



Refer <u>ALL</u> Inquiries regarding this BAFO to: All correspondence with vendors shall be through the Ariba Sourcing Tool.	REQUEST FOR BEST AND FINAL OFFER NO. DPC-1982134490-SL	
	Offers will be received until: June 24, 2026 @ 5:00 PM EST	
	Issue Date: June 19, 2026	
	Commodity Number: 3121	
	Description: Paints and Primers and Finishes	
	For Statewide Use of All State Entities	
See page 2 for Submission Instructions		

NOTICE TO VENDOR: Offers submitted in response to this Best and Final Offer (BAFO) for the furnishing and delivering the goods and services described herein, subject to the conditions made a part hereof, will be received through the Sourcing Tool until June 24, 2026 @ 5:00 PM Eastern Time on the day of opening. Refer to page two for submission instructions. Offers submitted in any other way in response to this BAFO will not be accepted. Offers are subject to rejection unless submitted on this form.

EXECUTION: In compliance with this Request for BAFO, along with the terms and conditions in the original solicitation, as maybe modified herein, the undersigned offers and agrees to furnish any or all goods and services which are offered, at the prices agreed upon and within the time specified herein. Pursuant to GS §143-54 and §143-59.2 and under penalty of perjury, the undersigned Vendor certifies that this offer has not been arrived at collusively or otherwise in violation of Federal or North Carolina law and this offer is made without prior understanding, agreement, or connection with any firm, corporation, or person submitting an offer for the same commodity, and is in all respects fair and without collusion or fraud.

Failure to execute/sign offer prior to submittal shall render offer invalid. Late offers will not be accepted.

VENDOR: The Sherwin-Williams Company		EMAIL: kevin.j.mccoy@sherwin.com	
STREET ADDRESS: 1 Sherwin Way		P.O. BOX:	ZIP: 44113
CITY & STATE & ZIP: Cleveland, OH 44113		TELEPHONE NUMBER: 216-566-7422	TOLL FREE TEL. NO:
TYPE OR PRINT NAME & TITLE OF PERSON SIGNING: Kevin McCoy - National Sales Manager - SLED		FAX NUMBER:	
AUTHORIZED SIGNATURE: 		DATE: 6/24/2026	

Offer valid for ninety (90) calendar days from date of opening unless otherwise stated here: ____ days.

ACCEPTANCE OF OFFER: If the State accepts any or all parts of this offer, an authorized representative of the Agency shall affix his/her signature to the Vendor's response to this Request for BAFO. The acceptance shall include the response to this BAFO, any provisions and requirements of the original Solicitation which have not been superseded herein, and the North Carolina General Terms and Conditions. These documents shall then constitute the written agreement between the parties. A copy of this acceptance will be forwarded to the successful Vendor(s).

FOR STATE USE ONLY: Offer accept and Contract awarded this date of June 29, 2026, as indicated on the attached certification, by Sarah Lyons
(Authorized Representative of NCDOA – Purchase & Contract)

SUBMISSION INSTRUCTIONS: Vendor shall submit its offer through the Sourcing Tool. Any files submitted shall not be password protected and shall be capable of being copied to other media.

REQUEST FOR BEST AND FINAL OFFER (BAFO):

This request is to solicit a best and final offer from Vendor for Interior, Exterior, Epoxy Paint and Supplies. The offer should integrate the previous response to the Solicitation and any changes listed below. Any individual Vendor may receive a different number of BAFO requests than other Vendors.

NOTE: This Solicitation is still in the evaluation period. During this period and prior to award, possession of the BAFO, original bid response, and accompanying information is limited to personnel of the Issuing Agency and any agencies responsible for participating in the evaluation. Vendors who attempt to gain this privileged information, or to influence the evaluation process (i.e., assist in evaluation), will be in violation of purchasing rules and their offer will not be further evaluated or considered.

BAFO Request:

1. Vendor is requested to complete the attached BAFO Attachment A: Pricing Submittal Workbook to provide their best and final offer for the percentage discount off MSRP.

STATE OF NORTH CAROLINA
DEPARTMENT OF ADMINISTRATION – DIVISION OF PURCHASE AND CONTRACT
Statewide Term Contract

<u>ALL</u> Inquiries regarding this IFB shall be through the Ariba Sourcing Tool. Questions will be received in the Ariba Sourcing Tool (only) based on the schedule in Section 2.4	Invitation for Bid #: DPC-1982134490-SL
	Bids will be publicly opened: May 8, 2026 @ 2:00 PM EST
For Statewide Use of All State Entities	Commodity # and Description: 3121 Paints and Primers and Finishes
STC #: 3121A	

EXECUTION

In compliance with this Invitation for Bid (IFB), and subject to all the conditions herein, the undersigned Vendor offers and agrees to furnish and deliver any or all items upon which prices are bid, at the prices set opposite each item within the time specified herein.

By executing this bid, the undersigned Vendor understands that false certification is a Class I felony and certifies that:

- this bid is submitted competitively and without collusion (G.S. 143-54),
- that none of its officers, directors, or owners of an unincorporated business entity has been convicted of any violations of Chapter 78A of the General Statutes, the Securities Act of 1933, or the Securities Exchange Act of 1934 (G.S. 143-59.2), and
- it is not an ineligible Vendor as set forth in G.S. 143-59.1.

Furthermore, by executing this bid, the undersigned certifies to the best of Vendor's knowledge and belief, that:

- it and its principals are not presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from covered transactions by any Federal or State department or agency.

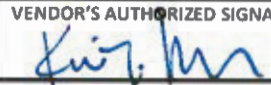
As required by G.S. 143-48.5, the undersigned Vendor certifies that it, and each of its sub-contractors for any Contract awarded as a result of this IFB, complies with the requirements of Article 2 of Chapter 64 of the NC General Statutes, including the requirement for each employer with more than 25 employees in North Carolina to verify the work authorization of its employees through the federal E-Verify system.

As required by Executive Order 24 (2017), the undersigned Vendor certifies will comply with all Federal and State requirements concerning fair employment and that it does not and will not discriminate, harass, or retaliate against any employee in connection with performance of any Contract arising from this solicitation.

G.S. 133-32 and Executive Order 24 (2009) prohibit the offer to, or acceptance by, any State Employee associated with the preparing plans, specifications, estimates for public Contract; or awarding or administering public Contracts; or inspecting or supervising delivery of the public Contract of any gift from anyone with a Contract with the State, or from any person seeking to do business with the State. By execution of this bid response to the IFB, the undersigned certifies, for Vendor's entire organization and its employees or agents, that Vendor are not aware that any such gift has been offered, accepted, or promised by any employees or agents of Vendor's organization.

By executing this bid, Vendor certifies that it has read and agreed to the **INSTRUCTION TO VENDORS** and the **NORTH CAROLINA GENERAL TERMS AND CONDITIONS** incorporated below. These documents can be accessed from the Ariba Sourcing Tool.

Failure to execute/sign bid prior to submittal may render bid invalid and it MAY BE REJECTED. Late bids cannot be accepted.

COMPLETE/FORMAL NAME OF VENDOR: The Sherwin-Williams Company		
STREET ADDRESS: 1 Sherwin Way	P.O. BOX:	ZIP:
CITY & STATE & ZIP: Cleveland, OH 44113	TELEPHONE NUMBER: 2165667422	TOLL FREE TEL. NO:
PRINCIPAL PLACE OF BUSINESS ADDRESS IF DIFFERENT FROM ABOVE (SEE INSTRUCTIONS TO VENDORS ITEM #21):		
PRINT NAME & TITLE OF PERSON SIGNING ON BEHALF OF VENDOR: Kevin McCoy - National Sales Manager - SLED		
VENDOR'S AUTHORIZED SIGNATURE: 	DATE: 4/20/2026	E-MAIL: kevin.j.mccoy@sherwin.com

VALIDITY PERIOD

Offer shall be valid for at least one hundred eighty (180) days from date of bid opening, unless otherwise stated here: _____ days, or if extended by mutual agreement in writing of the parties. Any withdrawal of this offer shall be made in writing, effective upon receipt by the agency issuing this IFB.

BID ACCEPTANCE

If your bid is accepted, all provisions of this IFB, along with the written results of any negotiations, shall constitute the written agreement between the parties ("Contract"). The NORTH CAROLINA GENERAL TERMS AND CONDITIONS are incorporated herein and shall apply. Depending upon the Goods or Services being offered, other terms and conditions may apply, as mutually agreed.

FOR STATE USE ONLY: Offer accepted and Contract awarded on date of June 29, 2026 as indicated,

by Sarah Lyons
(Authorized Representative of Department of Administration, Division of Purchase & Contract)

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1.0 PURPOSE AND BACKGROUND

The Department of Administration (DOA) serves as the business manager for North Carolina State government and provides leadership to State government for the effective, efficient, economical, and equitable delivery of services to the public. The department also aids and services several advocacy programs that serve diverse segments of the State's population that have traditionally been underserved. The Division of Purchase & Contract (P&C) is the strategic force to provide the State's entities with a catalog of Statewide Term Contracts (STC) that provide for an encompassing organized and efficient manner to pool resources to provide goods and services.

The State through the Department of Administration (DOA) Division of Purchase & Contract (P&C) is seeking qualified vendors to establish a Statewide Term Contract to furnish and deliver the State's requirements for Interior, Exterior, Epoxy Paint and Supplies throughout the State of North Carolina, on an "As Needed" basis, if and when ordered by State Departments, Agencies, and Higher Education Institutions during the contract period.

To comply with Governor Cooper's Executive Order 80 (October 2018), North Carolina's Commitment to Address Climate Change and Transition to a Clean Energy Economy, the contract resulting from this solicitation intends to provide sustainability features looking for major third-party paint certifications and labels such as Green Seal, GREENGUARD, Master Painter Institute (MPI), Cradle to Cradle, and USDA BioPreferred Program, per industry standards.

The intent of this Invitation for Bid (hereinafter, "IFB") is to receive pricing from Vendors which will offer savings to the State and confirm, through Vendors' submission of bids, its ability to meet the State's needs for new, unused, and currently produced commercial and institutional quality Paint in the following general categories:

- A. Interior Paint
- B. Exterior Paint
- C. Epoxy Paint
- D. Supplies

The contract resulting from this IFB is mandatory for State departments and most State Agencies, and by State higher education institutions (except under the conditions specified in G.S. 115D-58.14(a) and G.S. 116-13). The Contract may also be utilized, without further competition, by non-mandatory State Agencies and Other Eligible Entities.

North Carolina State Organizations

North Carolina Community Colleges

North Carolina Institutions – UNC System

Bids shall be submitted in accordance with the terms and conditions of this IFB and any addenda issued hereto.

The intent of this solicitation is to award Statewide Term Contract.

1.1 CONTRACT TERM

The Contract shall have an initial term of five (5) years, beginning on the date of final Contract execution (the "Effective Date") or July 1, 2026, whichever is later.

At any time during the contract period the State may conduct an Open Enrollment process by posting a solicitation in the Ariba Sourcing Tool for the purpose of adding new manufacturer(s) to the contract, to provide a wide coverage of Interior and Exterior Paint and Accessories. The awarded Vendors will remain on the contract for the duration of the contract term unless terminated for convenience.

The State reserves the right to extend a contract term after the last active term.

1.2 ESTIMATED SPEND

Based on the historical usage of the STC, the estimated spend for the term of this contract is \$28M.

This amount is not guaranteed and could be more or less than the historical expenditure during the contract period. No maximum or minimum quantities are guaranteed.

2.0 GENERAL INFORMATION

2.1 INVITATION FOR BID DOCUMENT

The IFB is comprised of the base IFB document, any attachments, and any addenda released before Contract award, which are incorporated herein by reference.

2.2 E-PROCUREMENT FEE

ATTENTION: This is an NC eProcurement solicitation facilitated by the Ariba Network. The E-Procurement fee may apply to this solicitation. See paragraph entitled ELECTRONIC PROCUREMENT of the North Carolina General Terms and Conditions.

General information on the E-Procurement Services can be found at: <http://eprocurement.nc.gov/>.

What is the Ariba Network?

The Ariba Network is a web-based platform that serves as a connection point for buyers and vendors. Vendors can log in to the Ariba Network to view purchase orders, respond to electronic requests for quotes, participate in Sourcing Events, and collaborate with buyers on contract documents.

For training on how to use the Sourcing Tool to view solicitations, submit questions, develop responses, upload documents, and submit offers to the State, Vendors should go to the following site:

<http://eprocurement.nc.gov/training/vendor-training>.

2.3 NOTICE TO VENDORS REGARDING IFB TERMS AND CONDITIONS

It shall be the Vendor's responsibility to read the Instructions to Vendors, the North Carolina General Terms and Conditions, all relevant exhibits and attachments, and any other components made a part of this IFB and comply with all requirements and specifications herein. Vendors also are responsible for obtaining and complying with all Addenda and other changes that may be issued in connection with this IFB.

If Vendors have questions, or issues regarding any component within this IFB, those must be submitted as questions in accordance with the instructions in the BID QUESTIONS Section. If the State determines that any changes will be made as a result of the questions asked, then such decisions will be communicated in the form of an IFB addendum. The State may also elect to leave open the possibility for later negotiation and amendment of specific provisions of the Contract that have been addressed during the question-and-answer period.

Other than through the process of negotiations under 01 NCAC 05B.0503, the State rejects and will not be required to evaluate or consider any additional or modified terms and conditions submitted with Vendor's bid. This applies to any language appearing in or attached to the document as part of the Vendor's bid that purports to vary any terms and conditions or Vendors' instructions herein or to render the bid non-binding or subject to further negotiation. Vendor's bid shall constitute a firm offer that shall be held open for the period required herein ("Validity Period" above).

The State may exercise its discretion to consider Vendor proposed modifications. By execution and delivery of this IFB Response, the Vendor agrees that any additional or modified terms and conditions, whether submitted purposely or inadvertently, shall have no force or effect, and will be disregarded unless expressly agreed to during negotiations and incorporated by way of a Best and Final Offer (BAFO). Noncompliance with, or any attempt to alter or delete, this paragraph shall constitute sufficient grounds to reject Vendor's bid as nonresponsive.

2.4 IFB SCHEDULE

The table below shows the *intended* schedule for this IFB. The State will make every effort to adhere to this schedule.

Event	Responsibility	Date and Time
Issue IFB	State	April 8, 2026
Hold Pre-Bid Conference	State	April 13, 2026 @ 10:00 AM EST (See Section 2.5 for meeting information)
Submit Written Questions	Vendor	April 20, 2026 @ 5:00 PM EST
Provide Responses to Questions	State	April 30, 2026
Submit Bids	Vendor	May 8, 2026 @ 2:00 PM EST Microsoft Teams meeting Join: https://teams.microsoft.com/meet/24848849037830?p=EkZVySVKCTJLD8FsKa Meeting ID: 248 488 490 378 30 Passcode: Ud2Bk2CS Need help? System reference Dial in by phone +1 984-204-1487,,783752173# United States, Raleigh Find a local number Phone conference ID: 783 752 173# Join on a video conferencing device Tenant key: ncgov@m.webex.com Video ID: 115 376 774 7 More info
Intended Contract Award	State	July 1, 2026

2.5 PRE-BID CONFERENCE

Urged and Cautioned Pre-Bid Conference

Date: April 13, 2026
Time: 10:00 AM EST
Location: **Microsoft Teams meeting**
Join: <https://teams.microsoft.com/meet/23864187365811?p=7JKrR9EGvmqCHOscwb>
Meeting ID: 238 641 873 658 11
Passcode: EY6mg3PZ

[Need help?](#) | [System reference](#)

Dial in by phone
[+1 984-204-1487,,22711044#](#) United States, Raleigh
[Find a local number](#)
Phone conference ID: 227 110 44#

Join on a video conferencing device

Tenant key: ncgov@m.webex.com

Video ID: 115 112 609 9

More info

Contact: Sarah Lyons

Contact #: 984-236-0217

Instructions: Vendor representatives are URGED and CAUTIONED to attend pre-bid conference and apprise themselves of the conditions and requirements which will affect the performance of the work called for by this IFB. A non-mandatory pre-bid conference is scheduled for this IFB. Submission of a bid shall constitute sufficient evidence of Vendor's compliance and no allowance will be made for unreported conditions which a prudent Vendor would recognize as affecting the performance of the work called for in this IFB.

Vendor is cautioned that any information released to attendees during the pre-bid conference and which conflicts with, supersedes, or adds to requirements in this IFB, must be confirmed by written addendum before it can be considered as a part of this IFB and any resulting contract.

2.6 BID QUESTIONS

Upon review of the IFB documents, Vendors may have questions to clarify or interpret the IFB in order to submit the best bid possible. To accommodate the Bid Questions process, Vendors shall submit any such questions by the "Submit Written Questions" date and time provided in the IFB SCHEDULE Section above, unless modified by Addendum.

