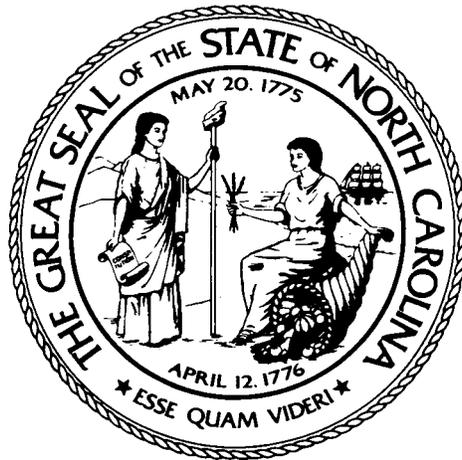


**State of North Carolina
Department of Administration**

***HISTORICALLY UNDERUTILIZED BUSINESSES (HUB)
ANNUAL REPORT***

FY 99-00

July 1, 1999 – June 30, 2000



**State of North Carolina
James B. Hunt, Jr., Governor**

**N.C. Department of Administration
Katie G. Dorsett, Secretary**

**Office for Historically Underutilized Businesses
Bridget L. Wall, Assistant to Secretary for HUB Outreach**

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**State of North Carolina
Department of Administration**

***HISTORICALLY UNDERUTILIZED BUSINESS (HUB)
ANNUAL REPORT***

**FY 99-00
July 1, 1999 – June 30, 2000**

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EXECUTIVE SUMMARY

The Office for Historically Underutilized Businesses (HUB Office) serves as an advocate for minority, women and disabled-owned businesses. The HUB Office provides on-line vendor registration and certification, technical assistance and training on how to conduct business within state government. This office captures data reflecting HUB utilization and expenditures and serves as a resource for state agencies, community colleges, public schools and universities.

This HUB Report reflects HUB participation and program highlights for the 4th Quarter and fiscal year ending 1999-2000. HUB participation represents expenditures to HUB vendors reported by the state reporting entities, which include State Agencies (Cabinet, Council of State & Supporting Agencies), Community Colleges, Public Schools and State Universities. In April 1999 Governor Hunt established Executive Order 150, which increased the HUB participation goals from 4% to 8% for fiscal year 1999-00 and to 10% for fiscal year 2000-01.

HUB participation dollars reflect expenditures with minority, women, disabled business owners, disabled business enterprises (organizations that work with disabled individuals) and non-profit work centers for the blind and severely disabled. State reporting entities submit a Quarterly HUB Report, which provides the amount of dollars spent with HUB vendors during that quarter. The Quarterly HUB Reports reflect their HUB expenditures for term contract purchases, commodity purchases, service contract purchases and construction expenditures. Construction expenditures represent construction-related contracts and purchases that are within the respective entities' delegation and are not captured by the State Construction Office.

HUB Participation

HUB participation for the State of North Carolina as reported by state reporting entities for **4th Quarter is 8.64% or \$113 million dollars.** Year-end HUB participation (July 1, 1999 to June 30, 2000) for the State of North Carolina exceeded the HUB goal with **8.87% or \$384.3 million dollars.** In comparison to last year (**FY 98-99**), **\$273.4 million dollars or 7.07%** was reported by state reporting entities as expenditures with historically underutilized businesses. The increase in HUB participation for FY99-00, as well as meeting the 8% HUB goal overall, is a significant accomplishment for the first fiscal year in which the Executive Order was established.

Cabinet Agencies (Year-End)

HUB participation reported by the state cabinet agencies for Year-end (FY99-00) are as follows: Department of Administration **10.31%**, Department of Commerce **11.92%**, Department of Correction **20.29%**, Department of Crime Control & Public Safety **16.61%**, Department of Cultural Resources **35.12%**, Department of Environment & Natural Resources **7.14%**, Department of Health & Human Services **9.16%**, Department of Revenue **3.83%** and Department of Transportation **10.93%**.

Total Year-end HUB participation for state cabinet agencies is **11.73%** or **\$267.3 million dollars**, which is an increase over last year's HUB participation of 10.02% or \$138.3 million dollars.

Effective July 1, 2000 (FY00-01) as indicated by Executive Order, the HUB goal increases to 10%. The cabinet agencies are well underway to achieving the new 10% goal; collectively having already achieved 10% each quarter of this fiscal year. This may be a direct correlation to the commitment given by the cabinet secretaries and purchasing officers in response to the Governor's Executive Order. However, entities that work indirectly or independent of the Governor, in general, were not consistent in meeting or achieving the HUB goals established by the Governor.

Of the nine-(9) cabinet departments appointed by the Governor, seven or 78% met the Governor's 8% HUB goal. Of the remaining state reporting entities, 56% of Council of State Agencies (Elected), 33% of Supporting Agencies, 19% of Community Colleges, 16% of Public School Systems and 21% of State Universities met the Governor's 8% HUB goal. A statistical overview of agency reporting trends is provided in the HUB participation report section. (See HUB Report Chart; Section 4-0)

Outreach

During the year, the HUB Office embarked on an aggressive outreach effort to inform HUB vendors and purchasing officials of the HUB Program, Vendor Link and Executive Order 150. The HUB Office conducted eight (8) on-site training sessions for purchasers. Three of these sessions were requested by the Department of Health & Human Services. Two (2) HUB Vendor Orientation Sessions were held, in which 150 HUB vendors and local purchasing agents attended. The HUB Office conducted a series of 10 HUB regional training conferences across the state to improve outreach efforts and provide training on ways to improve HUB participation in public contracting for universities, community colleges, agencies and public school systems. In addition to the aforementioned HUB outreach efforts, the HUB Office participated in thirty-five (35) workshops, presentations, seminars and/or conferences throughout the year.

HUB Regional Training Conferences

The HUB Regional Training Conferences “*Soaring To New Heights In 2000*”, which were held from March 1 through June 27, 2000 were conducted in Wilmington, Elizabeth City, Charlotte, Cullowhee, Asheville, Morganton, Raleigh/Durham, Fayetteville, Greenville and Winston Salem. In addition to a HUB Program overview, presentations on contracting opportunities were made by representatives from NC Department of Transportation, State Property Office, State Construction Office and Information Technology Services. The conference provided the following concurrent workshops for purchasers and business owners: *Purchasing with Inclusion, Strategies for Conducting Business with State Government, Vendor Link, Financial Management For Your Business, Preparing HUB Quarterly Reports, Vendor Registration/Searching for Procurement Opportunities and Electronic Information & Technology.*

Over 665 participants, including HUB vendors, purchasing agents and program participants attended the conferences. A show of commitment to the HUB Program and the Governor’s Executive Order were exemplified by Secretary Katie Dorsett and Deputy Secretary Carlton Myrick’s attendance at all ten (10) conferences. Secretary Dorsett spoke at each conference and provided encouragement to both purchasers and HUB vendors to meet the goals of the HUB Program.

