year-End

At **year-end**, SCO reported **12.25%** participation. SCO reported a total of **\$473,924,952** in purchases with **\$58,066,186** reported HUB participation.

Recap of Entities Reporting Conclusively All Four (4) Quarters at Year-End (FY 02-03)

Cabinet Agencies	10	of	10	
Council Agencies	9	of	9	
Supporting Agencies	12	of	12	
Community Colleges	59	of	59	
Public School Districts	98	of	117	
Universities	19	of	19	
State Construction	1	of	1	
Total (%)	208	of	227	(92%)

Prior year (FY 01-02) reflected one hundred eighty (180) of the State's two hundred twenty-seven (227), or (79%) of the reporting entities, reporting conclusively all four quarters. Current year (FY 02-03) reflects two hundred and eight (208), or (92%) of the reporting entities, reporting conclusively all four quarters. The HUB Office recognizes a sixteen percent (16%) increase in reporting entities from the prior year.

SUMMARY OF REPORTING ENTITIES

The following illustrates the State Reporting Entities that met or exceeded the State's 10% goal at fiscal year end 2002 - 2003.

Cabinet Agencies:

Four (4) of the ten (10), or **40%** of the Cabinet Agencies, met or exceeded the State's goal, with the **Department of Correction** at **17.23%**, the **Department of Cultural Resources** at **14.74%**, the **Department of Juvenile Justice & Delinquency Prevention** at **14.43%**, and the **Department of Commerce** at **11.88%**. (see page 3-2)

Council of State Agencies:

Four (4) of the nine (9), or **44%** of the Council of State Agencies, met or exceeded the State's goal, with the **Department of Insurance** at **18.84%**, the **Department of Justice** at **16.93%**, the **Department of Treasurer** at **21.66%**, and the **Secretary of State** at **11.61%**. (see page 3-3)

Supporting Agencies:

Seven (7) of the twelve (12), or **58%** of the Supporting Agencies, met or exceeded the State's goal, with the **N.C. Institute of Minority Economic Development** at **54.39%**, the **Administrative Office of the Courts** at **15.45%**, the **Ports Authority** at **13.22%**, the **Office of State Controller** at **12.77%**, the **Wildlife Commission** at **11.01%**, the **Rural Economic Development** at **10.49%**, and the **Administrative Hearings** at **10.47%**. One (1) additional Supporting Agency, (Employment Security Commission came close to meeting the goal with 9.86% reported HUB participation). (see page 3-4)

Community Colleges:

Eleven (11) of the fifty-nine (59), or **19%** of the Community Colleges, met or exceeded the State's goal. (Two (2) additional Community Colleges were close to meeting the goal). (see page 3-5)

Public School Districts: (of those reporting conclusively all four quarters)

Twenty-nine (26) of the one hundred seventeen (117), or **22%** of the Public School Districts met or exceeded the State's goal. (Two (2) additional Public Schools were close to meeting the goal. This represents a 24% increase from the previous year). (see page 3-6)

State Universities:

Eleven (11) of the nineteen (19), or **58%** of the Universities, met or exceeded the State's goal. This represents a 57% increase from the previous year. (see page 3-7)

Recap:

Prior year (FY 01-02) records sixty (60) of the state's two hundred twenty-seven (227) reporting entities meeting the state's ten percent (10%) goal. Current year (FY 02-03) records sixty-four (64) of the reporting entities meeting the state's ten percent (10%) goal. The HUB Office recognizes a twelve percent (7%) increase from the prior year.

The State's **Year-To-Date** (July 1, 2002 - June 30, 2003) HUB participation rate is at **7.28%**. The Office for Historically Underutilized Businesses wishes to impress upon all reporting entities the need to continue to make concerted efforts to increase the total amount of goods and services acquired from HUB vendors.

ACTIVITIES

A review of highlights and significant activities of the Office for Historically Underutilized Businesses include:

- Prior fiscal year (2002) HUB Participation expenditures reported at \$431,307,304. Current fiscal year (2003) HUB Participation expenditures reported at \$435,903,962, representing \$4,596,658 (\$4.6 million dollars) increase from prior year.
- State Construction Office, exceeded the State's 10% goal with reported year-end participation of 12.25%.
- Cabinet Agencies, in light of past budget cuts and spending freezes, collectively reported year-end participation at 9.17%.
- Supporting Agencies, in light of past budget cuts and spending freezes, collectively reported year-end participation at 9.32%.
- Seven percent (7%) increase from prior year, in the number of reporting entities meeting the State's 10% goal.
- Handled over 5000 telephone and email inquiries from HUB vendors/contractors, state agencies, other public entities and the general public, providing assistance and/or information on the State's HUB Program, HUB Certification\Verification, E-Procurement, Purchasing and Construction Opportunities, Senate Bill 914 (G.S. 143-128.2, 143-128.3 & 143.131) and HUB Reporting requirements.
- Developed and implemented registration and training process for public entity training and adherence to construction reporting requirements mandated by (S.B. 914 – G.S. 143-128 & 143-131).
- Roll-out of New "HUBSCO -Construction Reporting System" (web-based application) designed to assist public entities with adhering to new construction reporting requirements, with particular emphasis on minority business participation reporting requirements. At June 30, 2003, one hundred fifty-four (154) public entity personnel representing sixty-three (63) public entities received hands-on training.
- New "HUBSCO – Construction Reporting System" step-by-step user's manual made available on the HUB Office website (www.doa.state.nc.us/hub)
- Initiated redevelopment of the State's current vendor/contractor HUB Certification Requirements.
- Developed draft copy of HUB Office Compliance Review Procedures.
- Assured that HUB issues, matters and concerns remained in the forefront of the State's new E-Procurement Initiative.
- Assured that HUB issues, matters and concerns remained in the forefront of the State's \$3.1 Billion Higher Education Bond Referendum.

ACTIVITIES (cont.)

- Contracted for State's Disparity Study - Phase II (MGT of America)
- Participated in more than 100 conferences, workshops, seminars, training sessions, or presentations promoting the HUB Office, Vendor Link, E-Procurement, \$3.1 Billion Higher Education Bond Program, Executive Order 150 and Senate Bill 914 (G.S. 143-128.2, 143-128.3, 143-131)
- Conducted hands-on E-Procurement training sessions to enhance E-procurement registration for business owners in the western and eastern regions of the state. Training sessions were held in Greensboro and Greenville respectively.

Office for Historically Underutilized Businesses

HUB Office Program Activities

4th Quarter (FY 02-03)
April 1, 2003 - June 30, 2003

ADVOCACY

April 10, 2003

Piedmont Chapter - Carolinas Minority Suppliers Development Council Monthly Meeting

The Greater Raleigh Chamber of Commerce-Business Expo 2003 Raleigh Civic Center(Raleigh, NC – Wake County)

Participated in The Greater Raleigh Chamber of Commerce-Business Expo 2003. The purpose of the Chamber of Commerce's Expo was to showcase business professionals in the Raleigh / RTP area and provide an opportunity for networking. Over 6,000 business professionals were expected to attend this event. In addition, the following free seminars were conducted by nationally known speakers and experts: 1) "How to Grow Profits in Slow-Growing Times", 2) "Jump Start Your Business Brain" and 3) "Measure What's Important".

The Chamber also provided an offset room for the Piedmont Chapter to host its monthly meeting, where at least six (6) corporate members of Piedmont Chapter set up a booth to inform MBE firms of the products and services they procure. The HUB Director presided at the Piedmont Chapter's CMSDC monthly meeting, and serves as chair of the Piedmont Chapter. Approximately 20 minority business owners, corporate representatives and advocates attended the monthly Piedmont Chapter meeting.

Highway Patrol Quarterly Meeting (Raleigh, NC - Wake County)

Participated in Highway Patrol quarterly HUB meeting held in the Department of Crime Control & Public Safety. Participants included representative from eight divisions. Lt. Colonel W. M. Autry welcomed the attendees. The departmental Purchasing Officer presented a statistical report reflecting the decrease of HUB utilization for third quarter from State Highway Patrol and Crime Control & Public Safety. Emergency Management has increased HUB vendor participation due to terrorism. Attendees discussed future bid opportunities for blue lights that would be handled by Purchase & Contract Division. F/Sgt Rudy Hines discussed the department's effort in working with a HUB vendor located in Maryland who was low bid and was not registered in E-procurement. HUB Coordinator presented information about the HUBSCO Training and encouraged participants to attend a training session.

ADVOCACY (cont.)

April 25, 2003

NC MWBE Coordinators' Network Quarterly Meeting - (Raleigh, NC – Wake County)

The HUB Office hosted the NC M/WBE Coordinators' Network Quarterly Meeting, which was held in the DOA / Office for Historically Underutilized Businesses' conference room. Brenda Mills, President, gave welcome to the members and visitors. Liz Mills, of Liz Mills Ltd. gave the Nominating Committee Report presenting the election results for the 2003-2004 office holders as follows: **President** – Ruben Gonzales, **Vice President** – Brenda Mills, **Secretary** – LaTonya Jones, and **Treasurer** – Betty Harper. Tom Elam, Procurement Counselor (SBTDC) Procurement Technical Assistance Center presented on the topic "Opportunities for Minority and Women-Owned Businesses in North Carolina". Bridget Wall, HUB Office Director, presented the members with legislative updates and information regarding the State's new Construction Reporting System "HUBSCO" indicating that the system is a web-based application designed for the electronic submission and reporting of all public entities' construction projects data as mandated by SB914. Joyce Ashby, HUB Coordinator, provided the group with a brief visual overview on the highlights of the reporting system. The network members raised questions and addressed concerns relative to reporting and provided ideas for the ongoing HUBSCO training. Also in attendance were Gretchen Aycock, DOA Assistant General Counsel and Rick Baskett Sr., HUB Office Deputy Director. Approximately 15 M/WBE Coordinators' Network members and 10 additional visitors representing universities, community colleges, public schools, and other public entities were in attendance.

April 28, 2003

Delta Days at the Capitol Meeting – Sponsored by Raleigh Alumnae Chapter of Delta Sigma Theta Sorority, Inc.

General Assembly Building (Raleigh, NC - Wake County)

The Raleigh Alumnae Chapter of Delta Sigma Theta requested that the HUB Director give a presentation on minority business opportunities in the State of North Carolina. The HUB Director conducted a PowerPoint presentation informing attendees how to identify contract opportunities, how to register as a vendor and how to search for vendors on Vendor Link.

Delta Sigma Theta is a non-profit public service organization that focuses on economic, physical and mental health, education, political awareness and involvement, and international awareness and involvement. Chapters throughout North Carolina were represented at Delta Days and over 100 individuals were in attendance.

ADVOCACY (cont.)

April 30, 2003

North Carolina Council for Women & Domestic Violence Commission Women's Advocacy Conference: *Issues for Today/ Finding Local Solutions* Sheraton Four Seasons Hotel (Greensboro, NC – Guilford County)

The NC Council for Women and Domestic Violence Commission hosted its annual one-day conference, whose theme this year was "*Issues for Today/ Finding Local Solutions*". The conference provided an opportunity for participants to discuss issues, propose solutions and develop approaches to promote change for women on the local level. The conference included break-out sessions regarding pay equity, welfare reform, health care, domestic violence, child abuse, campaign finance reform, and women's representation. In addition, the Commission presented the new "Women with Purpose Awards" to several of North Carolina's unsung heroes who have made largely unrecognized contributions in their local communities.