Questions related to the content of the solicitation, or the procurement process should be directed to the person on the title page of this document via the Sourcing Tool's message board by the date and time specified in the IFB SCHEDULE Section of this IFB. Vendors will enter "IFB # DPC-1982134490-SL – Questions" as the subject of the message. Question submittals should include a reference to the applicable IFB section. This is the only manner in which questions will be received.

Questions or issues related to using the Sourcing Tool itself can be directed to the North Carolina eProcurement Help Desk at 888-211-7440, Option 2. Help Desk representatives are available Monday through Friday from 7:30 AM ET to 5:00 PM EST.

Questions received prior to the submission deadline date, the State's response, and any additional terms deemed necessary by the State will be posted in the Sourcing Tool in the form of an addendum and shall become an Addendum to this IFB. No information, instruction or advice provided orally or informally by any State personnel, whether made in response to a question or otherwise in connection with this IFB, shall be considered authoritative or binding. Vendors shall rely *only* on written material contained in an Addendum to this IFB.

2.7 BID SUBMITTAL

IMPORTANT NOTE: This is an absolute requirement. Late bids, regardless of cause, will not be opened or considered, and will be automatically disqualified from further consideration. Vendor shall bear the sole risk of late submission due to unintended or unanticipated delay. It is the Vendor's sole responsibility to ensure its bid has been received as described in this IFB by the specified time and date of opening. Failure to submit a bid in strict accordance with instructions provided shall constitute sufficient cause to reject a Vendor's bid(s). Solicitation responses are subject to Sealed Bidding requirements.

Vendor's bids for this procurement must be submitted through the Sourcing Tool. For training on how to use the Sourcing Tool to view solicitations, submit questions, develop responses, upload documents, and submit offers to the State, Vendors should go to the following site: <https://eprocurement.nc.gov/training/vendor-training>.

Questions or issues related to using the Sourcing Tool itself can be directed to the North Carolina eProcurement Help Desk at 888-211-7440, Option 2. Help Desk representatives are available Monday through Friday from 7:30 AM EST to 5:00 PM EST.

Tips for Using the Sourcing Tool

1. Vendors should review available training and confirm that they are able to access the Sourcing Event, enter responses, and upload files well in advance of the date and time response are due to allow sufficient time to seek assistance from the North Carolina eProcurement Help Desk.
2. Vendors may submit their responses early to make sure there are no issues, and then submit a revised response any time prior to the response due date and time. The State will only review the most recent response.
3. Vendors should respond to all relevant sections of the Sourcing Event. Certain questions or items are required in order to submit a response and are denoted with an asterisk. The Sourcing Tool will not allow a response to be submitted unless all required items are completed. The Sourcing Tool will provide error messages to help identify any required information that is missing when response is submitted.
4. Simply saving your response in the Sourcing Tool is not the same as submitting your response to the State. Vendors should make sure they complete the submission process and receive a message that their response was successfully submitted.
5. **Only Bids submitted through the Content Section of the Ariba Sourcing Event will be considered. Bids submitted through the Message Board will not be accepted or considered for award.**

2.8 BID CONTENTS

Vendors shall provide responses to all questions and complete all attachments for this IFB that require the Vendor to provide information and upload them to the Sourcing Event in the Sourcing Tool. Vendor may not be able to submit its response in the Sourcing Tool unless all required items are addressed. Vendors shall provide authorized signatures where requested. Failure to provide all required items, or Vendor's submission of incomplete items, may result in the State rejecting Vendor's bid, in the State's sole discretion.

Vendors shall upload the following items and attachments in the Sourcing Tool:

- a) Vendors should submit a Cover Letter, that includes the following: (i) a statement that confirms that the Vendor has read the IFB in its entirety, including all links, and all Addenda released in conjunction with the IFB; (ii) a statement that Vendor agrees to perform in accordance with the scope of work, requirements, and specifications contained herein; and (iii) Vendor's agreement to comply with all instructions, terms and conditions, and attachments.
- b) Title Page: Include the company name, address, phone number and authorized representative along with the Bid Number.
- c) Completed and signed version of EXECUTION PAGES, along with the body of the IFB.
- d) Signed receipt pages of any addenda released in conjunction with this IFB, if required to be returned.
- e) Vendor Response addressing all Specifications of this IFB to include the following sections:
 - *Section 4.0 Requirements*
 - i. *4.3 Order Channel and Payment Method, Attachment Response in Sourcing Tool*
 - ii. *4.4 Additional Savings Offers/Rebates (if applicable), Response in Attachment A*
 - iii. *4.7 Delivery, Fill In*
 - iv. *4.14 Retail Sales Establishments (if applicable), Check Boxes and Response in Attachment A*
 - v. *4.15 Authorized Dealers (if applicable), Check Boxes and Response in Attachment A*
 - vi. *4.17 Vendor's Published Catalog and Lists, Attachment Response in Sourcing Tool or Complete in Attachment A*
 - vii. *4.26 Secretary of State Registration, Check Box and Fill In*
 - *Section 5.0 Specifications*

i. 5.3 Deviations (if applicable), Fill In

- *Section 6.0 Contract Administration*

i. Section 6.1 Contract Manager and Customer Service Contacts (Fill In)

ii. Section 6.2.3 Catalog Solution Option (Check Box)

- f) Completed version of ATTACHMENT A: PRICING WORKBOOK
- g) Completed and signed version of ATTACHMENT D: HUB SUPPLEMENTAL VENDOR INFORMATION
- h) Completed and signed version of ATTACHMENT E: CUSTOMER REFERENCE FORM
- i) Completed and signed version of ATTACHMENT F: LOCATION OF WORKERS UTILIZED BY VENDOR
- j) Completed and signed version of ATTACHMENT G: CERTIFICATION OF FINANCIAL CONDITION
- k) Completed and signed version of CERTIFICATION FOR CONTRACTS, GRANTS, LOANS, AND COOPERATIVE AGREEMENTS and OMB STANDARD FORM LLL
- l) Completed ATTACHMENT I: VENDOR SUSTAINABILITY EFFORTS

2.9 ALTERNATE BIDS

Unless provided otherwise in this IFB, Vendor may submit alternate bids for comparable Goods, various methods or levels of Service(s), or that propose different options. Alternate bids must specifically identify the IFB requirements and advantage(s) addressed by the alternate bid. Each bid must be for a specific set of Goods and must include specific pricing. Each bid must be complete and independent of other bids offered. If a Vendor chooses to respond with various offerings, Vendor shall follow the specific instructions for uploading Alternate Bids in the Sourcing Tool.

2.10 DEFINITIONS, ACRONYMS, AND ABBREVIATIONS

Relevant definitions for this IFB are provided in 01 NCAC 05A .0112 and in the Instructions to Vendors found Sourcing Tool, which are incorporated herein by this reference.

Retail Sales Establishment: For the purpose of this IFB, Retail Sales Establishments are defined as any facility that the Vendor uses to warehouse and/or sell merchandise covered under this contract and at which the Vendor conducts regular business transactions at either the retail or wholesale level.

3.0 METHOD OF AWARD AND BID EVALUATION PROCESS

3.1 METHOD OF AWARD

North Carolina G.S. 143-52 provides a general list of criteria the State shall use to award contracts, as supplemented by the additional criteria herein. The Goods or Services being procured shall dictate the application and order of criteria; however, all award decisions shall be in the State's best interest.

Percentage Off Manufacturer Suggested Retail Price (MSRP)

All responsive bids will be reviewed, and award or awards will be based on the responsive bids(s) to provide the estimated requirements as to breadth of items in each category offered, highest percentage discount offered off the most recently published Manufacturer Standard Retail Price (MSRP) List, quantity, quality, delivery, service, and/or geographical coverage, to include any required verifications set out herein such as but not limited to past performance, references, and financial documents.

It is the State's intent to have multiple manufacturers represented in each category. In the event that two (2), or more Vendors offer the same manufacturer's product(s), it is the intent of the State to make an award to the Vendor with the most complete offering per category, and highest percentage discount offered off MSRP List for a particular manufacturer's product(s).

Products offered must currently be available on the manufacturer's most recently published MSRP. **Submission of price schedules developed specifically for this Bid WILL result in disqualification from award consideration.**

While the intent of this IFB is to award a Contract(s) to multiple Vendors, the State reserves the right to make separate awards to different Vendors for one or more line items, to not award one or more line items or to cancel this IFB in its entirety without awarding a Contract, if it is considered to be most advantageous to the State to do so.

The State reserves the right to waive any minor informality or technicality in bids received.

3.2 CONFIDENTIALITY AND PROHIBITED COMMUNICATIONS DURING EVALUATION

While this IFB is under evaluation, the responding Vendor, including any subcontractors and suppliers, is prohibited from engaging in conversations intended to influence the outcome of the evaluation. See the Paragraph of the Instructions To Vendors entitled COMMUNICATIONS BY VENDORS.

Each Vendor submitting a bid to this IFB, including its employees, agents, subcontractors, suppliers, subsidiaries and affiliates, is prohibited from having any communications with any person inside or outside the using agency; issuing agency; other government agency office or body (including the procurement lead named above, any department secretary, agency head, members of the General Assembly and Governor's office); or private entity, if the communication refers to the content of Vendor's proposal or qualifications, the content of another Vendor's proposal, another Vendor's qualifications or ability to perform a resulting contract, and/or the transmittal of any other communication of information that could be reasonably considered to have the effect of directly or indirectly influencing the evaluation of proposals, the award of a contract, or both.

Any Vendor not in compliance with this provision shall be disqualified from evaluation and award. A Vendor's proposal may be disqualified if its subcontractor and/or supplier engage in any of the foregoing communications during the time that the procurement is active (*i.e.*, the issuance date of the procurement until the date of contract award or cancellation of the procurement). Only those discussions, communications or transmittals of information authorized or initiated by the issuing agency for this IFB or inquiries directed to the procurement lead named in this IFB regarding requirements of the IFB (prior to proposal submission) or the status of the award (after submission) are excepted from this provision.

3.3 BID EVALUATION PROCESS

Only responsive submissions will be evaluated.

The State will conduct an evaluation of responsive Bids, as follows:

Bids will be received according to the method stated in the Bid Submittal section above.

All bids must be received by the issuing agency not later than the date and time specified in the IFB SCHEDULE Section above, unless modified by Addendum. Vendors are cautioned that this is a request for offers, not an offer or request to contract, and the State reserves the unqualified right to reject any and all offers at any time if such rejection is deemed to be in the best interest of the State.

At the date and time provided in the IFB SCHEDULE Section above, unless modified by Addendum, the bids from each responding Vendor will be opened publicly and all offers (except those that have been previously withdrawn, or voided bids) will be tabulated. The tabulation shall be made public at the time it is created. When negotiations after receipt of bids is authorized pursuant to G.S. 143-49 and 01 NCAC 05B.0503, only the names of offerors and the Goods and Services offered shall be tabulated at the time of opening. Cost and price shall become available for public inspection at the time of the award. Interested parties are cautioned that these costs and their components are subject to further evaluation for completeness and correctness and therefore may not be an exact indicator of a Vendor's pricing position.

At their option, the evaluators may request oral presentations or discussions with any or all Vendors for clarification or to amplify the materials presented in any part of the bid. Vendors are cautioned, however, that the evaluators are not required to request

presentations or other clarification—and often do not. Therefore, all bids should be complete and reflect the most favorable terms available from the Vendor. Prices of bid cannot be altered or modified as part of a clarification.

Bids will generally be evaluated, based on completeness, content, cost, and responsibility of the Vendor to supply the requested Goods and Services. Specific evaluation criteria are listed in Section 3.1 METHOD OF AWARD.

Upon completion of the evaluation process, the State will make Award(s) based on the evaluation and post the award(s) to **the electronic Vendor Portal (eVP)**, <https://evp.nc.gov>, under the IFB number for this solicitation. Award of a contract to one Vendor does not mean that the other bids lacked merit, but that, all factors considered, the selected bid was deemed most advantageous and represented the best value to the State.

The State reserves the right to negotiate with one or more Vendors, or to reject all original offers and negotiate with one or more sources of supply that may be capable of satisfying the requirement, and in either case to require Vendor to submit a Best and Final Offer (BAFO) based on discussions and negotiations with the State.

3.4 PERFORMANCE OUTSIDE THE UNITED STATES

Vendor shall complete **ATTACHMENT F: LOCATION OF WORKERS UTILIZED BY VENDOR**. In addition to any other evaluation criteria identified in this IFB, the State may also consider, for purposes of evaluating proposed or actual contract performance outside of the United States, how that performance may affect the following factors to ensure that any award will be in the best interest of the State:

- a) Total cost to the State
- b) Level of quality provided by the Vendor
- c) Process and performance capability across multiple jurisdictions
- d) Protection of the State's information and intellectual property
- e) Availability of pertinent skills
- f) Ability to understand the State's business requirements and internal operational culture
- g) Particular risk factors such as the security of the State's information technology
- h) Relations with citizens and employees
- i) Contract enforcement jurisdictional issues

3.5 INTERPRETATION OF TERMS AND PHRASES

This IFB serves two functions: (1) to advise potential Vendors of the parameters of the solution being sought by the State; and (2) to provide (together with other specified documents) the terms of the contract resulting from this procurement. The use of phrases such as "shall," "must," and "requirements" are intended to create enforceable contract conditions. In determining whether bids should be evaluated or rejected, the State will take into consideration the degree to which Vendors have proposed or failed to propose solutions that will satisfy the State's needs as described in the IFB. Except as specifically stated in the IFB, no one requirement shall automatically disqualify a Vendor from consideration. However, failure to comply with any single requirement may result in the State exercising its discretion to reject a bid in its entirety.

4.0 REQUIREMENTS

This Section lists the requirements related to this IFB. By submitting a bid, the Vendor agrees to meet all stated requirements in this Section, as well as any other specifications, requirements, and terms and conditions stated in this IFB. If a Vendor is unclear about a requirement or specification or believes a change in a requirement would allow for the State to receive a better bid, the Vendor is encouraged to submit these items in the form of a question during the question and answer period in accordance with the Bid Questions Section above.

4.1 PRICING

Bid price shall constitute the total cost to the State for delivery fully assembled and ready for use, including all applicable charges for shipping, delivery, handling, administrative and other similar fees. Complete ATTACHMENT A: PRICING WORKBOOK and upload in the Sourcing Tool. The pricing provided in ATTACHMENT A, or resulting from any negotiations, is incorporated herein and shall become part of any resulting contract.

The Vendor will demonstrate reasonableness of price by offering the Percentage Discount to North Carolina that is the same or better than provided in a current contract to similarly situated governmental entities (i.e. other State contracts, GSA, NASPO ValuePoint, Veteran's Administration, Department of Defense or other governmental entities). If the Vendor is unable to offer the Percentage Discount to NC that is the same or better than given to other similarly situated governmental entities, Vendor shall include with the response a brief explanation as to why they are unable to do so. The State reserves the right to request further information such as copies of other governmental contracts, to determine the reasonableness of the price offered.

4.1.1 Import Tariff Temporary Surcharge

Pricing shall be exclusive of any pending tariffs or temporary tariff surcharge. Vendor may request a temporary tariff surcharge in ATTACHMENT A: PRICING SUBMITTAL WORKBOOK as a charge separate from the contract price. Any temporary tariff surcharge(s) associated with purchases shall be provided by way of a percentage tariff surcharge. All tariff surcharges proposed are intended to be temporary and based on current tariff implications specific to related commodities with evidence of submitted documentation of affected MSRP products. Vendor understands that the agency may request additional justification. Any temporary tariff surcharge percentage will be negotiated and mutually agreed upon. The state is not obligated to accept any proposed import tariff surcharge. Proposed tariff surcharges may be used as a factor for evaluation and award.

4.2 ESTIMATED QUANTITIES

The quantities indicated herein are annual estimates only and are provided for informational purposes based on the anticipated usage during the previous five (5) year period. No maximum or minimum quantities are guaranteed. It shall be understood and agreed that the State may purchase more or less than the estimated quantities during the contract period. The State reserves the right to increase or decrease the quantities as needed. The State shall not be obligated to purchase more than its normal requirements. The State will be responsible only for items requested and received.

4.3 ORDER CHANNEL AND PAYMENT METHOD

The State expects the vast majority of orders to be submitted electronically through the State's E-Procurement System. However, the State recognizes that orders may be placed at times through alternate channels such as by phone, through email, or in person and that buyers may also utilize, at times, a procurement card (State credit card) as a method of payment. Regardless of the order channel or payment method, the State shall receive Contract pricing when purchasing Contract items from the Vendor.

In a separate document, Vendors must outline procedures that allow Buyers to receive contract pricing when placing orders outside the online punch-out or line-item catalog, including orders made by phone, email, or in person at Retail Sales Establishments or Authorized Dealers. These procedures should specify what information Buyers must provide to ensure correct pricing and accurate order reporting, and they must account for use by other eligible entities as well as State Agencies and Community Colleges.

Vendors must describe complete processes for both walk-in and pick-up orders. Walk-in procedures should explain how customer orders are received, validated, fulfilled, recorded, and how out-of-stock situations are handled. Pick-up order procedures must address order confirmation, customer notifications, identity verification requirements, preparation and staging timelines, packaging and labeling standards, documentation of completed transactions, and contingency plans for unclaimed or incorrect pick-ups.

