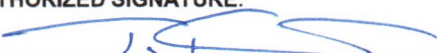


STATE OF NORTH CAROLINA Department of Administration 	REQUEST FOR BEST AND FINAL OFFER NO. DPC-983753040 Offers will be received until: April 17, 2024 by 2:00 PM ET Issue Date: April 15, 2024
Refer <u>ALL</u> inquiries regarding this BAFO to: Daniel Lanning via the Ariba Sourcing Tool	Commodity Number: 461000 – Light Weapons and Ammunition Description: Ammunition & Firearms Using Agency: State of NC
See page 2 for Submission Instructions	Requisition No.: N/A

NOTICE TO VENDOR: Offers submitted in response to this Best and Final Offer (BAFO) for the furnishing and delivering the goods and services described herein, subject to the conditions made a part hereof, will be received through the Sourcing Tool until 2:00 PM Eastern Time on April 17, 2024. Refer to page two for submission instructions. Offers submitted in any other way in response to this BAFO will not be accepted. Offers are subject to rejection unless submitted on this form.

EXECUTION: In compliance with this Request for BAFO, along with the terms and conditions in the original solicitation, as maybe modified herein, the undersigned offers and agrees to furnish any or all goods and services which are offered, at the prices agreed upon and within the time specified herein. Pursuant to GS §143-54 and §143-59.2 and under penalty of perjury, the undersigned Vendor certifies that this offer has not been arrived at collusively or otherwise in violation of Federal or North Carolina law and this offer is made without prior understanding, agreement, or connection with any firm, corporation, or person submitting an offer for the same commodity, and is in all respects fair and without collusion or fraud.

Failure to execute/sign offer prior to submittal shall render offer invalid. Late offers will not be accepted.

VENDOR: Gulf States Distributors Inc.	EMAIL: tommy@gulfstatesdist.com	
STREET ADDRESS: 6000 E Shirley Lane	P.O. BOX: 241387	ZIP: 36124
CITY & STATE & ZIP: Montgomery, AL 36117	TELEPHONE NUMBER: 334-271-2010	TOLL FREE TEL. NO: 800-223-7869
TYPE OR PRINT NAME & TITLE OF PERSON SIGNING: Tommy Trammell Vice President	FAX NUMBER: 334-279-9267	
AUTHORIZED SIGNATURE: 	DATE: 4-16-24	

Offer valid for ninety (90) calendar days from date of opening unless otherwise stated here: ____ days.

ACCEPTANCE OF OFFER: If the State accepts any or all parts of this offer, an authorized representative of the Agency shall affix his/her signature to the Vendor's response to this Request for BAFO. The acceptance shall include the response to this BAFO, any provisions and requirements of the original Solicitation which have not been superseded herein, and the North Carolina General Terms and Conditions. These documents shall then constitute the written agreement between the parties. A copy of this acceptance will be forwarded to the successful Vendor(s).

FOR STATE USE ONLY: Offer accept and Contract awarded this 1st day of May, 2024, as indicated on the attached certification, by <u>Daniel Lanning</u> (Authorized Representative of Department of Administration)
--

SUBMISSION INSTRUCTIONS: Vendor shall submit its offer through the Sourcing Tool. Any files submitted shall not be password protected and shall be capable of being copied to other media.

REQUEST FOR BEST AND FINAL OFFER (BAFO):

This request is to solicit a best and final offer from Vendor for Ammunition and Firearms. The offer should integrate the previous response to the Solicitation and any changes listed below. Any individual Vendor may receive a different number of BAFO requests than other Vendors.

NOTE: This Solicitation is still in the evaluation period. During this period and prior to award, possession of the BAFO, original bid response, and accompanying information is limited to personnel of the Issuing Agency and any agencies responsible for participating in the evaluation. Vendors who attempt to gain this privileged information, or to influence the evaluation process (i.e., assist in evaluation), will be in violation of purchasing rules and their offer will not be further evaluated or considered.

Specific requests begin on the next page. Vendor may copy requests onto additional pages, as needed, to provide sufficient space for its response.

4.1 PRICING

Bid price shall constitute the total cost to the State for delivery fully assembled and ready for use, including all applicable charges for shipping, delivery, handling, administrative and other similar fees. Complete **Attachment A: Pricing Form** and upload in the Sourcing Tool. The pricing provided in ATTACHMENT A, or resulting from any negotiations, is incorporated herein and shall become part of any resulting contract.

ATTACHMENT A – Pricing contains a total of ten (10) categories: Ammunition Pistol (handgun), Ammunition Rifle, Ammunition Shotgun, Ammunition Training, Firearms Pistols (Handgun), Firearms Rifles, Firearms Shotguns, Firearms Optics, Firearms Suppressors, Firearm Parts & Accessories. A vendor may bid on one (1) or more categories.

Vendors shall offer a Manufacturer's Product Line for each category to bid on.

For each Product Line being offered per category, the Vendor will offer a single percentage discount greater than 0%.

The Vendor will demonstrate reasonableness of price by offering the Percentage Discount to North Carolina that is the same or better than provided in a current contract to similarly situated governmental entities (i.e. other State contracts, GSA, NASPO ValuePoint, Veteran's Administration, Department of Defense or other governmental entities). If the Vendor is unable to offer the Percentage Discount to NC that is the same or better than given to other similarly situated governmental entities, Vendor shall include with the response a brief explanation as to why they are unable to do so. The State reserves the right to request further information such as copies of other governmental contracts, to determine the reasonableness of the price offered.

STATE OF NORTH CAROLINA
DEPARTMENT OF ADMINISTRATION – DIVISION OF PURCHASE AND CONTRACT
Statewide Term Contract

Refer <u>ALL</u> Inquiries regarding this IFB to: All correspondence with vendors shall be through the Ariba Sourcing Tool. Questions will be received in the Ariba Sourcing Tool (only) based on the schedule in Section 2.4	Invitation for Bid #: DPC-983753040 Bids will be publicly opened: March 28, 2024 at 2:00 PM ET
For Statewide Use of All State Entities STC #: 4615A	Commodity # and Description: 461000 – Light Weapons and Ammunition

EXECUTION

In compliance with this Invitation for Bid (IFB), and subject to all the conditions herein, the undersigned Vendor offers and agrees to furnish and deliver any or all items upon which prices are bid, at the prices set opposite each item within the time specified herein.

By executing this bid, the undersigned Vendor understands that false certification is a Class I felony and certifies that:

- this bid is submitted competitively and without collusion (G.S. 143-54),
- that none of its officers, directors, or owners of an unincorporated business entity has been convicted of any violations of Chapter 78A of the General Statutes, the Securities Act of 1933, or the Securities Exchange Act of 1934 (G.S. 143-59.2), and
- it is not an ineligible Vendor as set forth in G.S. 143-59.1.

Furthermore, by executing this bid, the undersigned certifies to the best of Vendor's knowledge and belief, that:

- it and its principals are not presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from covered transactions by any Federal or State department or agency.

As required by G.S. 143-48.5, the undersigned Vendor certifies that it, and each of its sub-contractors for any Contract awarded as a result of this IFB, complies with the requirements of Article 2 of Chapter 64 of the NC General Statutes, including the requirement for each employer with more than 25 employees in North Carolina to verify the work authorization of its employees through the federal E-Verify system.

As required by Executive Order 24 (2017), the undersigned Vendor certifies will comply with all Federal and State requirements concerning fair employment and that it does not and will not discriminate, harass, or retaliate against any employee in connection with performance of any Contract arising from this solicitation.

G.S. 133-32 and Executive Order 24 (2009) prohibit the offer to, or acceptance by, any State Employee associated with the preparing plans, specifications, estimates for public Contract; or awarding or administering public Contracts; or inspecting or supervising delivery of the public Contract of any gift from anyone with a Contract with the State, or from any person seeking to do business with the State. By execution of this bid response to the IFB, the undersigned certifies, for Vendor's entire organization and its employees or agents, that Vendor are not aware that any such gift has been offered, accepted, or promised by any employees or agents of Vendor's organization.

By executing this bid, Vendor certifies that it has read and agreed to the **INSTRUCTION TO VENDORS** and the **NORTH CAROLINA GENERAL TERMS AND CONDITIONS** incorporated below. These documents can be accessed from the Ariba Sourcing Tool.

Failure to execute/sign bid prior to submittal may render bid invalid and it MAY BE REJECTED. Late bids cannot be accepted.

COMPLETE/FORMAL NAME OF VENDOR: <i>Gulf States Distributors Inc.</i>		
STREET ADDRESS: <i>6000 E Shirley Lane</i>	P.O. BOX: <i>241387</i>	ZIP: <i>36124-1387</i>
CITY & STATE & ZIP: <i>Montgomery AL 36117</i>	TELEPHONE NUMBER: <i>334-271-2010</i>	TOLL FREE TEL. NO: <i>800-223-7869</i>
PRINCIPAL PLACE OF BUSINESS ADDRESS IF DIFFERENT FROM ABOVE (SEE INSTRUCTIONS TO VENDORS ITEM #21):		
PRINT NAME & TITLE OF PERSON SIGNING ON BEHALF OF VENDOR: <i>Tommy Trammell Vice President</i>		FAX NUMBER: <i>334-279-9267</i>
VENDOR'S AUTHORIZED SIGNATURE: 	DATE: <i>3-25-24</i>	E-MAIL: <i>tommy@gulfstatesdist.com</i>

Bid Number: DPC-983753040

Vendor: buff states Dist.

VALIDITY PERIOD

Offer shall be valid for at least ninety (90) days from date of bid opening, unless otherwise stated here: 90 days, or if extended by mutual agreement in writing of the parties. Any withdrawal of this offer shall be made in writing, effective upon receipt by the agency issuing this IFB.

BID ACCEPTANCE

If your bid is accepted, all provisions of this IFB, along with the written results of any negotiations, shall constitute the written agreement between the parties ("Contract"). The NORTH CAROLINA GENERAL TERMS AND CONDITIONS are incorporated herein and shall apply. Depending upon the Goods or Services being offered, other terms and conditions may apply, as mutually agreed.

FOR STATE USE ONLY: Offer accepted and Contract awarded on date of _____ as indicated,

by _____
(Authorized Representative of Department of Administration, Division of Purchase & Contract)

TABLE OF CONTENTS

1.0	PURPOSE AND BACKGROUND.....	7
1.1	CONTRACT TERM.....	7
1.2	ESTIMATED SPEND	7
2.0	GENERAL INFORMATION	7
2.1	INVITATION FOR BID DOCUMENT	7
2.2	E-PROCUREMENT FEE	7
2.3	NOTICE TO VENDORS REGARDING IFB TERMS AND CONDITIONS	8
2.4	IFB SCHEDULE.....	8
2.5	PRE-BID CONFERENCE	9
2.6	BID QUESTIONS	9
2.7	BID SUBMITTAL	9
2.8	BID CONTENTS.....	10
2.9	ALTERNATE BIDS.....	10
2.10	DEFINITIONS, ACRONYMS, AND ABBREVIATIONS	11
3.0	METHOD OF AWARD AND BID EVALUATION PROCESS	11
3.1	METHOD OF AWARD	11
3.2	CONFIDENTIALITY AND PROHIBITED COMMUNICATIONS DURING EVALUATION.....	11
3.3	BID EVALUATION PROCESS.....	12
3.4	PERFORMANCE OUTSIDE THE UNITED STATES.....	12
3.5	INTERPRETATION OF TERMS AND PHRASES	13
4.0	REQUIREMENTS.....	13
4.1	PRICING	13
4.2	ADDITIONAL SAVINGS OFFERS/REBATES.....	13
4.3	PRODUCT IDENTIFICATION.....	14
4.4	TRANSPORTATION AND IDENTIFICATION.....	14
4.5	DELIVERY	14
4.6	DEFECTIVE PRODUCTS.....	15
4.7	PRODUCT RECALL	15
4.8	OUT-OF-STOCK AND BACK-ORDERS	15
4.9	AUTHORIZED RESELLER	15
4.10	WARRANTY.....	15
4.11	DESCRIPTIVE LITERATURE.....	16
4.12	VENDOR'S PUBLISHED CATALOG & LISTS	16
4.13	HUB PARTICIPATION.....	16
4.14	REFERENCES	16
4.15	SUSTAINABILITY EFFORTS	16
4.16	RETURN POLICY	17
4.17	VENDOR'S REPRESENTATIONS	17
4.18	FINANCIAL STABILITY.....	17
4.19	INSURANCE REQUIREMENTS MODIFICATION	17
4.20	LOBBYING ACTIVITY CERTIFICATION FOR FEDERAL GRANTS	17
4.21	AUTHORIZED DEALERS	17
4.22	TRAINING	18
4.23	SERIAL NUMBERS	18
5.0	SCOPE OF WORK AND SPECIFICATIONS.....	18
5.1	AGENCY AMMUNITION AND FIREARMS.....	18
6.0	CONTRACT ADMINISTRATION.....	19
6.1	CONTRACT MANAGER AND CUSTOMER SERVICE.....	19
6.2	ELECTRONIC PRODUCT CATALOG.....	19
6.3	CONTINUOUS IMPROVEMENT	20
6.4	QUARTERLY STATUS REPORTS.....	20
6.5	ACCEPTANCE OF WORK	21
6.6	INVOICES	21
6.7	DISPUTE RESOLUTION	21

6.8	POST AWARD PRODUCT SUBSTITUTION, ADDITIONS, & REMOVALS	21
6.9	PRICE ADJUSTMENTS.....	21
6.10	CONTRACT CHANGES	22
6.11	TAXES	22
6.12	ATTACHMENTS.....	22

1.0 PURPOSE AND BACKGROUND

The Department of Administration (DOA) serves as the business manager for North Carolina State government and provides leadership to State government for the effective, efficient, economical, and equitable delivery of services to the public. The department also aids and services several advocacy programs that serve diverse segments of the State's population that have traditionally been underserved. The Division of Purchase & Contract (P&C) is the strategic force to provide the State's entities with a catalog of Statewide Term Contracts (STC) that provide for an encompassing organized and efficient manner to pool resources to provide goods and services.

The State through the Department of Administration (DOA) Division of Purchase & Contract (P&C) is seeking qualified vendors to establish a Statewide Term Contract to furnish and deliver a comprehensive, multiple manufacturer product line of new, unused, currently produced ammunition and firearms in two (2) categories throughout the State of North Carolina, on an "As Needed" basis, if and when ordered by State Departments, Agencies, and Higher Education Institutions during the contract period.

The intent of this Invitation for Bid (hereinafter, "IFB") is to receive pricing from Vendors which will offer savings to the State and confirm, through Vendors' submission of bids, its ability to meet the State's needs.

The contract resulting from this IFB is mandatory for State departments and most State Agencies, and by State higher education institutions (except under the conditions specified in G.S. 115D-58.14(a) and G.S. 116-13). The Contract may also be utilized, without further competition, by non-mandatory State Agencies and Other Eligible Entities.

Bids shall be submitted in accordance with the terms and conditions of this IFB and any addenda issued hereto.

The intent of this solicitation is to award Statewide Term Contract.

1.1 CONTRACT TERM

The Contract shall have an initial term of five (5) years, beginning on the date the Contract is executed by the State (the "Effective Date").

At any time during the contract period the State may conduct an Open Enrollment process by posting a solicitation in the Ariba Sourcing Tool for the purpose of adding new manufacturer(s) to the contract, to provide a wide coverage of Ammunition and Firearms. The awarded Vendors will remain on the contract for the duration of the contract term unless terminated for convenience.

At the end of the Contract's initial term the State reserves the right to extend a contract term after the last active term.

1.2 ESTIMATED SPEND

Based on the historical usage of the STC, the estimated spending for the five (5) year term of this contract is \$7 million dollars.

This amount is not guaranteed and could be more or less than the historical expenditure during the contract period. No maximum or minimum quantities are guaranteed.

2.0 GENERAL INFORMATION

2.1 INVITATION FOR BID DOCUMENT

The IFB is comprised of the base IFB document, any attachments, and any addenda released before Contract award, which are incorporated herein by reference.

2.2 E-PROCUREMENT FEE

ATTENTION: This is an NC eProcurement solicitation facilitated by the Ariba Network. The E-Procurement fee may apply to this solicitation. See paragraph entitled ELECTRONIC PROCUREMENT of the North Carolina General Terms and Conditions.

General information on the E-Procurement Services can be found at: <http://eprocurement.nc.gov/>.

What is the Ariba Network?

The Ariba Network is a web-based platform that serves as a connection point for buyers and vendors. Vendors can log in to the Ariba Network to view purchase orders, respond to electronic requests for quotes, participate in Sourcing Events, and collaborate with buyers on contract documents.

For training on how to use the Sourcing Tool to view solicitations, submit questions, develop responses, upload documents, and submit offers to the State, Vendors should go to the following site:

<http://eprocurement.nc.gov/training/vendor-training>.

2.3 NOTICE TO VENDORS REGARDING IFB TERMS AND CONDITIONS

It shall be the Vendor's responsibility to read the Instructions to Vendors, the North Carolina General Terms and Conditions, all relevant exhibits and attachments, and any other components made a part of this IFB and comply with all requirements and specifications herein. Vendors also are responsible for obtaining and complying with all Addenda and other changes that may be issued in connection with this IFB.

If Vendors have questions, or issues regarding any component within this IFB, those must be submitted as questions in accordance with the instructions in the BID QUESTIONS Section. If the State determines that any changes will be made as a result of the questions asked, then such decisions will be communicated in the form of an IFB addendum. The State may also elect to leave open the possibility for later negotiation and amendment of specific provisions of the Contract that have been addressed during the question-and-answer period.

Other than through the process of negotiations under 01 NCAC 05B.0503, the State rejects and will not be required to evaluate or consider any additional or modified terms and conditions submitted with Vendor's bid. This applies to any language appearing in or attached to the document as part of the Vendor's bid that purports to vary any terms and conditions or Vendors' instructions herein or to render the bid non-binding or subject to further negotiation. Vendor's bid shall constitute a firm offer that shall be held open for the period required herein ("Validity Period" above).

The State may exercise its discretion to consider Vendor proposed modifications. By execution and delivery of this IFB Response, the Vendor agrees that any additional or modified terms and conditions, whether submitted purposely or inadvertently, shall have no force or effect, and will be disregarded unless expressly agreed to during negotiations and incorporated by way of a Best and Final Offer (BAFO). Noncompliance with, or any attempt to alter or delete, this paragraph shall constitute sufficient grounds to reject Vendor's bid as nonresponsive.

2.4 IFB SCHEDULE

The table below shows the intended schedule for this IFB. The State will make every effort to adhere to this schedule.

Event	Responsibility	Date and Time
Issue IFB	State	March 7 th , 2024
Hold Pre-Bid Conference/Site Visit	State	March 14 th , 2024, at 2:00 PM ET
Submit Written Questions	Vendor	March 15 th , 2024 by 4:30 PM ET
Provide Responses to Questions	State	March 20 th , 2024
Submit Bids	Vendor	March 28 th , 2024, by 1:59 PM ET Microsoft Teams meeting Join on your computer, mobile app or room device Click here to join the meeting Meeting ID: 288 399 389 097 Passcode: xy9Veg Download Teams Join on the web
Intended Contract Award	State	TBD

2.5 PRE-BID CONFERENCE

Urged and Cautioned Pre-Bid Conference

Date: March 14, 2024
Time: 2:00 PM EST
Location: Virtual Microsoft Teams Meeting
Contact #: 984-236-0220

Microsoft Teams meeting

Join on your computer, mobile app or room device

[Click here to join the meeting](#)

Meeting ID: 233 855 928 969

Passcode: QSEqMq

[Download Teams](#) | [Join on the web](#)

Instructions: Vendor representatives are URGED and CAUTIONED to attend the pre-bid conference and apprise themselves of the conditions and requirements which will affect the performance of the work called for by this IFB. A non-mandatory pre-bid conference is scheduled for this IFB. Submission of a bid shall constitute sufficient evidence of Vendor's compliance and no allowance will be made for unreported conditions which a prudent Vendor would recognize as affecting the performance of the work called for in this IFB.

2.6 BID QUESTIONS

Upon review of the IFB documents, Vendors may have questions to clarify or interpret the IFB in order to submit the best bid possible. To accommodate the Bid Questions process, Vendors shall submit any such questions by the "Submit Written Questions" date and time provided in the IFB SCHEDULE Section above, unless modified by Addendum.

Questions related to the content of the solicitation, or the procurement process should be directed to the person on the title page of this document via the Sourcing Tool's message board by the date and time specified in the IFB SCHEDULE Section of this IFB. Vendors will enter "IFB # DPC-983753040 – Questions" as the subject of the message. Question submittals should include a reference to the applicable IFB section. This is the only manner in which questions will be received.

Questions or issues related to using the Sourcing Tool itself can be directed to the North Carolina eProcurement Help Desk at 888-211-7440, Option 2. Help Desk representatives are available Monday through Friday from 7:30 AM ET to 5:00 PM EST.

Questions received prior to the submission deadline date, the State's response, and any additional terms deemed necessary by the State will be posted in the Sourcing Tool in the form of an addendum and shall become an Addendum to this IFB. No information, instruction or advice provided orally or informally by any State personnel, whether made in response to a question or otherwise in connection with this IFB, shall be considered authoritative or binding. Vendors shall rely *only* on written material contained in an Addendum to this IFB.

2.7 BID SUBMITTAL

IMPORTANT NOTE: This is an absolute requirement. Late bids, regardless of cause, will not be opened or considered, and will be automatically disqualified from further consideration. Vendor shall bear the sole risk of late submission due to unintended or unanticipated delay. It is the Vendor's sole responsibility to ensure its bid has been received as described in this IFB by the specified time and date of opening. Failure to submit a bid in strict accordance with instructions provided shall constitute sufficient cause to reject a Vendor's bid(s). Solicitation responses are subject to Sealed Bidding requirements.

Vendor's bids for this procurement must be submitted through the Sourcing Tool. For training on how to use the Sourcing Tool to view solicitations, submit questions, develop responses, upload documents, and submit offers to the State, Vendors should go to the following site: <https://eprocurement.nc.gov/training/vendor-training>.

Questions or issues related to using the Sourcing Tool itself can be directed to the North Carolina eProcurement Help Desk at 888-211-7440, Option 2. Help Desk representatives are available Monday through Friday from 7:30 AM EST to 5:00 PM EST.

Tips for Using the Sourcing Tool

1. Vendors should review available training and confirm that they are able to access the Sourcing Event, enter responses, and upload files well in advance of the date and time response are due to allow sufficient time to seek assistance from the North Carolina eProcurement Help Desk.
2. Vendors may submit their responses early to make sure there are no issues, and then submit a revised response any time prior to the response due date and time. The State will only review the most recent response.
3. Vendors should respond to all relevant sections of the Sourcing Event. Certain questions or items are required in order to submit a response and are denoted with an asterisk. The Sourcing Tool will not allow a response to be submitted unless all required items are completed. The Sourcing Tool will provide error messages to help identify any required information that is missing when response is submitted.
4. Simply saving your response in the Sourcing Tool is not the same as submitting your response to the State. Vendors should make sure they complete the submission process and receive a message that their response was successfully submitted.
5. **Only Bids submitted through the Content Section of the Ariba Sourcing Event will be considered. Bids submitted through the Message Board will not be accepted or considered for award.**

2.8 BID CONTENTS

Vendors shall provide responses to all questions and complete all attachments for this IFB that require the Vendor to provide information and upload them to the Sourcing Event in the Sourcing Tool. Vendor may not be able to submit its response in the Sourcing Tool unless all required items are addressed. Vendors shall provide authorized signatures where requested. Failure to provide all required items, or Vendor's submission of incomplete items, may result in the State rejecting Vendor's bid, in the State's sole discretion.

Vendors shall upload the following items and attachments in the Sourcing Tool:

- a) Completed and signed version of EXECUTION PAGES, along with the body of the IFB.
- b) Signed receipt pages of any addenda released in conjunction with this IFB, if required to be returned.
- c) Vendor Response (Sections: 4.1, 4.6, 4.10, 4.11, 4.12, 4.13, 4.14, 4.15, 4.19, 4.21, 6.1)
- d) Completed version of ATTACHMENT A: PRICING FORM
- e) Completed and signed version of ATTACHMENT D: HUB SUPPLEMENTAL VENDOR INFORMATION
- f) Completed and signed version of ATTACHMENT E: CUSTOMER REFERENCE FORM
- g) Completed and signed version of ATTACHMENT F: LOCATION OF WORKERS UTILIZED BY VENDOR
- h) Completed and signed version of ATTACHMENT G: CERTIFICATION OF FINANCIAL CONDITION
- i) Completed and signed version of CERTIFICATION FOR CONTRACTS, GRANTS, LOANS, AND COOPERATIVE AGREEMENTS and OMB STANDARD FORM LLL

2.9 ALTERNATE BIDS

Unless provided otherwise in this IFB, Vendor may submit alternate bids for comparable Goods, various methods or levels of Service(s), or that propose different options. Alternate bids must specifically identify the IFB requirements and advantage(s) addressed by the alternate bid. Each bid must be for a specific set of Goods and must include specific pricing. Each bid must be complete and independent of other bids offered. If a Vendor chooses to respond with various offerings, Vendor shall follow the specific instructions for uploading Alternate Bids in the Sourcing Tool.

2.10 DEFINITIONS, ACRONYMS, AND ABBREVIATIONS

Relevant definitions for this IFB are provided in 01 NCAC 05A .0112 and in the Instructions to Vendors found Sourcing Tool, which are incorporated herein by this reference.

3.0 METHOD OF AWARD AND BID EVALUATION PROCESS

3.1 METHOD OF AWARD

North Carolina G.S. 143-52 provides a general list of criteria the State shall use to award contracts, as supplemented by the additional criteria herein. The Goods or Services being procured shall dictate the application and order of criteria; however, all award decisions shall be in the State's best interest.

All responsive bids will be reviewed, and award or awards will be based on the responsive bids(s) to provide the estimated requirements as to breadth of items in each category offered, highest percentage discount offered off the most recently published Manufacturer Standard Retail Price (MSRP) List, quantity, quality, delivery, service, and/or geographical coverage, to include any required verifications set out herein such as but not limited to past performance, references, and financial documents.

If the manufacturer does not offer a published MSRP price catalog, the Vendor will have the manufacturer generate an Excel MSRP Price List Spreadsheet. The manufacturer will certify in writing, on company letterhead signed by a manufacturer's authorized representative, that the Vendor is an authorized distributor and the MSRP pricing referenced for this bid is also certified by the manufacturer.

It is the State's intent to have a single manufacturer represented in each category. If two (2), or more Vendors offer the same manufacturer's product(s), it is the intent of the State to make an award to the Vendor with the most complete offering per category, and highest percentage discount offered off MSRP List for a particular manufacturer's product(s).

Products offered must currently be available on the manufacturer's most recently published MSRP. **Submission of price schedules developed specifically for this Bid WILL result in disqualification from award consideration.**

While the intent of this IFB is to award a Contract(s) to multiple Vendors, the State reserves the right to make separate awards to different Vendors for one or more line items, to not award one or more line items or to cancel this IFB in its entirety without awarding a Contract, if it is considered to be most advantageous to the State to do so.

The State reserves the right to waive any minor informality or technicality in bids received.

3.2 CONFIDENTIALITY AND PROHIBITED COMMUNICATIONS DURING EVALUATION

While this IFB is under evaluation, the responding Vendor, including any subcontractors and suppliers, is prohibited from engaging in conversations intended to influence the outcome of the evaluation. See the Paragraph of the Instructions To Vendors entitled COMMUNICATIONS BY VENDORS.

Each Vendor submitting a bid to this IFB, including its employees, agents, subcontractors, suppliers, subsidiaries and affiliates, is prohibited from having any communications with any person inside or outside the using agency; issuing agency; other government agency office or body (including the purchaser named above, any department secretary, agency head, members of the General Assembly and Governor's office); or private entity, if the communication refers to the content of Vendor's proposal or qualifications, the content of another Vendor's proposal, another Vendor's qualifications or ability to perform a resulting contract, and/or the transmittal of any other communication of information that could be reasonably considered to have the effect of directly or indirectly influencing the evaluation of proposals, the award of a contract, or both.

Any Vendor not in compliance with this provision shall be disqualified from evaluation and award. A Vendor's proposal may be disqualified if its subcontractor and/or supplier engage in any of the foregoing communications during the time that the procurement is active (i.e., the issuance date of the procurement until the date of contract award or cancellation of the procurement). Only those discussions, communications or transmittals of information authorized or initiated by the issuing agency for this IFB or inquiries directed to the purchaser named in this IFB regarding requirements of the IFB (prior to proposal submission) or the status of the award (after submission) are excepted from this provision.

3.3 BID EVALUATION PROCESS

Only responsive submissions will be evaluated.

The State will conduct an evaluation of responsive Bids, as follows:

Bids will be received according to the method stated in the Bid Submittal section above.

All bids must be received by the issuing agency not later than the date and time specified in the IFB SCHEDULE Section above, unless modified by Addendum. Vendors are cautioned that this is a request for offers, not an offer or request to contract, and the State reserves the unqualified right to reject any and all offers at any time if such rejection is deemed to be in the best interest of the State.

At the date and time provided in the IFB SCHEDULE Section above, unless modified by Addendum, the bids from each responding Vendor will be opened publicly and all offers (except those that have been previously withdrawn, or voided bids) will be tabulated. The tabulation shall be made public at the time it is created. When negotiations after receipt of bids is authorized pursuant to G.S. 143-49 and 01 NCAC 05B.0503, only the names of offerors and the Goods and Services offered shall be tabulated at the time of opening. Cost and price shall become available for public inspection at the time of the award. Interested parties are cautioned that these costs and their components are subject to further evaluation for completeness and correctness and therefore may not be an exact indicator of a Vendor's pricing position.

At their option, the evaluators may request oral presentations or discussions with any or all Vendors for clarification or to amplify the materials presented in any part of the bid. Vendors are cautioned, however, that the evaluators are not required to request presentations or other clarification—and often do not. Therefore, all bids should be complete and reflect the most favorable terms available from the Vendor. Prices cannot be altered or modified as part of a clarification.

Bids will generally be evaluated, based on completeness, content, cost, and responsibility of the Vendor to supply the requested Goods and Services. Specific evaluation criteria are listed in Section 3.1 METHOD OF AWARD.

Upon completion of the evaluation process, the State will make Award(s) based on the evaluation and post the award(s) to **the electronic Vendor Portal (eVP)**, <https://evp.nc.gov>, under the IFB number for this solicitation. Award of a contract to one Vendor does not mean that the other bids lacked merit, but that, all factors considered, the selected bid was deemed most advantageous and represented the best value to the State.

The State reserves the right to negotiate with one or more Vendors, or to reject all original offers and negotiate with one or more sources of supply that may be capable of satisfying the requirement, and in either case to require Vendor to submit a Best and Final Offer (BAFO) based on discussions and negotiations with the State.