The HUB Director, Bridget Wall brought greetings on behalf of Secretary Gwynn T. Swinson who was scheduled to participate in the conference, but was unable. The HUB Director also introduced the keynote speaker, Andrea Harris, who serves as president of the North Carolina Institute for Minority Economic Development and was the former co-chair of the HUB Advisory Board. The HUB Office provided information on the services of the office in the registration packages. In addition to the Director, other representatives from the HUB Office included Lucinda Cole, HUB Compliance Officer and Lena Ridley, HUB Outreach Specialist. Approximately 125 individuals attended the conference.

May 8, 2003

Piedmont Chapter – Carolinas Minority Suppliers Development Council – Monthly Meeting

Environmental Protection Agency – (RTP, NC – Durham County)

Attended the Carolinas Minority Suppliers Development Council-Piedmont Chapter monthly meeting held at EPA in Research Triangle Park, NC. Carolinas MSDC identifies ways to encourage and foster contracting and networking opportunities between minority businesses and corporations. Mr. William Sax, Director of Fuqua Student Consulting Program, Duke University's Fuqua School of Business was the corporate spotlight presenter. The Fuqua Student Consulting Program offers business assistance to qualified local companies. The program is specifically designed for small companies located within fifty (50) miles of Duke University, which do not have the resources to pay for these services. The HUB Director expressed an interest in having the consulting students develop a "mentor/protégé" program for HUB's. Also, Ms. Janice Durham of Act-1 Personnel (a staffing company) was the minority vendor spotlight presenter. The HUB Director serves as chairwoman of the Piedmont Chapter and presided at this meeting. Approximately 40 minority business owners, corporate representatives and advocates attended this event.

ADVOCACY (cont.)

May 15, 2003

UNC-Chapel Hill-Certification Meeting

UNC-General Administration Office - (Chapel Hill, NC- Orange County)

HUB Office represented at meeting with Mary Contando of the National Women's Business Enterprise held in the office of Garland Burton, HUB Coordinator, UNC-Chapel Hill. Also in attendance was Shari Harris, Assistance Vice-President of Finance, Office of the President, UNC-GA and Robbie Hardy of Silk Road partners, a WBENC member. The purpose of the meeting was to afford the representative from Women's Business Enterprise National Council (WBENC) an opportunity to present an overview of their programs and policies and certification procedures. WBENC mission is to promote, translate and advocate the needs, issues and benefits of WBE's and to facilitate corporate and supplier business opportunities for WBE members. Lena Riley, HUB Outreach Specialist, gave an overview the State current's verification/certification procedures. She also informed that we are in process of reviewing our Certification guidelines for restructuring.

May 20, 2003

**NC Council for Women & Domestic Violence Commission –
Merrimon-Wynne House (Raleigh, NC – Wake County)**

Participated in the Commission's Regional Directors' meeting. Bridget Wall, HUB Director gave a hands-on overview of the HUB Program and services provide by HUB Office. Leslie Starsoneck, Commission Director requested the presentation so the regional directors could become more familiar with the HUB Program. HUB Director provided information that each Regional Director could share with women business in their respective areas. The presentation included showing the directors how to how to search for HUB vendors in their respective areas using Vendor Link and how to identify bid opportunities on the Interactive Purchasing System. Five (5) regional directors and the division director were in attendance.

May 28, 2003

**Marketplace Procurement Opportunities for Small Businesses
Sheraton Imperial Hotel (RTP, NC - Durham County)**

HUB Office exhibited a booth at the Marketplace Procurement Opportunities for Small Businesses. Marketplace 2003 is a small business contracting day sponsored by Rep. Bob Etheridge (NC 2nd District), Rep. Brad Miller (NC 13th District) and Rep. David Price (NC 4th District). Marketplace 2003 is a designed to bring small business sellers together with buyers from federal and state governments, and large prime contractors. It featured a trade show where small businesses had the opportunity to meet with many potential buyers in one location, concurrent conference workshops for individuals both new to and experienced with the procurement process, and a luncheon/awards presentation. Mr. Ronald A. Poussard, Deputy Director/Defense Acquisition Regulations System, United States Department of Defense was the luncheon keynote speaker. Approximately 500 individual business owners, prime contractors and government representatives attended. The HUB staff made over 140 plus contacts will potential HUB's.

OUTREACH & TRAINING

April 4, 2003

HUBSCO Construction Reporting System Training Department of Public Instruction (Raleigh, NC – Wake County)

Conducted HUBSCO Training for Capital Project Coordinators, which was held at Department of Public Instruction. The training session focused on providing information about accessing the HUBSCO Construction Reporting System designed to be used by public entities in capturing reports on informal and formal construction projects. Participants completed a “hands on” class exercise entering data for informal and formal construction projects. Five (5) representatives were present from NC State University, UNC General Administration, NC Division of Forest Resources and City of Raleigh.

April 12, 2003

Doing Business with University of North Carolina at Wilmington (Wilmington, NC – New Hanover County)

Participated in and presented at University of North Carolina at Wilmington’s seminar “Doing Business with UNCW”. The seminar was sponsored by Facilities Management and Purchasing Services to encourage participation by HUB vendors, contractors and provide an outlook for construction and procurement opportunities. The University conducted breakout sessions on procurement standards and construction issues. Joyce Ashby, HUB Coordinator, presented information about the HUB Office, addressed questions and provided an overview HUBSCO Reporting System process. The program consists of joint panel discussion facilitated by Director of Facilities Planning & Design, Director of Purchasing Services and Small Business Technology and Development Center. Participants networked with Construction Managers at risk, Projects Managers, Purchasing Officers and vendors registered through NC Vendor Link. Barnhill Contracting, Clancy & Theys, Rodgers Builders and Bovis Lend Lease represented major construction related firms. Approximately 115 representatives were present from surrounding counties.

April 29, 2003

HUBSCO Construction Reporting System Training Department of Public Instruction (Raleigh, NC – Wake County)

Conducted HUBSCO Training for Capital Project Coordinators, which was held at Department of Public Instruction. The training session focused on providing detail information about accessing the HUBSCO Construction Reporting System designed to be used by public entities in capturing reports on informal and formal construction projects. Participants completed a “hands-on” class exercise entering data for informal and formal construction projects. Five (5) representatives were present from City of Statesville, NC Department of Environment and Natural Resources and NC Division of Marine Fisheries.

OUTREACH & TRAINING (cont.)

April 30, 2003

HUBSCO Construction Reporting System Training Department of Public Instruction (Raleigh, NC – Wake County)

Conducted HUBSCO Training for Capital Project Coordinators, which was held at Department of Public Instruction. The training session focused on providing detail information about accessing the HUBSCO Construction Reporting System designed to be used by public entities in capturing reports on informal and formal construction projects. Facilitated discussion regarding different requirements and goals established reflecting each public entity present. Participants completed a “hands-on” class exercise entering data for informal and formal construction projects. Five (5) representatives were present from City of Wilson, NC Department of Environment and Natural Resources, Wake County Procurement Services and Wake County Public School Participants shared pros and cons about the HUBSCO Access System requirement for their public entity.

May 1, 2003

Charlotte-Mecklenburg School System Outreach Session - “How to Navigate the System” (Charlotte, NC - Mecklenburg County)

Conducted presentation at seminar hosted by Charlotte-Mecklenburg Schools focusing on how vendors can access, navigate and benefit from using the state’s procurement system. Also in attendance were David Jones and Kim Ramsey, NC Division of Purchase and Contract and Karen Parker, HUB Outreach Specialist. Provided group with information on how to register, request identification as a HUB vendor and how to access bid opportunities via Vendor Link. Approximately 60 vendors and 10 purchasers were in attendance.

May 13, 2003

Raleigh/Wake Entrepreneur Meeting (Raleigh, NC – Wake County)

Participated in the Raleigh/Wake Entrepreneur monthly meeting held at Raleigh Business & Technology Center, Raleigh, NC. Chairman Walter Jones brought opening remarks at the luncheon meeting and encouraged business owners to join as members. Wendy Coulter, President, Hummingbird Creative Group presented information on “Building Your Brand, How to Become an Icon in the Marketplace” Twenty-one (21) business owners were present for the meeting and networking session.

May 14, 2003

HUBSCO Construction Reporting System Training Department of Public Instruction (Raleigh, NC – Wake County)

Conducted HUBSCO Training for Capital Project Coordinators, held at Department of Public Instruction. The training session focused on providing detail information about accessing the HUBSCO Construction Reporting System designed to be used by public entities in capturing reports on informal and formal construction projects. Participants completed a “hands-on” class exercise entering data for informal and formal construction projects. Nine (9) representatives were present from Lexington Housing Authority, Wilson Technical Community College, Union County Public Schools and Sampson County Government.

OUTREACH & TRAINING (cont.)

May 16, 2003

**“Diversity Advantage: You, Me and Everyone Else” Seminar
UNC-Wilmington (New Hanover – Wilmington, NC)**

Attended seminar sponsored by the Division of Purchase & Contract and the National Institute of Government Purchasing. The seminar was facilitated by Amos Roundtree, Director of Strategic Acquisition Planning and Competition Advocate for Miami-Dade County, Florida. The seminar focused on 1) diversity and why it matters and 2) identifying various groups and their individual behaviors. During the course of the seminar members of the group were given several exercises highlighting diverse issues such as segmentation, relationship building and how to build cohesion in various diverse environments. Participants were introduced to several techniques that enhance awareness and comprehension in the workplace. These techniques are considered beneficial in the purchasing/procurement arena when it comes to solving problems related to dealing with a diverse group of vendors. Attending the seminar were purchasing personnel from North Carolina Central University, University of North Carolina at Wilmington, Wayne and Wilson Community College and several local school systems. Also in attendance were David Jones, Yvonne Holly, Marilyn Wall and Kim Ramsey with the Division of Purchase and Contract. Approximately 22 people attended the event.

May 21, 2003

**HUBSCO Construction Reporting System Training –
Department of Public Instruction (Raleigh, NC – Wake County)**

Conducted HUBSCO Training for Capital Project Coordinators, held at Department of Public Instruction. The training session focused on providing detail information about accessing the HUBSCO Construction Reporting System designed to be used by public entities in capturing reports on informal and formal construction projects. Participants completed a “hands-on” class exercise entering data for informal and formal construction projects. Seven (7) representatives were present from Davidson Community College, Halifax County Schools, Lee County Government and Rowan-Cabarrus Community.

May 22, 2003

Durham Business & Professional Chain Monthly Meeting - (Durham, NC – Durham County)

Bridget Wall, HUB Director was the guest speaker for the Chain’s Monthly luncheon which was held at Dillard’s Bar-B-Que in Durham, NC. The Director gave an overview of State of North Carolina’s HUB Program and services provided by the HUB Office. Gave information to the attendees on how to register with the State as a vendor, certification/verification and how to identify/access bid opportunities. Approximately forty (40) minority business owners were in attendance.

OUTREACH & TRAINING (cont.)

HUBSCO Construction Reporting System Training

Department of Public Instruction (Raleigh, NC – Wake County)

Conducted HUBSCO Training for Capital Project Coordinators, held at Department of Public Instruction. The training session focused on providing detail information about accessing the HUBSCO Construction Reporting System designed to be used by public entities in capturing reports on informal and formal construction projects. Participants completed a “hands-on” class exercise entering data for informal and formal construction projects. Two (2) representatives were present from Asheville City Schools.