If a Vendor uses Authorized Dealers, they must also provide how eligible customers will receive contract pricing through these dealers, how orders will be tracked and reported, and how customer eligibility will be verified.

4.4 ADDITIONAL SAVINGS OFFERS/REBATES

This component of the Pricing Response is optional, but the State encourages Vendors to provide additional financial incentives/rebates, if possible, within the scope of this IFB, that will benefit the State. These additional incentives could include, but are not limited to additional discounts based on total spend volumes, tier pricing, rebates, additional discounts by manufacturer, limited-time promotional discounts, etc. Additional Discount Offers shall be in addition to the discounts Vendor offers as a List Item Price. Additional Discount Offers should be provided in ATTACHMENT A: PRICING WORKBOOK.

Additional Discounts: As part of the pricing submittal, Vendors are being requested to propose an additional percentage discount which would be applied to all orders for the remainder of the contract term if and when the total orders against the contract exceed the provided amount, at any point during the life of the contract. Orders from all entities utilizing this contract will count toward the contract volume discount threshold.

Rebates: If a rebate is offered, it will be based on reported sales, on a quarterly basis (see Section 6.5 QUARTERLY REPORTS). The Vendor shall submit the rebate amount due by check with the "Contracts Number," "Report Amount," and "Report Period" on either the check stub or other remittance materials. The payment shall be made by check as described herein.

Checks shall be payable to: NCDOA, Division of Purchase & Contract

Checks shall be mailed to: NCDOA, Division of Purchase & Contract, Contract Manager
1305 Mail Service Center
Raleigh, NC 27699

All discounts in Vendor's bid shall remain in effect for the entire contract period and shall not be decreased. However, the discount may be increased, and any such increase shall remain in effect for the remainder of the contract period and any subsequent extensions. Volume or tier discounts, if offered, shall apply to purchase orders placed for delivery to the same location. Vendors may provide volume or tier discounts to orders that include multiple delivery points from the same agency.

The State reserves the right to accept or reject all or part of the proposed Additional Discount Offers as part of a Vendor's Total Price Submittal Value. The State has sole discretion to not assign value to Vendor's proposed Additional Discount Offers which the State cannot quantify or to give only partial value for Additional Discount Offers. Vendors may offer the State additional discounts using the Additional Discount Offers within ATTACHMENT A: PRICING SUBMITTAL WORKBOOK.

4.5 PRODUCT IDENTIFICATION

SUITABILITY FOR INTENDED USE

Vendors are requested to offer only items directly complying with the specifications herein or comparable items which will provide the equivalent capabilities, features and diversity called for herein. The State reserves the right to evaluate all bids for suitability for the required use and to award the one best meeting requirements and considered to be in the State's best interest.

4.6 TRANSPORTATION AND IDENTIFICATION

The Vendor shall deliver Free-On-Board (FOB) Destination to any requested location within the State of North Carolina with all transportation costs and fees included in the total bid price.

When an order is placed using a purchase order, the purchase order number shall be shown on all packages and shipping manifests to ensure proper identification and payment of invoices. If an order is placed without using a purchase order, such as via phone, the Buyer's name shall be show on all packages. A complete packing list shall accompany each shipment. Vendors shall not ship any products until they have received an order.

4.7 DELIVERY

The Vendor shall deliver Free-On-Board (FOB) Destination Statewide.

The successful Vendor shall complete the delivery to ordering locations throughout the State for items in Categories A-D for Interior, Exterior, Epoxy Paint and Accessories within **four (4) business days** after receipt of purchase order, unless otherwise stated here: _____ days.

The State reserves the right to consider delivery schedules offered as a factor in the award of the contract.

The Successful Vendor shall deliver ordered items after receipt of purchase order within the time specified. All deliveries shall be made to the location specified by the Buyer in the Purchase Order. The specified location may include a loading dock or area inside a building.

A successful Vendor shall furnish all necessary transportation, materials, and supplies as may be required to deliver ready for owner's use.

4.8 ON-TIME DELIVERY RATE

The Vendor shall maintain an on-time shipment rate of at least 95% of orders being shipped within delivery terms. On-time shipment is defined as shipping all ordered items to the receiving point designated by the Buyer within the shipping time required in Section 4.6 DELIVERY. The on-time shipping rate is calculated using the following formula:

Shipment Timing	Percent On-Time Shipment Rate
Section 4.7 Four (4) Business Days	95%

$$(\text{Number of On-Time Order Shipments}) / (\text{Total Number of Orders}) \times 100\% = \text{On-Time Shipment Rate}$$

 Note: On-Time Shipment Rate will be rounded to the nearest whole percent.

NOTE: An order will not be considered shipped until all items in the order have been shipped to the State. This includes all shipments required to complete a given order. Therefore, the "Total Number of Orders" is equal to the total number of orders received, subtracting any orders that are cancelled by the State prior to shipment. If the Vendor makes multiple shipments to fill a single order, the shipment is not considered complete until all items have been shipped. Once all items have been shipped the order will be considered either "On-Time" or "Late". Vendor shall not cancel or require that the State cancel any partial order or item considered "back-ordered" due to shipment delay unless requested to do so by the State, nor engage in any process or activity with an effect of inflating the actual On-Time Shipment Rate without prior written authorization from the State.

4.9 MINIMUM ORDERS

There shall be no minimum order for this contract.

4.10 DEFECTIVE PRODUCTS

In the event a product is found to be defective, Vendor agrees to replace the item immediately, within the same delivery time frame at no additional charge to the State.

4.11 PRODUCT RECALL

Vendor expressly assumes full responsibility for prompt notification to the Contract Manager at the State's Division of Purchase & Contract of any product recall in accordance with the applicable State or Federal regulations. The Vendor shall support the Contract Manager in necessary follow-up with State entities that have purchased recalled products to replace, at no cost to the State, any such products promptly.

4.12 OUT-OF-STOCK AND BACK-ORDERS

The Vendor shall notify the Buyer when one or more items in an order cannot be delivered within the time specified. After notification to Buyer by Vendor of a fulfillment delay of one or more items in the order, the Buyer may cancel undelivered items within an order, or an order in its entirety, without penalty or charge, to the extent that the notice of cancellation occurs before Buyer is notified that the delayed item or other cancelled items in the order have shipped.

4.13 QUALITY ACCEPTANCE INSPECTION

It is the responsibility of the receiving Buying Entity to inspect all materials, supplies and equipment upon delivery to ensure compliance with the Contract requirements and specifications.

INVOICES MAY NOT BE PAID BY THE USING AGENCY UNTIL AN INSPECTION HAS OCCURRED, AND THE GOODS ACCEPTED.

4.14 RETAIL SALES ESTABLISHMENTS

An awarded Vendor may utilize retail sales establishments to participate as a distribution source for the Vendor. If vendor utilizes retail sales establishments to participate as a distribution source, Vendor shall provide a list of all retail sales establishments within the State of North Carolina by completing the tab labeled "OPTIONAL – Retail Stores Est" in ATTACHMENT A: PRICING SUBMITTAL WORKBOOK. The list of retail sales establishments should include, at a minimum, the name of the establishment, the address of the establishment, and the customer service phone number and email address of the establishment.

Will Vendor maintain Retail Sales Establishments: Yes ☒ No ☐

List of Retail Sales Establishments provided: Yes ☒ No ☐

Modifications in Retail Sales Establishments List

If a Vendor has retail sales establishments to furnish and deliver goods in the Contract, post-award requests to add, delete or modify retail sales establishment information must be submitted to P&C's Contract Manager for prior approval.

4.15 AUTHORIZED DEALERS

An awarded Vendor may utilize approved, Authorized Dealers, to participate as alternate distribution sources for the Vendor. Authorized Dealers may be added at any time during the contract term at the discretion of the Vendor, provided that they agree to comply with all terms and conditions of the awarded contract, with no set minimum or maximum number of Authorized Dealers that may be approved. Such participation is subject to the following conditions:

Designation of Authorized Dealer(s)

Vendor shall specify whether orders must be placed directly with Vendor or may be placed directly with Authorized Dealer(s). If vendor utilizes authorized dealers to participate as a distribution source for the Vendor, Vendor shall provide a list of all authorized dealers within the State of North Carolina by completing the tab labeled "OPTIONAL – Authorized Dealers" in ATTACHMENT A: PRICING SUBMITTAL WORKBOOK. The list of authorized dealers should include, at a minimum, the name of the authorized dealer, the address of the authorized dealers, and the customer service phone number and email address of the authorized dealers. P&C will require a vendor registration process for all Vendors recommended for contract award and their authorized dealers through the E-Procurement System. Authorized Dealers must register as an e-Procurement vendor with the State of North Carolina upon contract award and must comply with all terms and conditions of this IFB. Vendors and authorized dealers can register through the electronic Vendor Portal here: <https://evp.nc.gov/>. Awarded Vendors remain responsible for contract compliance by its Authorized Dealers, and neither an order placed with, or items delivered by, a Vendor's Authorized Dealer shall relieve the Vendor from any obligation under this contract.

Will Vendor maintain Authorized Dealers: Yes ☐ No ☒

List of Authorized Dealers provided: Yes ☐ No ☒

State of North Carolina

Store # (4)	Store # (6)	District	Zone	Pod	State	Store Name	Phone	Manager	Manager Email	Address	City	Zip	County	Store Type	Fax	Mission Code	Store Cell Phone
1036	721036	3113	02	07	NC	KERNERSVILLE WINSTON SALEM	(336) 582-7223	JOHN CREIDER	Doug.D.Creider@sherwin.com	1560 GLENN CENTER DR	KERNERSVILLE	27284 0046	FORSYTH	US	3365827227	2	
1092	721092	3104	07	11	NC	WENDELL	(919) 822-7976	SARAH WISNOM	Sarah.E.Wisnom@sherwin.com	6030 TAYLOR RD	WENDELL	27591	WAKE	US	9198227980	2	
1096	721096	3105	01	02	NC	CHARLOTTE AYRSLEY	(980) 938-7897	JUAN MALDONADO	juan.m.maldonado@sherwin.com	2324 WHITEHALL PARK DR	CHARLOTTE	28273 6097	MECKLENBURG	US	9809387901	2	
1109	721109	3105	04	06	NC	CHARLOTTE MOUNTAIN ISLAND	(980) 277-6103	BRITTANY VAN LIEU	Brittany.Van.Lieu@sherwin.com	11120 MOUNT HOLLY RD	CHARLOTTE	28214	MECKLENBURG	US	9802776107	2	
1132	721132	3105	04		NC	GASTONIA COMMERCIAL	(980) 238-5170	BREANNE DARBY	Breanne.R.Darby@sherwin.com	1681 DELTA DR	GASTONIA	28052 5446	GASTON	US	9802385174	4A	
2018	702018	3129	01	02	NC	WAYNESVILLE	(828) 456-9001		Austin.M.Cole1@sherwin.com	187 WAYNESVILLE PLZ	WAYNESVILLE	28786 2993	HAYWOOD	US	8284564853	2	2163147753
2020	702020	3104	02	04	NC	CARY	(919) 469-8530	JUAN PELAGIO	Juan.R.Pelagio@sherwin.com	992 KILDAIRE FARM RD	CARY	27511 3923	WAKE	US	9194698445	2	9192390315
2039	722039	3105	05	09	NC	CONCORD MILLS	(704) 548-8407	ALEXANDRA FITZ-GERALD	Alexandra.Fitz-Gerald@sherwin.com	8925 CHRISTENBURY PKWY	CONCORD	28027 0173	CABARRUS	US	7045488410	2	7043051951
2058	702058	3129	01	03	NC	FOREST CITY	(828) 245-6451	MATTHEW OAKLEY	Matthew.P.Oakley@sherwin.com	656 W MAIN ST # C	FOREST CITY	28043 2819	RUTHERFORD	US	8282489765	2	7044660567
2148	702148	3104	01	01	NC	DURHAM	(919) 479-6068	SHYDEIK WOOD	Shydeik.K.Wood@sherwin.com	5008 N ROXBORO ST	DURHAM	27704 1418	DURHAM	US	9194718625	2	9842431844
2156	702156	3104	07	12	NC	HENDERSON	(252) 438-4595	LARRY WOODS	Larry.Woods@sherwin.com	887 S BECKFORD DR	HENDERSON	27536 5910	VANCE	US	2524920552	2	2525530926
2164	702164	3105	05	08	NC	CHARLOTTE-ALBEMARLE	(704) 537-6660	BRENDA PORTILLO	Brenda.S.Portillo@sherwin.com	6512 ALBEMARLE RD	CHARLOTTE	28212 3818	MECKLENBURG	US	7045353868	5C	7044120518
2168	702168	3113	02	04	NC	LEXINGTON	(336) 249-0141	JAMES HUTCHINS	James.K.Hutchins@sherwin.com	825 S MAIN ST	LEXINGTON	27292 3150	DAVIDSON	US	3362493045	2	2166727687
2169	702169	3105	01	01	NC	CHARLOTTE-SELWYN CORNERS	(704) 377-7087	JOHAN MORALES	johan.morales@sherwin.com	2823 SELWYN AVE STE G	CHARLOTTE	28209 1755	MECKLENBURG	US	7043777941	2	7045165521
2175	702175	3118	03	06	NC	LAURINBURG	(910) 276-2030	HOWARD JONES	Howard.L.Jones@sherwin.com	1664 S MAIN ST	LAURINBURG	28352 5404	SCOTLAND	US	9102762031	2	9105044696
2185	702185	3113	01	01	NC	GREENSBORO-COLLEGE RD	(336) 292-8131	JOHN RADEBAUGH	john.f.radebaugh@sherwin.com	603A COLLEGE RD	GREENSBORO	27410 4101	GUILFORD	US	3362921647	2	2169528502
2187	702187	3129	03	04	NC	MORGANTON	(828) 433-9720	EVAN BENNETT	Evan.Bennett@sherwin.com	243 AVERY AVE	MORGANTON	28655 3102	BURKE	US	8284335405	2	2169568930
2188	702188	3113	01	01	NC	GREENSBORO-GATE CITY BLVD	(336) 292-2966	MICHAEL LAWRENCE	michael.lawrence@sherwin.com	4210 W GATE CITY BLVD	GREENSBORO	27407 2952	GUILFORD	US	3362924274	2	3365806340
2190	702190	3129	01	03	NC	ASHEVILLE-SKYLAND	(828) 684-5183	JORDAN RAFFONE	Jordan.J.Raffone@sherwin.com	1913 HENDERSONVILLE RD	ASHEVILLE	28803 2104	BUNCOMBE	US	8286845185	2	8284586876
2200	702200	3105	02	03	NC	MATTHEWS	(704) 847-5120	RICHARD FORSYTHE	Richard.T.Forsythe@sherwin.com	1623 MATTHEWS MINT HILL RD	MATTHEWS	28105 4652	MECKLENBURG	US	7048411096	2	7042904484
2202	702202	3530			NC	GREENSBORO FC CTR	(336) 274-5030	JUSTUS ANTON	justus.a.anton@sherwin.com	171 BLUE BELL RD	GREENSBORO	27406 5301	GUILFORD	US	3362741392	4F	3364104100
2203	702203	3105	04	06	NC	SHELBY	(704) 481-8633	ANDREW LEFLER	Andrew.W.Lefler@sherwin.com	1446 E DIXON BLVD	SHELBY	28152 6846	CLEVELAND	US	7044818678	2	7042975732
2204	702204	3104	02	04	NC	APEX	(919) 387-9159	PAIGE STATHAM	Paige.H.Statham@sherwin.com	1806 LAURA DUNCAN RD	APEX	27523 1564	WAKE	US	9193870375	2	9192187301