3.4 PERFORMANCE OUTSIDE THE UNITED STATES

Vendor shall complete **ATTACHMENT F: LOCATION OF WORKERS UTILIZED BY VENDOR**. In addition to any other evaluation criteria identified in this IFB, the State may also consider, for purposes of evaluating proposed or actual contract performance outside of the United States, how that performance may affect the following factors to ensure that any award will be in the best interest of the State:

- a) Total cost to the State
- b) Level of quality provided by the Vendor
- c) Process and performance capability across multiple jurisdictions
- d) Protection of the State's information and intellectual property
- e) Availability of pertinent skills
- f) Ability to understand the State's business requirements and internal operational culture
- g) Particular risk factors such as the security of the State's information technology
- h) Relations with citizens and employees
- i) Contract enforcement jurisdictional issues

3.5 INTERPRETATION OF TERMS AND PHRASES

This IFB serves two functions: (1) to advise potential Vendors of the parameters of the solution being sought by the State; and (2) to provide (together with other specified documents) the terms of the contract resulting from this procurement. The use of phrases such as "shall," "must," and "requirements" are intended to create enforceable contract conditions. In determining whether bids should be evaluated or rejected, the State will take into consideration the degree to which Vendors have proposed or failed to propose solutions that will satisfy the State's needs as described in the IFB. Except as specifically stated in the IFB, no one requirement shall automatically disqualify a Vendor from consideration. However, failure to comply with any single requirement may result in the State exercising its discretion to reject a bid in its entirety.

4.0 REQUIREMENTS

This Section lists the requirements related to this IFB. By submitting a bid, the Vendor agrees to meet all stated requirements in this Section, as well as any other specifications, requirements, and terms and conditions stated in this IFB. If a Vendor is unclear about a requirement or specification or believes a change in a requirement would allow for the State to receive a better bid, the Vendor is encouraged to submit these items in the form of a question during the question and answer period in accordance with the Bid Questions Section above.

4.1 PRICING

Bid price shall constitute the total cost to the State for delivery fully assembled and ready for use, including all applicable charges for shipping, delivery, handling, administrative and other similar fees. Complete **Attachment A: Pricing Form** and upload in the Sourcing Tool. The pricing provided in ATTACHMENT A, or resulting from any negotiations, is incorporated herein and shall become part of any resulting contract.

ATTACHMENT A – Pricing contains a total of two (2) categories: Ammunition and Firearms. A vendor is not required to bid on all categories.

Vendors shall offer a COMPLETE Manufacturer's Product Line. Incomplete, partial Product Lines, or selected Products from a Product Line will not be considered. Failure to offer the COMPLETE Product Line Shall render the Bid non-responsive and result in rejection of Bid.

For each product line being offered per category, the Vendor will offer a single percentage discount greater than 0%. Pricing shall also be listed after discount with and without Firearms and Ammunition Excise Tax.

The Vendor will demonstrate reasonableness of price by offering the Percentage Discount to North Carolina that is the same or better than provided in a current contract to similarly situated governmental entities (i.e. other State contracts, GSA, NASPO ValuePoint, Veteran's Administration, Department of Defense or other governmental entities). If the Vendor is unable to offer the Percentage Discount to NC that is the same or better than given to other similarly situated governmental entities, Vendor shall include with the response a brief explanation as to why they are unable to do so. The State reserves the right to request further information such as copies of other governmental contracts, to determine the reasonableness of the price offered.

4.2 ADDITIONAL SAVINGS OFFERS/REBATES

This component of the Pricing Response is optional, but the State encourages Vendors to provide additional financial incentives/rebates, if possible, within the scope of this IFB, that will benefit the State. These additional incentives could include, but are not limited to additional discounts based on total spend volumes, tier pricing, rebates, additional discounts by manufacturer, etc. Additional Discount Offers shall be in addition to the discounts Vendor offers as a List Item Price.

Additional Discounts: As part of the pricing submittal, Vendors are being requested to propose an additional percentage discount which would be applied to all orders for the remainder of the contract term if and when the total orders against the contract exceed the provided amount, at any point during the life of the contract. Orders from all entities utilizing this contract will count toward the contract volume discount threshold.

Rebates: If a rebate is offered, it will be based on reported sales, on a quarterly basis (see Section 6.6 QUARTERLY REPORTS). The Vendor shall submit the rebate amount due by check with the "Contracts Number," "Report Amount," and "Report Period" on either the check stub or other remittance materials. The payment shall be made by check as described herein.

Checks shall be payable to: NCDOA, Division of Purchase & Contract

Checks shall be mailed to: NCDOA, Division of Purchase & Contract, Contract Manager
1305 Mail Service Center
325 N. Salisbury Street
Raleigh, NC 27603

All discounts in Vendor's bid shall remain in effect for the entire contract period and shall not be decreased. However, the discount may be increased, and any such increase shall remain in effect for the remainder of the contract period and any subsequent extensions. Volume or tier discounts, if offered, shall apply to purchase orders placed for delivery to the same location. Vendors may provide volume or tier discounts to orders that include multiple delivery points from the same agency.

The State reserves the right to accept or reject all or part of the proposed Additional Discount Offers as part of a Vendor's Total Price Submittal Value. The State has sole discretion to not assign value to Vendor's proposed Additional Discount Offers which the State cannot quantify or to give only partial value for Additional Discount Offers. Vendors may offer the State additional discounts using the Additional Discount Offers within ATTACHMENT A-PRICING SUBMITTAL WORKBOOK.

4.3 PRODUCT IDENTIFICATION

SUITABILITY FOR INTENDED USE

Vendors are requested to offer only items directly complying with the specifications herein or comparable items which will provide the equivalent capabilities, features and diversity called for herein. The State reserves the right to evaluate all bids for suitability for the required use and to award the one best meeting requirements and considered to be in the State's best interest.

4.4 TRANSPORTATION AND IDENTIFICATION

All goods shall be delivered **FOB DESTINATION STATEWIDE** for orders equal to, or greater, than the minimum order amount, when shipped to a single destination. Orders for less than the minimum order amount will be dispensed, with transportation charges added to the invoice as a separate item. Transportation charges levied by the Vendor for orders equal to, or greater than the minimum order, when shipped to a single destination, may be cause for removal of the Vendor from the contract. In instances where the Vendor makes partial shipments of an order to one destination which is equal to, or greater than, the minimum order, all shipments of the order shall be sent **FOB DESTINATION** with NO additional transportation charges.

FOB DESTINATION STATEWIDE does not include lift-gate or inside delivery. These additional charges will be paid by the agency and added as a separate line on the invoice.

4.5 DELIVERY

The Vendor shall deliver Free-On-Board (FOB) Destination to the following location(s): All 100 North Carolina Counties.

Vendors are requested to make deliveries within thirty (30) days after receipt of an order. If the Vendor is unable to make the above delivery timeframe, please state here the earliest guaranteed delivery time you can offer N/A days for firearms and 180 days for ammunition. The State reserves the right to evaluate delivery offered in determining the award of the proposed contract.

Vendors are cautioned that excessively long delivery schedules, as determined by this Division, may be cause for non-award. The state expects that the delivery schedule offered herein to be firm and fully expects compliance with the stated delivery schedule. Failure of the Vendor to meet contracted delivery schedules shall constitute cause for removal from the contract.

Firearms and ammunition manufacturing may be affected from time to time by market conditions involving political/governmental actions, i.e. Acts of War or Legislation that insight concern about changes to the 2nd Amendment of the Constitution, on the federal level. The above actions may cause an adverse effect on delivery schedules and lengthen timeframe.

NOTE: FOR NC COMMUNITY COLLEGE BASIC LAW ENFORCEMENT TRAINING (BLET) ACADEMIES, Bureau of Alcohol, Tobacco, Firearms and Explosives (BATFE) GUIDANCE AND THE 1968 GUN CONTROL ACT REQUIRE THAT AN ELIGIBLE COLLEGE REPRESENTATIVE COMPLETE FIREARMS TRANSFERS VIA 4473 IN PERSON AT Federal Firearms License (FFL) SITE. FIREARMS CANNOT BE SHIPPED OR DELIVERED DIRECT TO YOUR SITES. CONTACT DISTRIBUTOR FOR SPECIFIC GUIDANCE REGARDING FIREARMS TRANSFER PROCESS REQUIREMENTS FOR NC CC BLET'S.

4.6 DEFECTIVE PRODUCTS

In the event a product is found to be defective, Vendor agrees to replace the item immediately, within the same delivery time frame at no additional charge to the State.

4.7 PRODUCT RECALL

Vendor expressly assumes full responsibility for prompt notification to the Contract Manager at the State's Division of Purchase & Contract of any product recall in accordance with the applicable State or Federal regulations. The Vendor shall support the Contract Manager in necessary follow-up with State entities that have purchased recalled products to replace, at no cost to the State, any such products promptly.

4.8 OUT-OF-STOCK AND BACK-ORDERS

The Vendor shall notify the Buyer when one or more items in an order cannot be delivered within the time specified. After notification to Buyer by Vendor of a fulfillment delay of one or more items in the order, the Buyer may cancel undelivered items within an order, or an order in its entirety, without penalty or charge, to the extent that the notice of cancellation occurs before Buyer is notified that the delayed item or other cancelled items in the order have shipped.

4.9 AUTHORIZED RESELLER

The Vendor shall be authorized by the manufacturer to distribute or resell the products offered in this IFB. The Vendor shall provide a signed statement from the manufacturer confirming authorization with its bid response. Failure to provide this statement shall constitute sufficient grounds for rejection of Vendor's offer, at the discretion of the State.

Vendor is the: ☐ Manufacturer ☐ Dealer ☐ Reseller ☒ Distributor

Authorized: ☒ Yes ☐ No Attached Manufacturer's Authority: ☐ Yes ☐ No

4.10 WARRANTY

Vendor warrants that all equipment furnished under this IFB will be newly manufactured, of good material and workmanship. The warranty will apply from date equipment is put into operation for a minimum period of twelve (12) months or the length of the manufacturer's warranty, whichever is longer. Such warranty shall cover the cost of all defective parts replacement, labor, freight, and technicians' travel at no additional cost to the State, or as specified by the Purchasing Agency herein. To the extent not superseded by the terms of this paragraph, manufacturer's warranty terms shall apply. Vendor's warranty shall be at least the level of coverage provided for its comparable customers.

The report of a problem does not presuppose that every call must result in an "on-site" visit for service/repair. The Vendor and/or service sub-contractor shall utilize best efforts to resolve problems in a timely fashion by using acceptable servicing methods to include, but not limited to, verbal problem analysis and remote diagnosis. The warranty requirement does not impose any additional duty on the State to make other than normal and good faith problem resolution efforts or expenditures of time. Vendor shall be responsible for compliance with warranty terms by any third-party service provider. Vendor shall provide contact information for warranty service provider, below.

Vendor is authorized by manufacturer to repair equipment offered during the warranty period? ☐ YES ☒ NO

Will the Vendor provide warranty service? ☒ YES ☐ NO, a manufacturer-authorized third party will perform warranty service.

Contact information for warranty service provider:

Company Name: Gulf States Distributors Inc.

Company Address: 6000 E Shirley Lane

Montgomery, AL 36117

Contact Person (name): Tommy Trammell

Contact Person (phone number): 334-271-2010

Contact Person (e-mail): tommy@gulfstatesdist.

4.11 DESCRIPTIVE LITERATURE

DESCRIPTIVE LITERATURE/CERTIFICATION

Vendor shall submit with the bid, vendor link to all of the goods being offered, in the designated area of ATTACHMENT A: **PRICING WORKBOOK**.

Each bid shall be accompanied by complete descriptive literature, specifications, certifications, and all other pertinent data necessary for thorough evaluation of the item(s) offered and sufficient to determine compliance of the item(s) with the specifications. Failure to include such information shall be a sufficient basis for rejection of the bid, at the discretion of the State.

4.12 VENDOR'S PUBLISHED CATALOG & LISTS

As a result of this Contract, Vendors shall provide its entire catalog of products. By definition, a Vendor's catalog as a result of this effort, is a Vendor's full line of products within the awarded scope that is consistent with what is offered on its punch-out catalog site. The State deems the right to determine the completeness of the coverage of a Vendor's catalog. **The Vendor's catalog must be submitted with its bid by uploading in section 6.11 of the Ariba Network Sourcing Tool.**

Altered, or unpublished, price lists/literature may subject your bid to rejection. The Vendor is advised that literature, questionnaires, and other data submitted in response to a previous IFB, or other inquiry will not suffice for the above requirement. Failure to include such information shall be a sufficient basis for rejection of the Vendor's bid. The Vendor shall, where applicable, provide the following information, at a minimum, on the proposed products:

- a. Detailed Manufacturer's Item Description
- b. Manufacturer
- c. Manufacturer Product #
- d. Manufacturer List Price
- e. UOM
- f. Number of Items (bandages, syringes, vials, etc.) per UOM
- g. Internet link to the product if available

4.13 HUB PARTICIPATION

Pursuant to North Carolina General Statute G.S. 143-48, it is State policy to encourage and promote the use of small, minority, physically handicapped, and women contractors in purchasing Goods and Services. As such, this IFB will serve to identify those Vendors that are minority owned or have a strategic plan to support the State's Historically Underutilized Businesses program by meeting or exceeding the goal of 10% utilization of diverse firms as 1st or 2nd tier subcontractors. Vendor shall complete ATTACHMENT D: HUB SUPPLEMENTAL VENDOR INFORMATION.

4.14 REFERENCES

Vendors shall upload to the Sourcing Tool at least three (3) references, using ATTACHMENT E: CUSTOMER REFERENCE FORM, for which your company has supplied the exact model of equipment offered. The State may contact these users to determine the quality level of the offered equipment; as well as, but not limited to user satisfaction with Vendor performance. Information obtained may be considered in the evaluation of the bid.

4.15 SUSTAINIBILITY EFFORTS

According to G.S. 143-58.2, it is the policy of this State to encourage and promote the purchase of products with recycled content and to purchase items that are reusable, refillable, repairable, more durable, and less toxic to the extent that the purchase or use is practicable and cost effective. The proposal must describe how environmental requirements which relate to clear labeling of the environmental/sustainability attributes (e.g. environmental certifications, total and post-consumer recycled content, etc.) of products in the proposed product catalogs, demonstrating the ability to run usage reports that include information about each product's environmental/sustainability attributes, packaging and recycling of spent products.

4.16 RETURN POLICY

Vendor shall accept merchandise returns from Buyers for a period of thirty (30) business days after delivery. Vendor shall provide full credit or full refund to Buyers, whichever a Buyer requests, within thirty (30) business days on all returns of an ordered product that (1) is a stock item in original packaging and in re-sellable conditions; (2) is not a specialty or customized item; (3) is defective or damaged; (4) is a return of an incorrect product shipped; (5) results from a Vendor order entry error; or (6) is non-conforming due to any other cause reasonably assumed to be the fault of the Vendor.

4.17 VENDOR'S REPRESENTATIONS

If Vendor's bid results in an award, Vendor agrees that it will not enter any agreement with a third party that may abridge any rights of the State under the contract. If any Services, deliverables, functions, or responsibilities not specifically described in this solicitation are required for Vendor's proper performance, provision and delivery of the Service and deliverables under a resulting contract, or are an inherent part of or necessary sub-task included within such service, they will be deemed to be implied by and included within the scope of the contract to the same extent and in the same manner as if specifically described in the contract. Unless otherwise expressly provided herein, Vendor will furnish all of its own necessary management, supervision, labor, facilities, furniture, computer and telecommunications equipment, software, supplies and materials necessary for the Vendor to provide and deliver the Services and/or other Deliverables.

4.18 FINANCIAL STABILITY

As a condition of contract award, the Vendor must certify that it has the financial capacity to perform and to continue to perform its obligations under the contract; that Vendor has no constructive or actual knowledge of an actual or potential legal proceeding being brought against Vendor that could materially adversely affect performance of this contract; and that entering into this contract is not prohibited by any contract, or order by any court of competent jurisdiction

Each Vendor shall certify it is financially stable by completing the ATTACHMENT G: CERTIFICATION OF FINANCIAL CONDITION. The State is requiring this certification to minimize potential performance issues from contracting with a Vendor that is financially unstable. This Certification shall be deemed continuing, and from the date of the Certification to the expiration of the contract, the Vendor shall notify the State within thirty (30) days of any occurrence or condition that materially alters the truth of any statement made in this Certification.

4.19 INSURANCE REQUIREMENTS MODIFICATION

A. Default Insurance Coverage from the General Terms and Conditions applicable to this Solicitation:

- ☒ Contract value in excess of \$1,000,000.00

4.20 LOBBYING ACTIVITY CERTIFICATION FOR FEDERAL GRANTS

Federal law prohibits recipients of federal funds, whether through grants, contracts, or cooperative agreements, from using those funds to influence or attempt to influence (lobby) a federal official in connection with obtaining, extending, or modifying any federal contract, grant, loan, or cooperative agreement. Further, federal law requires that applicants for federal funds certify:

- that they abide by the above restriction;
- that they disclose any permissible (non-federal) paid lobbying on the Federal Awards being applied for; and
- that such certification requirements will also be included in any subawards meeting the applicable thresholds.

Vendors must complete and submit the CERTIFICATION FOR CONTRACTS, GRANTS, LOANS, AND COOPERATIVE AGREEMENTS and the OMB STANDARD FORM LLL when responding to this solicitation.

4.21 AUTHORIZED DEALERS

An awarded Vendor may utilize approved, Authorized Dealers, to participate as alternate distribution sources for Vendor. Authorized Dealers may be added at any time during the contract term at the discretion of the Vendor, provided that they agree to comply with all terms and conditions of the awarded contract, with no set minimum or maximum number of Authorized Dealers that may be approved. Such participation is subject to the following conditions:

Designation of Authorized Dealer(s)

Vendor shall specify whether orders must be placed directly with Vendor or may be placed directly with Authorized Dealer(s). If Authorized Dealer(s) are designated to fulfill orders under this Contract, issue invoices and receive payment, Vendor must provide P&C, a list of those designated authorized dealers submitted with its Bid. P&C will require a vendor registration process for all Vendors recommended for contract award and their authorized dealers through the E-Procurement System. Authorized dealers must register as an e-Procurement vendor with the State of North Carolina upon contract award and must comply with all terms and conditions of this IFB. Awarded Vendors remain responsible for contract compliance by its Authorized Dealers, and neither an order placed with, or items delivered by, a Vendor's Authorized Dealer shall relieve the Vendor from any obligation under this contract.

Will Vendor maintain Authorized Dealers: ☐ Yes ☒ No

Attached List of Authorized Dealers: ☐ Yes ☒ No

Modifications in Authorized Dealer List

If a Vendor allows Authorized Dealers to participate in the Contract, post-award requests to add or delete Authorized Dealers or to modify Authorized Dealer information must be submitted to P&C's Contract Manager for prior approval.

4.22 TRAINING

If needed, training shall be coordinated between the ordering Buying Entity and the awarded Vendor. The Buying Entity shall contact the Vendor to arrange training as needed. Vendors may need to provide the following training upon request from the ordering Agency.

- Basic operator training program to Instructor Level Staff
- Armor Level Training, certifying Armorers per the awarded manufacturer's requirements for certification.
- On-going recertification of the previously trained Armorers as per the awarded manufacturer's requirements.

All training shall be provided by an authorized factory trained manufacturer's representative. The manufacturer shall provide all literature and training material required.

4.23 SERIAL NUMBERS

Each firearm shall have an individual serial number engraved and easily readable. Each pistol serial number shall be 100% traceable per requirements by the Bureau of Alcohol, Tobacco and Firearms and/or other applicable agencies.

5.0 SCOPE OF WORK AND SPECIFICATIONS

Each Vendor shall offer the manufacturer's complete product line for the two (2) categories shown.

Category #	Description
1	Ammunition
2	Firearms, Parts, Accessories and Supplies

5.1 AGENCY AMMUNITION AND FIREARMS

Referenced below is a list of ammunition and firearms currently used or requested by State Agencies (preferred brands). Additional manufacturers are also welcome to be submitted for award.

Ammunition

- | | |
|--------------|-------------|
| • Speer | • Hornady |
| • Remington | • Defender |
| • Federal | • Sig Sauer |
| • Winchester | • Nosler |

Firearms

- Glock
- Bushmaster
- Sig Sauer
- Heckler & Koch
- Benelli
- Remington
- Mossberg
- IWI
- Del-Ton
- Colt
- Ruger
- Beretta
- FN
- Smith & Wesson

6.0 CONTRACT ADMINISTRATION

All Contract Administration requirements are conditioned on an award resulting from this solicitation. This information is provided for the Vendor's planning purposes.

State Contract Administrator: Daniel Lanning, Daniel.lanning@doa.nc.gov, 984-236-0220

State Contract Manager: Evan Roe, evan.roe@doa.nc.gov, 984-236-0239

Note: In the event the State's Contract Administrator or Contract Manager changes, notification will be sent to the Vendor's Contract Manager and the Contract Synopsis on the DOA P&C website will be updated.

6.1 CONTRACT MANAGER AND CUSTOMER SERVICE

The Vendor shall be required to designate and make available to the State a Contract Manager. The Contract Manager shall be the State's point of contact for contract related issues and issues concerning performance, progress review, scheduling, and service.

Contract Manager Point of Contact	
Name:	Tommy Trammell
Office Phone #:	334-271-2010
Mobile Phone #:	334-669-4676
E-mail:	tommy@gulfstatesdist.com

6.2 ELECTRONIC PRODUCT CATALOG

Vendors have one (1) option to select from for managing products using the State's NC E-Procurement Services to develop and manage a catalog solution. Options include:

1. Line-Item Catalog –
 - a. Limited to no more than 4,000-5,000 available products.

a. Line-Item Catalog Solution

If selected for contract award, the awarded Vendor hereby agrees to cooperate with the State and E-Procurement Services to develop a line-item catalog. At a minimum, the Vendor shall agree to the following:

- a. Vendor shall deliver a line-item catalog **within ten (10) calendar days of notice**. By providing a line-item catalog, the Vendor shall provide a list of its products/services and pricing within a specific template format to E-Procurement Services by sending the populated template to the Contract Manager via e-mail at eprocurementdata@its.nc.gov.
- b. The State will confirm the accuracy of the electronic catalog before loading it into the E-Procurement system. In addition, the State may determine when the electronic catalog and any subsequent revisions "go live".
- c. The Vendor shall submit an updated electronic catalog from time to time or as requested by the State to maintain the most up-to-date version of its product/service offering under the statewide contract.
- d. The Vendor shall meet the following requirements:

1. Include in the catalog the most current pricing, including all applicable administrative fees and or discounts, as well as the most up-to-date product/service offering the Vendor is authorized to provide in accordance with the statewide contract; and
 2. Maintain the accuracy of the catalog throughout the duration of the statewide contract; and
 3. Include in the catalog detailed product line-item descriptions; and
 4. Include in the catalog identifiers for specific types of products, to include NC HUB Certified (2nd Tier) products, Sustainable products, Contract products; and
 5. Include in the catalog any additional content required by the State; and
 6. Limit the line-item catalog content to the Vendor's statewide contract offering.
- e. The State shall control which statewide contracts appear in the E-Procurement System and may elect at any time to remove Vendor's offering from the E-Procurement System.

6.3 CONTINUOUS IMPROVEMENT

The State encourages the Vendor to identify opportunities to reduce the total cost to the State. A continuous improvement effort consisting of various ideas to enhance business efficiencies as performance progresses.

6.4 QUARTERLY STATUS REPORTS

The Vendor shall be required to provide Sales Management Reports to the above designated Contract Manager on a Quarterly basis. This report shall include, at a minimum, information concerning:

1. Sales Report (total cost) by State entity, to include agencies, community colleges, universities, school systems, local government entities.
2. Sales Report Category, Items Purchased (Manufacturer), Item Description, Quantity, Unit of Measure, List Price, Contract Price, Any additional delivery charges such as specialty packaging or overnight delivery, Ordering Entity, Delivery Location (City), Order Date, Shipment Date, Delivery Date for consumables, and delivery date for non-routine consumables and equipment.

Quarterly Sales Management Reports shall be sent to PCReports@doa.nc.gov with the Contract Manager copied at the above indicated e-mail address. Vendor shall include all issues identified by Vendor related to Vendor performance or to the State's usage of the contract.

These reports shall be well organized and easy to read. The Vendor shall submit these reports electronically, to include using the [Vendor Quarterly Spend Data Report](#). The Vendor shall submit the reports in a timely manner and on a regular schedule as agreed by the parties.

Vendor shall submit the Quarterly Sales Management Reports by the 15th of the month following the end of the quarter. The Quarterly Management Report delivery schedule is included below:

By October 15th: Q1 Quarterly Management Report for July – September

By January 15th: Q2 Quarterly Management Report for October – December

By April 15th: Q3 Quarterly Management Report for January – March

By July 15th: Q4 Quarterly Management Report for April – June.

This schedule aligns with the State's fiscal year. If the contract start date does not align with the start of a quarter, the initial Quarterly Management Report shall be for the period from the contract start date to the end of the existing calendar quarter. Timely submission of all reports shall be a material term of this contract and failure to do so shall constitute a default.

Additional related sales information and/or details on user purchases may be required by the State and must be supplied within thirty (30) days of any such request. A template for any such reports may be provided by the State, at its discretion.

6.5 ACCEPTANCE OF WORK

Performance of the work and delivery of Goods and Services shall be conducted and completed at least in accordance with the contract requirements and recognized and customarily accepted industry practices. Performance shall be considered complete when the Goods and Services are approved as acceptable by the Buying Entity.

The State shall have the obligation to notify Vendor, in writing ten (10) calendar days following completion of such work or delivery of a deliverable described in the contract that it is not acceptable. The notice shall specify in reasonable detail the reason(s) it is unacceptable. Acceptance by the State shall not be unreasonably withheld; but may be conditioned or delayed as required for reasonable review, evaluation, installation, or testing, as applicable to the work or deliverable. Final acceptance is expressly conditioned upon completion of all applicable assessment procedures. Should the work or deliverables fail to meet any specifications, acceptance criteria or otherwise fail to conform to the contract, the State may exercise any and all rights hereunder, including, for Goods deliverables, such rights provided by the Uniform Commercial Code, as adopted in North Carolina.

6.6 INVOICES

Vendor shall invoice the Purchasing Agency. The standard format for invoicing shall be Single Invoices meaning that the Vendor shall provide the Purchasing Agency with an invoice for each order. Invoices shall include detailed line-item information to allow Purchasing Agency to verify pricing at point of receipt matches the correct price from the original date of order. At a minimum, the following fields shall be included on all invoices:

Vendor's Billing Address, Customer Account Number, NC Contract Number, Order Date, Buyer's Order Number, Manufacturer Part Numbers, Vendor Part Numbers, Item Descriptions, Firearm Serial Number, Price, Quantity, and Unit of Measure.

INVOICES MAY NOT BE PAID UNTIL AN INSPECTION HAS OCCURRED AND THE GOODS ACCEPTED.

6.7 DISPUTE RESOLUTION

During the performance of the contract, the Parties agree that it is in their mutual interest to resolve disputes informally. Any claims by the Vendor shall be submitted in writing to the State's Contract Manager for resolution. Any claims by the State shall be submitted in writing to the Vendor's Project Manager for resolution. The Parties shall agree to negotiate in good faith and use all reasonable efforts to resolve such dispute(s).

During the time the Parties are attempting to resolve any dispute, each shall proceed diligently to perform their respective duties and responsibilities under this contract. The Parties will agree on a reasonable amount of time to resolve a dispute. If a dispute cannot be resolved between the Parties within the agreed upon period, either Party may elect to exercise any other remedies available under the contract, or at law. This provision, when agreed in the contract, shall not constitute an agreement by either party to mediate or arbitrate any dispute.

6.8 POST AWARD PRODUCT SUBSTITUTION, ADDITIONS, & REMOVALS

Post-Award product substitutions are not permitted without prior written approval from the Contract Administrator. Proposed substitutions shall be of the same or higher quality and at the same or lower price as the original item. Failure of the Vendor to comply with this requirement shall constitute sufficient cause to hold the Vendor in default or for removal from the contract.

The items included in this IFB are expected to cover the State's needs for the term of the contract. In the case that the State's needs change over the term of the contract, the State reserves the right to add additional products to the contract that can be supplied by the awarded Vendor. The price for these added products will be mutually agreed to by the State and the Vendor but are assumed to be priced at a discount similar to what is being offered on the products listed in the IFB.

6.9 PRICE ADJUSTMENTS

Prices proposed by the Vendor shall be firm against any increase for one (1) year from the effective date of the contract.

Price increase requests shall be submitted in writing to the Contract Manager, which shall include the reason(s) for the request and contain supporting documentation for the need. Price increases will be negotiated and agreed to by both the State and Vendor

in advance of any price increase going into effect. The State is not obligated to accept pricing adjustments or increases and reserves the right to accept or reject them in part or in whole. Price de-escalation or decreases may be requested by the State at any time. It is understood and agreed that orders will be shipped at the established contract prices in effect on the date an order is placed. Invoicing that deviates from this provision may result in contract cancellation.

6.10 CONTRACT CHANGES

Contract changes, if any, over the life of the contract shall be implemented by contract amendments agreed to in writing by the State and Vendor.

6.11 TAXES

No taxes shall be included in any bid prices.

6.12 ATTACHMENTS

All attachments to this IFB are the copies found within the Ariba Sourcing Tool, and are incorporated herein, and shall be submitted by responding in the Sourcing Tool.

The remainder of this page is intentionally left blank.

SOLICITATION ADDENDUM

Issuing Agency:	Division of Purchase & Contract
Solicitation Number:	DPC-983753040
Solicitation Description:	Ammunition & Firearms
Solicitation Opening Date and Time:	4/5/2024 11:00 AM ET
Addendum Number:	1
Addendum Date:	3/25/2023
Purchasing Agent:	Daniel Lanning

FAILURE TO RETURN THIS ADDENDUM MAY SUBJECT YOUR RESPONSE TO REJECTION.

- The Solicitation is hereby modified as follows to allow for additional time for the State to provide answers to the vendor questions:

Event	Responsibility	Date and Time
Issue IFB	State	March 7 th , 2024
Hold Pre-Bid Conference/Site Visit	State	March 14 th , 2024, at 2:00 PM ET
Submit Written Questions	Vendor	March 15 th , 2024 by 4:30 PM ET
Provide Responses to Questions	State	March 27 th , 2024
Submit Bids	Vendor	April 5 th , 2024, by 10:59 AM ET Microsoft Teams meeting Join on your computer, mobile app or room device Click here to join the meeting Meeting ID: 288 399 389 097 Passcode: xy9Veg Download Teams Join on the web
Intended Contract Award	State	TBD

Check **ONLY ONE** of the following options and return one properly executed copy of this Addendum prior to the Solicitation opening time and date.

