



DNCR

North Carolina Department of
Natural & Cultural Resources

Strengthening Communities Through HUB Partnerships

**2025 HUB
Gold Star Award Recipient**

HUB Participation is Mandated

Executive Order 25

Requires pre-bid coordination with HUB Office or Agency HUB Liasion

Established the Governor's Advisory Council on HUBs

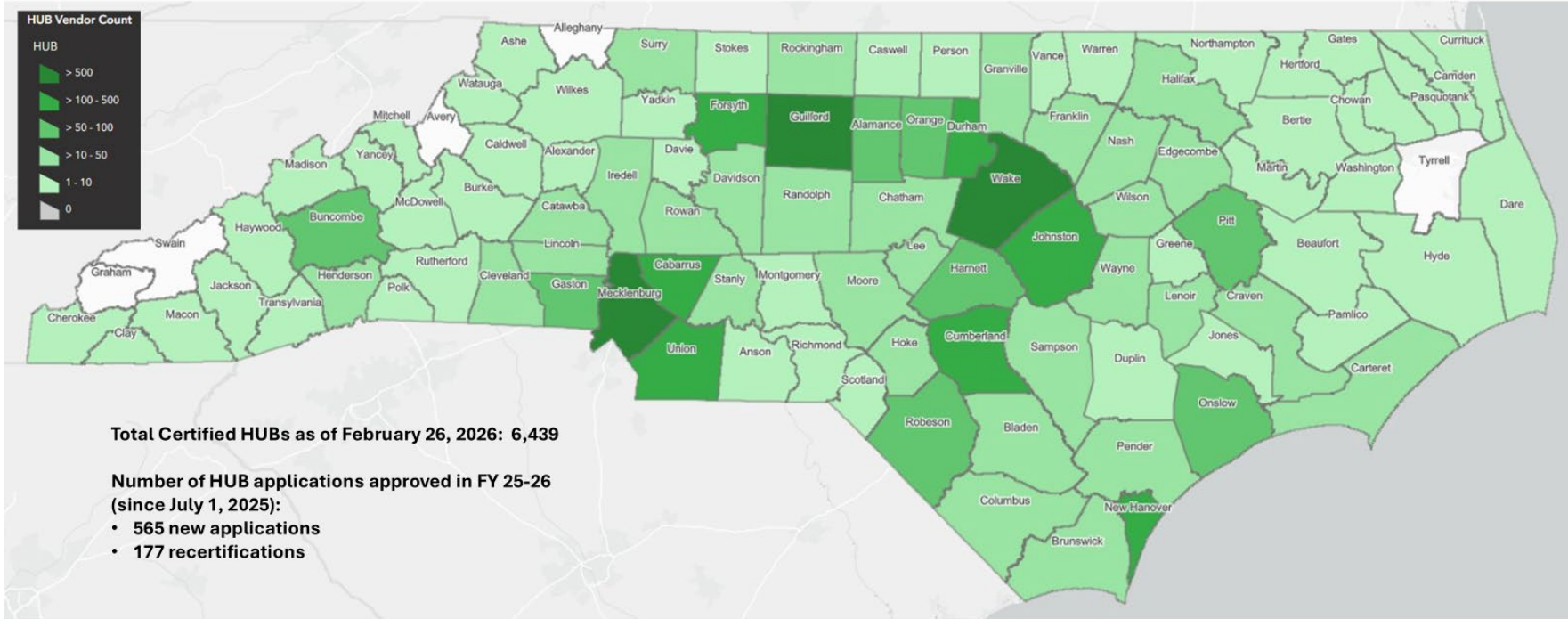
Mandates executive branch agencies to purchase 10% from HUB certified vendors

General Statute 143-128.2

Defines mandatory participation goals and procedural requirements (good faith efforts)

The awarded Vendor for projects over \$100,000 have a 10% goal to use minority businesses