May 23, 2003

HUBSCO Construction Reporting System Training

Department of Public Instruction (Raleigh, NC – Wake County)

Conducted HUBSCO Training for Capital Project Coordinators, held at Department of Public Instruction. The training session focused on providing detail information about accessing the HUBSCO Construction Reporting System designed to be used by public entities in capturing reports on informal and formal construction projects. Participants completed a “hands-on” class exercise entering data for informal and formal construction projects. Five (5) representatives were present from Davidson County Schools, Henderson County Public Schools and New Hanover Health Network.

June 3, 2003

HUBSCO Construction Reporting System Training - NC Department of Public Instruction (Raleigh, NC – Wake County)

Conducted HUBSCO Training Session. Session focused on providing detailed information about accessing the HUBSCO Construction Reporting System, designed to be used by public entities in capturing data to report informal and formal construction projects. Participants completed a “hands-on” class exercise entering informal and/or formal construction data into the system. Eleven (11) representatives were present from Alamance Community College, Bladen County Schools, Edgecombe County Schools, Jones County Public Schools and UNC-Greensboro.

June 5, 2003

HUBSCO Construction Reporting System Training - NC Department of Public Instruction (Raleigh, NC – Wake County)

Conducted HUBSCO Training Session. Session focused on providing detailed information about accessing the HUBSCO Construction Reporting System, designed to be used by public entities in capturing data to report informal and formal construction projects. Participants completed a “hands-on” class exercise entering informal and/or formal construction data into the system. Seventeen (17) representatives were present from Alamance Community College (1), Bertie County Schools (1), Charlotte-Mecklenburg Schools (2), Davie County Schools (2), Davidson County Schools (1), Gaston County (2), NC Department of Environmental Resources (2), Randolph County Schools (1), UNC-Chapel Hill University (3), and Union County (2).

OUTREACH & TRAINING (cont.)

June 12, 2003

HUBSCO Construction Reporting System Training - NC Department of Public Instruction (Raleigh, NC – Wake County)

Conducted HUBSCO Training Session. Session focused on providing detailed information about accessing the HUBSCO Construction Reporting System, designed to be used by public entities in capturing data to report informal and formal construction projects. Participants completed a “hands-on” class exercise entering informal and/or formal construction data into the system. Twenty (20) representatives were present from Camden County Schools (2), Edgecombe County (2), Guilford Technical Community College (2), Iredell-Statesville Schools (2), Mecklenburg County (2), Moore County (1), Moore County Schools (2), NC Department of Environmental Resources (3), Piedmont Community College (2), and Stanly Community College (2).

June 5 & 12, 2003

Entrepreneurial Ministry Seminar- Word of God Fellowship, Rock Quarry Road – (Raleigh, NC – Wake County)

Participated in the Word of God Fellowship's first entrepreneurial ministry seminar. The seminar was designed to give business owners information on how to start their businesses, as well as help them identify local business resources. Chairwoman Maxine Miller, who is a HUB vendor, served as host of the seminar. Wic Ware of the NC Institute of Minority Economic Development facilitated the seminar. His topic was entitled “So You Want to Start A Business”. The Office for Historically Underutilized Businesses and the NC Small Business & Technology Development Center (SBTDC) also made presentations and provided information on their respective organizations. Lena Ridley, HUB Outreach Specialist, reviewed eligibility guidelines of the HUB Program and encouraged vendors to register on-line with Vendor Link. Approximately 120 business owners and prospective owners were in attendance.

June 12, 2003

Piedmont Chapter – Carolinas Minority Suppliers Development Council – Monthly Meeting - City of Raleigh Parks & Recreation (Raleigh, NC - Wake County)

Attended Business Opportunity Meeting held at Jaycee Building, City of Raleigh Parks and Recreation. Dan Stafford, Chapter President, brought greetings and welcomed the group and acknowledged all guests. ADA Computer Supplies, a HUB vendor, gave a presentation on their company, products and overall mission. Wyeth Vaccines, a corporate member of the Council, also gave a short presentation on their company and the outreach efforts of their purchasing and supplier development division. Approximately 35 minority business owners, corporate representatives and advocates were in attendance.

OUTREACH & TRAINING (cont.)

June 17, 2003

**HUB Outreach Workshop – East Carolina University
(Greenville, NC – Pitt County)**

Participated in HUB Outreach Workshop entitled “How to Successfully Bid A Construction Project”, sponsored by Fayetteville State, Elizabeth City State and East Carolina Universities. Speakers for the event included facility personnel from each campus and the Office for Historically Underutilized Businesses. Mr. Robert Melton, Fayetteville State University, presented a power point presentation on “How to Development Your Bid.” Lena Ridley, HUB Outreach Specialist, highlighted Senate Bill 914, encouraged registration and the importance of keeping the firms’ contact information current in Vendor Link. Approximately 30 individuals attended.

June 26 & 27, 2003

**HUBSCO Training – NC A & T State University – Smith Hall: School of
Technology (Greensboro, NC - Guilford County)**

Conducted HUBSCO Training Session. Session focused on providing detailed information about accessing the HUBSCO Construction Reporting System, designed to be used by public entities in capturing data to report informal and formal construction projects. Participants completed a “hands-on” class exercise entering informal and/or formal construction data into the system. Twenty three (23) representatives were present from City of High Point, North Carolina A & T State University, North Carolina School of the Arts, Randolph Community College, Rutherford County Schools, UNC-Wilmington, Cabarrus County Schools, Forsyth Technical Community College, Hickory Public Housing Authority, Newton-Conover City Schools, Rockingham County Government, Rowan-Cabarrus Community College and UNC-Charlotte.

HUB CERTIFICATION

To Date

(04/30/99 – 06/30/03)

<u>8189</u>	Total Vendor Certification/Recertification Requests
<u>6738</u>	Total Vendors Certified as HUBs
<u>1761</u>	Total Vendors Denied HUB Certification
<u>266</u>	Vendors did not meet qualification criteria for certification
<u>1495</u>	Vendors failed to provide documentation
<u>97</u>	Total requests pending; awaiting vendor documentation
<u>189</u>	Total requests pending; review/verification by HUB Office

State of North Carolina
Office for Historically Underutilized Businesses
HUB PARTICIPATION REPORT

SUMMARY FOR
STATE REPORTING ENTITIES
(Cabinet, Council, Supporting, Community Colleges, Public Schools, Universities & State Construction)

4th Quarter & Year End (FY 02-03)
(July 1, 2002 - June 30, 2003)

STATE REPORTING ENTITIES	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter							Year-to-Date				
	Total HUB (%)	Total HUB (%)	Total HUB (%)	Total Dept. (\$)	MBE (\$)	WBE (\$)	DBE-O (\$)	DBE (\$)	NPWC (\$)	Sub (\$)	Total HUB (\$)	Total HUB (%)	Total Dept. (\$)	Total HUB (\$)	Total HUB (%)
Cabinet Agencies	9.98%	10.13%	8.78%	\$553,188,232	\$10,256,096	\$33,280,827	\$290,890	\$24,056	\$55,487	\$0	\$43,907,356	7.94%	\$2,082,877,510	\$191,083,447	9.17%
Council Agencies	9.69%	17.89%	4.27%	\$32,643,541	\$438,774	\$1,259,427	\$90,993	\$2,180	\$0	\$0	\$1,791,374	5.49%	\$143,421,347	\$10,586,426	7.38%
Supporting Agencies	13.17%	9.86%	6.58%	\$35,143,667	\$686,237	\$2,475,588	\$7,159	\$36,000	\$0	\$0	\$3,204,984	9.12%	\$109,472,499	\$10,203,515	9.32%
Community Colleges	5.66%	5.18%	6.65%	\$74,303,706	\$1,060,778	\$2,669,822	\$59,060	\$59,213	\$55,680	\$0	\$3,904,553	5.25%	\$275,954,958	\$15,623,369	5.66%
Public Schools	5.91%	7.40%	4.56%	\$488,838,447	\$6,766,218	\$14,289,335	\$1,127,074	\$1,095,858	\$47,190	\$62,498	\$23,388,173	4.78%	\$1,875,526,805	\$105,337,871	5.62%
State Universities	4.09%	3.98%	5.02%	\$298,040,985	\$5,439,853	\$7,596,006	\$168,192	\$72,277	\$174,827	\$32,602	\$13,483,757	4.52%	\$1,023,232,782	\$45,003,147	4.40%
Sub Totals	7.35%	7.83%	6.35%	\$1,482,158,579	\$24,647,956	\$61,571,005	\$1,743,367	\$1,289,585	\$333,184	\$95,100	\$89,680,197	6.05%	\$5,510,485,900	\$377,837,776	6.86%
					1.66%	4.15%	0.12%	0.09%	0.02%	0.01%	6.05%				6.86%
State Construction Office	12.39%	14.35%	11.04%	\$112,007,651	\$3,849,976	\$8,586,418	\$0	\$0	\$0	\$1,002,718	\$13,439,112	12.00%	\$473,924,952	\$58,066,186	12.25%
					3.44%	7.67%	0.00%	0.00%	0.00%	0.90%	12.00%				12.25%
TOTALS	7.75%	8.28%	6.80%	\$1,594,166,230	\$28,497,932	\$70,157,423	\$1,743,367	\$1,289,585	\$333,184	\$1,097,818	\$103,119,309	6.47%	\$5,984,410,852	\$435,903,962	7.28%
					1.79%	4.40%	0.11%	0.08%	0.02%	0.07%	6.47%				7.28%

NOTE:
Construction dollars under public schools, community colleges, state universities and the Department of Transportation's delegation are not reported through State Construction, but by each respective entity.

LEGEND:
MBE - Minority Business Enterprise
WBE - Woman Business Enterprise
DBE-O - Disabled - Owned Business Enterprise
DBE - Disabled Business Enterprise
NPWC - Non - profit Work Center for the Blind & Severely Disabled
Sub - HUB Subcontractor

Total Reporting Entities for 2002-03 227
Total Submitting Conclusive Reports all 4 Quarters (%) 208 92%
Total Meeting 10% Goal (Year-end) 64 28%

State of North Carolina

Office for Historically Underutilized Businesses
HUB PARTICIPATION REPORT

Cabinet Agencies
4th Quarter & Year End (FY 02-03)
(July 1, 2002 - June 30, 2003)

