

STATE OF NORTH CAROLINA
DEPARTMENT OF ADMINISTRATION – DIVISION OF PURCHASE AND CONTRACT
Statewide Term Contract

<u>ALL</u> inquiries and correspondence with vendors shall be through the Ariba Sourcing Tool. Questions will be received in the Ariba Sourcing Tool (only) based on the schedule in Section 2.4.	Invitation for Bid #: DPC-1016238945-MT
	Bids will be publicly opened: June 3, 2024 @2:00 PM ET Microsoft Teams Join the meeting now
For Statewide Use of All State Entities	Commodity # and Description: 411000 – Laboratory & Scientific Equipment
STC #: 4110B	

EXECUTION

In compliance with this Invitation for Bid (IFB), and subject to all the conditions herein, the undersigned Vendor offers and agrees to furnish and deliver any or all items upon which prices are bid, at the prices set opposite each item within the time specified herein.

By executing this bid, the undersigned Vendor understands that false certification is a Class I felony and certifies that:

- this bid is submitted competitively and without collusion (G.S. 143-54),
- that none of its officers, directors, or owners of an unincorporated business entity has been convicted of any violations of Chapter 78A of the General Statutes, the Securities Act of 1933, or the Securities Exchange Act of 1934 (G.S. 143-59.2), and
- it is not an ineligible Vendor as set forth in G.S. 143-59.1.

Furthermore, by executing this bid, the undersigned certifies to the best of Vendor's knowledge and belief, that:

- it and its principals are not presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from covered transactions by any Federal or State department or agency.

As required by G.S. 143-48.5, the undersigned Vendor certifies that it, and each of its sub-contractors for any Contract awarded as a result of this IFB, complies with the requirements of Article 2 of Chapter 64 of the NC General Statutes, including the requirement for each employer with more than 25 employees in North Carolina to verify the work authorization of its employees through the federal E-Verify system.

As required by Executive Order 24 (2017), the undersigned Vendor certifies will comply with all Federal and State requirements concerning fair employment and that it does not and will not discriminate, harass, or retaliate against any employee in connection with performance of any Contract arising from this solicitation.

G.S. 133-32 and Executive Order 24 (2009) prohibit the offer to, or acceptance by, any State Employee associated with the preparing plans, specifications, estimates for public Contract; or awarding or administering public Contracts; or inspecting or supervising delivery of the public Contract of any gift from anyone with a Contract with the State, or from any person seeking to do business with the State. By execution of this bid response to the IFB, the undersigned certifies, for Vendor's entire organization and its employees or agents, that Vendor are not aware that any such gift has been offered, accepted, or promised by any employees or agents of Vendor's organization.

By executing this bid, Vendor certifies that it has read and agreed to the **INSTRUCTION TO VENDORS** and the **NORTH CAROLINA GENERAL TERMS AND CONDITIONS incorporated below**. These documents can be accessed from the Ariba Sourcing Tool.

Failure to execute/sign bid prior to submittal may render bid invalid and it MAY BE REJECTED. Late bids cannot be accepted.

COMPLETE/FORMAL NAME OF VENDOR: VWR International, LLC		
STREET ADDRESS: 100 Matsonford Road, Bldg 1, Ste 200	P.O. BOX:	ZIP: 19087
CITY & STATE & ZIP: Radnor, PA 19087	TELEPHONE NUMBER: 610-836-1700	TOLL FREE TEL. NO: 800-932-5000
PRINCIPAL PLACE OF BUSINESS ADDRESS IF DIFFERENT FROM ABOVE (SEE INSTRUCTIONS TO VENDORS ITEM #21): Same		
PRINT NAME & TITLE OF PERSON SIGNING ON BEHALF OF VENDOR: Matt Lope VP, Commercial Sales	FAX NUMBER:	
VENDOR'S AUTHORIZED SIGNATURE:  978FC887E3A04B7...	DATE: May 24, 2024	E-MAIL: customerservice@avantorsciences.com

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VALIDITY PERIOD

Offer shall be valid for at least ninety (90) days from date of bid opening, unless otherwise stated here: _____ days, or if extended by mutual agreement in writing of the parties. Any withdrawal of this offer shall be made in writing, effective upon receipt by the agency issuing this IFB.

BID ACCEPTANCE

If your bid is accepted, all provisions of this IFB, along with the written results of any negotiations, shall constitute the written agreement between the parties ("Contract"). The NORTH CAROLINA GENERAL TERMS AND CONDITIONS are incorporated herein and shall apply. Depending upon the Goods or Services being offered, other terms and conditions may apply, as mutually agreed.

FOR STATE USE ONLY: Offer accepted and Contract awarded on date of 7/30/2024 as indicated,

by PandC - Melinda Tomlinson.

(Authorized Representative of Department of Administration, Division of Purchase & Contract)

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1.0 PURPOSE AND BACKGROUND

The Department of Administration (DOA) serves as the business manager for North Carolina State government and provides leadership to State government for the effective, efficient, economical, and equitable delivery of services to the public. The department also aids and services several advocacy programs that serve diverse segments of the State's population that have traditionally been underserved. The Division of Purchase & Contract (P&C) is the strategic force to provide the State's entities with a catalog of Statewide Term Contracts (STC) that provide for an encompassing organized and efficient manner to pool resources to provide goods and services.

The State, through the Department of Administration (DOA) Division of Purchase & Contract (P&C), is seeking vendors to establish a Statewide Term Contract to furnish and deliver the State's requirements for basic laboratory supplies and equipment throughout the State of North Carolina, on an "As Needed" basis, if and when ordered by State Departments, Agencies, and Higher Education Institutions during the contract period.

The term "basic laboratory supplies and equipment" refers to commonly used items in public entity settings, such as educational, research, and clinical facilities.

To comply with Governor Cooper's Executive Order 80 (October 2018), North Carolina's Commitment to Address Climate Change and Transition to a Clean Energy Economy, the contract resulting from this solicitation intends to provide sustainability features such as recyclable materials, biodegradable options, eco-friendly materials, etc. per industry standards. See section 4.19 Sustainability Efforts.

The intent of this Invitation for Bid (hereinafter, "IFB") is to receive pricing from Vendors that will offer savings to the State and confirm, through Vendors' submission of bids, its ability to meet the State's needs.

The contract resulting from this IFB is mandatory for State departments and most State Agencies, and by State higher education institutions (except under the conditions specified in G.S. 115D-58.14(a) and G.S. 116-13). The Contract may also be utilized, without further competition, by non-mandatory State Agencies and Other Eligible Entities.

Bids shall be submitted in accordance with the terms and conditions of this IFB and any addenda issued hereto.

The intent of this solicitation is to award a Statewide Term Contract.

1.1 CONTRACT TERM

The Contract shall have a term of five (5) years, beginning on the date of final Contract execution (the "Effective Date").

At any time during the contract period the State may conduct an Open Enrollment process by posting a solicitation in the Ariba Sourcing Tool for the purpose of adding new manufacturer(s) to the contract, to provide a wide coverage of laboratory supplies and equipment. The awarded Vendors will remain on the contract for the duration of the contract term unless terminated for convenience.

Bids shall be submitted in accordance with the terms and conditions of this IFB and any addenda issued hereto.

The State reserves the right to extend a contract term after the last active term.

1.2 ESTIMATED SPEND

Based on the historical usage of the STC, the estimated spending for the term of this contract is \$65,000,000.00.

This amount is not guaranteed and could be more or less than the historical expenditure during the contract period. No maximum or minimum quantities are guaranteed.

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2.0 GENERAL INFORMATION

2.1 INVITATION FOR BID DOCUMENT

The IFB is comprised of the base IFB document, any attachments, and any addenda released before Contract award, which are incorporated herein by reference.

2.2 E-PROCUREMENT FEE

ATTENTION: This is an NC eProcurement solicitation facilitated by the Ariba Network. The E-Procurement fee may apply to this solicitation. See paragraph entitled ELECTRONIC PROCUREMENT of the North Carolina General Terms and Conditions.

General information on the E-Procurement Services can be found at: <http://eprocurement.nc.gov/>.

What is the Ariba Network?

The Ariba Network is a web-based platform that serves as a connection point for buyers and vendors. Vendors can log in to the Ariba Network to view purchase orders, respond to electronic requests for quotes, participate in Sourcing Events, and collaborate with buyers on contract documents.

For training on how to use the Sourcing Tool to view solicitations, submit questions, develop responses, upload documents, and submit offers to the State, Vendors should go to the following site:

<http://eprocurement.nc.gov/training/vendor-training>

2.3 NOTICE TO VENDORS REGARDING IFB TERMS AND CONDITIONS

It shall be the Vendor's responsibility to read the Instructions to Vendors, the North Carolina General Terms and Conditions, all relevant exhibits and attachments, and any other components made a part of this IFB and comply with all requirements and specifications herein. Vendors also are responsible for obtaining and complying with all Addenda and other changes that may be issued in connection with this IFB.

If Vendors have questions, or issues regarding any component within this IFB, those must be submitted as questions in accordance with the instructions in the BID QUESTIONS Section. If the State determines that any changes will be made as a result of the questions asked, then such decisions will be communicated in the form of an IFB addendum. The State may also elect to leave open the possibility for later negotiation and amendment of specific provisions of the Contract that have been addressed during the question-and-answer period.

Other than through the process of negotiations under 01 NCAC 05B.0503, the State rejects and will not be required to evaluate or consider any additional or modified terms and conditions submitted with Vendor's bid. This applies to any language appearing in or attached to the document as part of the Vendor's bid that purports to vary any terms and conditions or Vendors' instructions herein or to render the bid non-binding or subject to further negotiation. Vendor's bid shall constitute a firm offer that shall be held open for the period required herein ("Validity Period" above).

The State may exercise its discretion to consider Vendor proposed modifications. By execution and delivery of this IFB Response, the Vendor agrees that any additional or modified terms and conditions, whether submitted purposely or inadvertently, shall have no force or effect, and will be disregarded unless expressly agreed to during negotiations and incorporated by way of a Best and Final Offer (BAFO). Noncompliance with, or any attempt to alter or delete, this paragraph shall constitute sufficient grounds to reject Vendor's bid as nonresponsive.

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2.4 IFB SCHEDULE

The table below shows the *intended* schedule for this IFB. The State will make every effort to adhere to this schedule.

Event	Responsibility	Date and Time
Issue IFB	State	May 10, 2024
Hold Urged & Cautioned Pre-Bid Conference	State	May 16, 2024 @ 1:00 PM ET
Submit Written Questions	Vendor	May 20, 2024 @ 12:00 PM ET
Provide Responses to Questions	State	May 24, 2024
Submit Bids	Vendor	June 3, 2024 @ 2:00 PM ET Microsoft Teams Join the meeting now Meeting ID: 286 640 002 041 Passcode: D7cuYj Dial-in by phone +1 984-204-1487,,590232188# Phone conference ID: 590 232 188#
Intended Contract Award	State	TBD

2.5 URGED & CAUTIONED PRE-BID CONFERENCE

Date: May 16, 2024
Time: 1:00 PM EST
Virtual: **Microsoft Teams**
[Join the meeting now](#)
Meeting ID: 286 954 942 961
Passcode: R6E4Nc

Dial-in by phone +1 984-204-1487,,3592117#

Phone conference ID: 359 211 7#

Instructions: Vendor representatives are URGED and CAUTIONED to attend the pre-bid conference and apprise themselves of the conditions and requirements which will affect the performance of the work called for by this IFB. A non-mandatory pre-bid conference] is scheduled for this IFB. Submission of a bid shall constitute sufficient evidence of Vendor's compliance and no allowance will be made for unreported conditions which a prudent Vendor would recognize as affecting the performance of the work called for in this IFB.

Vendor is cautioned that any information released to attendees during the pre-bid conference, other than that involving the physical aspects of the facility referenced above, and which conflicts with, supersedes, or adds to requirements in this IFB, must be confirmed by written addendum before it can be considered as a part of this IFB and any resulting contract.

2.6 BID QUESTIONS

Questions related to the content of the solicitation, or the procurement process should be directed to the person on the title page of this document via the Sourcing Tool's message board by the date and time specified in the IFB SCHEDULE Section of this IFB. Vendors will enter "IFB # DPC-1016238945-MT – Questions" as the subject of the message. Question submittals should include a reference to the applicable IFB section. This is the only manner in which questions will be received.

Questions or issues related to using the Sourcing Tool itself can be directed to the North Carolina eProcurement Help Desk at 888-211-7440, Option 2. Help Desk representatives are available Monday through Friday from 7:30 AM ET to 5:00 PM EST.

Questions received prior to the submission deadline date, the State's response, and any additional terms deemed necessary by the State will be posted in the Sourcing Tool in the form of an addendum and shall become an Addendum to this IFB. No information, instruction or advice provided orally or informally by any State personnel, whether made in response to a question

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or otherwise in connection with this IFB, shall be considered authoritative or binding. Vendors shall rely *only* on written material contained in an Addendum to this IFB.

2.7 BID SUBMITTAL

IMPORTANT NOTE: This is an absolute requirement. Late bids, regardless of cause, will not be opened or considered, and will be automatically disqualified from further consideration. Vendor shall bear the sole risk of late submission due to unintended or unanticipated delay. It is the Vendor's sole responsibility to ensure its bid has been received as described in this IFB by the specified time and date of opening. Failure to submit a bid in strict accordance with instructions provided shall constitute sufficient cause to reject a Vendor's bid(s). Solicitation responses are subject to Sealed Bidding requirements.

Vendor's bids for this procurement must be submitted through the Sourcing Tool. For training on how to use the Sourcing Tool to view solicitations, submit questions, develop responses, upload documents, and submit offers to the State, Vendors should go to the following site: <https://eprocurement.nc.gov/training/vendor-training>.

Questions or issues related to using the Sourcing Tool itself can be directed to the North Carolina eProcurement Help Desk at 888-211-7440, Option 2. Help Desk representatives are available Monday through Friday from 7:30 AM EST to 5:00 PM EST.

Tips for Using the Sourcing Tool

1. Vendors should review available training and confirm that they are able to access the Sourcing Event, enter responses, and upload files well in advance of the date and time response are due to allow sufficient time to seek assistance from the North Carolina eProcurement Help Desk.
2. Vendors may submit their responses early to make sure there are no issues, and then submit a revised response any time prior to the response due date and time. The State will only review the most recent response.
3. Vendors should respond to all relevant sections of the Sourcing Event. Certain questions or items are required in order to submit a response and are denoted with an asterisk. The Sourcing Tool will not allow a response to be submitted unless all required items are completed. The Sourcing Tool will provide error messages to help identify any required information that is missing when response is submitted.
4. Simply saving your response in the Sourcing Tool is not the same as submitting your response to the State. Vendors should make sure they complete the submission process and receive a message that their response was successfully submitted.
5. **Only Bids submitted through the Content Section of the Ariba Sourcing Event will be considered. Bids submitted through the Message Board will not be accepted or considered for award.**

2.8 BID CONTENTS

Vendors shall provide responses to all questions and complete all attachments for this IFB that require the Vendor to provide information and upload them to the Sourcing Event in the Sourcing Tool. Vendor may not be able to submit its response in the Sourcing Tool unless all required items are addressed. Vendors shall provide authorized signatures where requested. Failure to provide all required items, or Vendor's submission of incomplete items, may result in the State rejecting Vendor's bid, in the State's sole discretion.

Vendors shall upload the following items and attachments in the Sourcing Tool:

- a) Cover Letter, must include the following: (i) a statement that confirms that the Vendor has read the IFB in its entirety, including all links, and all Addenda released in conjunction with the IFB; (ii) a statement that Vendor agrees to perform in accordance with the scope of work, requirements, and specifications contained herein; and (iii) Vendor's agreement to comply with all instructions, terms and conditions, and attachments.
- b) Title Page: Include the company name, address, phone number and authorized representative along with the Bid Number.
Note: Vendors may provide a signed Cover Letter or Title Page.
- c) Completed and signed version of EXECUTION PAGES, along with the body of the IFB.

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- d) Signed receipt pages of any addenda released in conjunction with this IFB, if required to be returned.
- e) Vendor Response (*Sections 4.13 Authorized Reseller, 4.16 Vendor's Published Catalog & Lists, 4.19 Sustainability Efforts, 4.25 Secretary of State Registration, 6.1 Contract Manager and Customer Service*)
- f) Completed version of ATTACHMENT A: PRICING WORKBOOK
- g) Completed and signed version of ATTACHMENT D: HUB SUPPLEMENTAL VENDOR INFORMATION
- h) Completed and signed version of ATTACHMENT E: CUSTOMER REFERENCE FORM
- i) Completed and signed version of ATTACHMENT F: LOCATION OF WORKERS UTILIZED BY VENDOR
- j) Completed and signed version of ATTACHMENT G: CERTIFICATION OF FINANCIAL CONDITION
- k) Completed and signed version of CERTIFICATION FOR CONTRACTS, GRANTS, LOANS, AND COOPERATIVE AGREEMENTS and OMB STANDARD FORM LLL

2.9 ALTERNATE BIDS

Unless provided otherwise in this IFB, Vendor may submit alternate bids for comparable Goods, various methods or levels of Service(s), or that propose different options. Alternate bids must specifically identify the IFB requirements and advantage(s) addressed by the alternate bid. Each bid must be for a specific set of Goods and must include specific pricing. Each bid must be complete and independent of other bids offered. If a Vendor chooses to respond with various offerings, Vendor shall follow the specific instructions for uploading Alternate Bids in the Sourcing Tool.

2.10 DEFINITIONS, ACRONYMS, AND ABBREVIATIONS

Relevant definitions for this IFB are provided in 01 NCAC 05A .0112 and in the Instructions to Vendors found Sourcing Tool, which are incorporated herein by this reference.

The following definitions, acronyms, and abbreviations are also relevant to this IFB:

List Price: the price regularly offered to the public, not including limited time, one-time only, or other promotional pricing.

3.0 METHOD OF AWARD AND BID EVALUATION PROCESS

3.1 METHOD OF AWARD

North Carolina G.S. 143-52 provides a general list of criteria the State shall use to award contracts, as supplemented by the additional criteria herein. The Goods being procured shall dictate the application and order of criteria; however, all award decisions shall be in the State's best interest.

All responsive bids will be reviewed, and award or awards will be based on the responsive bid(s) to provide the estimated requirements as to the breadth of laboratory supplies and equipment offered, highest percentage discount offered off of the applied Price List, quantity, quality, delivery, service, and/or geographical coverage based on the calculated bid, as explained below.

AWARD TO MULTIPLE OFFERORS:

While the intent of this IFB is to award a Contract to multiple Vendors, the State reserves the right to make separate awards to different Vendors for one or more line items, not to award one or more line items, or to cancel this IFB in its entirety without awarding a Contract, if it is considered to be most advantageous to the State to do so.

CALCULATING THE LOW BID

Attachment A: Pricing Workbook includes a market basket of preselected items that have been identified and included due to the volume purchased based on historical spend data of the previous Statewide Term Contract (493A). Vendors must complete the pricing worksheet for these pre-selected items, per the directions in Attachment A: Pricing Workbook, providing the same proposed cost included in the full catalog pricing. Vendors shall provide a full catalog with proposed contract pricing for a minimum of 328 (90%) Basic Laboratory Supplies and Equipment items on the defined market basket. Pricing shall include a minimum percentage discount off the list price for all items available under the awarded contract.

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Prior to the bid opening date, the State will select approximately one hundred (100) individual items from the price worksheet using the Microsoft Excel randomizing function. These randomly selected items will be the blind market basket that will be used to evaluate each Vendor's market basket offerings. The State may elect to eliminate products from the blind market basket if not all participating Vendors have a product that meets the specifications for that market basket item. The State may eliminate items to ensure that the blind market basket has a minimum of fifty (50) items for its evaluation. If packaging size/quantities differ, the State may identify an equivalent "unit price" for evaluation purposes. The total cost for the blind market basket will be determined by adding all evaluated blind market basket items. The State reserves the right to add items to the market basket during the cost evaluation if necessary to meet the minimum of fifty (50) items.

The State reserves the right to waive any minor informality or technicality in bids received.

3.2 CONFIDENTIALITY AND PROHIBITED COMMUNICATIONS DURING EVALUATION

While this IFB is under evaluation, the responding Vendor, including any subcontractors and suppliers, is prohibited from engaging in conversations intended to influence the outcome of the evaluation. See the Paragraph of the Instructions To Vendors entitled COMMUNICATIONS BY VENDORS.

Each Vendor submitting a bid to this IFB, including its employees, agents, subcontractors, suppliers, subsidiaries and affiliates, is prohibited from having any communications with any person inside or outside the using agency; issuing agency; other government agency office or body (including the purchaser named above, any department secretary, agency head, members of the General Assembly and Governor's office); or private entity, if the communication refers to the content of Vendor's bid or qualifications, the content of another Vendor's bid, another Vendor's qualifications or ability to perform a resulting contract, and/or the transmittal of any other communication of information that could be reasonably considered to have the effect of directly or indirectly influencing the evaluation of bids, the award of a contract, or both.

Any Vendor not in compliance with this provision shall be disqualified from evaluation and award. A Vendor's bid may be disqualified if its subcontractor and/or supplier engage in any of the foregoing communications during the time that the procurement is active (*i.e.*, the issuance date of the procurement until the date of contract award or cancellation of the procurement). Only those discussions, communications or transmittals of information authorized or initiated by the issuing agency for this IFB or inquiries directed to the purchaser named in this IFB regarding requirements of the IFB (prior to bid submission) or the status of the award (after submission) are excepted from this provision.

3.3 BID EVALUATION PROCESS

Only responsive submissions will be evaluated.

The State will conduct an evaluation of responsive Bids, as follows:

Bids will be received according to the method stated in the Bid Submittal section above.

All bids must be received by the issuing agency not later than the date and time specified in the IFB SCHEDULE Section above, unless modified by Addendum. Vendors are cautioned that this is a request for offers, not an offer or request to contract, and the State reserves the unqualified right to reject any and all offers at any time if such rejection is deemed to be in the best interest of the State.

At the date and time provided in the IFB SCHEDULE Section above, unless modified by Addendum, the bids from each responding Vendor will be opened publicly and all offers (except those that have been previously withdrawn, or voided bids) will be tabulated. The tabulation shall be made public at the time it is created. When negotiations after receipt of bids is authorized pursuant to G.S. 143-49 and 01 NCAC 05B.0503, only the names of offerors and the Goods and Services offered shall be tabulated at the time of opening. Cost and price shall become available for public inspection at the time of the award. Interested parties are cautioned that these costs and their components are subject to further evaluation for completeness and correctness and therefore may not be an exact indicator of a Vendor's pricing position.

At their option, the evaluators may request oral presentations or discussions with any or all Vendors for clarification or to amplify the materials presented in any part of the bid. Vendors are cautioned, however, that the evaluators are not required to request

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presentations or other clarification—and often do not. Therefore, all bids should be complete and reflect the most favorable terms available from the Vendor. Prices of bid cannot be altered or modified as part of a clarification.

Bids will generally be evaluated, based on completeness, content, cost, and responsibility of the Vendor to supply the requested Goods and Services. Specific evaluation criteria are listed in Section 3.1 METHOD OF AWARD.

Upon completion of the evaluation process, the State will make Award(s) based on the evaluation and post the award(s) to **the electronic Vendor Portal (eVP)**, <https://evp.nc.gov>, under the IFB number for this solicitation. Award of a contract to one Vendor does not mean that the other bids lacked merit, but that, all factors considered, the selected bid was deemed most advantageous and represented the best value to the State.

The State reserves the right to negotiate with one or more Vendors, or to reject all original offers and negotiate with one or more sources of supply that may be capable of satisfying the requirement, and in either case to require Vendor to submit a Best and Final Offer (BAFO) based on discussions and negotiations with the State.

3.4 PERFORMANCE OUTSIDE THE UNITED STATES

Vendor shall complete **ATTACHMENT F: LOCATION OF WORKERS UTILIZED BY VENDOR**. In addition to any other evaluation criteria identified in this IFB, the State may also consider, for purposes of evaluating proposed or actual contract performance outside of the United States, how that performance may affect the following factors to ensure that any award will be in the best interest of the State:

- a) Total cost to the State
- b) Level of quality provided by the Vendor
- c) Process and performance capability across multiple jurisdictions
- d) Protection of the State’s information and intellectual property
- e) Availability of pertinent skills
- f) Ability to understand the State’s business requirements and internal operational culture
- g) Particular risk factors such as the security of the State’s information technology
- h) Relations with citizens and employees
- i) Contract enforcement jurisdictional issues

3.5 INTERPRETATION OF TERMS AND PHRASES

This IFB serves two functions: (1) to advise potential Vendors of the parameters of the solution being sought by the State; and (2) to provide (together with other specified documents) the terms of the contract resulting from this procurement. The use of phrases such as “shall,” “must,” and “requirements” are intended to create enforceable contract conditions. In determining whether bids should be evaluated or rejected, the State will take into consideration the degree to which Vendors have proposed or failed to propose solutions that will satisfy the State’s needs as described in the IFB. Except as specifically stated in the IFB, no one requirement shall automatically disqualify a Vendor from consideration. However, failure to comply with any single requirement may result in the State exercising its discretion to reject a bid in its entirety.

4.0 REQUIREMENTS

This Section lists the requirements related to this IFB. By submitting a bid, the Vendor agrees to meet all stated requirements in this Section, as well as any other specifications, requirements, and terms and conditions stated in this IFB. If a Vendor is unclear about a requirement or specification or believes a change in a requirement would allow for the State to receive a better bid, the Vendor is encouraged to submit these items in the form of a question during the question and answer period in accordance with the Bid Questions Section above.

4.1 PRICING

Bid price shall include the total price for each item, including shipping, delivery, handling, administrative and other similar fees. Assembly and set-up at the State’s location shall be shown as an additional line price for each applicable item. Complete ATTACHMENT A: PRICING WORKBOOK and upload in the Sourcing Tool. The pricing provided in ATTACHMENT A: PRICING WORKBOOK, or resulting from any negotiations, is incorporated herein and shall become part of any resulting contract.