Store # (4)	Store # (6)	District	Zone	Pod	State	Store Name	Phone	Manager	Manager Email	Address	City	Zip	County	Store Type	Fax	Mission Code	Store Cell Phone
2207	702207	3113	03	06	NC	WINSTON-SALEM	(336) 924-0948	JASON SANCHEZ	Jason.Sanchez@sherwin.com	3655 REYNOLDA RD	WINSTON SALEM	27106 2229	FORSYTH	US	3369240907	2	3364091445
2214	702214	3105	01		NC	PINEVILLE-COMMERCIAL	(704) 670-9053	LEON RUDNICK	leon.o.rudnick@sherwin.com	515 N POLK ST	PINEVILLE	28134 8563	MECKLENBURG	US	7046709057	4A	7044308582
2218	702218	3104	03	06	NC	RALEIGH-CAPITAL BLVD	(919) 876-5413	DESHAUN MCFADDEN	Deshaun.Mcfadden@sherwin.com	3910 CAPITAL BLVD	RALEIGH	27604 3412	WAKE	US	9198765908	2	9192182693
2219	702219	3105	05	08	NC	CHARLOTTE-PECAN AVE	(704) 377-1236	WILLIAM YOUNG	William.G.Young@sherwin.com	1218 GORDON ST	CHARLOTTE	28205 5024	MECKLENBURG	US	7043771239	2	7043157683
2229	702229	3113	02	07	NC	KERNERSVILLE	(336) 993-0282	KRISTINA PLYMALE	Savannah.Renas@sherwin.com	936 NC HIGHWAY 66 S	KERNERSVILLE	27284 3133	FORSYTH	US	3369936271	2	3365012963
2236	702236	3530			NC	CHARLOTTE FC CTR	(704) 596-0330	CARLOS MARTINEZ	Carlos.Martinez1@sherwin.com	6030 AIRPORT DR STE 300	CHARLOTTE	28208 5748	MECKLENBURG	US	7045962050	4F	9804459561
2243	702243	3129	01	02	NC	ASHEVILLE-COMMERCIAL	(828) 259-9628	JOHN RAFFONE	John.A.Raffone@sherwin.com	55 SWEETEN CREEK RD STE 10	ASHEVILLE	28803 2957	BUNCOMBE	US	8282599531	4A	2162991661
2258	702258	3105	05	10	NC	ALBEMARLE	(704) 983-6767	CHARLES SEIGHMAN	Charles.E.Seighman@sherwin.com	722 LEONARD AVE	ALBEMARLE	28001 5250	STANLY	US	7049821988	2	7043050271
2263	702263	3530			NC	DURHAM FC CTR	(919) 572-5535	JONATHAN EDWARDS	jonathan.w.edwards@sherwin.com	4324 S ALSTON AVE STE 104	DURHAM	27713 5296	DURHAM	US	9195725546	4F	9193383866
2274	702274	3530			NC	WILMINGTON FC CTR	(910) 362-0041	BRYAN MOWERY	bryan.l.mowery@sherwin.com	1406 CASTLE HAYNE RD STE 4	WILMINGTON	28401 8889	NEW HANOVER	US	9103620906	4F	9105121561
2278	702278	3118	03		NC	FAYETTEVILLE	(910) 425-6330	JOEY FAIRCLOTH	Joey.A.Faircloth@sherwin.com	209 HOPE MILLS RD	FAYETTEVILLE	28304 3150	CUMBERLAND	US	9104255052	4A	9109309042
2287	702287	3129	02	01	NC	FRANKLIN	(828) 524-3968	RONALD MARKHAM	Ronald.L.Markham@sherwin.com	599 HIGHLANDS RD	FRANKLIN	28734 9544	MACON	US	8285241068	2	8283717821
2288	702288	3104	07	12	NC	WAKE FOREST	(919) 562-8667	TRAVANTA ALLEN	Travanta.D.Allen@sherwin.com	11904 GALAXY DR	WAKE FOREST	27587 4503	WAKE	US	9195628669	2	9192186340
2299	702299	3113	04	03	NC	MEBANE	(919) 304-2476	SCOTT EARNST	Scott.A.Earnst@sherwin.com	903 MEBANE OAKS RD	MEBANE	27302 9679	ALAMANCE	US	9193042749	2	2168542261
2301	702301	3129	01	02	NC	ASHEVILLE-MAIN	(828) 252-7306	ALAN DE LA CRUZ	Alan.De.La.Cruz@sherwin.com	615 MERRIMON AVE	ASHEVILLE	28804 3409	BUNCOMBE	US	8282545249	2	8282314301
2304	722304	3118	01	01	NC	CAROLINA BEACH	(910) 458-9078	JASON DAVENPORT	jason.r.davenport@sherwin.com	1128 LAKE PARK BLVD N	CAROLINA BEACH	28428 4129	NEW HANOVER	US	9104589081	2	9803481845
2308	702308	3105	04	07	NC	LAKE NORMAN	(704) 895-4501	SHARISSA CHESTNUT	Sharissa.K.Chestnut@sherwin.com	18206 MANHATTEN PKWY	CORNELIUS	28031 4025	MECKLENBURG	US	7048956219	2	7043888550
2313	702313	3113	03	05	NC	CLEMMONS	(336) 766-6635	ZACHARY KARABINUS	Zachary.Karabinus@sherwin.com	2662 LEWISVILLE CLEMMONS RD	CLEMMONS	27012	FORSYTH	US	3367666637	2	3366661749
2314	702314	3105	05	08	NC	CHARLOTTE-UNCC	(704) 717-0700		Nick.C.Thomas@sherwin.com	10201 N TRYON ST	CHARLOTTE	28262 2412	MECKLENBURG	US	7047170708	2	9802873905
2320	702320	3118	01	02	NC	OCEAN ISLE BEACH	(910) 679-7953	DUSTIN LOCKLEAR	Dustin.A.Locklear@sherwin.com	6855 BEACH DR SW STE 1	OCEAN ISLE BEACH	28469 5911	BRUNSWICK	US	9106797957	2	9105535771
2328	702328	3105	01	01	NC	CHARLOTTE-SOUTH BLVD	(704) 525-2262	ADRIANA PARRENO CEDENO	Adriana.Parreno@sherwin.com	4903 SOUTH BLVD STE A	CHARLOTTE	28217 2259	MECKLENBURG	US	7045250929	2	7045170812
2341	702341	3129	01	03	NC	BREVARD	(828) 883-8728	ROBERT NEAL	Robert.F.Neal@sherwin.com	1266 ASHEVILLE HWY STE 9	BREVARD	28712 3479	TRANSYLVANIA	US	8288839619	2	8284903740
2344	702344	3105	04	07	NC	MOORESVILLE	(704) 799-7790	SARAH TILLAPPAUGH-PERRY	Sarah.E.Tillapaugh-Perry@sherwin.com	201 KNOB HILL RD	MOORESVILLE	28117 5961	IREDELL	US	7047997793	2	7043860595
2347	702347	3113	01	02	NC	GREENSBORO-COMMERCIAL	(336) 275-3331	CHRISTOPHER ACKERMAN	christopher.r.ackerman@sherwin.com	1415 E BESSEMER AVE	GREENSBORO	27405 7111	GUILFORD	US	3363700210	4A	2162134960
2369	702369	3118	02	04	NC	GOLDSBORO	(919) 778-0056	TARNAUS ROBINSON	Tarnaus.D.Robinson@sherwin.com	2537 E ASH ST	GOLDSBORO	27534 4513	WAYNE	US	9197785944	2	9197098074

Store # (4)	Store # (6)	District	Zone	Pod	State	Store Name	Phone	Manager	Manager Email	Address	City	Zip	County	Store Type	Fax	Mission Code	Store Cell Phone
2379	702379	3129	03	04	NC	HICKORY-COMMERCIAL	(828) 322-3407	THOMAS SPIZZO	Thomas.M.Spizzo@sherwin.com	210 1ST AVE NE	HICKORY	28601 6208	CATAWBA	US	8283242165	4A	2163870035
2383	702383	3104	04	07	NC	RALEIGH-COMMERCIAL	(919) 779-7177	ADAM DECKER	Adam.A.Decker@sherwin.com	121 TRYON RD	RALEIGH	27603 3525	WAKE	US	9197791511	4A	9192180912
2387	702387	3105	04	06	NC	GASTONIA-FRANKLIN	(704) 865-8539	RAMON HERNANDEZ	ramon.l.hernandez@sherwin.com	1950 E FRANKLIN BLVD	GASTONIA	28054 4742	GASTON	US	7048667977	2	7046160980
2389	702389	3104	03	05	NC	RALEIGH-PLEASANT VALLEY	(919) 787-0210	JUSTIN CERVANTES	Justin.D.Cervantes@sherwin.com	6429 GLENWOOD AVE # A	RALEIGH	27612 2619	WAKE	US	9197870975	2	9197501830
2390	702390	3104	07	12	NC	ROCKY MOUNT	(252) 446-6774	CLIFTON DEAL	Clifton.W.Deal@sherwin.com	1280 INDEPENDENCE DR	ROCKY MOUNT	27804 1905	NASH	US	2524462829	2	2524060227
2392	702392	3118	01		NC	WILMINGTON-MAIN	(910) 799-1170	BRADLEY CESANEK	bradley.c.cesane@sherwin.com	25 S KERR AVE	WILMINGTON	28403 1416	NEW HANOVER	US	9107998718	4A	9104420047
2393	702393	3118	02	04	NC	NEW BERN	(252) 638-2881	FRANKLIN FOY	frankie.R.Foy@sherwin.com	3208 M L KING JR BLVD	NEW BERN	28562 5216	CRAVEN	US	2526383516	2	2524970162
2394	702394	3104	06	10	NC	CLAYTON	(919) 553-9666	SHAWNTA SHELTON	Shawnta.L.Shelton@sherwin.com	11659 CLAYTON BLVD	CLAYTON	27520 2266	JOHNSTON	US	9195539778	2	9197502770
2398	702398	3104	08	13	NC	ELIZABETH CITY	(252) 335-5473	WILLIAM RAWSON	William.P.Rawson@sherwin.com	1760 CITY CENTER BLVD	ELIZABETH CITY	27909 8961	PASQUOTANK	US	2523350516	2	2523403488
2400	722400	3129	02	01	NC	CASHIERS	(828) 743-2653	JOSHUA GILREATH	Joshua.F.Gilreath@sherwin.com	72 CASHIERS SHOPPING CENTER	CASHIERS	28717 4501	JACKSON	US	8287439158	2	8285061070
2404	702404	3104	04	07	NC	FUQUAY-VARINA	(919) 557-4938	KARINA GARCIA-CANO	Karina.Garcia-Cano@sherwin.com	7439 SUNSET LAKE RD	FUQUAY VARINA	27526 8644	WAKE	US	9195574941	2	9108907024
2408	702408	3118	01	01	NC	WILMINGTON-OGDEN	(910) 686-5310	WILLIAM KILMER	William.Kilmer@sherwin.com	7336 MARKET ST	WILMINGTON	28411 9885	NEW HANOVER	US	9106865810	2	7044955867
2413	702413	3105	05	09	NC	CHARLOTTE-HARRIS BLVD	(704) 921-9808	RABIH JOHNSON	Rabih.M.Johnson@sherwin.com	8405 OLD STATESVILLE RD	CHARLOTTE	28269 1850	MECKLENBURG	US	7049211695	2	7043399272
2418	702418	3105	05		NC	CHARLOTTE-I-85-COMMERCIAL	(704) 596-4705	JONATHAN PEACE	Jonathan.L.Peace@sherwin.com	4601 EQUIPMENT DR	CHARLOTTE	28269 5026	MECKLENBURG	US	7045979426	4A	7043399123
2427	702427	3113	03	05	NC	WINSTON-SALEM SOUTH	(336) 788-5766	FORREST KIMBLE	Forrest.Kimble@sherwin.com	165 BEAU VIEW CT	WINSTON SALEM	27127 7608	FORSYTH	US	3367880269	2	3368174808
2433	702433	3104	01	01	NC	DURHAM SOUTH	(919) 544-0400	JACLYN SMITH	Jaclyn.Smith@sherwin.com	5112 NC HIGHWAY 55	DURHAM	27713 9466	DURHAM	US	9195444500	2	9197501903
2435	702435	3530			NC	GREENVILLE NC FC CTR	(252) 756-6520	REBECCA ZEIGLER	rebecca.l.zeigler@sherwin.com	4764 REEDY BRANCH RD	WINTERVILLE	28590 9080	PITT	US	2527568647	4F	2523614954
2436	702436	3129	02	01	NC	MURPHY	(828) 835-9700	PHILIP MORRIS	phillipmorris@sherwin.com	1160 ANDREWS RD	MURPHY	28906 2898	CHEROKEE	US	8288359703	2	2163892011
2482	722482	3129	01	02	NC	ASHEVILLE-CANDLER	(828) 412-8363	ABRAHAM HERNANDEZ	abraham.b.hernandez@sherwin.com	107 SMOKEY PARK HWY	ASHEVILLE	28806 1138	BUNCOMBE	US	8284128367	2	8282317578
2491	702491	3105	01	02	NC	CHARLOTTE-PINEVILLE	(704) 341-8422	AUSTIN CLAYTON	Austin.D.Clayton@sherwin.com	10701 MCMULLEN CREEK PKWY STE A	CHARLOTTE	28226 1633	MECKLENBURG	US	7043418575	2	7044979542
2501	702501	3118	02	04	NC	WASHINGTON	(252) 946-1056	JOSEPH DAVENPORT	Eric.E.Davenport@sherwin.com	680 CAROLINA AVE	WASHINGTON	27889 4372	BEAUFORT	US	2529465363	2	2525585165
2503	702503	3113	01	02	NC	GREENSBORO-BATTLEGROUND	(336) 288-0611	ALTHIA BROWN	althia.brown@sherwin.com	4011 BATTLEGROUND AVE	GREENSBORO	27410 8410	GUILFORD	US	3362886790	2	2166959706
2504	702504	3113	01	02	NC	GREENSBORO-GOLDEN GATE	(336) 273-8481	DERRIUS MALLORY	Derrius.M.Mallory@sherwin.com	2109 ROSELAND ST	GREENSBORO	27408 5936	GUILFORD	US	3362712809	2	2163871808
2505	702505	3104	05	08	NC	SANFORD	(919)	TERRANCE	Terrance.L.Walsak@sherwin.com	2105 S HORNER	SANFORD	27330	LEE	US	9197744728	2	9197502980

Store # (4)	Store # (6)	District	Zone	Pod	State	Store Name	Phone	Manager	Manager Email	Address	City	Zip	County	Store Type	Fax	Mission Code	Store Cell Phone
							774-4718	WALSAK		BLVD		5819					
2506	702506	3104	03	06	NC	RALEIGH-DOWNTOWN	(919) 829-8005	RUSSELL COLE	Russell.D.Cole@sherwin.com	713 W PEACE ST	RALEIGH	27605 1413	WAKE	US	9198295660	2	9192187576
2507	702507	3129	03	04	NC	NORTH WILKESBORO	(336) 667-2218	DERICK BELL	Derick.L.Bell@sherwin.com	324 WILKESBORO AVE	NORTH WILKESBORO	28659 4228	WILKES	US	3366675018	2	2165980187
2510	702510	3104	08	13	NC	WILLIAMSTON	(252) 792-4465	CHRISTOPHER JONES	Christopher.J.Jones@sherwin.com	708 E BOULEVARD	WILLIAMSTON	27892 2738	MARTIN	US	2528090654	2	2523708580
2514	702514	3104	08	13	NC	AHOSKIE	(252) 332-3504	MATTHEW CASTELLO	Matthew.S.Castello@sherwin.com	719 MEMORIAL DR E	AHOSKIE	27910 3911	HERTFORD	US	2522090006	2	2523704504
2517	702517	3118	03	05	NC	CLINTON	(910) 592-2828	EDUARDO IBARRA OLGUIN	Eduardo.IbarraOlguin@sherwin.com	102 BEAMAN ST	CLINTON	28328 2904	SAMPSON	US	9105921295	2	9106271690
2518	702518	3118	01	02	NC	SOUTHPORT	(910) 454-8524	REGGIE FULLER	Reggie.O.Fuller@sherwin.com	4571 LONG BEACH RD SE	SOUTHPORT	28461 8797	BRUNSWICK	US	9104548526	2	9109318282
2519	702519	3118	03	05	NC	DUNN	(910) 892-6003	MATTHEW ROY	Matthew.P.Roy@sherwin.com	1004 W CUMBERLAND ST	DUNN	28334 4716	HARNETT	US	9108920276	2	9103035618
2522	702522	3118	02	03	NC	JACKSONVILLE	(910) 455-0271	JOSEPH WILLIAMS	Joseph.D.Williams@sherwin.com	4310 HENDERSON DR	JACKSONVILLE	28546 5203	ONSLow	US	9104551838	2	2525031202
2524	702524	3104	06	10	NC	SMITHFIELD	(919) 934-4208	GABRIEL CLARK	Gabriel.T.Clark@sherwin.com	932 N BRIGHTLEAF BLVD	SMITHFIELD	27577 4331	JOHNSTON	US	9199344430	2	9192150217
2530	702530	3104	05	08	NC	SOUTHERN PINES	(910) 692-6450		Jeremiah.S.Stone@sherwin.com	705 SW BROAD ST	SOUTHERN PINES	28387 5926	MOORE	US	9106923793	2	9106385624
2531	702531	3118	02	03	NC	MOREHEAD CITY	(252) 726-5388	PHILIP MOSLEY	philip.c.mosley@sherwin.com	4915 ARENDELL ST STE F	MOREHEAD CITY	28557 2687	CARTERET	US	2527267988	2	2522691336
2534	702534	3129	01	02	NC	ASHEVILLE-WEST	(828) 253-6257	TYLER MASON	Tyler.C.Mason@sherwin.com	1068 PATTON AVE	ASHEVILLE	28806 3639	BUNCOMBE	US	8282536561	2	2163462956
2537	702537	3129	03	04	NC	BOONE	(828) 264-9133	SPENSER WAKEFIELD	Spenser.L.Wakefield@sherwin.com	171 BOONE HEIGHTS DR STE C	BOONE	28607 4978	WATAUGA	US	8282640430	2	8283791096
2538	702538	3118	01	01	NC	WILMINGTON-SOUTH	(910) 397-0060	LUKE DOWELL	Luke.O.Dowell@sherwin.com	3600 COLLEGE RD S STE J	WILMINGTON	28412 5107	NEW HANOVER	US	9103970063	2	9104654339
2541	702541	3113	02	04	NC	HIGH POINT	(336) 869-7186	JOSEPH ALLEN	joseph.allen@sherwin.com	127 WESTCHESTER DR	HIGH POINT	27262 7836	GUILFORD	US	3368698112	2	3362502773
2550	702550	3113	04	03	NC	ROXBORO	(336) 599-9227	MATTHEW JOHNSON	Matthew.Z.Johnson@sherwin.com	207 W MOREHEAD ST	ROXBORO	27573 5303	PERSON	US	3365030205	2	3368281941
2555	702555	3105	05	10	NC	KANNAPOLIS	(704) 794-6679	DAWSON CRAVER	Dawson.Craver@sherwin.com	2315 COLDWATER RIDGE DR	KANNAPOLIS	28083 8034	CABARRUS	US	7047946692	2	7042455682
2556	702556	3105	04	06	NC	DENVER	(704) 820-0738	JAVAHN TYSON-BRYANT	Javahn.Tyson-Bryant@sherwin.com	7413 ADVANCE LN	DENVER	28037 0017	LINCOLN	US	7048209604	2	7044306663
2558	702558	3104	06	09	NC	WILSON	(252) 243-6758	ALLISON MCLEOD	Allison.Hyatt@sherwin.com	2628 FOREST HILLS RD SW	WILSON	27893 4431	WILSON	US	2522437403	2	2525530927
2564	702564	3104	07	11	NC	KNIGHTDALE	(919) 266-2244	DENNIS GAGLIANO	Dennis.E.Gagliano@sherwin.com	7513 KNIGHTDALE BLVD STE 1	KNIGHTDALE	27545 7893	WAKE	US	9192665544	2	9192390578
2566	702566	3113	03	06	NC	MOUNT AIRY	(336) 789-2101	ADAM ATKINS	Adam.D.Atkins@sherwin.com	196 MAYBERRY MALL	MOUNT AIRY	27030 5634	SURRY	US	3367893034	2	2169054998
2567	702567	3105	05	10	NC	SALISBURY	(704) 636-3231	ALLISON TENO	Allison.R.Teno@sherwin.com	800 W INNES ST	SALISBURY	28144 4152	ROWAN	US	7046369681	2	3369096636
2570	702570	3118	02	03	NC	CAPE CARTERET	(252) 393-2005	KEVIN JIMENEZ	Kevin.Jimenez@sherwin.com	219 WB MCLEAN DR	CAPE CARTERET	28584 8515	CARTERET	US	2523932058	2	2526470254