Accomplishments

A review of highlights and significant accomplishments of the Office for Historically Underutilized Businesses include:

- Restructured HUB Office
- Established HUB Advisory Council
- Implemented Comprehensive HUB Reporting System
- State Reporting Entities exceeded 8% HUB goal with year-end participation of 8.87%
- Cabinet Agencies exceeded 8% goal with year-end participation of 11.73%
- Over 650 vendors certified as HUB vendors, through Vendor Link; with a total of over 1050 certified HUB vendors in Vendor Link database
- HUB Office participated in over 55 conferences, workshops, seminars and/or presentations promoting the HUB Program & Executive Order 150

HUB PROGRAM ACTIVITIES

4th Quarter (FY99-00)
April 1, 2000 – June 30, 2000

Outreach & Advocacy

- April 13, 2000** **NC Association of Rehabilitative Facilities (*Wilmington – New Hanover County*)**
Participated in annual conference for the NC Association of Rehabilitative Facilities. This organization represents approximately seventy (70) non-profit work centers for the blind and severely disabled. HUB Office gave presentation to raise awareness of HUB Program to disabled business enterprises and non-profit work centers for the blind and severely disabled.
- April 26, 2000** **19th Annual State Construction Conference (*Raleigh – Wake County*)**
HUB Office gave a presentation at the annual state construction conference on “*Together...We Can Make A Difference*”. HUB Office was instrumental in coordinating the minority contracting community to attend and participate in conference. The HUB Office and the NC Institute for Minority Economic Development sponsored a “Networking Reception”, which immediately followed the conference. Approximately 600 contractors, architects and engineers attended the conference.
- April 28, 2000** **NC M/WBE Coordinator’s Network Quarterly Meeting (*Asheville - Buncombe County*)**
The HUB Office participated in the quarterly Network meeting which was held in Asheville and hosted by Buncombe County Minority Affairs Office. Information was provided to the coordinators on the Asheville-Buncombe County’s Mentor Protégé Program. Dr. Elizabeth Mills provided information on a Master’s Program that she has proposed and which will be offered through Pfeiffer College. The Master’s Program will have an emphasis on M/WBE, EEO and ADA Compliance. Approximately twelve (12) coordinators from across the state were present.
- May 3, 2000** **HUB Vendor Fair – Caswell Center (*Kinston – Craven County*)**
Department of Health & Human Services
Participated in Vendor Fair sponsored by the Caswell Center located in Kinston, NC. Approximately 25 tables were set-up by various departments interested in procuring goods or services from HUB vendors. The HUB Office set-up a booth and provided information to at least ten (10) local HUB vendors.

Outreach & Advocacy (cont.)

- May 9, 2000** **SEEDS Summit 2000: Networking for Economic Empowerment (Greensboro – Guilford County)**
Participated as a panelist in Southeastern Economic Development (SEEDS) Summit 2000, which was held at N.C. A & T State University. The Summit provided a comprehensive context for economic development and business development for Guilford County. Secretary Dorsett served as moderator for the panel discussion on Public Sector Procurement & Outreach Initiatives. Other panel representatives in addition to the HUB Office included the manager of the City of Greensboro, NC Black Chamber and SEEDS Contractor Consortium. Jesse Jackson, Sr. provided the keynote address for the Summit's luncheon. Approximately 30 individuals participated in the Public Sector workshop/panel discussion; approximately 125 attended the Summit.
- May 11, 2000** **NC Indian Business Association (Pembroke - Robeson County)**
Spoke during the dinner meeting of NC Indian Business Association in Pembroke, NC. The group was a mixture of 25 business owners and association members. The topic of discussion was the HUB Program and How to Conduct Business with the State of North Carolina.
- June 10, 2000** **N.C. Association of Real Estate Brokers Annual Conference (RTP – Wake County)**
HUB Office participated in the N.C. Association of Real Estate Brokers' Annual Conference. Attended conference with State Property Deputy Director, who spoke about contract opportunities within State Property Office. Presentation given on HUB Office, HUB Program, Executive Order 150 and how to register/certify through Vendor Link, NC. Approximately 20 individuals attended, which included appraisers and real estate brokers.
- June 26, 2000** **NC Institute for Minority Economic Development Open House (Durham – Durham County)**
HUB Office represented at the Institute's Open House, which was held in their recently purchased Durham, NC facility located downtown in Durham.
- Princeville 2000 – National Telethon Kickoff (RTP – Wake County)**
HUB Office was represented at the National Telethon Kick-Off for the Princeville, NC. The telethon, which is scheduled for September 2000, is an effort to raise 5 million dollars to rebuild Princeville, NC. National and Corporate sponsors include American Airlines, Midway Airlines, USAir, NAACP, NBC Network and ABC Radio Networks. Over fifty (50) participants were in attendance.

HUB Regional Training Conferences

- April 5, 2000** **HUB Regional Training Conference – (*Cullowhee - Jackson County*)**
HUB conference held in Western Carolina University, Cullowhee, NC. Dr. Richard Collins Vice Chancellor of Academic Affairs, Western Carolina University, brought greetings. Conference was advertised in the local newspaper. Approximately 45 HUB vendors and purchasing agents were in attendance.
- April 6, 2000** **HUB Regional Training Conference – (*Asheville – Buncombe County*)**
HUB Conference held at Ridgecrest Conference Center, Ridgecrest, NC. G. W. Lankord, Director of Ridgecrest Conference Center, brought greetings. Conference was advertised in surrounding local newspapers. Approximately 40-45 HUB vendors and purchasing agents were in attendance.
- April 26, 2000** **HUB Regional Training – (*Morganton – Burke County*)**
HUB Regional Conference held at Morganton Community House, Morganton, NC. Greetings were brought by Sally Sandy, City Manager (first female city manager of Morganton). Conference was advertised in the local newspaper and throughout the City of Morganton. Approximately 45 HUB vendors and purchasing agents were in attendance including business owners from Lenior, Hickory, Statesville, Wilkesboro and Shelby.
- May 18, 2000** **HUB Regional Training Conference – (*Raleigh – Wake County*)**
HUB conference held at Embassy Suites Crabtree. Andrea Harris and Darleen Johns, Co-chairs of the HUB Advisory Council brought greetings. The conference was advertised in the Carolinian and Triangle Tribune, local minority newspapers. Public service announcements were also covered by three radio stations, and the HUB Director conducted one (1) radio interview. Approximately 120 vendors, purchasing agents and program participants and HUB Advisory Council members attended the Raleigh conference.
- May 25, 2000** **HUB Regional Training Conference – (*Fayetteville – Cumberland County*)**
HUB Regional Training Conference held at Fayetteville State University in the Capel Arena. Dunn Lloyd, Associate Vice Chancellor of Business & Finance, brought greetings. Conference was advertised in the Fayetteville Press, which is a local minority newspaper. Approximately 45 HUB vendors, purchasing agents and program participants attended. HUB vendors present represented areas from Fayetteville, Lillington, Goldsboro, Elizabethtown and Bunn Level.

June 15, 2000

HUB Regional Training Conference – (Greenville – Pitt County)

HUB Regional Training Conference held at Pitt Community College in Greenville, NC. Dr. Charles Russell, President of Pitt Community College brought greetings. Conference was advertised in surrounding local newspapers. HUB vendors present represented Lenior, Pitt, Wayne, Nash, Halifax, Edgecombe, Hertford, Craven and Wilson counties. Approximately 65 HUB vendors, purchasing agents and program participants attended.

June 27, 2000

HUB Regional Training Conference – (Winston-Salem – Forsyth County)

HUB Regional Training Conference held at Winston-Salem State University in the Anderson Conference Center. Dr. Everette Witherspoon, Vice Chancellor for Academic Affairs brought greetings. Conference was advertised in two (2) local minority newspapers. The City of Winston-Salem’s Department of Enterprise Community Development and the Greater Winston-Salem Chamber of Commerce-East Area Council co-sponsored this conference. HUB vendors present represented areas from Forsyth, Davidson, Guilford, Randolph, Iredell and counties. Approximately 85 HUB vendors, purchasing agents and program participants attended.

HUB Advisory Council

HUB Advisory Council did not meet during the quarter. Instead many Council members supported the HUB Office by participating in the HUB Regional Training Conferences. Many Council members assisted with conference registration, participated in the Purchasing Agents’ Networking Session or by serving as conference speakers/presenters.

Certification

- Over 1050 HUB vendors are currently certified through Vendor Link NC.