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4.2 PRODUCT IDENTIFICATION

SUITABILITY FOR INTENDED USE

Vendors are requested to offer only items directly complying with the specifications herein or comparable items which will provide the equivalent capabilities, features and diversity called for herein. The State reserves the right to evaluate all bids for suitability for the required use and to award the one best meeting requirements and considered to be in the State's best interest.

4.3 TRANSPORTATION AND IDENTIFICATION

The Vendor shall deliver Free-On-Board (FOB) Destination to all 100 North Carolina Counties with all transportation costs and fees included in the total bid price.

When an order is placed using a purchase order, the purchase order number shall be shown on all packages and shipping manifests to ensure proper identification and payment of invoices. If an order is placed without using a purchase order, such as via phone, the Buying Entity's name shall be shown on all packages. A complete packing list shall accompany each shipment. Vendors shall not ship any products until they have received an order.

4.4 DELIVERY AND INSTALLATION

The Vendor shall deliver Free-On-Board (FOB) Destination Statewide.

The Vendor should complete delivery of routine consumables within two (2) business days from the placement of order or within two (2) business days after receipt of purchase order, whichever is sooner. For an order to qualify for two (2) business days, the order must be placed during normal business hours before 1:00 PM. For example, an order placed on Monday through Friday from 8:00 AM to 1:00 PM will qualify for delivery within two (2) business days. An order placed on Monday through Friday after 1:00 PM will qualify for delivery within three (3) business days. Saturdays, Sundays and official State holidays shall not be considered as a business day. All shipments shall be delivered to the location specified by the Buying Entity. The specified location may include but is not limited to a loading dock, a specific room (inside delivery when possible), or an area within a building.

The Vendor should complete delivery of equipment and non-routine order consumables within seven (7) business days from the placement of order or within seven (7) business days after receipt of purchase order, whichever is sooner. For an order to qualify for seven (7) business days, the order must be placed during normal business hours before 1:00PM. For example, an order placed on Monday through Friday from 8:00AM to 1:00PM, will qualify for delivery within seven (7) business days. An order placed on Monday through Friday after 1:00PM will qualify for delivery within eight (8) business days. Saturdays, Sundays and official State holidays shall not be considered as a business day. All deliveries shall be delivered to the location specified by the Buying Entity. The specified location may include but is not limited to a loading dock, a specific room (inside delivery when possible) or area within a building.

Delivery shall not be considered to have occurred until installation has been completed, where applicable.

4.5 EQUIPMENT INSTALLATION

All items called for in this IFB, if requested by the Agency, shall be furnished, off-loaded, delivered to the room site, completely installed (and/or setup), training (if required), and left ready for use. In addition, the Vendor shall instruct personnel in the use of equipment in complete compliance with all local codes, published standards and the requirements of this IFB. Any item not specifically requested, but necessary for a complete installation, shall be included. The Vendor shall assume complete responsibility for proper fit of the equipment.

- A. Vendor is cautioned that any excessive installation, repair, labor, or travel charges submitted to the State during the term of this contract may cause the Vendor to be held in default or to be removed from contract.
- B. The State reserves the right to obtain pricing on any used equipment and to use it as a trade-in to obtain additional discounts from the Vendor.
- C. Permits: The Vendor shall supply, at no cost to the State, all necessary permits and / or approvals for Federal, State or Local Government codes and requirements.
- D. Upon completion of the installation and setup, the Vendor shall remove and properly dispose of all waste and debris from the installation site. The Vendor shall be responsible for leaving the installation area clean and ready for use.
- E. Installation of equipment requiring custom or complex fitting or assembly efforts may be billed under the following conditions:

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1. The installation charge amounts have been mutually agreed upon between the vendor and the buying entity in advance.
 2. The buying entity is provided an option to affirmatively accept or decline installation services at the time of ordering.
 3. Any approved charge is listed as a separate line item on the purchase order and invoice.
 4. The buying entity may accept and approve charges for installing such equipment at its sole discretion. The vendor shall repair any damages to the equipment or to other state property during the installation at its sole expense.
- F. General set-up activities needed to make equipment ready for use shall not be considered installation and shall be included in the contract price.

4.6 ON-TIME DELIVERY RATE

A. Routine Consumables

The Vendor shall maintain an on-time shipment rate of at least 95% of orders being shipped within delivery terms. On-time shipment is defined as shipping all ordered items to the receiving point designated by the Buying Entity within the shipping time required in Section 4.4 DELIVERY & INSTALLATION. The on-time shipping rate is calculated using the following formula:

Shipment Timing	Percent On-Time Shipment Rate
Section 4.4	95%

$(\text{Number of On-Time Order Shipments}) / (\text{Total Number of Orders}) \times 100\% = \text{On-Time Shipment Rate}$

Note: On-Time Shipment Rate will be rounded to the nearest whole percent.

NOTE: An order will not be considered shipped until all items in the order have been shipped to the State. This includes all shipments required to complete a given order. Therefore, the "Total Number of Orders" is equal to the total number of orders received, subtracting any orders that are cancelled by the State prior to shipment. If the Vendor makes multiple shipments to fill a single order, the shipment is not considered complete until all items have been shipped. Once all items have been shipped the order will be considered either "On-Time" or "Late". Vendor shall not cancel or require that the State cancel any partial order or item considered "back-ordered" due to shipment delay unless requested to do so by the State, nor engage in any process or activity with an effect of inflating the actual On-Time Shipment Rate without prior written authorization from the State.

B. Equipment and Non-Routine Order Consumables

The Vendor shall maintain an on-time delivery rate of at least 95% of orders being delivered within seven (7) business days for non-routine consumables and non-Core List items. On-time delivery is defined as delivering all ordered items to the receiving point designated by the Buying Entity within the delivery time required in Section 4.4 DELIVERY & INSTALLATION. The on-time delivery rate is calculated using the following formula:

Delivery Timing	Percent On-Time Delivery Rate
Section 4.4	95%

$(\text{Number of On-Time Order Deliveries}) / (\text{Total Number of Orders}) \times 100\% = \text{On-Time Delivery Rate}$

Note: On-Time Delivery Rate will be rounded to the nearest whole percent.

NOTE: An order will not be considered delivered until all items in the order have been delivered to the State. This includes all items required to complete a given order. Therefore, the "Total Number of Orders" is equal to the total number of orders received, subtracting any orders that are cancelled by the State prior to delivery. If the Vendor makes multiple deliveries to fill a single order, the delivery is not considered complete until all items have been delivered. Once all items have been delivered the order will be considered either "On-Time" or "Late". Vendor shall not cancel or require that the State cancel any partial order or item considered "back-ordered" due to delivery delay unless requested to do so by the State, nor engage in any process or activity with an effect of inflating the actual On-Time Delivery Rate without prior written authorization from the State.

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On-Time Shipment Rate of consumables and Delivery Rate of non-routine consumables will be calculated and reported to the State by the Vendor quarterly as part of the Quarterly Management Report. Vendors are required to submit the report and associated on-time shipment rate and Delivery Rate of non-routine consumables by the end of the month following the end of the quarter. If the contract start date does not align with the start of a quarter, on-time shipment and Delivery Rate of non-routine consumables will be calculated on all orders made from the contract start date to the end of the initial quarter. Each order will be accounted for in the quarter during which it was shipped or delivered or should have been shipped or delivered based on the requirements.

Repeated failure of the Vendor to meet the on-time shipment or delivery rate may be cause for default of the Contract at the State's option. The State may choose to terminate the Contract due to repeated failure or to provide Vendor with a "Cure Notice" describing the reason for the notice and the actions Vendor will need to take to cure.

For the purposes of this IFB:

Routine Consumables are defined as products that are intended to be used, discarded, and replaced (i.e., disposable).

Non-routine consumables are defined as products that are not replaced routinely and have an unpredictable life expectancy that is typically replaced or repaired due to failures or deteriorating performance.

On-time delivery rate data shall be provided within with vendor's quarterly reports (see section 6.5).

4.7 EQUIPMENT DEMONSTRATION

Vendor must be capable of demonstrating proposed equipment within seven (7) business days following request at no additional cost to the State. If required, this will be a comprehensive demonstration at a site designated by the buying entity, with hands-on participation by agency operator(s) if necessary.

An operator manual shall be provided to the Agency by request indicating format type. Format types are available either in hard copy, electronic, or online access.

4.8 MINIMUM ORDERS

The minimum order amount, which will qualify for prepaid FOB transportation, is **\$50.00 for a single order**. Buying Entities also shall be required to use this contract for orders less than the minimum order amount. However, in such cases the order may be shipped prepaid and actual transportation charges may be added to the invoice as a separate line item. The transportation costs charged for orders below the minimum order amount shall be commensurate with or less than shipping charges of major small package shippers such as the US Postal Service. No surcharge or handling charge shall be added or assessed for such orders. Vendor must provide an estimated shipping amount to the Buying Entity upon request.

4.9 DEFECTIVE PRODUCTS

In the event a product is found to be defective, Vendor agrees to replace the item immediately, within the same delivery time frame at no additional charge to the State.

4.10 PRODUCT RECALL

Vendor expressly assumes full responsibility for prompt notification to the Contract Manager at the State's Division of Purchase & Contract of any product recall in accordance with the applicable State or Federal regulations. The Vendor shall support the Contract Manager in necessary follow-up with State entities that have purchased recalled products to replace, at no cost to the State, any such products promptly.

4.11 OUT-OF-STOCK AND BACK-ORDERS

The Vendor shall notify the Buying Entity when one or more items in an order cannot be delivered within the time specified. After notification to the Buying Entity by Vendor of a fulfillment delay of one or more items in the order, the Buying Entity may cancel undelivered items within an order, or an order in its entirety, without penalty or charge, to the extent that the notice of cancellation occurs before Buying Entity is notified that the delayed item or other cancelled items in the order have shipped.

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Vendor: VWR International, LLC**4.12 QUALITY ACCEPTANCE INSPECTION**

It is the responsibility of the receiving Buying Entity to inspect all materials, supplies and equipment upon delivery to ensure compliance with the Contract requirements and specifications.

INVOICES MAY NOT BE PAID BY THE USING AGENCY UNTIL AN INSPECTION HAS OCCURRED, AND THE GOODS ACCEPTED.

4.13 AUTHORIZED RESELLER

The Vendor shall be authorized by the manufacturer to distribute or resell the products and/or maintenance offered in this IFB. The Vendor shall provide a signed statement from the manufacturer confirming authorization upon request from the State or Buying Entity. Failure to provide this statement shall constitute sufficient grounds for rejection of Vendor's offer, at the discretion of the State.

Vendor is the: Manufacturer Dealer Reseller Distributor

Authorized: Yes No

4.14 WARRANTY**A. Supplies**

For every item sold to the State by the Vendor, the manufacturer's standard warranty shall apply. In addition, the Vendor shall guarantee:

1. Items offered to be free from any and all defects in material, packaging, and workmanship.
2. Replacement of defective items promptly at no charge to the Buying Entity
3. Items shall do what the Vendor said it would do.
4. Items shall live up to all specific claims that the manufacturer makes in their advertisements.
5. Items shall be suitable for the ordinary purposes for which such item is used.
6. Items shall be suitable for any special purposes that the Buying Entity has relied on the Vendor's expertise or judgment to consider when advising the Buying Entity about the product.
7. The item has been properly designed and manufactured.

B. Equipment

The Equipment Warranty applies in addition to the GENERAL WARRANTY as listed above.

The Vendor guarantees that the components or deliverables provided by them will operate without substantial interruptions or errors, both individually and as a system where specified. Additionally, these components or deliverables are guaranteed against faulty material and workmanship for any warranty period provided by the manufacturer.

Defects in the materials or workmanship of components or deliverables specified and furnished by or through the Vendor shall be repaired or replaced by the Vendor at no cost or expense to the Buying Entity. Vendor shall extend the warranty period for individual component(s), or for the System as a whole, as applicable, by the cumulative period(s) of time, after notification, during which an individual component or the System requires servicing or replacement (down time) or is in the possession of the Vendors, its agents, officers, subcontractors, distributors, resellers or employees ("extended warranty").

The report of a problem does not presuppose that every call must result in an "on-site" visit for service/repair. The Vendor and/or service sub-contractor shall utilize best efforts to resolve problems in a timely fashion by using acceptable servicing methods to include, but not limited to, verbal problem analysis and remote diagnosis. The warranty requirement does not impose any additional duty on the State to make other than normal and good faith problem resolution efforts or expenditures of time. Vendor shall be responsible for compliance with warranty terms by any third-party service provider.

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4.15 DEMONSTRATION/DESCRIPTIVE LITERATURE

POST-AWARD DEMONSTRATION

Demonstrations shall be provided to the Buying Entity upon request prior to purchase. Demonstrations of items offered shall be of the exact model of items offered in order to assess suitability of the offered item for the intended use. Such demonstration shall be performed at the Buying Entity's facility by Vendor or its authorized representative before final purchase, upon request by and without charge to the Buying Entity.

POST-AWARD DESCRIPTIVE LITERATURE

Additional descriptive literature, including specifications, certifications, and all other pertinent data, shall be provided to the Buying Entity upon request prior to purchase.

4.16 VENDOR'S PUBLISHED CATALOG & LISTS

As a result of this Contract, Vendors shall provide its entire catalog of products. By definition, a Vendor's catalog, as a result of this effort, is a Vendor's full line of products within the awarded scope that is consistent with what is offered on its punch-out catalog site. The State deems the right to determine the completeness of the coverage of a Vendor's catalog. **The Vendor's catalog must be submitted with its bid by providing an active and working URL link on ATTACHMENT A: PRICING WORKBOOK.** It is up to the Vendor to ensure the link provided is both active and functional. If the State is unable to access the vendor's published catalog using the provided URL link, this shall be sufficient basis for rejection of the bid.

Altered or unpublished price lists/literature may subject your bid to rejection. The Vendor is advised that literature, questionnaires, and other data submitted in response to a previous IFB, or other inquiry will not suffice for the above requirement. Failure to include such information shall be a sufficient basis for rejection of the Vendor's bid. The Vendor shall, where applicable, provide the following information, at a minimum, on the proposed products:

- a. Detailed Manufacturer's Item Description
- b. Manufacturer
- c. Manufacturer Product #
- d. Manufacturer List Price
- e. UOM
- f. Number of Items (bandages, syringes, vials, etc.) per UOM

4.17 HUB PARTICIPATION

Pursuant to North Carolina General Statute G.S. 143-48, it is State policy to encourage and promote the use of small, minority, physically handicapped, and women contractors in purchasing Goods and Services. As such, this IFB will serve to identify those Vendors that are minority owned or have a strategic plan to support the State's Historically Underutilized Businesses program by meeting or exceeding the goal of 10% utilization of diverse firms as 1st or 2nd tier subcontractors. Vendor shall complete ATTACHMENT D: HUB SUPPLEMENTAL VENDOR INFORMATION.

4.18 REFERENCES

Vendors shall upload to the Sourcing Tool at least three (3) references, using ATTACHMENT E: CUSTOMER REFERENCE FORM, for which your company has supplied the same laboratory supplies and equipment being offered. The State *may* contact these users to determine the quality level of the offered equipment, as well as, but not limited to, user satisfaction with Vendor performance. Information obtained *may* be considered in the evaluation of the bid.

4.19 SUSTAINABILITY EFFORTS

According to G.S. 143-58.2, it is the policy of this State to encourage and promote the purchase of products with recycled content and to purchase items that are reusable, refillable, repairable, more durable, and less toxic to the extent that the purchase or use is practicable and cost-effective. The bid must describe how environmental requirements relate to clear labeling of the environmental/sustainability attributes (e.g. environmental certifications, total and post-consumer recycled content, etc.) of

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products in the proposed product catalogs, demonstrating the ability to run usage reports that include information about each product's environmental/sustainability attributes, packaging and recycling of spent products.

4.20 RETURN POLICY

Vendor shall accept merchandise returns from Buying Entity for a period of thirty (30) business days after delivery. Vendor shall provide full credit or full refund to Buying Entity, whichever is requested, within thirty (30) business days on all returns of an ordered item that returns of an ordered product that (1) is a stock item in original packaging and in re-sellable conditions; (2) is not a specialty or customized item; (3) is defective or damaged; (4) is a return of an incorrect product shipped; (5) results from a Vendor order entry error; or (6) is non-conforming due to any other cause reasonably assumed to be the fault of the Vendor.

Vendor may charge a restocking fee for undamaged, conforming goods outside the thirty (30) business day period and for returns of custom-made items. A custom-made item that must be specially manufactured for a specific order due to the Buying Entity's choices of non-standard dimensions, fabric, choice of wood or stain, and the like. An otherwise standard item is not considered custom-made simply because it is manufactured to fulfill a Buying Entity's order.

4.21 VENDOR'S REPRESENTATIONS

If Vendor's bid results in an award, Vendor agrees that it will not enter any agreement with a third party that may abridge any rights of the State under the contract. If any Services, deliverables, functions, or responsibilities not specifically described in this solicitation are required for Vendor's proper performance, provision and delivery of the Service and deliverables under a resulting contract, or are an inherent part of or necessary sub-task included within such service, they will be deemed to be implied by and included within the scope of the contract to the same extent and in the same manner as if specifically described in the contract. Unless otherwise expressly provided herein, Vendor will furnish all of its own necessary management, supervision, labor, facilities, furniture, computer and telecommunications equipment, software, supplies and materials necessary for the Vendor to provide and deliver the Services and/or other Deliverables.

4.22 FINANCIAL STABILITY

As a condition of contract award, the Vendor must certify that it has the financial capacity to perform and to continue to perform its obligations under the contract; that Vendor has no constructive or actual knowledge of an actual or potential legal proceeding being brought against Vendor that could materially adversely affect performance of this contract; and that entering into this contract is not prohibited by any contract, or order by any court of competent jurisdiction

Each Vendor shall certify it is financially stable by completing the ATTACHMENT G: CERTIFICATION OF FINANCIAL CONDITION. The State is requiring this certification to minimize potential performance issues from contracting with a Vendor that is financially unstable. This Certification shall be deemed continuing, and from the date of the Certification to the expiration of the contract, the Vendor shall notify the State within thirty (30) days of any occurrence or condition that materially alters the truth of any statement made in this Certification.

4.23 INSURANCE REQUIREMENTS MODIFICATION

A. Default Insurance Coverage from the General Terms and Conditions applicable to this Solicitation:

- Contract value in excess of \$1,000,000.00

4.24 LOBBYING ACTIVITY CERTIFICATION FOR FEDERAL GRANTS

Federal law prohibits recipients of federal funds, whether through grants, contracts, or cooperative agreements, from using those funds to influence or attempt to influence (lobby) a federal official in connection with obtaining, extending, or modifying any federal contract, grant, loan, or cooperative agreement. Further, federal law requires that applicants for federal funds certify:

- that they abide by the above restriction;
- that they disclose any permissible (non-federal) paid lobbying on the Federal Awards being applied for; and
- that such certification requirements will also be included in any subawards meeting the applicable thresholds.

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Vendors must complete and submit the CERTIFICATION FOR CONTRACTS, GRANTS, LOANS, AND COOPERATIVE AGREEMENTS and the OMB STANDARD FORM LLL when responding to this solicitation.

4.25 SECRETARY OF STATE REGISTRATION

Prior to the issuance of any award, the awarded vendor(s) must complete registration with the NC Secretary of State. Upon notification of award, the selected vendor(s) must furnish evidence of filing within 10 business days. Failure to provide this documentation will result in the disqualification of the vendor(s) bid from further consideration for the award.

A contract award under the above-referenced solicitation, and the resulting purchase orders, will produce repeated orders and transactions in North Carolina and will constitute “transacting business” in the State, which requires a certificate of authority from the North Carolina Secretary of State as provided in G.S. §55-15-01 (corporations) or §57D-7-01 (LLCs). Please go to: <https://www.sosnc.gov/> to register.

Vendors presently registered with the NC Secretary of State must include a copy of their certificate of authority with the bid submission under Section 6.16 in the Ariba Sourcing Tool.

5.0 SPECIFICATIONS

5.1 SPECIFICATIONS

The item description and specifications listed in Attachment A – Pricing Workbook are drawn around products which the State has evaluated and determined are necessary. Vendors are requested to offer only comparable laboratory supplies and equipment which will provide the features and performance needed and implied. Laboratory supplies and equipment provided to the State shall perform satisfactorily for the use designated herein. Laboratory supplies and equipment furnished by a Vendor shall be new, without refurbished or previously used components, manufactured with first-quality materials and workmanship, and generally recognized within the Health Services industry as commercially acceptable products. The State reserves the right to determine this recognition and the acceptability of the products that are proposed to be furnished under any and all awarded Contract(s) as a result of this IFB.

The State intends to offer a wide range of laboratory supplies and equipment, including but not limited to:

- Chemicals and reagents
- Glassware and plasticware
- Laboratory instruments and apparatus
- Safety equipment and supplies
- Consumables such as gloves, filters, and pipette tips
- Calibration and maintenance services for equipment

5.2 EQUIPMENT SERVICE REQUIREMENTS

All Lab Equipment Maintenance shall be properly serviced and in proper operating condition, with all mechanical and appearance defects corrected, when delivered to, or designated as ready for pick-up by, the Authorized Entity. Vendor shall perform final checks and service, in addition to any prior factory servicing, on each piece of equipment ordered, as follows:

1. Have the OEM’s recommended pre-delivery service completed.
2. Be free from all Dealer signs/emblems, and the removal of all unnecessary tags, stickers, paper, etc.
3. Careful check to ensure proper operation of all mechanical and electrical features.
4. Careful check to ensure absence of appearance defects.
5. Include a copy of the OEM warranty and service policy with all warranty vouchers, certificates, and coupons. Delayed warranty forms are to be provided with the required Lab Equipment Maintenance paperwork.
6. Have each component identified with an identification tag that provides the OEM’s name, Model, and individual serial number if applicable.

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5.3 OPTIONAL VALUE-ADDED SERVICES

Vendors may provide Value-Added Services along with description and pricing offered on the ATTACHMENT A: PRICING WORKBOOK. During the award process, the State has the option to negotiate the services being offered. Please be advised that any value-added services offered are optional and will not be included in the bid evaluation process; however, they may be taken into consideration at the State's discretion. The State does not imply or intend that any value-added service will be deemed acceptable.

5.4 CERTIFICATION AND SAFETY LABELS

All manufactured items and/or fabricated assemblies subject to operation under pressure, operation by connection to an electric source, or operation involving a connection to a manufactured, natural, or LP gas source shall be constructed and approved in a manner acceptable to the appropriate State inspector which customarily requires the label or re-examination listing or identification marking of the appropriate safety standard organization; such as the American Society of Mechanical Engineers for pressure vessels; the Underwriters Laboratories and /or National Electrical Manufacturers' Association for electrically operated assemblies; or the American Gas Association for gas operated assemblies, where such approvals of listings have been established for the type of device offered and furnished. Further, all items furnished shall meet all requirements of the Occupational Safety and Health Act (OSHA), and State and federal requirements relating to clean air and water pollution.

All electrical materials, devices, appliances, and equipment shall be evaluated for safety and suitability for intended use in accordance with G.S. 66-25 Acceptable Listings as to Safety of Goods.

By signing this IFB, vendor agrees to adhere to the following:

- a. The complete product(s) offered herein comply with the above requirements.
- b. Vendor shall ensure (prior to shipping) that all items offered and ordered shall meet all state and federal requirements including OSHA.
- c. All certification and safety labels shall be affixed to the exterior of equipment.
- d. Any cost associated with certification is to be included in the item pricing.

6.0 CONTRACT ADMINISTRATION

All Contract Administration requirements are conditioned on an award resulting from this solicitation. This information is provided for the Vendor's planning purposes.

State Contract Administrator: Melinda Tomlinson (Melinda.tomlinson@doa.nc.gov)

State Contract Manager: Austin Kiziah (Austin.kiziah@doa.nc.gov)

Note: In the event the State's Contract Administrator or Contract Manager changes, notification will be sent to the Vendor's Contract Manager and the Contract Synopsis on the DOA P&C website will be updated.

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6.1 CONTRACT MANAGER AND CUSTOMER SERVICE

The Vendor shall be required to designate and make available to the State a Contract Manager. The Contract Manager shall be the State's point of contact for contract related issues and issues concerning performance, progress review, scheduling, and service.

Contract Manager Point of Contact	
Name:	Matt Lope, VP Sales
Office Phone #:	
Mobile Phone #:	678-640-6598
E-mail:	Matt.Lope@avantorsciences.com

The Vendor shall be required to designate and make available to the State for customer service. The customer service point of contact shall be the State's point of contact for customer service-related issues.

Customer Service Point of Contact	
Name:	VWR Customer Service
Office Phone #:	800-932-5000
Mobile Phone #:	
E-mail:	customerservice@avantorsciences.com

6.2 ELECTRONIC PRODUCT CATALOG

Vendors have two (2) options to select from for managing products using the State's NC E-Procurement Services to develop and manage a catalog solution. Options include:

1. Line-Item Catalog –
 - a. Limited to no more than 4,000-5,000 available products.
2. Punch-Out Catalog –
 - a. Must be more than 5,000 (unlimited).

6.2.1 Line-Item Catalog Solution

If selected for contract award, the awarded Vendor hereby agrees to cooperate with the State and E-Procurement Services to develop a line-item catalog. At a minimum, the Vendor shall agree to the following:

- a. Vendor shall deliver a line-item catalog **within ten (10) calendar days of notice**. By providing a line-item catalog, the Vendor shall provide a list of its products/services and pricing within a specific template format to E-Procurement Services by sending the populated template to the Contract Manager via e-mail at eprourementdata@its.nc.gov.
- b. The State will confirm the accuracy of the electronic catalog before loading it into the E-Procurement system. In addition, the State may determine when the electronic catalog and any subsequent revisions "go live".
- c. The Vendor shall submit an updated electronic catalog from time to time or as requested by the State to maintain the most up-to-date version of its product/service offering under the statewide contract.
- d. The Vendor shall meet the following requirements:
 1. Include in the catalog the most current pricing, including all applicable administrative fees and or discounts, as well as the most up-to-date product/service offering the Vendor is authorized to provide in accordance with the statewide contract; and

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2. Maintain the accuracy of the catalog throughout the duration of the statewide contract; and
 3. Include in the catalog detailed product line-item descriptions; and
 4. Include in the catalog identifiers for specific types of products, to include NC HUB Certified (2nd Tier) products, Sustainable products, Contract products; and
 5. Include in the catalog any additional content required by the State; and
 6. Limit the line-item catalog content to the Vendor's statewide contract offering.
- e. The State shall control which statewide contracts appear in the E-Procurement System and may elect at any time to remove Vendor's offering from the E-Procurement System.