Store # (4)	Store # (6)	District	Zone	Pod	State	Store Name	Phone	Manager	Manager Email	Address	City	Zip	County	Store Type	Fax	Mission Code	Store Cell Phone
2571	702571	3118	01	01	NC	LELAND	(910) 383-2476	GIBSON MALDONADO ALEMAN	Gibson.R.Maldonado.Aleman@sherwin.com	1114 NEW POINTE BLVD STE 40	LELAND	28451 4163	BRUNSWICK	US	9103832790	2	9104420238
2572	702572	3104	01	01	NC	DURHAM-MAIN	(919) 383-8529	JAMES SPENCER	James.K.Spencer@sherwin.com	3148 HILLSBOROUGH RD	DURHAM	27705 3003	DURHAM	US	9193834938	2	9844394781
2575	702575	3113	04	03	NC	BURLINGTON	(336) 584-3301	BRYAN GUERRERO-JAIMES	Bryan.A.Guerrero-Jaimes@sherwin.com	3246 S CHURCH ST	BURLINGTON	27215 9149	ALAMANCE	US	3365380452	2	6146800089
2577	702577	3105	01	01	NC	CHARLOTTE-STRAWBERRY HILLS	(704) 365-3040	MATTHEW NOGUERA	Matthew.A.Noguera@sherwin.com	4227 PROVIDENCE RD	CHARLOTTE	28211 4409	MECKLENBURG	US	7043651255	2	7043712057
2579	702579	3105	04	07	NC	STATESVILLE	(704) 872-2473	MATTHEW MCSWAIN	Matthew.W.Mcswain@sherwin.com	624 SULLIVAN RD	STATESVILLE	28677 3438	IREDELL	US	7048724661	2	2169038579
2587	702587	3118	02	04	NC	KINSTON	(252) 527-2104	BRYSON THOMAS	Bryson.L.Thomas@sherwin.com	1702 W VERNON AVE	KINSTON	28504 3440	LENOIR	US	2525270481	2	2523617660
2588	722588	3118	03	05	NC	FAYETTEVILLE-RAMSEY ST	(910) 488-2331	JIMMIE HALL	Jimmie.A.Hall@sherwin.com	3609 RAMSEY ST	FAYETTEVILLE	28311 7647	CUMBERLAND	US	9104882481	2	9803481844
2590	702590	3105	02	03	NC	MONROE	(704) 283-1523	DIANNE COHEE	Dianne.D.Cohee@sherwin.com	1203 SKYWAY DR	MONROE	28110 3001	UNION	US	7042896920	2	7042216687
2593	702593	3113	02	04	NC	THOMASVILLE	(336) 476-1161	KNUT GLIDDI	Knut.T.Gliddi@sherwin.com	708 RANDOLPH ST STE A	THOMASVILLE	27360 5889	DAVIDSON	US	3364761165	2	2167049113
2594	702594	3118	02	03	NC	SURF CITY	(910) 329-9041	WILLIAM MOWERY	William.B.Mowery@sherwin.com	13500 NC HIGHWAY 50 STE 110	SURF CITY	28445 7935	PENDER	US	9103299900	2	2524708697
2605	702605	3105	01	02	NC	WAXHAW	(704) 843-5000	SHANE MARTIN	shane.martin@sherwin.com	3905 S PROVIDENCE RD STE F	WAXHAW	28173 6301	UNION	US	7048435005	2	7042928997
2607	702607	3530			NC	FAYETTEVILLE FC CTR	(910) 223-1419	ELIZABETH PRATESI	elizabeth.h.pratesi@sherwin.com	427 CHICAGO DR STE B	FAYETTEVILLE	28306 1648	CUMBERLAND	US	9102230874	4F	4722156214
2609	702609	3113	01	02	NC	GREENSBORO-PISGAH CHURCH	(336) 288-4679	WILLIAM MAYFIELD	William.Mayfield@sherwin.com	108 PISGAH CHURCH RD	GREENSBORO	27455 2516	GUILFORD	US	3362866472	2	3365209573
2616	702616	3104	04	07	NC	GARNER	(919) 771-1467		Katherine.Strasser@sherwin.com	1405 US 70 HWY W	GARNER	27529 2553	WAKE	US	9197711161	2	9192150165
2621	702621	3113	02	04	NC	HIGH POINT-EASTCHESTER	(336) 841-0025	JULIA NEVES	JULIA.NEVES@sherwin.com	3821 TINSLEY DR	HIGH POINT	27265 3509	GUILFORD	US	3368410031	2	3362505077
2623	702623	3113	04	03	NC	REIDSVILLE	(336) 342-5816	TREYANNA PARKER	Treyanna.R.Parker@sherwin.com	620 S SCALES ST	REIDSVILLE	27320 5024	ROCKINGHAM	US	3363427599	2	3365208079
2625	702625	3113	02	04	NC	ASHEBORO	(336) 625-6215	DAVID EDWARDS	David.R.Edwards@sherwin.com	642 N FAYETTEVILLE ST	ASHEBORO	27203 4661	RANDOLPH	US	3366250869	2	3366539172
2639	702639	3105	05	10	NC	HARRISBURG	(704) 455-2062	BRENNAN GRISWOLD	Brennan.M.Griswold@sherwin.com	6676 KEE LN	HARRISBURG	28075 7470	CABARRUS	US	7044552087	2	7043711922
2652	702652	3104	06	09	NC	WINTERVILLE-WINTERVILLE TOWN C	(252) 355-2732	WILLIAM POWELL	William.K.Powell@sherwin.com	2323 ELAINES WAY STE C	WINTERVILLE	28590 7504	PITT	US	2523553195	2	2525215403
2653	702653	3530			NC	JACKSONVILLE NC FC CTR	(910) 353-0408	LAUREN DIXON	lauren.s.dixon@sherwin.com	112 LIBERTY DR	JACKSONVILLE	28546 7251	ONSLOW	US	9103530729	4F	2524706234
2657	702657	3129	01	02	NC	BLACK MOUNTAIN	(828) 669-8818	MATTHEW KIGGEN	Matthew.L.Kiggen@sherwin.com	3192 US HIGHWAY 70 W	BLACK MOUNTAIN	28711 5526	BUNCOMBE	US	8286698828	2	8283370457
2693	702693	3104	02	03	NC	CARY-PRESTON	(919) 380-1505	RENE CRUZ	Rene.V.Cruz@sherwin.com	5003 WINSTON HILL DR	CARY	27513 8143	WAKE	US	9193803343	2	9843635620
2696	702696	3105	01	02	NC	CHARLOTTE-BALLANTYNE	(704) 543-6825	KATHERYNE CHIESA	Katheryne.Chiesa@sherwin.com	16041 JOHNSTON RD STE A	CHARLOTTE	28277 2603	MECKLENBURG	US	7045436835	2	7044308492
2700	702700	3113	02	07	NC	OAK RIDGE	(336)	CORY	Cory.P.Bramhall@sherwin.com	8007	OAK RIDGE	27310	GUILFORD	US	3366442733	2	3364808036

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							644-2744	BRAMHALL		MARKETPLACE DR		9300					
2707	722707	3104	02	04	NC	HOLLY SPRINGS-SUNSET LAKE	(919) 303-7938		Hope.C.Kelly@sherwin.com	200 MATTHEWS DR STE 103	HOLLY SPRINGS	27540 4302	WAKE	US	9193037941	2	9108475368
2772	702772	3113	03	05	NC	MOCKSVILLE	(336) 751-0234		Adilene.Ruano-Vargas@sherwin.com	1743 US HIGHWAY 601 N	MOCKSVILLE	27028 4402	DAVIE	US	3367510755	2	3364138890
2794	702794	3129	03	04	NC	LENOIR	(828) 754-9068	KATHY MORRIS	Kathy.L.Morris@sherwin.com	202 HARPER AVE NW STE D	LENOIR	28645 5196	CALDWELL	US	8287548431	2	8282348294
2803	702803	3105	01	01	NC	CHARLOTTE-DILWORTH GARDEN	(704) 333-2685	PRINCETON LEWIS	princeton.d.lewis@sherwin.com	1408 EAST BLVD STE A	CHARLOTTE	28203 5892	MECKLENBURG	US	7043338786	2	7045344840
2825	702825	3104	06	10	NC	GARNER-CLEVELAND CROSSING	(919) 773-9147	MAXWELL GOODWIN	Maxwell.B.Goodwin@sherwin.com	55 OXHOLM CIR	GARNER	27529 7823	JOHNSTON	US	9197739785	2	9197503450
2832	702832	3105	01	01	NC	CHARLOTTE-NODA	(704) 332-8481	AMAIRANI GONZALEZ	Amairani.Gonzalez@sherwin.com	3629 N DAVIDSON ST	CHARLOTTE	28205 1352	MECKLENBURG	US	7043328483	2	7045332886
2911	702911	3118	03	06	NC	LUMBERTON	(910) 738-8588	LENEAL TONEY	Leenal.C.Toney@sherwin.com	4821 FAYETTEVILLE RD	LUMBERTON	28358 2111	ROBESON	US	9107382080	2	9103010689
2912	702912	3104	03	05	NC	RALEIGH-FALLS VILLAGE	(919) 870-1788	WILLIAMS ROMERO	Williams.J.Romero@sherwin.com	7201 SANDY FORKS RD	RALEIGH	27615 6742	WAKE	US	9198701789	2	9192393799
2918	702918	3118	03	05	NC	FAYETTEVILLE	(910) 867-6152	RYAN SANDERS	Ryan.T.Sanders@sherwin.com	454 N MCPHERSON CHURCH RD	FAYETTEVILLE	28303 4408	CUMBERLAND	US	9104870679	2	4722343173
2923	702923	3105	05	09	NC	HUNTERSVILLE	(704) 875-2593	ROBYNE SILIGA	Robyne.Siliga@sherwin.com	343 HUNTERSVILLE GATEWAY BLVD	HUNTERSVILLE	28078 6074	MECKLENBURG	US	7048752595	2	7043792107
2928	702928	3129	01	03	NC	HENDERSONVILLE	(828) 693-6918	TYLER WOODY	Tyler.Woody@sherwin.com	320 S MAIN ST	HENDERSONVILLE	28792 5302	VANCE	US	8286935241	2	8287531601
2930	702930	3129	03	04	NC	HICKORY	(828) 324-0391	DYLAN RIOS	Dylan.M.Rios@sherwin.com	2421 US HIGHWAY 70 SE	HICKORY	28602 8301	CATAWBA	US	8283240393	2	8284091582
2932	702932	3105	01	02	NC	CHARLOTTE-REA ROAD	(704) 752-5786	MEGAN SCHULTE	Megan.Schulte@sherwin.com	8137 WILLIAMS POND LN	CHARLOTTE	28277 8403	MECKLENBURG	US	7047525788	2	7044308186
2934	702934	3104	01	01	NC	DURHAM-MT MORIAH	(919) 401-5158	REESE WILSON	Reese.Wilson@sherwin.com	3616 WITHERSPOON BLVD STE 101	DURHAM	27707 6857	DURHAM	US	9194011839	2	9197502333
2935	702935	3113	03	06	NC	WINSTON-SALEM-HANES MALL	(336) 768-4540		Jacob.M.Peller@sherwin.com	1017 HANES MALL BLVD	WINSTON SALEM	27103 1310	FORSYTH	US	3367684560	2	3367127811
2936	702936	3113	03	06	NC	WINSTON-SALEM-UNIVERSITY PARKW	(336) 377-0185	LYANNIE HERNANDEZ	Lyannie.D.Hernandez@sherwin.com	6035 UNIVERSITY PKWY	WINSTON SALEM	27105 9789	FORSYTH	US	3363770152	2	3368300804
2937	702937	3118	01	01	NC	HAMPSTEAD	(910) 270-0758	KAYLA BENNETT	Kayla.M.Cappabianca@sherwin.com	17230 US HIGHWAY 17 STE 116	HAMPSTEAD	28443 7466	PENDER	US	9102700760	2	9104734501
2938	702938	3113	03	05	NC	WINSTON-SALEM-OAKWOOD	(336) 748-9495	RYAN KING	Ryan.D.King@sherwin.com	113 OAKWOOD DR	WINSTON SALEM	27103 1903	FORSYTH	US	3367250891	2	3365293110
2939	702939	3104	01	02	NC	CHAPEL HILL-GLEN LENNOX	(919) 942-1257	RYAN EUBANKS	Ryan.E.Eubanks@sherwin.com	1201 RALEIGH RD STE H	CHAPEL HILL	27517 4047	ORANGE	US	9199421085	2	9192159844
2941	702941	3105	02	03	NC	MINT HILL	(704) 545-8650	DAVID LAMB	Jacob.Lamb@Sherwin.com	7028 BRIGHTON PARK DR	MINT HILL	28227 8187	MECKLENBURG	US	7045450412	2	7043712091
2943	702943	3104	03	06	NC	RALEIGH-WAKE FOREST RD	(919) 856-8552	MARCUS O'STEEN	Marcus.J.OSteen@sherwin.com	2414 WAKE FOREST RD	RALEIGH	27608 1710	WAKE	US	9198568554	2	9192189085
2951	702951	3104	06	09	NC	GREENVILLE	(252) 756-6108	WILLIAM MCCHAN	William.F.Mcchan@sherwin.com	303 E ARLINGTON BLVD	GREENVILLE	27858 5017	GUILFORD	US	2527568742	2	2525212816
2956	702956	3104	01	02	NC	CHAPEL HILL	(919)	JOSEPH	joseph.bruno@sherwin.com	1507 E FRANKLIN	CHAPEL HILL	27514	ORANGE	US	9199429030	2	9844841323