Year-to-Date (04/30/99 – 06/30/00)

2266 Vendor Requested Certification

1057 Vendors Certified as HUBs

534 Vendors Denied HUB Certification

86 Vendors did not meet qualification criteria

448 Vendors did not submit documentation

346 Certifications pending due to information needed from HUB vendors.

305 Certifications pending due to HUB Office

HUB PARTICIPATION REPORTS

State of North Carolina

Office for Historically Underutilized Businesses
HUB PARTICIPATION REPORT

SUMMARY FOR
STATE REPORTING ENTITIES

(Cabinet, Council, Supporting, Community Colleges, Public Schools, State Construction & Universities)

4th Quarter & Year End FY 99-00
(July 1, 1999 - June 30, 2000)

STATE REPORTING ENTITIES	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter							Year-to-Date				
	Total HUB (%)	Total HUB (%)	Total HUB (%)	Total Dept. (\$)	MBE (\$)	WBE (\$)	HUB (\$) DBE-O (\$)	DBE (\$)	NPWC (\$)	Sub (\$)	Total HUB (\$)	Total HUB (%)	Total Dept. (\$)	Total HUB (\$)	Total HUB (%)
Cabinet Department Agencies	11.12%	12.70%	14.29%	\$749,550,675	\$28,500,595	\$53,017,594	\$515,511	\$0	\$66,738	\$0	\$82,100,438	10.95%	\$2,279,258,704	\$267,379,989	11.73%
Council of State Agencies	4.31%	9.64%	17.15%	\$65,916,099	\$223,918	\$1,475,063	\$72,043	\$0	\$0	\$0	\$1,771,024	2.69%	\$162,784,865	\$9,990,723	6.14%
Supporting Agencies	4.64%	8.48%	7.60%	\$14,722,655	\$336,896	\$591,270	\$3,289	\$0	\$0	\$0	\$931,455	6.33%	\$52,533,951	\$3,483,637	6.63%
Community Colleges	4.48%	6.01%	5.51%	\$37,023,709	\$496,503	\$1,279,713	\$108,293	\$214	\$2,504	\$78,802	\$1,966,029	5.31%	\$150,028,293	\$7,751,496	5.17%
Public Schools	5.58%	6.19%	6.72%	\$244,195,856	\$4,723,573	\$8,777,087	\$236,525	\$142,788	\$2,004	\$561,230	\$14,443,207	5.91%	\$993,508,599	\$59,610,778	6.00%
State Universities	3.07%	2.79%	8.13%	\$107,273,384	\$2,853,160	\$2,992,589	\$95,843	\$8,742	\$1,525	\$0	\$5,951,859	5.55%	\$436,315,907	\$18,462,798	4.23%
Sub Totals	8.34%	9.51%	10.29%	\$1,218,682,378	\$37,134,645	\$68,133,316	\$1,031,504	\$151,744	\$72,771	\$640,032	\$107,164,012	8.79%	\$4,074,430,319	\$366,679,421	9.00%
					3.05%	5.59%	0.08%	0.01%	0.01%	0.05%	8.79%			9.00%	
State Construction Office	6.87%	5.89%	8.80%	\$89,433,535	\$2,575,831	\$3,285,973	\$0	\$0	\$0	\$0	\$5,861,804	6.55%	\$257,046,032	\$17,628,469	6.86%
					2.88%	3.67%	0.00%	0.00%	0.00%	0.00%	6.55%			6.86%	
TOTALS	8.27%	9.34%	10.18%	\$1,308,115,913	\$39,710,476	\$71,419,289	\$1,031,504	\$151,744	\$72,771	\$640,032	\$113,025,816	8.64%	\$4,331,476,351	\$384,307,890	8.87%
					3.04%	5.46%	0.08%	0.01%	0.01%	0.05%	8.64%			8.87%	

Total Reporting Entities for 1999-00 225
 Total Submitting Conclusive Reports all 4 Quarters (%) 103 46%
 Total Meeting 8% Goal (Year-end) 49 22%

State of North Carolina
Office for Historically Underutilized Businesses
HUB PARTICIPATION REPORT

Cabinet Department Agencies
4th Quarter & Year End FY 99-00
(July 1, 1999 - June 30, 2000)

DEPARTMENT AGENCIES	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter							Year-to-Date				
	Total HUB (%)	Total HUB (%)	Total HUB (%)	Total Dept. (\$)	HUB (\$)					Total HUB (\$)	Total HUB (%)	Total Dept. (\$)	Total HUB (\$)	Total HUB (%)	
					MBE (\$)	WBE (\$)	DBE-O (\$)	DBE (\$)	NPWC (\$)	Sub (\$)					
Administration	7.82%	0.64%	61.67%	\$4,774,036	\$994,787	\$118,332	\$785	\$0	\$0	\$0	\$1,113,904	23.33%	\$39,016,843	\$4,022,507	10.31%
Commerce	10.30%	13.75%	15.60%	\$16,717,033	\$504,026	\$912,758	\$5,766	\$0	\$0	\$0	\$1,422,550	8.51%	\$89,643,415	\$10,684,636	11.92%
Correction	17.32%	30.09%	28.09%	\$71,181,035	\$2,158,361	\$7,548,049	\$182,746	\$0	\$8,751	\$0	\$9,897,907	13.91%	\$193,511,763	\$39,271,497	20.29%
Crime Control	12.57%	17.76%	17.58%	\$4,306,068	\$288,739	\$382,311	\$0	\$0	\$0	\$0	\$671,050	15.58%	\$80,237,383	\$13,328,900	16.61%
Cultural Resources	22.90%	42.75%	54.20%	\$547,535	\$15,717	\$53,896	\$2,862	\$0	\$0	\$0	\$72,475	13.24%	\$3,572,769	\$1,254,840	35.12%
Environmental & Nat'l Res.	7.19%	5.63%	7.86%	\$6,045,035	\$70,896	\$465,599	\$24,301	\$0	\$0	\$0	\$560,796	9.28%	\$29,505,816	\$2,105,834	7.14%
Human & Health Services	10.02%	5.54%	9.32%	\$60,024,758	\$2,184,804	\$3,703,358	\$198,783	\$0	\$4,941	\$0	\$6,091,886	10.15%	\$190,427,680	\$17,445,523	9.16%
Revenue	11.55%	0.95%	25.58%	\$1,562,700	\$7,802	\$138,844	\$1,102	\$0	\$0	\$0	\$147,748	9.45%	\$21,344,128	\$817,776	3.83%
Transportation	10.78%	12.27%	8.01%	\$584,392,475	\$22,275,463	\$39,694,447	\$99,166	\$0	\$53,046	\$0	\$62,122,122	10.63%	\$1,631,998,907	\$178,448,476	10.93%
TOTALS	11.12%	12.70%	14.29%	\$749,550,675	\$28,500,595	\$53,017,594	\$515,511	\$0	\$66,738	\$0	\$82,100,438	10.95%	\$2,279,258,704	\$267,379,989	11.73%
					3.80%	7.07%	0.07%	0.00%	0.01%	0.00%	10.95%				11.73%

Agencies Reporting (4thQ) : 100%

Total Reporting Entities for 1999-00 **9**
Total Submitting Conclusive Reports **9** **100%**
all 4 Quarters (%)
Total Meeting 8% Goal (Year-end) **7** **78%**

State of North Carolina

Office for Historically Underutilized Businesses
HUB PARTICIPATION REPORT

Council of State Agencies
4th Quarter & Year End FY 99-00
(July 1, 1999 - June 30, 2000)

COUNCIL AGENCIES	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter							Year-to-Date				
	Total HUB (%)	Total HUB (%)	Total HUB (%)	Total Dept. (\$)	HUB (\$)					Total HUB (\$)	Total HUB (%)	Total Dept. (\$)	Total HUB (\$)	Total HUB (%)	
					MBE (\$)	WBE (\$)	DBE-O (\$)	DBE (\$)	NPWC (\$)	Sub (\$)					
Agriculture	5.53%	4.91%	4.89%	\$4,886,957	\$33,810	\$286,167	\$8,466	\$0	\$0	\$0	\$328,443	6.72%	\$13,221,739	\$756,512	5.72%
Auditor	3.21%	8.60%	0.26%	\$245,174	\$19,846	\$5,276	\$0	\$0	\$0	\$0	\$25,122	10.25%	\$2,239,879	\$110,396	4.93%
Insurance	7.03%	38.63%	21.43%	\$1,116,460	\$4,485	\$96,024	\$31,812	\$0	\$0	\$0	\$132,321	11.85%	\$3,493,585	\$592,938	16.97%
Justice	3.85%	3.52%	10.76%	\$2,183,530	\$16,810	\$260,462	\$0	\$0	\$0	\$0	\$277,272	12.70%	\$18,066,384	\$1,108,505	6.14%
Labor	9.64%	35.63%	6.03%	\$489,969	\$12,588	\$39,285	\$3,821	\$0	\$0	\$0	\$55,694	11.37%	\$2,139,809	\$297,726	13.91%
Lt. Governor's Office ***		0.00%	12.39%	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$1,928	\$180	9.34%
Public Instruction	4.17%	9.96%	22.48%	\$56,289,053	\$132,084	\$775,703	\$25,305	\$0	\$0	\$0	\$933,092	1.66%	\$119,943,775	\$6,784,516	5.66%
Secretary of State	7.81%	23.19%	14.08%	\$189,216	\$158	\$7,204	\$0	\$0	\$0	\$0	\$7,362	3.89%	\$381,054	\$41,139	10.80%
Treasurer	2.07%	49.31%	11.94%	\$515,740	\$4,137	\$4,942	\$2,639	\$0	\$0	\$0	\$11,718	2.27%	\$3,296,712	\$298,811	9.06%
TOTALS	4.31%	9.64%	17.15%	\$65,916,099	\$223,918	\$1,475,063	\$72,043	\$0	\$0	\$0	\$1,771,024	2.69%	\$162,784,865	\$9,990,723	6.14%
					0.34%	2.24%	0.11%	0.00%	0.00%	0.00%	2.69%				6.14%