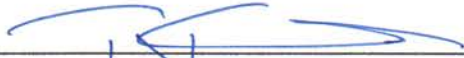
- ☐ A response was submitted prior to this Addendum. An updated response has been submitted to address the changes resulting from this Addendum.
- ☐ A response was submitted prior to this Addendum. **NO CHANGES** have resulted from this Addendum.
- ☒ A response was **not** submitted prior to this Addendum. **ANY CHANGES** resulting from

SOLICITATION NUMBER: Error! Reference source not found. **DPC-704600681-BJ**

ADDENDUM NUMBER: Error! Reference source not found.1

this Addendum are included in our response.

ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME

 Authorized Signature	4.1.24 Date
Tommy Trammell Printed Name	Vice President Title

SOLICITATION ADDENDUM

Issuing Agency:	Division of Purchase & Contract
Solicitation Number:	DPC-983753040
Solicitation Description:	Ammunition & Firearms
Solicitation Opening Date and Time:	4/10/2024 2:00 PM ET
Addendum Number:	1
Addendum Date:	March 28, 2024
Purchasing Agent:	Daniel Lanning

FAILURE TO RETURN THIS ADDENDUM MAY SUBJECT YOUR RESPONSE TO REJECTION.

1. The Solicitation is hereby modified as follows on the Next Page:

SOLICITATION NUMBER: Error! Reference source not found. **DPC-983753040**

ADDENDUM NUMBER: Error! Reference source not found. **2**

Modification #	Solicitation Section	Current Solicitation Language	Updated Solicitation Language
1	1.0 Purpose and Background, Paragraph 2	The State through the Department of Administration (DOA) Division of Purchase & Contract (P&C) is seeking qualified vendors to establish a Statewide Term Contract to furnish and deliver a comprehensive, multiple manufacturer product line of new, unused, currently produced ammunition and firearms in two (2) categories throughout the State of North Carolina, on an "As Needed" basis, if and when ordered by State Departments, Agencies, and Higher Education Institutions during the contract period.	The State through the Department of Administration (DOA) Division of Purchase & Contract (P&C) is seeking qualified vendors to establish a Statewide Term Contract to furnish and deliver a comprehensive, multiple manufacturer product line of new, unused, currently produced ammunition and firearms in ten (10) categories throughout the State of North Carolina, on an "As Needed" basis, if and when ordered by State Departments, Agencies, and Higher Education Institutions during the contract period.
2	2.8 Bid Contents, line C)	Vendor Response (Sections: 4.1, 4.6, 4.10, 4.11, 4.12, 4.13, 4.14, 4.15, 4.19, 4.21, 6.1)	Vendor Response (Sections: 4.5, 4.9, 4.10, 4.11, 4.12, 4.15, 4.21, 6.1)
3	3.1 Method of Award, 5 th paragraph	Products offered must currently be available on the manufacturer's most recently published MSRP. Submission of price schedules developed specifically for this Bid WILL result in disqualification from award consideration.	Products offered must currently be available on the manufacturer's most recently published MSRP and or most recently published product catalog . Submission of price schedules developed specifically for this Bid WILL result in disqualification from award consideration.
4	4.1 Pricing,	Bid price shall constitute the total cost to the State for delivery fully assembled and ready for use, including all applicable charges for shipping, delivery, handling, administrative and other similar fees. Complete Attachment A: Pricing Form and upload in the Sourcing Tool. The pricing provided in ATTACHMENT A, or resulting from any negotiations, is incorporated herein and shall become part of any resulting contract. ATTACHMENT A – Pricing contains a total of two (2) categories: Ammunition and Firearms. A vendor is not required to bid on all categories. Vendors shall offer a COMPLETE Manufacturer's Product Line. Incomplete, partial Product Lines, or selected Products from a Product Line will not be considered. Failure to offer the COMPLETE Product Line Shall render the	Bid price shall constitute the total cost to the State for delivery fully assembled and ready for use, including all applicable charges for shipping, delivery, handling, administrative and other similar fees. Complete Attachment A: Pricing Form and upload in the Sourcing Tool. The pricing provided in ATTACHMENT A, or resulting from any negotiations, is incorporated herein and shall become part of any resulting contract. ATTACHMENT A – Pricing contains a total of ten (10) categories: Ammunition Pistol (handgun), Ammunition Rifle, Ammunition Shotgun, Ammunition Training, Firearms Pistols (Handgun), Firearms Rifles, Firearms Shotguns, Firearms Optics, Firearms Suppressors, Firearm Parts & Accessories. A vendor may bid on one (1) or more categories. Vendors shall offer a Manufacturer's Product Line for each category to bid on.

Modification #	Solicitation Section	Current Solicitation Language	Updated Solicitation Language
		Bid non-responsive and result in rejection of Bid. For each product line being offered per category, the Vendor will offer a single percentage discount greater than 0%. Pricing shall also be listed after discount with and without Firearms and Ammunition Excise Tax. The Vendor will demonstrate reasonableness of price by offering the Percentage Discount to North Carolina that is the same or better than provided in a current contract to similarly situated governmental entities (i.e. other State contracts, GSA, NASPO ValuePoint, Veteran's Administration, Department of Defense or other governmental entities). If the Vendor is unable to offer the Percentage Discount to NC that is the same or better than given to other similarly situated governmental entities, Vendor shall include with the response a brief explanation as to why they are unable to do so. The State reserves the right to request further information such as copies of other governmental contracts, to determine the reasonableness of the price offered.	For each Product Line being offered per category, the Vendor will offer a single percentage discount greater than 0%. The Vendor will demonstrate reasonableness of price by offering the Percentage Discount to North Carolina that is the same or better than provided in a current contract to similarly situated governmental entities (i.e. other State contracts, GSA, NASPO ValuePoint, Veteran's Administration, Department of Defense or other governmental entities). If the Vendor is unable to offer the Percentage Discount to NC that is the same or better than given to other similarly situated governmental entities, Vendor shall include with the response a brief explanation as to why they are unable to do so. The State reserves the right to request further information such as copies of other governmental contracts, to determine the reasonableness of the price offered.
5	4.6 Defective Products	In the event a product is found to be defective, Vendor agrees to replace the item immediately, within the same delivery time frame at no additional charge to the State.	The intent of the contract is to procure new, unused products, free from defects. If upon inspection of product, a defect has been determined, the Buying Entity shall have the option to cancel it (Section 4.16) for replacement equipment that is new and free of defect or utilize the Warranty (Section 4.10) to replace defective parts.
6	4.7 Product Recall	Vendor expressly assumes full responsibility for prompt notification to the Contract Manager at the State's Division of Purchase & Contract of any product recall in accordance with the applicable State or Federal regulations. The Vendor shall support the Contract Manager in necessary follow-up with State	Vendor expressly assumes full responsibility for prompt notification to the Contract Manager at the State's Division of Purchase & Contract of any product recall in accordance with the applicable State or Federal regulations. The Vendor shall support the Contract Manager in necessary follow-up with State entities that have purchased recalled

Modification #	Solicitation Section	Current Solicitation Language	Updated Solicitation Language
		entities that have purchased recalled products to replace, at no cost to the State, any such products promptly.	products to remedy defect or replace as appropriate, at no cost to the State, such products promptly.
7	4.12 Vendor's Published Catalog & Lists, paragraph 1, and 2, and 3	As a result of this Contract, Vendors shall provide its entire catalog of products. By definition, a Vendor's catalog as a result of this effort, is a Vendor's full line of products within the awarded scope that is consistent with what is offered on its punch-out catalog site. The State deems the right to determine the completeness of the coverage of a Vendor's catalog. The Vendor's catalog must be submitted with its bid by uploading in section 6.11 of the Ariba Network Sourcing Tool. Altered, or unpublished, price lists/literature may subject your bid to rejection. The Vendor is advised that literature, questionnaires, and other data submitted in response to a previous IFB, or other inquiry will not suffice for the above requirement. Failure to include such information shall be a sufficient basis for rejection of the Vendor's bid. The Vendor shall, where applicable, provide the following information, at a minimum, on the proposed products:	As a result of this Contract, Vendors shall provide its entire catalog of products for each category offered. By definition, a Vendor's catalog as a result of this effort, is a Vendor's full line of products within the awarded scope that is consistent with what is offered on its punch-out catalog site, per category. Itemized pricing shall also be listed after percentage discount with and without Firearms and Ammunition Excise Tax. The State deems the right to determine the completeness of the coverage of a Vendor's catalog. The Vendor's catalog must be submitted with its bid by uploading in section 6.11 of the Ariba Network Sourcing Tool. The Vendor is advised that literature, questionnaires, and other data submitted in response to a previous IFB, or other inquiry will not suffice for the above requirement. Failure to include such information shall be a sufficient basis for rejection of the Vendor's bid. The Vendor shall, where applicable, provide the following information, at a minimum, on the proposed products:
8	4.16 Return Policy	Vendor shall accept merchandise returns from Buyers for a period of thirty (30) business days after delivery. Vendor shall provide full credit or full refund to Buyers, whichever a Buyer requests, within thirty (30) business days on all returns of an ordered product that (1) is a stock item in original packaging and in re-sellable conditions; (2) is not a specialty or customized item; (3) is defective or damaged; (4) is a return of an incorrect product shipped; (5) results from a Vendor order entry error; or (6) is non-conforming due to any other cause reasonably assumed to be the fault of the Vendor.	Vendor shall accept merchandise cancellations from Buyers for a period of thirty (30) business days after delivery. Vendor shall provide full refund to Buyers, within thirty (30) business days on all cancellations of an ordered product that (1) is a stock item in original packaging and in re-sellable conditions; (2) is defective or damaged; (4) is a return of an incorrect product shipped; (5) results from a Vendor order entry error; or (6) is non-conforming due to any other cause reasonably assumed to be the fault of the Vendor.
9	4.22 Training	If needed, training shall be coordinated between the ordering Buying Entity and the awarded Vendor. The Buying Entity shall contact the Vendor to arrange training as needed. Vendors may need to	If needed, training shall be coordinated by the awarded Vendor, with the manufacturer and the Buying Entity. The Buying Entity shall contact the Vendor to arrange training with the manufacturer, as needed. Manufacturers

Modification #	Solicitation Section	Current Solicitation Language	Updated Solicitation Language
		provide the following training upon request from the ordering Agency. • Basic operator training program to Instructor Level Staff • Armor Level Training, certifying Armorers per the awarded manufacturer's requirements for certification. • On-going recertification of the previously trained Armorers as per the awarded manufacturer's requirements. All training shall be provided by an authorized factory trained manufacturer's representative. The manufacturer shall provide all literature and training material required.	may need to provide the following training upon request from the ordering Agency. • Basic operator training program to Instructor Level Staff • Armor Level Training, certifying Armorers per the awarded manufacturer's requirements for certification. • On-going recertification of the previously trained Armorers as per the awarded manufacturer's requirements. All training shall be provided by an authorized factory trained manufacturer representative. The manufacturer shall provide all literature and training material required. Any resulting training will be separate and apart from the STC and the manufacturer should provide a quote to the Buying Entity. Optional Value-Added Training pricing can be included on Attachment A: Pricing, under Tab for Value Added Services. This optional pricing will not be included in the evaluation.
10	5.0 Scope of Work and Specifications	Category # Description 1 Ammunition 2 Firearms, Parts, Accessories and Supplies	Category # Description 1 Ammunition Pistol (Handgun) 2 Ammunition Rifle 3 Ammunition Shotgun 4 Ammunition Training 5 Firearms Pistol (handgun) 6 Firearms Rifle 7 Firearms Shotgun 8 Firearm Optics 9 Firearm Suppressors 10 Firearms Accessory/Parts
11	Bid Opening Date and Time	March 28, 2024, at 2:00 PM ET	April 10, 2024, at 2:00 PM ET Microsoft Teams meeting Join on your computer, mobile app or room device Click here to join the meeting Meeting ID: 288 399 389 097 Passcode: xy9Veg Download Teams Join on the web

2. The following are questions received about the Solicitation and the State's response to those questions:

Question #	Document Section	Vendor Question	State's Response
1	4.5 Delivery	The current contract states that any department ordering three cases of ammo or more would receive free shipping. Is that still going to be part of the contract requirements on this new contract? Same question above also applies to firearms as well. As the current contract states the same for ordering one firearm equals free shipping.	See Section 4.1 Paragraph 1. All pricing for individual orders of ammunition or firearms should be inclusive of all applicable charges.
2	Section 3.0, sub-section 3.1	If a manufacturer does not/cannot offer an actual commercial MSRP list (i.e.-for items/lines only available to government/law enforcement as some of these manufacturers have) what are we to submit in lieu of an actual "MSRP" price list?	See Section 3.1 Paragraph 3: If the manufacturer does not offer a published MSRP price catalog, the Vendor will have the manufacturer generate an Excel MSRP Price List Spreadsheet. The manufacturer will certify in writing, on company letterhead signed by a manufacturer's authorized representative, that the Vendor is an authorized distributor and the MSRP pricing referenced for this bid is also certified by the manufacturer.
3	Section 4.0, sub-section 4.1, paragraph 4	If unable to offer percentage off of a non-existent/not published commercial MSRP list by a manufacturer, will a dollar amount per specific portions of a line be acceptable (i.e.-a specific dollar amount off of each unit/item of manufacturer's agency direct pricing schedule vice)?	See response to Question #2.
4	IFB Attachment A, column D	Regarding the source document required from manufacturers to establish their MSRP pricing, some do not publish a comprehensive MSRP list. If a manufacturer does not offer an MSRP list, will an official letter from the manufacturer stating that they do not have a public catalog suffice/be acceptable for submission/upload?	See response to Question #2.
5	Section 4.0, subsection 4.12, subsection 6.11 Ariba Sourcing Tool	Due to conflict with manufacturers' binding authorized distributor or dealer representation agreements, there can be non-compete issues for authorized distributors due to product overlap if bidding an entire line vice portions not in competition with all or	See Section 1 of Addendum, Modification #1 and Modification #10.

Question #	Document Section	Vendor Question	State's Response
		portions of another manufacturer lines. To avoid that possibility, when responding with a manufacturers line, must it be a complete catalog vice just specific portions broken down by segment (i.e.-rifles, shotguns, pistols, or firearms restricted to sworn Law Enforcement Agency sale/use only?	
6	Section 2.7	There are two "portals" seen in the solicitation: eVP and SAP Ariba Commerce Cloud account. As the solicitation explains, we are to respond through the Ariba Sourcing Event. If that is the case, what role, if any, does eVP play regarding this solicitation?	The electronic vendor portal (eVP) system is designed to provide vendors the ability to register and manage vendor accounts, as an administrative functions of the system. Ariba Sourcing is the system the allows vendors to respond to solicitations, within the Ariba Sourcing Event. In summary, eVP facilitates the entire process of posting, viewing, and responding to solicitations, ensuring transparency and efficiency in procurement activities.
7	Section 4.0, subsection 4.22	Distributors (vendors) are not equipped to provide firearms training. This must go through the manufacturer's training entity (i.e.-Glock Professional). Can the wording be changed in 4.22 to "distributor will coordinate with manufacturer to arrange training through manufacturer authorized training group (i.e.-Glock Professional, Benelli USA.c..)?	See Section #1 of Addendum, Modification #9.
8	Section 4.0, subsection 4.22	Does this indicate in any way, shape or form that the vendor will be liable for the associated costs of product training?	See Section #1 of Addendum, Modification #9.
9	Section 3.3	Is previous North Carolina State Contract compliance a deciding factor in bid award in the case of a "tie"?	No, not in the case of a tie.
10	Section 4.0, subsection 4.21	As an addendum, can the wording be changed from "Vendor to maintain multiple dealers" to read similar to "Manufacturers to maintain multiple distributors or dealers"? This makes things clearer as LE distributors do not, as far as anyone has ever seen, use 3rd party "dealers" as part of their distribution or order fulfillment.	The intent of this section is to allow for the "option" of the awarded vendor providing designation of authorized dealers. If this is not an option, select "No", and it will not apply. For those vendors that select "Yes", a list of the Authorized Dealers will have to be provided. Any resulting list will be confirmed by way of details provided in the Section 4.9 Authorized Reseller's Attached Manufacturer's Authority.

Question #	Document Section	Vendor Question	State's Response
11		It is the states preference, and the possibility, on this solicitation for the manufacturers to respond directly to the solicitation with a list of authorized distributors, correct? * The burden will fall on the manufacturers to make sure both distribution and mfg are within compliance (performance wise)?	Yes, manufacturers are welcome to provide a response to the solicitation, with a list of Authorized Dealers (Section 4.21). Also, resellers are welcome to provide response to the solicitation, with confirmation of authorization to resell (Section 4.9). In both cases, the burden of ensuring compliance relies on responding vendor.
12		If the answer to question 1 is "Yes". The EP Fee will be handled directly with the manufacturer OR is the responsibility with the authorized distributor that the purchase order was issued to? * To note - manufacturers manage the EP fee but it is easier to track if Dist. Pays directly on the PO in case they discount further. This information may not be available to manufacturing.	The payment of the EP Fee will be the responsibility of the vendor receiving the Purchase Order through EP system.
13		Many of the manufacturers may have accessory product lines on their price list including but not limited to: Optics, apparel, and/or suppressors. The contract specifies that we cannot create a price list specifically for this solicitation. However, those auxiliary item categories could prohibit deeper discounts on firearms or ammunition to the state for what the solicitation is seeking. If a manufacturer falls into this category, can we submit a modified price list that redacts certain SKUs but maintains advertised MSRP? * An alternative would be if we could list 2 discounts. 1 on "Core items" and 1 on "Accessories and parts"	See Section 1 of Addendum, Modification #3 and Modification #4.
14		I would request that the state considers posting answers with an addendum to include a 48-hour window for follow up questions with a slightly postponed bid opening.	No. The State will not post an addendum to allow vendors to submit additional questions.
15	Section 1.1 CONTRACT TERM	We respectfully request that the final sentence of Section 1.1 of the IFB be amended to read: o "At the end of the Contract's initial term the contract may be extended for	The clause is intended to allow the State and awarded Vendor an opportunity to extend beyond the indicated contract term. Any extension will require an Amendment to document and detail agreement of

Question #	Document Section	Vendor Question	State's Response
		an additional term upon mutual written agreement of the State and Vendor." o In the alternative, if the State cannot make this change, can you please clarify whether: (1) this clause is intended to allow the State to unilaterally extend the contract, (2) if so, the term length that the State will have the authority to extend the contract for, and (3) whether Vendor will have an opportunity to update pricing for any contract extension period?	extended contract term and any additional modifications.
16	Section 3.1 METHOD OF AWARD	Defense items are considered a custom order and do not have an MSRP price list. o Will a failure to submit a MSRP price list disqualify us from consideration.	See response to Question #2.
17	Section 4.1 PRICING	Respectfully request the State modify Attachment A – Pricing form clarifying the pricing discount with and without Firearms and Ammunition Excise Tax.	See Section 1 of Addendum, Modification #4 and Modification #7.
18	Section 4.3 PRODUCT IDENTIFICATION	Respectfully requests the State modify ITB #: DPC-983753040 to include suppressors and optics.	See Section 1 of Addendum, Modification #10.
19	Section 4.6 DEFECTIVE PRODUCTS	Respectfully requests that Section 4.6 Defective Products be amended to read: In the event a product is found to be defective, Vendor agrees to repair or replace the item, in accordance with the terms of the provided warranty."	See Section 1 of the Addendum, Modification #5.
	Section 4.7 PRODUCT RECALL	Respectfully requests that the last sentence of Section 4.7 Product Recall be amended to read: The Vendor shall support the Contract Manager in necessary follow-up with State entities that have purchased recalled products to adjust or replace as appropriate, at no cost to the State, such products promptly."	See Section 1 of the Addendum, Modification #6.

SOLICITATION NUMBER: Error! Reference source not found. **DPC-983753040**

ADDENDUM NUMBER: Error! Reference source not found. **2**

Question #	Document Section	Vendor Question	State's Response
	Section 4.15 SUSTAINIBILITY EFFORT	Respectfully requests further explanation on what the State is requesting and requiring in this section.	The State is requesting that vendors provide how the manufacturer products provide for sustainability efforts, related to product packaging and products, to include any sustainability attributes, such as any green initiative certifications, recycled content percentages, or other sustainability features, related to this industry.
	Section 4.16 RETURN POLICY	We understand the requested return policy. Firearms are difficult to accept on a return basis due to the serial number transactions and legal requirements. We are happy to provide a no penalty cancellation policy within 30 days of shipment to provide the Government protection in the event firearms are no longer wanted, which we believe covers item 4.16(1), all items delivered under this contract will be built to order so would qualify as a custom order subject to 4.16(2) and therefore be unreturnable. Our warranty policy, provided in as part of this bid submission, will cover any defective, damaged, or otherwise erroneous material (4.1(3)-(6)).	See section 1 of Addendum, Modification #8.
	Section 4.22 TRAINING	We offer a variety of training options to Law Enforcement agencies. Training and pricing can vary depending on department requirements and is difficult to quote as the total cost. We respectfully request the State modify Attachment A – Pricing form to include: - o A column to input each course name and course description. - o A column to input number of days each course will require for certification. - o A column to add specific pricing for each training course offered to comply with the requirements listed in Section 4.22.	See Section 1 of Addendum, Modification #9.

Check **ONLY ONE** of the following options and return one properly executed copy of this Addendum prior to the Solicitation opening time and date.

☐ A response was submitted prior to this Addendum. An updated response has been submitted to

SOLICITATION NUMBER: Error! Reference source not found. **DPC-983753040**

ADDENDUM NUMBER: Error! Reference source not found. **2**

address the changes resulting from this Addendum.

- ☐ A response was submitted prior to this Addendum. **NO CHANGES have resulted** from this Addendum.
- ☒ A response was not submitted prior to this Addendum. **ANY CHANGES resulting** from this Addendum are included in our response.

ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME

 _____ Authorized Signature	<u>4-1-24</u> _____ Date
<u>Tommy Trammell</u> _____ Printed Name	<u>Vice President</u> _____ Title

Attachment A - Pricing Form

Vendor Name: Gulf States Distributors Inc.

Category	
1 - Ammunition Pistol (Handgun)	6 - Firearms Rifles
2 - Ammunition Rifle	7 - Firearms Shotguns
3 - Ammunition Shotgun	8 - Firearms Optics
4 - Ammunition Training	9 - Firearms Suppressors
5 - Firearms Pistol (Handgun)	10 - Firearms Accessory/Parts

Category	Manufacturer's Name	Manufact urer's Product	% Discount from List Price/MSRP	VOLUME DISCOUNTS	
				Amount for Volume Discount(s)	% Volume Discount(s)
Ammunition Category 1,2,3	Hornady		44.00%		
Ammunition Category 1 and 2	PMC		35.00%		
Ammunition Category 1 and 2	Force on Force		17.00%		



2024 LAW ENFORCEMENT PRICING - North Carolina

ITEM	DESCRIPTION	BOX QTY	CARTON QTY	2024 Retail	Retail Case	2024 44% Contract Discount
CRITICAL DUTY® AMMUNITION						
90215	AMMO 9MM LUGER+P 124 GR CRITICAL DUTY® LE	50	10	\$ 50.51	\$ 505.10	\$ 283
90235	AMMO 9MM LUGER 135 GR CRITICAL DUTY® LE	50	10	\$ 50.51	\$ 505.10	\$ 283
90225	AMMO 9MM LUGER+P 135 GR CRITICAL DUTY® LE	50	10	\$ 50.51	\$ 505.10	\$ 283
91295	AMMO 357 SIG 135 GR CRITICAL DUTY® LE	50	10	\$ 64.27	\$ 642.70	\$ 360
90515	AMMO 357 MAG 135 GR CRITICAL DUTY® LE	50	10	\$ 65.19	\$ 651.90	\$ 365
91375	AMMO 40 S&W 175 GR CRITICAL DUTY® LE	50	10	\$ 53.31	\$ 533.10	\$ 299
91255	AMMO 10MM AUTO 175 GR CRITICAL DUTY® LE	50	10	\$ 66.13	\$ 661.30	\$ 370
90925	AMMO 45 AUTO+P 220 GR CRITICAL DUTY® LE	50	10	\$ 61.99	\$ 619.90	\$ 347
CRITICAL DEFENSE® AMMUNITION						
					\$ -	\$ -
90080	AMMO 380 AUTO 90 GR FTX® CD	25	10	\$ 36.44	\$ 364.40	\$ 204
90240	AMMO 9MM LUGER LITE 100 GR FTX® CD	25	10	\$ 37.05	\$ 370.50	\$ 207
90250	AMMO 9MM LUGER 115 GR FTX® CD	25	10	\$ 37.05	\$ 370.50	\$ 207
90300	AMMO 38 SPL LITE 90 GR FTX® CD	25	10	\$ 41.31	\$ 413.10	\$ 231
90310	AMMO 38 SPL 110 GR FTX® CD	25	10	\$ 41.31	\$ 413.10	\$ 231
90311	AMMO 38 SPL+P 110 GR FTX® CD	25	10	\$ 41.31	\$ 413.10	\$ 231
90500	AMMO 357 MAG 125 GR FTX® CD	25	10	\$ 45.33	\$ 453.30	\$ 254
91000	AMMO 9X18 MAKAROV 95 GR FTX® CD	25	10	\$ 40.64	\$ 406.40	\$ 228
91340	AMMO 40 S&W 165 GR FTX® CD	20	10	\$ 40.64	\$ 406.40	\$ 228
90700	AMMO 44 SPL 165 GR FTX® CD	20	10	\$ 38.99	\$ 389.90	\$ 218
90900	AMMO 45 AUTO 185 GR FTX® CD	20	10	\$ 41.47	\$ 414.70	\$ 232
92790	AMMO 45 COLT 185 GR FTX® CD	20	10	\$ 41.47	\$ 414.70	\$ 232
TRAINING™ HANDGUN AMMUNITION						
					\$ -	\$ -
90238	AMMO 9MM LUGER 135 GR FMJ TRAINING™	50	10	\$ 37.60	\$ 376.00	\$ 211
91298	AMMO 357 SIG 135 GR FMJ TRAINING™	50	10	\$ 51.72	\$ 517.20	\$ 290

*FET prices are estimates based off Jobber and PO pricing.

**Some Domestic LE Distributors are on a different program. Ask your Hornady Representative for details.



2024 LAW ENFORCEMENT PRICING - North Carolina

		BOX	CARTON				Contract
ITEM	DESCRIPTION	QTY	QTY	2024 Retail	Retail Case	Discount	
91374	AMMO 40 S&W 175 GR FMJ TRAINING™	50	10	\$ 44.85	\$ 448.50	\$ 251	
90924	AMMO 45 AUTO 220 GR FMJ TRAINING™	50	10	\$ 50.59	\$ 505.90	\$ 283	
TAP® TRAINING™ HANDGUN AMMUNITION					\$ -	\$ -	
90269	AMMO 9MM LUGER 115 GR TAP® TRAINING™ (20 BOXES/CARTON)	50	20	\$ 32.91	\$ 658.20	\$ 369	
FRANGIBLE HANDGUN AMMUNITION					\$ -	\$ -	
90230	AMMO 9MM LUGER 90 GR FRANGIBLE TRAINING™	50	10	\$ 49.40	\$ 494.00	\$ 277	
91285	AMMO 357 SIG 90 GR FRANGIBLE TRAINING™	50	10	\$ 61.35	\$ 613.50	\$ 344	
91319	AMMO 40 S&W 125 GR FRANGIBLE TRAINING™	50	10	\$ 61.35	\$ 613.50	\$ 344	
90931	AMMO 45 AUTO 145 GR FRANGIBLE TRAINING™	50	10	\$ 60.55	\$ 605.50	\$ 339	

*FET prices are estimates based off Jobber and PO pricing.

**Some Domestic LE Distributors are on a different program. Ask your Hornady Representative for details.

9/13/2023



2024 LAW ENFORCEMENT PRICING - North Carolina

ITEM		DESCRIPTION	BOX QTY	CARTON QTY	2024 Retail		Retail Case	Contract Discount
TRAINING™ RIFLE AMMUNITION							\$ -	\$ -
80255		AMMO 223 REM 55 GR SP (50)	50	10	\$ 59.27	\$ 592.70	\$ 332	
80275		AMMO 223 REM 55 GR FMJ (50)	50	10	\$ 59.27	\$ 592.70	\$ 332	
81251		AMMO 5.56 NATO 45 GR FRANGIBLE TRAINING™ (50)	50	10	\$ 74.84	\$ 748.40	\$ 419	
81292		AMMO 5.56 NATO 75 GR TAP SBR® TRAINING™ (50)	50	10	\$ 54.79	\$ 547.90	\$ 307	
80864		AMMO 300 BLACKOUT 110 GR NTX® TRAINING™ (50)	50	10	\$ 93.72	\$ 937.20	\$ 525	
80870		AMMO 300 BLACKOUT 110 GR FRANGIBLE TRAINING™ (50)	50	10	\$ 80.32	\$ 803.20	\$ 450	
TAP® RIFLE AMMUNITION							\$ -	\$ -
80295		AMMO 223 REM 53 GR TAP PATROL®	20	10	\$ 41.04	\$ 410.40	\$ 230	
83276		AMMO 223 REM 55 GR TAP URBAN®	20	10	\$ 30.44	\$ 304.40	\$ 170	
83286		AMMO 223 REM 60 GR TAP URBAN®	20	10	\$ 30.44	\$ 304.40	\$ 170	
83285		AMMO 223 REM 62 GR TAP® BARRIER™	20	10	\$ 30.44	\$ 304.40	\$ 170	
80265		AMMO 223 REM 75 GR BTHP TAP®	20	10	\$ 30.44	\$ 304.40	\$ 170	
81275		AMMO 5.56 NATO 53 GR TAP PATROL®	20	10	\$ 41.04	\$ 410.40	\$ 230	
8125C		AMMO 5.56 NATO 62 GR TAP® BARRIER™ (50)	50	10	\$ 64.37	\$ 643.70	\$ 360	
81265		AMMO 5.56 NATO 70 GR CX™ TAP® BARRIER™	20	10	\$ 41.04	\$ 410.40	\$ 230	
81295		AMMO 5.56 NATO 75 GR TAP SBR®	20	10	\$ 32.73	\$ 327.30	\$ 183	
8126N		AMMO 5.56 NATO 75 GR BTHP T2 TAP®	20	10	\$ 30.44	\$ 304.40	\$ 170	
81605		AMMO 6MM ARC 106 GR TAP®	20	10	\$ 39.31	\$ 393.10	\$ 220	
81485		AMMO 6.5 CREEDMOOR 140 GR CX™ TAP® HEAVY BARRIER™	20	10	\$ 65.12	\$ 651.20	\$ 365	
81505		AMMO 6.5 CREEDMOOR 147 GR ELD® MATCH TAP PRECISION®	20	10	\$ 52.33	\$ 523.30	\$ 293	
80885		AMMO 300 BLACKOUT 110 GR TAP URBAN®	20	10	\$ 39.87	\$ 398.70	\$ 223	
80865		AMMO 300 BLACKOUT 111 GR MONOFLEX® TAP SBR®	20	10	\$ 46.65	\$ 466.50	\$ 261	
80895		AMMO 300 BLACKOUT 190 GR SUB-X™ TAP®	20	10	\$ 40.67	\$ 406.70	\$ 228	
80896		AMMO 308 WIN 110 GR TAP URBAN®	20	10	\$ 47.99	\$ 479.90	\$ 269	
80905		AMMO 308 WIN 155 GR ELD® MATCH TAP PRECISION®	20	10	\$ 47.99	\$ 479.90	\$ 269	
*All prices are estimates based on jobber and manufacturer pricing.								