CABINET AGENCIES	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter								Year-to-Date			
	Total HUB (%)	Total HUB (%)	Total HUB (%)	Total Dept. (\$)	MBE (\$)	WBE (\$)	HUB (\$)			Total HUB (\$)	Total HUB (%)	Total Dept. (\$)	Total HUB (\$)	Total HUB (%)	
							DBE-O (\$)	DBE (\$)	NPWC (\$)	Sub (\$)					
Administration	12.71%	21.33%	1.73%	\$7,692,902	\$112,617	\$141,450	\$0	\$0	\$0	\$0	\$254,067	3.30%	\$33,357,016	\$1,648,174	4.94%
Commerce	28.62%	13.06%	8.94%	\$12,646,789	\$18,456	\$1,082,878	\$0	\$0	\$0	\$0	\$1,101,334	8.71%	\$16,971,126	\$2,016,403	11.88%
Correction	12.97%	19.60%	19.35%	\$41,626,191	\$2,833,631	\$5,229,531	\$45,811	\$7,112	\$48,238	\$0	\$8,164,323	19.61%	\$163,886,802	\$28,234,801	17.23%
Crime Control	14.20%	5.61%	4.58%	\$9,232,334	\$387,628	\$171,435	\$8,000	\$0	\$0	\$0	\$567,063	6.14%	\$31,367,482	\$2,206,414	7.03%
Cultural Resources	11.41%	18.99%	16.50%	\$803,865	\$43,079	\$57,099	\$2,062	\$0	\$0	\$0	\$102,240	12.72%	\$2,177,594	\$320,988	14.74%
Environmental & Nat'l Res.	3.90%	12.13%	12.31%	\$16,085,685	\$124,962	\$1,052,029	\$0	\$0	\$0	\$0	\$1,176,991	7.32%	\$53,201,875	\$4,655,173	8.75%
Health & Human Services	8.75%	7.84%	7.80%	\$53,933,202	\$1,768,986	\$2,861,115	\$170,372	\$16,944	\$7,249	\$0	\$4,824,666	8.95%	\$157,062,826	\$13,260,189	8.44%
Revenue	13.48%	36.48%	12.60%	\$3,865,582	\$1,957	\$124,842	\$0	\$0	\$0	\$0	\$126,799	3.28%	\$7,369,862	\$637,289	8.65%
Transportation	9.71%	9.21%	8.32%	\$406,173,376	\$4,962,379	\$22,382,216	\$64,645	\$0	\$0	\$0	\$27,409,240	6.75%	\$1,610,596,696	\$137,110,546	8.51%
Juvenile Justice & Del. Prev.	8.45%	23.37%	15.12%	\$1,128,306	\$2,401	\$178,232	\$0	\$0	\$0	\$0	\$180,633	16.01%	\$6,886,231	\$993,470	14.43%
TOTALS	9.98%	10.13%	8.78%	\$553,188,232	\$10,256,096	\$33,280,827	\$290,890	\$24,056	\$55,487	\$0	\$43,907,356	7.94%	\$2,082,877,510	\$191,083,447	9.17%
					1.85%	6.02%	0.05%	0.00%	0.01%	0.00%	7.94%				9.17%

Agencies Reporting (4thQ) : 100%

Total Reporting Entities for 2002-03	10	
Total Submitting Conclusive Reports all 4 Quarters (%)	10	100%
Total Meeting 10% Goal (Year-end)	4	40%

State of North Carolina

Office for Historically Underutilized Businesses
HUB PARTICIPATION REPORT

Council Agencies
4th Quarter & Year End (FY 02-03)
(July 1, 2002 - June 30, 2003)

COUNCIL AGENCIES	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter							Year-to-Date				
	Total HUB (%)	Total HUB (%)	Total HUB (%)	Total Dept. (\$)	HUB (\$)					Total HUB (\$)	Total HUB (%)	Total Dept. (\$)	Total HUB (\$)	Total HUB (%)	
					MBE (\$)	WBE (\$)	DBE-O (\$)	DBE (\$)	NPWC (\$)	Sub (\$)					
Agriculture	8.63%	4.07%	7.06%	\$3,623,612	\$44,431	\$166,415	\$84,698	\$0	\$0	\$0	\$295,544	8.16%	\$13,188,966	\$972,596	7.37%
Auditor	7.23%	2.86%	0.18%	\$91,172	\$11,000	\$149	\$0	\$0	\$0	\$0	\$11,149	12.23%	\$952,354	\$43,375	4.55%
Insurance	16.82%	31.26%	17.32%	\$1,081,764	\$60,141	\$130,003	\$0	\$0	\$0	\$0	\$190,144	17.58%	\$2,598,815	\$489,610	18.84%
Justice	18.56%	18.43%	32.62%	\$3,949,187	\$32,663	\$127,753	\$0	\$0	\$0	\$0	\$160,416	4.06%	\$14,166,433	\$2,398,250	16.93%
Labor	12.29%	4.47%	1.94%	\$365,847	\$1,016	\$15,651	\$0	\$0	\$0	\$0	\$16,667	4.56%	\$1,108,736	\$88,546	7.99%
Lt. Governor's Office ***	0.00%	0.00%	0.00%	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	\$1,128	\$0	0.00%
Public Instruction	9.87%	12.19%	1.17%	\$21,533,643	\$275,836	\$675,626	\$6,295	\$0	\$0	\$0	\$957,757	4.45%	\$99,753,563	\$4,127,275	4.14%
Secretary of State	61.39%	6.59%	3.77%	\$330,473	\$7,077	\$21,109	\$0	\$0	\$0	\$0	\$28,186	8.53%	\$567,804	\$65,936	11.61%
Treasurer	2.30%	60.88%	52.10%	\$1,667,843	\$6,610	\$122,721	\$0	\$2,180	\$0	\$0	\$131,511	7.89%	\$11,083,548	\$2,400,838	21.66%
TOTALS	9.69%	17.89%	4.27%	\$32,643,541	\$438,774	\$1,259,427	\$90,993	\$2,180	\$0	\$0	\$1,791,374	5.49%	\$143,421,347	\$10,586,426	7.38%
					1.34%	3.86%	0.28%	0.01%	0.00%	0.00%	5.49%				7.38%

NOTE:

*** - No purchase orders issued by this Agency during 1st, 2nd & 4th qtrs.

Agencies Reporting (4thQ): 100%

Total Reporting Entities for 2002-03 9
 Total Submitting Conclusive Reports all 4 Quarters (%) 9 100%
 Total Meeting 10% Goal (Year-end) 4 44%

State of North Carolina
Office for Historically Underutilized Businesses
HUB PARTICIPATION REPORT

Supporting Agencies
4th Quarter & Year End (FY 02-03)
(July 1, 2002 - June 30, 2003)

SUPPORTING AGENCIES	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter							Year-to-Date				
	Total HUB (%)	Total HUB (%)	Total HUB (%)	Total Dept. (\$)	HUB (\$)					Total HUB (\$)	Total HUB (%)	Total Dept. (\$)	Total HUB (\$)	Total HUB (%)	
					MBE (\$)	WBE (\$)	DBE-O (\$)	DBE (\$)	NPWC (\$)	Sub (\$)					
Administrative Hearings	43.98%	51.79%	14.78%	\$10,988	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	\$15,939	\$1,669	10.47%
Admin. Office of the Courts	13.19%	26.45%	8.23%	\$3,847,075	\$360,885	\$95,330	\$0	\$0	\$0	\$0	\$456,215	11.86%	\$14,488,403	\$2,238,866	15.45%
Board of Elections	9.29%	0.00%	0.51%	\$1,343,976	\$63,380	\$124,724	\$0	\$0	\$0	\$0	\$188,104	14.00%	\$2,827,549	\$197,233	6.98%
Community Colleges	5.39%	0.75%	0.81%	\$4,280,766	\$1,040	\$2,385	\$0	\$0	\$0	\$0	\$3,425	0.08%	\$14,640,356	\$124,295	0.85%
Employment Security Comm.	17.57%	4.20%	9.58%	\$2,507,190	\$19,235	\$179,520	\$7,159	\$0	\$0	\$0	\$205,914	8.21%	\$15,856,913	\$1,563,763	9.86%
General Assembly	2.32%	5.63%	1.95%	\$196,685	\$10,000	\$533	\$0	\$0	\$0	\$0	\$10,533	5.36%	\$1,479,636	\$43,949	2.97%
NC Institute of Min. Econ. Dev.	70.11%	58.89%	34.36%	\$144,304	\$88,171	\$2,870	\$0	\$0	\$0	\$0	\$91,041	63.09%	\$493,940	\$268,648	54.39%
Ports Authority	9.89%	12.31%	16.84%	\$1,069,042	\$1,913	\$163,288	\$0	\$0	\$0	\$0	\$165,201	15.45%	\$4,711,241	\$622,603	13.22%
Rural Economic Development	7.53%	8.62%	17.12%	\$338,666	\$6,852	\$34,288	\$0	\$0	\$0	\$0	\$41,140	12.15%	\$1,709,873	\$179,363	10.49%
Office of State Controller	23.72%	2.73%	4.93%	\$1,128,306	\$2,401	\$178,232	\$0	\$0	\$0	\$0	\$180,633	16.01%	\$1,720,703	\$219,740	12.77%
Wildlife	11.89%	21.82%	8.43%	\$1,943,500	\$18,929	\$63,067	\$0	\$0	\$0	\$0	\$81,996	4.22%	\$6,547,740	\$721,168	11.01%
Information Technology	12.48%	9.94%	5.55%	\$18,333,169	\$113,431	\$1,631,351	\$0	\$36,000	\$0	\$0	\$1,780,782	9.71%	\$44,980,206	\$4,022,218	8.94%
TOTALS	13.17%	9.86%	6.58%	\$35,143,667	\$686,237	\$2,475,588	\$7,159	\$36,000	\$0	\$0	\$3,204,984	9.12%	\$109,472,499	\$10,203,515	9.32%
					1.95%	7.04%	0.02%	0.10%	0.00%	0.00%	9.12%				9.32%

Agencies Reporting Conclusively (4thQ): 100%

Total Reporting Entities for 2002-03	12	
Total Submitting Conclusive Reports all 4 Quarters (%)	12	100%
Total Meeting 10% Goal (Year-end)	7	58%

State of North Carolina
Office for Historically Underutilized Businesses
HUB PARTICIPATION REPORT

Community Colleges
4th Quarter & Year End (FY 02-03)
(July 1, 2002 - June 30, 2003)