6.2.2 Punchout Catalog Solution

If selected for contract award, the awarded Vendor hereby agrees to cooperate with the State and E-Procurement Services to deliver a punch-out catalog solution. The Vendor agrees to the following:

- a. Vendor shall deliver a punch-out catalog which must be approved and available for use within thirty (30) calendar days of notice of award. Vendor shall limit the punch-out catalog content to the Vendor's statewide contract offering. By providing a punch-out catalog, Vendor shall provide its own catalog (the "online catalog"), which must be capable of communication between the E-Procurement System and a supplier's ERP system via Commerce Extensible Markup Language (cXML) 1.0 or 1.1 standards.
- b. Vendor shall ensure its online catalog marketplace is up-to-date or as requested by the State; updating the offered products/services and pricing listed on its online catalog.
- c. Vendor shall deliver a punch-out catalog that contains only items that are in the scope of the awarded contract. The Vendor shall have the capability to block from the punch-out catalog those items as designated by the State or Supplier Manager. "Blocking" is defined as the electronic removal of product information and prices from the punch-out catalog solution. For each item included, the following information shall be provided at a minimum: item description, manufacturer name, manufacturer part number, unit of measure, and contract price.
- d. The Vendor shall meet the following requirements:
 1. Vendor shall include in the catalog the most current pricing, inclusive of all applicable administrative fees and or discounts, as well as the most up-to-date product offering the Vendor is authorized to provide in accordance with the contract; and
 2. Vendor shall maintain the accuracy of the catalog throughout the duration of the contract; and
 3. Vendor shall include in the catalog detailed product line-item descriptions; and Vendor shall include in the catalog pictures when possible; and
 4. Vendor shall include in the catalog any additional content required by the State or Supplier Manager; and
 5. Vendor shall make access to the punch-out catalog available 24 hours a day, 7 days a week.
- e. The State shall control which statewide contracts appear in the E-Procurement System and may elect at any time to remove Vendor's offering from the E-Procurement System.

Only those products awarded under this contract, as determined by the State, shall be made available for purchase from the punch-out catalog. Products not awarded under this contract shall be blocked from the punch-out catalog or may not be displayed on the site. In addition, the punch-out catalog shall not allow a user to add non-contract items to a shopping cart or to the E-Procurement System.

Bid Number: DPC-1016238945-MT

Vendor: VWR International, LLC**6.2.3 Vendor shall indicate which catalog solution they intend to use. Please select one (1):**

- Line-Item Catalog
- Punch-Out Catalog

6.3 POST AWARD BUSINESS REVIEW MEETINGS

The Vendor, at the request of the State, shall be required to meet Semi-Annually with the State for Project Review meetings. The purpose of these meetings will be to review project progress reports, discuss Vendor and State performance, address outstanding issues, review problem resolution, provide direction, evaluate continuous improvement and cost-saving ideas, and discuss any other pertinent topics.

Project Review meetings shall be scheduled semi-annually, presented by the Vendor and be inclusive of the following:

1. Spend overview (State Agency Spend) FY Comparison
 - a. Volume Discount
2. Product Cost Savings from list price
3. Product Accuracy Rate – Percent of equipment invoiced and shipped without post-order correction
4. Complete Shipment Rate – Percent of orders filled in one (1) shipment
5. On-Time Delivery Rate – Percent of orders delivered within contract delivery term
6. Sustainability Efforts and Results
7. Additional Discounts Exercised
8. Rebates
9. Challenges
10. Improvement Ideas

6.4 CONTINUOUS IMPROVEMENT

The State encourages the Vendor to identify opportunities to reduce the total cost to the State. A continuous improvement effort consisting of various ideas to enhance business efficiencies as performance progresses.

6.5 PERIODIC QUARTERLY SALES REPORTS

The Vendor shall be required to provide Sales Management Reports to the above designated Contract Manager on a **Quarterly** basis. This report shall include, at a minimum, information concerning:

1. Sales Report (total cost) by State entity, to include agencies, community colleges, universities, school systems, local government entities.
2. Sales Report Category, Items Purchased (Manufacturer), Item Description, Quantity, Unit of Measure, List Price, Contract Price, Any additional delivery charges such as specialty packaging or overnight delivery, Buying Entity, Delivery Location (City), Order Date, Shipment Date, Delivery Date for consumables, and delivery date for non-routine consumables and equipment.

Quarterly Management Reports shall be sent to PCReports@doa.nc.gov with the Contract Manager copied at the above indicated e-mail address. Vendor shall include all issues identified by Vendor related to Vendor performance or to the State's usage of the contract.

These reports shall be well-organized and easy to read. The Vendor shall submit these reports electronically using the [Vendor Quarterly Spend Data Report](#). The Vendor shall submit the reports in a timely manner and on a regular schedule as agreed by the parties.

Vendor shall submit the Quarterly Sales Management Reports by the 15th of the month following the end of the quarter. The Quarterly Management Report delivery schedule is included below:

Bid Number: DPC-1016238945-MT

Vendor: VWR International, LLC

By October 15th: Q1 Quarterly Management Report for July – September

By January 15th: Q2 Quarterly Management Report for October – December

By April 15th: Q3 Quarterly Management Report for January – March

By July 15th: Q4 Quarterly Management Report for April – June.

This schedule aligns with the State’s fiscal year. If the contract start date does not align with the start of a quarter, the initial Quarterly Management Report shall be for the period from the contract start date to the end of the existing calendar quarter. Timely submission of all reports shall be a material term of this contract and failure to do so shall constitute a default.

Additional related sales information and/or details on user purchases may be required by the State and must be supplied within thirty (30) days of any such request. A template for any such reports may be provided by the State, at its discretion.

6.6 ACCEPTANCE OF GOODS

Delivery of Goods shall be conducted and completed at least in accordance with the contract requirements and recognized and customarily accepted industry practices. Delivery shall be considered complete when the Goods are approved as acceptable by the Buying Entity.

Acceptance of work products shall be based on the following criteria:

The State shall have the obligation to notify Vendor, in writing ten (10) calendar days following completion of such work or delivery of a deliverable described in the contract that it is not acceptable. The notice shall specify in reasonable detail the reason(s) it is unacceptable. Acceptance by the State shall not be unreasonably withheld; but may be conditioned or delayed as required for reasonable review, evaluation, installation, or testing, as applicable to the work or deliverable. Final acceptance is expressly conditioned upon completion of all applicable assessment procedures. Should the products fail to meet any specifications, acceptance criteria or otherwise fail to conform to the contract, the State may exercise any and all rights hereunder, including, for Goods deliverables, such rights provided by the Uniform Commercial Code, as adopted in North Carolina.

6.7 INVOICES

Vendor shall invoice the Buying Entity. The standard format for invoicing shall be single invoices meaning that the Vendor shall provide the Buying Entity with an invoice for each order. Invoices shall include detailed line-item information to allow Buying Entity to verify pricing at point of receipt matches the correct price from the original date of order. At a minimum, the following fields shall be included on all invoices:

Vendor’s Billing Address, Customer Account Number, NC Contract Number, Order Date, Buying Entity’s Order Number, Manufacturer Part Numbers, Vendor Part Numbers, Item Descriptions, Price, Quantity, and Unit of Measure.

INVOICES MAY NOT BE PAID UNTIL AN INSPECTION HAS OCCURRED AND THE GOODS ACCEPTED.

6.8 DISPUTE RESOLUTION

During the performance of the contract, the Parties agree that it is in their mutual interest to resolve disputes informally. Any claims by the Vendor shall be submitted in writing to the State’s Contract Manager for resolution. Any claims by the State shall be submitted in writing to the Vendor’s Project Manager for resolution. The Parties shall agree to negotiate in good faith and use all reasonable efforts to resolve such dispute(s).

During the time the Parties are attempting to resolve any dispute, each shall proceed diligently to perform their respective duties and responsibilities under this contract. The Parties will agree on a reasonable amount of time to resolve a dispute. If a dispute cannot be resolved between the Parties within the agreed upon period, either Party may elect to exercise any other remedies

Bid Number: DPC-1016238945-MT

Vendor: VWR International, LLC

available under the contract, or at law. This provision, when agreed in the contract, shall not constitute an agreement by either party to mediate or arbitrate any dispute.

6.9 PRODUCT RECALL

Vendor expressly assumes full responsibility for prompt notification to the Contract Manager listed in section 6.1 of this IFB of any product recall in accordance with the applicable State or Federal regulations. The Vendor shall support the State, as necessary, to promptly replace any such products, at no cost to the State.

6.10 POST AWARD PRODUCT SUBSTITUTION, ADDITIONS, & REMOVALS

Post-Award product substitutions are not permitted without prior written approval from the Contract Administrator. Proposed substitutions shall be of the same or higher quality and at the same or lower price as the original item. Failure of the Vendor to comply with this requirement shall constitute sufficient cause to hold the Vendor in default or for removal from the contract.

The items included in this IFB are expected to cover the State's needs for the term of the contract. In the case that the State's needs change over the term of the contract, the State reserves the right to add additional products to the contract that can be supplied by the awarded Vendor. The price for these added products will be mutually agreed to by the State and the Vendor but are assumed to be priced at a discount similar to what is being offered on the products listed in the IFB.

6.11 PRICE ADJUSTMENTS

Prices proposed by the Vendor shall be firm against any increase for one (1) year from the effective date of the contract.

Price increase requests shall be submitted in writing to the Contract Manager, not more than once per year, and shall include the reason(s) for the request and contain supporting documentation for the need. Price increases will be negotiated and agreed to by both the State and Vendor in advance of any price increase going into effect. The State is not obligated to accept pricing adjustments or increases and reserves the right to accept or reject them in part or in whole. Price de-escalation or decreases may be requested by the State at any time.

It is understood and agreed that orders will be shipped at the established contract prices in effect on the date an order is placed. Invoicing that deviates from this provision may result in contract cancellation.

6.12 CONTRACT CHANGES

Contract changes, if any, over the life of the contract shall be implemented by contract amendments agreed to in writing by the State and Vendor.

6.13 TAXES

No taxes shall be included in any bid prices.

6.14 ATTACHMENTS

All attachments to this IFB are the copies found within the Ariba Sourcing Tool, and are incorporated herein, and shall be submitted by responding in the Sourcing Tool.

VENDOR'S NAME	VWR INTERNATIONAL, LLC
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Vendors must submit a comprehensive discount schedule including catalog categories with category discounts.

Category Title	Description	Minimum Percentage Discount
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State of North Carolina General Discount Schedule.pdf

****Items on Pricing Worksheet Tab will be net priced for 12 months from the effective date of the contract. All other products will abide by the State of North Carolina Discount Schedule embedded above.**

English Version

NORTH CAROLINA ST OF-US_88154

	Amount	Price Type	UOM
<u>Discounts By Supplier</u>			
<u>3G PACKAGING, INC.</u>			
Gloves, Other	19%	List Less	
<u>3M BIOANALYTICAL TECHNOLOGIES</u>			
EXTRACTION DISK	25%	List Less	
<u>3M OCCUPATIONAL HEALTH</u>			
ASSORTED ITEMS	39%	List Less	
EYE & FACE PROTECTION	32%	List Less	
RESPIRATORS (OH & SP)	28%	List Less	
RESPIRATORS ACCESSORIES	26%	List Less	
RESPIRATORS DISPOSABLE	21%	List Less	
Respirators Papr	24%	List Less	
RESPIRATORS REUSABLE	17%	List Less	
<u>ABCEPTA INC</u>			
ANTIBODIES	30%	List Less	
<u>ABNOVA TAIWAN CORP. MS</u>			
ANTIBODIES	7%	List Less	
<u>ACCUTECH BLADES, INC.</u>			
Razor Blades	40%	List Less	
<u>ACE GLASS, INC.</u>			
CAPS & CLOSURES	4%	List Less	
CHROM VIALS, CAPS, SEPTA	3%	List Less	
CLAMPS	12%	List Less	
GLASS BOTTLES	2%	List Less	
GLASSWARE - SPECIALTY	15%	List Less	
HEATING MANTLES	5%	List Less	
SPARE PARTS	29%	List Less	
STIRRING BARS	4%	List Less	
SYRINGES	7%	List Less	
VIALS (NOT CHROM)	7%	List Less	
<u>ADVANCED INSTRUMENTS INC.</u>			
CONSUMABLES	14%	List Less	
<u>ADVANTECH MANUFACTURING</u>			
SIEVES,PL	38%	List Less	
VARIOUS PRODUCTS	26%	List Less	
<u>AGILENT TECHNOLOGIES</u>			
GENE EXPRESSION	8%	List Less	
GENE EXPRESSION - EXCLUSIVE	8%	List Less	
PCR REAGENTS	3%	List Less	

PCR REAGENTS - EXCLUSIVE	3%	List Less
STANDARDS	8%	List Less
STANDARDS - EXCLUSIVE	8%	List Less
VARIOUS	10%	List Less
VARIOUS - EXCLUSIVE	10%	List Less

AGR

SINKS/PEGBOARDS	33%	List Less
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AHLSTROM

	40%	List Less
PAPER	21%	List Less

AIR-TITE

SYRINGES	26%	List Less
SYRINGES (MEDICAL)	26%	List Less
SYRINGES (NON-MEDICAL)	23%	List Less

AKRO-MILS

AKROBINS SERIES 30	27%	List Less
PETRI DISHES	29%	List Less

ALCONOX INC

DETERGENTS	28%	List Less
DETERGENTS	28%	List Less
DETERGENTS	28%	List Less

ALDON CORP SE

	25%	List Less
- EXCLUSIVE	25%	List Less
ACIDS	18%	List Less
ACIDS - EXCLUSIVE	18%	List Less
BUFFERS	22%	List Less
BUFFERS - EXCLUSIVE	22%	List Less
components	15%	List Less
components - EXCLUSIVE	15%	List Less
Components - General	15%	List Less
Components - General - EXCLUSIVE	15%	List Less
DYES/STAINS	19%	List Less
DYES/STAINS - EXCLUSIVE	19%	List Less
INORGANICS	22%	List Less
INORGANICS - EXCLUSIVE	22%	List Less
Lab Ethanol	7%	List Less
Lab Ethanol - EXCLUSIVE	7%	List Less
MODELS & SKELETONS	9%	List Less
MODELS & SKELETONS - EXCLUSIVE	9%	List Less
ORGANICS	19%	List Less
ORGANICS - EXCLUSIVE	19%	List Less
REAGENTS	17%	List Less
REAGENTS - EXCLUSIVE	17%	List Less
SALTS	20%	List Less
SALTS - EXCLUSIVE	20%	List Less

SOLUTIONS	23%	List Less
SOLUTIONS - EXCLUSIVE	23%	List Less
SOLVENTS (ANHYDROUS) - BOTTLE	12%	List Less
SOLVENTS (ANHYDROUS) - BOTTLE - EXCLUSIVE	12%	List Less
SOLVENTS (GENERAL PURPOSE)	14%	List Less
SOLVENTS (GENERAL PURPOSE) - EXCLUSIVE	14%	List Less
SOLVENTS (HI PURITY)	8%	List Less
SOLVENTS (HI PURITY) - EXCLUSIVE	8%	List Less
SPECIALTY	16%	List Less
SPECIALTY - EXCLUSIVE	16%	List Less
STUDY KITS	7%	List Less
STUDY KITS - EXCLUSIVE	7%	List Less
VARIOUS-CHEMICALS	19%	List Less
VARIOUS-CHEMICALS - EXCLUSIVE	19%	List Less

ALERE TOXICOLOGY - PRODUCTS

RAPID TESTS	12%	List Less
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ALFA AESAR

	3%	List Less
- EXCLUSIVE	3%	List Less
ANTIBIOTICS	5%	List Less
ANTIBIOTICS - EXCLUSIVE	5%	List Less
CELL CULTURE MEDIA	5%	List Less
CELL CULTURE MEDIA - EXCLUSIVE	5%	List Less
CYTOKINES/GROWTH FACT/PROTEINS	6%	List Less
CYTOKINES/GROWTH FACT/PROTEINS - EXCLUSIVE	6%	List Less
ELECTROPHORESIS REAGENTS	9%	List Less
ELECTROPHORESIS REAGENTS - EXCLUSIVE	9%	List Less
ENZYMES	8%	List Less
ENZYMES - EXCLUSIVE	8%	List Less
INORGANICS	3%	List Less
INORGANICS - EXCLUSIVE	3%	List Less
INORGANICS - EXCLUSIVE	3%	List Less
INORGANICS - EXCLUSIVE	3%	List Less
INORGANICS - EXCLUSIVE	3%	List Less
MOLECULAR BIOLOGY REAGENTS	6%	List Less
MOLECULAR BIOLOGY REAGENTS - EXCLUSIVE	6%	List Less
ORGANICS	3%	List Less
ORGANICS - EXCLUSIVE	3%	List Less
ORGANICS/ORGANOMETALLICS	3%	List Less
ORGANICS/ORGANOMETALLICS - EXCLUSIVE	3%	List Less
SOLVENTS (HI PURITY) - BOTTLES	5%	List Less
SOLVENTS (HI PURITY) - BOTTLES - EXCLUSIVE	5%	List Less
SPECIALTY	8%	List Less
SPECIALTY - EXCLUSIVE	8%	List Less
VARIOUS-CHEMICALS	7%	List Less
VARIOUS-CHEMICALS - EXCLUSIVE	7%	List Less

AMERICAN 3B SCIENTIFIC SE

Model	21%	List Less
Model - EXCLUSIVE	21%	List Less
MODELS & SKELETONS	17%	List Less
MODELS & SKELETONS - EXCLUSIVE	17%	List Less
Skeletons	21%	List Less
Skeletons - EXCLUSIVE	21%	List Less

AMERICAN EDUCATIONAL PROD

Micro Slides	16%	List Less
MODELS & SKELETONS	21%	List Less
REUSABLE GLASSWARE	24%	List Less
STUDY KITS	24%	List Less

AMPAC FLEXIBLES

POUCHES	28%	List Less
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ANALYTIK-JENA US

ITEMS	14%	List Less
ITEMS - EXCLUSIVE	14%	List Less
PHOTO DOCUMENTATION	16%	List Less
PHOTO DOCUMENTATION - EXCLUSIVE	16%	List Less

ANSELL HEALTHCARE

	40%	List Less
APRONS	39%	List Less
GENERAL USE GLOVES	32%	List Less
GENERAL USE GLOVES	47%	List Less
GLOVES	39%	List Less
GLOVES CHEMICAL HANDLING	41%	List Less
GLOVES, LATEX	42%	List Less
Gloves, Nitrile	42%	List Less
Gloves, Other	47%	List Less
GLOVES-CONTROLLED ENVIRONMENTS	41%	List Less
NONREGULATED GLOVES	58%	List Less

APEX TOOL GROUP

HAND/BENCHTOP TOOLS	15%	List Less
HAND/BENCHTOP TOOLS - EXCLUSIVE	15%	List Less

ARLINGTON SCIENTIFIC INC.

IMMUNOLOGY/SEROLOGY	27%	List Less
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ASPEN SURGICAL PRODUCTS, INC.

SURGICAL INSTRUMENTS	15%	List Less
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ASSOCIATED BAG INC.

ASSOCIATED BAG	32%	List Less
BAGS - GENERAL	25%	List Less

ASTRAL DIAGNOSTICS, INC.

HEMATOLOGY	44%	List Less
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AVANTOR PERFORMANCE MATERIALS

BIO-ANALYZED SOLVENTS - CBS	47%	List Less
BIOCHEMICALS - BIO	23%	List Less
CASE ACIDS - CAC	49%	List Less
CASE ORGANICS - COR	35%	List Less
CASE SALTS - CSA	47%	List Less
CASE SOLVENTS - CSO	42%	List Less
ELECTRONIC GRADE - MCR	36%	List Less
FDA REGULATED SALTS & SOLVENTS - FG	42%	List Less
GENERAL LINE DRY REAGENTS(LESS THAN 12KG) - GD	44%	List Less
GENERAL LINE REAGENT SOL(UP TO 20L) - GS	47%	List Less
HIGH PURITY SOLVENTS - CHP	47%	List Less
MAJOR ACIDS(CS MINERAL ACIDS) - CMA	44%	List Less
NON CASE PRODS - NON	27%	List Less
REAGENT ACIDS - RA	27%	List Less
REGULATED ACIDS - RAC	27%	List Less
REGULATED NON-CASE - NON	20%	List Less
REGULTD SALTS&SOLVENTS - RSS	39%	List Less
SALTS	52%	List Less
SALTS, ACS, GENERAL PURPOSE	39%	List Less
SMALL BULK RGT 12KG/20L - SBK	48%	List Less
SPECIALTY - SPR	26%	List Less
SPECIALTY PRODS(ULTIMAR, CHROMAR, NANOGRADE - SP	42%	List Less
SPEED DISKS - SPD	13%	List Less
SPIILL CLEANUP PRODUCTS - SAF	26%	List Less
STANDARD SOLUTIONS - SOL	29%	List Less
STANDARD SOLUTIONS (NYKP) - ST	28%	List Less
STOCK ORGANICS - SO	18%	List Less
ULTRPURE BIOREAGENT - UPR	26%	List Less
UNIQUE REAGENTS - UR	40%	List Less

AVEN TOOLS INC.

HAND/BENCHTOP TOOLS	40%	List Less
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AZER SCIENTIFIC INC

CLINICAL CHEMISTRY	50%	List Less
CLINICAL MICROBIOLOGY	27%	List Less
HISTOLOGY	39%	List Less
REPEATER PIPET TIPS	47%	List Less
SAMPLE COLLECTION	28%	List Less

AZURE BIOSYSTEMS INC.

PHOTO DOCUMENTATION	13%	List Less
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BACHARACH INSTRUMENT COMPANY

ASSORTED S ITEMS - STD PRODUCTS	18%	List Less
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BACHEM AMERICAS INC

CYTOKINES/GROWTH FACT/PROTEINS	6%	List Less
CYTOKINES/GROWTH FACT/PROTEINS - EXCLUSIVE	6%	List Less

BAUSCH HEALTH US, LLC

MAGNIFIERS	40%	List Less
MAGNIFIERS	40%	List Less

BD

ANAEROBIC PRODUCTS	20%	List Less
ANTIBIOTICS/SELECTION DISKS	14%	List Less
BLOOD COLLECTION	19%	List Less
BULK DEHYDRATED MEDIA	21%	List Less
CLINICAL SAFETY	19%	List Less
DISPOSABLE PLASTICWARE	28%	List Less
ENVIRONMENTAL MONITORING MEDIA	21%	List Less
ENVIRONMENTAL MONITORING PLATE	20%	List Less
GEN USE/RUBR/PVC TUBNG	26%	List Less
INDEPENDENT ITEMS	17%	List Less
INDEPENDENT ITEMS	17%	List Less
LABORATORY DEHYDRATED MEDIA	19%	List Less
LABORATORY PREPARED MEDIA	18%	List Less
LABORATORY PREPARED PLATES	24%	List Less
MEDICATION DELIVERY	6%	List Less
MICROBIOLOGY MEDIA	12%	List Less
MICROBIOLOGY TUBES/SWABS/KITS	23%	List Less
MICROORGANISM/ANTISERA/ANTIGEN	19%	List Less
SAMPLE COLLECTION	16%	List Less
SAMPLE COLLECTION	16%	List Less
SYRINGES (MEDICAL)	23%	List Less
SYRINGES (NON-MEDICAL)	28%	List Less
URINALYSIS	14%	List Less

BDH

BDH HIGH PURITY LAB SOLVENTS	46%	List Less
BDH LAB HIGH-PURITY ACIDS	42%	List Less

BDH ACIDS

BDH LAB REAGENT ACIDS	44%	List Less
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BDH ACIDS HP

BDH LAB HIGH-PURITY ACIDS	42%	List Less
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BDH HP SOLVENTS

BDH HIGH PURITY LAB SOLVENTS	46%	List Less
BDH LAB HIGH-PURITY ACIDS	42%	List Less

BDH PH BUFFERS

BDH BUFFERS	53%	List Less
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BDH SOLVENTS

BDH LAB SOLVENTS	40%	List Less
BDH PRODUCTION SOLVENTS	40%	List Less

BDH STDS

BDH STANDARDS	21%	List Less
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BEANTOWN CHEMICAL - BTC

DESICCANTS	3%	List Less
INORGANICS	8%	List Less
ORGANICS	7%	List Less
REAGENTS	11%	List Less
SOLUTIONS	7%	List Less
SOLVENTS (ACS) - BOTTLE	7%	List Less
SOLVENTS (GENERAL PURPOSE)	6%	List Less
SOLVENTS (HI PURITY)	6%	List Less
VARIOUS-CHEMICALS	3%	List Less

BECKMAN COULTER

BUFFERS	3%	List Less
BUFFERS - EXCLUSIVE	3%	List Less
CELL CULTURE EQUIPMENT	14%	List Less
CELL CULTURE EQUIPMENT - EXCLUSIVE	14%	List Less
CENTRIFUGES-BECKMAN	13%	List Less
CENTRIFUGES-BECKMAN - EXCLUSIVE	13%	List Less
CENTRIFUGES-BECKMAN P&A	9%	List Less
CENTRIFUGES-BECKMAN P&A - EXCLUSIVE	9%	List Less
ELECTROCHEMISTRY INSTR	6%	List Less
ELECTROCHEMISTRY INSTR - EXCLUSIVE	6%	List Less
ELECTROCHEMISTRY P&A	8%	List Less
ELECTROCHEMISTRY P&A - EXCLUSIVE	8%	List Less
HTS	6%	List Less
HTS - EXCLUSIVE	6%	List Less
IMMUNOLOGY/SEROLOGY	25%	List Less
RESERVOIRS	26%	List Less
RESERVOIRS - EXCLUSIVE	26%	List Less
ROBOTIC TIPS	31%	List Less
ROBOTIC TIPS - EXCLUSIVE	31%	List Less

