NC DOA
Department of Administration
Purchase & Contract

Statewide Term Contract 8010A – Procurement Assistance Support Services (PASS)

Bid Number	DPC-1428523190-SA (NASPO ValuePoint)
Contract Title	Procurement Assistance Support Services (PASS)
Effective Dates	January 19, 2026, through January 18, 2029 (with three (3) optional one-year renewals)
Special Note	Orders must be placed pursuant to this Master Agreement prior to the termination date thereof, but may have a delivery date or performance period up to 120 days past the then-current termination date of this Master Agreement
Awarded Vendor(s) and Contact(s)	ASI Government LLC Mark Attwa | (703) 253-6355 Participating Addendum Number DPC-1428523190-SA-1-PASS Avasant Michael Wheeler | (310) 643-3030 Participating Addendum Number DPC-1428523190-SA-3-PASS Avid Systems Paul Liderman | (202) 628-6765 Participating Addendum Number DPC-1428523190-SA-4-PASS Business Management Research Assoc. Kristin Coyner | (703) 691-0868 Participating Addendum Number DPC-1428523190-SA-6-PASS CACI Inc Charles Crutcher | (703) 841-7800 Participating Addendum Number DPC-1428523190-SA-7-PASS Calyptus Consulting Group Dr. George Harris | (757) 869-6770 Participating Addendum Number DPC-1428523190-SA-8-PASS Capital Group Curtis Porter | (202) 813-2378 Participating Addendum Number DPC-1428523190-SA-9-PASS Center for Applied Innovation LLC Bob Morris | (757) 869-6770 Participating Addendum Number DPC-1428523190-SA-10-PASS

Civic Initiatives
Derrek Davis | (512) 523-4834
Participating Addendum Number DPC-1428523190-SA-11-PASS

CSG Government Solutions
Kirk Swanson | (312) 444-2760
Participating Addendum Number DPC-1428523190-SA-13-PASS

Design to Delivery
Molly Gimmel | (301) 657-4440
Participating Addendum Number DPC-1428523190-SA-15-PASS

EL Hamm & Associates
Niko R. Hamm | (757) 818-5631
Participating Addendum Number DPC-1428523190-SA-16-PASS

Elyon Enterprise Strategies
Karen B. Morphy | (916) 952-7789
Participating Addendum Number DPC-1428523190-SA-17-PASS

Flairsoft
Nick Kulshrestha | (614) 888-0700 Ext 201
Participating Addendum Number DPC-1428523190-SA-19-PASS

Gartner
Will McGuire | 571-683-4482
Participating Addendum Number DPC-1428523190-SA-21-PASS

Genesis Consulting Partners
J.D. Weiman | (804) 523-8007
Participating Addendum Number DPC-1428523190-SA-22-PASS

Guidehouse Inc
Matt Davis | (949) 456-2284
Participating Addendum Number DPC-1428523190-SA-23-PASS

Healthtech Solutions
Frank Lassiter | (502) 352-2460
Participating Addendum Number DPC-1428523190-SA-25-PASS

Ikaso Consulting
Reiko Osaki | (415) 734-6858
Participating Addendum Number DPC-1428523190-SA-26-PASS

Info-Tech Research Group
Ryan Huggett | (888) 670-8889

Participating Addendum Number DPC-1428523190-SA-28-PASS

KPMG
Young H Kim | (919) 922-7820
Participating Addendum Number DPC-1428523190-SA-29-PASS

Mathtech
Steven Young | (609) 689-8520
Participating Addendum Number DPC-1428523190-SA-30-PASS

Monterey Consultants Inc.
Michael E. Knipper | (937) 436-4536
Participating Addendum Number DPC-1428523190-SA-32-PASS

NTT DATA State Health Consulting
Mitzi Shepherd | (503) 551-5040
Participating Addendum Number DPC-1428523190-SA-33-PASS

Plante & Moran
Mike Riffel | (248) 352-2500
Participating Addendum Number DPC-1428523190-SA-34-PASS

Public Consulting Group
Mitchell Dobbins | (916) 565-8090
Participating Addendum Number DPC-1428523190-SA-35-PASS

Simplar Sourcing Solutions
Jeff T. Sawyer | (928) 713-0501
Participating Addendum Number DPC-1428523190-SA-37-PASS