Agencies Reporting (4thQ): 100%

NOTE:

*** - No purchase orders issued by this Agency during this report period

Total Reporting Entities for 1999-00 9
 Total Submitting Conclusive Reports all 4 Quarters (%) 9 100%
 Total Meeting 8% Goal (Year-end) 5 56%

State of North Carolina

Office for Historically Underutilized Businesses
HUB PARTICIPATION REPORT

Supporting Agencies
4th Quarter & Year End FY 99-00
(July 1, 1999 - June 30, 2000)

SUPPORTING AGENCIES	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter							
	Total HUB (%)	Total HUB (%)	Total HUB (%)	Total Dept. (\$)	HUB (\$)					Total HUB (\$)	
					MBE (\$)	WBE (\$)	DBE-O (\$)	DBE (\$)	NPWC (\$)	Sub (\$)	
Administrative Hearings (DNS)	1.32%	7.83%	3.48%	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Admin. Office of the Courts	5.40%	6.03%	3.36%	\$3,056,202	\$159,417	\$154,409	\$90	\$0	\$0	\$0	\$313,916
Board of Elections		4.15%	8.43%	\$146,937	\$0	\$10,114	\$1,042	\$0	\$0	\$0	\$11,156
Community Colleges	2.97%	21.92%	3.53%	\$5,577,075	\$7,055	\$131,348	\$425	\$0	\$0	\$0	\$138,828
Employment Security Comm.		4.72%	6.07%	\$2,344,291	\$22,086	\$43,386	\$0	\$0	\$0	\$0	\$65,472
General Assembly	27.76%	9.77%	19.89%	\$774,614	\$613	\$102,874	\$1,595	\$0	\$0	\$0	\$105,082
Micro CMC (DNS)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
NC Institute of Min. Econ. Dev.	24.14%	45.62%	46.20%	\$258,307	\$124,337	\$0	\$0	\$0	\$0	\$0	\$124,337
Ports Authority	2.12%	8.33%	7.62%	\$1,020,848	\$9,828	\$83,480	\$0	\$0	\$0	\$0	\$93,308
Rural Economic Development		10.17%	12.83%	\$114,827	\$10,007	\$7,931	\$0	\$0	\$0	\$0	\$17,938
Information Technology (ITS)	2.40%	22.05%	0.60%	\$134,798	\$3,239	\$6,981	\$137	\$0	\$0	\$0	\$10,357
Wildlife	2.61%	6.84%	11.06%	\$1,294,756	\$314	\$50,747	\$0	\$0	\$0	\$0	\$51,061
TOTALS	4.64%	8.48%	7.60%	\$14,722,655	\$336,896	\$591,270	\$3,289	\$0	\$0	\$0	\$931,455
					2.29%	4.02%	0.02%	0.00%	0.00%	0.00%	6.33%

Agencies Reporting (4thQ): 83%

LEGEND

DNS - Did not submit report

Total Reporting Entities for 1999-00	12	
Total Submitting Conclusive Reports all 4 Quarters (%)	7	58%
Total Meeting 8% Goal (Year-end)	4	33%

	Year-to-Date			
	Total HUB (%)	Total Dept. (\$)	Total HUB (\$)	Total HUB (%)
		\$96,084	\$4,383	4.56%
10.27%	\$18,762,020	\$1,093,790	5.83%	
7.59%	\$205,883	\$14,127	6.86%	
2.49%	\$6,754,838	\$215,756	3.19%	
2.79%	\$6,758,056	\$302,263	4.47%	
13.57%	\$2,450,499	\$450,987	18.40%	
	\$0	\$0		
48.14%	\$996,368	\$417,924	41.94%	
9.14%	\$7,657,984	\$350,170	4.57%	
15.62%	\$456,998	\$58,866	12.88%	
7.68%	\$1,826,369	\$191,685	10.50%	
3.94%	\$6,568,852	\$383,686	5.84%	
6.33%	\$52,533,951	\$3,483,637	6.63%	

6.63%

State of North Carolina
Office for Historically Underutilized Businesses
HUB PARTICIPATION REPORT

Community Colleges
4th Quarter & Year End FY 99-00
(July 1, 1999 - June 30, 2000)

COMMUNITY COLLEGES	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter								Year-to-Date			
	Total HUB (%)	Total HUB (%)	Total HUB (%)	Total Dept. (\$)	HUB (\$)						Total HUB (\$)	Total HUB (%)	Total Dept. (\$)	Total HUB (\$)	Total HUB (%)
					MBE (\$)	WBE (\$)	DBE-O (\$)	DBE (\$8)	NPWC (\$)	Sub (\$)					
Alamance	0.94%	4.68%	1.70%	\$231,965	\$0	\$48,228	\$0	\$0	\$0	\$0	\$48,228	20.79%	\$1,452,931	\$84,513	5.82%
Anson (DNS)	1.73%	7.22%		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$859,743	\$38,550	4.48%
Asheville-Buncombe	7.63%	4.49%	6.53%	\$1,206,529	\$465	\$36,862	\$0	\$0	\$0	\$0	\$37,327	3.09%	\$4,287,982	\$225,236	5.25%
Beaufort	13.82%	5.95%		\$713,312	\$765	\$43,650	\$0	\$0	\$211	\$0	\$44,626	6.26%	\$1,418,583	\$115,273	8.13%
Bladen	13.31%		5.28%	\$143,447	\$0	\$2,904	\$0	\$0	\$0	\$0	\$2,904	2.02%	\$917,978	\$82,075	8.94%
Blue Ridge	8.95%		11.25%	\$808,523	\$26,862	\$1,719	\$9,271	\$0	\$0	\$0	\$37,852	4.68%	\$1,549,839	\$112,792	7.28%
Brunswick	3.77%	5.70%	4.42%	\$530,439	\$6,479	\$155,219	\$0	\$0	\$0	\$0	\$161,698	30.48%	\$2,149,868	\$232,475	10.81%
Caldwell	0.55%		3.04%	\$599,489	\$3,062	\$1,130	\$0	\$0	\$0	\$0	\$4,192	0.70%	\$2,453,598	\$34,552	1.41%
Cape Fear	3.70%			\$1,547,054	\$0	\$7,498	\$87,490	\$214	\$0	\$0	\$95,202	6.15%	\$3,519,167	\$168,082	4.78%
Carteret	0.07%		1.06%	\$726,744	\$0	\$2,929	\$0	\$0	\$0	\$0	\$2,929	0.40%	\$2,141,221	\$6,906	0.32%
Catawba Valley	1.08%		1.03%	\$755,263	\$4,892	\$3,654	\$0	\$0	\$0	\$0	\$8,546	1.13%	\$2,596,231	\$28,092	1.08%
Central Carolina	2.42%	38.18%	8.26%	\$363,087	\$0	\$41,199	\$485	\$0	\$0	\$0	\$41,684	11.48%	\$2,124,415	\$376,455	17.72%
Central Piedmont	3.71%	4.16%	5.38%	\$3,824,903	\$245,880	\$67,799	\$38	\$0	\$0	\$0	\$313,717	8.20%	\$16,676,334	\$841,013	5.04%
Cleveland	38.13%	0.93%	39.16%	\$761,064	\$0	\$14,195	\$0	\$0	\$0	\$78,802	\$92,997	12.22%	\$1,638,947	\$326,343	19.91%
Coastal Carolina	3.19%	2.07%	4.47%	\$1,105,570	\$3,548	\$24,836	\$0	\$0	\$0	\$0	\$28,384	2.57%	\$3,449,484	\$102,667	2.98%
College of Albemarle	2.19%	0.02%	0.45%	\$627,534	\$0	\$2,879	\$0	\$0	\$0	\$0	\$2,879	0.46%	\$1,349,773	\$8,364	0.62%
Craven	5.58%	2.08%	7.59%	\$439,421	\$1,321	\$4,697	\$214	\$0	\$193	\$0	\$6,425	1.46%	\$2,112,991	\$92,035	4.36%
Davidson	9.82%	13.38%	6.16%	\$540,740	\$0	\$10,708	\$0	\$0	\$0	\$0	\$10,708	1.98%	\$5,186,884	\$489,485	9.44%
Durham Technical	9.35%	6.87%	9.73%	\$979,279	\$23,843	\$12,496	\$320	\$0	\$0	\$0	\$36,659	3.74%	\$3,874,628	\$294,829	7.61%
Edgecombe (DNS)	5.50%	5.10%	9.88%	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$1,294,203	\$77,999	6.03%
Fayetteville Technical	7.53%	12.71%	15.35%	\$2,022,759	\$93,939	\$144,219	\$0	\$0	\$0	\$0	\$238,158	11.77%	\$7,000,745	\$789,033	11.27%
Forsyth Technical	18.49%	13.81%		\$336,148	\$6,145	\$31,548	\$908	\$0	\$0	\$0	\$38,601	11.48%	\$2,299,350	\$369,818	16.08%
Gaston	7.70%	8.23%	10.58%	\$500,097	\$0	\$39,826	\$0	\$0	\$0	\$0	\$39,826	7.96%	\$2,571,846	\$215,617	8.38%
Guilford Technical (DNS)	1.91%		0.40%	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$8,217,695	\$69,527	0.85%