BECTON DICKINSON MICROBIOLOGY

MICROORGANISM/ANTISERA/ANTIGEN	6%	List Less
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BEL-ART PRODUCTS

	31%	List Less
BELA	29%	List Less
BIOHAZARD WASTE BAGS	26%	List Less
Bottles, Wash	38%	List Less
CONTAINERS-VARIOUS	25%	List Less
DISPOSABLE PLASTICWARE	28%	List Less
FIRST AID	26%	List Less
LABELING PRODUCTS	24%	List Less
LEAD RINGS	29%	List Less
NORTH CAROLINA ITEMS	34%	List Less
PLASTIC BOTTLES	27%	List Less
RACKS/BOXES/STORAGE	27%	List Less
REPEATER PIPET TIPS	22%	List Less
REUSABLE PLASTICWARE	26%	List Less
SPATULAS/SPOONS/SCOOPS	23%	List Less

SPIN BARS (NOT ON BLANKET)	42%	List Less
SPIN BARS ON BLANKET ORDER	42%	List Less
STIRRING BARS	27%	List Less
THERMOMETERS - MERCURY	22%	List Less
THERMOMETERS - NON-MERCURY	25%	List Less
VARIOUS	34%	List Less
VARIOUS PRODUCTS	23%	List Less
VARIOUS PRODUCTS	29%	List Less
VARIOUS PRODUCTS	27%	List Less
VARIOUS PRODUCTS	27%	List Less
VARIOUS-GLASSWARE	27%	List Less
<u>BEL-ART PRODUCTS SE</u>		
PIPET AIDS	21%	List Less
PLASTIC BOTTLES	21%	List Less
VARIOUS PRODUCTS	18%	List Less
<u>BENCHMARK SCIENTIFIC</u>		
	14%	List Less
- EXCLUSIVE	14%	List Less
CENTRIFUGE BOTTLES	39%	List Less
CENTRIFUGE BOTTLES - EXCLUSIVE	39%	List Less
<u>BERKSHIRE CORP</u>		
GLOVE LINERS	51%	List Less
WIPER CLASS 1-1000/DRY	30%	List Less
<u>BERTIN CORP</u>		
HOMOGENIZERS / GRINDING MILLS	23%	List Less
<u>BINDER INC</u>		
INCUBATORS- GENERAL PURPOSE	24%	List Less
<u>BIO PLAS INC.</u>		
VARIOUS ITEMS	40%	List Less
<u>BIOCAM COMMUNICATIONS INC SE</u>		
BIOLOGY CHARTS	14%	List Less
<u>BIOFIT ENGINEERED SEATING</u>		
SEATING	42%	List Less
<u>BIOLEGEND</u>		
ANTIBODIES	4%	List Less
IMMUNOASSAY	5%	List Less
<u>BIOMERIEUX INC</u>		
ANAEROBIC PRODUCTS	10%	List Less
ANAEROBIC PRODUCTS - EXCLUSIVE	10%	List Less
MICROBIOLOGY INSTRUMENTS	7%	List Less
MICROBIOLOGY INSTRUMENTS - EXCLUSIVE	7%	List Less
MICROBIOLOGY MEDIA	10%	List Less

	MICROBIOLOGY MEDIA - EXCLUSIVE	10%	List Less
	MICROORGANISM/ANTISERA/ANTIGEN	16%	List Less
	MICROORGANISM/ANTISERA/ANTIGEN - EXCLUSIVE	16%	List Less
	VARIOUS PRODUCTS	5%	List Less
	VARIOUS PRODUCTS - EXCLUSIVE	5%	List Less
<u>BIO-SERV</u>			
	FOOD WATER & ENRICHMENT	8%	List Less
<u>BIOSS INC.</u>			
	ANTIBODIES	21%	List Less
<u>BIOTIUM, INC</u>			
	ANTIBODIES	5%	List Less
	ANTIBODIES - EXCLUSIVE	5%	List Less
	FLUORESCENT REAGENTS	6%	List Less
	FLUORESCENT REAGENTS - EXCLUSIVE	6%	List Less
	STAINS DYES AND INDICATORS	8%	List Less
	STAINS DYES AND INDICATORS - EXCLUSIVE	8%	List Less
<u>BIOTIX INC</u>			
	MICROCENTRIFUGE TUBES	42%	List Less
	PIPET TIPS	55%	List Less
	PIPET TIPS-FILTERED	55%	List Less
	PIPETTORS-MULTICHANNEL	30%	List Less
	PIPETTORS-SINGLE CHANNEL	42%	List Less
	RESERVOIRS	32%	List Less
	TISSUE CULT FLSKS,DISH,PLATS	34%	List Less
<u>BIOTIX INC - NEPTUNE</u>			
	CRYOGENIC VIALS	28%	List Less
	MICROCENTRIFUGE TUBES	34%	List Less
	PCR	41%	List Less
	PIPET TIPS	50%	List Less
	PIPET TIPS-FILTERED	50%	List Less
<u>BIOVISION, INC.</u>			
	CYTOKINES/GROWTH FACT/PROTEINS	8%	List Less
	CYTOKINES/GROWTH FACT/PROTEINS - EXCLUSIVE	8%	List Less
	IMMUNOASSAY	7%	List Less
	IMMUNOASSAY - EXCLUSIVE	7%	List Less
	MOLECULAR BIOLOGY REAGENTS	6%	List Less
	MOLECULAR BIOLOGY REAGENTS - EXCLUSIVE	6%	List Less
<u>BOEKEL INDUSTRIES</u>			
	CABINET	43%	List Less
	INDEPENDENT ITEMS	26%	List Less
	SHAKERS	19%	List Less
<u>BOSTER BIOLOGICAL TECHNOLOGY CO LTD</u>			
	ANTIBODIES	23%	List Less

BRADY WORLDWIDE INC.

	9%	List Less
LABELING PRODUCTS	22%	List Less
LABELS	22%	List Less
Signage	25%	List Less
SIGNAGE	25%	List Less

BRANDTECH SCIENTIFIC INC.

CELLS/CUVETTES	25%	List Less
DISPENSERS/BURETTES	20%	List Less
HTS	33%	List Less
PCR	29%	List Less
PIPET AIDS	19%	List Less
PIPET TIPS-FILTERED	23%	List Less
PIPETTORS-SINGLE CHANNEL	29%	List Less
PUMPS	13%	List Less
VARIOUS	23%	List Less

BRANSON ULTRASONICS CORP.

HORNS/ACCESSORIES	14%	List Less
SONIFIER CELL DISRUPTORS	14%	List Less
ULTRASONIC CLEANERS	21%	List Less

BROOKS AUTOMATION, INC.

CRYOGENIC VIALS	4%	List Less
RACKS/BOXES/STORAGE	4%	List Less

BUCHI CORPORATION

FLASH COLUMNS	9%	List Less
FREEZE DRYERS P&A	18%	List Less
ROTARY EVAPORATORS	21%	List Less

BULBTRONICS INC.

BATTERIES	24%	List Less
GENERAL JANITORIAL EQUIP	24%	List Less

BURDICK & JACKSON

ETHER	47%	List Less
ETHER - EXCLUSIVE	47%	List Less
SOLVENTS (ACS) - BOTTLE	38%	List Less
SOLVENTS (ACS) - BOTTLE - EXCLUSIVE	38%	List Less
SOLVENTS (GC) - BOTTLE	25%	List Less
SOLVENTS (GC) - BOTTLE - EXCLUSIVE	25%	List Less
SOLVENTS (GENERAL PURPOSE)	31%	List Less
SOLVENTS (GENERAL PURPOSE) - EXCLUSIVE	31%	List Less
SOLVENTS (HI PURITY)	43%	List Less
SOLVENTS (HI PURITY) - BOTTLES	42%	List Less
SOLVENTS (HI PURITY) - BOTTLES - EXCLUSIVE	42%	List Less
SOLVENTS (HI PURITY) - EXCLUSIVE	43%	List Less

BURDICK & JACKSON FKA SIGMA

SOLVENTS (HI PURITY)	34%	List Less
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SPECIALTY	4%	List Less
<u>BURKLE INC</u>		
DISPOSABLE PLASTICWARE	23%	List Less
REUSABLE PLASTICWARE	19%	List Less
<u>C & A SCIENTIFIC CO INC</u>		
Dissection instrum	50%	List Less
Slide Making equipme	9%	List Less
<u>C&G CONTAINERS, INC</u>		
CONTAINERS, PRE-CLEANED	42%	List Less
<u>CADENCE SCIENCE</u>		
VARIOUS NEEDLES & ADAPTERS	20%	List Less
VET MEDICAL CARE	16%	List Less
<u>CAFRAMO LIMITED</u>		
VARIOUS-EQUIPMENT	16%	List Less
<u>CANCER DIAGNOSTICS, INC.</u>		
HISTOLOGY	31%	List Less
<u>CARDINAL HEALTH</u>		
BLOOD COLLECTION	40%	List Less
CLINICAL SAFETY	43%	List Less
GENERAL USE GLOVES	38%	List Less
GLOVES, LATEX	21%	List Less
Gloves, Other	21%	List Less
KENDALL HE	34%	List Less
LABWARE	40%	List Less
NON-REG HOSP SUPPLIES	35%	List Less
NON-REG HOSP SUPPLIES	49%	List Less
REGULATED GLOVES	50%	List Less
SAMPLE COLLECTION	31%	List Less
Sharps Containers	37%	List Less
SYRINGES (MEDICAL)	33%	List Less
Syringes (Medical)	33%	List Less
<u>CARESTREAM HEALTH</u>		
CHROMOGRAM	15%	List Less
<u>CARON PRODUCTS</u>		
ENVIRONMENTAL CHAMBERS	17%	List Less
ENVIRONMENTAL CHAMBERS - EXCLUSIVE	17%	List Less
INCUBATORS CO2 P&A	13%	List Less
INCUBATORS CO2 P&A - EXCLUSIVE	13%	List Less
<u>CERTIFIED SAFETY MFG</u>		
FIRST AID ITEMS	35%	List Less
<u>CHARLES W. KANTY</u>		

General / Other - Ge	22%	List Less
<u>CHASE GREENHOUSES, INC.</u>		
Plant	8%	List Less
Plant	18%	List Less
Plant - EXCLUSIVE	8%	List Less
<u>CHEMETRICS INC</u>		
ASSORTED ITEMS	23%	List Less
STUDY KITS	8%	List Less
<u>CHEMGLASS INC.</u>		
CAPS & CLOSURES	9%	List Less
CLAMPS	9%	List Less
DISPOSABLE GLASSWARE	10%	List Less
GLASSWARE - SPECIALTY	25%	List Less
OVERHEAD STIRRERS P&A	14%	List Less
PLASTIC BOTTLES	4%	List Less
REUSABLE GLASSWARE	13%	List Less
STIRRING BARS	19%	List Less
SYRINGES (NON-MEDICAL)	7%	List Less
<u>CHI SCIENTIFIC INC</u>		
CYTOKINES/GROWTH FACT/PROTEINS	5%	List Less
<u>CLARITY DIAGNOSTIC, LLC</u>		
RAPID TESTS	11%	List Less
<u>COLD CHAIN TECHNOLOGIES</u>		
GENERAL & COMPLIANT PKG.	19%	List Less
GENERAL & COMPLIANT PKG. - EXCLUSIVE	19%	List Less
<u>COLDER PRODUCTS COMPANY</u>		
TUBING CONNECTORS	44%	List Less
<u>COLE-PARMER INSTRUMENT CO</u>		
AUTOCLAVES	35%	List Less
CENTRIFUGE BOTTLES	31%	List Less
CENTRIFUGE TUBES-CONICAL	31%	List Less
CRYOGENIC VIALS	32%	List Less
DISPOSABLE PLASTICWARE	33%	List Less
HEATING MANTLES	27%	List Less
HEATING MANTLES - EXCLUSIVE	27%	List Less
PCR EQUIPMENT	17%	List Less
PCR EQUIPMENT - EXCLUSIVE	17%	List Less
PIPET AIDS	22%	List Less
PUMPS	23%	List Less
RACKS/BOXES/STORAGE	31%	List Less
RESERVOIRS	36%	List Less
VARIOUS-GLASSWARE	19%	List Less
<u>COM-PAC INTERNATIONAL INC.</u>		

BAGS	25%	List Less
<u>CONTEC INC.</u>		
DISINFECTANTS/PROCESS CLEANERS	30%	List Less
MOPS	27%	List Less
<u>CONTROL COMPANY</u>		
	28%	List Less
BUFFERS	27%	List Less
THERMOMETERS - DIGITAL	19%	List Less
THERMOMETERS - VARIOUS	27%	List Less
UNDERPADS/LINERS	55%	List Less
<u>COPAN DIAGNOSTICS INC</u>		
DISPOSABLE PLASTICWARE	28%	List Less
SAMPLE COLLECTION	9%	List Less
<u>CORNING</u>		
BOTTLE TOP FILTERS	22%	List Less
CAPS & CLOSURES	20%	List Less
CENTRIFUGE TUBES-CONICAL	36%	List Less
COATED PLATES & INSERTS	20%	List Less
COVERSLIPS	16%	List Less
CRYOGENIC VIALS	36%	List Less
DISPOSABLE GLASSWARE	30%	List Less
DISPOSABLE PLASTICWARE	39%	List Less
GLASS BOTTLES	39%	List Less
GLASS BOTTLES, MEDIA	24%	List Less
HOT PLATES/HOT PLT STIRRERS	20%	List Less
HTS	28%	List Less
MICROCENRIFUGE TUBES	31%	List Less
PCR	19%	List Less
PIPET TIPS	35%	List Less
PIPET TIPS-FILTERED	53%	List Less
PLASTIC BOTTLES	25%	List Less
RESERVOIRS	23%	List Less
REUSABLE GLASSWARE	30%	List Less
REUSABLE PLASTICWARE	29%	List Less
SHAKER P&A	13%	List Less
SHAKERS	20%	List Less
SPARE PARTS	15%	List Less
SPECIALITY REAGENTS, BULK	14%	List Less
SYRINGE	27%	List Less
TISSUE CULTURE	37%	List Less
ULTRA	20%	List Less
<u>CORNING AXYGEN</u>		
HTS	39%	List Less
HTS - EXCLUSIVE	39%	List Less
MICROCENRIFUGE TUBES	51%	List Less
MICROCENRIFUGE TUBES - EXCLUSIVE	51%	List Less
PCR	51%	List Less

PCR - EXCLUSIVE	51%	List Less
PIPET TIPS	41%	List Less
PIPET TIPS - EXCLUSIVE	41%	List Less
PIPET TIPS-FILTERED	46%	List Less
PIPET TIPS-FILTERED - EXCLUSIVE	46%	List Less
ROBOTIC TIPS	30%	List Less
ROBOTIC TIPS - EXCLUSIVE	30%	List Less
SEALING MATS & FILMS	44%	List Less
SEALING MATS & FILMS - EXCLUSIVE	44%	List Less
TUBES,TIPS,PLATES	46%	List Less
TUBES,TIPS,PLATES - EXCLUSIVE	46%	List Less
<u>CORNING DISCOVERY LABWARE</u>		
CENTRIFUGE TUBES-CONICAL	42%	List Less
COATED PLATES & INSERTS	11%	List Less
DISPOSABLE PLASTICWARE	35%	List Less
HTS	29%	List Less
IMMUNOCHEMICALS	7%	List Less
TISSUE CULTURE	31%	List Less
<u>CP LAB SAFETY</u>		
MATERIAL HANDLING/STORAGE	35%	List Less
<u>CROSSTEX</u>		
REGULATED HOSPITAL SUPPLIES	16%	List Less
<u>CTL SCIENTIFIC SUPPLY CORP</u>		
TEST STRIPS	2%	List Less
<u>CURRENT TECHNOLOGIES INC.</u>		
BIO-LAB WIPES (FCMM)	42%	List Less
CLINICAL SAFETY	19%	List Less
<u>D&H</u>		
CALCULATORS	24%	List Less
<u>DECON LABS</u>		
DETERGENTS	29%	List Less
DISINFECTANTS/PROCESS CLEANERS	27%	List Less
HAND CARE	28%	List Less
HISTOLOGY	32%	List Less
PRODUCTION ETHANOL	31%	List Less
SOLVENTS (HI PURITY)	29%	List Less
<u>DEFIBTECH, LLC</u>		
FIRST AID	15%	List Less
<u>DENLINE UNIFORMS INC BE</u>		
	35%	List Less
<u>DENOYER-GEPPERT SCI CO SE</u>		
MODELS & SKELETONS	19%	List Less

DIAGNOSTIC BIOSYSTEMS INC

ANTIBODIES	5%	List Less
MOLECULAR BIOLOGY REAGENTS	6%	List Less

DIVERSIFIED BIOTECH

	26%	List Less
LABELS	18%	List Less

DRAEGER SAFETY INC

MONITORING & DETECTION	22%	List Less
TUBES AND PUMPS-GAS DETECTION	20%	List Less

DRUMMOND SCIENTIFIC COMPANY

DISPOSABLE GLASSWARE	32%	List Less
HEMATOLOGY	34%	List Less
LIQUID HANDLING P&A	22%	List Less
PIPET AIDS	23%	List Less

DUKAL CORPORATION

REGULATED HOSPITAL SUPPLIES	32%	List Less
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DUNRITE INSTRUMENTS SE

biotech	11%	List Less
Dissection instrum	12%	List Less
SCISSORS & SHEARS	17%	List Less

DUPONT SPECIALITY PRODUCTS USA

ACCESSORIES, GU	34%	List Less
APPAREL CHEMICAL	34%	List Less
GENERAL USE APPAREL	34%	List Less
NON-REG HOSP SUPPLIES	41%	List Less
NONREGULATED APPAREL	34%	List Less

DWK LIFE SCIENCES LLC

	19%	List Less
	25%	List Less
ASSORTED DISPO GLASSW (NF)	33%	List Less
ASSORTED TUBING & ROD (NF)	22%	List Less
CAPS & CLOSURES	31%	List Less
CAPS & CLOSURES	31%	List Less
CHROM VIALS, CAPS, SEPTA	12%	List Less
CHROM VIALS, CAPS, SEPTA	26%	List Less
CHROM VIALS, CAPS, SEPTA - EXCLUSIVE	12%	List Less
CRYOGENIC VIALS	40%	List Less
DISPENSERS/BURETTES	30%	List Less
DISPOSABLE GLASSWARE	30%	List Less
DISPOSABLE GLASSWARE	36%	List Less
DISPOSABLE PLASTICWARE	28%	List Less
GLASS BOTTLES	34%	List Less
GLASS BOTTLES	26%	List Less
GLASSWARE	24%	List Less

GLASSWARE	24%	List Less
GLASSWARE	28%	List Less
GLASSWARE - SPECIALTY	33%	List Less
GLASSWARE - SPECIALTY	27%	List Less
KIMBLE GLA	34%	List Less
KIMBLE GLA	24%	List Less
LIFE SCIENCE GLASSWARE	26%	List Less
LIQUID HANDLING P&A	26%	List Less
MHCC	36%	List Less
MICROBIOLOGY INSTRUMENTS P&A	19%	List Less
MICROBIOLOGY INSTRUMENTS P&A - EXCLUSIVE	19%	List Less
PIPET TIPS	20%	List Less
PIPETTORS-SINGLE CHANNEL	27%	List Less
PLASTIC BOTTLES	32%	List Less
PUMPS	24%	List Less
RACKS/BOXES/STORAGE	26%	List Less
REUSABLE GLASSWARE	32%	List Less
REUSABLE GLASSWARE	32%	List Less
REUSABLE GLASSWARE	29%	List Less
REUSABLE PLASTICWARE	29%	List Less
SLIDE ACCESSORIES	37%	List Less
SYRINGE	12%	List Less
SYRINGE - EXCLUSIVE	12%	List Less
SYRINGES	11%	List Less
SYRINGES - EXCLUSIVE	11%	List Less
VARIOUS PRODUCTS	51%	List Less
VIALS (NOT CHROM)	27%	List Less
Volumetric Glassware	13%	List Less

DYNALON

BAGS - GENERAL	27%	List Less
CARBOYS & TANKS	25%	List Less
CONTAINERS-VARIOUS	21%	List Less
PLASTIC BOTTLES	23%	List Less
PLASTIC LABWARE	35%	List Less
RACKS/BOXES/STORAGE	26%	List Less
REUSABLE PLASTICWARE	25%	List Less
STIRRING BARS	26%	List Less

DYN-A-MED PRODUCTS

WEIGH DISHES	34%	List Less
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EAGLE MFG CO

ASSORTED FOR PURCH BY WEIGHT	35%	List Less
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EAGLE THERMOPLASTIC, INC

WEIGH BOATS, DISHES, ETC.	52%	List Less
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EATON OFFICE SUPPLY

CLASSROOM AIDES	21%	List Less
CLASSROOM AIDES - EXCLUSIVE	21%	List Less
Components - Publish	10%	List Less

Components - Publish - EXCLUSIVE	10%	List Less
<u>ED SPELDY EAST CO. LTD.</u>		
ANIMAL RESEARCH	18%	List Less
<u>EDVOTEK, INC.</u>		
STUDY KITS	11%	List Less
STUDY KITS - EXCLUSIVE	11%	List Less
<u>EDWARDS VACUUM</u>		
VACUUM PUMPS/ACCESS/PARTS	8%	List Less
<u>EISCO SCIENTIFIC LLC</u>		
biotech	24%	List Less
biotech - EXCLUSIVE	24%	List Less
BURNERS/INCINERATORS	20%	List Less
BURNERS/INCINERATORS - EXCLUSIVE	20%	List Less
kit/lab activity	22%	List Less
Model	15%	List Less
Model - EXCLUSIVE	15%	List Less
MODELS & SKELETONS	17%	List Less
MODELS & SKELETONS - EXCLUSIVE	17%	List Less
PHYSICAL MEASUREMENT	23%	List Less
PHYSICAL MEASUREMENT - EXCLUSIVE	23%	List Less
Skeletons	14%	List Less
Skeletons - EXCLUSIVE	14%	List Less
<u>ELECTRONIC INSTRUMENTATION</u>		
CLAMPS	33%	List Less
INDUSTRIAL SAFETY	24%	List Less
MODELS	20%	List Less
MODELS & SKELETONS	17%	List Less
PHYSICAL MEASUREMENT	23%	List Less
Slide Making equipme	18%	List Less
<u>ELGA</u>		
WATER SYSTEM P&A	15%	List Less
WATER SYSTEM P&A - EXCLUSIVE	15%	List Less
WATER SYSTEMS	31%	List Less
WATER SYSTEMS - EXCLUSIVE	31%	List Less
<u>ELKAY PLASTICS COMPANY, INC.</u>		
BIOHAZARD TRANSPORT BAGS	21%	List Less
<u>EMD MILLIPORE</u>		
ACCES - TLC	27%	List Less
Acetonitrile	50%	List Less
ACIDS	35%	List Less
AEO SPECIAL ACID PRODUCTS	16%	List Less
BUF BUFFER	32%	List Less
DET DETERGENTS	24%	List Less
DIA STANDARD DYES AND STAINS (HARLECO)	27%	List Less

DIS SPECIAL STAINS	18%	List Less
DRA GENERAL DRY REAGENTS	27%	List Less
DRC PROPRIETARY DRY REAGENTS	39%	List Less
DYES/STAINS	10%	List Less
EBL EM BUFFERS	29%	List Less
EMR EMS SPECIALTIES - PROPRIETARY ITEMS	30%	List Less
EMS EMS SPECIALTIES - SPECIALTY ITEMS	28%	List Less
ETHER	52%	List Less
HDR DRISOLV SOLVENTS	35%	List Less
HDS DRISOLV SOLVENTS - FOR BIOTECH APPLICATIONS	46%	List Less
HOA OMNITRACE ACIDS	44%	List Less
HOL OMNISOLV SOLVENTS - 1L ONLY	50%	List Less
HPC OMNISOLV SOLVENTS FOR GC/ENVIRONMENTAL APPL	50%	List Less
HPE OMNISOLV IN POLY-COATED BOTTLES	50%	List Less
HPG OMNISOLV GC SOLVENTS	53%	List Less
HPL HPLC SOLVENTS - ALL	50%	List Less
HPO OMNISOLV SOLVENTS - MULTIPLE APPLICATIONS	54%	List Less
HPS HIGH PURITY SPECIAL - MULTIPLE APPLICATIONS	47%	List Less
HRG HIGH RESOLUTION - GC SOLVENTS	52%	List Less
INORGANICS	32%	List Less
MAC BIG 5 MINERAL ACIDS CS/EA	53%	List Less
MEB DEHYDRATED CULTURE MEDIA	19%	List Less
MEC CULTURE MEDIA BASES	29%	List Less
MICROBIOLOGY MEDIA	15%	List Less
ORG ORGANICS - SPECIALTY ITEMS	28%	List Less
ORGANICS	7%	List Less
RAC COMMON ACIDS	50%	List Less
REAGENTS	40%	List Less
SALTS	26%	List Less
SOE SlvtOthr4L	54%	List Less
SOL SOLUTIONS	22%	List Less
SOLUTIONS	35%	List Less
SOLVENTS (ACS) - BOTTLE	31%	List Less
SOLVENTS (ANHYDROUS) - BOTTLE	22%	List Less
SOLVENTS (GC) - BOTTLE	26%	List Less
SOLVENTS (GENERAL PURPOSE)	26%	List Less
SOLVENTS (GENERAL PURPOSE)	26%	List Less
SOLVENTS (HI PURITY)	31%	List Less
SOLVENTS (HI PURITY)	31%	List Less
SPECIALTY	22%	List Less
SSB SEMI BULK SOLVENTS	50%	List Less
STANDARDS	33%	List Less

EMD MILLIPORE - OMNIPUR ONLY

EMD MRZ MolBiology	22%	List Less
MOLECULAR BIOLOGY REAGENTS "SPECIAL"	28%	List Less

EMD MILLIPORE (BIOSCIENCES)