COMMUNITY COLLEGES	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter							Year-to-Date				
	Total HUB (%)	Total HUB (%)	Total HUB (%)	Total Dept. (\$)	HUB (\$)					Total HUB (\$)	Total HUB (%)	Total Dept. (\$)	Total HUB (\$)	Total HUB (%)	
					MBE (\$)	WBE (\$)	DBE-O (\$)	DBE (\$8)	NPWC (\$)	Sub (\$)					
Alamance	1.92%	7.61%	7.78%	\$217,438	\$10,459	\$4,416	\$0	\$0	\$0	\$0	\$14,875	6.84%	\$934,556	\$52,788	5.65%
Anson/South Piedmont	4.88%	1.99%	2.35%	\$1,359,727	\$15,271	\$26,749	\$12	\$0	\$1,673	\$0	\$43,705	3.21%	\$5,651,753	\$192,212	3.40%
Asheville-Buncombe	3.40%	1.72%	1.11%	\$2,780,899	\$824	\$58,122	\$0	\$0	\$378	\$0	\$59,324	2.13%	\$7,190,357	\$140,721	1.96%
Beaufort	6.41%	14.60%	14.81%	\$691,007	\$1,780	\$88,318	\$173	\$0	\$0	\$0	\$90,271	13.06%	\$1,972,624	\$257,074	13.03%
Bladen	6.36%	1.81%	8.06%	\$173,279	\$1,360	\$3,872	\$218	\$0	\$0	\$0	\$5,450	3.15%	\$1,396,742	\$65,813	4.71%
Blue Ridge	3.17%	0.00%	0.00%	\$1,072,689	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	\$3,060,036	\$18,240	0.60%
Brunswick	6.92%	4.91%	4.86%	\$397,063	\$0	\$13,424	\$302	\$0	\$0	\$0	\$13,726	3.46%	\$1,921,528	\$104,757	5.45%
Caldwell	2.08%	1.56%	2.06%	\$2,548,543	\$23	\$38,559	\$13,271	\$0	\$0	\$0	\$51,853	2.03%	\$6,523,472	\$127,963	1.96%
Cape Fear	14.86%	0.89%	8.02%	\$3,599,314	\$19,468	\$242,726	\$0	\$2,883	\$420	\$0	\$265,497	7.38%	\$14,447,829	\$1,304,383	9.03%
Carteret	0.34%	0.68%	2.15%	\$2,519,449	\$0	\$1,541	\$0	\$0	\$0	\$0	\$1,541	0.06%	\$3,755,274	\$16,643	0.44%
Catawba Valley	0.78%	2.52%	3.71%	\$2,120,558	\$14,657	\$46,653	\$20,153	\$0	\$0	\$0	\$81,463	3.84%	\$5,994,198	\$183,423	3.06%
Central Carolina	21.42%	9.74%	3.35%	\$476,790	\$0	\$57,509	\$0	\$0	\$0	\$0	\$57,509	12.06%	\$2,371,193	\$244,532	10.31%
Central Piedmont	3.49%	1.37%	6.64%	\$3,327,171	\$84,389	\$102,733	\$0	\$0	\$0	\$0	\$187,122	5.62%	\$29,775,087	\$814,105	2.73%
Cleveland	4.49%	3.82%	5.53%	\$608,668	\$241	\$35,009	\$0	\$0	\$0	\$0	\$35,250	5.79%	\$1,960,899	\$100,888	5.15%
Coastal Carolina	1.79%	0.80%	3.41%	\$614,226	\$7,928	\$20,797	\$0	\$0	\$0	\$0	\$28,725	4.68%	\$3,334,064	\$73,115	2.19%
College of Albemarle	4.03%	0.00%	1.51%	\$1,224,494	\$1,307	\$5,486	\$0	\$0	\$0	\$0	\$6,793	0.55%	\$3,245,141	\$36,677	1.13%
Craven	19.56%	24.40%	32.67%	\$427,671	\$6,837	\$24,322	\$612	\$0	\$0	\$0	\$31,771	7.43%	\$3,694,708	\$838,696	22.70%
Davidson	0.86%	0.37%	2.57%	\$1,706,566	\$387	\$18,584	\$0	\$0	\$0	\$0	\$18,971	1.11%	\$4,585,669	\$56,244	1.23%
Durham Technical	8.57%	8.73%	9.80%	\$1,990,648	\$102,502	\$11,683	\$3,144	\$0	\$0	\$0	\$117,329	5.89%	\$5,007,836	\$394,864	7.88%
Edgecombe	28.65%	6.39%	5.71%	\$237,785	\$21,242	\$10,068	\$0	\$0	\$0	\$0	\$31,310	13.17%	\$1,451,489	\$202,279	13.94%
Fayetteville Technical	9.93%	4.91%	3.68%	\$4,287,729	\$113,816	\$280,352	\$5,940	\$0	\$0	\$0	\$400,108	9.33%	\$13,261,799	\$843,843	6.36%
Forsyth Technical	13.42%	11.72%	22.45%	\$1,058,739	\$20,306	\$35,806	\$0	\$51,824	\$0	\$0	\$107,936	10.19%	\$5,305,197	\$754,042	14.21%
Gaston	2.71%	11.05%	6.13%	\$1,067,484	\$0	\$36,423	\$0	\$0	\$0	\$0	\$36,423	3.41%	\$3,033,267	\$161,538	5.33%
Guilford Technical	2.38%	2.75%	3.49%	\$6,750,260	\$46,652	\$184,549	\$770	\$0	\$49,005	\$0	\$280,976	4.16%	\$21,317,391	\$698,011	3.27%

COMMUNITY COLLEGES	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter								Year-to-Date			
	Total HUB (%)	Total HUB (%)	Total HUB (%)	Total Dept. (\$)	HUB (\$)						Total HUB (\$)	Total HUB (%)	Total Dept. (\$)	Total HUB (\$)	Total HUB (%)
					MBE (\$)	WBE (\$)	DBE-O (\$)	DBE (\$8)	NPWC (\$)	Sub (\$)					
Halifax	2.78%	14.49%	3.01%	\$3,227,543	\$130,059	\$281,768	\$0	\$0	\$0	\$0	\$411,827	12.76%	\$3,684,074	\$450,299	12.22%
Haywood	6.97%	11.89%	7.36%	\$498,444	\$387	\$39,217	\$0	\$0	\$0	\$0	\$39,604	7.95%	\$1,655,196	\$138,284	8.35%
Isothermal	2.70%	2.56%	2.11%	\$717,588	\$1,449	\$8,632	\$0	\$0	\$0	\$0	\$10,081	1.40%	\$2,874,815	\$63,426	2.21%
James Sprunt	13.13%	10.13%	7.62%	\$425,417	\$917	\$35,962	\$0	\$212	\$0	\$0	\$37,091	8.72%	\$1,332,606	\$130,513	9.79%
Johnston	8.59%	9.93%	7.22%	\$346,378	\$59	\$4,041	\$0	\$12	\$0	\$0	\$4,112	1.19%	\$2,943,377	\$229,345	7.79%
Lenoir	30.58%	20.69%	16.58%	\$760,180	\$0	\$63,416	\$0	\$0	\$352	\$0	\$63,768	8.39%	\$2,484,700	\$412,579	16.60%
Martin	2.76%	6.41%	8.58%	\$774,590	\$2,751	\$58,239	\$0	\$0	\$0	\$0	\$60,990	7.87%	\$2,205,816	\$148,078	6.71%
Mayland	2.56%	9.14%	4.52%	\$195,554	\$0	\$5,831	\$0	\$0	\$0	\$0	\$5,831	2.98%	\$1,091,765	\$50,898	4.66%
McDowell Technical	1.35%	20.93%	12.85%	\$220,874	\$11,392	\$4,144	\$0	\$0	\$0	\$0	\$15,535	7.03%	\$1,795,906	\$159,005	8.85%
Mitchell	1.01%	3.62%	1.77%	\$1,204,329	\$3,704	\$20,460	\$0	\$0	\$0	\$0	\$24,164	2.01%	\$4,001,770	\$82,422	2.06%
Montgomery	7.18%	1.95%	3.39%	\$597,915	\$2,779	\$12,722	\$1,070	\$77	\$0	\$0	\$16,648	2.78%	\$1,915,717	\$66,659	3.48%
NC Ctr. For Applied Textiles	31.10%	0.40%	15.95%	\$138,034	\$0	\$16,254	\$0	\$0	\$0	\$0	\$16,254	11.78%	\$446,834	\$42,309	9.47%
Nash	4.64%	2.54%	1.65%	\$1,207,432	\$31,055	\$10,823	\$0	\$0	\$0	\$0	\$41,878	3.47%	\$4,288,203	\$128,465	3.00%
Pamlico	9.69%	3.47%	10.75%	\$68,659	\$0	\$4,462	\$0	\$0	\$0	\$0	\$4,462	6.50%	\$595,561	\$44,956	7.55%
Piedmont	12.30%	8.24%	11.78%	\$279,471	\$1,659	\$16,922	\$0	\$0	\$0	\$0	\$18,581	6.65%	\$1,443,871	\$142,759	9.89%
Pitt	3.58%	5.21%	4.71%	\$2,393,570	\$77,905	\$58,647	\$0	\$0	\$0	\$0	\$136,552	5.70%	\$9,523,130	\$457,831	4.81%
Randolph	2.43%	4.27%	3.65%	\$583,970	\$1,350	\$14,887	\$0	\$0	\$0	\$0	\$16,237	2.78%	\$2,116,971	\$67,883	3.21%
Richmond	2.24%	2.41%	9.38%	\$509,816	\$0	\$79,439	\$1,616	\$0	\$0	\$0	\$81,055	15.90%	\$2,464,751	\$160,073	6.49%
Roanoke-Chowan	6.30%	0.72%	0.98%	\$267,417	\$180	\$41,235	\$0	\$0	\$0	\$0	\$41,415	15.49%	\$1,049,785	\$65,781	6.27%
Robeson	7.50%	4.97%	5.52%	\$929,481	\$15,389	\$8,985	\$1,134	\$0	\$545	\$0	\$26,053	2.80%	\$2,667,456	\$125,716	4.71%
Rockingham	2.12%	0.50%	1.96%	\$1,335,760	\$374	\$24,849	\$0	\$0	\$0	\$0	\$25,223	1.89%	\$4,181,124	\$65,395	1.56%
Rowan-Cabarrus	3.22%	1.78%	1.68%	\$1,910,220	\$5,284	\$25,046	\$1,176	\$0	\$253	\$0	\$31,758	1.66%	\$4,779,536	\$99,550	2.08%
Sampson	3.12%	5.35%	4.99%	\$558,131	\$0	\$24,436	\$0	\$0	\$0	\$0	\$24,436	4.38%	\$1,941,813	\$87,660	4.51%
Sandhills	0.50%	0.66%	14.27%	\$551,513	\$0	\$15,966	\$0	\$0	\$2,399	\$0	\$18,365	3.33%	\$11,775,061	\$139,538	1.19%
Southeastern	2.19%	1.81%	21.34%	\$1,166,526	\$4,021	\$43,833	\$9,359	\$0	\$0	\$0	\$57,213	4.90%	\$4,677,876	\$318,826	6.82%
Southwestern	11.23%	16.21%	8.79%	\$114,357	\$0	\$21,671	\$0	\$0	\$0	\$0	\$21,671	18.95%	\$1,478,585	\$183,260	12.39%
Stanly	0.54%	0.88%	6.63%	\$735,584	\$730	\$25,580	\$0	\$0	\$0	\$0	\$26,310	3.58%	\$2,452,204	\$71,388	2.91%
Surry	13.54%	22.59%	22.52%	\$358,956	\$23,429	\$33,739	\$0	\$4,206	\$0	\$0	\$61,374	17.10%	\$1,584,050	\$317,459	20.04%
Tri-County	13.70%	17.01%	5.16%	\$410,218	\$5,578	\$13,575	\$37	\$0	\$26	\$0	\$19,216	4.68%	\$1,342,639	\$125,779	9.37%
Vance Granville	10.72%	10.59%	10.03%	\$2,208,278	\$151,622	\$81,739	\$72	\$0	\$0	\$0	\$233,433	10.57%	\$6,914,137	\$720,863	10.43%
Wake Technical	3.55%	25.53%	6.87%	\$3,882,042	\$84,450	\$104,337	\$0	\$0	\$0	\$0	\$188,787	4.86%	\$20,504,548	\$1,853,540	9.04%
Wayne	4.96%	2.61%	6.89%	\$1,215,643	\$1,794	\$64,104	\$0	\$0	\$630	\$0	\$66,528	5.47%	\$3,935,737	\$204,023	5.18%
Western Piedmont	2.43%	0.64%	34.44%	\$1,136,490	\$29,500	\$7,498	\$0	\$0	\$0	\$0	\$36,998	3.26%	\$3,158,547	\$359,178	11.37%
Wilkes	10.05%	3.59%	6.27%	\$576,842	\$800	\$10,124	\$0	\$0	\$0	\$0	\$10,924	1.89%	\$2,116,797	\$110,102	5.20%
Wilson Technical	10.36%	2.10%	2.63%	\$1,538,290	\$2,712	\$39,539	\$0	\$0	\$0	\$0	\$42,251	2.75%	\$3,337,889	\$116,676	3.50%
TOTALS	5.66%	5.18%	6.65%	\$74,303,706	\$1,060,778	\$2,669,822	\$59,060	\$59,213	\$55,680	\$0	\$3,904,553	5.25%	\$275,954,958	\$15,623,369	5.66%
					1.43%	3.59%	0.08%	0.08%	0.07%	0.00%	5.25%				5.66%

Community Colleges Reporting (4thQ): 100%

Total Reporting Entities for 2002-03 59
Total Submitting Conclusive Reports 59 100%
all 4 Quarters (%)
Total Meeting 10% Goal 11 19%

State of North Carolina

Office for Historically Underutilized Businesses
HUB PARTICIPATION REPORT

Public Schools
4th Quarter & Year End (FY 02-03)
(July 1, 2002 - June 30, 2003)

