

# 2025 NC PEAK Conference: Elevating NC Procurement Together

## Breakout Session Schedule

Session Threads
SS – Strategic Sourcing
CM – Contract Management
COM - Compliance
PE – Procurement Education
HUB – Historically Underutilized Businesses
IT – IT Procurement
JA – Job Alike Session

### Monday: March 31, 2025

Session Date - Time	Session Title	Presenter	Room # (capacity)
3/31 - 3:00	Strategic Sourcing and Contract Management	Nicole Hunter Melissa Pressley	Room 3 (100)
3/31 - 3:00	State Term Contracts: When, How, and Why	Pam Case	Room 5 (68)
3/31 - 3:00	Navigating AI in IT Procurement	Keith Briggs	Room 6 (144)
3/31 - 3:00	Using Emotional Intelligence in the Workplace	Jennifer Barnett	Room 4 (100)
3/31 - 3:00	How to Find HUB/Non-HUB Vendors	Roxane Waller Lesley Thomas	Room 14 (32)

### Tuesday: April 1, 2025

Session Date - Time	Job-Alike Sessions	Presenter	Room # (capacity)
4/1 - 9:00	State Agencies	Nicole Hunter Service Team Managers James Tanzosch	Main Room (600)
4/1 - 9:00	Universities	Robby Terry Melissa Pressley	Room 5 (68)
4/1 - 9:00	Community Colleges	Grant Braley Belinda Preacher	Room 3 (100)
4/1 - 9:00	Local Government	Crista Cuccaro David O’Neal	Room 9 (36)

Session Date - Time	Session Title	Presenter	Room # (capacity)
4/1 - 9:45	Procurement Trivia	Kayla Glenn Austin Kiziah	Room 5 (68)
4/1 - 9:45	Modern Market Research Strategies	Julia McIlroy	Room 3 (100)
4/1 - 9:45	Compliance of Procurement – Heads Up	Belinda Preacher	Room 4 (100)
4/1 - 9:45	HUB Tips from a State Agency Prospective	Bryan Gupton	Room 9 (36)
4/1 - 9:45	Navigating IT Terms & Conditions	Andrea Pacyna Sarah Cibik	Room 6 (144)

Session Date - Time	Session Title	Presenter	Room # (capacity)
4/1 - 10:45	How to Find HUB/Non-HUB Vendors	Roxane Waller Lesley Thomas	Room 5 (68)
4/1 - 10:45	Effective Strategies in Contract Management	Meredith Swartz	Room 6 (144)
4/1 - 10:45	Resources to Grow as a Procurement Professional	Julia McIlroy	Room 3 (100)
4/1 - 10:45	BAFOs Baffle Me: Navigating Vendor Negotiations	Deidra Jones	Room 9 (36)
4/1 - 10:45	Elevate Your Partnership with Strategic Sourcing	Laura Terry Sarah Lyons	Room 14 (32)
4/1 - 10:45	Direct Pay	Belinda Preacher Grant Braley Robby Terry	Room 4 (100)

Session Date - Time	Session Title	Presenter	Room # (capacity)
4/1 - 2:30	NCPA Graduation Practice (By Invitation Only)	Jody Clevon	Room 1
4/1 - 2:30	PEAK Your Interest: A Collaborative Q&A with Service Team Managers	Shayla Parker Bahaa Jizi Melinda Tomlinson Sandy Anderson	Room 6 (144)
4/1 - 2:30	Value of Certification	Beth Harrison Patsy Hayes	Room 9 (36)
4/1 - 2:30	State Term Contracts: When, How, and Why	Pam Case	Room 4 (100)
4/1 - 2:30	DAE (Dashboard, Automation and Enhancements): Day in IT Procurement	Melinda Williams	Room 3 (100)
4/1 - 2:30	Plastic Money in State Government: Understanding the Procurement Card	Jonathan Davis Austin Grainger	Room 5 (68)