COMMUNITY COLLEGES	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter								Year-to-Date			
	Total HUB (%)	Total HUB (%)	Total HUB (%)	Total Dept. (\$)	HUB (\$)						Total HUB (\$)	Total HUB (%)	Total Dept. (\$)	Total HUB (\$)	Total HUB (%)
					MBE (\$)	WBE (\$)	DBE-O (\$)	DBE (\$8)	NPWC (\$)	Sub (\$)					
Halifax	7.53%	4.52%		\$208,391	\$0	\$6,065	\$0	\$0	\$0	\$0	\$6,065	2.91%	\$716,142	\$38,244	5.34%
Haywood	4.40%	8.01%	6.03%	\$654,102	\$744	\$17,156	\$0	\$0	\$0	\$0	\$17,900	2.74%	\$2,085,189	\$106,871	5.13%
Isothermal	0.68%	2.27%	1.35%	\$921,552	\$143	\$6,949	\$1,800	\$0	\$0	\$0	\$8,892	0.96%	\$2,790,546	\$33,178	1.19%
James Sprunt	3.01%			\$219,187	\$1,148	\$18,573	\$0	\$0	\$0	\$0	\$19,721	9.00%	\$401,606	\$25,214	6.28%
Johnston	3.12%	1.71%	2.33%	\$796,870	\$2,584	\$10,644	\$0	\$0	\$0	\$0	\$13,228	1.66%	\$2,907,704	\$64,089	2.20%
Lenoir (DNS)	1.82%			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$536,913	\$9,757	1.82%
Martin	1.01%	2.44%	1.19%	\$437,573	\$0	\$11,358	\$0	\$0	\$0	\$0	\$11,358	2.60%	\$1,283,116	\$22,876	1.78%
Mayland	17.96%	9.88%	10.01%	\$277,310	\$0	\$18,419	\$0	\$0	\$0	\$0	\$18,419		\$701,356	\$69,720	9.94%
McDowell Technical	1.27%	3.27%	9.49%	\$388,024	\$2,382	\$5,040	\$440	\$0	\$0	\$0	\$7,862	2.03%	\$1,710,152	\$53,674	3.14%
Mitchell	1.11%	2.60%	2.65%	\$207,677	\$130	\$6,006	\$0	\$0	\$0	\$0	\$6,136	2.95%	\$1,644,566	\$32,010	1.95%
Montgomery	0.66%			\$411,863	\$5,533	\$1,368	\$137	\$0	\$0	\$0	\$7,038	1.71%	\$771,516	\$9,405	1.22%
NC Ctr. For Applied Textiles	3.89%	7.64%	7.69%	\$69,653	\$0	\$739	\$0	\$0	\$0	\$0	\$739		\$148,012	\$5,316	3.59%
Nash	1.62%	2.99%	3.27%	\$1,157,804	\$25,085	\$22,273	\$0	\$0	\$0	\$0	\$47,358	4.09%	\$4,763,680	\$138,157	2.90%
Pamlico	3.64%	5.15%	4.19%	\$202,413	\$6,500	\$14,955	\$0	\$0	\$2,100	\$0	\$23,555	11.64%	\$665,777	\$43,916	6.60%
Piedmont	2.10%	0.35%	0.89%	\$354,924	\$427	\$898	\$0	\$0	\$0	\$0	\$1,325	0.37%	\$1,380,831	\$16,142	1.17%
Pitt	2.48%	3.54%		\$1,519,661	\$13,350	\$62,349	\$567	\$0	\$0	\$0	\$76,266	5.02%	\$5,708,417	\$194,766	3.41%
Randolph	3.08%	12.91%		\$901,422	\$591	\$41,452	\$0	\$0	\$0	\$0	\$42,043	4.66%	\$1,474,266	\$67,579	4.58%
Richmond	1.40%			\$517,504	\$84	\$13,512	\$0	\$0	\$0	\$0	\$13,596	2.63%	\$826,310	\$17,925	2.17%
Roanoke-Chowan	0.08%	0.12%	0.76%	\$184,402	\$0	\$3,271	\$0	\$0	\$0	\$0	\$3,271	1.77%	\$1,032,535	\$5,121	0.50%
Robeson	1.41%		8.04%	\$607,122	\$9,341	\$51,448	\$0	\$0	\$0	\$0	\$60,789	10.01%	\$1,535,768	\$114,754	7.47%
Rockingham	4.11%	2.48%	6.99%	\$415,719	\$1,150	\$12,426	\$0	\$0	\$0	\$0	\$13,576	3.27%	\$2,475,256	\$100,953	4.08%
Rowan-Cabarrus	1.49%			\$191,368	\$0	\$3,910	\$0	\$0	\$0	\$0	\$3,910	2.04%	\$1,125,690	\$17,847	1.59%
Sampson	4.36%	6.56%	6.72%	\$197,214	\$145	\$21,272	\$190	\$0	\$0	\$0	\$21,607	10.96%	\$1,595,031	\$98,330	6.16%
Sandhills	9.20%	5.78%	3.77%	\$667,622	\$0	\$30,223	\$0	\$0	\$0	\$0	\$30,223	4.53%	\$2,171,521	\$132,016	6.08%
Southeastern	3.24%	1.49%	1.17%	\$829,332	\$1,281	\$17,691	\$1,842	\$0	\$0	\$0	\$20,814	2.51%	\$3,307,798	\$74,770	2.26%
Southwestern	9.44%	31.47%	22.89%	\$319,620	\$631	\$20,739	\$0	\$0	\$0	\$0	\$21,370	6.69%	\$1,594,727	\$272,974	17.12%
Stanly	0.43%	3.31%	1.19%	\$600,629	\$794	\$1,946	\$0	\$0	\$0	\$0	\$2,740	0.46%	\$1,929,216	\$20,350	1.05%
Surry	1.41%	2.10%	15.32%	\$342,386	\$293	\$12,120	\$0	\$0	\$0	\$0	\$12,413	3.63%	\$1,161,147	\$47,332	4.08%
Tri-County	0.77%	5.45%	6.13%	\$546,064	\$845	\$22,004	\$475	\$0	\$0	\$0	\$23,324	4.27%	\$1,396,679	\$54,343	3.89%
Vance Granville	4.33%		3.25%	\$701,787	\$0	\$21,258	\$0	\$0	\$0	\$0	\$21,258	3.03%	\$1,980,437	\$71,088	3.59%
Wake Technical	4.22%	1.20%	8.47%	\$1,598,746	\$6,121	\$23,383	\$3,755	\$0	\$0	\$0	\$33,259	2.08%	\$10,198,876	\$338,852	3.32%
Wayne	3.29%	5.09%	0.64%	\$348,278	\$0	\$4,312	\$0	\$0	\$0	\$0	\$4,312	1.24%	\$1,704,065	\$46,623	2.74%
Western Piedmont	1.43%	3.44%	4.18%	\$795,916	\$0	\$13,910	\$0	\$0	\$0	\$0	\$13,910	1.75%	\$1,907,892	\$46,602	2.44%
Wilkes	0.40%		5.25%	\$206,509	\$0	\$9,683	\$361	\$0	\$0	\$0	\$10,044	4.86%	\$1,233,447	\$24,526	1.99%
Wilson Technical	3.80%	1.15%	13.37%	\$461,698	\$0	\$54,166	\$0	\$0	\$0	\$0	\$54,166	11.73%	\$2,017,673	\$148,960	7.38%
TOTALS	4.48%	6.01%	5.51%	\$37,023,709	\$496,503	\$1,279,713	\$108,293	\$214	\$2,504	\$78,802	\$1,966,029	5.31%	\$150,028,293	\$7,751,496	5.17%
					1.34%	3.46%	0.29%	0.00%	0.01%	0.21%	5.31%				5.17%