Store # (4)	Store # (6)	District	Zone	Pod	State	Store Name	Phone	Manager	Manager Email	Address	City	Zip	County	Store Type	Fax	Mission Code	Store Cell Phone
2979	702979	3105	05	10	NC	CONCORD	968-4435 (704) 782-0914	BRUNO MARCO SILVA	Marco.A.Silva@sherwin.com	ST 375 CHURCH ST N	CONCORD	2887 28025 4561	CABARRUS	US	7047849358	2	9808448021
2984	702984	3118	03	06	NC	ROCKINGHAM	(910) 997-4506	DWIGHT KELLY	Dwight.L.Kelly@sherwin.com	715 E BROAD AVE	ROCKINGHAM	28379 4335	RICHMOND	US	9109974507	2	9104178052
2993	702993	3104	07	12	NC	ROANOKE RAPIDS	(252) 537-8159	SABRINA PASQUINO	Sabrina.Pasquino@sherwin.com	1010 E 10TH ST	ROANOKE RAPIDS	27870 3006	HALIFAX	US	2525372927	2	2526765464
2997	702997	3104	03	06	NC	RALEIGH	(919) 436-2460	QUIENTIN JONES	Quientin.H.Jones@sherwin.com	5301 CAPITAL BLVD STE H	RALEIGH	27616 2956	WAKE	US	9194362464	4A	9192183635
3084	723084	3105	01	02	NC	CHARLOTTE-ARBORETUM	(704) 752-5158	DUSTIN BURK	Dustin.W.Burk@sherwin.com	8020 PROVIDENCE RD STE 700	CHARLOTTE	28277 9772	MECKLENBURG	US	7047525160	2	9802790123
3098	723098	3118	01	02	NC	HOLDEN BEACH	(910) 679-7959	JOSEPH MORGAN	joe.o.morgan@sherwin.com	3105 HOLDEN BEACH RD SW	HOLDEN BEACH	28462 5715	BRUNSWICK	US	9106797963	2	9103386359
3326	703326	3113	03	05	NC	WINSTON SALEM	(336) 722-1311	WESLEY SMITH	Wesley.C.Smith@sherwin.com	651 PETERS CREEK PKWY	WINSTON SALEM	27103 3851	FORSYTH	US	3367228555	2	3364077273
3328	703328	3113	01	01	NC	GREENSBORO-SUMMIT AVE	(336) 273-9429	MEREDITH OBENSHAIN	Meredith.E.Bumgarner@sherwin.com	500 SUMMIT AVE	GREENSBORO	27405 7740	GUILFORD	US	3362735418	2	2162131341
3336	703336	3105	04	06	NC	GASTONIA-NEW HOPE	(704) 867-2331	ISIDRO HERNANDEZ	Isidro.Hernandez@sherwin.com	2625 S NEW HOPE RD	GASTONIA	28056 2200	GASTON	US	7048672692	2	7044205625
3370	703370	3104	07	11	NC	RALEIGH	(919) 872-0238	EMILY PHILLIPS	Emily.R.Phillips@sherwin.com	7520 RAMBLE WAY STE 101	RALEIGH	27616 4314	WAKE	US	9197907845	2	9192182706
3371	703371	3104	06	10	NC	SMITHFIELD-SOUTH	(919) 934-5660	JOSE LEON	Jose.E.Leon@sherwin.com	510 S 7TH ST	SMITHFIELD	27577 4458	JOHNSTON	US	9199343817	2	9193065064
3387	703387	3104	01	01	NC	DURHAM-RESEARCH TRIANGLE PARK	(919) 598-9004	SHAIKEN THOMAS	Shaiken.Thomas@sherwin.com	1425 S MIAMI BLVD # 103	DURHAM	27703 5623	DURHAM	US	9199574944	2	9197501717
3615	703615	3105	02	03	NC	MATTHEWS	(704) 847-7476	CHERYL EDLIN	Cheryl.E.Edlin@sherwin.com	1419 MATTHEWS MINT HILL RD	MATTHEWS	28105 2308	MECKLENBURG	US	7048455687	4A	7042616658
3633	703633	3113	01	01	NC	GREENSBORO-WEST MARKET ST	(336) 855-9377		luis.del.angel@sherwin.com	5111 W MARKET ST	GREENSBORO	27409 2613	GUILFORD	US	3368557080	4A	2163129488
3634	703634	3105	05		NC	CROFT STATION	(704) 599-0225	CHELSEA PERRY	chelsea.perry@sherwin.com	9115 OLD STATESVILLE RD	CHARLOTTE	28269 6605	MECKLENBURG	US	7045993642	4A	7043173782
3636	703636	3105	01		NC	PINEVILLE	(704) 543-8672	AARON MARSHALL	Aaron.Marshall@sherwin.com	9101 PINEVILLE MATTHEWS RD # 1B	PINEVILLE	28134 8840	MECKLENBURG	US	7045438663	4A	9803481841
3637	703637	3105	01	01	NC	WENDOVER	(704) 364-2783	CARLOS GUTIERREZ	Carlos.A.Gutierrez1@sherwin.com	1017 N WENDOVER RD	CHARLOTTE	28211 1124	MECKLENBURG	US	7043642725	2	9803481840
3638	703638	3105	04	07	NC	LAKE NORMAN COMMERCIAL	(704) 660-1938	TIMOTHY ALLEN	Timothy.D.Allen@sherwin.com	166 TALBERT POINTE DR	MOORESVILLE	28117 4377	IREDELL	US	7046601946	4A	9803481847
3639	703639	3104	01	02	NC	CHAPEL HILL	(919) 967-1337	SEAN CUSTER	sean.custer@sherwin.com	104 NC 54 STE DD	CARRBORO	27510 5547	ORANGE	US	9199672628	2	9843637784
3640	703640	3104	03	05	NC	RALEIGH-HILLSBOROUGH ST	(919) 854-7701	ADRIAN EDWARDS	Adrian.L.Edwards@sherwin.com	6601 HILLSBOROUGH ST STE 119	RALEIGH	27606 1174	WAKE	US	9198547827	4A	9192187995
3641	703641	3104	03	05	NC	RALEIGH-STRICKLAND ROAD	(919) 847-9963	IAN EASOM	Ian.D.Easom@sherwin.com	8327 CREEDMOOR RD	RALEIGH	27613 1384	WAKE	US	9198475438	2	9192198174
3642	703642	3104	04	07	NC	HOLLY SPRINGS	(919) 577-6491	RYAN FILLER	Ryan.Filler@sherwin.com	301 VILLAGE WALK DR	HOLLY SPRINGS	27540 7684	WAKE	US	9195776486	2	9108494853
3643	703643	3104	02	03	NC	APEX	(919) 303-1190	LUIS MARTINEZ	Luis.Angel.Martinez@sherwin.com	1771 W WILLIAMS ST	APEX	27523 9315	WAKE	US	9193031880	2	9192187272
3648	703648	3104	07	12	NC	WAKE FOREST-	(919)	ZACHARY	Zachary.H.Gardner@sherwin.com	109 CAPCOM AVE	WAKE FOREST	27587	WAKE	US	9195709683	2	9192186135

Store # (4)	Store # (6)	District	Zone	Pod	State	Store Name	Phone	Manager	Manager Email	Address	City	Zip	County	Store Type	Fax	Mission Code	Store Cell Phone
3710	723710	3105	05	09	NC	CAPCOM CHARLOTTE-PROSPERITY RD	570-9518 (704) 885-7852	GARDNER KEYRI MALDONADO	Keyri.Maldonado@sherwin.com	STE 7& 9813 MCKAY RD	CHARLOTTE	6515 28269 2648	MECKLENBURG	US	7048857856	2	7043158660
3882	723882	3113	03	06	NC	WINSTON-SALEM-COUNTRY CLUB	(336) 306-8149	JHONATAN BANOS-SERRANO	Jhonatan.D.BanosSerrano@sherwin.com	4803 COUNTRY CLUB RD	WINSTON SALEM	27104 4503	FORSYTH	US	3364480072	2	3364076375
4368	704368	3113	03	05	NC	WINSTON-SALEM-COMM	(336) 725-3556	TEKA MICHAEL	teka.michael@sherwin.com	355 WITT ST	WINSTON SALEM	27103 1953	FORSYTH	US	3367603374	4A	2163191571
4373	794373	5530			NC	CHARLOTTE NC - PCG FACILITY	(704) 391-3419	DAVID GALBRAITH	dave.s.galbraith@sherwin.com	2920 STEWART CREEK BLVD	CHARLOTTE	28216 3592	MECKLENBURG	US	7043913218	4C	9804458071
5103	725103	3104	02	03	NC	CARY-CARPENTER FIRE RD	(919) 460-4647	CHRISTIAN BEST	Christian.M.Best@sherwin.com	325 CARPENTER HILL LN STE 101	CARY	27519 8035	WAKE	US	9194604650	2	9192181789
5108	725108	3104	07	12	NC	RALEIGH-WAKEFIELD	(919) 554-2360	ASHLEY LEWIS	regan.lewis@sherwin.com	13411 FALLS OF NEUSE RD STE 101	RALEIGH	27614 5401	WAKE	US	9195542801	2	9192393152
5113	725113	3118	01	01	NC	WILMINGTON-MAYFAIRE	(910) 679-7990	ETHAN STACEY	Ethan.C.Stacey@sherwin.com	1158 MILITARY CUTOFF RD	WILMINGTON	28405 3642	NEW HANOVER	US	9106797994	2	9808258718
5224	705224	3104	08	14	NC	SOUTHERN SHORES	(252) 261-2258	WILLIAM MARTIN	William.C.Martin1@sherwin.com	5579 N CROATAN HWY UNIT 21-22	SOUTHERN SHORES	27949 3996	DARE	US	2525737127	2	2525642229
5286	705286	3104	08	13	NC	EDENTON	(252) 482-5050	ASHLEY SHIFFLETT	Ashley.N.Shifflett@sherwin.com	817 N BROAD ST	EDENTON	27932 1431	CHOWAN	US	2524821373	2	2523708517
5291	725291	3104	01	02	NC	PITTSBORO	(919) 642-7128	ETHAN COX	Ethan.R.Cox@sherwin.com	1697 HILLSBORO ST	PITTSBORO	27312 5889	CHATHAM	US	9196427132	2	9843510401
5375	705375	2240	05	09	NC	MOYOCK	(252) 435-2136	CARVER HAMILTON	Carver.B.Hamilton@sherwin.com	108 CURRITUCK COMMERICAL DR	MOYOCK	27958 9065	CURRITUCK	US	2524352411	2	2163085796
5614	725614	3129	01	03	NC	ARDEN-AIRPORT RD	(828) 650-6414	JOSE SANCHEZ	Jose.Sanchez1@sherwin.com	417 AIRPORT RD	ARDEN	28704 8531	BUNCOMBE	US	8286509924	2	8283370454
5626	725626	3104	08	14	NC	NAGS HEAD	(252) 480-0925	MICHAEL BLANCHARD	Michael.P.Blanchard@sherwin.com	6813 S CROATAN HWY	NAGS HEAD	27959	DARE	US	2522550240	2	2525645233
5673	725673	3104	03	05	NC	RALEIGH-BRIER CREEK	(984) 243-8100	TYLER STROUTH	Tyler.D.Strouth@sherwin.com	9550 BRIER CREEK PKWY	RALEIGH	27617 6516	WAKE	US	9844390635	2	9192390557
7349	727349	3104	08	14	NC	KILL DEVIL HILLS	(252) 573-7193	CHRISTOPHER DAVIDSON	Christopher.W.Davidson@sherwin.com	1828 N CROATAN HWY	KILL DEVIL HILLS	27948 9486	DARE	US	2525737197	2	
7659	727659	3104	02	04	NC	APEX SOUTH	(919) 355-7081	TREVOR HADLEY	Trevor.A.Hadley@sherwin.com	915 BROADSTONE WAY	APEX	27502 5014	WAKE	US	9193557085	2	
7672	727672	3105	04	06	NC	BELMONT	(704) 901-7768	SYDNEY PEACE	sydney.e.messmer@sherwin.com	6644 W WILKINSON BLVD	BELMONT	28012 2796	GASTON	US	7049017772	2	
8145	728145	3105	02	03	NC	INDIAN TRAIL MONROE	(980) 313-7032	MATTHEW GONZALEZ	Matthew.G.Gonzalez@sherwin.com	2914 WESLEY CHAPEL STOUTS RD	MONROE	28110 7940	UNION	US	9803137036	2	

All dealers proposed for the project must be directly authorized, trained, or certified by the manufacturer of the specified paint products. Certification must be current and verifiable at the time of bid submission and throughout the course of the contract.

Modifications in Authorized Dealer List

If a Vendor allows Authorized Dealers to participate in the Contract, post-award requests to add or delete Authorized Dealers or to modify Authorized Dealer information must be submitted to P&C's Contract Manager for prior approval.

4.16 WARRANTY

Manufacturer's standard warranty shall apply. Vendors shall include a copy of the manufacturer's standard warranty with the bid response.

4.17 VENDOR'S PUBLISHED CATALOG & LISTS

As a result of this Contract, Vendors shall provide its entire catalog of products. By definition, a Vendor's catalog is a Vendor's full line of products within the awarded scope that is consistent with what is offered on its punch-out catalog site. The State reserves the right to determine the completeness of a Vendor's catalog.

Vendor's Catalog and Price List must be submitted with its Proposal by:

1. Providing the most recent, active, and correct web link to the catalog and price list(s) in ATTACHMENT A: COST PROPOSAL WORKBOOK in the designated field for each product category offered. The link shall not be password protected or require login credentials to be entered; OR
2. Providing the Catalog and Price List(s) as a Microsoft Excel file (free of passwords and macros) or PDF as an attachment with the corresponding categories being clearly labeled within the attachment(s).

Altered or unpublished price lists/literature may subject your Proposal to rejection. **Vendors shall not provide a link to their website or upload catalogs/product literature in lieu of the published price list. Vendors may either upload an Excel or PDF copy of the published price list or provide a direct link to the official published price list. The Vendor is advised that literature, questionnaires, and other data submitted in response to a previous IFB or other inquiry will not suffice for the above requirement.** Failure to include such information shall be a sufficient basis for rejection of the Vendor's Proposal. The Vendor shall, where applicable, provide the following information, at a minimum, on the proposed products:

- a. Detailed Manufacturer's Item Description
- b. Manufacturer
- c. Manufacturer Product #
- d. Green Certification
- e. Manufacturer List Price
- f. UOM
- g. Number of Items (brushes, rolls of tape, etc.) per UOM
- h. Internet link to the product if available

4.18 HUB PARTICIPATION

Pursuant to North Carolina General Statute G.S. 143-48, it is State policy to encourage and promote the use of small, minority, physically handicapped, and women contractors in purchasing Goods and Services. As such, this IFB will serve to identify those Vendors that are minority owned or have a strategic plan to support the State's Historically Underutilized Businesses program by meeting or exceeding the goal of 10% utilization of diverse firms as 1st or 2nd tier subcontractors. Vendor shall complete ATTACHMENT D: HUB SUPPLEMENTAL VENDOR INFORMATION.

4.19 REFERENCES

Vendors shall upload to the Sourcing Tool at least three (3) references, using ATTACHMENT E: CUSTOMER REFERENCE FORM, for which your company has supplied the exact model of equipment offered. References shall not be from the same company or from the soliciting State entity. The State may contact these users to determine quality level of the offered equipment; as well as, but not limited to user satisfaction with Vendor performance. Information obtained may be considered in the evaluation of the bid.

4.20 SUSTAINABILITY EFFORTS

According to G.S. 143-58.2, it is the policy of this State to encourage and promote the purchase of products with recycled content and to purchase items that are reusable, refillable, repairable, more durable, and less toxic to the extent that the purchase or use is practicable and cost effective. Vendor shall describe how it will meet environmental and sustainability requirements which relate to clear labeling of the environmental/sustainability attributes (e.g. environmental certifications, total and post-consumer recycled content, etc.) of products in the proposed product catalogs, demonstrating the ability to run usage reports that include information about each product's environmental/sustainability attributes, packaging and recycling of spent products, using ATTACHMENT I: VENDOR SUSTAINABILITY EFFORTS.

4.21 RETURN POLICY

Vendor shall accept merchandise returns from Buying Entity for a period of thirty (30) business days after delivery. Vendor shall provide full credit or full refund to Buying Entity, whichever is requested, within thirty (30) business days on all returns of an ordered item that returns of an ordered product that (1) is a stock item in original packaging and in re-sellable conditions; (2) is not a specialty or customized item; (3) is defective or damaged; (4) is a return of an incorrect product shipped; (5) results from a Vendor order entry error; or (6) is non-conforming due to any other cause reasonably assumed to be the fault of the Vendor.

Vendor may charge a restocking fee for undamaged, conforming goods outside the thirty (30) business day period and for returns of custom-made items. A custom-made item that must be specially manufactured for a specific order due to Buyer's choices of non-standard dimensions, fabric, choice of wood or stain, and the like. An otherwise standard item is not considered custom-made simply because it is manufactured to fulfill a Buying Entity's order.

4.22 VENDOR'S REPRESENTATIONS

If Vendor's bid results in an award, Vendor agrees that it will not enter any agreement with a third party that may abridge any rights of the State under the contract. If any Services, deliverables, functions, or responsibilities not specifically described in this solicitation are required for Vendor's proper performance, provision and delivery of the Service and deliverables under a resulting contract, or are an inherent part of or necessary sub-task included within such service, they will be deemed to be implied by and included within the scope of the contract to the same extent and in the same manner as if specifically described in the contract. Unless otherwise expressly provided herein, Vendor will furnish all of its own necessary management, supervision, labor, facilities, furniture, computer and telecommunications equipment, software, supplies and materials necessary for the Vendor to provide and deliver the Services and/or other Deliverables.