Stafford Consulting Company
Austin M. Haylock | (719) 888-6308
Participating Addendum Number DPC-1428523190-SA-38-PASS

The Boston Consulting Group
Ryan Ordway | (301) 646-7031
Participating Addendum Number DPC-1428523190-SA-39-PASS

The North Highland Company
Rick Zelznak | (404) 233-1015
Participating Addendum Number DPC-1428523190-SA-40-PASS

Contract Covers	This contract is intended to cover the state's normal requirements for Procurement of Acquisition Support Services (PASS) in the following subcategories: • Subcategory 1 - Procurement Strategy/Strategy Plan • Subcategory 2 - Independent Government Cost Estimate • Subcategory 3 - Specifications/Scope of Work Review • Subcategory 4 - Market Research • Subcategory 5 - Cost & Pricing Analysis • Subcategory 6 - Solicitation Review or Preparation • Subcategory 7 - Source Selection • Subcategory 8 - Cost Realism Analysis • Subcategory 9 - Contract Development/Contract Formation • Subcategory 10 - Contract Management • Subcategory 11 - Vendor Performance Evaluation Program
Agency Responsibilities	The intent of this procurement is to contract Procurement Subject Matter Experts to address gaps in knowledge and expertise across multiple areas of the procurement lifecycle. This contract is not intended for staff augmentation services. Agencies using this contract must complete the PASS Request for Quote (RFQ) and submit it to at least three (3) awarded vendors. The process is outlined below: 1. Identify Needs and Prepare Statement of Work The agency: 1. Identifies its Procurement Assistance Support Services (PASS) needs. 2. Completes the RFQ, including the Statement of Work section that clearly describes the required services. 2. Develop and Issue PASS Request for Quote The agency: 1. Works with its procurement office to finalize the RFQ. 2. Sends the RFQ to a minimum of three (3) awarded vendors listed in the statewide term contract. 3. Submits requests via one of the following methods, as applicable to the agency's process: a. Email b. Ariba Sourcing Collaboration c. Ariba Sourcing Waiver of Competition process 4. Allows vendors a minimum of ten (10) days to respond.

	### 3. Vendor Responses Vendors: 1. Decide whether to respond (participation is optional). 2. Submit their response in the format required by the agency, as described in the RFQ and Statement of Work section. ### 4. Evaluate and Document Selection The agency: 1. Reviews and evaluates vendor responses. 2. Prepares an award recommendation and makes the selection. 3. Documents its internal selection process, including: a. A written description of how the vendor was chosen. b. The number of alternative vendors considered. c. Specific business reasons or criteria for the selection. ### 5. Issue Award and Execute Contract The agency: 1. Issues the Notice of Award. 2. Executes the contract with the selected vendor. ### 6. Manage Records and Public Requests The agency: 1. Manages all public record requests related to the purchasing process. 2. Ensures compliance with this contract and its retention policy.
Contract Type	This is a convenience contract for state agencies, departments, institutions, universities, community colleges, and non-mandatory entities including public school systems and local governments.
Contract Items and Pricing	Vendors shall provide pricing for on-site or off-site services in each period for the following labor categories: • Program Director • Program Manager • Subject Matter Expert I-III • Acquisition Support Specialist I-III • Analyst I-III • Project Manager I-II • Instructor/Trainer I-II • Administrative The state will contact the vendor to provide a quote for services requested.
eProcurement	Catalogs and ordering instructions are loaded into eProcurement.
eProcurement Help Desk	(888) 211-7440

Contract Manager	Ian Fox | (984) 236-0211
Contract Attachments	Accenture ASI Government Avasant Avid Systems Berry Dunn McNeil Business Management Research Assoc. CACI Inc Calyptus Consulting Group Capital Group Center for Applied Innovation Civic Initiatives Crowe CSG Government Solutions Deloitte Consulting Design to Delivery EL Hamm & Associates Elyon Enterprise Strategies Ernst & Young Flairsoft Forrester Research Gartner Genesis Consulting Partners Guidehouse Inc Health Management Associates Healthtech Solutions Ikaso Consulting Infojini Info-Tech Research Group KPMG Mathtech Mission Critical Partners Monterey Consultants NTT DATA State Health Consulting Plante & Moran Public Consulting Group Sellers Dorsey Associates Simplar Sourcing Solutions Stafford Consulting Company The Boston Consulting Group The North Highland Company
Contract Addenda	