PUBLIC SCHOOLS	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter							Year-to-Date					
	Total HUB (%)	Total HUB (%)	Total HUB (%)	Total Dept. (\$)	HUB (\$)					Total HUB (\$)	Total HUB (%)	Total Dept. (\$)	Total HUB (\$)	Total HUB (%)		
					MBE (\$)	WBE (\$)	DBE-O (\$)	DBE (\$8)	NPWC (\$)	Sub (\$)						
Alamance/Burlington	18.80%	14.20%	10.61%	\$1,393,092	\$18,270	\$94,170	\$0	\$230	\$0	\$0	\$0	\$112,669	8.09%	\$11,802,525	\$1,770,744	15.00%
Alexander	9.15%	13.15%	6.56%	\$1,597,479	\$68,904	\$111,629	\$600	\$0	\$0	\$0	\$0	\$181,133	11.34%	\$4,244,330	\$421,813	9.94%
Alleghany	0.49%	4.10%	1.77%	\$989,690	\$0	\$11,437	\$0	\$0	\$0	\$0	\$0	\$11,437	1.16%	\$2,746,390	\$48,255	1.76%
Anson	5.32%	9.02%	4.28%	\$1,265,794	\$0	\$63,367	\$0	\$0	\$0	\$0	\$0	\$63,367	5.01%	\$4,410,699	\$238,473	5.41%
Ashe	1.01%	2.61%	3.24%	\$3,607,667	\$672	\$27,639	\$0	\$555	\$0	\$0	\$0	\$28,866	0.80%	\$5,983,352	\$89,770	1.50%
Asheboro City	1.15%	0.05%	0.12%	\$2,269,905	\$1,062	\$16,710	\$128	\$0	\$0	\$0	\$0	\$17,900	0.79%	\$15,582,628	\$74,429	0.48%
Asheville City	5.20%	4.16%	2.78%	\$3,627,493	\$0	\$59,619	\$0	\$0	\$0	\$0	\$0	\$59,619	1.64%	\$7,207,318	\$211,252	2.93%
Avery	0.00%	0.00%	0.00%	\$970,383	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	\$3,434,902	\$0	0.00%
Beaufort County			18.16%	\$1,100,000	\$40,829	\$96,891	\$0	\$0	\$0	\$0	\$0	\$137,720	12.52%	\$1,931,359	\$288,655	14.95%
Bertie	75.23%	81.40%	59.93%	\$26,257	\$6,013	\$12,076	\$0	\$0	\$0	\$0	\$0	\$18,088	68.89%	\$114,844	\$81,891	71.31%
Bladen	20.85%	4.83%	1.56%	\$1,535,486	\$7,897	\$2,154	\$3,798	\$0	\$0	\$0	\$0	\$13,848	0.90%	\$6,309,361	\$449,260	7.12%
Brunswick	9.59%	23.83%	13.52%	\$12,451,180	\$27,558	\$843,818	\$496,998	\$640	\$0	\$0	\$0	\$1,369,013	11.00%	\$50,655,074	\$7,177,163	14.17%
Buncombe	5.01%	2.20%	4.80%	\$3,593,735	\$9,533	\$80,748	\$31,903	\$0	\$0	\$0	\$0	\$122,184	3.40%	\$15,530,863	\$609,980	3.93%
Burke	2.72%	2.72%	3.72%	\$5,696,378	\$7,134	\$155,852	\$930	\$0	\$0	\$0	\$0	\$163,916	2.88%	\$18,940,471	\$574,827	3.03%
Cabarrus	0.67%	0.43%	0.55%	\$3,073,360	\$8,230	\$4,195	\$119	\$0	\$0	\$0	\$0	\$12,544	0.41%	\$10,270,516	\$52,134	0.51%
Caldwell			0.52%	\$14,453,624	\$71,101	\$66,087	\$4,624	\$1,733	\$3,011	\$0	\$0	\$146,557	1.01%	\$31,373,850	\$234,868	0.75%
Camden	33.78%	74.67%	8.26%	\$115,674	\$6,240	\$8,763	\$0	\$180	\$0	\$0	\$0	\$15,184	13.13%	\$550,240	\$239,801	43.58%
Carteret (DNS)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	
Caswell	8.89%	19.71%	9.36%	\$69,502	\$7,913	\$0	\$0	\$0	\$0	\$0	\$0	\$7,913	11.39%	\$252,216	\$31,494	12.49%
Catawba	10.91%	3.02%	5.21%	\$2,529,498	\$0	\$137,348	\$8,613	\$0	\$0	\$0	\$0	\$145,961	5.77%	\$6,834,034	\$382,706	5.60%
Chapel Hill/Carrboro (DNS)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	
Charlotte-Mecklenburg	7.12%	6.84%	5.53%	\$70,395,989	\$941,028	\$2,913,784	\$0	\$0	\$0	\$0	\$0	\$3,854,813	5.48%	\$257,315,093	\$15,927,546	6.19%
Chatham	2.99%	3.75%	3.52%	\$1,450,839	\$20,728	\$52,387	\$5,011	\$0	\$0	\$0	\$0	\$78,126	5.38%	\$4,588,623	\$186,501	4.06%

PUBLIC SCHOOLS	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter								Year-to-Date			
	Total HUB (%)	Total HUB (%)	Total HUB (%)	Total Dept. (\$)	HUB (\$)					Total HUB (\$)	Total HUB (%)	Total Dept. (\$)	Total HUB (\$)	Total HUB (%)	
					MBE (\$)	WBE (\$)	DBE-O (\$)	DBE (\$8)	NPWC (\$)	Sub (\$)					
Cherokee		1.96%	3.65%	\$746,058	\$0	\$8,377	\$2,755	\$0	\$0	\$0	\$11,132	1.49%	\$2,469,334	\$60,399	2.45%
Clay	17.07%	13.44%	14.28%	\$71,214	\$9,103	\$2,338	\$0	\$0	\$0	\$0	\$11,441	16.07%	\$262,676	\$39,291	14.96%
Cleveland (DNS)	7.69%	4.93%	9.48%	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$5,665,965	\$413,053	7.29%
Clinton City (DNS)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	
Columbus		3.86%	6.16%	\$958,001	\$95	\$49,506	\$0	\$0	\$0	\$0	\$49,601	5.18%	\$4,002,879	\$197,993	4.95%
Craven/New Bern	4.56%	7.29%	6.75%	\$9,808,540	\$26,759	\$93,765	\$0	\$0	\$0	\$0	\$120,524	1.23%	\$32,177,775	\$1,556,484	4.84%
Cumberland	13.77%	17.70%	9.60%	\$10,932,176	\$565,086	\$1,195,942	\$98,297	\$0	\$0	\$0	\$1,859,325	17.01%	\$40,344,405	\$5,661,621	14.03%
Currituck	12.94%	22.08%	14.10%	\$3,771,327	\$6,831	\$31,369	\$1,155	\$0	\$0	\$0	\$39,355	1.04%	\$8,629,695	\$783,759	9.08%
Dare	20.54%	23.34%	27.23%	\$2,427,714	\$105,881	\$469,988	\$30,820	\$0	\$0	\$0	\$606,689	24.99%	\$6,305,186	\$1,501,910	23.82%
Davidson	3.95%	2.85%	3.24%	\$4,297,981	\$5,447	\$128,171	\$2,414	\$0	\$0	\$0	\$136,032	3.17%	\$15,583,032	\$499,452	3.21%
Davie	12.82%	23.21%	15.21%	\$1,517,404	\$1,350	\$188,004	\$0	\$1,582	\$0	\$0	\$190,936	12.58%	\$4,692,204	\$721,895	15.38%
Duplin	0.98%	2.71%	2.93%	\$4,454,823	\$22,607	\$73,251	\$3,005	\$0	\$0	\$0	\$98,863	2.22%	\$13,921,736	\$310,851	2.23%
Durham City	3.73%	1.71%	1.27%	\$3,228,866	\$34,258	\$19,883	\$0	\$0	\$0	\$0	\$54,141	1.68%	\$33,761,118	\$955,356	2.83%
Edenton Chowan	1.34%	1.73%	2.13%	\$748,364	\$50	\$16,654	\$0	\$0	\$0	\$0	\$16,704	2.23%	\$2,872,936	\$52,099	1.81%
Edgecombe	5.21%	9.50%	5.99%	\$2,056,333	\$2,622	\$75,701	\$349	\$0	\$32,290	\$0	\$110,962	5.40%	\$6,146,696	\$373,128	6.07%
Elizabeth City (DNS)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	
Elkin City	2.67%	2.69%	1.87%	\$382,007	\$0	\$5,303	\$0	\$0	\$0	\$0	\$5,303	1.39%	\$1,210,194	\$25,484	2.11%
Franklin County	0.57%	2.82%	3.55%	\$1,812,867	\$9,463	\$43,206	\$0	\$0	\$0	\$0	\$52,669	2.91%	\$7,746,417	\$151,539	1.96%
Gaston County	5.92%	2.88%	2.49%	\$10,262,153	\$30,736	\$73,599	\$11,712	\$26,326	\$0	\$0	\$142,373	1.39%	\$23,517,045	\$682,895	2.90%
Gates	4.18%	3.23%	2.06%	\$432,558	\$51	\$3,969	\$0	\$0	\$0	\$0	\$4,020	0.93%	\$1,151,380	\$26,268	2.28%
Graham	1.85%	0.84%	1.15%	\$800,654	\$6,218	\$3,000	\$0	\$0	\$0	\$0	\$9,218	1.15%	\$2,135,285	\$26,218	1.23%
Granville	0.21%	0.54%	1.19%	\$1,776,176	\$5,586	\$5,111	\$0	\$2,138	\$0	\$0	\$12,835	0.72%	\$8,651,479	\$48,334	0.56%
Greene	2.99%	4.00%	1.94%	\$1,402,211	\$1,745	\$58,662	\$1,542	\$0	\$0	\$0	\$61,949	4.42%	\$4,889,160	\$164,014	3.35%
Guilford	5.73%	11.55%	9.97%	\$5,355,799	\$65,650	\$461,840	\$0	\$4,984	\$0	\$0	\$532,474	9.94%	\$96,447,872	\$6,765,304	7.01%
Halifax	1.21%	1.97%	0.81%	\$1,157,445	\$12,322	\$149,088	\$300	\$0	\$0	\$0	\$161,710	13.97%	\$5,508,302	\$215,486	3.91%
Harnett (DNS)	4.41%			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$132,886	\$5,855	4.41%
Haywood	8.57%	3.16%	8.47%	\$1,847,208	\$213	\$247,360	\$0	\$600	\$0	\$0	\$248,173	13.44%	\$4,648,015	\$436,283	9.39%
Henderson (DNS)	7.95%	13.29%	7.44%	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$3,936,404	\$380,462	9.67%
Hertford	0.11%	0.17%	0.11%	\$3,718,381	\$6,328	\$0	\$0	\$0	\$0	\$0	\$6,328	0.17%	\$14,746,002	\$20,666	0.14%
Hickory City	2.04%	5.85%	2.60%	\$346,057	\$26,912	\$1,215	\$0	\$0	\$0	\$0	\$28,127	8.13%	\$2,695,025	\$94,127	3.49%
Hoke (DNS)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	
Hyde	6.07%	18.70%	2.08%	\$569,946	\$0	\$14,826	\$0	\$0	\$0	\$0	\$14,826	2.60%	\$1,476,526	\$104,390	7.07%
Iredell-Statesville	11.14%	14.57%	8.60%	\$3,904,064	\$27,057	\$489,463	\$17,136	\$26,864	\$0	\$0	\$560,520	14.36%	\$15,004,681	\$1,783,738	11.89%
Jackson	8.29%	4.04%	5.66%	\$1,187,708	\$6,317	\$42,042	\$0	\$0	\$0	\$0	\$48,359	4.07%	\$4,090,780	\$217,360	5.31%
Johnston (RI)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	
Jones	19.64%	20.00%	21.34%	\$161,269	\$23,335	\$32,433	\$0	\$0	\$0	\$0	\$55,768	34.58%	\$888,170	\$203,653	22.93%
Kannapolis City	1.27%	0.65%	0.19%	\$1,687,018	\$450	\$1,979	\$0	\$0	\$0	\$0	\$2,429	0.14%	\$6,685,937	\$33,065	0.49%
Kings Mountain (DNS)	2.75%		0.61%	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$1,866,384	\$17,191	0.92%
Lee	2.82%	0.59%	1.07%	\$563,938	\$0	\$9,970	\$0	\$0	\$0	\$0	\$9,970	1.77%	\$3,835,886	\$57,389	1.50%