Community Colleges Reporting (4thQ): 93%

LEGEND

DNS - Did not submit report

Total Reporting Entities for 1999-00 **59**
Total Submitting Conclusive Reports **38** **64%**
all 4 Quarters (%)
Total Meeting 8% Goal **11** **19%**

State of North Carolina

Office for Historically Underutilized Businesses
HUB PARTICIPATION REPORT

Public Schools
4th Quarter & Year End FY 99-00
(July 1, 1999 - June 30, 2000)

PUBLIC SCHOOLS	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter								Year-to-Date			
	Total HUB (%)	Total HUB (%)	Total HUB (%)	Total Dept. (\$)	HUB (\$)					Total HUB (\$)	Total HUB (%)	Total Dept. (\$)	Total HUB (\$)	Total HUB (%)	
					MBE (\$)	WBE (\$)	DBE-O (\$)	DBE (\$8)	NPWC (\$)	Sub (\$)					
Alamance/Burlington	5.84%	23.36%	4.91%	\$2,438,511	\$9,993	\$386,908	\$0	\$0	\$0	\$0	\$396,901	16.28%	\$42,424,576	\$2,887,470	6.81%
Alexander		21.19%	6.92%	\$881,723	\$477	\$43,828	\$0	\$0	\$0	\$0	\$44,305	5.02%	\$1,662,541	\$150,576	9.06%
Alleghany (DNS)	0.71%			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$387,548	\$2,745	0.71%
Anson (DNS)	2.76%	7.53%		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$3,037,723	\$141,162	4.65%
Ashe	0.08%	1.02%	0.58%	\$4,567,922	\$5,772	\$12,505	\$19,850	\$0	\$0	\$0	\$38,127	0.83%	\$13,361,002	\$88,941	0.67%
Asheboro City	1.87%	1.39%	1.75%	\$1,174,465	\$0	\$18,078	\$0	\$0	\$0	\$0	\$18,078	1.54%	\$3,406,645	\$55,096	1.62%
Asheville City	2.29%	3.88%	34.92%	\$2,479,937	\$2,605	\$53,299	\$0	\$110	\$0	\$0	\$56,014	2.26%	\$7,056,956	\$665,377	9.43%
Avery (RI)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	
Beaufort County (RI)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	
Bertie (RI)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	
Bladen (DNS)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	
Brunswick (DNS)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	
Buncombe				\$5,630,959	\$4,589	\$74,063	\$0	\$0	\$0	\$0	\$78,652	1.40%	\$5,630,959	\$78,652	1.40%
Burke		3.67%		\$3,460,946	\$25,822	\$119,567	\$5,142	\$9,141	\$0	\$0	\$159,672	4.61%	\$8,048,256	\$327,798	4.07%
Cabarrus	2.67%			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$1,608,066	\$42,916	2.67%
Caldwell (RI)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	
Camden			7.86%	\$400,944	\$651	\$45,126	\$150	\$0	\$0	\$0	\$45,927	11.45%	\$828,018	\$79,475	9.60%
Carteret (DNS)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	
Caswell (DNS)	5.48%	5.46%		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$769,846	\$42,127	5.47%
Catawba (DNS)			0.53%	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$3,682,166	\$19,575	0.53%
Chapel Hill/Carrboro (DNS)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	
Charlotte-Mecklenburg	8.19%	8.23%	11.74%	\$83,406,042	\$1,525,160	\$1,676,057	\$41,439	\$0	\$0	\$427,526	\$3,670,182	4.40%	\$211,537,084	\$14,856,230	7.02%
Chatham		0.73%	0.41%	\$6,266,607	\$7,309	\$31,566	\$0	\$0	\$0	\$0	\$38,875	0.62%	\$13,539,347	\$79,811	0.59%