*QTY Prices are estimates based on Jobber and PO pricing.

**Some Domestic LE Distributors are on a different program. Ask your Hornady Representative for details.

9/13/2023



2024 LAW ENFORCEMENT PRICING - North Carolina

		BOX	CARTON			Contract
ITEM	DESCRIPTION	QTY	QTY	2024 Retail	Retail Case	Discount
80985	AMMO 308 WIN 165 GR CX™ TAP® HEAVY BARRIER™	20	10	\$ 72.53	\$ 725.30	\$ 406
80965	AMMO 308 WIN 168 GR A-MAX® TAP PRECISION®	20	10	\$ 47.99	\$ 479.90	\$ 269
80725	AMMO 308 WIN 168 GR ELD® MATCH TAP PRECISION®	20	10	\$ 47.99	\$ 479.90	\$ 269
80715	AMMO 308 WIN 168 GR ELD® MATCH TAP® AR	20	10	\$ 47.99	\$ 479.90	\$ 269
82045	AMMO 300 WIN MAG 178 GR ELD® MATCH TAP PRECISION®	20	10	\$ 55.37	\$ 553.70	\$ 310
81215	AMMO 300 PRC 225 GR ELD® MATCH TAP PRECISION®	20	10	\$ 74.99	\$ 749.90	\$ 420
TAP® TRAINING™ RIFLE AMMUNITION					\$ -	\$ -
80271	AMMO 223 REM 55 GR FMJ TAP® TRAINING™ (50)	50	10	\$ 42.85	\$ 428.50	\$ 240
81278	AMMO 5.56 NATO 55 GR FMJ TAP® TRAINING™ (50)	50	10	\$ 42.85	\$ 428.50	\$ 240

*FET prices are estimates based off Jobber and PO pricing.

**Some Domestic LE Distributors are on a different program. Ask your Hornady Representative for details.

9/13/2023



2024 LAW ENFORCEMENT PRICING - North Carolina

ITEM		DESCRIPTION	BOX QTY	CARTON QTY	2024 Retail	Retail Case	Contract Discount
RIFLE/CARBINE AMMUNITION							\$ - \$ -
81528	AMMO 6.5 GRENDDEL 123 GR ELD® MATCH BLACK™	20	10	\$ 39.13	\$ 391.30	\$ 219	
82300	AMMO 338 LAPUA MAG 285 GR ELD® MATCH	20	6	\$ 176.97	\$ 1,061.82	\$ 595	
82246	AMMO 450 BUSHMASTER 250 GR FTX® BLACK™	20	10	\$ 52.91	\$ 529.10	\$ 296	
8270	AMMO 50 BMG 750 GR A-MAX®	10	10	\$ 125.57	\$ 1,255.70	\$ 703	
TAP® SHOTGUN AMMUNITION							\$ - \$ -
86245	AMMO 12 GA FRANGIBLE 3/4 OZ SLUG TAP® ENTRY	5	20	\$ 18.24	\$ 364.80	\$ 204	
86265	AMMO 12 GA TAP® REDUCED RECOIL™ 00 BUCK	10	10	\$ 17.75	\$ 177.50	\$ 99	
86285	AMMO 12 GA TAP® FOSTER SLUG 1 OZ REDUCED RECOIL™	5	20	\$ 12.88	\$ 257.60	\$ 144	
86275	AMMO 12 GA TAP® LIGHT MAGNUM® 00 BUCK	10	10	\$ 18.95	\$ 189.50	\$ 106	
86235	AMMO 12 GA TAP® FOSTER SLUG 1 OZ LIGHT MAGNUM®	5	20	\$ 13.85	\$ 277.00	\$ 155	

*FET prices are estimates based off Jobber and PO pricing.

**Some Domestic LE Distributors are on a different program. Ask your Hornady Representative for details.

9/13/2023



2024 LAW ENFORCEMENT PRICING - North Carolina

ITEM	DESCRIPTION	BOX	CARTON	2024 Retail	Retail Case	2024 44% Contract Discount
		QTY	QTY			

*FET prices are estimates based off Jobber and PO pricing.

**Some Domestic LE Distributors are on a different program. Ask your Hornady Representative for details.



2024 LAW ENFORCEMENT PRICING - North Carolina

ITEM	DESCRIPTION	BOX	CARTON	2024 Retail	Retail Case	2024 44% Contract Discount
		QTY	QTY			Discount

*FET prices are estimates based off Jobber and PO pricing.
**Some Domestic LE Distributors are on a different program. Ask your Hornady Representative for details.



2024 44% Contract Discount

09/12/2023

PMC PRICE LIST (January 1, 2024)

Bronze Line Rifle Ammunition

Item #	Description	Rds/	Rds/	Boxes/	Avg.Wt.	Retail Price	Contract Price/	Precent Discount
		Case	Box	Case	Case	Case	Case	
223A	223 REM 55 FMJ BT	1,000	20	50	28	\$638.46	\$415.00	35%
308B	308 WIN (7.62 NATO) 147 FMJ-BT	500	20	25	29	\$623.08	\$405.00	35%

X-TAC MILITARY SPECIFICATIONS

Item #	Description	Rds/	Rds/	Boxes/	Avg.Wt.		Price/	
		Case	Box	Case	Case		Case	
5.56X	5.56 mm 55 FMJ BT	1,000	20	50	28	\$653.85	\$425.00	35%
5.56K (M855)	5.56 mm 62 Green Tip FMJ BT	1,000	20	50	29	\$669.23	\$435.00	35%

Bronze Line Pistol & Revolver Ammunition

Item #	Description	Rds/	Rds/	Boxes/	Avg.Wt.		Price/	
		Case	Box	Case	Case		Case	
380A	380 AUTO 90 FMJ	1,000	50	20	23	\$500.00	\$325.00	35%
38G	38 SPL 132 FMJ	1,000	50	20	34	\$598.46	\$389.00	35%
9A	9MM LUGER 115 FMJ	1,000	50	20	30	\$367.70	\$239.00	35%
9G	9MM LUGER 124 FMJ	1,000	50	20	31	\$376.92	\$245.00	35%
9H	9MM LUGER 147 FMJ	1,000	50	20	33	\$383.08	\$249.00	35%
40D	40 S&W 165 FMJ FP	1,000	50	20	38	\$500.00	\$325.00	35%
40E	40 S&W 180 FMJ FP	1,000	50	20	40	\$500.00	\$325.00	35%
45A	45 AUTO 230 FMJ	1,000	50	20	51	\$576.92	\$375.00	35%
45B	45 AUTO 185 JHP	1,000	50	20	45	\$761.54	\$495.00	35%

SFX Premium Pistol & Revolver Ammunition

Item #	Description	Rds/	Rds/	Boxes/	Avg. Wt.		Price/	
		Case	Box	Case	Case		Case	
9SFX	9mm LUGER 124 GR. SFX Hollow Point	1,000	50	20	30	\$607.69	\$395.00	35%

Force on Force Marking Rounds

		Percent				
Part Num	Description	UofM	Rounds per case	MSRP	Contract Price	Discount
FF556B1	5.56mm - Blue	1 case	500 (25 boxes)	\$ 500.32	\$ 399.00	20%
FF556R1	5.56mm - Red	1 case	500 (25 boxes)	\$ 500.32	\$ 399.00	20%
FF556Y1	5.56mm - Yellow	1 case	500 (25 boxes)	\$ 500.32	\$ 399.00	20%
FF556G1	5.56mm - Green	1 case	500 (25 boxes)	\$ 500.32	\$ 399.00	20%
FF556O1	5.56mm - Orange	1 case	500 (25 boxes)	\$ 500.32	\$ 399.00	20%
FF556W1	5.56mm - White	1 case	500 (25 boxes)	\$ 500.32	\$ 399.00	20%
FF556NM1	5.56mm Non-Marking	1 case	500 (25 boxes)	\$ 500.32	\$ 399.00	20%
FF9B2	9mm - Blue	1 case	500 (10 boxes)	\$ 420.98	\$ 349.00	17%
FF9R2	9mm - Red	1 case	500 (10 boxes)	\$ 420.98	\$ 349.00	17%
FF9Y2	9mm - Yellow	1 case	500 (10 boxes)	\$ 420.98	\$ 349.00	17%
FF9G2	9mm - Green	1 case	500 (10 boxes)	\$ 420.98	\$ 349.00	17%
FF9O2	9mm - Orange	1 case	500 (10 boxes)	\$ 420.98	\$ 349.00	17%
FF9W2	9mm - White	1 case	500 (10 boxes)	\$ 420.98	\$ 349.00	17%
FF9NM2	9mm Non-Marking	1 case	500 (10 boxes)	\$ 420.98	\$ 349.00	17%

Certification for Contracts, Grants, Loans, and Cooperative Agreements

The undersigned certifies, to the best of his or her knowledge and belief, that:

1. No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of an agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal Contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal Contract, grant, loan, or cooperative agreement.

If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal Contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit [Standard Form-LLL, "Disclosure Form to Report Lobbying,"](#) in accordance with its instructions.

3. The undersigned shall require that the language of this certification be included in the award documents for all subawards at all tiers (including subContracts, subgrants, and Contracts under grants, loans, and cooperative agreements) and that all subrecipients shall certify and disclose accordingly.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by section 1352, title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

The Vendor, Gulf States Dist, certifies or affirms the truthfulness and accuracy of each statement of its certification and disclosure, if any. In addition, the Vendor understands and agrees that the provisions of 31 U.S.C. Chap. 38, Administrative Remedies for False Claims and Statements, apply to this certification and disclosure, if any.

Signature of Vendor's Authorized Official

Tommy Trammell Vice President

Name and Title of Vendor's Authorized Official

03/25/2024

Date

DISCLOSURE OF LOBBYING ACTIVITIES

Complete this form to disclose lobbying activities pursuant to 31 U.S.C. 1352

Approved by OMB

0348-0046

(See reverse for public burden disclosure.)

1. Type of Federal Action: ☐ a. contract ☐ b. grant ☐ c. cooperative agreement ☐ d. loan ☐ e. loan guarantee ☐ f. loan insurance		2. Status of Federal Action: ☐ a. bid/offer/application ☐ b. initial award ☐ c. post-award		3. Report Type: ☐ a. initial filing ☐ b. material change For Material Change Only: year _____ quarter _____ date of last report _____	
4. Name and Address of Reporting Entity: ☐ Prime ☐ Subawardee Tier _____, if known Congressional District, if known:			5. If Reporting Entity in No. 4 is a Subawardee, Enter Name and Address of Prime: Congressional District, if known:		
6. Federal Department/Agency:			7. Federal Program Name/Description: CFDA Number, if applicable: _____		
8. Federal Action Number, if known:			9. Award Amount, if known: \$ _____		
10. a. Name and Address of Lobbying Registrant (if individual, last name, first name, MI):			b. Individuals Performing Services (including address if different from No. 10a) (last name, first name, MI):		
11. Information requested through this form is authorized by title 31 U.S.C. section 1352. This disclosure of lobbying activities is a material representation of fact upon which reliance was placed by the tier above when this transaction was made or entered into. This disclosure is required pursuant to 31 U.S.C. 1352. This information will be available for public inspection. Any person who fails to file the required disclosure shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.			Signature: _____ Print Name: _____ Title: _____ Telephone No.: _____ Date: _____		
Federal Use Only:				Authorized for Local Reproduction Standard Form LLL (Rev. 7-97)	

PRINT

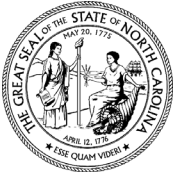
INSTRUCTIONS FOR COMPLETION OF SF-LLL, DISCLOSURE OF LOBBYING ACTIVITIES

This disclosure form shall be completed by the reporting entity, whether subawardee or prime Federal recipient, at the initiation or receipt of a covered Federal action, or a material change to a previous filing, pursuant to title 31 U.S.C. section 1352. The filing of a form is required for each payment or agreement to make payment to any lobbying entity for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with a covered Federal action. Complete all items that apply for both the initial filing and material change report. Refer to the implementing guidance published by the Office of Management and Budget for additional information.

1. Identify the type of covered Federal action for which lobbying activity is and/or has been secured to influence the outcome of a covered Federal action.
2. Identify the status of the covered Federal action.
3. Identify the appropriate classification of this report. If this is a followup report caused by a material change to the information previously reported, enter the year and quarter in which the change occurred. Enter the date of the last previously submitted report by this reporting entity for this covered Federal action.
4. Enter the full name, address, city, State and zip code of the reporting entity. Include Congressional District, if known. Check the appropriate classification of the reporting entity that designates if it is, or expects to be, a prime or subaward recipient. Identify the tier of the subawardee, e.g., the first subawardee of the prime is the 1st tier. Subawards include but are not limited to subcontracts, subgrants and contract awards under grants.
5. If the organization filing the report in item 4 checks "Subawardee," then enter the full name, address, city, State and zip code of the prime Federal recipient. Include Congressional District, if known.
6. Enter the name of the Federal agency making the award or loan commitment. Include at least one organizational level below agency name, if known. For example, Department of Transportation, United States Coast Guard.
7. Enter the Federal program name or description for the covered Federal action (item 1). If known, enter the full Catalog of Federal Domestic Assistance (CFDA) number for grants, cooperative agreements, loans, and loan commitments.
8. Enter the most appropriate Federal identifying number available for the Federal action identified in item 1 (e.g., Request for Proposal (RFP) number; Invitation for Bid (IFB) number; grant announcement number; the contract, grant, or loan award number; the application/proposal control number assigned by the Federal agency). Include prefixes, e.g., "RFP-DE-90-001."
9. For a covered Federal action where there has been an award or loan commitment by the Federal agency, enter the Federal amount of the award/loan commitment for the prime entity identified in item 4 or 5.
10. (a) Enter the full name, address, city, State and zip code of the lobbying registrant under the Lobbying Disclosure Act of 1995 engaged by the reporting entity identified in item 4 to influence the covered Federal action.

(b) Enter the full names of the individual(s) performing services, and include full address if different from 10 (a). Enter Last Name, First Name, and Middle Initial (MI).
11. The certifying official shall sign and date the form, print his/her name, title, and telephone number.

According to the Paperwork Reduction Act, as amended, no persons are required to respond to a collection of information unless it displays a valid OMB Control Number. The valid OMB control number for this information collection is OMB No. 0348-0046. Public reporting burden for this collection of information is estimated to average 10 minutes per response, including time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding the burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden, to the Office of Management and Budget, Paperwork Reduction Project (0348-0046), Washington, DC 20503.



ATTACHMENT G: CERTIFICATION OF FINANCIAL CONDITION

Solicitation #: DPC-983753040
Vendor Name: Gulf States Dist. Inc

The undersigned hereby certifies that: [check all applicable boxes]

☒ The Vendor is in sound financial condition and, if applicable, has received an unqualified audit opinion for the latest audit of its financial statements.

Date of latest audit: _____ (If no audit within past 18 months, explain reason below.)

☒ The Vendor has no outstanding liabilities, including tax and judgment liens, to the Internal Revenue Service or any other government entity.

☒ The Vendor is current in all amounts due for payments of federal and state taxes and required employment-related contributions and withholdings.

☒ The Vendor is not the subject of any current litigation or findings of noncompliance under federal or state law.

☒ The Vendor has not been the subject of any past or current litigation, findings in any past litigation, or findings of noncompliance under federal or state law that may impact in any way its ability to fulfill the requirements of this Contract.

☒ He or she is authorized to make the foregoing statements on behalf of the Vendor.

Note: This shall constitute a continuing certification and Vendor shall notify the Contract Lead within 30 days of any material change to any of the representations made herein.

If any one or more of the foregoing boxes is NOT checked, Vendor shall explain the reason(s) in the space below. Failure to include an explanation may result in Vendor being deemed non-responsive and its submission rejected in its entirety.

Signature

Tommy Trammell

Printed Name

03/25/2024

Date

Vice President

Title

[This Certification must be signed by an individual authorized to speak for the Vendor]



ATTACHMENT E: CUSTOMER REFERENCE TEMPLATE

Solicitation #: DPC-983753040

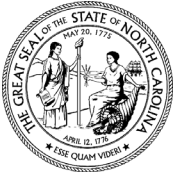
Vendor Name: Gulf States Dist. Inc

Instructions: Vendor shall use this template to submit three (3) customer references with its offer.

Name of Customer Organization:	Forsyth County Sheriff's Office
Customer Reference Name:	Lieutenant Sammy Peddycord
Customer Reference Address:	301 N Church Street 301 N. Church Street Winston-Salem, NC 27101
Customer Reference Email:	peddyct2@fcsso.us
Start Date:	Current
End Date:	
Explanation of contract, service agreement, or type of products and quantity provided to the organization:	Ammunition

Name of Customer Organization:	NC DOA
Customer Reference Name:	Daniel Lanning
Customer Reference Address:	116 West Jones St., Raleigh, NC 27603
Customer Reference Email:	daniel.lanning@doa.nc.gov
Start Date:	Current
End Date:	
Explanation of contract, service agreement, or type of products and quantity provided to the organization:	Ammunition

Name of Customer Organization:	Brunswick County Sheriff's Office
Customer Reference Name:	Major Sammy Turner
Customer Reference Address:	70 STAMP ACT DR. NE BOLIVIA, NC 28422-
Customer Reference Email:	captainsammyturner@gmail.com
Start Date:	Current
End Date:	
Explanation of contract, service agreement, or type of products and quantity provided to the organization:	Ammunition



ATTACHMENT D: HUB Supplemental Vendor Information

Solicitation #: DPC-983753040

Vendor Name: Gulf States Dist. Inc

Historically Underutilized Businesses (HUBs) consist of minority, women, and disabled business firms that are at least fifty-one percent owned and operated by an individual(s) from one of these categories. Also included in this category are disabled business enterprises and non-profit work centers for the blind and severely disabled.

Pursuant to G.S. 143B-1361(a), 143-48 and 143-128.4, the State invites and encourages participation in this procurement process by businesses owned by minorities, women, the disable, disabled business enterprises, and non-profit work centers for the blind and severely disabled. This includes utilizing individual(s) from these categories as subcontractors to perform the functions required in this Solicitation.

The Vendor shall respond to questions below, as applicable.

PART I: HUB CERTIFICATION

Is Vendor a NC-certified HUB entity? ☐ Yes ☒ No

If **yes**, provide Vendor #: _____

If **no**, does Vendor qualify for certification as HUB? ☐ Yes ☒ No

Vendors that check "yes" will be referred to the HUB Office for assistance in acquiring certification.

PART II: PROCUREMENT OF GOODS - SUPPLIERS

For *Goods* procurements, are you using Tier 2 suppliers? ☐ Yes ☒ No

If **yes**, then provide the following information:

Company Name	Company Address	Website Address	Contact Name	Contact Email	Contact Phone	NC HUB certified?	Percent of total bid price

PART III: PROCUREMENT OF SERVICES - SUBCONTRACTORS

For *Services* procurements, are you using Subcontractors to perform any of the services being procured under this solicitation? ☐ **Yes** ☐ **No**

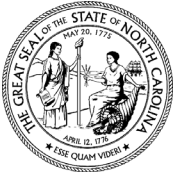
If **yes**, then provide the following information:

Company Name	Company Address	Website Address	Contact Name	Contact Email	Contact Phone	NC HUB certified?	Percent of total bid price

Need more information?

Questions concerning the completion of this form should be presented during the Q&A period through the process defined in the Solicitation document.

Questions concerning NC HUB certification, contact the [North Carolina Office of Historically Underutilized Businesses](#) at 984-236-0130 or huboffice.doa@doa.nc.gov



ATTACHMENT F: LOCATION OF WORKERS UTILIZED BY VENDOR

Solicitation #: DPC-983753040
Vendor Name: Gulf States Dist. Inc

In accordance with NC General Statute G.S. 143-59.4, Vendor shall detail the location(s) at which performance will occur, as well as the manner in which it intends to utilize resources or workers outside of the United States in the performance of The Contract.

Vendor shall complete items 1 and 2 below.

1. Will any work under this Contract be performed outside of the United States? ☐ YES ☒ NO

If "YES":

- a) List the location(s) outside of the United States where work under the Contract will be performed by the Vendor, any subcontractors, employees, or any other persons performing work under the Contract.

- b) Specify the manner in which the resources or workers will be utilized:

2. Where within the United States will work be performed?

Hornady factory- 3625 W Old Potash Hwy Grand Island NE 68802
Gulf States Dist.- 6000 E Shirely Lane Montgomery AL, 36117

NOTES:

1. The State will evaluate the additional risks, costs, and other factors associated with the utilization of workers outside of the United States prior to making an award.
2. Vendor shall provide notice in writing to the State of the relocation of the Vendor, employees of the Vendor, subcontractors of the Vendor, or other persons performing services under the Contract to a location outside of the United States.
3. All Vendor or subcontractor personnel providing call or contact center services to the State of North Carolina under the Contract **shall disclose** to inbound callers the location from which the call or contact center services are being provided.



3/25/2024

Hornady Manufacturing
3625 West Old Potash Hwy
Grand Island, NE 68803

RE: Source of Supply

To whom it may concern:

Thank you for your interest in Hornady Law Enforcement/Military ammunition. This letter is to certify that Gulf States Distributing, 6000 East Shirley Lane, Montgomery AL 36117, is the sole authorized distributor of Hornady Law Enforcement products in the State of North Carolina. Any questions regarding ammunition purchases, contracts, pricing, or bidding details therein can be directed to Tommy Trammell or to another representative of Gulf States Distributing.

This letter also certifies that the ammunition supplied by Hornady Manufacturing Co. is warrantied against defects in components and workmanship for a period of ten (10) years provided that it is maintained in a cool and dry environment free from any chemical exposure, whether it be liquids or air borne pollutants.

Hornady Manufacturing would like to thank you for your business, and we look forward to continuing our partnership with your agency, serving as your ammunition supplier for 2024 and beyond.

Sincerely,

A handwritten signature in blue ink, appearing to read 'Steven Schwarz'.

Steven Schwarz
Domestic Law Enforcement Sales
Hornady Manufacturing Company



PMC Ammunition, Inc.
10777 Westheimer Road, Suite #1101
Houston, TX 77042
281-407-5655 phone | 281-407-5654 fax | pmcammo.com

March 27, 2024

To Whom It May Concern:

This letter is to inform you that Gulf States Distributors Inc. in Montgomery, Alabama is an authorized Law Enforcement distributor of PMC Ammunition, Inc.'s products for the State of North Carolina. PMC will replace any defective ammunition within one year, provided we receive proof of damage and sample casings.

Candace Ryu

Executive Managing Director

PMC Ammunition, Inc.



TRAIN LIKE THE MISSION IS NOW

North Carolina State

To whom it may concern:

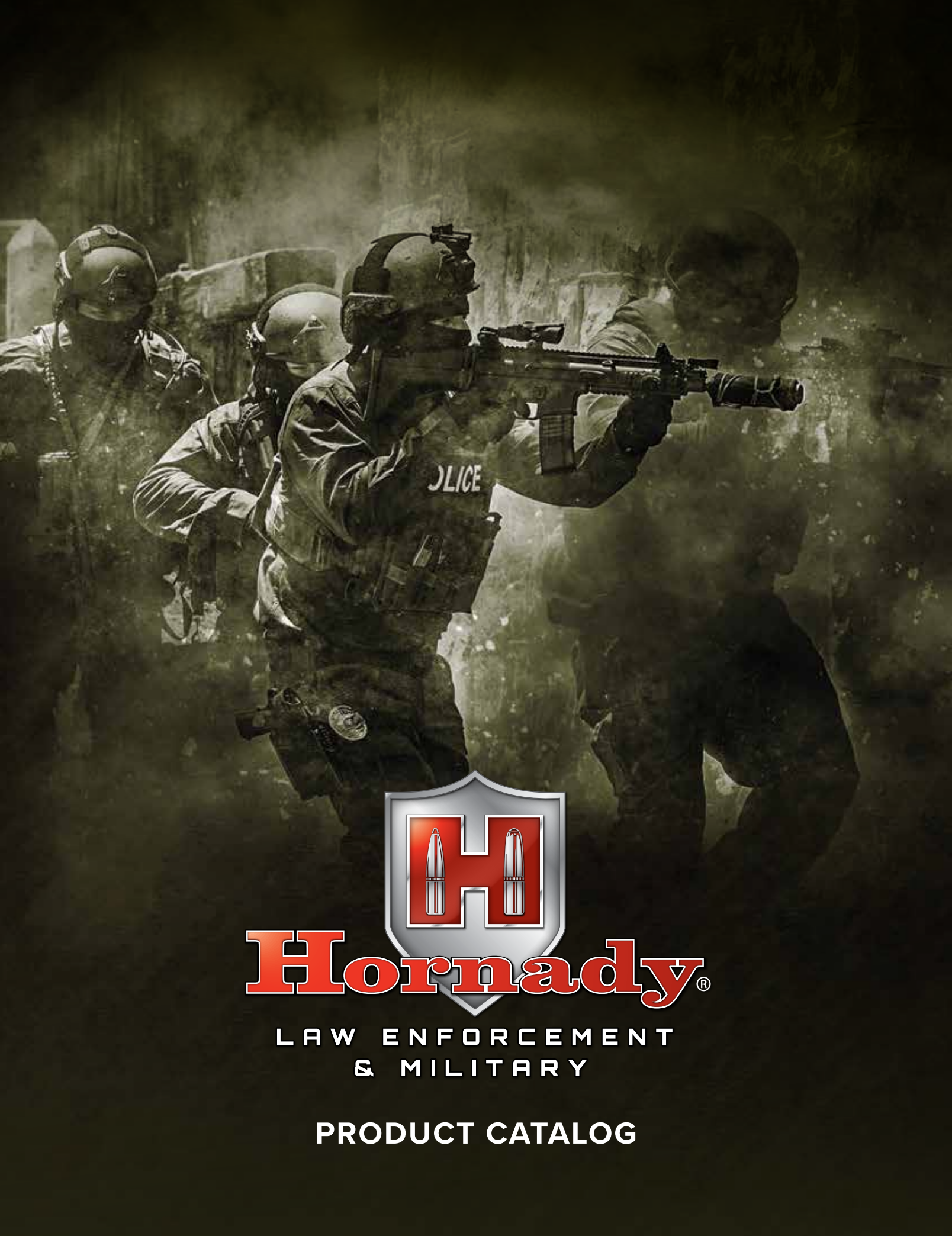
Thank you for your interest in Force on Force marking cartridges. This letter is to certify that Gulf States Distributing, 6000 East Shirley Lane, Montgomery AL 36117, is an authorized distributor of Force on Force products in the State of North Carolina. Any questions regarding ammunition purchases, contracts, pricing, or bidding details therein can be directed to Tommy Trammell or to another representative of Gulf States Distributing.

This letter also certifies that Force on Force marking cartridges have a shelf life of 5 years if it is maintained in a cool and dry environment free from any chemical exposure, whether it be liquids or air borne pollutants.

We thank you again for your interest in the Force on Force product line and assure you we are ready to support Gulf States Distributing in support of the North Carolina State contract.

Sincerely,

Matthew Phillips
Sr. Director Business Development
Matthew.Phillips@gd-ots.com



Hornady®

LAW ENFORCEMENT
& MILITARY

PRODUCT CATALOG



TABLE OF CONTENTS



2 | TEST PROTOCOL

4 | CRITICAL DUTY®

10 | CRITICAL DEFENSE®

14 | 223 REM

16 | TAP PATROL®

18 | 5.56 NATO

20 | 300 BLACKOUT

23 | 6MM ARC

24 | 6.5 CREEDMOOR

26 | 308 WIN

28 | 300 WIN MAG

29 | 300 PRC

30 | SHOTGUN

32 | TRAINING™

34 | RIFLE / CARBINE

35 | HORNADY SECURITY®

41 | SNAPSAFE®

**42 | GUN CLEANING &
ACCESSORIES**

43 | TEST BARREL BALLISTICS



For a complete list of Hornady® patents and trademarks
visit our website at hornady.com/support/patents.

©2023 Hornady® Law Enforcement & Military

hornadyLE.com



TEST PROTOCOL

Bullet Velocity

All trajectories and associated velocities are from SAAMI minimum specification test barrels. An Oehler 83 model 35 P with model 55 skyscreens was used for velocity measurements. Bullet velocity was measured at a distance of 15 feet from the muzzle. Down range velocities shown in the ballistic tables are calculated with an exterior ballistics computer program.

Trajectory Tables

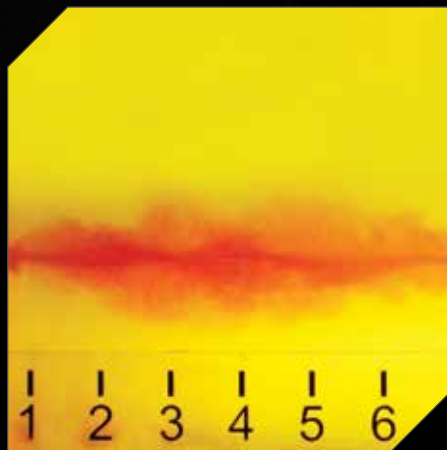
Trajectories are calculated using a computer program. A (-) sign indicates the trajectory of the bullet is below the line of sight. A (+) sign indicates the trajectory of the bullet is above the line of sight. All trajectories were calculated for standard atmosphere (Sea level, 59° Fahrenheit, 29.92" Hg, .07647 lb./cu ft. density).

Location:	Elevation:	Temperature:
-----------	------------	--------------

Hornady® Manufacturing Ballistic Laboratory Grand Island, Nebraska	1,800 feet ASL	74°
--	----------------	-----

All terminal testing is from actual firearms. The gelatin images represent one fired test shot. The data represents an average of five fired test shots. Individual results may vary.