	5%	List Less
- EXCLUSIVE	5%	List Less
ANTIBODIES	5%	List Less
ANTIBODIES - EXCLUSIVE	5%	List Less
CALBIOCHEM	4%	List Less
CALBIOCHEM	4%	List Less
CALBIOCHEM - EXCLUSIVE	4%	List Less
CALBIOCHEM - EXCLUSIVE	4%	List Less
CLONING VECTORS & COMP CELLS	7%	List Less
CLONING VECTORS & COMP CELLS - EXCLUSIVE	7%	List Less
Molecular Biology Re	26%	List Less
Molecular Biology Re - EXCLUSIVE	26%	List Less
MOLECULAR BIOLOGY REAGENTS	3%	List Less
MOLECULAR BIOLOGY REAGENTS - EXCLUSIVE	3%	List Less
VARIOUS PRODUCTS	11%	List Less
VARIOUS PRODUCTS - EXCLUSIVE	11%	List Less

EMEDCO

SIGNAGE	8%	List Less
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EMERGENCY MEDICAL INSTRUMENTS

HEMATOLOGY	31%	List Less
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ENCOMPASS GROUP, LLC

Apparel	19%	List Less
Apparel - EXCLUSIVE	19%	List Less

ENVIRONMENTAL EXPRESS

CONTAINERS, PRE-CLEANED	19%	List Less
REUSABLE GLASSWARE	36%	List Less

ENZO LIFE SCIENCES

GENE EXPRESSION	4%	List Less
GENE EXPRESSION - EXCLUSIVE	4%	List Less
IMMUNOCHEMICALS	4%	List Less
IMMUNOCHEMICALS - EXCLUSIVE	4%	List Less

EP SCIENTIFIC PRODUCTS

CONTAINERS	28%	List Less
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EPPENDORF BIOTOOLS

	10%	List Less
CENTRIFUGE P&A	21%	List Less
CENTRIFUGES	23%	List Less
CONSTANT TEMP EQT P&A	16%	List Less
INCUBATORS CO2	18%	List Less
LIQUID HANDLING P&A	9%	List Less
MICROCENRIFUGE TUBES	18%	List Less
PCR	18%	List Less
PCR EQUIPMENT	2%	List Less
PIPET TIPS	16%	List Less
PIPET TIPS-FILTERED	21%	List Less

PIPETTORS-MULTICHANNEL	22%	List Less
PIPETTORS-REPEATER	20%	List Less
PIPETTORS-SINGL CHAN ELECT	12%	List Less
PIPETTORS-SINGLE CHANNEL	13%	List Less
REPEATER PIPET TIPS	16%	List Less
<u>ERGOMAT</u>		
ERGONOMICS & MATTING	36%	List Less
<u>ERIE SCIENTIFIC SALES CO INC</u>		
COVERSLIPS	41%	List Less
GLOVE LINERS	41%	List Less
MICROSCOPE SLIDES	44%	List Less
<u>ESSENDANT LLC FKA LAGASSE</u>		
	43%	List Less
CLEANROOM/PRODUCTION ACCESS	44%	List Less
DISINFECTANTS/PROCESS CLEANERS	53%	List Less
DISPENSERS/WASTE CANS	46%	List Less
HAND CARE	46%	List Less
HAND CLEANER	44%	List Less
Janitorial Equip & S	41%	List Less
PACKAGING	41%	List Less
<u>EXCEL SCIENTIFIC</u>		
	23%	List Less
<u>EXCELTA CORPORATION</u>		
A J REYNOLDS SPECIALS	11%	List Less
A J REYNOLDS SPECIALS - EXCLUSIVE	11%	List Less
<u>EXPEDEON, INC.</u>		
ACCESSORIES & SUPPLIES	10%	List Less
ACCESSORIES & SUPPLIES - EXCLUSIVE	10%	List Less
APPARATUS/EQUIPMENT	8%	List Less
APPARATUS/EQUIPMENT - EXCLUSIVE	8%	List Less
ELECTROPHORESIS CONSUMABLES	8%	List Less
ELECTROPHORESIS CONSUMABLES - EXCLUSIVE	8%	List Less
ELECTROPHORESIS EQUIPMENT	11%	List Less
ELECTROPHORESIS EQUIPMENT - EXCLUSIVE	11%	List Less
PRECAST GELS	11%	List Less
PRECAST GELS - EXCLUSIVE	11%	List Less
<u>FABRICATION ENTERPRISES INC.</u>		
MODELS & SKELETONS	19%	List Less
<u>FALCON SAFETY PRODUCTS INC</u>		
INDUSTRIAL SAFETY	38%	List Less
<u>FITZCO INC</u>		
SAMPLE COLLECTION	10%	List Less

FLIR COMMERCIAL SYSTEMS, INC.

ELECTROCHEMISTRY INSTR	12%	List Less
PHYSICAL MEASUREMENT	6%	List Less

FOXX LIFE SCIENCES LLC

CARBOYS & TANKS	12%	List Less
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FREUDENBERG MEDICAL

SILICONE TUBING (JNAP)	26%	List Less
SILICONE TUBING (JNAP) - EXCLUSIVE	26%	List Less

FUJIFILM WAKO DIAGNOSTICS USA

CLINICAL CHEMISTRY	13%	List Less
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G.S.C. INTERNATIONAL, INC.

REUSABLE GLASSWARE	26%	List Less
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G-BIOSCIENCES

MOLECULAR BIOLOGY REAGENTS	5%	List Less
MOLECULAR BIOLOGY REAGENTS - EXCLUSIVE	5%	List Less
PROTEIN EXTRACTION	6%	List Less
PROTEIN EXTRACTION - EXCLUSIVE	6%	List Less

GEMINI BIO-PRODUCTS

CELL CULTURE EQUIPMENT	13%	List Less
CELL CULTURE EQUIPMENT - EXCLUSIVE	13%	List Less

GENEMATE

BUFFERS	40%	List Less
BUFFERS - EXCLUSIVE	40%	List Less
CRYOGENIC VIALS	48%	List Less
CRYOGENIC VIALS - EXCLUSIVE	48%	List Less
ELECTROPHORESIS EQUIPMENT	32%	List Less
ELECTROPHORESIS EQUIPMENT - EXCLUSIVE	32%	List Less
ELECTROPHORESIS REAGENTS	60%	List Less
ELECTROPHORESIS REAGENTS - EXCLUSIVE	60%	List Less
FREEZER RACKS	50%	List Less
FREEZER RACKS - EXCLUSIVE	50%	List Less
MICROCENTRIFUGE TUBES	60%	List Less
MICROCENTRIFUGE TUBES - EXCLUSIVE	60%	List Less
PCR	60%	List Less
PCR - EXCLUSIVE	60%	List Less
PHOTO DOCUMENTATION FILM	57%	List Less
PHOTO DOCUMENTATION FILM - EXCLUSIVE	57%	List Less
PIPET TIPS	60%	List Less
PIPET TIPS - EXCLUSIVE	60%	List Less
PIPET TIPS-FILTERED	60%	List Less
PIPET TIPS-FILTERED - EXCLUSIVE	60%	List Less
RACKS/BOXES/STORAGE	55%	List Less
RACKS/BOXES/STORAGE - EXCLUSIVE	55%	List Less
RESERVOIRS	51%	List Less
RESERVOIRS - EXCLUSIVE	51%	List Less

REUSABLE PLASTICWARE	60%	List Less
REUSABLE PLASTICWARE - EXCLUSIVE	60%	List Less
SEALING MATS & FILMS	55%	List Less
SEALING MATS & FILMS - EXCLUSIVE	55%	List Less
SEROLOGICAL PIPETS	60%	List Less
SEROLOGICAL PIPETS - EXCLUSIVE	60%	List Less
<u>GENERAL DATA HEALTHCARE</u>		
HISTOLOGY	9%	List Less
<u>GENETEX, INC.</u>		
ANTIBODIES	8%	List Less
ANTIBODIES - EXCLUSIVE	8%	List Less
<u>GENLANTIS</u>		
PROTEIN LABELING	10%	List Less
<u>GENSCRIPT CORPORATION</u>		
ANTIBODIES	6%	List Less
ANTIBODIES - EXCLUSIVE	6%	List Less
<u>GERMAINE LABORATORIES, INC.</u>		
RAPID TESTS	43%	List Less
<u>GFS CHEMICALS INC</u>		
VARIOUS	21%	List Less
<u>GLASS VIALS INC SE</u>		
CRYOGENIC VIALS	26%	List Less
HAND TOOLS	24%	List Less
<u>GLASSCO LABORATORY EQUIP SE</u>		
Beakers	41%	List Less
Components - General	19%	List Less
REUSABLE GLASSWARE	36%	List Less
<u>GLASSCO LABORATORY EQUIPMENT</u>		
DISPOSABLE GLASSWARE	29%	List Less
GLASSWARE - SPECIALTY	53%	List Less
REUSABLE GLASSWARE	39%	List Less
Volumetric Glassware	37%	List Less
<u>GLASTRON</u>		
	23%	List Less
<u>GLOBAL LIFE SCIENCES SOLUTIONS</u>		
A/R FILMS	17%	List Less
Antibodies	5%	List Less
BIOSEPARATIONS	5%	List Less
BLOTTERS	16%	List Less
BLOTTING SYSTEMS	19%	List Less
CAPSULES	23%	List Less

CELL CULT SERM & SERM COMPNTS	33%	List Less
CELL CULTURE MEDIA	44%	List Less
CELL SEPARATION MEDIA	7%	List Less
CLONE STORAGE	17%	List Less
ECL PROTEINS	9%	List Less
ELECTROPHORESIS EQUIPMENT	9%	List Less
FILTRATION - OTHER	16%	List Less
GEBS AffinGels	6%	List Less
GEBS Cleanup	4%	List Less
GEBS GelFiltration	5%	List Less
GEBS HiTrap	4%	List Less
MEDIA	40%	List Less
MEDIA	40%	List Less
MEDIA	40%	List Less
MEMBRANE FILTERS	22%	List Less
Microbiology	9%	List Less
NYLON MEMBRANES	5%	List Less
PAPER	19%	List Less
PCR REAGENTS	8%	List Less
SYRINGE	25%	List Less
SYRINGELESS DEVCS	27%	List Less
TEST STRIPS	23%	List Less
THIMBLE	14%	List Less
VARIOUS PRODUCTS	24%	List Less

GLOBE SCIENTIFIC INC

	19%	List Less
CENTRIFUGE TUBES-CONICAL	21%	List Less
CLINICAL CHEMISTRY	23%	List Less
COVERSLIPS	46%	List Less
DISPOSABLE PLASTICWARE	26%	List Less
MICROSCOPE SLIDES	35%	List Less
PLASTIC BOTTLES	27%	List Less
RACKS/BOXES/STORAGE	34%	List Less
REUSABLE PLASTICWARE	23%	List Less
SAMPLE COLLECTION	30%	List Less
TISSUE CULTURE	23%	List Less
URINALYSIS	13%	List Less

GOLD STANDARD DIAGNOSTIC CORP.

IMMUNOLOGY/SEROLOGY	23%	List Less
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GORDON BRUSH MFG CO

HAND/BENCHTOP TOOLS	49%	List Less
STATIC CONTROL	26%	List Less

GPI ANATOMICALS

MODELS & SKELETONS	14%	List Less
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GRANT USA INC.

BATHS	18%	List Less
BATHS - EXCLUSIVE	18%	List Less

BATHS P&A	16%	List Less
BATHS P&A - EXCLUSIVE	16%	List Less
SHAKER P&A	18%	List Less
SHAKER P&A - EXCLUSIVE	18%	List Less

GREINER BIO-ONE

CENTRIFUGE TUBES-CONICAL	58%	List Less
CENTRIFUGE TUBES-CONICAL - EXCLUSIVE	58%	List Less
COATED PLATES & INSERTS	22%	List Less
COATED PLATES & INSERTS - EXCLUSIVE	22%	List Less
CRYOGENIC VIALS	31%	List Less
CRYOGENIC VIALS - EXCLUSIVE	31%	List Less
DISPOSABLE PLASTICWARE	35%	List Less
DISPOSABLE PLASTICWARE - EXCLUSIVE	35%	List Less
HTS	33%	List Less
HTS - EXCLUSIVE	33%	List Less
PCR	31%	List Less
PCR - EXCLUSIVE	31%	List Less
PIPET TIPS	32%	List Less
PIPET TIPS - EXCLUSIVE	32%	List Less
PIPET TIPS-FILTERED	29%	List Less
PIPET TIPS-FILTERED - EXCLUSIVE	29%	List Less
PLASTIC BOTTLES	32%	List Less
SEALING MATS & FILMS	34%	List Less
SEALING MATS & FILMS - EXCLUSIVE	34%	List Less
TISSUE CULTURE	41%	List Less
TISSUE CULTURE - EXCLUSIVE	41%	List Less
TISUE CULT FLSKS,DISH,PLATS	23%	List Less
TISUE CULT FLSKS,DISH,PLATS - EXCLUSIVE	23%	List Less

GREINER BIO-ONE VACUETTE

BLOOD COLLECTION	29%	List Less
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GRIFFIN CARE LLC.

VARIOUS ITEMS	53%	List Less
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GROWCELLS

CELL CULTURE MEDIA	22%	List Less
VARIOUS PRODUCTS	22%	List Less

GUANGZHOU JET BIO-FILTRATION

BOTTLE TOP FILTERS	36%	List Less
CENTRIFUGE TUBES-CONICAL	42%	List Less
FILTRATION - OTHER	53%	List Less
TISSUE CULTURE	53%	List Less

GVS FILTER TECHNOLOGY

MICROBIOLOGY MEDIA	18%	List Less
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HACH CO

	11%	List Less
- EXCLUSIVE	11%	List Less

ELECTROCHEMISTRY INSTR	9%	List Less
ELECTROCHEMISTRY INSTR - EXCLUSIVE	9%	List Less
ELECTROCHEMISTRY P&A	9%	List Less
ELECTROCHEMISTRY P&A - EXCLUSIVE	9%	List Less
REAGENTS	4%	List Less
REAGENTS - EXCLUSIVE	4%	List Less
SOLUTIONS	2%	List Less
SOLUTIONS - EXCLUSIVE	2%	List Less
SPECTROPHOTOMETERS	8%	List Less
SPECTROPHOTOMETERS - EXCLUSIVE	8%	List Less
STANDARDS	11%	List Less
STANDARDS - EXCLUSIVE	11%	List Less
TITRATION INSTR	9%	List Less
TITRATION INSTR - EXCLUSIVE	9%	List Less
TITRATION P&A	12%	List Less
TITRATION P&A - EXCLUSIVE	12%	List Less

HAMILTON COMPANY

CHROMATOGRAPHY/ SYRINGES	16%	List Less
CLASS I PRODUCTS	23%	List Less
CLASS II PRODUCTS	18%	List Less
CLASS III PRODUCTS	14%	List Less
LIQUID HANDLING P&A	14%	List Less
PIPETTORS-SINGLE CHANNEL	27%	List Less
SYRINGES	17%	List Less

HARDY DIAGNOSTICS

CELL CULT SERM & SERM COMPNTS	11%	List Less
MICROBIOLOGY MEDIA	30%	List Less
MICROBIOLOGY TUBES/SWABS/KITS	28%	List Less
MICROORGANISM/ANTISERA/ANTIGEN	24%	List Less
MOLECULAR BIOLOGY REAGENTS	28%	List Less
STAINS DYES AND INDICATORS	27%	List Less
VARIOUS PRODUCTS	26%	List Less

HARRIS CALORIFIC DIVISION

REGULATORS	43%	List Less
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HAUSSER SCIENTIFIC

ASSORTED CHAMBERS & HEMAS	16%	List Less
HEMATOLOGY	14%	List Less

HEATHROW SCIENTIFIC

	36%	List Less
LIQUID HANDLING P&A	28%	List Less
PARAFILM	51%	List Less
PIPETTORS-SINGLE CHANNEL	45%	List Less
RACKS/BOXES/STORAGE	33%	List Less
REUSABLE PLASTICWARE	35%	List Less

HEIDOLPH NA LLC

AUTOCLAVES	20%	List Less
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AUTOCLAVES - EXCLUSIVE	20%	List Less
<u>HEMOSURE INC.</u>		
IMMUNOLOGY/SEROLOGY	8%	List Less
<u>HETTICH INSTRUMENTS</u>		
CENTRIFUGE ROTORS	23%	List Less
CENTRIFUGES	36%	List Less
<u>HF SCIENTIFIC INC</u>		
VARIOUS-CHEMICALS	22%	List Less
<u>HICHROM LIMITED</u>		
COLUMNS - LC	27%	List Less
<u>HIMEDIA LABORATORIES LTD</u>		
CELL CULTURE MEDIA	12%	List Less
CELL CULTURE MEDIA - EXCLUSIVE	12%	List Less
LABORATORY DEHYDRATED MEDIA	18%	List Less
LABORATORY DEHYDRATED MEDIA - EXCLUSIVE	18%	List Less
MICROBIOLOGY MEDIA	15%	List Less
MICROBIOLOGY MEDIA - EXCLUSIVE	15%	List Less
MICROORGANISM/ANTISERA/ANTIGEN	20%	List Less
MICROORGANISM/ANTISERA/ANTIGEN - EXCLUSIVE	20%	List Less
<u>HIRSCHMANN INC</u>		
DISPENSERS/BURETTES	31%	List Less
LIQUID HANDLING P&A	34%	List Less
REUSABLE GLASSWARE	26%	List Less
<u>HONEYWELL SAFETY PRODUCTS</u>		
	43%	List Less
- EXCLUSIVE	43%	List Less
EYE & FACE PROTECTION	32%	List Less
EYE & FACE PROTECTION - EXCLUSIVE	32%	List Less
FINGER COT	35%	List Less
FINGER COT - EXCLUSIVE	35%	List Less
FIRST AID	35%	List Less
FIRST AID - EXCLUSIVE	35%	List Less
FOOT PROTECTION	33%	List Less
FOOT PROTECTION - EXCLUSIVE	33%	List Less
GLOVES	29%	List Less
GLOVES - EXCLUSIVE	29%	List Less
GLOVES CHEMICAL HANDLING	28%	List Less
GLOVES CHEMICAL HANDLING - EXCLUSIVE	28%	List Less
RESPIRATORS DISPOSABLE	28%	List Less
RESPIRATORS DISPOSABLE - EXCLUSIVE	28%	List Less
RESPIRATORS REUSABLE	28%	List Less
RESPIRATORS REUSABLE - EXCLUSIVE	28%	List Less
<u>HORIZON SCIENTIFIC INC</u>		
RACKS/BOXES/STORAGE	31%	List Less

REF & FREEZER P&A	34%	List Less
REFRIG/FREEZERS	36%	List Less
UNDERCOUNTER REFRIG/FREEZERS	35%	List Less
<u>HUBER USA INC.</u>		
CIRCULATORS P&A	11%	List Less
<u>HUTZLER MFG CO INC SE</u>		
REUSABLE PLASTICWARE	15%	List Less
<u>HYGENIC CORPORATION</u>		
ASSORTED TUBING	51%	List Less
<u>IBI SCIENTIFIC</u>		
DNA/RNA EXTRACTION	20%	List Less
DNA/RNA EXTRACTION - EXCLUSIVE	20%	List Less
ELECTROPHORESIS EQUIPMENT	7%	List Less
ELECTROPHORESIS EQUIPMENT - EXCLUSIVE	7%	List Less
ELECTROPHORESIS REAGENTS	4%	List Less
ELECTROPHORESIS REAGENTS - EXCLUSIVE	4%	List Less
FORMER KODAK ITEMS	8%	List Less
FORMER KODAK ITEMS - EXCLUSIVE	8%	List Less
MOLECULAR BIOLOGY REAGENTS	5%	List Less
MOLECULAR BIOLOGY REAGENTS - EXCLUSIVE	5%	List Less
<u>I-CHEM</u>		
CONTAINERS, PRE-CLEANED	27%	List Less
PLASTIC BOTTLES	28%	List Less
<u>IDEX HEALTH & SCIENCE LLC</u>		
Acces - Lc	11%	List Less
ACCES - LC	11%	List Less
<u>IKA WORKS</u>		
HOT PLATES/HOT PLT STIRRERS	20%	List Less
HOT PLATES/HOT PLT STIRRERS - EXCLUSIVE	20%	List Less
<u>IMMUNOREAGENTS, INC.</u>		
ANTIBODIES	11%	List Less
<u>IMMUNOSTICS, INC.</u>		
RAPID TESTS	17%	List Less
<u>INTEGRA BIOSCIENCE</u>		
LIQUID HANDLING P&A	9%	List Less
PIPET AIDS	26%	List Less
<u>INTEGRA YORK PA INC.</u>		
SURGERY	32%	List Less
SURGICAL INSTRUMENTS	34%	List Less
Vet Medical Care	17%	List Less

INTERMETRO INDUSTRIES CORP

CARTS/TRUCKS	32%	List Less
SHELVING	29%	List Less
VARIOUS	33%	List Less

INTERNATIONAL ENVIROGUARD

GENERAL USE APPAREL	44%	List Less
GENERAL USE APPAREL - EXCLUSIVE	44%	List Less

IPM SCIENTIFIC, INC.

media	10%	List Less
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ITW-TEXWIPE COMPANY

SWABS - COTTON	30%	List Less
WIPER CLASS 1-1000/DRY	37%	List Less

JAECE INDUSTRIES INC

FOAM TEST TUBE PLUGS	18%	List Less
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JENCONS SCIENTIFIC

DISPENSERS, GLASS BEADS	34%	List Less
DISPENSERS/BURETTES	17%	List Less

JIANN LIH SAFTEY PRODUCTS

INDUSTRIAL SAFETY	15%	List Less
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JORDAN PAPER BOX CO SE

ANIMAL RESEARCH	2%	List Less
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JUSTMAN BRUSH CO

BRUSHES	50%	List Less
BRUSHES	50%	List Less

JUSTRITE MANUFACTURING CO

SAFETY CABINETS	32%	List Less
SAFETY CONTAINERS	32%	List Less

KAVALIERGLASS, A.S.

GLASS BOTTLES, MEDIA	48%	List Less
REUSABLE GLASSWARE	45%	List Less

KEMTECH AMERICA INC

CLAMPS	32%	List Less
FREEZER RACKS	32%	List Less
GLASSWARE - SPECIALTY	35%	List Less

KENT ELASTOMER PRODUCTS

LATEX TUBING	44%	List Less
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KEWAUNEE

Casework - Steel	40%	List Less
CASEWORK - STEEL	40%	List Less

KIMBERLY CLARK CORP

ACCESSORIES, GU	29%	List Less
EYE & FACE PROTECTION	30%	List Less
GENERAL USE APPAREL	36%	List Less
GENERAL USE GLOVES	37%	List Less
KIMBERLY CLARK	24%	List Less
NONREGULATED GLOVES	33%	List Less
REGULATED APPAREL	36%	List Less
REGULATED GLOVES	44%	List Less
RESPIRATORS DISPOSABLE	28%	List Less

KIMBERLY-CLARK CORP (WIPERS)

SCOTT ITEMS	29%	List Less
VARIOUS ITEMS	36%	List Less
WIPER GENERAL	33%	List Less

KNF NEUBERGER INC

PUMPS	31%	List Less
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KOVA INTERNATIONAL

URINALYSIS	10%	List Less
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KRANZ INC

BAGS - GENERAL	39%	List Less
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LA MOTTE CHEMICAL PROD CO SE

STUDY KITS	10%	List Less
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LA MOTTE CHEMICAL PRODUCTS CO

CHEMICALS & REAG.REFILLS F/KIT	16%	List Less
REAGENTS	20%	List Less

LAB-AIDS INC (KITS) SE

STUDY KITS	14%	List Less
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LABCON NORTH AMERICA

PIPET TIPS	39%	List Less
PIPET TIPS-FILTERED	45%	List Less

LABCONCO

FITTINGS	20%	List Less
FITTINGS - EXCLUSIVE	20%	List Less
FREEZE DRYERS P&A	16%	List Less
FREEZE DRYERS P&A - EXCLUSIVE	16%	List Less
GLASSWARE WASHERS	14%	List Less
GLASSWARE WASHERS - EXCLUSIVE	14%	List Less
HOODS	25%	List Less
HOODS - EXCLUSIVE	25%	List Less
VENTILATION ENCLOSURES GLV BOX	12%	List Less
VENTILATION ENCLOSURES GLV BOX - EXCLUSIVE	12%	List Less
WATER SYSTEM P&A	13%	List Less

WATER SYSTEM P&A - EXCLUSIVE	13%	List Less
<u>LABCONCO CORPORATION</u>		
HOODS	25%	List Less
SAFETY CABINETS	32%	List Less
<u>LABNET INTERNATIONAL</u>		
DISPENSERS	22%	List Less
DISPENSERS - EXCLUSIVE	22%	List Less
EQUIPMENT	28%	List Less
EQUIPMENT - EXCLUSIVE	28%	List Less
MICROPLATES	38%	List Less
MICROPLATES - EXCLUSIVE	38%	List Less
PIPETTORS	29%	List Less
PIPETTORS - EXCLUSIVE	29%	List Less
PIPETTORS-MULTICHANNEL	47%	List Less
PIPETTORS-MULTICHANNEL - EXCLUSIVE	47%	List Less
PIPETTORS-SINGLE CHANNEL	45%	List Less
PIPETTORS-SINGLE CHANNEL - EXCLUSIVE	45%	List Less
PLASTIC LABWARE	35%	List Less
STORAGE RACKS/BOXES	47%	List Less
STORAGE RACKS/BOXES - EXCLUSIVE	47%	List Less
TIPS	44%	List Less
TIPS - EXCLUSIVE	44%	List Less
<u>LABNET INTERNATIONAL SE</u>		
PIPETTORS-SINGLE CHANNEL	14%	List Less
<u>LABPLAS INC</u>		
BAGS - GENERAL	33%	List Less
<u>LAKESIDE MANUFACTURING INC</u>		
CARTS/TRUCKS	11%	List Less
<u>LEICA MICROSYSTEMS INC.</u>		
HISTOLOGY	28%	List Less
MICROSCOPES	10%	List Less
<u>LEVGO, INC</u>		
DISPOSABLE PLASTICWARE	25%	List Less
VARIOUS-GLASSWARE	31%	List Less
<u>LONZA WALKERSVILLE INC</u>		
CELL CULTURE MEDIA	40%	List Less
ELECTROPHORESIS EQUIPMENT	15%	List Less
MOLECULAR BIOLOGY REAGENTS	22%	List Less
<u>LUCIGEN CORPORATION</u>		
CLONING VECTORS & COMP CELLS	5%	List Less
CLONING VECTORS & COMP CELLS - EXCLUSIVE	5%	List Less
PCR REAGENTS	5%	List Less
PCR REAGENTS - EXCLUSIVE	5%	List Less

<u>M&M INDUSTRIES INC</u>		
MATERIAL HANDLING/STORAGE	31%	List Less
<u>MANTON CORK CORP</u>		
INDEPENDENT ITEMS	50%	List Less
<u>MAPA PROFESSIONAL</u>		
GLOVES CHEMICAL HANDLING	33%	List Less
NONREGULATED GLOVES	41%	List Less
<u>MARCUS SOMMER</u>		
MODELS & SKELETONS	21%	List Less
Sedimentology / Stra	28%	List Less
<u>MARKETLAB, INC.</u>		
DISPENSERS/WASTE CANS	20%	List Less
<u>MASTERFLEX LLC</u>		
	10%	List Less
<u>MATSUNAMI GLASS USA CORPORATION</u>		
COVERSLIPS	29%	List Less
<u>MCR SAFETY</u>		
EYE & FACE PROTECTION	42%	List Less
GENERAL USE GLOVES	50%	List Less
<u>MEDEGEN MEDICAL PRODUCTS, LLC</u>		
Sharps Containers	52%	List Less
<u>MEDIATECH INC</u>		
CELL CULTURE MEDIA	29%	List Less
MOLECULAR BIOLOGY REAGENTS	36%	List Less
<u>MEDLINE INDUSTRIES</u>		
GENERAL USE GLOVES	21%	List Less
<u>MERCURY PRINT PRODUCTIONS SE</u>		
Posters/charts/Books	18%	List Less
Posters/charts/Books - EXCLUSIVE	18%	List Less
<u>MERIDIAN DIAGNOSTICS</u>		
CLINICAL MICROBIOLOGY	8%	List Less
<u>METREX RESEARCH CORP</u>		
DISINFECTANTS/PROCESS CLEANERS	7%	List Less
<u>METROHM USA, INC.</u>		
DISPENSERS/BURETTES	24%	List Less

METTLER-TOLEDO, INC./EQUIPMENT

BALANCES	25%	List Less
ELECTROCHEMISTRY INSTR	15%	List Less
INDEPENDENT ITEMS(Accessories)	10%	List Less

METTLER-TOLEDO, INC./ACCESSORIES

ASSORTED BALANCES (SWISS STK)	22%	List Less
BALANCES	26%	List Less
ELECTROCHEMISTRY INSTR	14%	List Less
TITRATION INSTR	12%	List Less
WEIGHING INSTR	16%	List Less
WEIGHTS P&A	10%	List Less

MICRO ESSENTIAL LABORATORY I

ALL ITEMS	24%	List Less
BUFFERS	21%	List Less
TEST STRIPS	24%	List Less

MICROBIOLOGICS, INC.