PUBLIC SCHOOLS	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter								Year-to-Date			
	Total HUB (%)	Total HUB (%)	Total HUB (%)	Total Dept. (\$)	HUB (\$)					Total HUB (\$)	Total HUB (%)	Total Dept. (\$)	Total HUB (\$)	Total HUB (%)	
					MBE (\$)	WBE (\$)	DBE-O (\$)	DBE (\$)	NPWC (\$)	Sub (\$)					
Cherokee (DNS)	0.58%			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$533,140	\$3,074	0.58%
Clay (DNS)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Cleveland	38.42%	42.85%	31.63%	\$2,052,417	\$12,619	\$404,392	\$1,548	\$0	\$0	\$0	\$418,559	20.39%	\$12,310,289	\$4,344,864	35.29%
Clinton City (DNS)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Columbus (DNS)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Craven/New Bern	1.77%	3.94%	3.28%	\$5,171,467	\$42,323	\$170,344	\$110	\$0	\$0	\$0	\$212,777	4.11%	\$21,972,666	\$716,050	3.26%
Cumberland	8.36%	9.09%	11.02%	\$3,364,762	\$238,570	\$157,606	\$0	\$0	\$0	\$0	\$396,176	11.77%	\$30,239,751	\$2,949,333	9.75%
Currituck	1.24%	0.62%	1.02%	\$2,113,759	\$1,953	\$24,241	\$616	\$0	\$0	\$0	\$26,810	1.27%	\$11,738,688	\$117,396	1.00%
Dare	7.69%	7.48%	9.95%	\$497,501	\$17,055	\$16,393	\$0	\$0	\$0	\$0	\$33,448	6.72%	\$2,134,056	\$169,841	7.96%
Davidson (RI)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Davie	4.66%	2.26%	1.85%	\$2,516,827	\$0	\$28,600	\$0	\$0	\$0	\$0	\$28,600	1.14%	\$5,983,692	\$125,568	2.10%
Duplin (DNS)	2.79%	2.79%	3.90%	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$11,933,300	\$377,642	3.16%
Durham City		2.78%		\$2,424,679	\$19,501	\$75,480	\$0	\$0	\$0	\$0	\$94,981	3.92%	\$6,755,684	\$215,572	3.19%
Edenton Chowan (DNS)		0.51%	1.31%	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$1,178,484	\$9,731	0.83%
Edgecombe		1.79%		\$1,428,358	\$0	\$57,925	\$4,571	\$10,878	\$0	\$0	\$73,374	5.14%	\$3,602,907	\$112,385	3.12%
Elizabeth City (DNS)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Elkin City			2.67%	\$48,632	\$0	\$3,716	\$0	\$0	\$0	\$0	\$3,716	7.64%	\$243,964	\$8,936	3.66%
Franklin County	44.39%	20.42%	92.36%	\$49,784	\$8,051	\$31,155	\$10,577	\$0	\$0	\$0	\$49,783	100.00%	\$148,194	\$92,854	62.66%
Gaston County	6.02%	7.14%		\$4,031,151	\$1,507	\$80,252	\$27,651	\$68,070	\$0	\$0	\$177,480	4.40%	\$21,838,258	\$1,314,477	6.02%
Gates (DNS)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Graham (DNS)	0.00%			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$642,649	\$0	0.00%
Granville	0.57%	2.35%	2.88%	\$844,053	\$13,151	\$5,728	\$1,607	\$1,979	\$0	\$0	\$22,465	2.66%	\$3,339,038	\$56,585	1.69%
Greene (RI)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Guilford	14.04%	11.12%	15.15%	\$20,346,258	\$580,373	\$1,089,923	\$12,784	\$0	\$0	\$108,370	\$1,791,450	8.80%	\$60,412,005	\$7,304,504	12.09%
Halifax				\$740,747	\$27,129	\$127,724	\$944	\$0	\$0	\$0	\$155,797	21.03%	\$740,747	\$155,797	21.03%
Harnett (DNS)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Haywood	5.52%	3.60%	4.84%	\$2,033,259	\$4,388	\$144,029	\$132	\$0	\$0	\$0	\$148,549	7.31%	\$5,142,018	\$290,455	5.65%
Henderson	4.29%	6.34%	6.26%	\$2,266,184	\$17,634	\$149,778	\$261	\$0	\$0	\$0	\$167,673	7.40%	\$7,240,029	\$463,490	6.40%
Hertford		0.12%	0.17%	\$4,883,703	\$12,247	\$0	\$0	\$0	\$0	\$0	\$12,247	0.25%	\$13,773,624	\$24,812	0.18%
Hickory City	1.22%			\$200,224	\$0	\$288	\$0	\$0	\$0	\$0	\$288	0.14%	\$2,038,206	\$22,769	1.12%
Hoke (DNS)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Hyde		0.75%		\$567,446	\$5,570	\$0	\$154	\$0	\$0	\$0	\$5,724	1.01%	\$826,592	\$7,667	0.93%
Iredell-Statesville (DNS)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Jackson				\$1,316,679	\$11,875	\$26,981	\$64	\$0	\$0	\$0	\$38,920	2.96%	\$1,316,679	\$38,920	2.96%
Johnston (RI)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Jones		2.42%	4.20%	\$917,223	\$7,013	\$40,518	\$0	\$0	\$0	\$0	\$47,531	5.18%	\$3,188,871	\$122,334	3.84%
Kannapolis City		1.67%		\$1,026,976	\$4,234	\$3,817	\$2,789	\$0	\$0	\$0	\$10,840	1.06%	\$2,210,597	\$30,607	1.38%
Kings Mountain (DNS)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Lee (RI)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0

PUBLIC SCHOOLS	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter								Year-to-Date				
	Total HUB (%)	Total HUB (%)	Total HUB (%)	Total Dept. (\$)	HUB (\$)						Total HUB (\$)	Total HUB (%)	Total Dept. (\$)	Total HUB (\$)	Total HUB (%)	
					MBE (\$)	WBE (\$)	DBE-O (\$)	DBE (\$)	NPWC (\$)	Sub (\$)						
Lenoir (RI)			25.80%	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$544,631	\$140,535	25.80%
Lexington City		2.73%	11.02%	\$363,980	\$1,743	\$4,519	\$5,449	\$0	\$0	\$0	\$11,711	3.22%	\$1,045,437	\$57,740	5.52%	
Lincoln	11.03%	17.61%	17.70%	\$3,618,261	\$673,338	\$3,161	\$208	\$0	\$0	\$16,259	\$692,966	19.15%	\$11,043,768	\$1,855,658	16.80%	
Macon (DNS)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0		
Madison	0.12%	4.03%	1.31%	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$900,834	\$17,270	1.92%	
Martin (RI)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0		
McDowell (DNS)	4.46%	4.28%		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$3,091,092	\$135,300	4.38%	
Mitchell	0.00%	0.00%		\$383,864	\$0	\$0	\$0	\$0	\$0	\$0	\$0	0.00%	\$509,486	\$0	0.00%	
Montgomery (DNS)	13.00%	4.93%		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$562,518	\$50,320	8.95%	
Moore	24.41%	22.22%	18.63%	\$993,970	\$16,332	\$171,352	\$3,289	\$0	\$0	\$0	\$190,973	19.21%	\$2,537,070	\$519,418	20.47%	
Mooresville City (DNS)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0		
Mount Airy		3.67%	8.42%	\$574,468	\$0	\$5,892	\$753	\$0	\$0	\$0	\$6,645	1.16%	\$1,772,226	\$87,682	4.95%	
Nash	13.68%	3.63%	1.92%	\$635,105	\$470	\$28,586	\$1,268	\$0	\$0	\$0	\$30,324	4.77%	\$10,470,614	\$1,161,296	11.09%	
New Hanover	1.01%	6.58%		\$6,743,375	\$72,210	\$121,404	\$3,170	\$23,811	\$0	\$0	\$220,595	3.27%	\$88,367,413	\$1,554,104	1.76%	
Newton/Conover		5.09%		\$92,463	\$2,197	\$14,301	\$4,921	\$0	\$0	\$0	\$21,419	23.16%	\$361,941	\$35,141	9.71%	
Northhampton (DNS)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0		
Onslow (DNS)		0.70%		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$18,058,668	\$126,101	0.70%	
Orange (DNS)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0		
Pamlico	6.29%	6.42%	6.47%	\$567,952	\$23,289	\$10,816	\$0	\$0	\$0	\$0	\$34,105	6.00%	\$2,202,740	\$138,620	6.29%	
Pender (RI)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0		
Perquimans (DNS)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0		
Person	0.76%	1.47%	5.65%	\$557,740	\$3,254	\$22,053	\$0	\$0	\$0	\$0	\$25,307	4.54%	\$2,761,844	\$76,888	2.78%	
Pitt (RI)		6.76%	3.52%	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$5,082,823	\$261,052	5.14%	
Polk (DNS)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0		
Randolph	14.52%	5.19%	0.96%	\$4,225,290	\$5,690	\$24,110	\$0	\$0	\$0	\$0	\$29,800	0.71%	\$16,912,703	\$899,739	5.32%	
Richmond		1.81%		\$3,937,422	\$66,299	\$152,481	\$0	\$0	\$0	\$0	\$218,780	5.56%	\$9,509,356	\$319,762	3.36%	
Roanoke Rapids City	5.64%	5.51%	6.27%	\$223,307	\$3,690	\$3,420	\$0	\$0	\$2,004	\$0	\$9,114	4.08%	\$965,019	\$51,510	5.34%	
Robeson (DNS)	5.56%			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$3,725,939	\$207,281	5.56%	
Rockingham (RI)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0		
Rowan/Salisbury (DNS)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0		
Rutherford		1.05%	0.92%	\$4,327,618	\$14,291	\$86,583	\$0	\$0	\$0	\$0	\$100,874	2.33%	\$12,277,689	\$179,014	1.46%	
Sampson	4.23%	10.49%	34.13%	\$231,722	\$77,322	\$16,781	\$0	\$6,103	\$0	\$0	\$100,206	43.24%	\$2,270,884	\$415,587	18.30%	
Scotland (DNS)	21.32%	22.45%		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$793,430	\$173,596	21.88%	
Shelby City	4.69%	2.35%	1.82%	\$3,500,457	\$5,843	\$132,318	\$0	\$0	\$0	\$0	\$138,161	3.95%	\$13,415,841	\$423,446	3.16%	
Stanly (DNS)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0		
Stokes (DNS)	31.26%	13.18%	7.29%	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$3,098,883	\$481,306	15.53%	
Surry	6.21%	4.34%	6.06%	\$1,979,710	\$69,923	\$211,655	\$1,125	\$0	\$0	\$0	\$282,703	14.28%	\$12,362,415	\$865,501	7.00%	
Swain (DNS)	4.02%	1.05%	1.11%	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$1,584,436	\$24,438	1.54%	
Thomasville City (RI)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0		