BARRIER SUBSTRATES



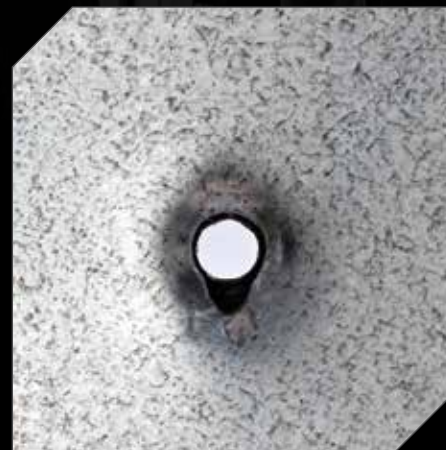
Bare Gelatin

Made in accordance with standard FBI protocol (10% ordnance gelatin).



Heavy Clothing

The gelatin block is covered with four layers of clothing: one layer of cotton t-shirt material (approximately 5.25 ounces per yard, 48 threads per inch); one layer of cotton shirt material (approximately 3.5 ounces per yard, 80 threads per inch); one layer of Malden Mills Polartec 200 fleece and one layer of cotton denim (approximately 14.4 ounces per yard, 50 threads per inch).



Steel*

Two pieces of 20 gauge, hot-rolled steel with a galvanized finish are set three inches apart. The clothing covered gelatin block is placed 18 inches behind the rear most piece of steel. This test event simulates the weakest part of a car door.

10% Ballistic Gelatin Tests

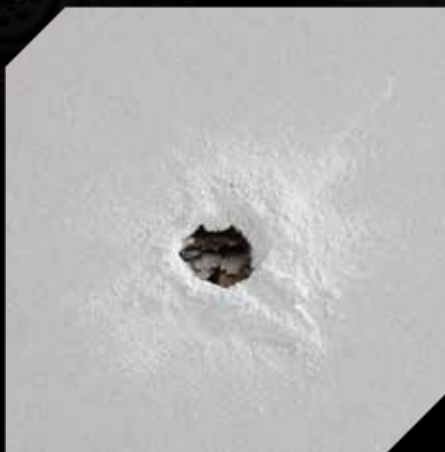
The tissue simulant utilized in FBI ballistic tests is Kind & Knox or Vyse 250-A ordnance gelatin. The mixture is 10%, by weight. Properly calibrated 10% ordnance gelatin is a reliable tissue simulant. Validation of ballistic gelatin is conducted by firing a .177" steel BB at 590 feet per second (fps), plus or minus 15 fps, into the gelatin, resulting in 8.5 centimeters (cm), plus or minus 1 cm, penetration (2.95" - 3.74"). All gelatin was stored at 40° F until just prior to testing. The gelatin was placed 10 feet from the muzzle of the test weapon (unless otherwise noted).

Barrier Testing

Standard FBI protocol measures the penetration performance of a cartridge's projectile through a series of six tests. Measurements are taken of the depth of penetration to the nearest .25 inch (consistent penetration of 12-18"), expansion of the projectile, and retained weight of the projectile.

Tests One through Six are shot at a distance of 10 feet from the muzzle to the front face of the gelatin block, unless otherwise noted.

For a comprehensive report detailing all ammunition performance, please request the link to download the Hornady® Ammunition Test Report and Application Guide by going to hornadyle.com.



Wallboard*

Two pieces of ½ inch standard gypsum board are set 3.5 inches apart. The gelatin block is placed 18 inches behind the rear most piece of gypsum. This test event simulates a typical building interior wall.



Plywood*

One piece of ¾ inch "AA" fir plywood is set 18 inches in front of the gelatin block. This test event simulates the resistance of typical wooden doors or construction timbers.



Automobile Glass*

One piece (15" X 18") of A.S.I. 1/4 inch laminated automobile safety glass is set at an angle of 45° to the horizontal and 15° to the side, resulting in a compound angle. The gelatin block is placed 18 inches behind the glass. This test event simulates a shot taken at the driver of a car from the left front quarter of the vehicle.

*Tests 3-6 utilize light clothing (e.g. the cotton t-shirt and dress shirt materials mentioned above), in addition to the mentioned intermediate barrier.



CRITICAL DUTY®

4
HANDGUN



CRITICAL DUTY®

Building on the success of Flex Tip® technology in Hornady® LEVERevolution® and Critical Defense® personal protection ammunition, the rugged FlexLock® bullet and Critical DUTY® pistol ammunition is the culmination of a decade of ballistic research and development.

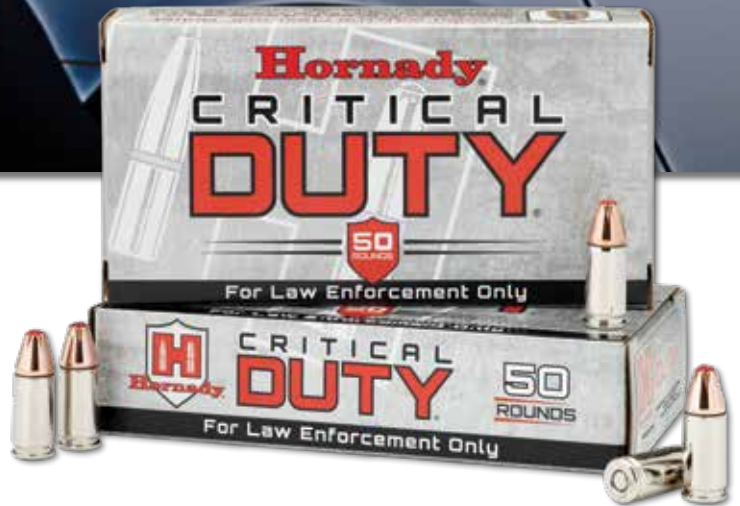
The patented Hornady® Flex Tip® design eliminates clogging and aids bullet expansion. A large mechanical jacket-to-core InterLock® band works to keep the bullet and core from separating for maximum weight retention, excellent expansion and consistent penetration and terminal performance through all FBI test barriers.

The FlexLock® is an "intelligent bullet" that reacts differently depending on the barrier it encounters, delivering "barrier blind" performance after penetrating urban barriers such as plywood, sheet metal and even auto glass.

Bright nickel plated cases eliminate cartridge case tarnish. The highly visible silver nickel simplifies chamber checks in reduced light. Additionally, waterproofing sealant has been applied to the primer pocket and case mouth to prevent moisture intrusion. All Critical DUTY® ammunition is loaded with low flash propellant to help preserve night vision in low-light firing.

For the ultimate in tactical terminal ballistic performance through all FBI established urban barriers, choose Critical DUTY® ammunition.

Hornady currently has an Indefinite Delivery/Indefinite Quantity (IDIQ) contract with the FBI to provide Critical Duty, Training, and Frangible ammunition.



U.S. Patent Nos. 8,161,885; 8,413,587; 9,121,677



To learn more about Critical Duty®, scan the QR code.



1. FLEXLOCK® BULLET

Incorporates two revolutionary Hornady® features: the patented Flex Tip® that initiates consistent expansion while preventing clogging, and the heavy duty InterLock® band that locks the jacket and core together.

2. CANNELURED BULLET WITH CRIMPED CASE

Cannelured bullet with crimped case reduces bullet setback during feeding.

3. INTERLOCK® BAND

This band works to keep the jacket and core from separating for maximum weight retention and proven terminal performance through all FBI test barriers.

4. BULLET CORE

The bullet core is made of high-antimony lead making it extremely tough, delivering controlled expansion for unparalleled terminal performance consistency through all FBI test barriers. It's also more economical than bonded bullets.

5. NICKEL-PLATED CASES

Nickel-plated cases resist corrosion and greatly enhance low-light chamber checks.

6. SEALED PRIMER AND CASE MOUTH

Waterproofing sealant has been applied to the primer pocket and case mouth to prevent moisture intrusion.

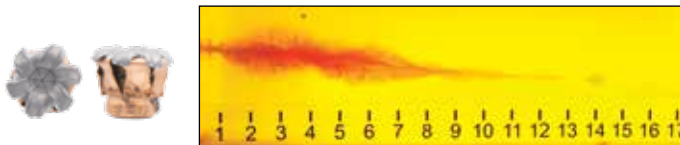


The Federal Bureau of Investigation (FBI) completed an extensive evaluation process and selected Hornady Critical Duty® as its source for 9mm +P and 40 S&W pistol ammunition.

Critical Duty® handgun ammunition is built to meet the needs and requirements of law enforcement and tactical professionals by delivering superior barrier penetration and subsequent terminal performance defined by the FBI Protocol.

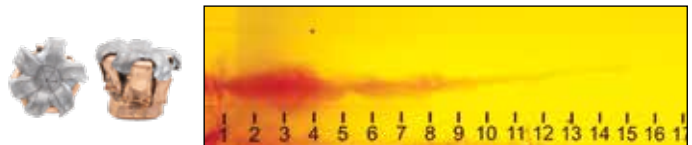
9MM LUGER+P 124 gr. FlexLock®

3.1" BBL | SIG P365 | NO. 90215



BARE GELATIN

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
14.5"	0.54"	100%	1079



WALLBOARD

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
15.25"	0.55"	100%	1081



HEAVY CLOTHING

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
15.5"	0.51"	100%	1093



PLYWOOD

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
14.25"	0.53"	100%	1087



STEEL

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
12.25"	0.53"	97%	1083



AUTO GLASS

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
13.25"	0.41"	72%	1081

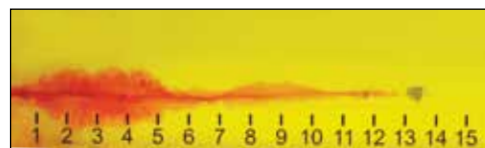
9MM LUGER 135 gr. FlexLock®

4.5" BBL | GLOCK 17 | NO. 90235



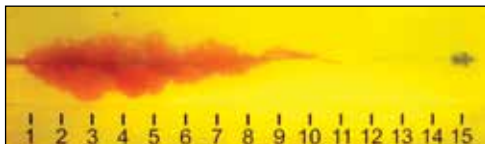
BARE GELATIN

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
15.25"	0.56"	100%	1056



WALLBOARD

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
13.5"	0.58"	100%	1065



HEAVY CLOTHING

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
15.5"	0.50"	100%	1066



PLYWOOD

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
15.0"	0.51"	100%	1070



STEEL

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
13.75"	0.49"	99%	1067



AUTO GLASS

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
13.75"	0.41"	67%	1061

9MM LUGER +P 135 gr. FlexLock®

4.5" BBL | Glock 17 | No. 90225

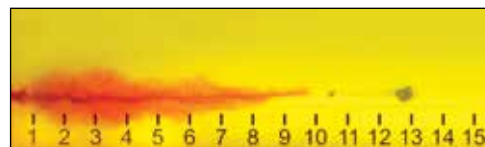


Tested and selected by the FBI.



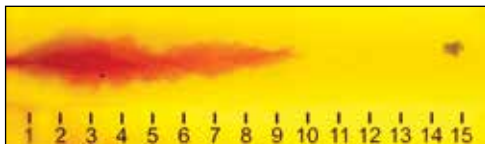
BARE GELATIN

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
14.0"	0.60"	100%	1162



WALLBOARD

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
13.0"	0.62"	100%	1159



HEAVY CLOTHING

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
15.0"	0.55"	100%	1164



PLYWOOD

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
14.75"	0.57"	100%	1167



STEEL

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
14.5"	0.53"	97%	1171

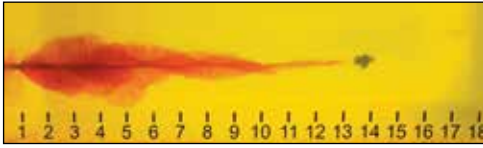


AUTO GLASS

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
14.75"	0.42"	69%	1157

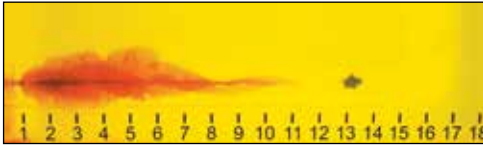
357 Sig 135 gr. FlexLock®

4.5" BBL | Glock 31 | No. 91295



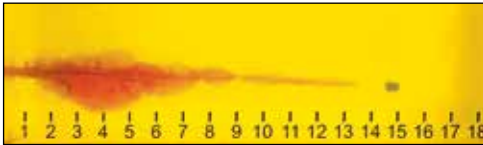
BARE GELATIN

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
14.0"	0.58"	99%	1221



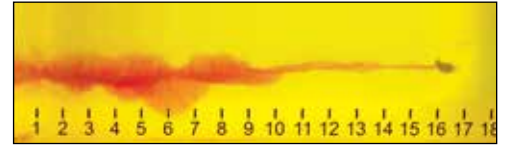
HEAVY CLOTHING

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
13.5"	0.56"	99%	1218



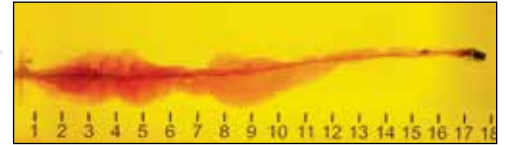
STEEL

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
15.0"	0.51"	95%	1227



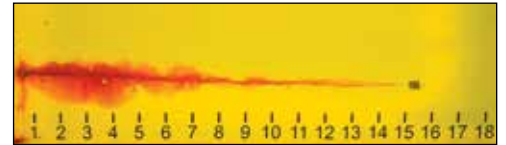
WALLBOARD

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
16.5"	0.42"	100%	1226



PLYWOOD

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
17.75"	0.53"	100%	1231

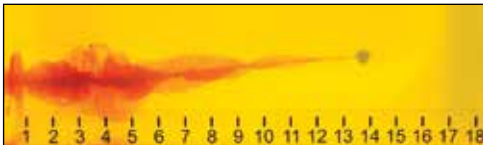


AUTO GLASS

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
15.5"	0.49"	77%	1230

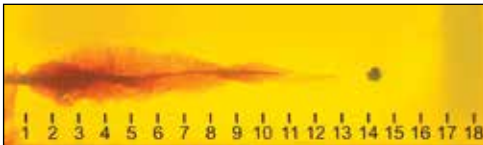
357 Mag 135 gr. FlexLock®

4.2" BBL | RUGER GP-100 | NO. 90515



BARE GELATIN

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
14.0"	0.58"	99%	1272



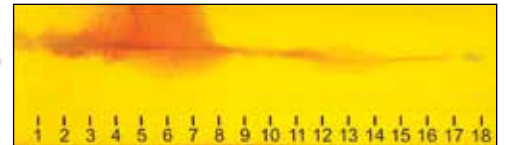
HEAVY CLOTHING

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
14.5"	0.57"	99%	1287



STEEL

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
14.75"	0.50"	98%	1266



WALLBOARD

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
18.5"	0.44"	100%	1284



PLYWOOD

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
18.0"	0.54"	95%	1280



AUTO GLASS

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
14.0"	0.46"	73%	1276

40 S&W 175 gr. FlexLock®

4.5" BBL | GLOCK 22 | NO. 91375



Tested and selected by the FBI.



BARE GELATIN

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
13.5"	0.57"	99%	1067



WALLBOARD

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
14.0"	0.63"	99%	1059



HEAVY CLOTHING

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
14.5"	0.54"	99%	1062



PLYWOOD

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
15.0"	0.52"	99%	1063



STEEL

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
13.0"	0.57"	98%	1066



AUTO GLASS

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
13.0"	0.61"	79%	1063

10MM AUTO 175 gr. FlexLock®

4.6" BBL | GLOCK 20 | NO. 91255



BARE GELATIN

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
13.25"	0.66"	99%	1134



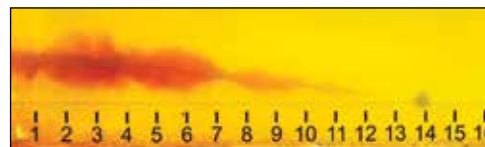
WALLBOARD

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
13.0"	0.67"	96%	1139



HEAVY CLOTHING

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
14.5"	0.63"	99%	1121



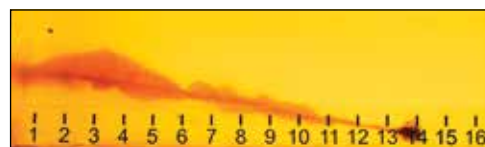
PLYWOOD

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
14.0"	0.68"	97%	1128



STEEL

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
15.75"	0.56"	99%	1126



AUTO GLASS

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
14.0"	0.55"	80%	1119



45 AUTO+P 220 gr. FlexLock®

5" BBL | GLOCK 21 | NO. 90925



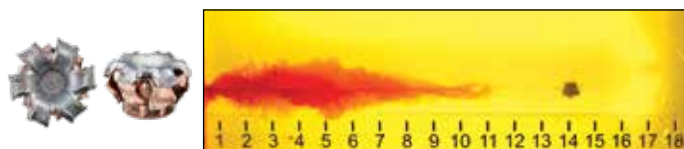
BARE GELATIN

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
14.0"	0.71"	99%	969



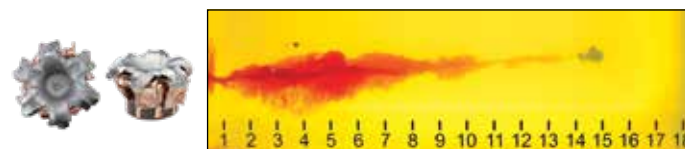
WALLBOARD

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
13.5"	0.70"	99%	979



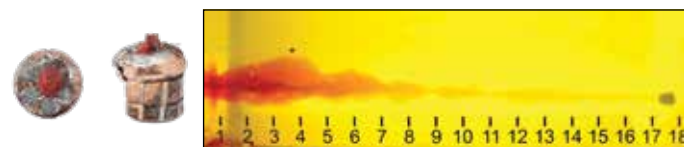
HEAVY CLOTHING

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
14.5"	0.69"	99%	976



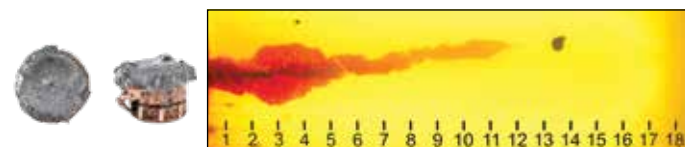
PLYWOOD

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
15.0"	0.66"	99%	978



STEEL

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
17.75"	0.54"	99%	973



AUTO GLASS

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
13.75"	0.53"	75%	972



CRITICAL DEFENSE®

HANDGUN | 18



CRITICAL DEFENSE®

Critical Defense® ammunition is ideal for executive protection, undercover operations, close quarters situations, or for use in backup weapons or off-duty carry.

Personal defense ammunition is redefined with Hornady® Critical Defense® ammunition. You may have never thought about the effects of fabric and clothing on the performance of ammo. But clothing — especially heavy clothing — has a lot to do with how the bullet expands upon impact. Conventional hollow point bullets often experience tip clogging as the bullet passes through light and heavy clothing, which diminishes expansion and causes unreliable bullet performance.

Hornady® Critical Defense® ammo eliminates clogging with the use of the patented FTX® (Flex Tip eXpanding) bullet. Upon entering soft tissue, the tip swells and imparts equal pressure across the entire circumference of the bullet cavity. The result is unrivaled bullet expansion and performance.



U.S. Patent Nos.
8,161,885
8,413,587



To learn more about
Critical Defense®,
scan the QR code.



1. FTX® Bullet Technology

The patented FTX® bullet will expand reliably.

2. Optimized Propellants

Optimized propellants burn quickly, reduce recoil and limit muzzle flash to protect night vision.

3. Nickel-plated Case

Nickel-plated cases resist corrosion and greatly enhance low-light chamber checks.



OURS



Flex Tip® technology guarantees reliable performance.

THEIRS

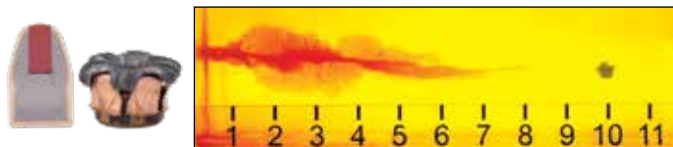


Conventional hollow point bullets perform unreliably when encountering heavy fabric or layers of clothing.

All Critical Defense® ballistic gelatin shots were fired from 10 feet.

380 AUTO 90 gr. FTX®

2.75" BBL RUGER LCP | No. 90080

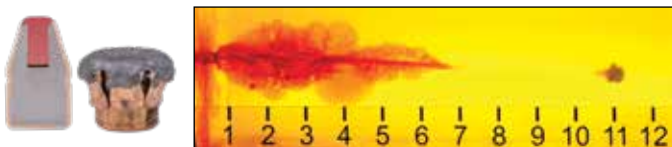


HEAVY CLOTHING

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
10.25"	0.51"	98%	1000

9MM LUGER 115 gr. FTX®

3" BBL | Kahr MK9 | No. 90250

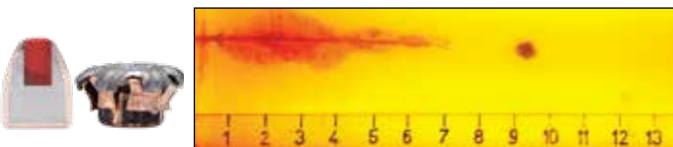


HEAVY CLOTHING

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
11.25"	0.55"	100%	1140

9x18 MAKAROV 95 gr. FTX®

3.75" BBL MAKAROV M | No. 91000

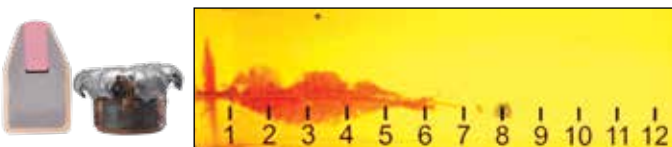


HEAVY CLOTHING

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
9.75"	0.57"	100%	1000

38 SPL 90 gr. FTX®

CRITICAL DEFENSE® LITE
1 7/8" BBL | Smith & Wesson 637 | No. 90300

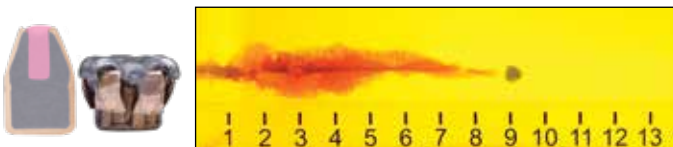


HEAVY CLOTHING

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
8.25"	0.54"	98%	1010

9MM LUGER 100 gr. FTX®

CRITICAL DEFENSE® LITE
3" BBL | Kahr MK9 | No. 90240

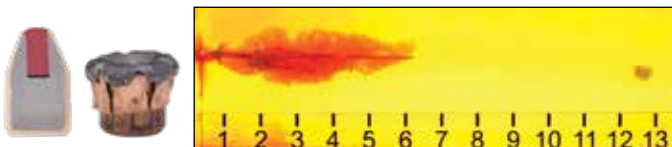


HEAVY CLOTHING

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
9.25"	0.57"	99%	1125

38 SPL 110 gr. FTX®

1 7/8" BBL | Smith & Wesson 637 | No. 90310



HEAVY CLOTHING

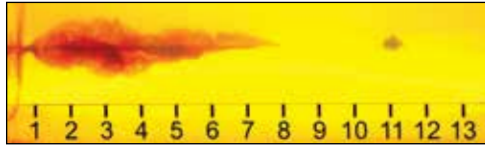
Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
13.0"	0.50"	100%	1010



CRITICAL DEFENSE®

38 SPL+P 110 gr. FTX®

1½" BBL | Smith & Wesson 637 | No. 90311



HEAVY CLOTHING

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
11.25"	0.54"	99%	1090

44 SPL 165 gr. FTX®

2½" BBL | Smith & Wesson 329 PD | No. 90700

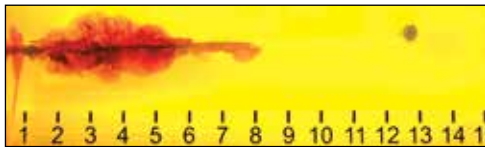


HEAVY CLOTHING

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
9.75"	0.70"	99%	900

357 MAG 125 gr. FTX®

3" BBL | Smith & Wesson 686 | No. 90500



HEAVY CLOTHING

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
13.0"	0.61"	100%	1500

45 AUTO 185 gr. FTX®

3" BBL | Springfield EMP | No. 90900

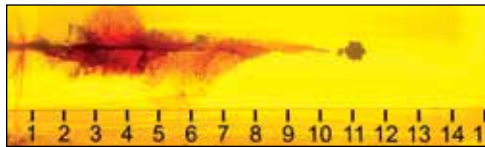


HEAVY CLOTHING

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
13.75"	0.66"	99%	1000

40 S&W 165 gr. FTX®

3" BBL | Springfield XD 40C | No. 91340



HEAVY CLOTHING

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
11.5"	0.68"	100%	1045

45 COLT 185 gr. FTX®

3" BBL | Taurus Judge | No. 92790



HEAVY CLOTHING

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
11.25"	0.74"	99%	910

All Critical Defense® ballistic gelatin shots were fired from 10 feet.

12
HANDGUN



Hornady
SECURITY.

RAPID® Safe

Fast access • Touch-free entry
• Child-resistant design



Learn more about this revolutionary concept in firearm protection on pages 35-39.

The difference between Critical Defense® & Critical DUTY®



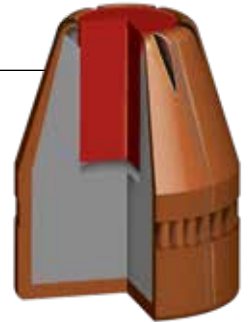
CRITICAL DEFENSE®

Critical Defense® = Backup Weapons/Off-Duty Carry

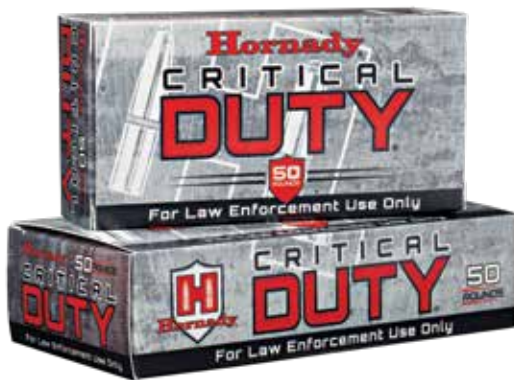
Critical Defense® handgun ammunition is ideal for backup weapons, off-duty carry or for those serving in executive protection, undercover operations, or any dedicated close quarters situation.

Critical Defense® provides controlled expansion while reducing the potential of over penetration. The patented FTX® bullet and associated Flex Tip® technology used in Critical Defense® ammunition eliminates the clogging and inconsistent expansion and penetration that often plagues hollow point bullets.

All Critical Defense® ammunition is loaded in nickel-plated cases for improved feeding and increased visibility in low-light situations. Critical Defense® is unaffected by thick, heavy clothing (including denim and leather) and delivers superior controlled expansion with deep wound cavities over a wide range of velocities. Premium low-flash propellants have been specifically tailored for short-barreled handguns to deliver proven performance.



U.S. Patent Nos.
8,161,885
8,413,587



Critical DUTY® = On-Duty/ Patrol/Tactical

Critical DUTY® handgun ammunition is built to meet the diverse on-duty requirements of law enforcement and tactical professionals. Critical DUTY® ammunition delivers superior barrier penetration and subsequent terminal performance, while still minimizing the liability of over-penetration.

The FlexLock® bullets loaded in all Critical DUTY® offerings are rugged, heavy-jacketed bullets that deliver "barrier blind" performance when shot through common urban barriers* (bare gelatin, auto glass, sheet metal, plywood, drywall, and heavy clothing). In addition, Critical DUTY® loads are designed to work in ALL handguns. However, these loads deliver optimized performance through the FBI Protocol test.

All Critical DUTY® ammunition is loaded in nickel plated cases for improved feeding and increased visibility in low-light situations and features waterproof sealant around the primer and the case mouth to provide superior performance no matter your environment.

*As defined by the "FBI Protocol" handgun ammunition test.



U.S. Patent Nos.
8,161,885
8,413,587
9,121,677



Critical DUTY® ammo
features waterproof
sealant around the primer.



Critical DUTY® ammo
features an "H" on
the tip.

**Critical DUTY® ammo is packaged in
50-count boxes for Law Enforcement.**



223 REM

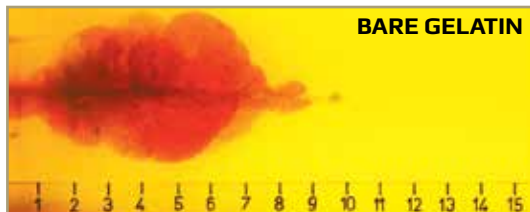
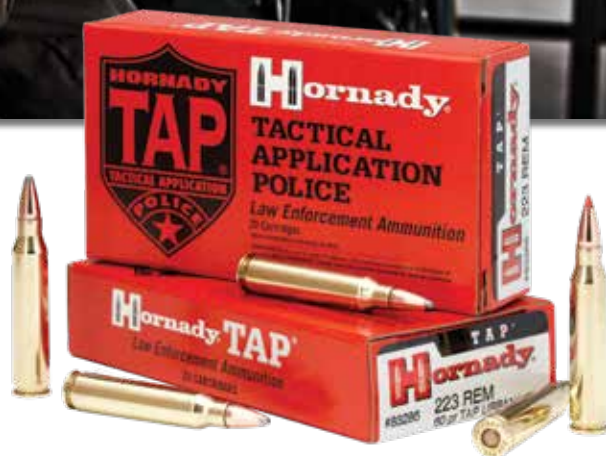
14

RIFLE



223 REM

Hornady® 223 Rem TAP® loads are a unique offering to law enforcement professionals that combine reliable functioning with consistent performance, low muzzle signature, and exceptional accuracy in cannellured and crimped 53, 55, 60 and 62 gr. bullets, and a 75 gr. load offering match accuracy. This ammunition features clean burning propellants and enhanced terminal performance. These highly effective bullets will penetrate soft body armor making them an excellent choice for patrol rifle programs and SWAT teams.



BARE GELATIN

Bullet: 55 gr. TAP Urban®
B.C.: .255 **S.D.:** .157
Muzzle Velocity: 2981 fps
Barrel: 16"
Twist Rate: 1:9"
Total Penetration: 10"
Max. Cavity: 4.5"
Depth to Max. Cav.: 5"
Entry: 0.5"
Retained Weight: 24.1 gr.

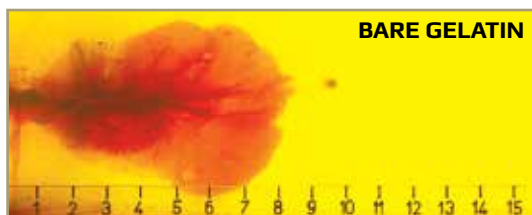


55 gr. TAP URBAN® ITEM #83276

APPLICATION: ENTRY

The Hornady® 223 Rem 55 gr. TAP Urban® is the preferred choice for use in SBRs, carbines, and rifles when the probability for barrier penetration is low. Rapid expansion provides dramatic wound cavities, massive fragmentation, and prevents over penetration on non-barrier engagements. These factors make this bullet a great choice when collateral risk is high.