4.23 FINANCIAL STABILITY

As a condition of contract award, the Vendor must certify that it has the financial capacity to perform and to continue to perform its obligations under the contract; that Vendor has no constructive or actual knowledge of an actual or potential legal proceeding being brought against Vendor that could materially adversely affect performance of this contract; and that entering into this contract is not prohibited by any contract, or order by any court of competent jurisdiction

Each Vendor shall certify it is financially stable by completing the ATTACHMENT G: CERTIFICATION OF FINANCIAL CONDITION. The State is requiring this certification to minimize potential performance issues from contracting with a Vendor that is financially unstable. This Certification shall be deemed continuing, and from the date of the Certification to the expiration of the contract,

the Vendor shall notify the State within thirty (30) days of any occurrence or condition that materially alters the truth of any statement made in this Certification.

4.24 INSURANCE REQUIREMENTS MODIFICATION

A. Default Insurance Coverage from the General Terms and Conditions applicable to this Solicitation:

- ☒ Contract value in excess of \$1,000,000.00

4.25 LOBBYING ACTIVITY CERTIFICATION FOR FEDERAL GRANTS

Federal law prohibits recipients of federal funds, whether through grants, contracts, or cooperative agreements, from using those funds to influence or attempt to influence (lobby) a federal official in connection with obtaining, extending, or modifying any federal contract, grant, loan, or cooperative agreement. Further, federal law requires that applicants for federal funds certify:

- that they abide by the above restriction;
- that they disclose any permissible (non-federal) paid lobbying on the Federal Awards being applied for; and
- that such certification requirements will also be included in any subawards meeting the applicable thresholds.

Vendors must complete and submit the CERTIFICATION FOR CONTRACTS, GRANTS, LOANS, AND COOPERATIVE AGREEMENTS and the OMB STANDARD FORM LLL when responding to this solicitation.

4.26 SECRETARY OF STATE REGISTRATION **SEE ATTACHED IN ADDITIONAL DOCUMENTS**

Upon notification of award, the selected Vendor(s) shall complete registration with the NC Secretary of State and shall furnish evidence of filing to the Procurement Lead. Failure to provide proof of registration will result in the removal as a selected Vendor(s) from the contract award. Note that any prolonged (longer than ten (10) business days) notification of evidence of filing may result in a disqualification for award. No purchase orders shall be issued prior to confirmation of completed registration with the Secretary of State.

A contract award under the above-referenced solicitation, and the resulting purchase orders, will produce repeated orders and transactions in North Carolina and will constitute "transacting business" in the State, which requires a certificate of authority from the North Carolina Secretary of State as provided in G.S. §55-15-01 (corporations) or §57D-7-01 (LLCs). Please go to: <https://www.sosnc.gov/> to register.

Vendor registered with the North Carolina Secretary of State: Yes ☒ No ☐

North Carolina Secretary of State (NC SOS) ID: 0132746

4.27 SUBCONTRACTOR

No portion of the work shall be subcontracted without prior written consent of the State. In the event that the Vendor desires to subcontract some part of the work specified herein, the Vendor shall furnish with their bid the names, qualifications, and experience of their proposed subcontractors. The Vendor shall, however, remain solely and fully liable and responsible for the work done by its subcontractor(s) and shall assure compliance with all the requirements and specifications of the contract.

5.0 SPECIFICATIONS

The below specifications and requirements are drawn around a product(s) which the State has evaluated and determined that the size, construction, design layout, special features and performance are necessary. Vendors are requested to offer only comparable goods which will provide the features and performance needed and implied. Paint products provided to the State shall perform satisfactory for the use designated herein and shall at least meet the criteria listed in this IFB per the categories referenced in

Section 5.2 SPECIFICATIONS. Paint products furnished by a Vendor shall be new, without refurbished or previously used components, manufactured with first quality materials and workmanship and generally recognized within the Paint industry as commercially acceptable products. The State reserves the right to determine this recognition and the acceptability of the products that are proposed to be furnished under any and all awarded Contract(s) as a result of this IFB.

This solicitation applies only to Paint in the identified categories. Bids for Paint in other, related categories will not be accepted. The State will evaluate its needs for additional Paint categories and may issue additional solicitations in the future.

5.1 CUSTOMER SERVICES

The vendor shall outline in its response, key principles and strategies to deliver customer service in the context of interior, exterior, epoxy paint and related supplies, which shall be provided by the vendor during the contract period. Information to include but not limited to:

- Prompt Response
- Product Knowledge and Expertise
- Problem-Solving
- Accuracy and Efficiency
- Tracking and Status Updates
- Feedback Collection

5.1.1 GEOGRAPHIC COVERAGE

The Vendor shall provide coverage for all 100 North Carolina Counties.

5.2 SPECIFICATIONS

The specific items and any specifications that the Procurement Entity is seeking are listed below. Items offered by the Vendor must meet or exceed the listed Specifications.

<i>Category</i>	<i>Description</i>
A – Exterior Paint	Includes but is not limited to oil-based including alkyd paints, latex, acrylic, enamel and primer in all sheen options and color options
B – Interior Paint	Includes but is not limited to acrylic, latex, oil-based including alkyd paints, and primer in all sheen options and color options
C – Epoxy	Includes but is not limited to water-based in all color options
D –Supplies	Includes but is not limited to brushes, roller covers, roller frames, drop-cloths, sandpaper, painter’s tape, rags, paint buckets, putty knives, plastic sheeting

CATEGORIES A – C

The product shall be suitable for application to new or previously painted wood, stucco, drywall, masonry, and primed metal surfaces (e.g. doors, frames, trim and sash). The paint shall have good flowing and brushing properties and shall dry to a smooth uniform film, free from lap marks, excessive brush marks, orange peel, craters, coarse particles, blisters, fisheye, pitting, or pinholes after drying.

All containers shall be properly sealed and shall show no evidence of leakage, and the product shall remain in satisfactory condition for a period of twelve (12) months after delivery. The Vendor shall be held responsible for replacing containers unfit for use and will be responsible for all costs and transportation charges incurred in replacing paint and containers. Paint containers shall be available in 5-gallon, 1-gallon, and 1-pint sizes.

Labeling:

Each container and shipping carton shall be clearly labeled with the following information:

- Manufacturer Name
- Descriptive Name of the Paint
- Date of Manufacture (Month and Year)
- Batch Number and Color

In addition to the above, each container label shall contain as a minimum:

- Application
- Full Instructions for Surface Preparation
- Thinning Procedure or Other Requirement
- Cleanup
- Drying Time
- Type-Recommended Use of the Product on Various Types of Surfaces
- Types of Primer, if Required
- The Spreading Rate
- Any Applicable health or Safety Warning
- Any Special Storage Requirement
- Maximum VOC Value (g/L)
- Green Certifications (if applicable)

Colors:

Vendor shall make available all products in their full range of standard colors and shall possess and maintain the capability to match any color specified by the Buyer upon request.

Volatile Organic Compound (VOC):

All paints, primers, sealers, and coatings supplied under this contract shall comply with the VOC content limits established by the U.S. Environmental Protection Agency (EPA) under 40 CFR Part 59, Subpart D – National Volatile Organic Compound Emission Standards for Architectural Coatings, and applicable state regulations.

Viscosity:

Categories A and B for Interior and Exterior Paint: 80–110 KU (Kreb Unit), Test Method ASTM D562

Category C for Epoxy: 70–120 KU

Products outside the stated viscosity range may be accepted if the vendor provides certified test data demonstrating compliance with all other performance requirements.

Additional paint and related supplies may be ordered during the contract period from vendor’s catalog at a standard percentage discount off catalog price.

5.3 DEVIATIONS

The nature of all deviations from the Specifications listed herein shall be clearly described by the Vendor. Otherwise, it will be considered that items offered by the Vendor are in strict compliance with the Specifications provided herein, and the successful Vendor shall be required to supply conforming goods. Deviations shall be explained in detail below or on an attached sheet, titled DEVIATIONS. However, no implication is made or intended by the State that any deviation will be acceptable. Do not list objections to the North Carolina General Terms and Conditions in this section.

6.0 CONTRACT ADMINISTRATION

All Contract Administration requirements are conditioned on an award resulting from this solicitation. This information is provided for the Vendor’s planning purposes.

State Contract Administrator: Sarah Lyons, Sarah.Lyons@doa.nc.gov, 984-236-0217

State Contract Manager: Ian Fox-Castro, Ian.M.Fox-Castro@doa.nc.gov, 984-236-0211

Note: In the event the State’s Contract Administrator or Contract Manager changes, notification will be sent to the Vendor’s Contract Manager and the Contract Synopsis on the DOA P&C website will be updated.

6.1 CONTRACT MANAGER AND CUSTOMER SERVICE

The Vendor shall be required to designate and make available to the State a Contract Manager. The Contract Manager shall be the State’s point of contact for contract related issues and issues concerning performance, progress review, scheduling, and service.

Contract Manager Point of Contact	
Name:	Kevin McCoy
Office Phone #:	2165667422
Mobile Phone #:	2162192310
E-mail:	kevin.j.mccoy@sherwin.com

The Vendor shall be required to designate and make available to the State for customer service. The customer service point of contact shall be the State’s point of contact for customer service-related issues.

Customer Service Point of Contact	
Name:	Kevin McCoy
Office Phone #:	2165667422
Mobile Phone #:	2162192310

E-mail:	kevin.j.mccoy@sherwin.com
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6.2 ELECTRONIC PRODUCT CATALOG

Vendors have two (2) options to select from for managing products using the State's NC E-Procurement Services to develop and manage a catalog solution. Options include:

1. Line-Item Catalog –
 - a. Limited to no more than 4,000-5,000 available products.
2. Punch-Out Catalog –
 - a. No limit to products available.

6.2.1 Line-Item Catalog Solution

If selected for contract award, the awarded Vendor hereby agrees to cooperate with the State and E-Procurement Services to develop a line-item catalog. At a minimum, the Vendor shall agree to the following:

- a. Vendor shall deliver a line-item catalog **within ten (10) calendar days of notice**. By providing a line-item catalog, the Vendor shall provide a list of its products/services and pricing within a specific template format to E-Procurement Services by sending the populated template to the Contract Manager via e-mail at eprocurementdata@its.nc.gov.
- b. The State will confirm the accuracy of the electronic catalog before loading it into the E-Procurement system. In addition, the State may determine when the electronic catalog and any subsequent revisions "go live".
- c. The Vendor shall submit an updated electronic catalog from time to time or as requested by the State to maintain the most up-to-date version of its product/service offering under the statewide contract.
- d. The Vendor shall meet the following requirements:
 1. Include in the catalog the most current pricing, including all applicable administrative fees and or discounts, as well as the most up-to-date product/service offering the Vendor is authorized to provide in accordance with the statewide contract; and
 2. Maintain the accuracy of the catalog throughout the duration of the statewide contract; and
 3. Include in the catalog detailed product line-item descriptions; and
 4. Include in the catalog identifiers for specific types of products, to include NC HUB Certified (2nd Tier) products, Sustainable products, Contract products; and
 5. Include in the catalog any additional content required by the State; and
 6. Limit the line-item catalog content to the Vendor's statewide contract offering.
- e. The State shall control which statewide contracts appear in the E-Procurement System and may elect at any time to remove Vendor's offering from the E-Procurement System.

6.2.2 Punchout Catalog Solution

If selected for contract award, the awarded Vendor hereby agrees to cooperate with the State and E-Procurement Services to deliver a punch-out catalog solution. The Vendor agrees to the following:

- a. Vendor shall deliver a punch-out catalog which must be approved and available for use within thirty (30) calendar days of notice of award. Vendor shall limit the punch-out catalog content to the Vendor's statewide contract offering. By providing a punch-out catalog, Vendor shall provide its own catalog (the "online catalog"), which must be capable of communication between the E-Procurement System and a supplier's ERP system via Commerce Extensible Markup Language (cXML) 1.0 or 1.1 standards.
- b. Vendor shall ensure its online catalog marketplace is up-to-date or as requested by the State; updating the offered products/services and pricing listed on its online catalog.
- c. Vendor shall deliver a punch-out catalog that contains only items that are in the scope of the awarded contract. The Vendor shall have the capability to block from the punch-out catalog those items as designated by the State or Supplier Manager.

“Blocking” is defined as the electronic removal of product information and prices from the punch-out catalog solution. For each item included, the following information shall be provided at a minimum: item description, manufacturer name, manufacturer part number, unit of measure, and contract price.

d. The Vendor shall meet the following requirements:

1. Vendor shall include in the catalog the most current pricing, inclusive of all applicable administrative fees and or discounts, as well as the most up-to-date product offering the Vendor is authorized to provide in accordance with the contract; and
2. Vendor shall maintain the accuracy of the catalog throughout the duration of the contract; and
3. Vendor shall include in the catalog detailed product line-item descriptions; and Vendor shall include in the catalog pictures when possible; and
4. Vendor shall include in the catalog any additional content required by the State or Supplier Manager; and
5. Vendor shall make access to the punch-out catalog available 24 hours a day, 7 days a week.

e. The State shall control which statewide contracts appear in the E-Procurement System and may elect at any time to remove Vendor’s offering from the E-Procurement System.

Only those products awarded under this contract, as determined by the State, shall be made available for purchase from the punch-out catalog. Products not awarded under this contract shall be blocked from the punch-out catalog or may not be displayed on the site. In addition, the punch-out catalog shall not allow a user to add non-contract items to a shopping cart or to the E-Procurement System.

6.2.3 Vendor shall indicate which catalog solution they intend to use. Please select one (1):

☐ Line-Item Catalog

☒ Punch-Out Catalog

6.3 CONTRACT BUSINESS REVIEW MEETINGS

The Vendor, at the request of the State, shall be required to meet periodically **semi-annually** with the State for Contract Business Review meetings. The purpose of these meetings will be to review project progress reports, discuss Vendor and State performance, address outstanding issues, review problem resolution, provide direction, evaluate continuous improvement and cost saving ideas, and discuss any other pertinent topics.

Business Review meetings shall be scheduled semi-annually. Meetings shall be presented by the Vendor and be inclusive of the following:

1. Spend overview (State Agency Spend) FY Comparison
 - a. Procurement Card Spend
 - b. Volume Discount
2. Product Cost Savings from list price
3. Product Accuracy Rate – Percent of product invoiced and shipped without post order correction
4. Complete Shipment Rate – Percent of orders filled in one (1) shipment
5. On Time Delivery Rate – Percent of orders delivered within contract delivery term
6. Sustainability Efforts and Results
7. Additional Discounts Exercised
8. Rebates
9. Challenges
10. Improvement Ideas

6.4 CONTINUOUS IMPROVEMENT

The State encourages the Vendor to identify opportunities to reduce the total cost to the State. A continuous improvement effort consisting of various ideas to enhance business efficiencies as performance progresses.

6.5 PERIODIC QUARTERLY SPEND REPORTS

The Vendor shall be required to provide Sales Management Reports to the above designated Contract Manager on a **Quarterly**, basis. Users should submit their report through eVP by following the instructions in the [STC Quarterly Reporting job aid](#).

This report shall include, at a minimum, information concerning:

1. Sales Report (total cost) by State entity, to include agencies, community colleges, universities, school systems, local government entities.
2. Sales Report Category, Items Purchased (Manufacturer), Item Description, Quantity, Unit of Measure, List Price, Contract Price, Any additional delivery charges such as specialty packaging or overnight delivery, Ordering Entity, Delivery Location (City), Order Date, Shipment Date, Delivery Date for consumables, and delivery date for non-routine consumables, such as but not limited to specialty paint for a unique project, unique type of primer or sealant, and specialty application tools, and equipment.

These reports shall be well organized and easy to read. The Vendor shall submit these reports electronically, to include using the [Vendor Quarterly Spend Data Report](#).

Vendor shall submit the Quarterly Sales Management Reports by the 15th of the month following the end of the quarter. The Quarterly Management Report delivery schedule is included below:

By October 15th: Q1 Quarterly Management Report for July – September

By January 15th: Q2 Quarterly Management Report for October – December

By April 15th: Q3 Quarterly Management Report for January – March

By July 15th: Q4 Quarterly Management Report for April – June.

This schedule aligns with the State's fiscal year. If the contract start date does not align with the start of a quarter, the initial Quarterly Management Report shall be for the period from the contract start date to the end of the existing calendar quarter. Timely submission of all reports shall be a material term of this contract and failure to do so shall constitute a default.

Additional related sales information and/or details on user purchases may be required by the State and must be supplied within thirty (30) days of any such request. A template for any such reports may be provided by the State, at its discretion.

6.6 ACCEPTANCE OF WORK

Performance of the work and delivery of Goods and Services shall be conducted and completed at least in accordance with the contract requirements and recognized and customarily accepted industry practices. Performance shall be considered complete when the Goods and Services are approved as acceptable by the Buying Entity.