	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter								Year-to-Date			
	Total HUB (%)	Total HUB (%)	Total HUB (%)	Total Dept. (\$)	HUB (\$)					Total HUB (\$)	Total HUB (%)	Total Dept. (\$)	Total HUB (\$)	Total HUB (%)	
PUBLIC SCHOOLS					MBE (\$)	WBE (\$)	DBE-O (\$)	DBE (\$8)	NPWC (\$)	Sub (\$)					
Transylvania	0.21%	0.87%	1.52%	\$2,800,743	\$20,856	\$33,795	\$0	\$0	\$0	\$0	\$54,651	1.95%	\$15,487,760	\$151,951	0.98%
Tyrell (DNS)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	
Union (DNS)	0.03%			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$23,906,297	\$7,650	0.03%
Vance	4.34%	2.48%	1.61%	\$3,573,483	\$2,043	\$7,098	\$86	\$0	\$0	\$9,075	\$18,302	0.51%	\$11,879,268	\$255,843	2.15%
Wake	6.04%	6.15%	3.96%	\$22,395,313	\$1,012,551	\$2,550,722	\$32,357	\$0	\$0	\$0	\$3,595,630	16.06%	\$141,141,406	\$10,064,588	7.13%
Warren (DNS)	2.18%			\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$1,831,236	\$39,888	2.18%
Washington (RI)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	
Wayne (RI)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	
Weldon City (DNS)			17.97%	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$50,772	\$9,124	17.97%
Whiteville City (RI)		0.69%		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$3,390,753	\$23,406	0.69%
Wilkes County (RI)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	
Wilson (DNS)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	
Winston-Salem/Forsyth				\$10,800,962	\$44,661	\$73,553	\$52,958	\$22,696	\$0	\$0	\$193,868	1.79%	\$10,800,962	\$193,868	1.79%
Yadkin (DNS)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	
Yancy	0.11%	0.16%	0.07%	\$2,118,506	\$0	\$2,600	\$552	\$0	\$0	\$0	\$3,152	0.15%	\$10,325,584	\$12,541	0.12%
TOTALS	5.58%	6.19%	6.72%	\$244,195,856	\$4,723,573	\$8,777,087	\$236,525	\$142,788	\$2,004	\$561,230	\$14,443,207	5.91%	\$993,508,599	\$59,610,778	6.00%
					1.93%	3.59%	0.10%	0.06%	0.00%	0.23%	5.91%			6.00%	

Public Schools Reporting (4thQ): 65%

LEGEND

RI - Report Inconclusive

DNS - Did not submit report

Total Reporting Entities for 1999-00	116	
Total Submitting Conclusive Reports all 4 Quarters (%)	29	25%
Total Meeting 8% Goal (Year-end)	18	16%

State of North Carolina

Office for Historically Underutilized Businesses
HUB PARTICIPATION REPORT

State Universities
4th Quarter & Year End FY 99-00
(July 1, 1999 - June 30, 2000)

State Universities	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter							Year-to-Date				
	Total HUB (%)	Total HUB (%)	Total HUB (%)	Total Dept. (\$)	HUB (\$)					Total HUB (\$)	Total HUB (%)	Total Dept. (\$)	Total HUB (\$)	Total HUB (%)	
				MBE (\$)	WBE (\$)	DBE-O (\$)	DBE (\$8)	NPWC (\$)	Sub (\$)						
Appalachian State	3.35%	4.01%	8.16%	\$3,629,634	\$26,916	\$153,516	\$38,375	\$1,525	\$1,525	\$0	\$221,857	6.11%	\$17,945,200	\$858,409	4.78%
East Carolina University		4.25%	4.51%	\$21,161,587	\$331,689	\$704,249	\$8,179	\$0	\$0	\$0	\$1,044,117	4.93%	\$53,552,776	\$2,464,118	4.60%
Elizabeth City State			15.27%	\$3,111,391	\$324,324	\$23,279	\$7,558	\$0	\$0	\$0	\$355,161	11.41%	\$5,845,890	\$772,710	13.22%
Fayetteville State		46.32%	48.90%	\$2,561,746	\$620,348	\$81,641	\$0	\$0	\$0	\$0	\$701,989	27.40%	\$5,076,343	\$1,900,175	37.43%
NC A & T State	3.55%	5.79%	3.47%	\$10,034,021	\$347,049	\$23,647	\$0	\$0	\$0	\$0	\$370,696	3.69%	\$34,115,953	\$1,361,951	3.99%
NC Central University (RI)	24.96%	16.05%	16.30%	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$10,942,860	\$2,246,394	20.53%
NC School of the Arts	5.44%	5.03%	8.13%	\$848,742	\$18,125	\$28,998	\$0	\$0	\$0	\$0	\$47,123	5.55%	\$5,033,246	\$291,419	5.79%
NC School of Science	4.51%	12.11%	6.94%	\$332,273	\$4,900	\$7,272	\$0	\$0	\$0	\$0	\$12,172	3.66%	\$1,962,552	\$112,005	5.71%
NC State University (DNS)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	
Pembroke University (RI)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	
UNC-General Administration	0.76%	1.48%	9.26%	\$2,888,527	\$54,460	\$112,462	\$0	\$0	\$0	\$0	\$166,922	5.78%	\$92,768,476	\$1,290,707	1.39%
UNC-Hospital		0.94%		\$37,939,689	\$97,034	\$270,723	\$0	\$0	\$0	\$0	\$367,757	0.97%	\$133,542,460	\$1,268,179	0.95%
UNC-Asheville	6.82%	5.91%	4.25%	\$1,246,460	\$23,373	\$19,345	\$14,900	\$244	\$0	\$0	\$57,862	4.64%	\$3,982,248	\$216,545	5.44%
UNC-Chapel Hill (DNS)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	
UNC-Charlotte	7.73%	15.10%	13.55%	\$10,405,442	\$875,674	\$1,266,903	\$7,076	\$5,111	\$0	\$0	\$2,154,764	20.71%	\$25,564,659	\$3,918,082	15.33%
UNC-Greensboro (RI)				\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0		\$0	\$0	
UNC-Wilmington	6.75%	2.72%	5.16%	\$5,088,728	\$64,956	\$75,425	\$18,244	\$0	\$0	\$0	\$158,625	3.12%	\$20,367,900	\$914,872	4.49%
Western Carolina	2.41%	3.09%	3.36%	\$5,754,087	\$9,897	\$223,065	\$1,511	\$1,862	\$0	\$0	\$236,335	4.11%	\$19,156,562	\$632,297	3.30%
Winston-Salem State	3.67%	3.61%	4.14%	\$2,271,057	\$54,415	\$2,064	\$0	\$0	\$0	\$0	\$56,479	2.49%	\$6,458,782	\$214,935	3.33%
TOTALS	3.07%	2.79%	8.13%	\$107,273,384	\$2,853,160	\$2,992,589	\$95,843	\$8,742	\$1,525	\$0	\$5,951,859	5.55%	\$436,315,907	\$18,462,798	4.23%

2.66% 2.79% 0.09% 0.01% 0.00% 0.00% 5.55% 4.23%

State Universities Reporting (4thQ): 89%

LEGEND

RI - Report Inconclusive

DNS - Did not submit report

Total Reporting Entities for 1999-00 19
 Total Submitting Conclusive Reports 10 53%
 all 4 Quarters (%)
 Total Meeting 8% Goal (Year-end) 4 21%

**HUB Quarterly Reports
Reporting Entities
FY 1999-2000**