24" SAAMI 223 Remington Test Barrel 1:12"	muzzle	100 yds	200 yds	300 yds	400 yds	500 yds
Velocity (fps)	3220	2837	2485	2159	1859	1589
Energy (ft lbs)	1266	983	754	569	422	308
Trajectory (inches)	-1.5	0.0	-2.9	-11.4	-27.5	-53.7



Bullet: 60 gr. TAP Urban®
B.C.: .265 **S.D.:** .171
Muzzle Velocity: 2892 fps
Barrel: 16"
Twist Rate: 1:9"
Total Penetration: 9.75"
Max. Cavity: 5.25"
Depth to Max. Cav.: 6.25"
Entry: 0"
Retained Weight: 20.2 gr.

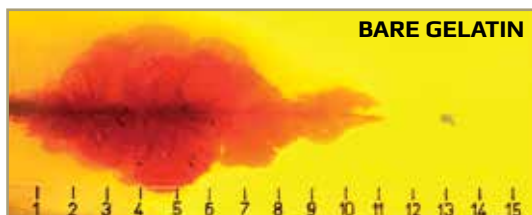


60 gr. TAP URBAN® ITEM #83286

APPLICATION: ENTRY

The Hornady® 223 Rem 60 gr. TAP Urban® offers high velocity and performance similar to that of other polymer tipped Hornady® 223 bullets. The 60 gr. bullet offers similar retained weight and penetration to the 55 gr. TAP Urban®, and is the heaviest polymer tipped bullet acceptable for 1:12" twist weapons. The heavier 60 gr. bullet transfers more energy to the target for enhanced terminal performance.

24" SAAMI 223 Remington Test Barrel 1:12"	muzzle	100 yds	200 yds	300 yds	400 yds	500 yds
Velocity (fps)	3110	2749	2417	2108	1823	1567
Energy (ft lbs)	1289	1007	778	592	443	327
Trajectory (inches)	-1.5	0	-3.1	-12.3	-29.3	-56.8



Bullet: 62 gr. TAP® Barrier™
B.C.: .264 **S.D.:** .176
Muzzle Velocity: 2840 fps
Barrel: 16"
Twist Rate: 1:9"
Total Penetration: 13.75"
Max. Cavity: 4.5"
Depth to Max. Cav.: 4.75"
Entry: 0.25"
Retained Weight: 43.6 gr.

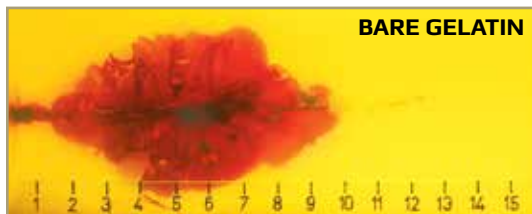


62 gr. TAP® BARRIER™ ITEM #83285

APPLICATION: PATROL/DUTY

TAP® Barrier™ turns cover into concealment. Hornady® originally developed this ammunition to meet the requirement for a high-speed, barrier penetrating bullet that could be used for nuclear power plant security. The design of the TAP® Barrier™ round allows the projectile to maintain its structural integrity while punching through barriers, yet still initiates expansion in soft tissue. For patrol carbine programs or any tactical situation where the need is for barrier penetration and terminal soft tissue performance, Hornady® TAP® Barrier™ ammunition is the ideal choice.

24" SAAMI 223 Remington Test Barrel 1:12"	muzzle	100 yds	200 yds	300 yds	400 yds	500 yds
Velocity (fps)	3050	2699	2375	2073	1796	1546
Energy (ft lbs)	1239	971	751	573	430	319
Trajectory (inches)	-1.5	0	-3.3	-12.8	-30.5	-59.0



Bullet: 75 gr. BTHP TAP®
B.C.: .395 **S.D.:** .214
Muzzle Velocity: 2542 fps
Barrel: 16"
Twist Rate: 1:7"
Total Penetration: 12.5"
Max. Cavity: 5.25"
Depth to Max. Cav.: 5"
Entry: 1"
Retained Weight: 27.0 gr.



75 gr. BTHP TAP® ITEM #80265

APPLICATION: PRECISION RIFLE

This match accurate load is our heavy TAP® offering in 223 Rem. This load is suitable for a short barreled rifle that has either a 223 Rem or 5.56 NATO chamber. The 75 gr. bullet offers deeper penetration than the 55 gr. and 60 gr. TAP Urban® bullets. The 75 gr. BTHP penetrates with minimal deflection and provides rapid fragmentation, thus delivering more energy to the target. This bullet generates very large and consistent wound cavities, serving as an ideal choice for 223 Rem precision rifle applications.

24" SAAMI 223 Remington Test Barrel 1:12"	muzzle	100 yds	200 yds	300 yds	400 yds	500 yds
Velocity (fps)	2785	2557	2340	2134	1939	1755
Energy (ft lbs)	1292	1089	912	759	626	513
Trajectory (inches)	-1.5	0	-3.8	-14.1	-31.9	59.1



TAP PATROL®

16

RIFLE



TAP PATROL®

TAP Patrol® is specifically designed to provide consistent and reliable performance through the FBI protocol when fired through 14.5" – 16" barreled 1:7" – 1:9" twist patrol rifles. The lead free bullet features a flat polymer tip, which allows it to provide "barrier blind" performance ensuring consistent penetration depths. The flat tip design ensures the bullet will not plug with material from the barriers and ensures feeding through the wide variety of patrol rifle platforms. TAP Patrol® ammunition is loaded with temperature stable, low flash propellant designed to work when you do.

APPLICATION: ENTRY, PATROL/DUTY



*Available in 223 Rem and 5.56 NATO.
See page 43-44 for ballistics.*



BARE GELATIN

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
16.0"	0.50"	98%	3010



WALLBOARD

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
16.0"	0.48"	91%	3030



HEAVY CLOTHING

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
16.5"	0.46"	89%	3045



PLYWOOD

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
16.0"	0.28"	40%	3014



STEEL

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
15.0"	0.33"	92%	3027



AUTO GLASS

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
13.25"	0.42"	72%	3025



BARE GELATIN

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
16.0"	0.48"	97%	3169



WALLBOARD

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
13.5"	0.42"	44%	3161



HEAVY CLOTHING

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
16.25"	0.48"	96%	3136



PLYWOOD

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
14.0"	0.31"	37%	3170



STEEL

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
15.25"	0.36"	94%	3143



AUTO GLASS

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
15.0"	0.36"	50%	3156



5.56 NATO

18
RIFLE

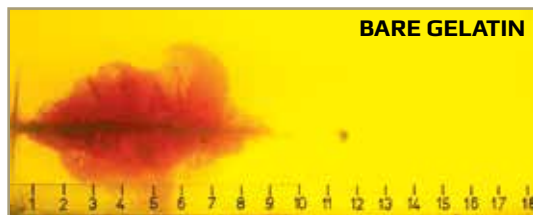
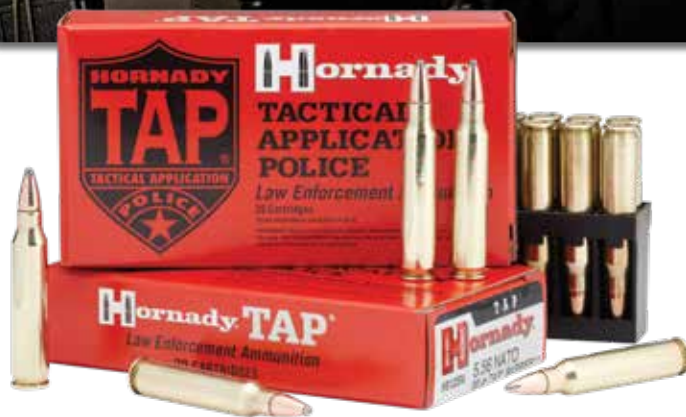


5.56 NATO

Many rifles chambered in 5.56 NATO are not realizing their full potential because departments are shooting 223 Rem ammo. To get all the performance the 5.56 NATO can deliver, the Hornady® 5.56 rounds are tailored to maximize performance.

Your 5.56 NATO chambered rifle was designed to take advantage of the higher pressure of the 5.56 NATO cartridge — higher pressure translates to increased velocity, higher energy and harder-hitting performance.

CAUTION: Firing 5.56 NATO ammunition in 223 Remington chambers will produce a dramatic rise in pressure which increases stress on the weapon, risking wear, permanent damage and/or injury. Please see our Application Guide for full details.



BARE GELATIN

Bullet: 62 gr. TAP® Barrier™
B.C.: .264 **S.D.:** .176
Muzzle Velocity: 2910 fps
Barrel: 16"
Twist Rate: 1:9"
Total Penetration: 11.75"
Max. Cavity: 5.5"
Depth to Max. Cav.: 4.75"
Entry: 0.75"
Retained Weight: 45.1 gr.



62 gr. TAP® BARRIER™ ITEM #8125C (50ct)

APPLICATION: PATROL/DUTY

TAP® Barrier™ turns cover into concealment. Hornady® originally developed this ammunition to meet the requirement for a high-speed, barrier penetrating bullet that could be used for nuclear power plant security. The design of the TAP® Barrier™ round allows the projectile to maintain its structural integrity while punching through barriers, yet still initiates expansion in soft tissue. For patrol carbine programs or any tactical situation where the need is for barrier penetration and terminal soft tissue performance, Hornady® TAP® Barrier™ ammunition is the ideal choice.

20" 5.56×45mm NATO Test Barrel 1:7"	muzzle	100 yds	200 yds	300 yds	400 yds	500 yds
Velocity (fps)	3085	2725	2393	2085	1801	1546
Energy (ft lbs)	1310	1022	788	598	446	329
Trajectory (inches)	-1.5	0	-3.2	-12.6	-30.0	-58.2



Bullet: 70 gr. CX™ TAP® Barrier™
B.C.: .350 **S.D.:** .199
Muzzle Velocity: 2652 fps
Barrel: 16"
Twist Rate: 1:7"
Total Penetration: 18"
Max. Cavity: 4.0"
Depth to Max. Cav.: 4.5"
Entry: 0.5"
Retained Weight: 67.6 gr.



70 gr. CX™ TAP® BARRIER™ ITEM #81265

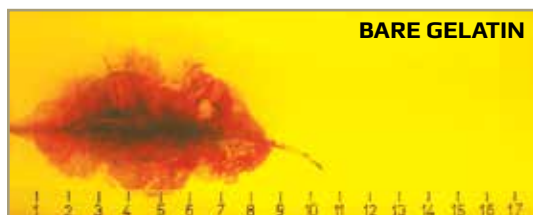
APPLICATION: PATROL/DUTY | **Meets FBI Protocol**

LEAD FREE

TAP® Barrier™ turns cover into concealment. The 5.56 NATO 70 gr. CX™ Barrier™ round is designed to meet the requirements of the FBI Protocol. The 70 gr. CX™ is a monolithic solid bullet constructed entirely from a premium copper alloy that will deliver high weight retention and deep penetration. This bullet is well suited for guns with faster twist rates and is extremely reliable for patrol carbine use or any other situation that may involve vehicles or barricades.

(For use in 1:7" twist SBRs, carbines and rifles or 1:8" twist carbines and rifles.)

20" 5.56x45mm NATO Test Barrel 1:7"	muzzle	100 yds	200 yds	300 yds	400 yds	500 yds
Velocity (fps)	2900	2637	2389	2154	1934	1728
Energy (ft lbs)	1307	1081	887	721	581	464
Trajectory (inches)	-1.5	0	-3.5	-13.1	-30.3	-56.8



Bullet: 75 gr. BTHP T2 TAP®
B.C.: .355 **S.D.:** .214
Muzzle Velocity: 2747 fps
Barrel: 16"
Twist Rate: 1:9"
Total Penetration: 10.5"
Max. Cavity: 5.5"
Depth to Max. Cav.: 5.5"
Entry: 0.75"
Retained Weight: 31.5 gr.

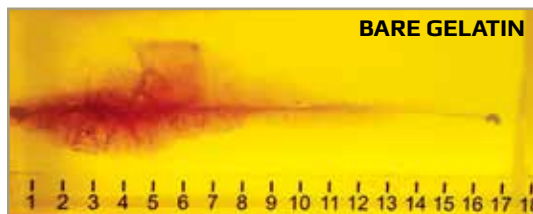


75 gr. BTHP T2 TAP® ITEM #8126N

APPLICATION: PRECISION RIFLE

The T2 bullet profile is specifically designed to optimize function and feeding in M16/M4 variant guns. The cartridge's propellant technology is custom designed to enhance weapon operation, and delivers phenomenal temperature stability. The 75 gr. BTHP T2 bullet is designed to deliver rapid incapacitation upon impact.

20" 5.56x45mm NATO Test Barrel 1:7"	muzzle	100 yds	200 yds	300 yds	400 yds	500 yds
Velocity (fps)	2885	2626	2382	2151	1934	1731
Energy (ft lbs)	1386	1149	945	771	623	499
Trajectory (inches)	-1.5	0	-3.6	-13.3	-30.5	-57.1



Bullet: 75 gr. TAP SBR®
B.C.: .230 **S.D.:** .214
Muzzle Velocity: 2201 fps
Barrel: 10.5"
Twist Rate: 1:7"
Total Penetration: 17.0"
Max. Cavity: 4.5"
Depth to Max. Cav.: 4.5"
Entry: 0.50"
Retained Weight: 69.5 gr.



75 gr. TAP SBR® ITEM #81295

APPLICATION: ENTRY, PATROL/DUTY | **Meets FBI Protocol**

Hornady® 5.56 NATO TAP SBR® is designed specifically for 10.5"-12.5" short-barreled rifles by using proprietary propellants and a bullet designed with technology from industry leading Critical Duty® FlexLock® bullets. TAP SBR® ammunition provides exceptional performance in suppressed or unsuppressed SBR's. With virtually no flash or residue, TAP SBR® ammunition dramatically reduces sound signature, will not foul or overheat suppressors, delivers uniform velocity and accuracy, and provides controllable rate of fire in automatic platforms. TAP SBR® is the optimum choice for 10.5"-12.5" barreled 5.56 rifles.

11.5" 5.56x45mm NATO Test Barrel 1:7"	muzzle	100 yds	200 yds	300 yds	400 yds	500 yds
Velocity (fps)	2310	1965	1654	1388	1179	1042
Energy (ft lbs)	889	643	456	321	231	181
Trajectory (inches)	-1.5	0	-7.6	-28.0	-66.7	-130.3



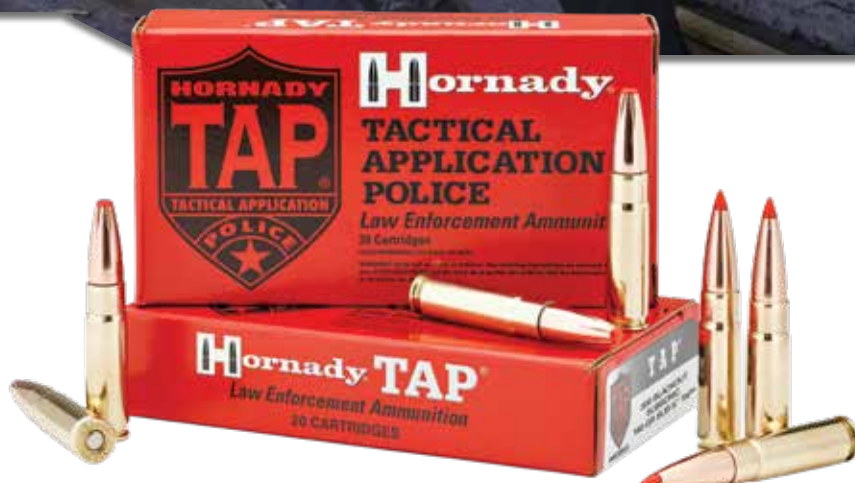
300 BLACKOUT

20
RIFLE

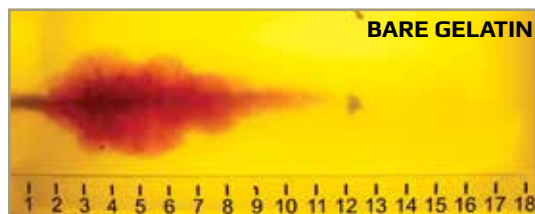


300 BLACKOUT

The 300 Blackout is perhaps the most versatile cartridge currently available for LE/Military applications. With the ability to provide superior terminal performance in 8" -16" barrel lengths, it has the ability to support CQB/CQC to Patrol operations. Purpose built bullet designs allow the end user to transition between limited penetration to subsonic or supersonic barrier blind (FBI Protocol) ammunition by simply switching a magazine. 300 Blackout TAP® provides options currently unavailable for any 223/5.56 or 308 SBR/Carbine platform.



300 BLACKOUT 110 gr. TAP URBAN® 8" BBL | MC6 PDW | NO. 80885



Bullet: 110 gr. TAP Urban®
B.C.: .290 **S.D.:** .166
Muzzle Velocity: 2175 fps
Barrel: 8"
Twist Rate: 1:8"
Total Penetration: 12.75"
Max. Cavity: 4.0"
Depth to Max. Cav.: 3.25"
Entry: 0.5"
Retained Weight: 83.2 gr.



APPLICATION: ENTRY

The Hornady® 300 Blackout 110 gr. TAP Urban® is the preferred choice for use in SBRs, carbines, and rifles when the probability for barrier penetration is low. Rapid expansion provides dramatic wound cavities, massive fragmentation, and prevents over penetration on non-barrier engagements. These factors make this bullet a great choice when collateral risk is high.

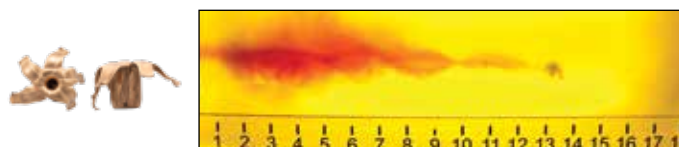
16" SAAMI Test Barrel	muzzle	100 yds	200 yds	300 yds	400 yds	500 yds
Velocity (fps)	2370	2089	1830	1594	1386	1215
Energy (ft lbs)	1372	1066	818	620	469	361
Trajectory (inches)	-1.5	0	-6.5	-23.5	-54.2	-103.2

300 BLACKOUT 111 gr. MONOFLEX® TAP SBR® 6.75" BBL | SIG MCX | NO. 80865

LEAD FREE

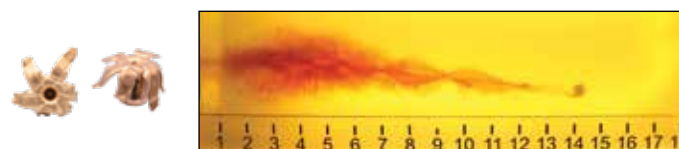
The Hornady® 300 Blackout 111 Monoflex® TAP SBR® was specifically designed to meet FBI protocol and maximize performance in rifles and pistols with barrel lengths from 6.75" to 12.5" and twist rates of 1:5" to 1:8". The newly designed 111 Monoflex® TAP SBR® features a lead-free monolithic bullet with a large internal cavity and an elongated elastomer tip. This combination allows for expansion at velocities below 1200 FPS, which equates to an expansion distance that is 3 times longer than that of a traditional 5.56 SBR featuring a 10.5" – 12.5" barrel.

APPLICATION: ENTRY PATROL/DUTY | Meets FBI Protocol



BARE GELATIN

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
14.0"	0.73"	89%	1893



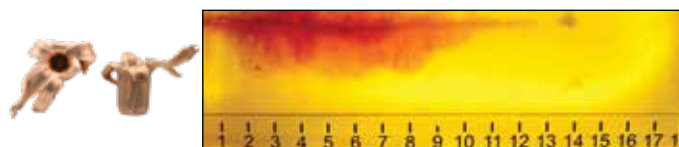
HEAVY CLOTHING

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
14.75"	.74"	93%	1895



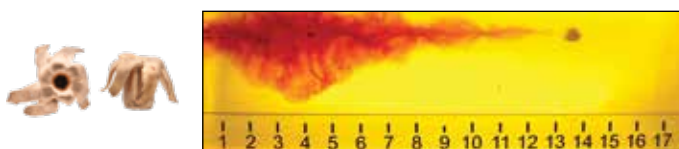
STEEL

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
15.0"	0.63"	92%	1875



WALLBOARD

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
14.25"	0.66"	86%	1893



PLYWOOD

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
14.25"	0.65"	95%	1888



AUTO GLASS

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
14.25"	0.44"	64%	1893



300 BLACKOUT

22

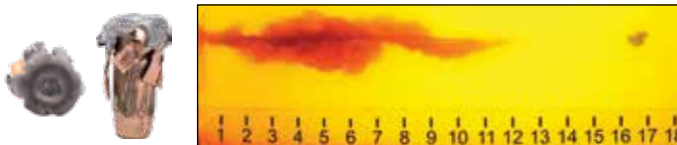
RIFLE



The 300 Blackout 190 gr. Sub-X® TAP® is designed to provide barrier performance through FBI protocol when stealth is a necessity. The patented Sub-X® bullet is designed to initiate expansion at distances over 400 yards when fired from an 8" – 16" 300 Blackout rifle or pistol.

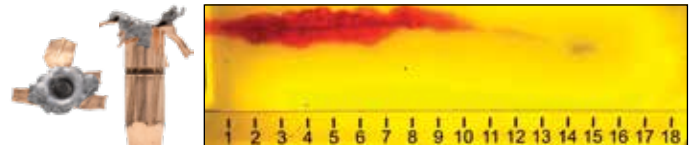
APPLICATION: ENTRY PATROL/DUTY | **Meets FBI Protocol**

300 BLACKOUT 190 gr. SUB-X® TAP® 8" BBL | Modern Outfitter MC6 PDW | NO. 80895 | **Meets FBI Protocol**



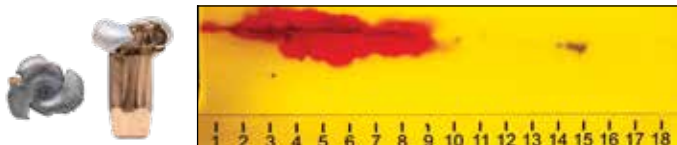
BARE GELATIN

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
17.0"	0.57"	92%	998



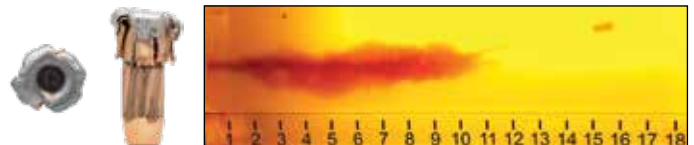
WALLBOARD

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
16.0"	0.424"	98%	997



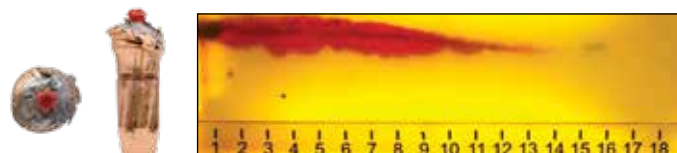
HEAVY CLOTHING

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
15.5"	0.59"	90%	978



PLYWOOD

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
16.5"	0.52"	100%	992



STEEL

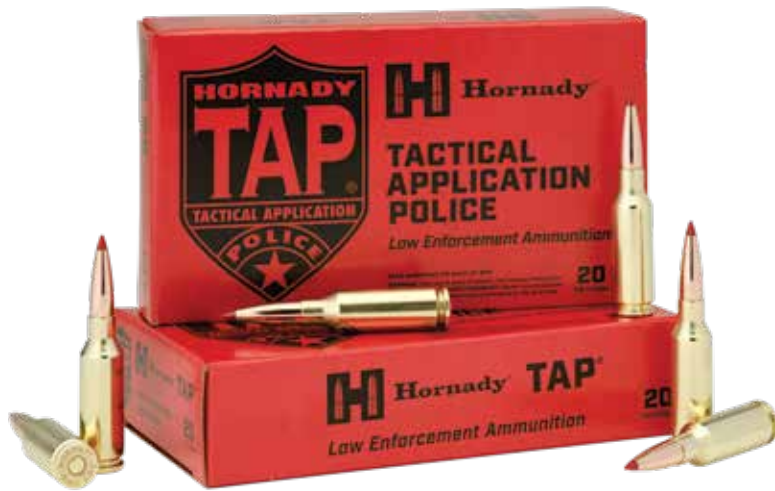
Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
16.5"	0.49"	100%	977



AUTO GLASS

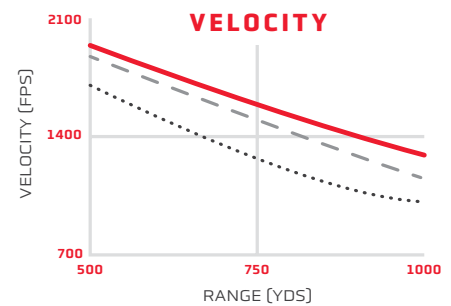
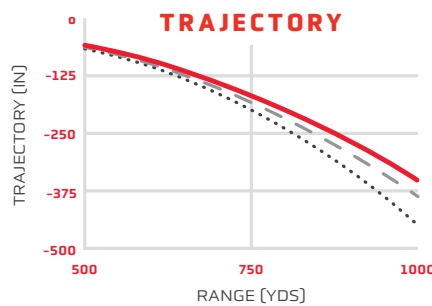
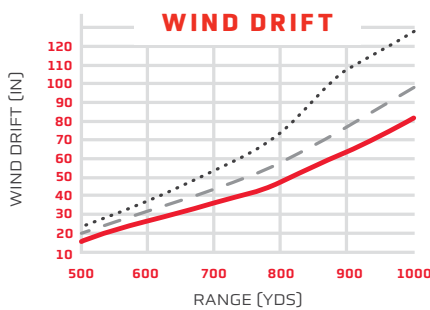
Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
14.0"	0.41"	68%	985

6MM ARC



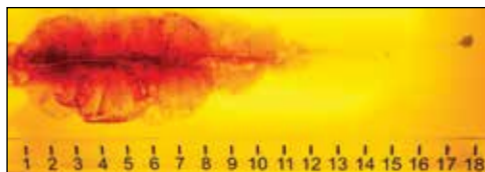
Tested, selected and fielded by a specialized group within the U.S. DoD for its multipurpose combat rifle program, the versatile 6mm ARC does much of what larger cartridges can and everything that smaller cartridges can't. Designed to meet the needs of the world's toughest critics, the 6mm ARC utilizes efficient, high-BC bullets to deliver unprecedented performance from the AR-15 platform.

APPLICATION: ENTRY/ PRECISION RIFLE/PATROL/DUTY



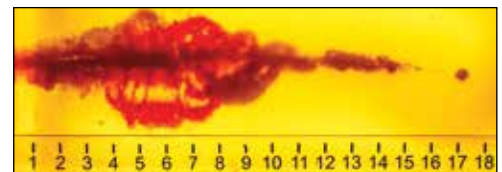
24" TEST BARREL USED FOR TESTING PURPOSES

6mm ARC 106 gr. TAP® 18" BBL | Noveske Proof Barrel | NO. 81605 | Meets FBI Protocol



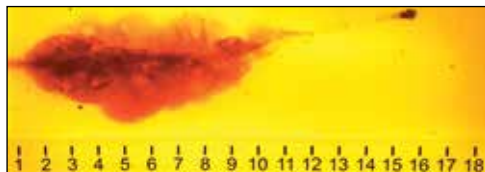
BARE GELATIN

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
18.0"	0.53"	73%	2647



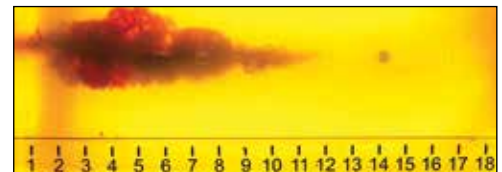
WALLBOARD

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
17.5"	0.48"	71%	2653



HEAVY CLOTHING

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
16.5"	0.44"	62%	2661



PLYWOOD

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
15.0"	0.45"	67%	2645



STEEL

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
17.5"	0.40"	66%	2677



AUTO GLASS

Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
15.5"	0.35"	39%	2655



6.5 CREEDMOOR

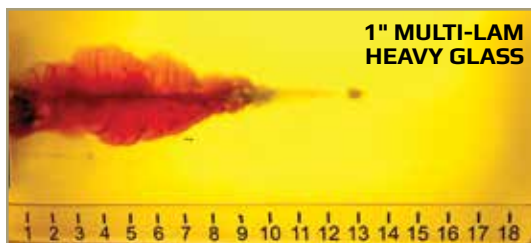
24
RIFLE



6.5 CREEDMOOR

Featuring inherently high Ballistic Coefficient (BC) 6.5mm bullets that also deliver high Sectional Density (SD), the 6.5 Creedmoor provides superior external ballistics and shootability with comparable terminal ballistic performance to that of the venerable 308 Winchester. Originally designed by Hornady® as a true match cartridge, the 6.5 Creedmoor is an exceptional choice for all LE/Military applications where the 308 Win had been the only option in the past.





Firearm: Remington 700
Bullet: 140 gr. CX™ TAP® Heavy Barrier™
B.C.: .350 **S.D.:** .287
Muzzle Velocity: 2650 fps
Barrel: 26"
Twist Rate: 1:8"
Total Penetration: 13.75"
Max. Cavity: 4.0"
Depth to Max. Cav.: 4.5"
Entry: 0.0"
Retained Weight: 67.7 gr.



140 gr. CX™ TAP® HEAVY BARRIER™ ITEM #81485

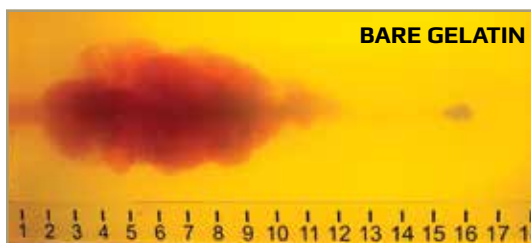
APPLICATION: PRECISION RIFLE

LEAD FREE

TAP® Heavy Barrier™ turns cover into concealment. The CX™ TAP® Heavy Barrier™ bullet is constructed of a monolithic copper alloy that shoots cleaner and fouls less than pure copper bullets. This load meets the FBI Protocol penetration requirement (12"-18") through heavy barriers (1" laminated glass, 1 ½" Lexan and 5/8" subway glass) with high weight retention. Featuring different tip geometry than TAP Precision® ammunition, this offering is loaded in a nickel-plated cartridge case making it easy to distinguish heavy barrier ammunition from other ammunition options.

NOTE: Not recommended for use where over-penetration may be a concern.