PUBLIC SCHOOLS	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter							Year-to-Date				
	Total HUB (%)	Total HUB (%)	Total HUB (%)	Total Dept. (\$)	HUB (\$)					Total HUB (\$)	Total HUB (%)	Total Dept. (\$)	Total HUB (\$)	Total HUB (%)	
					MBE (\$)	WBE (\$)	DBE-O (\$)	DBE (\$8)	NPWC (\$)	Sub (\$)					
Lenoir		90.00%	8.62%	\$3,429,324	\$169	\$227,900	\$0	\$0	\$0	\$0	\$228,069	6.65%	\$7,928,935	\$2,431,671	30.67%
Lexington City	5.09%	0.47%	3.05%	\$297,757	\$0	\$14,150	\$0	\$0	\$0	\$0	\$14,150	4.75%	\$1,152,748	\$30,502	2.65%
Lincoln	47.67%	50.87%	23.49%	\$7,271,122	\$1,795,747	\$434,734	\$208	\$0	\$0	\$62,498	\$2,293,187	31.54%	\$26,897,683	\$11,334,410	42.14%
Macon	3.63%	2.94%	3.19%	\$1,478,195	\$2,320	\$11,089	\$172	\$0	\$0	\$0	\$13,581	0.92%	\$5,292,329	\$134,668	2.54%
Madison	3.01%	4.45%	7.65%	\$2,386,287	\$5,346	\$71,359	\$0	\$0	\$0	\$0	\$76,705	3.21%	\$5,661,168	\$246,317	4.35%
Martin	7.11%	19.15%	21.53%	\$537,161	\$0	\$179,285	\$0	\$73	\$0	\$0	\$179,358	33.39%	\$2,042,418	\$428,172	20.96%
McDowell	5.77%	5.23%	2.93%	\$1,310,043	\$289	\$38,577	\$0	\$0	\$0	\$0	\$38,866	2.97%	\$4,662,612	\$191,009	4.10%
Mitchell	0.00%	0.00%	0.00%	\$351,580	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	\$817,565	\$0	0.00%
Montgomery	11.87%	6.87%	6.16%	\$824,419	\$0	\$5,282	\$5,456	\$0	\$0	\$0	\$10,738	1.30%	\$1,855,397	\$93,787	5.05%
Moore	22.39%	21.40%	12.84%	\$776,107	\$5,172	\$165,942	\$766	\$0	\$0	\$0	\$171,880	22.15%	\$2,687,437	\$505,343	18.80%
Mooresville City	9.30%	8.43%	7.38%	\$503,174	\$30,739	\$10,451	\$1,705	\$400	\$0	\$0	\$43,295	8.60%	\$1,998,797	\$169,858	8.50%
Mount Airy	2.28%	9.34%	16.51%	\$159,594	\$0	\$20,035	\$120	\$0	\$0	\$0	\$20,155	12.63%	\$1,575,450	\$111,731	7.09%
Nash	17.06%	4.77%	0.99%	\$301,364	\$655	\$57,110	\$0	\$0	\$0	\$0	\$57,765	19.17%	\$6,979,724	\$429,965	6.16%
New Hanover	3.18%	2.03%	1.20%	\$18,548,086	\$67,385	\$314,992	\$71	\$1,783	\$9,255	\$0	\$393,486	2.12%	\$91,263,982	\$1,924,863	2.11%
Newton/Conover	11.92%	9.39%	10.87%	\$223,622	\$1,168	\$16,255	\$1,320	\$0	\$0	\$0	\$18,742	8.38%	\$859,196	\$86,762	10.10%
Northhampton	2.24%	3.54%	0.99%	\$908,216	\$10,550	\$6,094	\$442	\$0	\$0	\$0	\$17,086	1.88%	\$3,844,836	\$74,979	1.95%
Onslow	0.75%	1.13%	1.99%	\$24,555,218	\$10,118	\$163,586	\$0	\$0	\$0	\$0	\$173,704	0.71%	\$83,357,558	\$944,750	1.13%
Orange	9.46%	10.82%	11.50%	\$5,332,413	\$103,456	\$479,043	\$27,038	\$0	\$0	\$0	\$609,537	11.43%	\$22,868,489	\$2,458,109	10.75%
Pamlico	7.44%	7.44%	7.44%	\$446,989	\$21,945	\$11,289	\$0	\$0	\$0	\$0	\$33,234	7.44%	\$1,805,051	\$134,241	7.44%
Pender	0.48%	0.27%	0.42%	\$7,564,016	\$8,970	\$0	\$0	\$0	\$0	\$0	\$8,970	0.12%	\$26,866,973	\$86,012	0.32%
Perquimans	5.52%	3.91%	9.70%	\$886,097	\$742	\$3,505	\$0	\$0	\$0	\$0	\$4,247	0.48%	\$3,764,549	\$163,852	4.35%
Person	2.23%	5.65%	6.17%	\$807,869	\$6,436	\$33,714	\$0	\$0	\$0	\$0	\$40,150	4.97%	\$2,442,324	\$112,934	4.62%
Pitt	1.83%	60.18%	35.50%	\$3,090,579	\$172,541	\$142,119	\$388	\$1,012,929	\$0	\$0	\$1,327,977	42.97%	\$12,094,728	\$3,107,450	25.69%
Polk	0.35%	0.50%	1.43%	\$3,078,857	\$4,756	\$12,500	\$0	\$0	\$0	\$0	\$17,256	0.56%	\$6,888,440	\$53,945	0.78%
Randolph	1.75%	1.83%	2.21%	\$15,434,819	\$178,361	\$52,145	\$85	\$0	\$0	\$0	\$230,591	1.49%	\$56,133,241	\$1,025,733	1.83%
Richmond	8.91%	16.98%	16.94%	\$2,964,261	\$27,821	\$127,048	\$0	\$0	\$0	\$0	\$154,869	5.22%	\$8,762,743	\$992,565	11.33%
Roanoke Rapids City	7.22%	10.40%	15.03%	\$303,297	\$4,385	\$20,448	\$12,677	\$0	\$0	\$0	\$37,510	12.37%	\$1,174,298	\$125,898	10.72%
Robeson (DNS)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	
Rockingham	20.77%	9.69%	7.78%	\$7,176,759	\$380,691	\$110,550	\$2,065	\$0	\$0	\$0	\$493,306	6.87%	\$26,609,526	\$2,832,597	10.65%
Rowan/Salisbury	1.34%	1.15%	0.68%	\$14,272,643	\$5,636	\$11,413	\$4,566	\$0	\$0	\$0	\$21,615	0.15%	\$33,472,652	\$201,798	0.60%
Rutherford	4.10%	1.73%	3.94%	\$2,797,327	\$22,057	\$60,113	\$0	\$0	\$0	\$0	\$82,170	2.94%	\$10,913,033	\$349,406	3.20%
Sampson	9.27%	4.00%	8.27%	\$1,171,788	\$71,392	\$9,739	\$0	\$14,842	\$50	\$0	\$96,022	8.19%	\$8,381,022	\$654,860	7.81%
Scotland	25.90%	26.23%	34.20%	\$846,924	\$194,517	\$98,452	\$0	\$0	\$0	\$0	\$292,969	34.59%	\$3,403,272	\$1,024,413	30.10%
Shelby City	3.92%	1.56%	1.91%	\$2,971,737	\$6,636	\$38,196	\$3,588	\$0	\$0	\$0	\$48,420	1.63%	\$12,527,463	\$272,810	2.18%
Stanly			0.22%	\$4,640,629	\$43,139	\$32,257	\$0	\$0	\$0	\$0	\$75,396	1.62%	\$9,485,773	\$86,011	0.91%
Stokes	4.73%	26.95%	15.76%	\$2,505,556	\$4,394	\$424,689	\$11,502	\$0	\$0	\$0	\$440,585	17.58%	\$8,081,338	\$1,364,471	16.88%
Surry	26.12%	14.50%	12.57%	\$1,280,179	\$6,894	\$69,488	\$115	\$0	\$0	\$0	\$76,497	5.98%	\$4,644,846	\$681,681	14.68%
Swain	0.00%	0.02%	0.00%	\$203,072	\$16,045	\$0	\$0	\$0	\$0	\$0	\$16,045	7.90%	\$1,733,282	\$16,196	0.93%
Thomasville City (RI)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0				

PUBLIC SCHOOLS	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter								Year-to-Date			
	Total HUB (%)	Total HUB (%)	Total HUB (%)	Total Dept. (\$)	HUB (\$)						Total HUB (\$)	Total HUB (%)	Total Dept. (\$)	Total HUB (\$)	Total HUB (%)
					MBE (\$)	WBE (\$)	DBE-O (\$)	DBE (\$8)	NPWC (\$)	Sub (\$)					
Transylvania	6.51%	8.87%	10.15%	\$995,402	\$31,039	\$57,647	\$0	\$0	\$0	\$0	\$88,686	8.91%	\$3,832,159	\$326,604	8.52%
Tyrell	0.00%	0.41%	0.00%	\$52,079	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	\$590,640	\$875	0.15%
Union	0.13%	0.57%	0.37%	\$25,109,340	\$63,432	\$70,776	\$0	\$0	\$0	\$0	\$134,208	0.53%	\$106,140,308	\$434,061	0.41%
Vance	0.45%	0.17%	0.51%	\$2,951,914	\$296	\$4,110	\$0	\$0	\$0	\$0	\$4,406	0.15%	\$9,791,554	\$29,636	0.30%
Wake	3.45%	9.16%	3.28%	\$63,219,397	\$146,804	\$1,013,283	\$146,629	\$0	\$0	\$0	\$1,306,716	2.07%	\$221,099,950	\$8,524,177	3.86%
Warren	7.39%	16.68%	2.91%	\$540,886	\$71,016	\$14,039	\$0	\$0	\$0	\$0	\$85,055	15.73%	\$2,557,967	\$246,033	9.62%
Washington	0.00%	0.00%	0.00%	\$1,160,021	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	\$3,450,489	\$0	0.00%
Watauga	5.62%	2.26%	10.83%	\$844,205	\$1,675	\$15,458	\$5,036	\$0	\$0	\$0	\$22,169	2.63%	\$3,094,306	\$157,905	5.10%
Wayne	17.05%	24.58%	15.57%	\$2,714,910	\$240,060	\$510,574	\$897	\$0	\$0	\$0	\$751,531	27.68%	\$9,765,877	\$2,029,071	20.78%
Weldon City	1.57%	22.94%	14.96%	\$14,911	\$0	\$490	\$11,319	\$0	\$0	\$0	\$11,809	79.20%	\$113,242	\$25,560	22.57%
Whiteville City	4.46%	10.75%		\$830,758	\$3,638	\$15,221	\$0	\$0	\$2,584	\$0	\$21,443	2.58%	\$2,396,865	\$139,850	5.83%
Wilkes County	4.44%	2.75%	6.68%	\$1,961,066	\$117,960	\$10,348	\$9,801	\$0	\$0	\$0	\$138,109	7.04%	\$14,460,350	\$678,924	4.70%
Wilson	0.64%	0.25%	0.40%	\$14,390,608	\$22,917	\$106,870	\$11	\$0	\$0	\$0	\$129,798	0.90%	\$61,934,929	\$328,074	0.53%
Winston-Salem/Forsyth	3.94%	4.02%	4.25%	\$13,956,400	\$402,544	\$155,742	\$156,928	\$0	\$0	\$0	\$715,214	5.12%	\$62,487,623	\$2,680,341	4.29%
Yadkin	14.51%	32.70%	26.94%	\$1,281,820	\$208,781	\$85,403	\$1,287	\$0	\$0	\$0	\$295,471	23.05%	\$5,041,868	\$1,164,865	23.10%
Yancy	0.11%	0.11%	0.11%	\$2,578,365	\$0	\$1,136	\$673	\$0	\$0	\$0	\$1,809	0.07%	\$9,659,646	\$9,554	0.10%
TOTALS	5.91%	7.40%	4.56%	\$488,838,447	\$6,766,218	\$14,289,335	\$1,127,074	\$1,095,858	\$47,190	\$62,498	\$23,388,173	4.78%	\$1,875,526,805	\$105,337,871	5.62%
					1.38%	2.92%	0.23%	0.22%	0.01%	0.01%	4.78%				5.62%