MICROORGANISM/ANTISERA/ANTIGEN	8%	List Less
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MICROGENICS CORPORATION (MAS)

CLINICAL CHEMISTRY	23%	List Less
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MICRONOVA MFG INC

MOPS	21%	List Less
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MICROSOLV TECH CORP

ACCES - LC	10%	List Less
ACCES - LC - EXCLUSIVE	10%	List Less
CHROM VIALS, CAPS, SEPTA	10%	List Less
CHROM VIALS, CAPS, SEPTA - EXCLUSIVE	10%	List Less
SYRINGE	10%	List Less
SYRINGE - EXCLUSIVE	10%	List Less

MIELE INC

DETERGENTS	8%	List Less
GLASSWARE WASHERS	5%	List Less

MILLERS FORGE INC.

VET MEDICAL CARE	46%	List Less
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MILLER'S PRECISION ENT, INC

GENERAL USE APPAREL	11%	List Less
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MILL-ROSE COMPANY

BRUSHES	41%	List Less
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MINIGRIP, LLC

BAGS - GENERAL	32%	List Less
BAGS-ASSRT (QMAP)	27%	List Less
BIOHAZARD TRANSPORT BAGS	29%	List Less

MIRUS BIO LLC.

TRANSFECTION REAGENTS	5%	List Less
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MOLDED FIBER GLASS TRAY CO

RACKS/BOXES/STORAGE	33%	List Less
STORAGE	25%	List Less

MOLDEX/METRIC INC.

	24%	List Less
RESPIRATORS REUSABLE	24%	List Less
RESPIRATORS/EAR PLUGS	28%	List Less

MOLECULAR BIOPRODUCTS INC

	31%	List Less
PIPET TIPS	21%	List Less
PIPET TIPS	21%	List Less
PIPET TIPS-FILTERED	34%	List Less
ROBOTIC TIPS	37%	List Less
SAVE-IT CLOSURES	34%	List Less
SEROLOGICAL PIPETS	27%	List Less
TIPS,TUBES,GENERAL PROD.	33%	List Less

MONARCH INSTRUMENT

DATA LOGGERS	15%	List Less
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MOTIC HONG KONG LIMITED

MICROSCOPES	26%	List Less
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MOTIC INSTRUMENTS INC.

MICROSCOPES	20%	List Less
MICROSCOPES - EXCLUSIVE	20%	List Less

MP BIOMEDICALS (FKA ICN BIOMED)

BIOCHEMICALS	7%	List Less
BIOCHEMICALS - EXCLUSIVE	7%	List Less
Dna/Rna/Prot Isolati	4%	List Less
Dna/Rna/Prot Isolati - EXCLUSIVE	4%	List Less
IMMUNOBIOLOGICALS	7%	List Less
IMMUNOBIOLOGICALS - EXCLUSIVE	7%	List Less

MTC BIO BE

BLOTTERS	22%	List Less
BLOTTERS - EXCLUSIVE	22%	List Less

MYCO MEDICAL SUPPLIES INC

SURGERY	32%	List Less
SURGICAL INSTRUMENTS	40%	List Less

NALGE NUNC INTERNATIONAL

BAGS - GENERAL	33%	List Less
BOTTLE TOP FILTERS	37%	List Less

Bottles, Wash	37%	List Less
CAPS & CLOSURES	31%	List Less
CARBOYS & TANKS	39%	List Less
CENTRIFUGE TUBES-CONICAL	50%	List Less
CENTRIFUGE TUBES-CONICAL	50%	List Less
CONTAINERS-VARIOUS	50%	List Less
CRYOGENIC VIALS	41%	List Less
CRYOGENIC VIALS	41%	List Less
DISPOSABLE PLASTICWARE	37%	List Less
DISPOSABLE PLASTICWARE	37%	List Less
FILTER FUNNELS	27%	List Less
GEN USE/RUBR/PVC TUBNG	37%	List Less
HTS	35%	List Less
LIQUID HANDLING P&A	33%	List Less
MATERIAL HANDLING/STORAGE	21%	List Less
PACKAGING	26%	List Less
PLASTIC BOTTLES	36%	List Less
RACKS/BOXES/STORAGE	31%	List Less
RACKS/BOXES/STORAGE	31%	List Less
REUSABLE PLASTICWARE	39%	List Less
SPATULAS/SPOONS/SCOOPS	29%	List Less
SYRINGE	28%	List Less
TISSUE CULTURE	34%	List Less
UNDERPADS/LINERS	46%	List Less
VARIOUS-LIQUID HANDLING	26%	List Less
VARIOUS-PLASTICWARE	40%	List Less

NASCO

	25%	List Less
BAGS - GENERAL	22%	List Less
INDEPENDENT	40%	List Less

NATIONAL DISTRIBUTION & CONTRACTING

NON-REG HOSP SUPPLIES	29%	List Less
Reg Hospital Supplie	12%	List Less
REGULATED HOSPITAL SUPPLIES	28%	List Less
REGULATED HOSPITAL SUPPLIES	47%	List Less
SAMPLE COLLECTION	42%	List Less
VARIOUS PRODUCTS	28%	List Less

NATIONAL MARKER COMP.

INDUSTRIAL SAFETY	11%	List Less
INDUSTRIAL SAFETY - EXCLUSIVE	11%	List Less
Signage	11%	List Less
Signage - EXCLUSIVE	11%	List Less

NATIONAL SCIENTIFIC CO

ACCES - GC	9%	List Less
CHROM VIALS, CAPS, SEPTA	23%	List Less
COLUMNS - LC	10%	List Less
COLUMNS - GC	15%	List Less
COLUMNS - SPE	9%	List Less

SYRINGE	31%	List Less
SYRINGES	17%	List Less
<u>NATIONAL SCIENTIFIC SUPPLY CO</u>		
PCR	35%	List Less
VARIOUS ITEMS	33%	List Less
<u>NEW ENGLAND BIOLABS</u>		
	0%	List Less
<u>NEW PIG CORP</u>		
DISPOSAL PRODUCTS	17%	List Less
DISPOSAL PRODUCTS - EXCLUSIVE	17%	List Less
MATERIAL HANDLING/STORAGE	16%	List Less
MATERIAL HANDLING/STORAGE - EXCLUSIVE	16%	List Less
SAFETY ITEMS(YZWF)	17%	List Less
SAFETY ITEMS(YZWF) - EXCLUSIVE	17%	List Less
SPILL CONTROL	18%	List Less
SPILL CONTROL - EXCLUSIVE	18%	List Less
<u>NICHIRYO AMERICA, INC.</u>		
PIPETTORS-SINGLE CHANNEL	51%	List Less
<u>NORDON/HOSHIZAKI LLC.</u>		
CTE VARIOUS	42%	List Less
<u>NOR-LAKE SCIENTIFIC</u>		
REFRIG/FREEZERS	23%	List Less
<u>NORTHEAST GEOLOGY LLC</u>		
GEOLOGY	29%	List Less
Thin Sections	17%	List Less
<u>NSI LAB SOLUTIONS</u>		
ENVIRONMENTAL SOLUTIONS	15%	List Less
STANDARDS	15%	List Less
<u>OHAUS CORP.</u>		
BALANCES	26%	List Less
BALANCES	26%	List Less
BALANCES - EXCLUSIVE	26%	List Less
<u>OHAUS SCALE CORP</u>		

BALANCES	26%	List Less
BALANCES	26%	List Less
WEIGHING INSTR	26%	List Less

OHIO VALLEY SPEC CHEM

CAPILLARY COLUMNS	9%	List Less
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OLEAN WHOLESALE GROCERY CO-OP, INC.

Components - Publish	23%	List Less
SPECIALTY	43%	List Less

OMEGA BIO-TEK

DNA/RNA EXTRACTION	9%	List Less
DNA/RNA EXTRACTION - EXCLUSIVE	9%	List Less
DNA/RNA SEQUENC & SYNTH	9%	List Less
DNA/RNA SEQUENC & SYNTH - EXCLUSIVE	9%	List Less

OMNI INTERNATIONAL

HOMOGENIZERS / GRINDING MILLS	21%	List Less
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ORS NASCO, INC.

ABRASIVES	11%	List Less
ABRASIVES - EXCLUSIVE	11%	List Less
ADHESIVES, SEALANTS & TAPES	10%	List Less
ADHESIVES, SEALANTS & TAPES - EXCLUSIVE	10%	List Less
BATTERIES	12%	List Less
BATTERIES - EXCLUSIVE	12%	List Less
ELECTRICAL & LIGHTING	9%	List Less
ELECTRICAL & LIGHTING - EXCLUSIVE	9%	List Less
EYE & FACE PROTECTION	9%	List Less
EYE & FACE PROTECTION - EXCLUSIVE	9%	List Less
FASTENERS, CLAMPS & STRAPS	8%	List Less
FASTENERS, CLAMPS & STRAPS - EXCLUSIVE	8%	List Less
FIRST AID	7%	List Less
FIRST AID - EXCLUSIVE	7%	List Less
FOODSERVICE SUPPLIES	14%	List Less
FOODSERVICE SUPPLIES - EXCLUSIVE	14%	List Less
GLOVES INDUSTRIAL	11%	List Less
GLOVES INDUSTRIAL - EXCLUSIVE	11%	List Less
HAND TOOLS	11%	List Less
HAND TOOLS - EXCLUSIVE	11%	List Less
HEARING PROTECTION	8%	List Less
HEARING PROTECTION - EXCLUSIVE	8%	List Less
INDUSTRIAL SAFETY	12%	List Less
INDUSTRIAL SAFETY - EXCLUSIVE	12%	List Less
JANITORIAL EQUIP & SUPPLIES	10%	List Less
JANITORIAL EQUIP & SUPPLIES - EXCLUSIVE	10%	List Less
MARKING TOOLS	10%	List Less
MARKING TOOLS - EXCLUSIVE	10%	List Less
MATERIAL HANDLING/STORAGE	13%	List Less
MATERIAL HANDLING/STORAGE - EXCLUSIVE	13%	List Less
MEASURING AND LEVELING TOOLS	8%	List Less

MEASURING AND LEVELING TOOLS - EXCLUSIVE	8%	List Less
POWER TOOLS	5%	List Less
POWER TOOLS - EXCLUSIVE	5%	List Less
RESPIRATORS REUSABLE	9%	List Less
RESPIRATORS REUSABLE - EXCLUSIVE	9%	List Less
VARIOUS-MRO	14%	List Less
VARIOUS-MRO - EXCLUSIVE	14%	List Less
WELDING SUPPLIES	10%	List Less
WELDING SUPPLIES - EXCLUSIVE	10%	List Less

OWEN MUMFORD

BLOOD COLLECTION	7%	List Less
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PALL LIFE SCIENCES

BIOSEPARATIONS	16%	List Less
BIOSEPARATIONS - EXCLUSIVE	16%	List Less
BOTTLE TOP FILTERS	14%	List Less
BOTTLE TOP FILTERS - EXCLUSIVE	14%	List Less
CAPSULES	17%	List Less
CAPSULES - EXCLUSIVE	17%	List Less
DISPOSABLE PLASTICWARE	13%	List Less
DISPOSABLE PLASTICWARE - EXCLUSIVE	13%	List Less
FILTER FUNNELS	12%	List Less
FILTER FUNNELS - EXCLUSIVE	12%	List Less
LABORATORY PREPARED MEDIA	5%	List Less
LABORATORY PREPARED MEDIA - EXCLUSIVE	5%	List Less
MEMBRANE FILTERS	15%	List Less
MEMBRANE FILTERS - EXCLUSIVE	15%	List Less
SYRINGE	20%	List Less
SYRINGE - EXCLUSIVE	20%	List Less
ULTRA	12%	List Less
ULTRA - EXCLUSIVE	12%	List Less

PARKER LAB INC

VARIOUS-CHEMICALS	31%	List Less
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PARKER PALEONTOLOGICAL ENT.

Sedimentology / Stra	12%	List Less
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PARR INSTRUMENT CO

PHYSICAL MEASUREMENT	11%	List Less
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PARTER MEDICAL

SAMPLE COLLECTION	50%	List Less
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PEPROTECH INC.

CYTOKINES/GROWTH FACT/PROTEINS	4%	List Less
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PERFEX CORP

MOPS	21%	List Less
VARIOUS ITEMS	27%	List Less

PERKIN ELMER

ACCES - GC	17%	List Less
ACCES - GC - EXCLUSIVE	17%	List Less
ACCES - OTHER	22%	List Less
ACCES - OTHER - EXCLUSIVE	22%	List Less
CHROM VIALS, CAPS, SEPTA	20%	List Less
CHROM VIALS, CAPS, SEPTA - EXCLUSIVE	20%	List Less
ICP-MS	25%	List Less
ICP-MS - EXCLUSIVE	25%	List Less
REPAIR PARTS	25%	List Less
REPAIR PARTS - EXCLUSIVE	25%	List Less
SPECTROPHOTOMETER P&A	27%	List Less
SPECTROPHOTOMETER P&A - EXCLUSIVE	27%	List Less
SPECTROPHOTOMETERS	21%	List Less
SPECTROPHOTOMETERS - EXCLUSIVE	21%	List Less

PG LIFELINK

VARIOUS-FURNITURE	6%	List Less
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PHENOMENEX, INC.

ACCES - TLC	14%	List Less
ACCES - TLC - EXCLUSIVE	14%	List Less

PLASTICOID COMPANY INC

	55%	List Less
ASSORT'D STOPPERS	47%	List Less
TWIST-IT STOPPERS	30%	List Less

POINTE SCIENTIFIC, INC.

CLINICAL CHEMISTRY	29%	List Less
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POLAR WARE CO

METALS/WIRES/XRAY	42%	List Less
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POLYPLUS TRANSFECTION SA

MOLECULAR BIOLOGY REAGENTS	15%	List Less
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POLYSCIENCES INC-RESEARCH CHEM

HISTOLOGY	5%	List Less
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POPE SCIENTIFIC COMPANY

VARIOUS ITEMS	20%	List Less
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PRECISION LABORATORIES SE

STUDY KITS	11%	List Less
TEST STRIPS	19%	List Less

PRO SCIENTIFIC INC.

HOMOGENIZERS / GRINDING MILLS	25%	List Less
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PRO-LAB DIAGNOSTIC

CLINICAL KIT	7%	List Less
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PROMEGA CORPORATION

CELL CULTURE EQUIPMENT	4%	List Less
CELL CULTURE EQUIPMENT - EXCLUSIVE	4%	List Less
CLONING VECTORS & COMP CELLS	5%	List Less
CLONING VECTORS & COMP CELLS - EXCLUSIVE	5%	List Less
DNA/RNA EXTRACTION	7%	List Less
DNA/RNA EXTRACTION - EXCLUSIVE	7%	List Less
DNA/RNA SEQUENC & SYNTH	8%	List Less
DNA/RNA SEQUENC & SYNTH - EXCLUSIVE	8%	List Less
ELECTROPHORESIS REAGENTS	10%	List Less
ELECTROPHORESIS REAGENTS - EXCLUSIVE	10%	List Less
ENZYMES	4%	List Less
ENZYMES - EXCLUSIVE	4%	List Less
FLUORESCENT REAGENTS	4%	List Less
FLUORESCENT REAGENTS - EXCLUSIVE	4%	List Less
GENE EXPRESSION	3%	List Less
GENE EXPRESSION - EXCLUSIVE	3%	List Less
IMMUNOASSAY	4%	List Less
IMMUNOASSAY - EXCLUSIVE	4%	List Less
MOLECULAR BIOLOGY REAGENTS	5%	List Less
MOLECULAR BIOLOGY REAGENTS - EXCLUSIVE	5%	List Less
PCR REAGENTS	6%	List Less
PCR REAGENTS - EXCLUSIVE	6%	List Less
RESTRICTION/MODIFYING ENZYMES	13%	List Less
RESTRICTION/MODIFYING ENZYMES - EXCLUSIVE	13%	List Less
TRANSFECTION REAGENTS	4%	List Less
TRANSFECTION REAGENTS - EXCLUSIVE	4%	List Less
VARIOUS OLIGOS	3%	List Less
VARIOUS OLIGOS - EXCLUSIVE	3%	List Less

PROMOCELL

CYTOKINES/GROWTH FACT/PROTEINS	7%	List Less
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PROPPER MFG CO INC

AUTOCLAVE INDICATING TAPE	30%	List Less
INDEPENDENT ITEMS	22%	List Less
NON-REG HOSP SUPPLIES	25%	List Less

PROSCI INCORPORATED

ANTIBODIES	4%	List Less
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PROTEINTECH GROUP, INC.

ANTIBODIES	8%	List Less
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PURITAN MEDICAL PRODUCTS COMP

APPLICATORS/DEPRESSORS	16%	List Less
APPLICATORS/TONGUE BLADES	47%	List Less
HARDWOOD P	43%	List Less
SAMPLE COLLECTION	26%	List Less
SWABS - GENERAL	45%	List Less

QIAGEN BEVERLY, INC.

PCR REAGENTS	8%	List Less
PCR REAGENTS - EXCLUSIVE	8%	List Less

QORPAK, INCORPORATED

CAPS & CLOSURES	46%	List Less
CONTAINERS, PRE-CLEANED	26%	List Less
CONTAINERS-VARIOUS	29%	List Less
DISPOSABLE GLASSWARE	42%	List Less
DISPOSABLE PLASTICWARE	27%	List Less
GLASS BOTTLES	40%	List Less
PLASTIC BOTTLES	36%	List Less
REUSABLE GLASSWARE	19%	List Less

QSONICA, LLC.

ULTRASONIC CLEANERS	22%	List Less
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QUALICON DIAGNOSTICS LLC.

MICROBIOLOGY INSTRUMENTS	6%	List Less
MICROBIOLOGY INSTRUMENTS - EXCLUSIVE	6%	List Less
MICROBIOLOGY MEDIA	5%	List Less
MICROBIOLOGY MEDIA - EXCLUSIVE	5%	List Less

QUALITY BIOLOGICAL, INC.

CELL CULTURE MEDIA	14%	List Less
MOLECULAR BIOLOGY REAGENTS	19%	List Less

QUALITY CONCEPTS LLC.

Metalware	18%	List Less
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QUANTUM STORAGE SYSTEMS

MATERIAL HANDLING/STORAGE	23%	List Less
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RAYOVAC CORPORATION

biotech	29%	List Less
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RESTEK CORP

ACCES - GC	9%	List Less
ACCES - LC	6%	List Less
ACCES - OTHER	8%	List Less
ACCESSORIES	14%	List Less
CHROM VIALS, CAPS, SEPTA	7%	List Less
COLUMNS	17%	List Less
COLUMNS - LC	9%	List Less
COLUMNS - GC	17%	List Less
COLUMNS - SPE	9%	List Less
REPAIR PARTS	10%	List Less
STANDARDS	14%	List Less
STANDARDS	14%	List Less
SYRINGES	6%	List Less

RICCA CHEMICAL CO

		25%	List Less
	ACIDS	26%	List Less
	BUFFERS	21%	List Less
	CHEMICALS	36%	List Less
	SOLUTIONS	34%	List Less
	STANDARDS	25%	List Less
	TEST STRIPS	13%	List Less
	VARIOUS	31%	List Less
<u>RICHARD-ALLAN SCIENTIFIC</u>			
	HISTOLOGY	32%	List Less
	IMMUNOLOGY/SEROLOGY	10%	List Less
	MICROSCOPE SLIDES	9%	List Less
<u>RITTER GMBH</u>			
	ROBOTIC TIPS	PIPET TIPS	15%
			List Less
<u>ROCKLAND IMMUNOCHEMICAL</u>			
	ANTIBODIES	9%	List Less
	ANTIBODIES - EXCLUSIVE	9%	List Less
	VARIOUS	11%	List Less
	VARIOUS - EXCLUSIVE	11%	List Less
<u>RUDIGER ANATOMIE GMBH</u>			
	Skeletons	18%	List Less
<u>SAI INFUSION TECHNOLOGIES</u>			
	ANIMAL RESEARCH	5%	List Less
<u>SAINT GOBAIN PERFORMANCE PLASTICS</u>			
	GEN USE/RUBR/PVC TUBNG	43%	List Less
	GEN USE/RUBR/PVC TUBNG ACCES	31%	List Less
	MICRO. BORE TUBING	30%	List Less
	TUBING - 50 FT BOXES	38%	List Less
<u>SAKURA FINETEK USA INC</u>			
		10%	List Less
	- EXCLUSIVE	10%	List Less
	HISTOLOGY	10%	List Less
	HISTOLOGY	10%	List Less
	Histology	10%	List Less
	HISTOLOGY - EXCLUSIVE	10%	List Less
	HISTOLOGY - EXCLUSIVE	10%	List Less
	Histology - EXCLUSIVE	10%	List Less
<u>SAMCO</u>			
	SAMPLE COLLECTION	36%	List Less
<u>SARTORIUS CORP</u>			
	BIOHIT TIPS	23%	List Less
	PIPET TIPS	26%	List Less
	PIPET TIPS-FILTERED	26%	List Less

PIPETTORS-MULTICHANNEL	19%	List Less
PIPETTORS-SINGL CHAN ELECT	16%	List Less
PIPETTORS-SINGLE CHANNEL	32%	List Less
WATER SYSTEM P&A	10%	List Less

SCHULER SCIENTIFIC

BALANCES	38%	List Less
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SciEd Rochester Catalog Divisi

Birds	3%	List Less
Birds - EXCLUSIVE	3%	List Less
Fish	6%	List Less
Fish - EXCLUSIVE	6%	List Less
Frogs	7%	List Less
Frogs - EXCLUSIVE	7%	List Less
Invertebrate	4%	List Less
Invertebrate - EXCLUSIVE	4%	List Less
Mammal	15%	List Less
Mammal - EXCLUSIVE	15%	List Less
Mammal Organs	9%	List Less
Mammal Organs - EXCLUSIVE	9%	List Less
Pigs	6%	List Less
Pigs - EXCLUSIVE	6%	List Less
Reptile	5%	List Less
Reptile - EXCLUSIVE	5%	List Less

SciEd Rochester Non-Controlled

Air Testing/Sampling	17%	List Less
Air Testing/Sampling - EXCLUSIVE	17%	List Less
ANIMAL RESEARCH	31%	List Less
ANIMAL RESEARCH - EXCLUSIVE	31%	List Less
Bacteria/Virus	11%	List Less
Bacteria/Virus	11%	List Less
Bacteria/Virus - EXCLUSIVE	11%	List Less
Bacteria/Virus - EXCLUSIVE	11%	List Less
biotech	17%	List Less
biotech - EXCLUSIVE	17%	List Less
Birds	6%	List Less
Birds - EXCLUSIVE	6%	List Less
Cells	8%	List Less
Cells - EXCLUSIVE	8%	List Less
CLASSROOM AIDES	11%	List Less
CLASSROOM AIDES - EXCLUSIVE	11%	List Less
Components - General	12%	List Less
Components - General - EXCLUSIVE	12%	List Less
Components - Publish	16%	List Less
Components - Publish - EXCLUSIVE	16%	List Less
Dros/Bttrfly/Nasonia	5%	List Less
Dros/Bttrfly/Nasonia - EXCLUSIVE	5%	List Less
ELECTROPHORESIS CONSUMABLES	8%	List Less
ELECTROPHORESIS CONSUMABLES - EXCLUSIVE	8%	List Less
Embryology	13%	List Less