24" SAAMI Test Barrel 1:8"	muzzle	100 yds	200 yds	300 yds	400 yds	500 yds
Velocity (fps)	2675	2425	2188	1965	1757	1566
Energy (ft lbs)	2224	1827	1488	1200	959	762
Trajectory (inches)	-1.5	0	-4.4	-16.2	-37.0	-69.1



Firearm: Remington 700
Bullet: 147 gr. ELD® Match TAP Precision®
B.C. (G1): .697 **S.D.:** .301
Muzzle Velocity: 2646 fps
Barrel: 24"
Twist Rate: 1:8"
Total Penetration: 16.0"
Max. Cavity: 5.5"
Depth to Max. Cav.: 2.5"
Entry: 1.0"
Retained Weight: 68.4 gr.



147 gr. ELD® Match TAP Precision® ITEM #81505

APPLICATION: PRECISION RIFLE | Meets FBI Protocol

Hornady® 6.5 Creedmoor TAP Precision® is specifically designed to meet FBI protocol and provide superior external ballistics when compared to standard 308 Win offerings. The 147 gr. ELD® Match bullet with Heat Shield® tip delivers excellent terminal performance and results in higher retained velocities, less drop, less wind drift, and more energy on target.

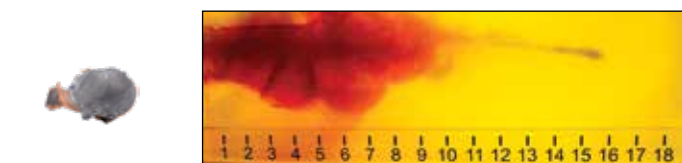
24" SAAMI Test Barrel 1:8"	muzzle	100 yds	200 yds	300 yds	400 yds	500 yds
Velocity (fps)	2695	2567	2443	2323	2206	2092
Energy (ft lbs)	2370	2151	1948	1761	1587	1428
Trajectory (inches)	-1.5	0	-3.8	-13.4	-29.5	-52.7



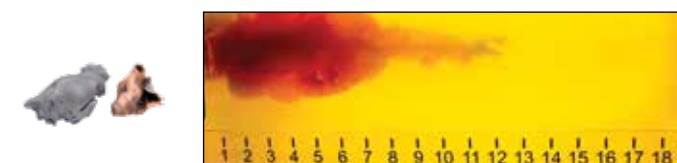
STEEL			
Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
14.5"	0.63"	35.1%	2657



PLYWOOD			
Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
15.5"	0.65"	54.6%	2676



WALLBOARD			
Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
15.5"	0.76"	52.7%	2664



AUTO GLASS			
Penetration	Expanded Diameter	Retained Weight	Velocity (FPS)
12.5"	0.64"	35.1%	2633



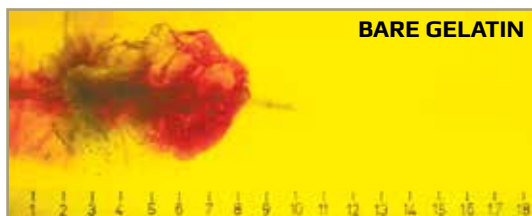
308 WIN



308 WIN

Hornady® TAP® Rifle loads offer reliable functioning, low muzzle signature and superior terminal performance. Hornady® urban/precision loads provide a low risk of over-penetration due to their enhanced expansion characteristics. The polymer tipped variants have high ballistic coefficients, making them an excellent choice for SWAT precision marksmen.

Endorsed by the American Sniper Association.



BARE GELATIN

Bullet: 110 gr. TAP Urban®
B.C.: .290 **S.D.:** .166
Muzzle Velocity: 2998 fps
Barrel: 20"
Twist Rate: 1:12"
Total Penetration: 10"
Max. Cavity: 6"
Depth to Max. Cav.: 4.5"
Entry: 0"
Retained Weight: 5.6 gr.



This bullet is designed to fragment entirely.

110 gr. TAP URBAN® ITEM #80896

APPLICATION: ENTRY, PRECISION RIFLE

This cartridge provides the police marksman a unique bullet that demonstrates rapid expansion, fragmentation and low retained weight. The 110 gr. TAP Urban® bullet offers the least penetration in ballistic gelatin and lower felt recoil as compared to heavier TAP® loads. The 110 gr. bullet demonstrates similar penetration to the 223 Rem 75 gr. BTHP bullet, but with substantially more temporary and permanent cavity and fragmentation, proving itself an excellent choice for high collateral risk environments.

24" SAAMI 308 Win Test Barrel 1:12"	muzzle	100 yds	200 yds	300 yds	400 yds	500 yds
Velocity (fps)	3160	2826	2516	2226	1956	1707
Energy (ft lbs)	2439	1950	1546	1210	934	712
Trajectory (inches)	-1.5	0	-2.9	-11.3	-26.8	-51.4



BARE GELATIN

Bullet: 155 gr. ELD® Match TAP Precision®
B.C. (G1): .461 **S.D.:** .233
Muzzle Velocity: 2856 fps
Barrel: 26"
Twist Rate: 1:12"
Total Penetration: 13.75"
Max. Cavity: 6.0"
Depth to Max. Cav.: 3.0"
Entry: 0.5"
Retained Weight: 72.5 gr.

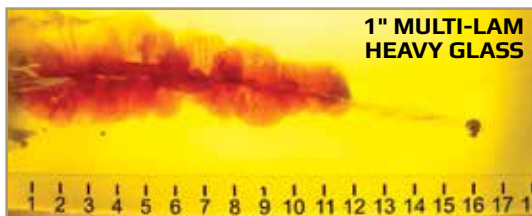


155 gr. ELD® MATCH TAP PRECISION® ITEM #80905

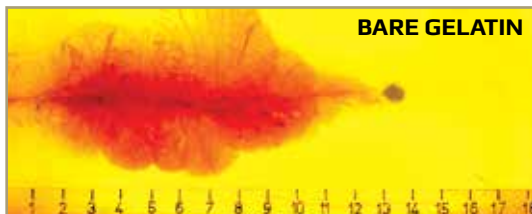
APPLICATION: ENTRY, PRECISION RIFLE | Meets FBI Protocol

Hornady® 308 Win 155 gr. ELD® Match TAP Precision® ammunition was designed as an improvement on the 155 gr. A-MAX® TAP Precision® load by incorporating the new ELD® Match bullet. The 155 gr. ELD® Match bullet with Heat Shield® tip delivers the excellent terminal performance TAP Precision® is known for, but features a resilient, heat resistant polymer tip that improves the ballistic coefficient, resulting in higher impact velocities, less drop, less wind drift, and more energy on target.

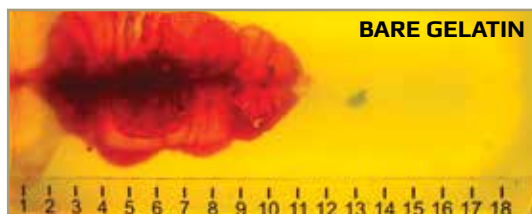
24" SAAMI 308 Win Test Barrel 1:12"	muzzle	100 yds	200 yds	300 yds	400 yds	500 yds
Velocity (fps)	2785	2589	2401	2222	2050	1886
Energy (ft lbs)	2669	2307	1985	1699	1446	1224
Trajectory (inches)	-1.5	0	-3.7	-13.4	-30.2	-55.4



Bullet: 165 gr. CX™ TAP® Heavy Barrier™
B.C.: .447 **S.D.:** .248
Muzzle Velocity: 2735 fps
Barrel: 26"
Twist Rate: 1:12"
Total Penetration: 16.25"
Max. Cavity: 4.0"
Depth to Max. Cav.: 3.5"
Entry: 0.0"
Retained Weight: 116.5 gr.



Bullet: 168 gr. A-MAX®
B.C.: .475 **S.D.:** .253
Muzzle Velocity: 2537 fps
Barrel: 20"
Twist Rate: 1:12"
Total Penetration: 14.25"
Max. Cavity: 6.5"
Depth to Max. Cav.: 7"
Entry: 0.5"
Retained Weight: 120.8 gr.



Bullet: 168 gr. ELD® MATCH
B.C.: .523 **S.D.:** .253
Muzzle Velocity: 2718 fps
Barrel: 26"
Twist Rate: 1:12"
Total Penetration: 13.25"
Max. Cavity: 7"
Depth to Max. Cav.: 3.75"
Entry: 0.5"
Retained Weight: 125.2 gr.



Bullet: 168 gr. ELD® MATCH
B.C.: .523 **S.D.:** .253
Muzzle Velocity: 2542 fps
Barrel: 16"
Twist Rate: 1:8"
Total Penetration: 15.25"
Max. Cavity: 5"
Depth to Max. Cav.: 4.5"
Entry: 0.5"
Retained Weight: 101.4 gr.



165 gr. CX™ TAP® HEAVY BARRIER™ ITEM #80985

APPLICATION: PRECISION RIFLE

LEAD FREE

TAP® Heavy Barrier™ turns cover into concealment. The CX™ TAP® Heavy Barrier™ is constructed of a monolithic copper alloy that shoots cleaner than pure copper and fouls less. The 165 gr. CX™ bullets are designed to meet FBI Protocol (12" – 18") through heavy barriers such as 1" laminated glass, 1 1/2" Lexan, and 5/8" subway glass with exceptional weight retention while still delivering superior terminal performance. This offering is loaded in a nickel-plated cartridge case making it easy to distinguish from other options.

24" SAAMI 308 Win Test Barrel 1:12"	muzzle	100 yds	200 yds	300 yds	400 yds	500 yds
Velocity (fps)	2610	2413	2224	2044	1872	1711
Energy (ft lbs)	2496	2132	1812	1530	1284	1072
Trajectory (inches)	-1.5	0	-4.5	-16.0	-35.9	-65.8

168 gr. A-MAX® TAP PRECISION® ITEM #80965

APPLICATION: ENTRY, PRECISION RIFLE | Meets FBI Protocol

The 168 gr. A-MAX® bullet is a match grade bullet with the performance advantages of a polymer tip. Standard barrier performance is exemplary and this load demonstrates controlled and impressive soft tissue expansion without over penetration. The Hornady® 168 gr. A-MAX® TAP Precision® offers industry leading all-around performance for law enforcement precision marksmen providing the ability to stop a threat.

Meets FBI barrier penetration performance requirements.

Endorsed by the American Sniper Association.

24" SAAMI 308 Win Test Barrel 1:12"	muzzle	100 yds	200 yds	300 yds	400 yds	500 yds
Velocity (fps)	2680	2494	2316	2145	1981	1825
Energy (ft lbs)	2679	2320	2000	1715	1464	1242
Trajectory (inches)	-1.5	0	-4.1	-14.7	-32.9	-59.9

168 gr. ELD® MATCH TAP PRECISION® ITEM #80725

APPLICATION: ENTRY, PRECISION RIFLE | Meets FBI Protocol

Hornady® 308 Win 168 gr. ELD® MATCH TAP PRECISION® ammunition was designed as an improvement on the 168 gr. A-MAX TAP PRECISION® load by incorporating the new ELD® Match bullet. The 168 gr. ELD® Match bullet with Heat Shield® tip delivers the excellent terminal performance TAP Precision® is known for, but features a resilient, heat resistant polymer tip that improves the ballistic coefficient, resulting in higher impact velocities, less drop, less wind drift, and more energy on target.

24" SAAMI 308 Win Test Barrel 1:12"	muzzle	100 yds	200 yds	300 yds	400 yds	500 yds
Velocity (fps)	2710	2540	2376	2218	2066	1920
Energy (ft lbs)	2739	2406	2105	1835	1592	1375
Trajectory (inches)	-1.5	0	-3.9	-14.0	-31.1	-56.4

168 gr. ELD® MATCH TAP AR™ ITEM #80715

APPLICATION: ENTRY, PRECISION RIFLE | Meets FBI Protocol

Designed specifically for the 308 AR-10 platform and its variants, the resilient tip of the ELD® Match bullet aids in reliable feed and function, and the propellant is specifically tailored to efficiently operate in the AR-10. The 168 gr. ELD® Match bullet with Heat Shield® tip delivers the excellent terminal performance TAP Precision® is known for, but features a resilient, heat resistant polymer tip that improves the ballistic coefficient, resulting in higher impact velocities, less drop, less wind drift, and more energy on target.

24" SAAMI 308 Win Test Barrel 1:12"	muzzle	100 yds	200 yds	300 yds	400 yds	500 yds
Velocity (fps)	2670	2501	2339	2182	2031	1887
Energy (ft lbs)	2659	2333	2040	1776	1539	1329
Trajectory (inches)	-1.5	0	-4.1	-14.5	-32.3	-58.5



300 WIN MAG

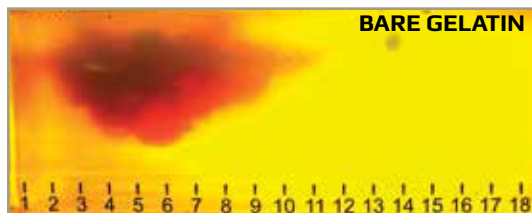
28

RIFLE



300 WIN MAG

Hornady® 300 Win Mag 178 gr. ELD® MATCH TAP PRECISION® ammunition was designed as an improvement on the 178 gr. A-MAX TAP PRECISION® load by incorporating the new ELD® Match bullet. Offering higher velocity and energy that law enforcement professionals may require over the standard 308 Win, makes this a great alternative to utilize in a variety of situations. The tip initiated expansion of the ELD® Match bullet ensures uniform expansion and penetration through a variety of barriers, while mitigating liability due to over penetration.



BARE GELATIN

Bullet: 178 gr. ELD® MATCH
B.C.: .547 **S.D.:** .268
Muzzle Velocity: 2894 fps
Barrel: 22"
Twist Rate: 1:8"
Total Penetration: 14.25"
Max. Cavity: 8.5"
Depth to Max. Cav.: 4.25"
Entry: 0.5"
Retained Weight: 82.8 gr.



178 gr. ELD® MATCH TAP PRECISION® ITEM #82045

APPLICATION: PRECISION RIFLE

24" SAAMI 300 Win Test Barrel 1:10"	muzzle	100 yds	200 yds	300 yds	400 yds	500 yds
Velocity (fps)	2960	2788	2622	2462	2308	2159
Energy (ft lbs)	3463	3071	2717	2396	2106	1843
Trajectory (inches)	-1.5	0	-3.0	-11.0	-24.8	-45.2

300 PRC



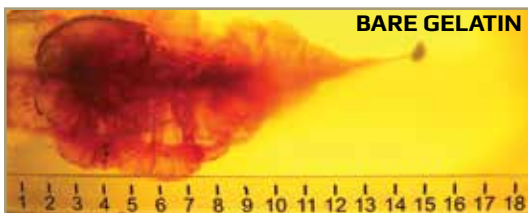
29
RIFLE

300 PRC

The 300 PRC 225 ELD® Match TAP Precision® was designed and adopted to fulfill a specific need within the Department of Defense by increasing hit probability and providing exceptional terminal performance from 0 – 2000 yards. This cartridge is an efficient, non-belted magnum featuring a 225 grain ELD® Match bullet with a Heat Shield® Tip. While utilizing the same bolt face as a 300 Win Mag, the 300 PRC headspaces off the shoulder rather than a belt, providing superior accuracy. Following similar design characteristics present in the 6.5 Creedmoor, the 300 PRC provides higher velocities and the ability to run longer/heavier bullets than the 300 Win Mag, making it a much more effective cartridge.



The ELD® Match with Heat Shield® Tip results in higher retained velocities, less drop, less wind drift, and is designed to expand at velocities as low as 1650 FPS making it an excellent choice for Military, SWAT, and Precision Rifle Marksman.



BARE GELATIN

Bullet: 225 gr. ELD® MATCH
B.C.: .777 **S.D.:** .339
Muzzle Velocity: 2650 fps
Barrel: 26" Proof Carbon Fiber
Twist Rate: 1:8"
Total Penetration: 15.0"
Max. Cavity: 8.0"
Depth to Max. Cav.: 4.5"
Entry: 0.0"
Retained Weight: 95.8 gr.



225 gr. ELD® MATCH TAP PRECISION® ITEM #81215

APPLICATION: PRECISION RIFLE

24" SAAMI 300 PRC Test Barrel 1:8"	muzzle	100 yds	200 yds	300 yds	400 yds	500 yds
Velocity (fps)	2810	2692	2577	2465	2356	2250
Energy (ft lbs)	3945	3620	3318	3036	2773	2529
Trajectory (inches)	-1.5	0	-3.3	-11.9	-26.1	-46.7



SHOTGUN

30
SHOTGUN



SHOTGUN

TAP® 12 gauge shotgun ammunition lives up to the legendary Hornady® name in every way – reliable functioning, consistent performance and tighter patterns without modification to the shotgun.

Hornady® offers multiple loads specially designed for the type of shotgun you use and the situations you face. Both the Reduced Recoil™ (blue) and Light Magnum® (red) loadings in 00 buck and slug offer reliable functioning, consistent performance, and better patterns than traditional shotgun shells through use of specialized wad technology. Our TAP® Entry™ (black) is designed to be utilized for multiple applications – breaching, entry, and training.



00 BUCK

12 GA 2¾" TAP® REDUCED RECOIL™ 00 BUCK

ITEM #86265

Hornady® TAP® Reduced Recoil™ (blue hull) is a reduced velocity load designed primarily for pump action shotguns. It comes loaded in a blue hull with a load delivering a velocity of 1,100 fps (30" test barrel.)

FEATURING THE
VERSATITE
WAD

FIREARM: 18½" BBL Remington 870 Police Magnum		
Shot Size	Pellet Count	Muzzle Velocity (fps)
00 Buck	8	991



7 Yards 1.325"



15 Yards 2.687"



25 Yards 4.437"

12 GA 2¾" TAP® LIGHT MAGNUM® 00 BUCK

ITEM #86275

Hornady® TAP® Light Magnum® Buckshot (red hull) is loaded to a velocity of 1600 fps (30" test barrel) to ensure proper functioning in semi-automatic police shotguns. The Light Magnum® Buckshot can also be used in pump action shotguns.

FEATURING THE
VERSATITE
WAD

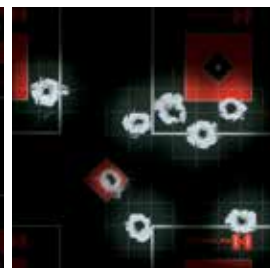
FIREARM: 18½" BBL Benelli M1 Super 90		
Shot Size	Pellet Count	Muzzle Velocity (fps)
00 Buck	8	1428



7 Yards 1.875"



15 Yards 2.75"



25 Yards 5.187"

RIFLED SLUG

12 GA 2¾" 1 OZ. TAP® REDUCED RECOIL™ RIFLED SLUG

ITEM #86285

Hornady® TAP® Reduced Recoil™ Rifled Slug (blue hull) is loaded to a velocity of 1350 fps (30" test barrel). This rifled slug is designed to be used in pump action shotguns with smooth bore barrels.

FIREARM: 18½" BBL 870 Police Magnum Smooth Bore		
Description	Shot Size	Muzzle Velocity (fps)
Rifled Slug	1 oz.	1350



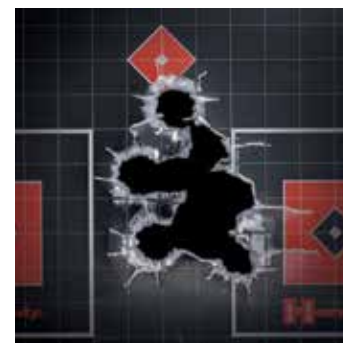
25 Yards 2.0"

12 GA 2¾" 1 OZ. TAP® LIGHT MAGNUM® RIFLED SLUG

ITEM #86235

Hornady® TAP® Light Magnum® Rifled Slug (red hull) is loaded to a velocity of 1600 fps (30" test barrel). Reliably functions in smooth bore semi-automatic police shotguns while maintaining SAAMI pressure specifications.

FIREARM: 18½" BBL Benelli M1 Super 90 Smooth Bore		
Description	Shot Size	Muzzle Velocity (fps)
Rifled Slug	1 oz.	1600



25 Yards 2.75"



TRAINING™



TRAINING™

Hornady® Training™ ammunition provides a cost effective firearms training alternative to the standard TAP® and Critical DUTY® loads. Loaded with proven propellants, coupled with high quality bullets, cases, and primers, Hornady® Training™ ammunition is designed to deliver point of aim / point of impact comparable to our TAP® and Critical DUTY® offerings. Hornady® Training™ Ammunition - an economical, high quality solution for Law Enforcement training.



NOTICE: These products are not intended for duty use.

HANDGUN

9MM LUGER 115 gr. FMJ TRAINING™ (BRASS CASE) ITEM #90269

4" Test bbl	muzzle	50 yds	100 yds
Velocity (fps)	1135	1032	959
Energy (ft lbs)	329	272	235

357 SIG 135 gr. FMJ TRAINING™ (BRASS CASE) ITEM #91298

5" Test bbl	muzzle	50 yds	100 yds
Velocity (fps)	1210	1091	1008
Energy (ft lbs)	439	357	305

45 AUTO 220 gr. FMJ TRAINING™ (BRASS CASE) ITEM #90924

5" Test bbl	muzzle	50 yds	100 yds
Velocity (fps)	900	863	829
Energy (ft lbs)	396	363	336

9MM LUGER 135 gr. FMJ TRAINING™ (BRASS CASE) ITEM #90238

4" Test bbl	muzzle	50 yds	100 yds
Velocity (fps)	1010	960	918
Energy (ft lbs)	306	276	253

40 S&W 175 gr. FMJ TRAINING™ (BRASS CASE) ITEM #91374

4" Test bbl	muzzle	50 yds	100 yds
Velocity (fps)	1010	948	899
Energy (ft lbs)	396	350	314

RIFLE

223 REM 55 gr. SP TRAINING™ (BRASS CASE) ITEM #80255

24" Test bbl	muzzle	100 yds	200 yds
Velocity (fps)	3240	2823	2443
Energy (ft lbs)	1282	973	728
Trajectory (inches)	-1.5	0	-2.9

223 REM 55 gr. FMJ TRAINING™ (BRASS CASE) ITEM #80271

24" Test bbl	muzzle	100 yds	200 yds
Velocity (fps)	3240	2837	2468
Energy (ft lbs)	1282	983	744
Trajectory (inches)	-1.5	1.4	0

5.56 NATO 75 gr. TAP SBR® TRAINING™ (BRASS CASE) ITEM #81292

20" Test bbl	muzzle	100 yds	200 yds
Velocity (fps)	2310	2105	1911
Energy (ft lbs)	888	738	608
Trajectory (inches)	-1.5	0	-6.4

223 REM 55 gr. FMJ-BT TRAINING™ (BRASS CASE) ITEM #80275

24" Test bbl	muzzle	100 yds	200 yds
Velocity (fps)	3240	2836	2467
Energy (ft lbs)	1282	982	743
Trajectory (inches)	-1.5	0	-2.9

5.56 NATO 55 gr. FMJ TRAINING™ (BRASS CASE) ITEM #81278

20" Test bbl	muzzle	100 yds	200 yds
Velocity (fps)	3240	2837	2468
Energy (ft lbs)	1282	983	744
Trajectory (inches)	-1.5	1.4	0

300 BLACKOUT 110 gr. NTX® TRAINING™ (BRASS CASE) ITEM #80864

LEAD FREE

16" Test bbl	muzzle	100 yds	200 yds
Velocity (fps)	2080	1726	1422
Energy (ft lbs)	1057	728	494
Trajectory (inches)	-1.5	0	-10.3

FRANGIBLE HANDGUN & RIFLE

LEAD FREE

Hornady® Frangible Training Ammunition is designed to provide a lead-free alternative to our traditional training ammunition line. This ammunition gives law enforcement officers the ability to train using steel targets at close distances while reducing the risk of ricochets. Since this ammunition is entirely lead-free, it serves as an excellent choice for indoor range use. Hornady® Frangible Training™ Ammunition features brass cases and lead-free primers and projectiles that are matched with optimized propellants to provide the very best in frangible ammunition.

9MM LUGER 90 gr. FRANGIBLE TRAINING™ (BRASS CASE) ITEM #90230

4" Test bbl	muzzle	100 yds	200 yds
Velocity (fps)	1300	1124	1011
Energy (ft lbs)	338	253	204

40 S&W 125 gr. FRANGIBLE TRAINING™ (BRASS CASE) ITEM #91319

4" Test bbl	muzzle	100 yds	200 yds
Velocity (fps)	1210	1069	977
Energy (ft lbs)	406	317	265

5.56 NATO 45 gr. FRANGIBLE TRAINING™ (BRASS CASE) ITEM #81251

20" Test bbl	muzzle	100 yds	200 yds
Velocity (fps)	3050	2237	1571
Energy (ft lbs)	929	500	247
Trajectory (inches)	-1.5	0	-5.8

357 SIG 90 gr. FRANGIBLE TRAINING™ (BRASS CASE) ITEM #91285

5" Test bbl	muzzle	50 yds	100 yds
Velocity (fps)	1440	1209	1056
Energy (ft lbs)	414	292	223

45 AUTO 145 gr. FRANGIBLE TRAINING™ (BRASS CASE) ITEM #90931

5" Test bbl	muzzle	100 yds	200 yds
Velocity (fps)	1130	974	878
Energy (ft lbs)	411	305	248

300 BLACKOUT 110 gr. FRANGIBLE TRAINING™ (BRASS CASE) ITEM #80870

16" Test bbl	muzzle	100 yds	200 yds
Velocity (fps)	2375	2094	1834
Energy (ft lbs)	1378	1071	623
Trajectory (inches)	-1.5	3.2	0



RIFLE

Arm yourself with ammunition from a legendary company that understands bullet design and ballistic physics better than anyone else in the world – Hornady®.



338 LAPUA MAGNUM 250 gr. BTHP

ITEM #8230

Ballistic Coefficient: .670	250 gr. BTHP (24" Test bbl)	muzzle	100 yds	200 yds	300 yds	400 yds	500 yds
Sectional Density: .313	Velocity (fps)	2850	2712	2579	2449	2323	2201
	Energy (ft lbs)	4509	4083	3691	3330	2996	2689
	Trajectory (inches)	-1.5	0	-3.2	-11.7	-26.0	-46.7



338 LAPUA 285 gr. ELD® MATCH

ITEM #82300

Ballistic Coefficient: .789	285 gr. ELD MATCH (24" Test bbl)	muzzle	100 yds	200 yds	300 yds	400 yds	500 yds
Sectional Density: .356	Velocity (fps)	2745	2630	2519	2410	2304	2200
	Energy (ft lbs)	4768	4378	4015	3676	3359	3064
	Trajectory (inches)	-1.5	0	-1.8	-7.2	-20.5	-40.3



50 BMG 750 gr. A-MAX®

ITEM #8270

Ballistic Coefficient: 1.050	750 gr. A-MAX (36" Test bbl)	muzzle	100 yds	200 yds	300 yds	400 yds	500 yds
Sectional Density: .412	Velocity (fps)	2810	2722	2637	2552	2470	2389
	Energy (ft lbs)	13149	12342	11576	10849	10158	9502
	Trajectory (inches)	-1.5	0.0	-3.2	-11.4	-24.9	-44.2



All RAPiD® Safes include a digital keypad as an alternate form of entry.



2600KP

2700KP



RAPiD® SAFE 2600KP, 2700KP AND 4800KP

These RAPiD® Safes provide convenient, tamper-proof security for handguns and other valuables while you're at home or traveling. Their small footprint fits easily on a nightstand or in a suitcase, so your firearm is always protected and ready to go. With three sizes, there's an option for any size handgun.

CERTIFIED CHILD-RESISTANT

Exceeds ASTM International safety standards for child and pry resistance, lock strength, drop/pick/saw tests and hinge attack resistance.

SAFE AND READY

AC & battery power means your handgun is both protected and ready to go 24/7.

MOBILE SECURITY

Included cable allows safe to be secured to a stationary object. Meets TSA requirements for handgun safety in checked luggage.*



4800KP

RAPiD® SAFE 2600KP (LARGE) No. 98177

Fits many 4-inch barrel pistols and 2-inch revolvers.*

Exterior: 8.7"W x 2.9"H x 10.7"D
Interior: 7.7"W x 2.2"H x 7"D

RAPiD® SAFE 2700KP (X-LARGE) No. 98172

Fits most 1911-size pistols and 4-inch revolvers.*

Exterior: 8.7"W x 2.9"H x 12.7"D
Interior: 7.7"W x 2.2"H x 9"D

RAPiD® SAFE 4800KP (XX-LARGE) No. 98141

Fits two 1911-sized pistols or one large revolver.*

Exterior: 12"W x 2.9"H x 10.5"D
Interior: 11"W x 2.2"H x 7.2"D

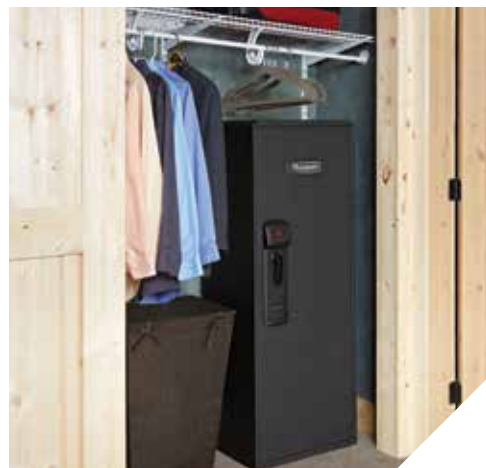
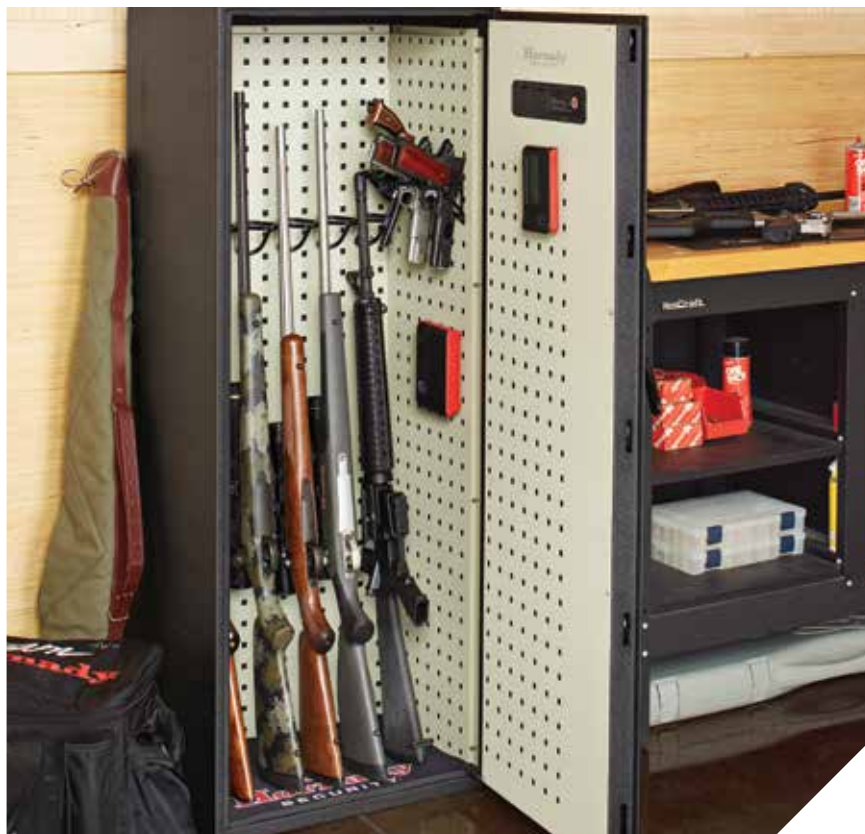
***IMPORTANT:** Do not store loaded firearms in any safe or lock box. Follow local, state and federal laws for firearm storage and transport. Check TSA regulations and airline policies before traveling with any portable safe. Check dimensions of your firearm against safe's internal dimensions. Firearm and firearm accessories not included.