LEGEND
RI - Report Inconclusive
DNS - Did not submit report

Public Schools Reporting Conclusively (4thQ): 90%

Total Reporting Entities for 2002-03	117	
Total Submitting Conclusive Reports all 4 Quarters (%)	98	84%
Total Meeting 10% Goal (Year-end)	26	22%

State of North Carolina

Office for Historically Underutilized Businesses
HUB PARTICIPATION REPORT

State Universities
4th Quarter & Year End (FY 02-03)
(July 1, 2002 - June 30, 2003)

State Universities	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter							Year-to-Date				
	Total HUB (%)	Total HUB (%)	Total HUB (%)	Total Dept. (\$)	HUB (\$)				Total HUB (%)	Total HUB (%)	Total Dept. (\$)	Total HUB (\$)	Total HUB (%)		
					MBE (\$)	WBE (\$)	DBE-O (\$)	DBE (\$8)	NPWC (\$)	Sub (\$)					
Appalachian State	2.29%	2.46%	1.49%	\$2,984,203	\$19,925	\$323,426	\$0	\$0	\$0	\$0	\$343,351	11.51%	\$15,828,307	\$605,058	3.82%
East Carolina University	7.25%	2.67%	1.38%	\$26,833,293	\$645,555	\$1,630,760	\$31,869	\$50,513	\$0	\$7,556	\$2,366,253	8.82%	\$84,681,263	\$4,194,285	4.95%
Elizabeth City State	20.03%	33.45%	27.63%	\$2,007,484	\$367,129	\$33,131	\$0	\$0	\$0	\$0	\$400,260	19.94%	\$9,944,044	\$2,401,679	24.15%
Fayetteville State	12.25%	25.26%	29.73%	\$4,690,783	\$290,149	\$403,224	\$3,713	\$0	\$0	\$0	\$697,086	14.86%	\$11,369,771	\$2,242,566	19.72%
NC A & T State	7.38%	15.92%	12.33%	\$11,219,131	\$1,336,210	\$64,095	\$0	\$0	\$0	\$0	\$1,400,305	12.48%	\$50,070,486	\$5,803,548	11.59%
NC Central University	24.89%	7.80%	10.97%	\$5,354,796	\$582,868	\$235,455	\$0	\$0	\$0	\$0	\$818,323	15.28%	\$16,041,051	\$2,671,368	16.65%
NC School of the Arts	11.65%	21.72%	17.30%	\$1,759,773	\$226,671	\$88,263	\$0	\$0	\$0	\$0	\$314,934	17.90%	\$4,979,118	\$820,754	16.48%
NC School of Science	50.80%	4.06%	5.73%	\$307,820	\$2,219	\$2,069	\$0	\$0	\$0	\$0	\$4,288	1.39%	\$2,381,097	\$372,265	15.63%
NC State University	2.70%	1.69%	1.38%	\$53,977,787	\$90,052	\$569,065	\$29,198	\$0	\$0	\$0	\$688,315	1.28%	\$200,174,347	\$3,565,347	1.78%
Pembroke University	9.93%	21.21%	19.89%	\$875,239	\$67,450	\$800	\$3,003	\$0	\$0	\$0	\$71,252	8.14%	\$3,533,965	\$514,365	14.55%
UNC-General Administration	9.48%	13.89%	27.86%	\$23,762,649	\$589,431	\$1,521,372	\$0	\$0	\$0	\$0	\$2,110,803	8.88%	\$53,780,792	\$7,422,516	13.80%
UNC-Hospital	0.92%	1.57%	1.30%	\$59,475,354	\$163,824	\$510,572	\$0	\$2,168	\$119,098	\$0	\$795,662	1.34%	\$236,561,975	\$3,057,762	1.29%
UNC-Asheville	6.70%	7.11%	8.12%	\$1,392,539	\$11,946	\$77,928	\$525	\$0	\$21,729	\$0	\$112,128	8.05%	\$3,959,689	\$301,146	7.61%
UNC-Chapel Hill	0.42%	0.64%	1.13%	\$73,015,805	\$72,590	\$138,688	\$1,623	\$0	\$0	\$0	\$212,901	0.29%	\$230,328,214	\$1,179,993	0.51%
UNC-Charlotte	13.37%	18.51%	13.75%	\$9,618,071	\$282,829	\$769,706	\$5,177	\$0	\$0	\$25,046	\$1,082,758	11.26%	\$28,975,833	\$3,886,178	13.41%
UNC-Greensboro	6.00%	4.28%	5.49%	\$8,897,322	\$217,353	\$399,533	\$24,484	\$0	\$0	\$0	\$641,370	7.21%	\$28,550,279	\$1,687,316	5.91%
UNC-Wilmington	3.82%	5.74%	5.37%	\$4,591,500	\$20,181	\$99,397	\$67,588	\$0	\$34,000	\$0	\$221,166	4.82%	\$18,619,558	\$892,014	4.79%
Western Carolina	7.89%	15.50%	23.43%	\$4,209,023	\$161,043	\$511,545	\$1,013	\$19,596	\$0	\$0	\$693,197	16.47%	\$12,711,148	\$2,087,268	16.42%
Winston-Salem State	10.87%	11.94%	7.53%	\$3,068,413	\$292,427	\$216,978	\$0	\$0	\$0	\$0	\$509,405	16.60%	\$10,741,845	\$1,297,720	12.08%
TOTALS	4.09%	3.98%	5.02%	\$298,040,985	\$5,439,853	\$7,596,006	\$168,192	\$72,277	\$174,827	\$32,602	\$13,483,757	4.52%	\$1,023,232,782	\$45,003,147	4.40%
					1.83%	2.55%	0.06%	0.02%	0.06%	0.01%	4.52%			4.40%	

State Universities Reporting Conclusively (4thQ): 100%

Total Reporting Entities for 2002-03	19	
Total Submitting Conclusive Reports all 4 Quarters (%)	19	100%
Total Meeting 10% Goal (Year-end)	11	58%

State of North Carolina

Office for Historically Underutilized Businesses
HUB PARTICIPATION REPORT

SUMMARY FOR
STATE REPORTING ENTITIES

(Cabinet, Council, Supporting, Community Colleges, Public Schools, Universities & State Construction)

Year-To-Date (1st, 2nd, 3rd & 4th Qtr - FY 02-03)
(July 1, 2002 - June 30, 2003)

STATE REPORTING ENTITIES	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Year-to-Date							Total HUB (\$)	Total HUB (%)
	Total HUB (%)	Total HUB (%)	Total HUB (%)	Total HUB (%)	Total Dept. (\$)	HUB (\$)							
						MBE (\$)	WBE (\$)	DBE-O (\$)	DBE (\$)	NPWC (\$)	Sub (\$)		
Cabinet Agencies	9.98%	10.13%	8.78%	7.94%	\$2,082,877,510	\$51,382,257	\$138,619,237	\$788,358	\$61,823	\$231,772	\$0	\$191,083,447	9.17%
Council Agencies	9.69%	17.89%	4.27%	5.49%	\$143,421,347	\$1,188,803	\$9,237,279	\$130,176	\$30,168	\$0	\$0	\$10,586,426	7.38%
Supporting Agencies	13.17%	9.86%	6.58%	9.12%	\$109,472,499	\$1,711,960	\$7,948,202	\$507,353	\$36,000	\$0	\$0	\$10,203,515	9.32%
Community Colleges	5.66%	5.18%	6.65%	5.25%	\$275,954,958	\$3,633,551	\$11,282,016	\$171,047	\$255,500	\$254,204	\$27,052	\$15,623,369	5.66%
Public Schools	5.91%	7.40%	4.56%	4.78%	\$1,875,526,805	\$36,057,580	\$56,583,785	\$4,594,419	\$1,531,524	\$279,842	\$6,290,722	\$105,337,871	5.62%
State Universities	4.09%	3.98%	5.02%	4.52%	\$1,023,232,782	\$19,906,097	\$23,321,740	\$582,624	\$544,937	\$471,405	\$176,344	\$45,003,147	4.40%
Sub Totals	7.35%	7.83%	6.35%	6.05%	\$5,510,485,900	\$113,880,247	\$246,992,260	\$6,773,976	\$2,459,952	\$1,237,223	\$6,494,118	\$377,837,776	6.86%
						2.07%	4.48%	0.12%	0.04%	0.02%	0.12%	6.86%	
State Construction Office	12.39%	14.35%	11.04%	12.00%	\$473,924,952	\$11,426,741	\$36,056,336	\$0	\$0	\$0	\$10,583,109	\$58,066,186	12.25%
						2.41%	7.61%	0.00%	0.00%	0.00%	2.23%	12.25%	
TOTALS	7.75%	8.28%	6.80%	6.47%	\$5,984,410,852	\$125,306,988	\$283,048,596	\$6,773,976	\$2,459,952	\$1,237,223	\$17,077,227	\$435,903,962	7.28%
						2.09%	4.73%	0.11%	0.04%	0.02%	0.29%	7.28%	

NOTE:
Construction dollars under public schools, community colleges, state universities and the Department of Transportation's delegation are not reported through State Construction, but by each respective entity.

LEGEND:
MBE - Minority Business Enterprise
WBE - Woman Business Enterprise
DBE-O - Disabled - Owned Business Enterprise
DBE - Disabled Business Enterprise
NPWC - Non - profit Work Center for the Blind & Severely Disabled
Sub - HUB Subcontractor

Total Reporting Entities for 2002-03 227
Total Submitting Conclusive Reports all 4 Quarters (%) 208 92%
Total Meeting 10% Goal (Year-end) 64 28%