Embryology - EXCLUSIVE	13%	List Less
ENZYMES	12%	List Less
ENZYMES - EXCLUSIVE	12%	List Less
Field Equip/Supplies	11%	List Less
Field Equip/Supplies - EXCLUSIVE	11%	List Less
Frogs	12%	List Less
Frogs - EXCLUSIVE	12%	List Less
Fungi	10%	List Less
Fungi	10%	List Less
Fungi - EXCLUSIVE	10%	List Less
Fungi - EXCLUSIVE	10%	List Less
General / Other - Ge	16%	List Less
General / Other - Ge - EXCLUSIVE	16%	List Less
General Study	13%	List Less
General Study - EXCLUSIVE	13%	List Less
GEOLOGY	11%	List Less
GEOLOGY - EXCLUSIVE	11%	List Less
Histology	9%	List Less
Histology - EXCLUSIVE	9%	List Less
Insects	10%	List Less
Insects	10%	List Less
Insects	10%	List Less
Insects - EXCLUSIVE	10%	List Less
Insects - EXCLUSIVE	10%	List Less
Insects - EXCLUSIVE	10%	List Less
Invertebrate	8%	List Less
Invertebrate	8%	List Less
Invertebrate	8%	List Less
Invertebrate - EXCLUSIVE	8%	List Less
Invertebrate - EXCLUSIVE	8%	List Less
Invertebrate - EXCLUSIVE	8%	List Less
LIVE MATERIALS	49%	List Less
LIVE MATERIALS - EXCLUSIVE	49%	List Less
Mammal	10%	List Less
Mammal - EXCLUSIVE	10%	List Less
Mammal Organs	11%	List Less
Mammal Organs - EXCLUSIVE	11%	List Less
media	11%	List Less
media - EXCLUSIVE	11%	List Less
MICROORGANISM/ANTISERA/ANTIGEN	5%	List Less
MICROORGANISM/ANTISERA/ANTIGEN - EXCLUSIVE	5%	List Less
Microorganisms	9%	List Less
Microorganisms - EXCLUSIVE	9%	List Less
Mineral Specimens	22%	List Less
Mineral Specimens - EXCLUSIVE	22%	List Less
MODELS & SKELETONS	18%	List Less
MODELS & SKELETONS - EXCLUSIVE	18%	List Less
Parasitology	13%	List Less
Parasitology - EXCLUSIVE	13%	List Less
Petrology (Rocks) &	22%	List Less
Petrology (Rocks) & - EXCLUSIVE	22%	List Less
PHYSICAL MEASUREMENT	19%	List Less

PHYSICAL MEASUREMENT - EXCLUSIVE	19%	List Less
Pigs	7%	List Less
Pigs - EXCLUSIVE	7%	List Less
Plant	8%	List Less
Plant	8%	List Less
Plant	8%	List Less
Plant - EXCLUSIVE	8%	List Less
Plant - EXCLUSIVE	8%	List Less
Plant - EXCLUSIVE	8%	List Less
Plate Tectonics	21%	List Less
Plate Tectonics - EXCLUSIVE	21%	List Less
Protist	8%	List Less
Protist	8%	List Less
Protist - EXCLUSIVE	8%	List Less
Protist - EXCLUSIVE	8%	List Less
REUSABLE GLASSWARE	17%	List Less
REUSABLE GLASSWARE - EXCLUSIVE	17%	List Less
Rock/Soil Specimens	12%	List Less
Rock/Soil Specimens - EXCLUSIVE	12%	List Less
Simulators	26%	List Less
Simulators - EXCLUSIVE	26%	List Less
Skeletons	6%	List Less
Skeletons - EXCLUSIVE	6%	List Less
Soil Test/Sampling	24%	List Less
Soil Test/Sampling - EXCLUSIVE	24%	List Less
Soils / Sediments	12%	List Less
Soils / Sediments - EXCLUSIVE	12%	List Less
STUDY KITS	20%	List Less
STUDY KITS - EXCLUSIVE	20%	List Less
Telescopes & Optics	11%	List Less
Telescopes & Optics - EXCLUSIVE	11%	List Less
Thin Sections	8%	List Less
Thin Sections - EXCLUSIVE	8%	List Less
VARIOUS PRODUCTS	24%	List Less
VARIOUS PRODUCTS	24%	List Less
VARIOUS PRODUCTS - EXCLUSIVE	24%	List Less
VARIOUS PRODUCTS - EXCLUSIVE	24%	List Less
Vertebrate	8%	List Less
Vertebrate	8%	List Less
Vertebrate - EXCLUSIVE	8%	List Less
Vertebrate - EXCLUSIVE	8%	List Less
Weather Instruments	16%	List Less
Weather Instruments - EXCLUSIVE	16%	List Less

SCIENTIFIC IND

	23%	List Less
VORTEXER P&A	18%	List Less

SCIENTIFIC PLASTICS

FITTINGS	44%	List Less
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SENSIDYNE INC

MONITORING & DETECTION	29%	List Less
<u>SERACARE, INC.</u>		
ANTIBODIES	5%	List Less
<u>SEWARD LABORATORY SYSTEM INC.</u>		
HOMOGENIZERS / GRINDING MILLS	18%	List Less
<u>SHANGHAI MAPADA INSTRUMENTS CO. LTD</u>		
SPECTROPHOTOMETER P&A	22%	List Less
SPECTROPHOTOMETERS	39%	List Less
<u>SHELDON MANUFACTURING CO</u>		
BATHS	20%	List Less
BATHS P&A	22%	List Less
INCUBATOR- GP P&A	12%	List Less
INCUBATORS CO2	18%	List Less
OVENS	20%	List Less
<u>SHENANDOAH BIOTECHNOLOGY, INC.</u>		
CYTOKINES/GROWTH FACT/PROTEINS	19%	List Less
<u>SHIVDIAL SUD & SONS</u>		
BAGS - SAMPLING	32%	List Less
BURNERS/INCINERATORS	29%	List Less
PHYSICAL MEASUREMENT	24%	List Less
PIPETTORS-REPEATER	17%	List Less
REUSABLE GLASSWARE	28%	List Less
REUSABLE PLASTICWARE	40%	List Less
VARIOUS PRODUCTS	46%	List Less
<u>SHOWA-BEST GLOVE INC.</u>		
GENERAL USE GLOVES	33%	List Less
GLOVES	38%	List Less
GLOVES CHEMICAL HANDLING	38%	List Less
GLOVES INDUSTRIAL	33%	List Less
<u>SI ANALYTICS CORPORATION</u>		
ELECTROCHEMISTRY INSTR	22%	List Less
<u>SIEMENS MEDICAL SOLUTIONS DIAG</u>		
URINALYSIS	9%	List Less
<u>SILICO & CHEMICO PORCELAIN SE</u>		
REUSABLE GLASSWARE	30%	List Less
STONE/PORCELAIN/CERAMICS	32%	List Less
<u>SIMPORT SCIENTIFIC INC.</u>		
	35%	List Less
CAPS & CLOSURES	60%	List Less
CONTAINERS-VARIOUS	28%	List Less
Cryogenic Vials	30%	List Less

CRYOGENIC VIALS	30%	List Less
DISPOSABLE PLASTICWARE	25%	List Less
HISTOLOGY	31%	List Less
MICROCENTRIFUGE TUBES	36%	List Less
PCR	25%	List Less
VARIOUS	34%	List Less

SKLAR CORPORATION

SURGERY	13%	List Less
SURGERY - EXCLUSIVE	13%	List Less
SURGICAL INSTRUMENTS	17%	List Less
SURGICAL INSTRUMENTS - EXCLUSIVE	17%	List Less
VARIOUS-CLINICAL	12%	List Less
VARIOUS-CLINICAL - EXCLUSIVE	12%	List Less

SKYWILL FAR EAST INDUSTRIES

Rock/Soil Specimens	24%	List Less
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SMART GLOVE INTERNATIONAL PTE LTD

GENERAL USE GLOVES	56%	List Less
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SONOCO THERMOSAFE

BIO-MAILERS	34%	List Less
GENERAL & COMPLIANT PKG.	27%	List Less
PFL	31%	List Less
VARIOUS ITEMS	30%	List Less

SORENSEN BIOSCIENCE

	54%	List Less
- EXCLUSIVE	54%	List Less
PIPET TIPS	41%	List Less
PIPET TIPS - EXCLUSIVE	41%	List Less
PIPET TIPS-FILTERED	41%	List Less
PIPET TIPS-FILTERED - EXCLUSIVE	41%	List Less
VARIOUS	51%	List Less
VARIOUS - EXCLUSIVE	51%	List Less

SP INDUSTRIES

GLASSWARE WASHERS	30%	List Less
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SPEAKMAN COMPANY

FITTINGS	35%	List Less
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SPECTRUM CHEMICAL MFG CORP

ACIDS	13%	List Less
SALTS	17%	List Less
SALTS, USP/NF/FCC(GMP)	10%	List Less
SOLVENTS (GENERAL PURPOSE)	20%	List Less
SPECIALITY REAGENTS, BULK	11%	List Less
SPECIALTY	13%	List Less

SPECTRUM LABORATORIES INC

BIOSEPARATIONS	19%	List Less
Membrane Filters	29%	List Less
SPECTRAPOR ITEMS	25%	List Less
ULTRA	17%	List Less
<u>SPER SCIENTIFIC</u>		
ELECTROCHEMISTRY INSTR	12%	List Less
PHYSICAL MEASUREMENT	13%	List Less
THERMOMETERS&VARIOUSEQUIP.	16%	List Less
<u>STAPLES CONTRACT&COMMERCIALINC</u>		
CLASSROOM AIDES	16%	List Less
<u>STARPLEX SCIENTIFIC INC</u>		
	36%	List Less
SAMPLE COLLECTION	27%	List Less
<u>STEINER ENTERPRISES SE</u>		
PHYSICAL MEASUREMENT	19%	List Less
PHYSICAL MEASUREMENT - EXCLUSIVE	19%	List Less
<u>STERIS CORP</u>		
CLEANROOM/PRODUCTION ACCESS	30%	List Less
DETERGENTS	26%	List Less
DISINFECTANTS/PROCESS CLEANERS	32%	List Less
HAND CARE	26%	List Less
<u>STRECK LABORATORIES</u>		
HEMATOLOGY	11%	List Less
IMMUNOLOGY/SEROLOGY	7%	List Less
<u>SUN SRI</u>		
CHROM VIALS, CAPS, SEPTA	15%	List Less
CHROMATOGRAPHY SUPPLIES	9%	List Less
SYRINGES	7%	List Less
<u>SUPERIOR UNIFORM GROUP</u>		
	41%	List Less
APPAREL	45%	List Less
GENERAL USE APPAREL	20%	List Less
<u>SUPERMAX HEALTHCARE INC</u>		
GENERAL USE GLOVES	37%	List Less
<u>TARAL PLASTIC CONTAINER CO</u>		
	17%	List Less
<u>TARSONS PRODUCTS PVT LTD</u>		
Beakers	43%	List Less
CARBOYS & TANKS	37%	List Less
CRYOGENIC VIALS	42%	List Less

TCI AMERICA

BUFFERS	6%	List Less
BUFFERS - EXCLUSIVE	6%	List Less
ORGANICS	6%	List Less
ORGANICS - EXCLUSIVE	6%	List Less

TEACHERGEEK INC

PHYSICAL MEASUREMENT	17%	List Less
PHYSICAL MEASUREMENT - EXCLUSIVE	17%	List Less

TECHNIGLOVE INTERNATIONAL

Non Sterile Nitrile	39%	List Less
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TECHSTYLES, DIV OF ENCOMPASS

APPAREL	33%	List Less
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TEKNOVA INC

ANTIBIOTICS/SELECTION DISKS	11%	List Less
ANTIBIOTICS/SELECTION DISKS - EXCLUSIVE	11%	List Less
ENVIRONMENTAL MONITORING PLATE	4%	List Less
ENVIRONMENTAL MONITORING PLATE - EXCLUSIVE	4%	List Less
LABORATORY DEHYDRATED MEDIA	9%	List Less
LABORATORY DEHYDRATED MEDIA - EXCLUSIVE	9%	List Less
LABORATORY PREPARED MEDIA	11%	List Less
LABORATORY PREPARED MEDIA - EXCLUSIVE	11%	List Less
LABORATORY PREPARED PLATES	7%	List Less
LABORATORY PREPARED PLATES - EXCLUSIVE	7%	List Less
MICROBIOLOGY MEDIA	8%	List Less
MICROBIOLOGY MEDIA - EXCLUSIVE	8%	List Less
MOLECULAR BIOLOGY REAGENTS	6%	List Less
MOLECULAR BIOLOGY REAGENTS - EXCLUSIVE	6%	List Less

TEMPSHIELD INC

CRYO GLOVES(CASE PRICING)	32%	List Less
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TERUMO AMERICA INC

BLOOD COLLECTION	28%	List Less
MEDICATION DELIVERY	22%	List Less

TETRA HOLDINGS

AQUARIA/TERRARIA	18%	List Less
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THERAPAK CORPORATION

GENERAL & COMPLIANT PKG.	23%	List Less
SAMPLE COLLECTION	19%	List Less

THERMCO PRODUCTS, INC.

NON-REG HOSP SUPPLIES	29%	List Less
THERMOMETERS - DIGITAL	24%	List Less
THERMOMETERS - NON-MERCURY	20%	List Less
Thermometers-Non Dig	13%	List Less

THERMO SCIENTIFIC

BUFFERS	19%	List Less
ELECTROCHEMISTRY INSTR	15%	List Less
LIQ HANDLING	40%	List Less
LIQ HANDLING	40%	List Less
LIQ HANDLING - EXCLUSIVE	40%	List Less
LIQ HANDLING - EXCLUSIVE	40%	List Less
MIC/SER/PREG	17%	List Less
MICROPLATE INSTR	20%	List Less
MICROPLATE INSTR - EXCLUSIVE	20%	List Less
PIPET AIDS	26%	List Less
PIPET AIDS - EXCLUSIVE	26%	List Less
PIPET TIPS	24%	List Less
PIPET TIPS	24%	List Less
PIPET TIPS - EXCLUSIVE	24%	List Less
PIPET TIPS-FILTERED	23%	List Less
PIPET TIPS-FILTERED - EXCLUSIVE	23%	List Less
PIPETTORS-MULTICHANNEL	23%	List Less
PIPETTORS-MULTICHANNEL - EXCLUSIVE	23%	List Less
PIPETTORS-SINGLE CHANNEL	24%	List Less
PIPETTORS-SINGLE CHANNEL - EXCLUSIVE	24%	List Less
SPECTROPHOTOMETERS	10%	List Less
STANDARDS	16%	List Less
TITRATION INSTR	15%	List Less

THERMO SCIENTIFIC (ASHEVILLE)

BATHS	24%	List Less
BATHS - EXCLUSIVE	24%	List Less
CENTRIFUGES	17%	List Less
CENTRIFUGES - EXCLUSIVE	17%	List Less
CONSTANT TEMP EQT P&A	6%	List Less
CONSTANT TEMP EQT P&A - EXCLUSIVE	6%	List Less
CRYOGENIC STORAGE EQUIP	22%	List Less
CRYOGENIC STORAGE EQUIP - EXCLUSIVE	22%	List Less
ELECTROPHORESIS EQUIPMENT	14%	List Less
ELECTROPHORESIS EQUIPMENT - EXCLUSIVE	14%	List Less
FURNACES	22%	List Less
FURNACES - EXCLUSIVE	22%	List Less
HEAT BLOCKS	18%	List Less
HEAT BLOCKS - EXCLUSIVE	18%	List Less
HOT PLATES/HOT PLT STIRRERS	23%	List Less
HOT PLATES/HOT PLT STIRRERS - EXCLUSIVE	23%	List Less
INCUBATOR- GP P&A	21%	List Less
INCUBATOR- GP P&A - EXCLUSIVE	21%	List Less
INCUBATORS- GENERAL PURPOSE	30%	List Less
INCUBATORS- GENERAL PURPOSE - EXCLUSIVE	30%	List Less
INCUBATORS+ACCESS.	20%	List Less
INCUBATORS+ACCESS. - EXCLUSIVE	20%	List Less
OVENS	29%	List Less
OVENS - EXCLUSIVE	29%	List Less
REFRIG/FREEZERS	32%	List Less
REFRIG/FREEZERS - EXCLUSIVE	32%	List Less

SHAKER P&A	18%	List Less
SHAKER P&A - EXCLUSIVE	18%	List Less
SHAKERS	20%	List Less
SHAKERS - EXCLUSIVE	20%	List Less
ULT FREEZER P&A	21%	List Less
ULT FREEZER P&A - EXCLUSIVE	21%	List Less
ULT FREEZERS	35%	List Less
ULT FREEZERS - EXCLUSIVE	35%	List Less
VARIOUS ACCESSORIES	16%	List Less
VARIOUS ACCESSORIES - EXCLUSIVE	16%	List Less
WATER SYSTEM P&A	21%	List Less
WATER SYSTEM P&A - EXCLUSIVE	21%	List Less
WATER SYSTEMS	26%	List Less
WATER SYSTEMS - EXCLUSIVE	26%	List Less
<u>TIDI PRODUCTS LLC</u>		
NON-REG HOSP SUPPLIES	18%	List Less
Reg Hospital Supplie	33%	List Less
TIKA	44%	List Less
<u>TONBO BIOSCIENCES</u>		
ANTIBODIES	5%	List Less
STAINS DYES AND INDICATORS	5%	List Less
<u>TOVATECH LLC.</u>		
ULTRASONIC CLEANERS	12%	List Less
<u>TRADEWINDS DIRECT INC</u>		
CRYOGENIC VIALS	12%	List Less
REUSABLE PLASTICWARE	32%	List Less
TISSUE CULTURE	29%	List Less
<u>TRAJAN SCIENTIFIC AMERICAS, INC.</u>		
	24%	List Less
SYRINGE	34%	List Less
SYRINGE PRODUCTS	24%	List Less
SYRINGES	18%	List Less
<u>TRESTON INC.</u>		
TABLES/WORKSTATIONS	32%	List Less
<u>TRIFOREST ENTERPRISES INC</u>		
REUSABLE PLASTICWARE	48%	List Less
<u>TRIPP LITE</u>		
ELECTRICAL & LIGHTING	24%	List Less
<u>TRIPP NT</u>		
ACCESSORIES	22%	List Less
ACCESSORIES - EXCLUSIVE	22%	List Less
CARTS/TRUCKS	20%	List Less
CARTS/TRUCKS - EXCLUSIVE	20%	List Less

RACKS/BOXES/STORAGE	29%	List Less
RACKS/BOXES/STORAGE - EXCLUSIVE	29%	List Less

TROEMNER LLC

	29%	List Less
- EXCLUSIVE	29%	List Less
BAGS - CLEANROOM	22%	List Less
EQUIPMENT	38%	List Less
EQUIPMENT - EXCLUSIVE	38%	List Less
HEAT BLOCKS	25%	List Less
HEAT BLOCKS - EXCLUSIVE	25%	List Less
HOT PLATES/HOT PLT STIRRERS	31%	List Less
HOT PLATES/HOT PLT STIRRERS - EXCLUSIVE	31%	List Less
SHAKERS	35%	List Less
SHAKERS - EXCLUSIVE	35%	List Less
VORTEXERS	36%	List Less
VORTEXERS - EXCLUSIVE	36%	List Less
VWR Equipment/Instruments	35%	List Less
WEIGHING INSTR	16%	List Less
WEIGHING INSTR - EXCLUSIVE	16%	List Less
WEIGHTS	22%	List Less
WEIGHTS	22%	List Less
WEIGHTS - EXCLUSIVE	22%	List Less
WEIGHTS - EXCLUSIVE	22%	List Less

TRONEX INTERNATIONAL, INC.

GENERAL USE APPAREL	36%	List Less
Non Sterile Nitrile	42%	List Less
Sterile Nitrile Glov	36%	List Less

TRUE MANUFACTURING COMPANY, INC.

REFRIG/FREEZERS	46%	List Less
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UNIMED-MIDWEST INC

BAGS - GENERAL	29%	List Less
GENERAL USE GLOVES	2%	List Less

UNITED SCIENTIFIC SUPPLIES

Beakers	22%	List Less
Beakers - EXCLUSIVE	22%	List Less
BURNERS/CLAMPS	15%	List Less
BURNERS/CLAMPS - EXCLUSIVE	15%	List Less
BURNERS/INCINERATORS	31%	List Less
BURNERS/INCINERATORS - EXCLUSIVE	31%	List Less
CLAMPS	21%	List Less
CLAMPS - EXCLUSIVE	21%	List Less
electricity	18%	List Less
electricity - EXCLUSIVE	18%	List Less
PHYSICAL MEASUREMENT	25%	List Less
PHYSICAL MEASUREMENT - EXCLUSIVE	25%	List Less
REUSABLE GLASSWARE	23%	List Less
REUSABLE GLASSWARE - EXCLUSIVE	23%	List Less

REUSABLE PLASTICWARE	27%	List Less
REUSABLE PLASTICWARE - EXCLUSIVE	27%	List Less
Slide Making equipme	14%	List Less
Slide Making equipme - EXCLUSIVE	14%	List Less
TUBING/STOPPERS	26%	List Less
TUBING/STOPPERS - EXCLUSIVE	26%	List Less
VARIOUS PRODUCTS	39%	List Less
VARIOUS PRODUCTS - EXCLUSIVE	39%	List Less
<u>US COTTON LLC</u>		
NON-REG HOSP SUPPLIES	39%	List Less
<u>VALUMAX INTERNATIONAL, INC.</u>		
APPAREL INDUSTRIAL	35%	List Less
GENERAL USE APPAREL	35%	List Less
<u>VARIETY GLASS INC</u>		
Reusable Glassware	25%	List Less
<u>VEE GEE SCIENTIFIC INC</u>		
	25%	List Less
<u>VELTEK ASSOCIATES INC</u>		
DISINFECTANTS/PROCESS CLEANERS	16%	List Less
<u>VERDER SCIENTIFIC INC.</u>		
HOMOGENIZERS / GRINDING MILLS	13%	List Less
<u>VERNIER SFTWRE & TECHNOLOGY SE</u>		
BOOKS	4%	List Less
BOOKS - EXCLUSIVE	4%	List Less
ELECTRODES AND SENSORS	3%	List Less
ELECTRODES AND SENSORS - EXCLUSIVE	3%	List Less
PHYSICAL MEASUREMENT	2%	List Less
PHYSICAL MEASUREMENT - EXCLUSIVE	2%	List Less
VARIOUS PRODUCTS	5%	List Less
VARIOUS PRODUCTS - EXCLUSIVE	5%	List Less
<u>VETEQUIP, INC.</u>		
SURGERY	11%	List Less
<u>VF IMAGEWEAR INC.</u>		
GENERAL USE APPAREL	7%	List Less
<u>VISTALAB TECHNOLOGIES</u>		
LIQUID HANDLING P&A	14%	List Less
PIPET TIPS	29%	List Less
PIPETTORS-SINGLE CHANNEL	25%	List Less
RESERVOIRS	19%	List Less
<u>VWR Chemicals CA, LLC</u>		
BDH LAB SALTS	34%	List Less

BDH LAB SOLUTIONS	33%	List Less
BDH LAB SOLVENTS	40%	List Less
SALTS	43%	List Less
SOLVENTS (GENERAL PURPOSE)	33%	List Less
VARIOUS-CHEMICALS	43%	List Less

VWR CHEMICALS LLC

BDH LAB SOLUTIONS	33%	List Less
BDH LAB SOLUTIONS - EXCLUSIVE	33%	List Less
BDH PRODUCTION SOLUTIONS	20%	List Less
BDH PRODUCTION SOLUTIONS - EXCLUSIVE	20%	List Less
CELL CULTURE MEDIA	25%	List Less
CELL CULTURE MEDIA - EXCLUSIVE	25%	List Less
PROTEIN EXTRACTION	15%	List Less
PROTEIN EXTRACTION - EXCLUSIVE	15%	List Less

VYAIR MEDICAL

SURGERY	23%	List Less
SURGERY - EXCLUSIVE	23%	List Less

WALTER STERN INC

SURGERY	38%	List Less
VARIOUS PHOTOGRAPHY	54%	List Less
VARIOUS PRODUCTS	39%	List Less
VARIOUS-LIQUID HANDLING	46%	List Less

WATERSAVER FAUCET CO

FITTINGS	20%	List Less
Fittings	20%	List Less
FIXTURES	21%	List Less

WEARWELL

ERGONOMICS & MATTING	35%	List Less
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WELCH VACUUM BY GARDNER DENVER

KITS & ACCESORIES	16%	List Less
KITS & ACCESORIES - EXCLUSIVE	16%	List Less
PUMPS	27%	List Less
Pumps	27%	List Less
Pumps - EXCLUSIVE	27%	List Less
PUMPS - EXCLUSIVE	27%	List Less

WELLS LAMONT INDUSTRY GROUP

GLOVES & VARIOUS ITEMS	33%	List Less
GLOVES INDUSTRIAL	48%	List Less

WHITE KNIGHT ENGINEERED PROD.