RAPID® SAFES

36

SECURITY



RAPID® SAFE READY VAULT™

Available in two sizes, the Square-Lok™ interior provides numerous configurations for maximum storage flexibility. Rearrange racks or purchase additional Square-Lok™ accessories as needed. The Ready Vault™ utilizes otherwise wasted space to keep all your guns and gear secure.

WIFI CONNECTIVITY KEEPS YOU INFORMED

Keep tabs on your Ready Vault™ safe through your smartphone. Download the Hornady Security® app and receive an alert when the safe is unlocked.

ADAPTABLE STORAGE

Square-Lok™ gun racks (included) and other accessories (sold separately) fit wherever you choose on metal interior peg walls. LED lights, shelves, gun racks, hygrometer and dehumidifiers are Square-Lok™ compatible.

PATENT PENDING GUN RACKS

Dual-purpose gun racks use spaces between barrels to accommodate up to eight long guns and 14 handguns. PVC coating protects the guns' finish while deep standoffs provide room for large optics.

PADDED FLOOR MAT

Neoprene floor mat prevents gun stocks from slipping and allows long guns to be stored safely upright.

SAFE AND READY

AC and battery power ensure your gun and other valuables are protected and ready 24/7.



RAPID® SAFE COMPACT READY VAULT™ W/ WIFI

No. 98196WIFI

Exterior: 10"W x 52.2"H x 10"D*
(*add 1.7" for handle)

Interior: 9.8"W x 51.8"H x 8"D
Weight: 70 lbs.

Metal Shelf
No. 98253

RAPID® SAFE READY VAULT™ W/ WIFI

No. 98195WIFI

Exterior: 20"W x 52.2"H x 15.1"D*
(*add 1.7" for handle)

Interior: 19"W x 51.8"H x 12.7"D
Weight: 170 lbs.

Ready Vault™ Shelf Kit
No. 98252



**RAPID® SAFE
READY VAULT™ W/ WIFI**
No. 98196WIFI

**RAPID® SAFE
READY VAULT™ W/ WIFI**
No. 98195WIFI



SQUARE-LOK™ ACCESSORIES

Utilize your space your way with the revolutionary Square-Lok™ modular organizing system. Accessories lock in easily and hold firmly for countless storage configurations. Choose the pieces you need and the arrangement that works best for you.

- | | |
|--|------------------------------------|
| ① GUN RACKS
2-Gun No. 95792
4-Gun No. 95793 | ④ DEHUMIDIFIER
No. 95900 |
| ② PARTS BIN
No. 95791 | ⑤ HYGROMETER
No. 95909 |
| ③ WIRE SHELF
No. 95790 | |

***IMPORTANT:** Do not store loaded firearms in any safe or lock box. Follow local, state and federal laws for firearm storage and transport. Check TSA regulations and airline policies before traveling with any portable safe. Check dimensions of your firearm against safe's internal dimensions. Firearm and firearm accessories not included.



RAPID® SAFES

38

SECURITY



Mount horizontally or vertically.



RAPID® SAFE AR GUNLOCKERS

The AR Gunlocker stows neatly under a bed, in a closet or the back of an SUV, providing total security with its fully enclosed design. Available in two sizes, secure up to three tactical-length rifles or shotguns and access them quickly and efficiently, thanks to RFID technology.

VERSATILE AND SECURE

Mount horizontally or vertically, and secure to wall, floor or other stationary object with pre-drilled mounting holes.

EASY, CONVENIENT ACCESS

Front-end spring-loaded door opens when unlocked to provide instant access to carbine-length weapons.

CERTIFIED CHILD-RESISTANT

Exceeds ASTM International safety standards for child and pry resistance, lock strength, drop/pick/saw tests and hinge attack resistance.

PROTECTIVE INTERIOR

Padded interior and foam gun mounts preserve firearms' appearance.



RAPID® SAFE AR GUNLOCKER No. 98190

Holds up to two tactical length rifles.*

Exterior: 42"W x 15.25"H x 6.75"D

Interior: 40.5"W x 13.5"H x 5.5"D

Weight: 50 lbs.



RAPID® SAFE AR GUNLOCKER XL No. 98191

Holds up to three tactical length rifles.*

Exterior: 42"W x 15.25"H x 10"D

Interior: 40.5"W x 13.5"H x 8.75"D

Weight: 62 lbs.

***IMPORTANT:** Do not store loaded firearms in any safe or lock box. Follow local, state and federal laws for firearm storage and transport. Check TSA regulations and airline policies before traveling with any portable safe. Check dimensions of your firearm against safe's internal dimensions. Firearm and firearm accessories not included.



RAPID® SAFE SHOTGUN WALL LOCK

Keeping a firearm for self-defense hinges on how fast you can retrieve it. Tuck away the RAPID® Safe Shotgun Wall Lock behind a door or in a closet — anywhere you need quick access. Designed specifically for shotguns, it fits most models, keeping them secure from unauthorized users but ready when personal protection depends on it.

VERSATILE AND CONVENIENT

The Shotgun Wall Lock mounts horizontally or vertically, whichever fits your space best.

EASY TO SECURE

Pre-drilled mounting holes and included hardware make installation quick and simple.

SAFE AROUND CHILDREN

Exceeds ASTM International and California DOJ safety standards for child and pry resistance, lock strength, drop/pick/saw tests and hinge attack resistance.

PROTECTIVE INTERIOR

Padded interior protects your shotgun from scratches and marring.



**RAPID® SAFE
SHOTGUN WALL LOCK**
No. 98180

Exterior: 8.5"x 9.2"x 2.7"

***IMPORTANT:** Do not store loaded firearms in any safe or lock box. Follow local, state and federal laws for firearm storage and transport. Check TSA regulations and airline policies before traveling with any portable safe. Check dimensions of your firearm against safe's internal dimensions. Firearm and firearm accessories not included.



SECURITY

40

SECURITY



AMMO CABINET

Safely store and organize equipment and gear in the versatile Hornady® Ammo Cabinet. Its modular Square-Lok™ system allows you to arrange space and add features that suit your needs.

VERSATILE FOR ALL YOUR STORAGE NEEDS

Store ammo cans, cartons and boxes and secure valuable reloading tools, hunting gear, equipment and supplies. The adjustable shelves are capable of supporting up to 100 pounds. Bolt multiple cabinets together for increased storage capacity. Door can be oriented for left or right opening.

CUSTOMIZED MODULAR DESIGN

Square-Lok™ walls offer increased air flow and offer a fully customizable modular design. Additional Square-Lok™ accessories can be purchased separately.

PACKAGED WITH ORGANIZATIONAL ACCESSORIES

The Ammo Cabinet is packaged with a magnetic motion light, two shelves, magnetic rewritable shelf labels, three shelf mats and three plastic ammo cans.

No. 95109

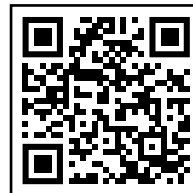
Exterior: 18"x 12"x 40"

Weight: 47.8 lbs.

COMPATIBLE WITH

SQUARE-LOK™ ACCESSORIES

Maximize the space in your safe, gun room or work bench with the revolutionary Square-Lok™ modular organizing system. Accessories lock in easily and hold firmly for countless storage configurations. Choose the pieces you need and the arrangement that works best for you.



Customize your space
with compatible
Square-Lok™
accessories.
Sold separately.

hornadyssecurity.com/squarelok

***IMPORTANT:** Do not store loaded firearms in any safe or lock box. Follow local, state and federal laws for firearm storage and transport. Check TSA regulations and airline policies before traveling with any portable safe. Check dimensions of your firearm against safe's internal dimensions. Firearm and firearm accessories not included.



Many full-size SUVs will accommodate the XXL Under Bed Safe and the Large Under Bed Safe fits most smaller SUVs.

UNDER BED SAFES

Available in three convenient sizes, SnapSafe® Under Bed Safes provide the perfect security wherever you rest or roam. Ideal for home, office or SUV, they keep your firearms, electronics and accessories out of the hands of unauthorized users yet conveniently within reach with a three- to eight-digit code you program yourself.

Available in three sizes

ROOM FOR YOUR TREASURES

Slide-out drawer accommodates firearms, jewelry, documents and more.

DUAL ENTRY METHODS

Digital lock with key backup provides convenient access to your valuables.

CLOSED TO INTRUDERS

Pry-resistant door keeps children and unauthorized users from gaining access.

TOUGH EXTERIOR

Constructed of heavy-duty steel, with pre-drilled holes for permanent installation.

SECURITY CABLE

Robust 5-foot cable provides added security when anchored to a stationery object.

UNDER BED SAFE - MEDIUM

No. 75402

26"W x 5"H x 20"D

Weight: 55 lbs.

UNDER BED SAFE - LARGE

No. 75401

40"W x 6"H x 22"D

Weight: 105 lbs.

UNDER BED SAFE - XXL

No. 75400

48"W x 7"H x 24"D

Weight: 150 lbs.



***IMPORTANT:** Do not store loaded firearms in any safe or lock box. Follow local, state and federal laws for firearm storage and transport. Check TSA regulations and airline policies before traveling with any portable safe. Check dimensions of your firearm against safe's internal dimensions. Firearm and firearm accessories not included.



CLEANING & ACCESSORIES

HORNADY® HOT TUB® SONIC CLEANER

The Hornady® Hot Tub® takes sonic cleaning to a whole new level. Featuring a 9 liter capacity, the Hot Tub® is long enough to accommodate and clean a 16 inch AR-15 upper. In addition to having 4 transducers, there is also a heating element that enhances cleaning action, which is especially useful when cleaning gun parts. Combined with One Shot® Sonic Clean™ solution, the microjet action removes carbon residue and other debris.

Unlike traditional tumblers, sonic cleaners clean internal and external surfaces of cartridge cases and primer pockets. One 1.7 quart inner tank comes with the unit and can be used in the main tank for cleaning multiple smaller parts or to use separate solutions at the same time. Hanging cords have been integrated into the design to allow large objects to take full advantage of the ultrasonic energy. Additionally, the Hot Tub® features integrated drain pans in the lids, a small parts basket, a de-gas function and 5 temperature settings from 100-140°F.



One Shot® Sonic Clean™ Gun Parts Formula

Cleans all gun parts and is safe for all firearms finishes. Quickly removes carbon, dirt, grease and powder residue. Designed specifically for the Hornady® Lock-N-Load® Sonic Cleaners.

32 fl oz. No. 043360

Hot Tub® main tank dimensions:

25.5"W x 7.0"H x 4.1"D
(9 Liters / 2.3 Gallons)

110 volt No. 043310

Internal divider tank dimensions:

6.7"W x 4.7"H x 3.2"D
(1.6 Liters / 1.7 Quarts)



One Shot® Gun Cleaner and Lube

Hornady® One Shot® with DynaGlide Plus® is a revolutionary formula developed to prevent firearm malfunctions caused by a buildup of lubricants and grime.

5 oz. Aerosol No. 9990

10 oz. Aerosol No. 99901

***Outperforms 40 other brands for
corrosion and rust prevention!
Test results at Hornady.com***



Hornady® Cheek Pad

Black (Right Hand) **No. 99108**

Black (Left Hand)..... **No. 99113**

Tan (Right Hand)..... **No. 99110**



Hornady® Range Bag

This durable nylon range bag has large compartments for the range shooter or uniformed officer. With embroidered Team Hornady® logos, this range bag can carry a variety of accessories. Imported.

No. 9919

TEST BARREL BALLISTICS

All rifle data shot from a 24" Bbl, unless otherwise noted.

CRITICAL DUTY®

Ammo Description				Velocity (fps)			Energy (ft/lb)		
CARTRIDGE	BULLET	ITEM #	BARREL LENGTH	MUZZLE	50 yds	100 yds	MUZZLE	50 yds	100 yds
9mm Luger + P	124 gr. FlexLock®	90215	4.0"	1175	1081	1012	380	322	282
9mm Luger	135 gr. FlexLock®	90235	4.0"	1010	960	918	306	276	253
9mm Luger + P	135 gr. FlexLock®	90225	4.0"	1070	1008	958	343	304	275
357 Sig	135 gr. FlexLock®	91295	4.0"	1225	1102	1016	450	364	309
357 Magnum	135 gr. FlexLock®	90515	8.0"	1275	1150	1059	487	396	336
40 S&W	175 gr. FlexLock®	91375	4.0"	1010	948	899	396	350	314
10mm Auto	175 gr. FlexLock®	91255	5.0"	1150	1052	981	523	437	381
45 Auto + P	220 gr. FlexLock®	90925	5.0"	975	927	887	464	420	384

CRITICAL DEFENSE®

Ammo Description				Velocity (fps)			Energy (ft/lb)		
CARTRIDGE	BULLET	ITEM #	BARREL LENGTH	MUZZLE	50 yds	100 yds	MUZZLE	50 yds	100 yds
380 Auto	90 gr. FTX®	90080	4.0"	1000	912	845	200	166	143
9 x 18 mm Makarov	95 gr. FTX®	91000	4.0"	1000	913	846	211	176	151
9mm Luger	100 gr. FTX® Lite	90240	4.0"	1125	1003	922	281	224	189
9mm Luger	115 gr. FTX®	90250	4.0"	1135	1025	949	329	268	230
38 Special	90 gr. FTX® Lite	90300	4.0"	1080	962	881	350	277	233
38 Special	110 gr. FTX®	90310	4.0"	1010	939	882	249	215	190
38 Special + P	110 gr. FTX®	90311	4.0"	1090	996	928	290	242	210
357 Magnum	125 gr. FTX®	90500	8.0"	1500	1312	1163	624	478	376
40 S&W	165 gr. FTX®	91340	4.0"	1170	1059	981	502	411	353
44 Special	165 gr. FTX®	90700	7 1/2"	1160	1038	956	493	395	335
45 Auto	185 gr. FTX®	90900	5.0"	1000	935	883	411	359	320
45 Colt	185 gr. FTX®	92790	7 1/4"	1160	1049	972	553	452	388

223 REM

Ammo Description			Velocity (fps)							Energy (ft/lb)						Trajectory Tables (inches)					
	BULLET	ITEM #	MUZ	100 yd	200 yd	300 yd	400 yd	500 yd	MUZ	100 yd	200 yd	300 yd	400 yd	500 yd	MUZ	100 yd	200 yd	300 yd	400 yd	500 yd	
223 Rem	53 gr. TAP Patrol®	80295	3335	2757	2248	1797	1418	1141	1309	895	595	380	237	153	-1.5	0.0	-3.1	-13.3	-34.4	-73.1	
223 Rem	55 gr TAP Urban®	83276	3220	2837	2485	2159	1859	1589	1266	983	754	569	422	308	-1.5	0.0	-2.9	-11.4	-27.5	-53.7	
223 Rem	60 gr. TAP Urban®	83286	3110	2749	2417	2108	1823	1567	1289	1007	778	592	443	327	-1.5	0.0	-3.1	-12.3	-29.3	-56.8	
223 Rem	62 gr. TAP® Barrier™	83285	3050	2699	2375	2073	1796	1546	1239	971	751	573	430	319	-1.5	0.0	-3.3	-12.8	-30.5	-59.0	
223 Rem	75 gr. BTHP TAP®	80265	2785	2557	2340	2134	1939	1755	1292	1089	912	759	626	513	-1.5	0.0	-3.8	-14.1	-31.9	-59.1	

5.56 NATO

Ammo Description			Velocity (fps)							Energy (ft/lb)						Trajectory Tables (inches)					
	BULLET	ITEM #	MUZ	100 yd	200 yd	300 yd	400 yd	500 yd	MUZ	100 yd	200 yd	300 yd	400 yd	500 yd	MUZ	100 yd	200 yd	300 yd	400 yd	500 yd	
5.56 NATO	53 gr. TAP Patrol® (20" Bbl)	81275	3310	2736	2229	1781	1404	1133	1289	881	585	373	232	151	-1.5	0.0	-3.2	-13.6	-35.1	-74.5	
5.56 NATO	62 gr. TAP® Barrier™ (20" Bbl)	8125C	3085	2725	2393	2085	1801	1546	1310	1022	788	598	446	329	-1.5	0.0	-3.2	-12.6	-30.0	-58.2	
5.56 NATO	70 gr. CX™ TAP® Barrier™ (20" Bbl)	81265	2900	2637	2389	2154	1934	1728	1307	1081	887	721	581	464	-1.5	0	-3.5	-13.1	-30.3	-56.8	
5.56 NATO	75 gr. BTHP T2 TAP® (20" Bbl)	8126N	2885	2626	2382	2151	1934	1731	1386	1149	945	771	623	499	-1.5	0.0	-3.6	-13.3	-30.5	-57.1	
5.56 NATO	75 gr. TAP® SBR (11.5 Bbl)	81295	2310	1965	1654	1388	1179	1042	889	643	456	321	231	181	-1.5	0	-7.6	-28.0	-66.7	-130.3	

300 BLACKOUT

Ammo Description			Velocity (fps)							Energy (ft/lb)						Trajectory Tables (inches)					
	BULLET	ITEM #	MUZ	100 yd	200 yd	300 yd	400 yd	500 yd	MUZ	100 yd	200 yd	300 yd	400 yd	500 yd	MUZ	100 yd	200 yd	300 yd	400 yd	500 yd	
300 Blackout	110 gr. TAP Urban® (16 Bbl)	80885	2370	2089	1830	1594	1386	1215	1372	1066	818	620	469	361	-1.5	0.0	-6.5	-23.5	-54.2	-103.2	
300 Blackout	111gr. Monoflex® TAP® SBR® (16" Bbl)	80865	2135	1714	1365	1117	977	887	1123	724	459	307	235	194	-1.5	0.0	-10.5	-40.0	-97.2	-190.8	
300 Blackout	190 gr. Sub-X™ TAP® (16" Bbl)	80895	1050	998	955	918	885	856	465	420	384	355	331	309	-1.5	0	-33.4	-104.9	-217.7	-375.1	

6MM ARC

Ammo Description			Velocity (fps)							Energy (ft/lb)						Trajectory Tables (inches)					
	BULLET	ITEM #	MUZ	100 yd	200 yd	300 yd	400 yd	500 yd	MUZ	100 yd	200 yd	300 yd	400 yd	500 yd	MUZ	100 yd	200 yd	300 yd	400 yd	500 yd	
6mm ARC	106 gr. TAP® (18" Bbl)	81605	2610	2459	2314	2173	2038	1907	1603	1424	1260	1112	977	856	-1.5	0	-4.3	-15.0	-33.2	-59.7	

TEST BARREL BALLISTICS

All rifle data shot from a 24" Bbl, unless otherwise noted.

6.5 CREEDMOOR

Ammo Description			Velocity (fps)							Energy (ft/lb)						Trajectory Tables (inches)					
	BULLET	ITEM #	MUZ	100 yd	200 yd	300 yd	400 yd	500 yd	MUZ	100 yd	200 yd	300 yd	400 yd	500 yd	MUZ	100 yd	200 yd	300 yd	400 yd	500 yd	
6.5 Creedmoor	140 gr. CX™ TAP® Heavy Barrier™	81485	2675	2425	2188	1965	1757	1566	2224	1827	1488	1200	959	762	-1.5	0	-4.4	-16.2	-37.0	-69.1	
6.5 Creedmoor	147 gr. ELD® Match TAP Precision®	81505	2695	2567	2443	2323	2206	2092	2370	2151	1948	1761	1587	1428	-1.5	0	-3.8	-13.4	-29.5	-52.7	

308 WIN

Ammo Description			Velocity (fps)							Energy (ft/lb)						Trajectory Tables (inches)					
	BULLET	ITEM #	MUZ	100 yd	200 yd	300 yd	400 yd	500 yd	MUZ	100 yd	200 yd	300 yd	400 yd	500 yd	MUZ	100 yd	200 yd	300 yd	400 yd	500 yd	
308Win	110 gr. TAP Urban®	80896	3160	2826	2516	2226	1956	1707	2439	1950	1546	1210	934	712	-1.5	0	-2.9	-11.3	-26.8	-51.4	
308Win	155 gr. ELD® Match TAP Precision®	80905	2785	2589	2401	2222	2050	1886	2669	2307	1985	1699	1446	1224	-1.5	0	-3.7	-13.4	-30.2	-55.4	
308Win	165 gr. CX™ TAP® Heavy Barrier	80985	2610	2413	2224	2044	1872	1711	2496	2132	1812	1530	1284	1072	-1.5	0	-4.5	-16.0	-35.9	-65.8	
308Win	168 gr A-Max® TAP Precision®	80965	2680	2494	2316	2145	1981	1825	2679	2320	2000	1715	1464	1242	-1.5	0	-4.1	-14.7	-32.9	-59.9	
308Win	168 gr. ELD® Match TAP Precision®	80725	2710	2540	2376	2218	2066	1920	2739	2406	2105	1835	1592	1375	-1.5	0	-3.9	-14.0	-31.1	-56.4	
308Win	168 gr. ELD® Match TAP AR™	80715	2670	2501	2339	2182	2031	1887	2659	2333	2040	1776	1539	1329	-1.5	0	-4.1	-14.5	-32.3	-58.5	

300 WIN MAG

Ammo Description			Velocity (fps)							Energy (ft/lb)						Trajectory Tables (inches)					
	BULLET	ITEM #	MUZ	100 yd	200 yd	300 yd	400 yd	500 yd	MUZ	100 yd	200 yd	300 yd	400 yd	500 yd	MUZ	100 yd	200 yd	300 yd	400 yd	500 yd	
300 Win Mag	178 gr.ELD® Match TAP Precision®	82045	2960	2788	2622	2462	2308	2159	3463	3071	2717	2396	2106	1843	-1.5	0	-3.0	-11.0	-24.8	-45.2	

300 PRC

Ammo Description			Velocity (fps)							Energy (ft/lb)						Trajectory Tables (inches)					
	BULLET	ITEM #	MUZ	100 yd	200 yd	300 yd	400 yd	500 yd	MUZ	100 yd	200 yd	300 yd	400 yd	500 yd	MUZ	100 yd	200 yd	300 yd	400 yd	500 yd	
300 PRC	225 gr.ELD® Match TAPPrecision®	81215	2810	2692	2577	2465	2356	2250	3945	3620	3318	3036	2773	2529	-1.5	0.0	-3.3	-11.9	-26.1	-46.7	

RIFLE

Ammo Description			Velocity (fps)							Energy (ft/lb)						Trajectory Tables (inches)					
	BULLET	ITEM #	MUZ	100 yd	200 yd	300 yd	400 yd	500 yd	MUZ	100 yd	200 yd	300 yd	400 yd	500 yd	MUZ	100 yd	200 yd	300 yd	400 yd	500 yd	
338 Lapua Mag	250 gr. BTHP® (24" Bbl)	8230	2850	2712	2579	2449	2323	2201	4509	4083	3391	3330	2996	2689	-1.5	0	-3.2	-11.7	-26.0	-46.7	
338 Lapua	285 gr. ELD® Match (24" Bbl)	82300	2745	2630	2519	2410	2304	2200	4768	4378	4015	3676	3359	3064	-1.5	0	-1.8	-7.2	-20.5	-40.3	
50 BMG	750 gr. A-Max® (36" Bbl)	8270	2810	2722	2637	2552	2470	2389	13149	12342	11576	10849	10158	9502	1.5	0.0	-3.2	-11.4	-24.9	-44.2	

TRAINING™ - HANDGUN

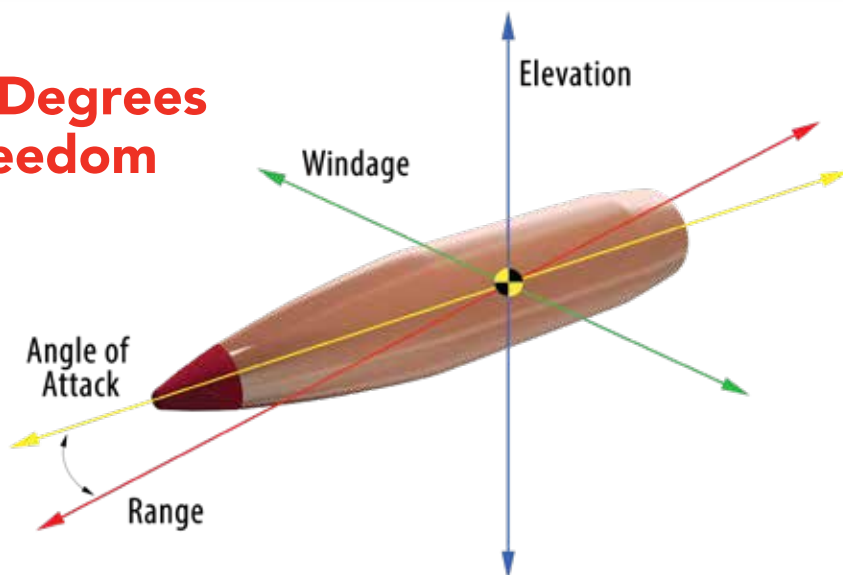
Ammo Description				Velocity (fps)			Energy (ft/lb)		
CARTRIDGE	BULLET	ITEM #	BARREL LENGTH	MUZZLE	50 yd	100 yd	MUZZLE	50 yd	100 yd
9mm Luger	115 gr. FMJ Training	90269	4"	1135	1032	959	329	272	235
9mm Luger	135 gr. FMJ Training	90238	4"	1010	960	918	306	276	253
357 Sig	135 gr. FMJ Training	91298	5"	1210	1091	1008	439	357	305
40 S&W	175 gr. FMJ Training	91374	4"	1010	948	899	396	350	314
45 Auto	220 gr. FMJ Training	90924	4"	900	863	829	396	363	336
9mm Luger	90 gr. Frangible Training	90230	4"	1300	1124	1011	338	253	204
357 Sig	90 gr. Frangible Training	91285	4"	1440	1209	1056	414	292	223
40 S&W	125 gr. Frangible Training	91319	4"	1210	1069	977	406	317	265
45 Auto	145 gr. Frangible Training	90931	5"	1130	974	878	411	305	248

TRAINING™ - RIFLE

Ammo Description			Velocity (fps)			Energy (ft/lb)			Trajectory Tables (inches)		
	BULLET	ITEM #	MUZ	100 yd	200 yd	MUZ	100 yd	200 yd	MUZ	100 yd	200 yd
223 Rem	55 gr. SP Training	80255	3240	2823	2443	1282	973	728	-1.5	0	-2.9
223 Rem	55 gr. FMJ-BT Training	80275	3240	2836	2467	1282	982	743	-1.5	0	-2.9
223 Rem	55 gr. FMJ Training	80271	3240	2837	2468	1282	983	744	-1.5	1.4	0
5.56 NATO	45 gr. Frangible Training (20" Bbl)	81251	3050	2237	1571	929	500	247	-1.5	0.0	-5.8
5.56 NATO	55 gr. FMJ Training (20" Bbl)	81278	3240	2837	2468	1282	983	744	-1.5	1.4	0
5.56 NATO	75 gr. TAP SBR® Training (20" Bbl)	81292	2310	2105	1911	888	738	608	-1.5	0	-6.4
300 Blackout	110 gr. NTX® Training (16" Bbl)	80864	2080	1726	1422	1057	728	494	-1.5	0.0	-10.3
300 Blackout	110 gr. Frangible Training (16" Bbl)	80870	2375	2094	1834	1378	1071	623	-1.5	3.2	0

An explanation of the Hornady® 4DOF® Ballistic Calculator:

Four Degrees of Freedom



Why compare the flight of your bullet to a standard G1 or G7 projectile when you can use your own projectile as the standard?

Most ballistic calculators consider three degrees of freedom: windage, elevation, and range. The Hornady® Ballistic Calculator with 4DOF® (Four Degrees of Freedom) also incorporates the projectile's movement about its center of gravity and angle relative to line of flight.

Its trajectory solutions are based on projectile drag coefficient (not ballistic coefficient), along with exact physical modeling of the projectile, its mass and aerodynamic properties. It also correctly calculates aerodynamic jump, a bullet's vertical shift as it encounters a crosswind.

Using Doppler radar, Hornady engineers calculated exact drag versus velocity curves for each bullet in the database, making the 4DOF® calculator more accurate at longer ranges than BC-based systems or custom drag curves with limited data.

New in-app features give shooters the edge.

GROUP ANALYSIS:

Allows users to capture group analytics such as raw group size, group size in MOA, mean radius, and group mean point of impact distance from point of aim. Analyzed targets can be saved, shared, and used to set rifle zero angle.

SHARE PROFILE

This feature lets the user share their exact favorite profile with another 4DoF user.

RANGE CARD:

Lets the user input target and environmental data for an infinite number of targets and then allows the shooter to view trajectory solutions quickly for each.

Find the free Hornady® Ballistic Calculator with 4DOF® at hornady.com/4DOF or download from the Apple or Android app stores.



KESTREL® 5700 BALLISTICS WEATHER METER WITH HORNADY® 4DOF®

The Kestrel with Hornady 4DOF® is a comprehensive, weather-proof ballistics meter built for unprecedented accuracy and uncompromising performance even in harsh environments.

EXTREMELY RUGGED AND DURABLE

Kestrel meters are waterproof, dust proof and drop-tested to military standards.

EASY OPERATION FOR OUTDOOR USE

Large buttons make it easy to navigate screens and input information even with gloves. The bright, clear backlit display is readable in direct sunlight or low light situations.

LONG-LASTING POWER

Powered by one AA lithium battery, expect hundreds of hours of use for a reliable tool that won't quit when you need it most.

For more information and to purchase, go to hornadykestrel.com



PO Box 1848
Grand Island, NE 68802
1-308-382-1390
Fax: 308-382-5761
www.hornadyLE.com

FREE HORNADY® BALLISTIC APP WITH 4DOF®

DOWNLOAD TODAY
FOR YOUR MOBILE DEVICE



SCAN TO
LEARN MORE