The State shall have the obligation to notify Vendor, in writing ten (10) calendar days following completion of such work or delivery of a deliverable described in the contract that it is not acceptable. The notice shall specify in reasonable detail the reason(s) it is unacceptable. Acceptance by the State shall not be unreasonably withheld; but may be conditioned or delayed as required for reasonable review, evaluation, installation, or testing, as applicable to the work or deliverable. Final acceptance is expressly

conditioned upon completion of all applicable assessment procedures. Should the work or deliverables fail to meet any specifications, acceptance criteria or otherwise fail to conform to the contract, the State may exercise any and all rights hereunder, including, for Goods deliverables, such rights provided by the Uniform Commercial Code, as adopted in North Carolina.

6.7 INVOICES

Vendor shall invoice the Procurement Entity. The standard format for invoicing shall be Single Invoices, meaning that the Vendor shall provide the Procurement Entity with an invoice for each order. Invoices shall include detailed line-item information to allow Procurement Entity to verify pricing at point of receipt matches the correct price from the original date of order. At a minimum, the following fields shall be included on all invoices:

Vendor's Billing Address, Customer Account Number, NC Contract Number, Order Date, Buyer's Order Number, Manufacturer Part Numbers, Vendor Part Numbers, Item Descriptions, Price, Quantity, and Unit of Measure.

At the Buyer's request, the Vendor shall provide consolidated invoicing. A Buyer may request the consolidated invoice including a summary of orders in addition to detailed line item information. Consolidated invoices are to be provided on a cycle and format determined by the Authorized User. In addition to the fields listed above for a standard invoice, consolidated invoices are required to include the following data elements:

Order Dates for Each Order, Agency's Order Number for Each Order, and Extended Costs Separated by Order Dates.

If Vendor offers a discount for prompt payment, the Vendor shall include the terms of the discount on all invoices, the amounts which are due if the Buyer meets the terms, and the date for which the prompt payment discount(s) expire.

INVOICES MAY NOT BE PAID UNTIL AN INSPECTION HAS OCCURRED AND THE GOODS ACCEPTED.

6.8 DISPUTE RESOLUTION

During the performance of the contract, the Parties agree that it is in their mutual interest to resolve disputes informally. Any claims by the Vendor shall be submitted in writing to the State's Contract Manager for resolution. Any claims by the State shall be submitted in writing to the Vendor's Project Manager for resolution. The Parties shall agree to negotiate in good faith and use all reasonable efforts to resolve such dispute(s).

During the time the Parties are attempting to resolve any dispute, each shall proceed diligently to perform their respective duties and responsibilities under this contract. The Parties will agree on a reasonable amount of time to resolve a dispute. If a dispute cannot be resolved between the Parties within the agreed upon period, either Party may elect to exercise any other remedies available under the contract, or at law. This provision, when agreed in the contract, shall not constitute an agreement by either party to mediate or arbitrate any dispute.

6.9 PRODUCT RECALL

Vendor expressly assumes full responsibility for prompt notification to the Buyer listed on the face of this IFB of any product recall in accordance with the applicable State or Federal regulations. The Vendor shall support the State, as necessary, to promptly replace any such products, at no cost to the State.

6.10 POST AWARD PRODUCT SUBSTITUTION, ADDITIONS, & REMOVALS

Post-Award product substitutions are not permitted without prior written approval from the Contract Administrator. Proposed substitutions shall be of the same or higher quality and at the same or lower price as the original item. Failure of the Vendor to comply with this requirement shall constitute sufficient cause to hold the Vendor in default or for removal from the contract.

The items included in this IFB are expected to cover the State's needs for the term of the contract. In the case that the State's needs change over the term of the contract, the State reserves the right to add additional products to the contract that can be

supplied by the awarded Vendor. The price for these added products will be mutually agreed to by the State and the Vendor but are assumed to be priced at a discount similar to what is being offered on the products listed in the IFB.

6.11 OUT-OF-STOCK AND BACK-ORDERS

The successful vendor shall notify the Buyer when one or more items in an order cannot be delivered within the time specified. After notification to Buyer by the successful Vendor of a fulfillment delay of one or more items in a shipment, the Buyer may cancel undelivered items within an order, or an order in its entirety, without penalty or charge, providing the cancellation occurs before Buyer is notified that the delayed item or order has shipped.

6.12 PRICE ADJUSTMENTS

Prices proposed by the Vendor shall be firm against any increase for three hundred sixty-five (365) days from the effective date of the contract.

Price increase requests shall be submitted in writing to the Contract Manager, which shall include the reason(s) for the request and contain supporting documentation for the need. Price increases will be negotiated and agreed to by both the State and Vendor in advance of any price increase going into effect. The State is not obligated to accept pricing adjustments or increases and reserves the right to accept or reject them in part or in whole. Price de-escalation or decreases may be requested by the State at any time.

It is understood and agreed that orders will be shipped at the established contract prices in effect on the date an order is placed. Invoicing that deviates from this provision may result in contract cancellation.

6.13 CONTRACT CHANGES

Contract changes, if any, over the life of the contract shall be implemented by contract amendments agreed to in writing by the State and Vendor.

6.14 TAXES

No taxes shall be included in any bid prices.

6.15 ATTACHMENTS

All attachments to this IFB are the copies found within the Ariba Sourcing Tool, and are incorporated herein, and shall be submitted by responding in the Sourcing Tool.

The remainder of this page is intentionally left blank.

ATTACHMENT A-PRICING SUBMITTAL WORKBOOK

Interior, Exterior, Epoxy Paint and Supplies

	% Discount Off MSRP/List Price
CATEGORY A	
Interior Paint	50.00%
CATEGORY B	
Exterior Paint	50.00%
CATEGORY C	
Epoxy Paint	40.00%
CATEGORY D	
Supplies	35.00%



DIVISION OF PURCHASE AND CONTRACT
ATTACHMENT A-PRICING SUBMITTAL WORKBOOK

Interior, Exterior, Epoxy Paint and Supplies

NOTES TO VENDORS

DO NOT ALTER WORKBOOK, ENTER VALUES ONLY IN DESIGNATED AREAS

Vendor Name: The Sherwin-Williams Company

CATEGORY A: Interior Paint												
Item #	Item Description	Unit of Measure (UOM)	Manufacturer Name	Manufacturer Part Number	List Price	% Discount Off Price List	Contract Price (List Prices - Discount)	Catalog ID	Price List Name	Price List Date	Vendor's Published Price List (Provide link and/or indicate it will be uploaded with your bid)	
1	Interior Semi-Gloss Latex	1 Gallon	Sherwin-Williams	B31W02651	\$ 100.19	88.17%	\$ 11.85	650187206	Sherwin-Williams	1/1/2026	www.sherwin-williams.com/paint	
		5 Gallon	Sherwin-Williams	B31W02651	\$ 500.95	88.17%	\$ 59.26	650187214	Sherwin-Williams	1/1/2026		
2	(Oil) Interior Trim Enamel Semi-Gloss	1 Gallon	Sherwin-Williams	B34W02251	\$ 113.29	82.00%	\$ 20.39	640350146	Sherwin-Williams	1/1/2026		
		5 Gallon	Sherwin-Williams	B34W02251	\$ 561.45	82.00%	\$ 101.06	640350153	Sherwin-Williams	1/1/2026		
3	(Oil) Interior Trim Enamel Gloss	1 Gallon	Sherwin-Williams	B35W00251	\$ 115.39	86.50%	\$ 15.58	640512687	Sherwin-Williams	1/1/2026		
		5 Gallon	Sherwin-Williams	B35W00251	\$ 571.95	86.00%	\$ 80.07	640512695	Sherwin-Williams	1/1/2026		
4	High Gloss For Pipes Safety Various Colors	1 Gallon	Sherwin-Williams	B66W01051	\$ 150.39	88.50%	\$ 17.29	650827157	Sherwin-Williams	1/1/2026		
		5 Gallon	Sherwin-Williams	B66W01051	\$ 751.95	88.55%	\$ 86.10	650516917	Sherwin-Williams	1/1/2026		
5	High Gloss For Plumbing Pipes Safety Various Colors	1 Gallon	Sherwin-Williams	B66W03151	\$ 152.39	89.60%	\$ 15.85	651438319	Sherwin-Williams	1/1/2026		
		5 Gallon	Sherwin-Williams	B66W03151	\$ 751.95	89.60%	\$ 78.20	650516917	Sherwin-Williams	1/1/2026		
6	Anti-Corrosive Metal Primer Interior	1 Gallon	Sherwin-Williams	B66W01310	\$ 128.19	76.00%	\$ 30.77	650930639	Sherwin-Williams	1/1/2026		
		5 Gallon	Sherwin-Williams	B66W01310	\$ 630.95	76.00%	\$ 151.43	650930647	Sherwin-Williams	1/1/2026		
CATEGORY A TOTAL: \$667.86												
CATEGORY B: Exterior Paint												
Item #	Item Description	Unit of Measure (UOM)	Manufacturer Name	Manufacturer Part Number	List Price	% Discount Off Price List	Contract Price (List Prices - Discount)	Catalog ID	Price List Name	Price List Date	Vendor's Published Price List (Provide link and/or indicate it will be uploaded with your bid)	
1	Exterior Flat Latex for Wood & Masonry	1 Gallon	Sherwin-Williams	A80W03151	\$ 84.49	84.00%	\$ 13.52	651236366	Sherwin-Williams	1/1/2026	www.sherwin-williams.com/paint	
		5 Gallon	Sherwin-Williams	A80W03151	\$ 417.45	84.01%	\$ 66.75	651236382	Sherwin-Williams	1/1/2026		
2	Exterior Gloss Latex for Wood & Masonry	1 Gallon	Sherwin-Williams	A89W03151	\$ 90.49	82.14%	\$ 16.16	651236739	Sherwin-Williams	1/1/2026		
		5 Gallon	Sherwin-Williams	A89W03151	\$ 432.45	82.08%	\$ 77.50	651236747	Sherwin-Williams	1/1/2026		
3	Latex Exterior Semi-Gloss for Wood & Masonry	1 Gallon	Sherwin-Williams	A84W03151	\$ 87.49	83.00%	\$ 14.87	651275372	Sherwin-Williams	1/1/2026		
		5 Gallon	Sherwin-Williams	A84W03151	\$ 447.45	83.06%	\$ 75.80	651275380	Sherwin-Williams	1/1/2026		
4	(Oil) Exterior, Fume Proof (Non-Chalking Type)	1 Gallon	Sherwin-Williams	B54W01101	\$ 145.49	85.80%	\$ 20.66	651344483	Sherwin-Williams	1/1/2026		
		5 Gallon	Sherwin-Williams	B54W01101	\$ 712.45	85.81%	\$ 101.10	651344509	Sherwin-Williams	1/1/2026		
5	Anti-Corrosive Metal Primer Exterior	1 Gallon	Sherwin-Williams	B66W01310	\$ 128.19	80.00%	\$ 25.64	650930639	Sherwin-Williams	1/1/2026		
		5 Gallon	Sherwin-Williams	B66W01310	\$ 630.95	80.03%	\$ 126.00	650930647	Sherwin-Williams	1/1/2026		

CATEGORY B TOTAL: \$537.99											
CATEGORY C: Epoxy Paint											
Item #	Item Description	Unit of Measure (UOM)	Manufacturer Name	Manufacturer Part Number	List Price	% Discount Off Price List	Contract Price (List Prices - Discount)	Catalog ID	Price List Name	Price List Date	Vendor's Published Price List (Provide link and/or indicate it will be uploaded with your bid)
1	Water Reducible, Interior	1 Gallon	Sherwin-Williams	K45W02151	\$ 116.19	80.00%	\$ 23.24	651175317	Sherwin-Williams	1/1/2026	www.sherwin-williams.com/paint
		5 Gallon	Sherwin-Williams	K45W02151	\$ 570.95	80.06%	\$ 113.85	651175325	Sherwin-Williams	1/1/2026	
CATEGORY C TOTAL: \$137.09											
CATEGORY D: Supplies											
Item #	Item Description	Unit of Measure (UOM)	Manufacturer Name	Manufacturer Part Number	List Price	% Discount Off Price List	Contract Price (List Prices - Discount)	Catalog ID	Price List Name	Price List Date	Vendor's Published Price List (Provide link and/or indicate it will be uploaded with your bid)
1	Drop Cloths (Canvas), 9' x 12'	Pack	Sherwin-Williams	0.09985912	\$ 41.49	50.00%	\$ 20.75	9985912	Sherwin-Williams	1/1/2026	www.sherwin-williams.com/paint
2	Drop Cloths (Plastic), 9' x 12', 2 mm	Pack	Sherwin-Williams	0.01643642	\$ 10.19	50.00%	\$ 5.10	1643642	Sherwin-Williams	1/1/2026	
3	1" x 180' General Purpose Masking Tape	Each	Sherwin-Williams	0.04705018	\$ 6.17	50.00%	\$ 3.09	4705018	Sherwin-Williams	1/1/2026	
4	2" x 180' Blue Painter's Tape	Pack	Sherwin-Williams	0.05734264	\$ 27.90	50.00%	\$ 13.95	5734264	Sherwin-Williams	1/1/2026	
5	Sandpaper, Medium Grit (80-120 grit)	Pack	Sherwin-Williams	0.09060658	\$ 18.74	50.00%	\$ 9.37	9060658	Sherwin-Williams	1/1/2026	
6	Putty Knife, 1.5", Reusable	Each	Sherwin-Williams	14A900415	\$ 8.49	50.00%	\$ 4.25	650947799	Sherwin-Williams	1/1/2026	
7	Caulk, Paintable, ~10 oz.	Each	Sherwin-Williams	WL01050QD	\$ 4.59	50.00%	\$ 2.30	650865041	Sherwin-Williams	1/1/2026	
8	Spackling Paste, Lightweight	Quart	Sherwin-Williams	00WL15014	\$ 10.60	50.00%	\$ 5.30	1516442	Sherwin-Williams	1/1/2026	
9	Paint Brush, Flat 2-inch	Each	Sherwin-Williams	101441200	\$ 14.72	50.00%	\$ 7.36	650921315	Sherwin-Williams	1/1/2026	
10	Paint Brush, Angled 2.5-inch	Each	Sherwin-Williams	201443250	\$ 13.99	50.00%	\$ 7.00	651414039	Sherwin-Williams	1/1/2026	
11	Paint Brush, Intended for One Job Use, Flat 2-inch	Each	Sherwin-Williams	99060320	\$ 2.19	50.00%	\$ 1.10	1439488	Sherwin-Williams	1/1/2026	
12	Paint Brush, Intended for One Job Use, Angled 2-inch	Each	Sherwin-Williams	99060320	\$ 2.19	50.00%	\$ 1.10	1439488	Sherwin-Williams	1/1/2026	
13	Metal Paint Tray for 9-inch Roll Covers	Each	Sherwin-Williams	10534990	\$ 5.89	50.00%	\$ 2.95	1735349	Sherwin-Williams	1/1/2026	
14	Disposable Paint Tray Liner for 9-inch Roll Covers	Pack	Sherwin-Williams	0.01636133	\$ 8.23	50.00%	\$ 4.12	1636133	Sherwin-Williams	1/1/2026	
CATEGORY D TOTAL: \$87.69											

Vendor Name:	The Sherwin-Williams Company
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Interior, Exterior, Epoxy Paint and Supplies

1. Additional Discounts (Optional)				
Discount Type / Description	Preset Criteria	Vendor Criteria (if different)	Discount %	Notes/Conditions
Early Payment Discount	Payment within 15 days	None	0%	No additional discounts offered
High Volume Discount	Orders over \$XXXXXX annually	None	0%	No additional discounts offered
Eco-Friendly / Sustainability Promotion	Recycled / eco-friendly items	None	0%	No additional discounts offered
Promotional Discounts	Location-based	None	0%	No additional discounts offered
Promotional Discounts	Time-based	None	0%	No additional discounts offered
Promotional Discounts	Customer-based	None	0%	No additional discounts offered
Parts & Accessories	Not initial Purchase	None	0%	No additional discounts offered
Additional Discounts - Other (Vendor-Defined)				
Discount Type / Description	Vendor Criteria		Discount %	Notes/Conditions
			0%	No additional discounts offered
			0%	No additional discounts offered
			0%	No additional discounts offered

2. Value-Added Services (Optional)			
Service Offered	Vendor UOM	Cost (if any)	Notes/Conditions
Product & Technical Support		No Charge	Local stores and reps will provide guidance on specifications, applications, and troubleshooting
Color Services		No Charge	Live color chat with experts, free color chips/swatches in any store, digital tools offered through ColorSnap visualizer, color matching apps
Free Delivery		No Charge	Free delivery
Training and Education		No Charge	If a site needs assistance with paint/equipment, Sherwin-Williams will provide free training
Jobsite walks		No Charge	Local store or rep will walk the jobsite with any agency to ensure proper products are being specified, guidance on what is needed, and troubleshoot any questions/concerns
List Service or leave blank			
List Service or leave blank			

For Value-Added Services, if a service is provided at no cost, please indicate "No Charge" in the Cost (if any) column.