GENERAL USE APPAREL	13%	List Less
NONREGULATED APPAREL	17%	List Less
Resuable	20%	List Less

WHITE SWAN META

APPAREL	31%	List Less
<u>WHITNEY PRODUCTS INC</u>		
DISPOSAL PRODUCTS	32%	List Less
<u>WILMAD/LABGLASS</u>		
CAPS & CLOSURES	6%	List Less
GLASSWARE - SPECIALTY	23%	List Less
NMR TUBES & ACCESS	22%	List Less
REUSABLE GLASSWARE	23%	List Less
<u>WS TYLER INC</u>		
SIEVES	16%	List Less
<u>WTW MEASUREMENT SYSTEMS INC</u>		
ELECTROCHEMISTRY INSTR	21%	List Less
<u>XYLEM/YSI</u>		
ASSORTED ITEMS	12%	List Less
ELECTROCHEMISTRY INSTR	15%	List Less
ELECTROCHEMISTRY P&A	30%	List Less
SCH A-ITEMS	22%	List Less
SCH B-WATER QUALITY PROBES	16%	List Less
<u>ZYGEN CORPORATION</u>		
DNA/RNA EXTRACTION	9%	List Less
DNA/RNA EXTRACTION - EXCLUSIVE	9%	List Less

Discounts By Product Group

CHEMICALS

ACIDS - EXCLUSIVE	8%	List Less
ACIDS - EXCLUSIVE		List Less
FINE CHEMICALS - EXCLUSIVE		List Less
FINE CHEMICALS - EXCLUSIVE	4%	List Less
MEDIA - EXCLUSIVE		List Less
MEDIA - EXCLUSIVE	10%	List Less
SALTS AND DRY CHEMICALS - EXCLUSIVE		List Less
SALTS AND DRY CHEMICALS - EXCLUSIVE	5%	List Less
SOLUTIONS - EXCLUSIVE		List Less
SOLUTIONS - EXCLUSIVE	6%	List Less
SOLVENTS - EXCLUSIVE		List Less
SOLVENTS - EXCLUSIVE	35%	List Less
SPECIALTY CHEMICALS - EXCLUSIVE	3%	List Less
SPECIALTY CHEMICALS - EXCLUSIVE		List Less
STANDARDS - EXCLUSIVE	9%	List Less
STANDARDS - EXCLUSIVE		List Less

CHROM

CHROM SUPPLIES - EXCLUSIVE	14%	List Less
CHROM SUPPLIES - EXCLUSIVE		List Less
CHROM VIALS - EXCLUSIVE	23%	List Less

CHROM VIALS - EXCLUSIVE		List Less
COLUMNS, OTHER - EXCLUSIVE	5%	List Less
COLUMNS, OTHER - EXCLUSIVE		List Less
LC COLUMNS - EXCLUSIVE		List Less
LC COLUMNS - EXCLUSIVE	11%	List Less

EQUIP/INST

CENTRIFUGES - EXCLUSIVE	9%	List Less
CENTRIFUGES - EXCLUSIVE		List Less
EQUIP PARTS AND ACCESSORIES ONLY - EXCLUSIVE		List Less
EQUIP PARTS AND ACCESSORIES ONLY - EXCLUSIVE	10%	List Less
INCUBATORS - EXCLUSIVE		List Less
INCUBATORS - EXCLUSIVE	15%	List Less
INST/EQUIP 0-499 - EXCLUSIVE		List Less
INST/EQUIP 0-499 - EXCLUSIVE	13%	List Less
INST/EQUIP 1500+ - EXCLUSIVE		List Less
INST/EQUIP 1500+ - EXCLUSIVE	13%	List Less
INST/EQUIP 500-1499 - EXCLUSIVE	13%	List Less
INST/EQUIP 500-1499 - EXCLUSIVE		List Less
MICROSCOPES - EXCLUSIVE	23%	List Less
MICROSCOPES - EXCLUSIVE		List Less
SHAKERS/VORTEXERS - EXCLUSIVE	22%	List Less
SHAKERS/VORTEXERS - EXCLUSIVE		List Less
SPECTROPHOTOMETERS/FLUOROMETERS - EXCLUSIVE	25%	List Less
SPECTROPHOTOMETERS/FLUOROMETERS - EXCLUSIVE		List Less
WATER BATHS/CIRCULATORS - EXCLUSIVE		List Less
WATER BATHS/CIRCULATORS - EXCLUSIVE	10%	List Less

FILTRATION

FILTRATION - EXCLUSIVE	16%	List Less
FILTRATION - EXCLUSIVE		List Less

FURNITURE

FURNITURE - EXCLUSIVE	By Quote Only	List Less
FURNITURE - EXCLUSIVE	By Quote Only	List Less

GENEMATE

GENEMATE Chem - EXCLUSIVE	20%	List Less
GENEMATE Chem - EXCLUSIVE		List Less
GENEMATE Consumables - EXCLUSIVE		List Less
GENEMATE Consumables - EXCLUSIVE	55%	List Less
GENEMATE Equipment - EXCLUSIVE		List Less
GENEMATE Equipment - EXCLUSIVE	40%	List Less
GENEMATE LifeSci - EXCLUSIVE		List Less
GENEMATE LifeSci - EXCLUSIVE	35%	List Less

LIFE SCIENCE

CELL CULTURE - EXCLUSIVE	10%	List Less
CELL CULTURE - EXCLUSIVE		List Less
LIFE SCIENCE EQUIPMENT - EXCLUSIVE		List Less
LIFE SCIENCE EQUIPMENT - EXCLUSIVE	11%	List Less
MICROBIOLOGY - EXCLUSIVE		List Less

MICROBIOLOGY - EXCLUSIVE	10%	List Less
MOLECULAR BIOLOGY & SPECIALIZED REAGENTS - EXCLUSIVE	3%	List Less
MOLECULAR BIOLOGY & SPECIALIZED REAGENTS - EXCLUSIVE		List Less

LIQUID HANDLING

PIPET TIPS - EXCLUSIVE	40%	List Less
PIPET TIPS - EXCLUSIVE		List Less
PIPETTORS - EXCLUSIVE	23%	List Less
PIPETTORS - EXCLUSIVE		List Less
TUBING - EXCLUSIVE		List Less
TUBING - EXCLUSIVE	25%	List Less

MRO

Industrial Supplies - EXCLUSIVE	10%	List Less
Industrial Supplies - EXCLUSIVE		List Less

PLASTICWARE

DISPOSABLE PLASTICS - EXCLUSIVE	35%	List Less
DISPOSABLE PLASTICS - EXCLUSIVE		List Less
REUSABLE PLASTICS - EXCLUSIVE	34%	List Less
REUSABLE PLASTICS - EXCLUSIVE		List Less
TISSUE CULTURE - EXCLUSIVE	30%	List Less
TISSUE CULTURE - EXCLUSIVE		List Less

PSS

CLEANROOM SUPPLIES - EXCLUSIVE		List Less
CLEANROOM SUPPLIES - EXCLUSIVE	12%	List Less
DETERGENTS/CLEANERS - EXCLUSIVE	15%	List Less
DETERGENTS/CLEANERS - EXCLUSIVE		List Less

SAFETY

INDUSTRIAL PERSONAL PROTECTION - EXCLUSIVE	19%	List Less
INDUSTRIAL PERSONAL PROTECTION - EXCLUSIVE		List Less
WORKPLACE SAFETY SUPPLIES - EXCLUSIVE	11%	List Less
WORKPLACE SAFETY SUPPLIES - EXCLUSIVE		List Less

SCIENCE EDUCATION

Sci Ed - Geology - EXCLUSIVE		List Less
Sci Ed - Geology - EXCLUSIVE	19%	List Less
SciEd - Biology - EXCLUSIVE	20%	List Less
SciEd - Biology - EXCLUSIVE		List Less
SciEd - Biotechnology - EXCLUSIVE		List Less
SciEd - Biotechnology - EXCLUSIVE	11%	List Less
Scied - Branded Kits - EXCLUSIVE	20%	List Less
Scied - Branded Kits - EXCLUSIVE		List Less
SciEd - Chemicals - EXCLUSIVE	10%	List Less
SciEd - Chemicals - EXCLUSIVE		List Less
SciEd - Forensics - EXCLUSIVE	15%	List Less
SciEd - Forensics - EXCLUSIVE		List Less
SciEd - Furniture - EXCLUSIVE	28%	List Less
SciEd - Furniture - EXCLUSIVE		List Less
SciEd - Instructional Technology - EXCLUSIVE		List Less

SciEd - Instructional Technology - EXCLUSIVE	6%	List Less
SciEd - Labware - EXCLUSIVE	25%	List Less
SciEd - Labware - EXCLUSIVE		List Less
SciEd - Live Materials - EXCLUSIVE		List Less
SciEd - Live Materials - EXCLUSIVE	11%	List Less
SciEd - Microscope Slides - EXCLUSIVE	9%	List Less
SciEd - Microscope Slides - EXCLUSIVE		List Less
SciEd - Microscopes/Optics - EXCLUSIVE	32%	List Less
SciEd - Microscopes/Optics - EXCLUSIVE		List Less
SciEd - Physics - EXCLUSIVE	18%	List Less
SciEd - Physics - EXCLUSIVE		List Less
SciEd - Preserved Materials - EXCLUSIVE	8%	List Less
SciEd - Preserved Materials - EXCLUSIVE		List Less

SUPPLIES

DISPOSABLE SUPPLIES - EXCLUSIVE	16%	List Less
DISPOSABLE SUPPLIES - EXCLUSIVE		List Less
REUSABLE SUPPLIES - EXCLUSIVE		List Less
REUSABLE SUPPLIES - EXCLUSIVE	14%	List Less

Discounts PL Suppliers

AIGNER LABEL HOLDER CORP.

PRIVATE LABEL LABELING PRODUCTS	40%	List Less
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ALLIED K & R

PRIVATE LABEL BRUSHES	22%	List Less
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ANALYTIK-JENA US

PRIVATE LABEL PHOTO DOCUMENTATION	20%	List Less
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ASPEN SURGICAL PRODUCTS, INC.

PRIVATE LABEL LABELING PRODUCTS	40%	List Less
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AZER SCIENTIFIC INC

PRIVATE LABEL COVERSLEIPS	55%	List Less
PRIVATE LABEL HISTOLOGY	48%	List Less
PRIVATE LABEL MICROSCOPE SLIDES	46%	List Less

BDH PH PAPER

PRIVATE LABEL TEST STRIPS	30%	List Less
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BEL-ART PRODUCTS

PRIVATE LABEL DIPPERS/LADLES	24%	List Less
PRIVATE LABEL PIPETTE PUMPS	38%	List Less
PRIVATE LABEL THERMOMETERS - NON-MERCURY	38%	List Less
PRIVATE LABEL TIMERS/CLOCKS/CALCULATORS	28%	List Less
PRIVATE LABEL VARIOUS ITEMS	35%	List Less
PRIVATE LABEL WIRE RACKS	38%	List Less

BIO PLAS INC.

PRIVATE LABEL VARIOUS ITEMS	50%	List Less
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<u>BIOMEDICAL POLYMERS</u>		
PRIVATE LABEL HISTOLOGY	48%	List Less
<u>BIOTIX INC</u>		
PRIVATE LABEL RESERVOIRS	45%	List Less
<u>BOOK FACTORY LLC</u>		
PRIVATE LABEL LABELING PRODUCTS	40%	List Less
<u>BRANDTECH SCIENTIFIC INC.</u>		
PRIVATE LABEL CELLS/CUVETTES	46%	List Less
<u>BROOKS INSTRUMENTS</u>		
PRIVATE LABEL PHYS MEASUREMENT	30%	List Less
<u>BRUSHTECH</u>		
PRIVATE LABEL BRUSHES	22%	List Less
<u>BURKLE INC</u>		
PRIVATE LABEL BOTTLES, PETG	30%	List Less
<u>C&G CONTAINERS, INC</u>		
PRIVATE LABEL CONTAINERS, PRE-CLEANED	41%	List Less
<u>COLE-PARMER INSTRUMENT CO</u>		
PRIVATE LABEL DISPOSABLE PLASTICWARE	53%	List Less
PRIVATE LABEL HAND CARE	42%	List Less
PRIVATE LABEL LABELING PRODUCTS	40%	List Less
PRIVATE LABEL TISSUE CULTURE	32%	List Less
<u>COLUMBIA PRINTING&GRAPHICS</u>		
PRIVATE LABEL CLEANROOM DOCUMENTATION	50%	List Less
<u>CONTEC INC.</u>		
PRIVATE LABEL WIPER CLASS 1-1000/DRY	50%	List Less
<u>CONTROL COMPANY</u>		
PRIVATE LABEL AIR AND PRESSURE MEASUREMENT	29%	List Less
PRIVATE LABEL CALIBRATION/CONDUCTIVITY ST	35%	List Less
PRIVATE LABEL ELECTROCHEMISTRY	24%	List Less
PRIVATE LABEL EQUIP/APPLIANCES	32%	List Less
PRIVATE LABEL EQUIP/APPLIANCES	32%	List Less
PRIVATE LABEL EQUIP/APPLIANCES	32%	List Less
PRIVATE LABEL MEASUREMENT ACCESSORIES	28%	List Less
PRIVATE LABEL THERMOMETERS - DIGITAL	23%	List Less
PRIVATE LABEL TIMERS/CLOCKS/CALCULATORS	28%	List Less
PRIVATE LABEL UNDERPADS/LINERS	45%	List Less
PRIVATE LABEL WIPER GENERAL	50%	List Less
<u>COPAN DIAGNOSTICS INC</u>		
PRIVATE LABEL DISPOSABLE PLASTICWARE	53%	List Less

CORNING

PRIVATE LABEL LIFE SCIENCE	23%	List Less
PRIVATE LABEL REUSABLE PLASTICWARE	40%	List Less
PRIVATE LABEL SEROLOGICAL PIPETS	60%	List Less

COWIE TECHNOLOGY CORP

PRIVATE LABEL CAPS & CLOSURES	32%	List Less
PRIVATE LABEL PTFE LABWARE	41%	List Less
PRIVATE LABEL SPATULAS/SPOONS/SCOOPS	38%	List Less
PRIVATE LABEL STIRRING BARS	42%	List Less

DRUMMOND SCIENTIFIC COMPANY

PRIVATE LABEL DISPOSABLE GLASSWARE	53%	List Less
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DUPONT SPECIALITY PRODUCTS USA

PRIVATE LABEL GENERAL USE APPAREL	53%	List Less
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DWK LIFE SCIENCES LLC

PRIVATE LABEL DISPOSABLE GLASSWARE	53%	List Less
PRIVATE LABEL GLASS BOTTLES	45%	List Less
PRIVATE LABEL REUSABLE GLASSWARE	37%	List Less

ELECTRONIC INSTRUMENTATION

PRIVATE LABEL BRUSHES	28%	List Less
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ELKAY PLASTICS COMPANY, INC.

PRIVATE LABEL GENERAL & COMPLIANT PKG.	23%	List Less
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ELPRO SERVICES, INC.

PRIVATE LABEL DATA LOGGERS	18%	List Less
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ERGOMAT

PRIVATE LABEL INDUSTRIAL SAFETY	29%	List Less
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ERIE SCIENTIFIC SALES CO INC

PRIVATE LABEL COVERSLIPS	55%	List Less
PRIVATE LABEL HAND CARE	42%	List Less
PRIVATE LABEL MICROSCOPE SLIDES	46%	List Less

EXCEL SCIENTIFIC

PRIVATE LABEL SEALING MATS & FILMS	40%	List Less
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FOXX LIFE SCIENCES LLC

PRIVATE LABEL BOTTLE TOP FILTERS	37%	List Less
PRIVATE LABEL CARBOYS & TANKS	39%	List Less
PRIVATE LABEL PLASTIC BOTTLES	48%	List Less

FREUDENBERG HOUSEHOLD PRODUCTS

PRIVATE LABEL BRUSHES	22%	List Less
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GENEMATE

PRIVATE LABEL LABELING PRODUCTS	40%	List Less
<u>GENESEE SCIENTIFIC</u>		
PRIVATE LABEL DISPOSABLE PLASTICWARE	53%	List Less
PRIVATE LABEL DROSPHILA VIALS	22%	List Less
<u>GLASSCO LABORATORY EQUIPMENT</u>		
PRIVATE LABEL CENTRIFUGAL - DEVICES	21%	List Less
PRIVATE LABEL FILTER HOLDERS	40%	List Less
<u>GLOBAL LIFE SCIENCES SOLUTIONS</u>		
PRIVATE LABEL BLOTTING SYSTEMS	40%	List Less
PRIVATE LABEL PAPER	45%	List Less
<u>GS MEDICAL PACKAGING INC.</u>		
PRIVATE LABEL NON-REG HOSP SUPPLIES	30%	List Less
<u>HACH CO</u>		
PRIVATE LABEL ELECTROCHEMISTRY	24%	List Less
<u>HEATHROW SCIENTIFIC</u>		
PRIVATE LABEL LABELING PRODUCTS	40%	List Less
PRIVATE LABEL RACKS/BOXES/STORAGE	44%	List Less
PRIVATE LABEL SLIDE ACCESSORIES	50%	List Less
PRIVATE LABEL WEIGH DISHES	50%	List Less
<u>HLO ENTERPRISES</u>		
PRIVATE LABEL WIPER GENERAL	50%	List Less
<u>HORIZON SCIENTIFIC INC</u>		
PRIVATE LABEL CRYOGENIC STORAGE EQUIP	35%	List Less
PRIVATE LABEL CRYOGENIC STORAGE EQUIP	35%	List Less
PRIVATE LABEL RACKS/BOXES/STORAGE	44%	List Less
PRIVATE LABEL REFRIG/FREEZERS	36%	List Less
PRIVATE LABEL UNDERCOUNTER REFRIG/FREEZER	28%	List Less
<u>INDUSTRIAL COMMERCIAL SUPPLY</u>		
PRIVATE LABEL HOUSEKEEPING TOOLS/EQUIP	43%	List Less
<u>INLAND VACUUM INDUSTRIES INC</u>		
PRIVATE LABEL PUMPS	47%	List Less
<u>INTERMETRO INDUSTRIES CORP</u>		
PRIVATE LABEL SHELVING	40%	List Less
<u>KEWAUNEE</u>		
PRIVATE LABEL CASEWORK - STEEL	40%	List Less
PRIVATE LABEL SHELVING	40%	List Less
<u>KIMBERLY CLARK CORP</u>		
PRIVATE LABEL GENERAL USE GLOVES	58%	List Less
PRIVATE LABEL NONREGULATED GLOVES	58%	List Less

L & W CO LIMITED

<u>MICRONOVA MFG INC</u>		
PRIVATE LABEL BRUSHES	22%	List Less
PRIVATE LABEL CLEANROOM TAPE	43%	List Less
<u>MILL-ROSE COMPANY</u>		
PRIVATE LABEL BRUSHES	22%	List Less
<u>MINIGRIP, LLC</u>		
PRIVATE LABEL BIOHAZARD WASTE BAGS	50%	List Less
<u>MOTIC HONG KONG LIMITED</u>		
PRIVATE LABEL MICROSCOPES	25%	List Less
<u>MOTIC INSTRUMENTS INC.</u>		
PRIVATE LABEL MICROSCOPES	25%	List Less
<u>NALGE NUNC INTERNATIONAL</u>		
PRIVATE LABEL GEN USE/RUBR/PVC TUBNG	45%	List Less
PRIVATE LABEL PLASTIC BOTTLES	48%	List Less
PRIVATE LABEL REUSABLE PLASTICWARE	40%	List Less
<u>NATIONAL SCIENTIFIC CO</u>		
PRIVATE LABEL CHROM VIALS, CAPS, SEPTA	40%	List Less
<u>NEV'S INK</u>		
PRIVATE LABEL LABELING PRODUCTS	40%	List Less
<u>NEWAGE INDUSTRIES. INC</u>		
PRIVATE LABEL GEN USE/RUBR/PVC TUBNG	45%	List Less
<u>OAKRIDGE PRODUCTS, LLC.</u>		
PRIVATE LABEL SAMPLE COLLECTION	46%	List Less
<u>PALL LIFE SCIENCES</u>		
PRIVATE LABEL CENTRIFUGAL - DEVICES	21%	List Less
PRIVATE LABEL SYRINGE	60%	List Less
<u>PARKER HANNIFIN CORP</u>		
PRIVATE LABEL CHROM INSTRUMENTS	21%	List Less
<u>PARTER MEDICAL</u>		
PRIVATE LABEL DISPOSABLE PLASTICWARE	53%	List Less
<u>PLASTICOID COMPANY INC</u>		
PRIVATE LABEL CAPS & CLOSURES	32%	List Less
<u>POLYSCIENCE CORP-EQUIP/PARTS</u>		
PRIVATE LABEL BATHS	36%	List Less
PRIVATE LABEL CIRCULATORS	24%	List Less

<u>PT SMART GLOVE INDONESIA</u>		
PRIVATE LABEL GENERAL USE GLOVES	58%	List Less
<u>PURUS INTERNATIONAL, INC.</u>		
PRIVATE LABEL ADHESIVE MATS	43%	List Less
PRIVATE LABEL GLOVE LINERS	41%	List Less
<u>QORPAK, INCORPORATED</u>		
PRIVATE LABEL PLASTIC BOTTLES	48%	List Less
<u>QUALITY CONCEPTS LLC.</u>		
PRIVATE LABEL RACKS/BOXES/STORAGE	44%	List Less
PRIVATE LABEL SPATULAS/SPOONS/SCOOPS	38%	List Less
PRIVATE LABEL SURGERY	50%	List Less
<u>RAYLABCON INC (NY)</u>		
PRIVATE LABEL WEIGHING PAPER	55%	List Less
<u>RIZHAO SANQI MEDICAL & HEALTH</u>		
PRIVATE LABEL ACCESSORIES, GU	50%	List Less
<u>SAS SAFETY CORPORATION</u>		
PRIVATE LABEL EYE & FACE PROTECTION	30%	List Less
<u>SHIVDIAL SUD & SONS</u>		
PRIVATE LABEL SPARE PARTS	49%	List Less
<u>SILICO & CHEMICO PORCELAIN</u>		
PRIVATE LABEL STONE/PORCELAIN/CERAMICS	40%	List Less
<u>SIMPORT SCIENTIFIC INC.</u>		
PRIVATE LABEL CRYOGENIC VIALS	60%	List Less
<u>SMART GLOVE INTERNATIONAL PTE LTD</u>		
PRIVATE LABEL GENERAL USE GLOVES	58%	List Less
<u>TARSONS PRODUCTS PVT LTD</u>		
PRIVATE LABEL PLASTIC BOTTLES	48%	List Less
PRIVATE LABEL RACKS/BOXES/STORAGE	44%	List Less
PRIVATE LABEL REUSABLE PLASTICWARE	40%	List Less
<u>THERAPAK CORPORATION</u>		
PRIVATE LABEL GENERAL & COMPLIANT PKG.	23%	List Less
<u>THERMCO PRODUCTS, INC.</u>		
PRIVATE LABEL HYDROMETERS/HYGROMETERS	25%	List Less
<u>THERMO SCIENTIFIC (ASHEVILLE)</u>		
PRIVATE LABEL INCUBATORS CO2	30%	List Less
PRIVATE LABEL INCUBATORS CO2 P&A	18%	List Less
PRIVATE LABEL REFRIG/FREEZERS	36%	List Less
PRIVATE LABEL WATER SYSTEM P&A	21%	List Less

TRIFOREST ENTERPRISES INC

PRIVATE LABEL BOTTLES, PETG	30%	List Less
PRIVATE LABEL REUSABLE PLASTICWARE	40%	List Less

TROEMNER LLC

PRIVATE LABEL CLAMPS	30%	List Less
PRIVATE LABEL HOT PLATES/HOT PLT STIRRERS	30%	List Less
PRIVATE LABEL SHAKER P&A	37%	List Less
PRIVATE LABEL SHAKERS	35%	List Less
PRIVATE LABEL VARIOUS ITEMS	38%	List Less
PRIVATE LABEL VARIOUS ITEMS	29%	List Less
PRIVATE LABEL VARIOUS ITEMS	29%	List Less

TUFPAK INC

PRIVATE LABEL BAGS - GENERAL	45%	List Less
PRIVATE LABEL BIOHAZARD WASTE BAGS	50%	List Less

VERNIER SFTWRE & TECHNOLOGY SE

PRIVATE LABEL DATA LOGGERS	7%	List Less
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XIANTAO XINFA PLASTIC PROD PO

PRIVATE LABEL ACCESSORIES, GU	50%	List Less
PRIVATE LABEL GENERAL USE APPAREL	53%	List Less

XYLEM/YSI

PRIVATE LABEL ELECTROCHEMISTRY	24%	List Less
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YIXING JINGKE OPTICAL INSTRUM

PRIVATE LABEL CELLS/CUVETTES	46%	List Less
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ZHEJIANG SORFA LIFE SCIENCE RESEARC

PRIVATE LABEL DISPOSABLE PLASTICWARE	53%	List Less
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Other Discounts

PRODUCTS, SUCH AS: WATER STERILE BAGGED 2800ML, W. 7%
PRODUCTS, SUCH AS: CUSTOMER PROPERTY AS INDICATED 5%
PRODUCTS, SUCH AS: NEEDLE TUBING .003IN BLUNT END, . 10%
PRIVATE LABEL PRODUCTS, SUCH AS: VWR VIAL AUTOSMPL 35%
PRODUCTS, SUCH AS: BATTERY INDUSTRIAL AAA ALK, BATT 40%
PRODUCTS, SUCH AS: KIMWIPE 11.4 X 21.3CM PK280, KIM\ 37%
PRODUCTS, SUCH AS: CLOROX BLEACH ULTRA 96OZ., WIPEI 34%
PRIVATE LABEL PRODUCTS, SUCH AS: VWR WIPERS 11.4X21 50%
PRIVATE LABEL PRODUCTS, SUCH AS: VWR FREEZER BOX M 24%
PRODUCTS, SUCH AS: WIPERS PRESAT NW 70% IPA PK30, R 26%
PRODUCTS, SUCH AS: VIAL PPCO SKIRTED N/S 0.5ML, BOTT 20%
PRODUCTS, SUCH AS: GLOVES EVOLUTION LTX MD PK100, (29%
PRODUCTS, SUCH AS: VIAL PPCO SKIRTED N/S 2ML, CLOSUF 15%
PRIVATE LABEL PRODUCTS, SUCH AS: VWR TAPE STER INDC 15%
PRIVATE LABEL PRODUCTS, SUCH AS: VWR GLOVE NITRILE I 44%

All Other Rule

All Other List Less 5% -- Any item being purchased, excluding exclusive items, that does not fall into any of the above listed categories will receive a discount of 5% off of list price.

Marketsource Rule

The following catalog discount category is to be incorporated – Marketsource Products will be at a 0% List Less Discount. As a further point of clarification, Avantor shall not be required to sell any Marketsource product below cost as a result of the application of discounts contained in the contract discount schedule. Should any Marketsource product fall below VWR's sales cost, as a result of the application of discounts contained in the contract discount schedule, then the customer's net price shall be equal to VWR's sales cost.