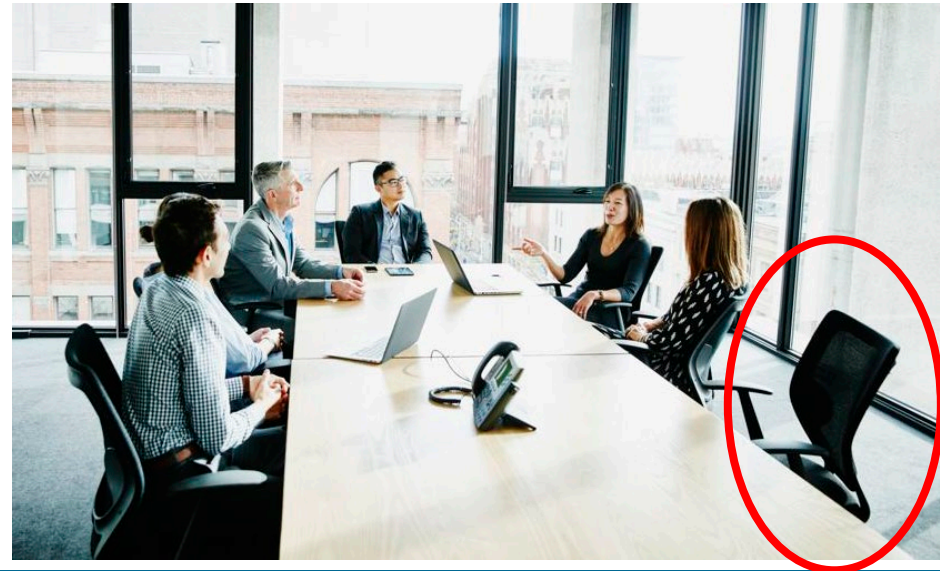
HUB Certifications by County



As of February 26, 2026 there are 6,439 certified HUB vendors and 2,410 North Carolina Small Business Enterprises (NCSBEs).

Engagement with HUB Vendors

By reaching out to these groups DNCR Procurement opens doors to doing business with the state. That doesn't mean they will win the business; they still need to meet the criteria of the solicitation. But it gives them an opportunity.



Benefits of HUB Participation

Partnerships with HUB vendors have enhanced DNCR programs:

- NC African American Heritage Commission
- NC American Indian Heritage Commission
- HBCU-MIHE Internship Program ensuring meaningful community impact while supporting diverse business statewide.

The HUB program encourages economic growth in the state

HUB Participation

HUB Annual Report FY 24-25

The HUB Spending goal is 10% with HUB certified vendors

- FY 23-24 DNCR spent 36.42%
- FY 24-25 DNCR spent 18.3%
- FY 26 Q1 DNCR spent 13.17%

Cabinet Agency Name	Total \$	HUB \$	HUB %
Administration	\$179,462,633	\$5,636,613	3.14%
Adult Correction	\$416,026,847	\$25,292,297	6.08%
Commerce	\$24,641,600	\$3,572,520	14.50%
Environmental Quality	\$138,447,429	\$6,247,872	4.51%
Health and Human Services	\$611,483,787	\$53,888,129	8.81%
Information Technology	\$222,844,351	\$12,297,701	5.52%
Military & Veterans Affairs	\$9,175,503	\$284,634	3.10%
Natural and Cultural Resources	\$137,042,890	\$25,077,612	18.30%

Engagement with HUB Office

DNCR Partners with the HUB Office and prioritizes attendance and participation at HUB meetings and events including:

HUB Agency Meetings

Capitol Minority
Enterprise
Development Week

Meet monthly with
other Cabinet
Agencies HUB
Liaisons

Engagement with HUB Vendors

The State encourages working with diverse suppliers to foster economic growth and equity in underrepresented communities. By reaching out to these groups DNCR Procurement opens doors to doing business with the state. That doesn't mean they will win the business; they still need to meet the criteria of the solicitation.

Participate with HUB
Meet & Greets with
Vendors

Post Solicitations on
HUB Website

Try to obtain one quote
from a HUB Vendor
even if it is not required
for that procurement
amount

Emailing HUB vendors
and inviting them to
participate in
solicitations

Encourage uncertified
HUB Vendors to obtain
HUB certification